SCHOPENHAUER: ESSAYS
THE WISDOM OF LIFE
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INTRODUCTION

In these pages I shall speak of The Wisdom of Life in the common meaning of the term, as the art, namely, of ordering our lives so as to obtain the greatest possible amount of pleasure and success; an art the theory of which may be called Eudæmonology, for it teaches us how to lead a happy existence. Such an existence might perhaps be defined as one which, looked at from a purely objective point of view, or rather, after cool and mature reflection—for the question necessarily involves subjective considerations—would be decidedly preferable to non-existence; implying that we should cling to it for its own sake, and not merely from the fear of death; and further, that we should never like it to come to an end.

Now whether human life corresponds, or could possibly correspond, to this conception of existence, is a question to which, as is well known, my philosophical system returns a negative answer. On the eudæmonistic hypothesis, however, the question must be answered in the affirmative; and I have shown, in the second volume of my chief work (Chapter 49), that this hypothesis is based upon a fundamental mistake. Accordingly, in elaborating the scheme of a happy existence, I have had to make a complete surrender of the higher metaphysical and ethical standpoint to which my own theories lead; and everything I shall say here will to some extent rest upon a compromise; in so far, that is, as I take the common standpoint of every day, and embrace the error which is at the bottom of it. My remarks, therefore, will possess only a qualified value, for the very word eudæmonology is a euphemism. Further, I make no claim to completeness; partly because the subject is inexhaustible, and partly because I should otherwise have to say over again what has been already said by others.

The only book composed, as far as I remember, with a like
purpose to that which animates this collection of aphorisms, is Cardan's *De utilitate ex adversis capienda*, which is well worth reading, and may be used to supplement the present work. Aristotle, it is true, has a few words on eudæmonology in the fifth chapter of the first book of his *Rhetoric*; but what he says does not come to very much. As compilation is not my business, I have made no use of these predecessors; more especially because in the process of compiling individuality of view is lost, and individuality of view is the kernel of works of this kind. In general, indeed, the wise in all ages have always said the same thing, and the fools, who at all times form the immense majority, have in their way, too, acted alike, and done just the opposite; and so it will continue. For, as Voltaire says, *we shall leave this world as foolish and as wicked as we found it on our arrival.*
CHAPTER I

DIVISION OF THE SUBJECT

ARISTOTLE\(^1\) divides the blessings of life into three classes—those which come to us from without, those of the soul, and those of the body. Keeping nothing of this division but the number, I observe that the fundamental differences in human lot may be reduced to three distinct classes:

(1) What a man is: that is to say, personality, in the widest sense of the word; under which are included health, strength, beauty, temperament, moral character, intelligence and education.

(2) What a man has: that is, property and possessions of every kind.

(3) How a man stands in the estimation of others: by which is to be understood, as everybody knows, what a man is in the eyes of his fellow-men, or, more strictly, the light in which they regard him. This is shown by their opinion of him; and their opinion is in its turn manifested by the honour in which he is held, and by his rank and reputation.

The differences which come under the first head are those which Nature herself has set between man and man; and from this fact alone we may at once infer that they influence the happiness or unhappiness of mankind in a much more vital and radical way than those contained under the two following heads, which are merely the effect of human arrangements. Compared with genuine personal advantages, such as a great mind or a great heart, all the privileges of rank or birth, even of royal birth, are but as kings on the stage to kings in real life. The same thing was said long ago by Metrodorus, the earliest disciple of Epicurus, who wrote as

\(^{1}\) Eth. Nichom., I, 8.
the title of one of his chapters, *The happiness we receive from ourselves is greater than that which we obtain from our surroundings.* And it is an obvious fact, which cannot be called in question, that the principal element in a man's well-being—indeed, in the whole tenor of his existence—is what he is made of, his inner constitution. For this is the immediate source of that inward satisfaction or dissatisfaction resulting from the sum total of his sensations, desires and thoughts; whilst his surroundings, on the other hand, exert only a mediate or indirect influence upon him. This is why the same external events or circumstances affect no two people alike; even with perfectly similar surroundings every one lives in a world of his own. For a man has immediate apprehension only of his own ideas, feelings and volitions; the outer world can influence him only in so far as it brings these to life. The world in which a man lives shapes itself chiefly by the way in which he looks at it, and so it proves different to different men; to one it is barren, dull, and superficial; to another rich, interesting, and full of meaning. On hearing of the interesting events which have happened in the course of a man's experience, many people will wish that similar things had happened in their lives too, completely forgetting that they should be envious rather of the mental aptitude which lent those events the significance they possess when he describes them. To a man of genius they were interesting adventures; but to the dull perceptions of an ordinary individual they would have been stale, everyday occurrences. This is in the highest degree the case with many of Goethe's and Byron's poems, which are obviously founded upon actual facts; where it is open to a foolish reader to envy the poet because so many delightful things happened to him, instead of envying that mighty power of phantasy which was capable of turning a fairly common experience into something so great and beautiful.

In the same way, a person of melancholy temperament will make a scene in a tragedy out of what appears to the sanguine man only in the light of an interesting conflict, and to a phlegmatic soul as something without any meaning. This all

rests upon the fact that every event, in order to be realized and appreciated, requires the co-operation of two factors, namely, a subject and an object; although these are as closely and necessarily connected as oxygen and hydrogen in water. When therefore the objective or external factor in an experience is actually the same, but the subjective or personal appreciation of it varies, the event is just as much a different one in the eyes of different persons as if the objective factors had not been alike; for to a blunt intelligence the fairest and best object in the world presents only a poor reality and is therefore only poorly appreciated—like a fine landscape in dull weather, or in the reflection of a bad camera obscura. In plain language, every man is pent up within the limits of his own consciousness, and cannot directly get beyond those limits any more than he can get beyond his own skin; so external aid is not of much use to him. On the stage, one man is a prince, another a minister, a third a servant or a soldier or a general, and so on—mere external differences: the inner reality, the kernel of all these appearances is the same—a poor player, with all the anxieties of his lot. In life it is just the same. Differences of rank and wealth give every man his part to play, but this by no means implies a difference of inward happiness and pleasure; here, too, there is the same being in all—a poor mortal, with his hardships and troubles. Though these may, indeed, in every case proceed from dissimilar causes, they are in their essential nature much the same in all their forms, with degrees of intensity which vary, no doubt, but in no wise correspond to the part a man has to play, or the presence or absence of position and wealth. Since everything which exists or happens for a man exists only in his consciousness and happens for it alone, the most essential thing for a man is the constitution of this consciousness, which is in most cases far more important than the circumstances which go to form its contents. All the pride and pleasure of the world, mirrored in the dull consciousness of a fool, is poor indeed compared with the imagination of Cervantes writing his Don Quixote in a miserable prison. The objective half of life and reality is in the hand of fate, and accordingly takes various forms in different cases: the sub-
jective half is ourself, and in essentials it always remains the same.

Hence the life of every man is stamped with the same character throughout, however much his external circumstances may alter; it is like a series of variations on a single theme. No one can get beyond his own individuality. An animal, under whatever circumstances it is placed, remains within the narrow limits to which nature has irrevocably consigned it; so that our endeavours to make a pet happy must always keep within the compass of its nature, and be restricted to what it can feel. So it is with man; the measure of the happiness he can attain is determined beforehand by his individuality. More especially is this the case with the mental powers, which fix once for all his capacity for the higher kinds of pleasure. If these powers are small, no efforts from without, nothing that his fellow-men or that fortune can do for him, will suffice to raise him above the ordinary degree of human happiness and pleasure, half animal though it be. His only resources are his sensual appetite—a cosy and cheerful family life at the most—low company and vulgar pastime; even education, on the whole, can avail little, if anything, for the enlargement of his horizon. For the highest, most varied and lasting pleasures are those of the mind, however much our youth may deceive us on this point; and the pleasures of the mind turns chiefly on the powers of the mind. It is clear, then, that our happiness depends in a great degree upon what we are, upon our individuality, whilst lot or destiny is generally taken to mean only what we have, or our reputation. Our lot, in this sense, may improve; but we do not ask much of it if we are inwardly rich: on the other hand, a fool remains a fool, a dull blockhead, to his last hour, even though he were surrounded by houris in paradise. This is why Goethe, in the West-östlicher Divan, says that every man, whether he occupy a low position in life, or emerges as its victor, testifies to personality as the greatest factor in happiness:

Volk und Knecht und Ueberwinder
Sie gestehen, zu jeder Zeit,
Höchstes Glück der Erdenkinder
Sei nur die Persönlichkeit.
Common experience shows that the subjective element in life is incomparably more important for our happiness and pleasure than the objective, from such sayings as *Hunger is the best sauce*, and *Youth and Age cannot live together*, up to the life of the Genius and the Saint. Health outweighs all other blessings so much that one may really say that a healthy beggar is happier than an ailing king. A quiet and cheerful temperment, happy in the enjoyment of a perfectly sound physique, an intellect clear, lively, penetrating and seeing things as they are, a moderate and gentle will, and therefore a good conscience—these are privileges which no rank or wealth can make up for or replace. For what a man is in himself, what accompanies him when he is alone, what no one can give or take away, is obviously more essential to him than everything he has in the way of possessions, or even what he may be in the eyes of the world. An intellectual man in complete solitude has excellent entertainment in his own thoughts and fancies, whilst no amount or diversity of social pleasure, theatres, excursions and amusements, can ward off boredom from a dullard. A good, temperate, gentle character can be happy in needy circumstances, whilst a covetous, envious and malicious man, even if he be the richest in the world, goes miserable. Nay more; to one who has the constant delight of a special individuality, with a high degree of intellect, most of the pleasures which are run after by mankind are perfectly superfluous; they are even a trouble and a burden. And so Horace says of himself, that, however many are deprived of the fancy-goods of life, there is one at least who can live without them:

*Gemmis, marmor, ebur, Tyrrhena sigilla, tabellas,*
*Argentum, vestes Gaetulo murice tintas*
*Sunt qui non habeant, est qui non curat habere;*

and when Socrates saw various articles of luxury spread out for sale, he exclaimed: *How much there is in the world that I do not want.*

So the first and most essential element in our life's happiness is what we are—our personality, if for no other reason than that it is a constant factor coming into play under all
circumstances. Besides, unlike the blessings which are described under the other two heads, it is not the sport of destiny and cannot be wrested from us—and, so far, it is endowed with an absolute value in contrast to the merely relative worth of the other two. The consequence of this is that it is much more difficult than people commonly suppose to get a hold on a man from without. But here the all-powerful agent, Time, comes in and claims its rights, and before its influence physical and mental advantages gradually waste away. Moral character alone remains inaccessible to it. In view of the destructive effect of time, it seems, indeed, as if the blessings named under the other two heads, of which time cannot directly rob us, were superior to those of the first. Another advantage might be claimed for them, namely, that being in their very nature objective and external, they are attainable, and every one is presented with the possibility, at least, of coming into possession of them; whilst what is subjective is not open to us to acquire, but making its entry by a kind of divine right, it remains for life, immutable, inalienable, an inexorable doom. Let me quote those lines in which Goethe describes how an unalterable destiny is assigned to every man at the hour of his birth, so that he can develop only in the lines laid down for him, as it were, by the conjunctions of the stars; and how the Sibyl and the prophets declare that himself a man can never escape, nor any power of time avail to change the path on which his life is cast:

Wie an dem Tag, der dich der Welt verlichen,
Die Sonne stand zum Grusse der Planeten,
Bist alsobald und fort und fort gediehen,
Nach dem Gesetz, wonach du angetreten.
So musst du sein, dir kannst du nicht entfliehen,
So sagten schon Sibylen und Propheten;
Und keine Zeit und keine Macht zerstückelt
Geprägte Form, die lebend sich entwickelt.

The only thing that stands in our power to achieve, is to make the most advantageous use possible of the personal qualities we possess, and accordingly to follow such pursuits only as will call them into play, to strive after the kind of perfection of which they admit and to avoid every other;
consequently, to choose the position, occupation and manner of life which are most suitable for their development.

Imagine a man endowed with herculean strength who is compelled by circumstances to follow a sedentary occupation, some minute exquisite work of the hands, for example, or to engage in study and mental labour demanding quite other powers, and just those which he has not got—compelled, that is, to leave unused the powers in which he is pre-eminently strong; a man placed like this will never feel happy all his life through. Even more miserable will be the lot of the man with intellectual powers of a very high order, who has to leave them undeveloped and unemployed, in the pursuit of a calling which does not require them, some bodily labour, perhaps, for which his strength is insufficient. Still, in a case of this kind, it should be our care, especially in youth, to avoid the precipice of presumption, and not ascribe to ourselves a superfluity of power which is not there.

Since the blessings described under the first head decidedly outweigh those contained under the other two, it is manifestly a wiser course to aim at the maintenance of our health and the cultivation of our faculties, than at the amassing of wealth; but this must not be mistaken as meaning that we should neglect to acquire an adequate supply of the necessaries of life. Wealth, in the strict sense of the word, that is, great superfluity, can do little for our happiness; and many rich people feel unhappy just because they are without any true mental culture or knowledge, and consequently have no objective interests which would qualify them for intellectual occupations. For beyond the satisfaction of some real and natural necessities, all that the possession of wealth can achieve has a very small influence upon our happiness, in the proper sense of the word; indeed, wealth rather disturbs it, because the preservation of property entails a great many unavoidable anxieties. And still men are a thousand times more intent on becoming rich than on acquiring culture, though it is quite certain that what a man is contributes much more to his happiness than what he has. So you may see many a man, as industrious as an ant, ceaselessly occupied from morning to night in the endeavour to increase his heap of gold. Beyond
the narrow horizon of means to this end, he knows nothing; his mind is a blank, and consequently unsusceptible to any other influence. The highest pleasures, those of the intellect, are to him inaccessible, and he tries in vain to replace them by the fleeting pleasures of sense in which he indulges, lasting but a brief hour and at tremendous cost. And if he is lucky, his struggles result in his having a really great pile of gold, which he leaves to his heir, either to make it still larger, or to squander it in extravagance. A life like this, though pursued with a sense of earnestness and an air of importance, is just as silly as many another which has a fool’s cap for its symbol.

What a man has in himself is, then, the chief element in his happiness. Because this is, as a rule, so very little, most of those who are placed beyond the struggle with penury, feel at bottom quite as unhappy as those who are still engaged in it. Their minds are vacant, their imagination dull, their spirits poor, and so they are driven to the company of those like them—for similis simili gaudet—where they make common pursuit of pastime and entertainment, consisting for the most part in sensual pleasure, amusement of every kind, and finally, in excess and libertinism. A young man of rich family enters upon life with a large patrimony, and often runs through it in an incredibly short space of time, in vicious extravagance; and why? Simply because, here too, the mind is empty and void, and so the man is bored with existence. He was sent forth into the world outwardly rich but inwardly poor, and his vain endeavour was to make his external wealth compensate for his inner poverty, by trying to obtain everything from without, like an old man who seeks to strengthen himself as King David or Maréchal de Retz tried to do. And so in the end one who is inwardly poor comes to be also poor outwardly.

I need not insist upon the importance of the other two kinds of blessings which make up the happiness of human life; nowadays the value of possessing them is too well known to require advertisement. The third class, it is true, may seem, compared with the second, of a very ethereal character, as it consists only of other people’s opinions. Still everyone has to strive for reputation, that is to say, a good name. Rank, on the other hand, should be aspired to only by those who serve
the State, and fame by very few indeed. In any case, reputa-
tion is looked upon as a priceless treasure, and fame as the
most precious of all the blessings a man can attain—the
Golden Fleece, as it were, of the elect: whilst only fools will
prefer rank to property. The second and third classes, more-
over, are reciprocally cause and effect; so far that is, as
Petronius' maxim, *habes habeberis*, is true; and conversely,
the favour of others, in all its forms, often puts us in the way
of getting what we want.
CHAPTER II

PERSONALITY, OR WHAT A MAN IS

We have already seen, in general, that what a man is contributes much more to his happiness than what he has, or how he is regarded by others. What a man is, and so what he has in his own person, is always the chief thing to consider; for his individuality accompanies him always and everywhere, and gives its colour to all his experiences. In every kind of enjoyment, for instance, the pleasure depends principally upon the man himself. Every one admits this in regard to physical, and how much truer it is of intellectual, pleasure. When we use that English expression, "to enjoy oneself," we are employing a very striking and appropriate phrase; for observe—one says, not "he enjoys Paris," but "he enjoys himself in Paris." To a man possessed of an ill-conditioned individuality, all pleasure is like delicate wine in a mouth made bitter with gall. Therefore, in the blessings as well as in the ills of life, less depends upon what befalls us than upon the way in which it is met, that is, upon the kind and degree of our general susceptibility. What a man is and has in himself—in a word, personality, with all it entails, is the only immediate and direct factor in his happiness and welfare. All else is mediate and indirect, and its influence can be neutralized and frustrated; but the influence of personality never. This is why the envy which personal qualities excite is the most implacable of all—as it is also the most carefully dissembled.

Further, the constitution of our consciousness is the ever present and lasting element in all we do or suffer; our individuality is persistently at work, more or less, at every moment of our life: all other influences are temporal, incidental, fleeting, and subject to every kind of chance and
change. This is why Aristotle says: *It is not wealth but character that lasts.* And just for the same reason we can more easily bear a misfortune which comes to us entirely from without, than one which we have drawn upon ourselves; for fortune may always change, but not character. Therefore, subjective blessings—a noble nature, a capable head, a joyful tempera-
ment, bright spirits, a well-constituted, perfectly sound physique, in a word, *mens sana in corpore sano,* are the first
and most important elements in happiness; so that we should be more intent on promoting and preserving such qualities than on the possession of external wealth and external honour.

And of all these, the one which makes the most directly happy is a genial flow of good spirits; for this excellent quality is its own immediate reward. The man who is cheerful and merry has always a good reason for being so—the fact, namely, that he is so. There is nothing which, like this quality, can so completely replace the loss of every other blessing. If you know anyone who is young, handsome, rich and esteemed, and you want to know, further, if he is happy, ask, Is he cheerful and genial?—and if he is, what does it matter whether he is young or old, straight or humpbacked, poor or rich?—he is happy. In my early days I once opened an old book and found these words: *If you laugh a great deal, you are happy; if you cry a great deal, you are unhappy*—a very simple remark, no doubt; but just because it is so simple I have never been able to forget it, even though it is in the last degree a truism. So if cheerfulness knocks at our door, we should throw it wide open, for it never comes inopportune. Instead of that, we often make scruples about letting it in. We want to be quite sure that we have every reason to be contented; then we are afraid that cheerfulness of spirits may interfere with serious reflections or weighty cares. Cheerfulness is a direct and immediate gain—the very coin, as it were, of happiness, and not, like all else, merely a cheque upon the bank; for it alone makes us immediately happy in the present moment, and that is the highest blessing for beings like us, whose existence is but an infinitesimal moment between two

eter\-nities. To secure and promote this feeling of cheerfulness

*Eth. Eud., VII. 2. 37:*—ἡ γὰρ φύσις βέβαιαν, οὐ τὰ Χρήματα.
should be the supreme aim of all our endeavours after happiness.

Now it is certain that nothing contributes so little to cheerfulness as riches, or so much, as health. Is it not in the lower classe:, the so-called working classes, more especially those of them who live in the country, that we see cheerful and contented faces? and is it not amongst the rich, the upper classes, that we find faces full of ill-humour and vexation? Consequently we should try as much as possible to maintain a high degree of health; for cheerfulness is the very flower of it. I need hardly say what one must do to be healthy—avoid every kind of excess, all violent and unpleasant emotion, all mental overstrain, take daily exercise in the open air, cold baths and such like hygienic measures. For without a proper amount of daily exercise no one can remain healthy; all the processes of life demand exercise for the due performance of their functions, exercise not only of the parts more immediately concerned, but also of the whole body. For, as Aristotle rightly says, Life is movement; it is its very essence. Ceaseless and rapid motion goes on in every part of the organism. The heart, with its complicated double systole and diastole, beats strongly and untiringly; with twenty-eight beats it has to drive the whole of the blood through arteries, veins and capillaries; the lungs pump like a steam-engine, without intermission; the intestines are always in peristaltic action; the glands are all constantly absorbing and secreting; even the brain has a double motion of its own, with every beat of the pulse and every breath we draw. When people can get no exercise at all, as is the case with the countless numbers who are condemned to a sedentary life, there is a glaring and fatal disproportion between outward inactivity and inner tumult. For this ceaseless internal motion requires some external counterpart, and the want of it produces effects like those of emotion which we are obliged to suppress. Even trees must be shaken by the wind, if they are to thrive. The rule which finds its application here may be most briefly expressed in Latin: omnis motus, quo celerior, eo magis motus.

How much our happiness depends upon our spirits, and these again upon our state of health, may be seen by com-
paring the influence which the same external circumstances or events have upon us when we are well and strong with the effect which they have when we are depressed and troubled with ill-health. It is not what things are objectively and in themselves, but what they are for us, in our way of looking at them, that makes us happy or the reverse. As Epictetus says, *Men are not influenced by things but by their thoughts about things.* And, in general, nine-tenths of our happiness depends upon health alone. With health, everything is a source of pleasure; without it, nothing else, whatever it may be, is enjoymentable; even the other personal blessings,—a great mind, a happy temperament—are degraded and dwarfed for want of it. So it is really with good reason that, when two people meet, the first thing they do is to inquire after each other's health, and to express the hope that it is good; for good health is by far the most important element in human happiness. It follows from all this that the greatest of follies is to sacrifice health for any other kind of happiness, whatever it may be, for gain, advancement, learning or fame, let alone, then, for fleeting sensual pleasures. Everything else should rather be postponed to it.

But however much health may contribute to that flow of good spirits which is so essential to our happiness, good spirits do not entirely depend upon health; for a man may be perfectly sound in his physique and still possess a melancholy temperament and be generally given up to sad thoughts. The ultimate cause of this is undoubtedly to be found in innate, and therefore unalterable, physical constitution, especially in the more or less normal relation of a man's sensitiveness to his muscular and vital energy. Abnormal sensitiveness produces inequality of spirits, a predominating melancholy, with periodical fits of unrestrained liveliness. A genius is one whose nervous power or sensitiveness is largely in excess; as Aristotle has very correctly observed, *Men distinguished in philosophy, politics, poetry or art, appear to be all of a melancholy temperament.* This is doubtless the passage which Cicero has in mind when he says, as he often does, *Aristoteles ait omnes ingeniiosos melancholicos esse.* Shakespeare has very neatly

1 Probl., xxxx. ep. 1.
2 Tusc., I, 35.
expressed this radical and innate diversity of temperament in those lines in *The Merchant of Venice*:

*Nature has framed strange fellows in her time;*
*Some that will evermore peep through their eyes,*
*And laugh, like parrots at a bag-piper;*
*And others of such vinegar aspect,*
*That they'll not show their teeth in way of smile,*
*Though Nestor swear the jest be laughable.*

This is the difference which Plato draws between *εὐκολος* and *δύσκολος*—the man of *easy*, and the man of *difficult* disposition—in proof of which he refers to the varying degrees of susceptibility which different people show to pleasurable and painful impressions; so that one man will laugh at what makes another despair. As a rule, the stronger the susceptibility to unpleasant impressions, the weaker is the susceptibility to pleasant ones, and *vice versa*. If it is equally possible for an event to turn out well or ill, the *δύσκολος* will be annoyed or grieved if the issue is unfavourable, and will not rejoice, should it be happy. On the other hand, the *εὐκολος* will neither worry nor fret over an unfavourable issue, but rejoice if it turns out well. If the one is successful in nine out of ten undertakings, he will not be pleased, but rather annoyed that one has miscarried; whilst the other, if only a single one succeeds, will manage to find consolation in the fact and remain cheerful. But here is another instance of the truth, that hardly any evil is entirely without its compensation; for the misfortunes and sufferings which the *δύσκολος*, that is, people of gloomy and anxious character, have to overcome, are, on the whole, more imaginary and therefore less real than those which befall the gay and careless; for a man who paints everything black, who constantly fears the worst and takes measures accordingly, will not be disappointed so often in this world, as one who always looks upon the bright side of things. And when a morbid affection of the nerves, or a derangement of the digestive organs, plays into the hand of an innate tendency to gloom, this tendency may reach such a height that permanent discomfort produces a weariness of life. So arises an inclination to suicide, which even the most trivial unpleasantness may actually bring about; nay, when the
tendency attains its worst form, it may be occasioned by nothing in particular, but a man may resolve to put an end to his existence, simply because he is permanently unhappy, and then coolly and firmly carry out his determination; as may be seen by the way in which the sufferer, when placed under supervision, as he usually is, eagerly waits to seize the first unguarded moment, when, without a shudder, without a struggle or recoil, he may use the now natural and welcome means of effecting his release. Even the healthiest, perhaps even the most cheerful man, may resolve upon death under certain circumstances; when, for instance, his sufferings, or his fears of some inevitable misfortune, reach such a pitch as to outweigh the terrors of death. The only difference lies in the degree of suffering necessary to bring about the fatal act, a degree which will be high in the case of a cheerful, and low in that of a gloomy man. The greater the melancholy, the lower need the degree be; in the end, it may even sink to zero. But if a man is cheerful, and his spirits are supported by good health, it requires a high degree of suffering to make him lay hands upon himself. There are countless steps in the scale between the two extremes of suicide, the suicide which springs merely from a morbid intensification of innate gloom, and the suicide of the healthy and cheerful man, who has entirely objective grounds for putting an end to his existence.

Beauty is partly an affair of health. It may be reckoned as a personal advantage; though it does not, properly speaking, contribute directly to our happiness. It does so indirectly, by impressing other people; and it is no unimportant advantage, even in man. Beauty is an open letter of recommendation, predisposing the heart to favour the person who presents it. As is well said in those lines of Homer, the gift of beauty is not lightly to be thrown away, that glorious gift which none can bestow save the gods alone:

οὗτοι ἀπόβλητ' ἕστι θῶν ἑρμικωδέα δῶρα,  
δόσσα κεν αὐτοῖ δῶσιν, ἐκὼν δ' οὐκ ἂν τις ἔλοιτο.²

The most general survey shows us that the two foes of human happiness are pain and boredom. We may go further,

¹ For a detailed description of this condition of mind cf. Esquirol Des maladies mentales.
² Iliad, III, 65.
and say that in the degree in which we are fortunate enough to get away from the one, we approach the other. Life presents, in fact, a more or less violent oscillation between the two. The reason of this is that each of these two poles stands in a double antagonism to the other, external or objective, and inner or subjective. Needy surroundings and poverty produce pain; while, if a man is more than well off, he is bored. Accordingly, while the lower classes are engaged in a ceaseless struggle with need, in other words, with pain, the upper carry on a constant and often desperate battle with boredom.¹ The inner or subjective antagonism arises from the fact that, in the individual, susceptibility to pain varies inversely with susceptibility to boredom, because susceptibility is directly proportionate to mental power. Let me explain. A dull mind is, as a rule, associated with dull sensibilities, nerves which no stimulus can affect, a temperament, in short, which does not feel pain or anxiety very much, however great or terrible it may be. Now, intellectual dullness is at the bottom of that vacuity of soul which is stamped on so many faces, a state of mind which betrays itself by a constant and lively attention to all the trivial circumstances in the external world. This is the true source of boredom—a continual panting after excitement, in order to have a pretext for giving the mind and spirits something to occupy them. The kind of things people choose for this purpose shows that they are not very particular, as witness the miserable pastimes they have recourse to, and their ideas of social pleasure and conversation; or again, the number of people who gossip on the doorstep or gape out of the window. It is mainly because of this inner vacuity of soul that people go in quest of society, diversion, amusement, luxury of every sort, which lead many to extravagance and misery. Nothing is so good a protection against such misery as inward wealth, the wealth of the mind, because the greater it grows, the less room it leaves for boredom. The inexhaustible activity of thought! finding ever new material to work upon

¹ And the extremes meet; for the lowest state of civilization, a nomad or wandering life, finds its counterpart in the highest, where everyone is at times a tourist. The earlier stage was a case of necessity; the latter is a remedy for boredom.
in the multifarious phenomena of self and nature, and able and ready to form new combinations of them—there you have something that invigorates the mind, and apart from moments of relaxation, sets it far above the reach of boredom.

But, on the other hand, this high degree of intelligence is rooted in a high degree of susceptibility, greater strength of will, greater passionateness; and from the union of these qualities comes an increased capacity for emotion, an enhanced sensibility to all mental and even bodily pain, greater impatience of obstacles, greater resentment of interruption—all of which tendencies are augmented by the power of the imagination, the vivid character of the whole range of thought, including what is disagreeable. This applies, in varying degrees, to every step in the long scale of mental power, from the veriest dunce to the greatest genius that ever lived. Therefore the nearer anyone is, either from a subjective or from an objective point of view, to one of these sources of suffering in human life, the farther he is from the other. And so a man's natural bent will lead him to make his objective world conform to his subjective as much as possible; that is to say, he will take the greatest measures against that form of suffering to which he is most liable. The wise man will, above all, strive after freedom from pain and annoyance, quiet and leisure, consequently a tranquil, modest life, with as few encounters as may be; and so, after a little experience of his so-called fellow-men, he will elect to live in retirement, or even, if he is a man of great intellect, in solitude. For the more a man has in himself, the less he will want from other people—the less, indeed, other people can be to him. This is why a high degree of intellect tends to make a man unsocial. True, if quality of intellect could be made up for by quantity, it might be worth while to live even in the great world; but, unfortunately, a hundred fools together will not make one wise man.

But the individual who stands at the other end of the scale is no sooner free from the pangs of need than he endeavours to get pastime and society at any cost, taking up with the first person he meets, and avoiding nothing so much as himself. For in solitude, where every one is thrown upon his own
resources, what a man has in himself comes to light: the fool in fine raiment groans under the burden of his miserable personality, a burden which he can never throw off, whilst the man of talent peoples the waste places with his animating thoughts. Seneca declares that folly is its own burden—omnis stultitiae laborat fastidio sui—a very true saying, with which may be compared the words of Jesus, the son of Sirach, *The life of a fool is worse than death.* And, as a rule, it will be found that a man is sociable just in the degree in which he is intellectually poor and generally vulgar. For one’s choice in this world does not go much beyond solitude on one side and vulgarity on the other. It is said that the most sociable of all people are the negroes, and they are at the bottom of the scale in intellect. I remember reading once in a French paper that the blacks in North America, whether free or enslaved, are fond of shutting themselves up in large numbers in the smallest space, because they cannot have too much of one another’s snub-nosed company.

The brain may be regarded as a kind of parasite of the organism, a pensioner, as it were, who dwells with the body: and leisure, that is, the time one has for the free enjoyment of one’s consciousness or individuality, is the fruit or produce of the rest of existence, which is in general only labour and effort. But what does most people’s leisure yield?—boredom and dullness; except, of course, when it is occupied with sensual pleasure or folly. How little such leisure is worth may be seen in the way in which it is spent: and, as Ariosto observes, how miserable are the idle hours of ignorant men—ozio lungo d’uomini ignoranti. Ordinary people think merely how they shall spend their time; a man of any talent tries to use it. The reason why people of limited intellect are apt to be bored is that their intellect is absolutely nothing more than the means by which the motive power of the will is put into force; and whenever there is nothing particular to set the will in motion, it rests, and their intellect takes a holiday, because, equally with the will, it requires something external to bring it into play. The result is an awful stagnation of whatever power a man has—in a word, boredom. To counteract this

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1 Ecclesiasticus xxii. 11.  
miserable feeling, men run to trivialities which please for the moment they are taken up, hoping thus to engage the will in order to rouse it to action, and so set the intellect in motion; for it is the latter which has to give effect to these motives of the will. Compared with real and natural motives, these are but as paper money to coin; for their value is only arbitrary—card games and the like, which have been invented for this very purpose. And if there is nothing else to be done, a man will twirl his thumbs or beat the devil's tattoo; or a cigar may be a welcome substitute for exercising his brains. Hence, in all countries the chief occupation of society is card-playing,¹ and it is the gauge of its value, and an outward sign that it is bankrupt in thought. Because people have no thoughts to deal in, they deal cards, and try and win one another's money. Idiots! But I do not wish to be unjust; so let me remark that it may certainly be said in defence of card-playing that it is a preparation for the world and for business life, because one learns thereby how to make a clever use of fortuitous but unalterable circumstances (cards, in this case), and to get as much out of them as one can: and to do this a man must learn a little dissimulation, and how to put a good face upon a bad business. But, on the other hand, it is exactly for this reason that card-playing is so demoralizing, since the whole object of it is to employ every kind of trick and machination in order to win what belongs to another. And a habit of this sort, learnt at the card-table, strikes root and pushes its way into practical life; and in the affairs of every day a man gradually comes to regard meum and tuum in much the same light as cards, and to consider that he may use to the utmost whatever advantages he possesses, so long as he does not come within the arm of the law. Examples of what I mean are of daily occurrence in mercantile life. Since, then, leisure is the flower, or rather the fruit, of existence, as it puts a man into possession of himself, those are happy indeed who possess something real in themselves. But what do you

¹ Translator's Note.—Card-playing to this extent is now, no doubt, a thing of the past, at any rate amongst the nations of northern Europe. The present fashion is rather in favour of a dilettante interest in art or literature.
get from most people’s leisure?—only a good-for-nothing fellow, who is terribly bored and a burden to himself. Let us, therefore, rejoice, dear brethren, for we are not children of the bondwoman, but of the free.

Further, as no land is so well off as that which requires few imports, or none at all, so the happiest man is one who has enough in his inner wealth, and asks little or nothing from outside for his maintenance. For imports are expensive things, reveal dependence, entail danger, occasion trouble, and, when all is said and done, are a poor substitute for home produce. No man ought to expect much from others, or, in general, from the external world. What one human being can be to another is not a very great deal: in the end every one stands alone, and the important thing is who it is that stands alone. Here, then, is another application of the general truth which Goethe recognizes in Dichtung und Wahrheit (Bk. III), that in everything a man has ultimately to appeal to himself; or, as Goldsmith puts it in The Traveller:

Still to ourselves in every place consign’d
Our own felicity we make or find.

Himself is the source of the best and most a man can be or achieve. The more this is so—the more a man finds his sources of pleasure in himself—the happier he will be. Therefore, it is with great truth that Aristotle\(^1\) says, To be happy means to be self-sufficient. For all other sources of happiness are in their nature most uncertain, precarious, fleeting, the sport of chance; and so even under the most favourable circumstances they can easily be exhausted; nay, this is unavoidable, because they are not always within reach. And in old age these sources of happiness most necessarily dry up: love leaves us then, and wit, desire to travel, delight in horses, aptitude for social intercourse; friends and relations, too, are taken from us by death. Then more than ever, it depends upon what a man has in himself; for this will stick to him longest; and at any period of life it is the only genuine and lasting source of happiness. There is not much to be got anywhere in the world. It is filled with misery and pain; and if

\(^{1}\) Eth. Eud., VII, 2.
a man escapes these, boredom lies in wait for him at every corner. Nay more; it is evil which generally has the upper hand, and folly makes the most noise. Fate is cruel, and mankind pitiable. In such a world as this, a man who is rich in himself is like a bright, warm, happy room at Christmas tide, while without are the frost and snow of a December night. Therefore, without doubt, the happiest destiny on earth is to have the rare gift of a rich individuality, and, more especially, to be possessed of a good endowment of intellect; this is the happiest destiny, though it may not be, after all, a very brilliant one. There was great wisdom in that remark which Queen Christina of Sweden made, in her nineteenth year, about Descartes, who had then lived for twenty years in the deepest solitude in Holland, and, apart from report, was known to her only by a single essay: *M. Descartes, she said, is the happiest of men, and his condition seems to me much to be envied.* Of course, as was the case with Descartes, external circumstances must be favourable enough to allow a man to be master of his life and happiness; or, as we read in *Ecclesiastes*—*Wisdom is good together with an inheritance, and profitable unto them that see the sun.* The man to whom nature and fate have granted the blessing of wisdom, will be most anxious and careful to keep open the fountains of happiness which he has in himself; and for this, independence and leisure are necessary. To obtain them, he will be willing to moderate his desires and harbour his resources; all the more because he is not, like others, restricted to the external world for his pleasures. So he will not be misled by expectations of office, or money, or the favour and applause of his fellow-men, into surrendering himself in order to conform to low desires and vulgar tastes; nay, in such a case he will follow the advice that Horace gives in his epistle to Mæcenas. It is a great piece of folly to sacrifice the inner for the outer man, to give the whole or the greater part of one’s quiet leisure and independence for splendour, rank, pomp, titles and honour. This is

2 VII, 12.
3 Lib. 1, ep. 7.

Nec somnum plebis laudo, satur altitrium, nec
Otia divitiis Arabum liberrima muto.
what Goethe did. My good luck drew me quite in the other direction.

The truth which I am insisting upon here, the truth, namely, that the chief source of human happiness is internal, is confirmed by that most accurate observation of Aristotle in the *Nichomachean Ethics*,¹ that every pleasure presupposes some sort of activity, the application of some sort of power, without which it cannot exist. The doctrine of Aristotle's, that a man's happiness consists in the free exercise of his highest faculties, is also enunciated by Stobæus in his exposition of the Peripatetic philosophy²: *Happiness, he says, means vigorous and successful activity in all your undertakings;* and he explains that by *vigour* (*ἀρετή*) he means *mastery* in any thing, whatever it be. Now, the original purpose of those forces with which nature has endowed man is to enable him to struggle against the difficulties which beset him on all sides. But if this struggle comes to an end, his unemployed forces become a burden to him; and he has to set to work and play with them—use them, I mean, for no purpose at all, beyond avoiding the other source of human suffering, boredom, to which he is at once exposed. It is the upper classes, people of wealth, who are the greatest victims of boredom. Lucretius long ago described their miserable state, and the truth of his description may be still recognized to-day in the life of every great capital—where the rich man is seldom in his own halls, because it bores him to be there, and still he returns thither, because he is no better off outside—or else he is away in post-haste to his house in the country, as if it were on fire; and he is no sooner arrived there, than he is bored again, and seeks to forget everything in sleep, or else hurries back to town once more.

Eexit saepe foras magnis ex oedibus ille,
Esse domi quem pertaesum est, subitoque reventat;
Quippe foris nihil melius qui sentiat esse.

Currit, agens mannos, ad villam precipitantur,
Auxilium tectis quasi ferre ardentibus instans:
Oscitat extemplo, tetigit quam limina villae;
Aut abit in somnum gravis, atque oblivia quærit;
Aut etiam properans urbem petit atque revisit.³

¹ I, 7 and VII, 13, 14. 
² Ecl. eth., II, ch. 7. 
³ III, 1079.
In their youth, such people must have had a superfluous of muscular and vital energy—powers which, unlike those of the mind, cannot maintain their full degree of vigour very long; and in later years they either have no mental powers at all, or cannot develop any for want of employment which would bring them into play; so that they are in a wretched plight. *Will*, however, they still possess, for this is the only power that is inexhaustible; and they try to stimulate their will by passionate excitement, such as games of chance for high stakes—undoubtedly a most degrading form of vice. And one may say generally that if a man finds himself with nothing to do, he is sure to choose some amusement suited to the kind of power in which he excels—bowls, it may be, or chess; hunting or painting; horse racing or music; cards, or poetry, heraldry, philosophy, or some other dilettante interest. We might classify these interests methodically, by reducing them to expressions of the three fundamental powers, the factors, that is to say, which go to make up the physiological constitution of man; and further, by considering these powers by themselves, and apart from any of the definite aims which they may subserve, and simply as affording three sources of possible pleasure, out of which every man will choose what suits him, according as he excels in one direction or another.

First of all come the pleasures of *vital energy*, of food, drink, digestion, rest and sleep; and there are parts of the world where it can be said that these are characteristic and national pleasures. Secondly, there are the pleasures of *muscular energy*, such as walking, running, wrestling, dancing, fencing, riding, and similar athletic pursuits, which sometimes take the form of sport, and sometimes of a military life and real warfare. Thirdly, there are the pleasures of *sensibility*, such as observation, thought, feeling, or a taste for poetry or culture, music, learning, reading, meditation, invention, philosophy and the like. As regards the value, relative worth and duration of each of these kinds of pleasure, a great deal might be said, which, however, I leave the reader to supply. But every one will see that the nobler the power which is brought into play, the greater will be the pleasure which it gives; for pleasure always involves the use of one's own powers, and happiness consists
in a frequent repetition of pleasure. No one will deny that in this respect the pleasures of sensibility occupy a higher place than either of the other two fundamental kinds; which exist in an equal, nay, in a greater degree in brutes; it is his preponderating amount of sensibility which distinguishes man from other animals. Now, our mental powers are forms of sensibility, and therefore a preponderating amount of it makes us capable of that kind of pleasure which has to do with mind, so-called intellectual pleasure; and the more sensibility predominates, the greater the pleasure will be.¹

The normal, ordinary man takes a vivid interest in anything only in so far as it excites his will, that is to say, is a matter of personal interest to him. But constant excitement of the will is never an unmixed good, to say the least; in other words, it involves pain. Card-playing, that universal occupa-

¹ Nature exhibits a continual progress, starting from the mechanical and chemical activity of the inorganic world, proceeding to the vegetable, with its dull enjoyment of self, from that to the animal world, where intelligence and consciousness begin, at first very weak, and only after many intermediate stages attaining its last great development in man, whose intellect is Nature's crowning point, the goal of all her efforts, the most perfect and difficult of all her works. And even within the range of the human intellect, there are a great many observable differences of degree, and it is very seldom that intellect reaches its highest point, intelligence properly so-called, which in this narrow and strict sense of the word, is Nature's most consummate product, and so the rarest and most precious thing of which the world can boast. The highest product of Nature is the cheapest degree of consciousness, in which the world mirrors itself more plainly and completely than anywhere else. A man endowed with this form of intelligence is in possession of what is noblest and best on earth; and accordingly, he has a source of pleasure in comparison with which all others are small. From his surroundings he asks nothing but leisure for the free enjoyment of what he has got, time, as it were, to polish his diamond. All other pleasures that are not of the intellect are of a lower kind; for they are, one and all, movements of will—desires, hopes, fears and ambitions, no matter to what directed: they are always satisfied at the cost of pain, and in the case of ambition, generally with more or less illusion. With intellectual pleasure, on the other hand, truth becomes clearer and clearer. In the realm of intelligence pain has no power. Knowledge is all in all. Further, intellectual pleasures are accessible entirely and only through the medium of the intelligence, and are limited by its capacity. For all the wit there is in the world is useless to him who has none. Still this advantage is accompanied by a substantial disadvantage; for the whole of Nature shows that with the growth of intelligence comes increased capacity for pain, and it is only with the highest degree of intelligence that suffering reaches its supreme point.
tion of "good society" everywhere, is a device for providing this kind of excitement, and that, too, by means of interests so small as to produce slight and momentary, instead of real and permanent, pain. Card-playing is, in fact, a mere tickling of the will.¹

On the other hand, a man of powerful intellect is capable of taking a vivid interest in things in the way of mere knowledge, with no admixture of will; nay, such an interest is a necessity to him. It places him in a sphere where pain is an alien, a diviner air where the gods live serene:

θεοὶ ἰέναι ζωντες.²

Look on these two pictures—the life of the masses, one long, dull record of struggle and effort entirely devoted to the petty interests of personal welfare, to misery in all its forms, a life beset by intolerable boredom as soon as ever those aims are satisfied and the man is thrown back upon himself, whence he can be roused again to some sort of movement only by the wild fire of passion. On the other side you have a man endowed with a high degree of mental power, leading an existence rich in thought and full of life and meaning, occupied by worthy and interesting objects as soon as ever he is free to give himself to them, bearing in himself a source of the noblest pleasure. What external promptings he wants

¹ Vulgarity is, at bottom, the kind of consciousness in which the will completely predominates over the intellect, where the latter does nothing more than perform the service of its master, the will. Therefore, when the will makes no demands, supplies no motives, strong or weak, the intellect entirely loses its power, and the result is complete vacancy in mind. Now will without intellect is the most vulgar and common thing in the world, possessed by every blockhead, who, in the gratification of his passions, shows the stuff of which he is made. This is the condition of mind called vulgarity, in which the only active elements are the organs of sense, and that small amount of intellect which is necessary for apprehending the data of sense. Accordingly, the vulgar man is constantly open to all sorts of impressions, and immediately perceives all the little trifling things that go on in his environment: the lightest whisper, the most trivial circumstance, is sufficient to rouse his attention; he is just like an animal. Such a man's mental condition reveals itself in his face, in his whole exterior; and hence that vulgar, repulsive appearance, which is all the more offensive, if, as is usually the case, his will—the only factor in his consciousness—is a base, selfish and altogether bad one.

² Odyssey, IV, 805.
come from the works of nature, and from the contemplation of human affairs and the achievements of the great of all ages and countries, which are thoroughly appreciated by a man of this type alone, as being the only one who can quite understand and feel with them. And so it is for him alone that those great ones have really lived; it is to him alone that they make their appeal; the rest are but casual hearers who only half understand either them or their followers. Of course, this characteristic of the intellectual man implies that he has one more need than the others, the need of reading, observing, studying, meditating, practising, the need, in short, of undisturbed leisure. For, as Voltaire has very rightly said, *there are no real pleasures without real needs*; and the need of them is why to such a man pleasures are accessible which are denied to others—the varied beauties of nature and art and literature. To heap these round people who do not want them and cannot appreciate them, is like expecting grey hairs to fall in love. A man who is privileged in this respect leads two lives, a personal and an intellectual, life; and the latter gradually comes to be looked upon as the true one, and the former as merely a means to it. Other people make this shallow, empty and troubled existence an end in itself. To the life of the intellect such a man will give the preference over all his other occupations: by the constant growth of insight and knowledge, this intellectual life, like a slowly-forming work of art, will acquire a consistency, a permanent intensity, a unity which becomes ever more and more complete; compared with which, a life devoted to the attainment of personal comfort, a life that may broaden indeed, but can never be deepened, make but a poor show: and yet, as I have said, people make this baser sort of existence an end in itself.

The ordinary life of every day, so far as it is not moved by passion, is tedious and insipid; and if it is so moved, it soon becomes painful. Those alone are happy whom nature has favoured with some superfluity of intellect, something beyond what is just necessary to carry out the behests of their will, for it enables them to lead an intellectual life as well, a life unattended by pain and full of vivid interests. Mere leisure, that is to say, intellect unoccupied in the service of the will, is not
of itself sufficient: there must be a real superfluity of power, set free from the service of the will and devoted to that of the intellect; for, as Seneca says, *otium sine litteris mors est et vivi hominis sepulta*—illiterate leisure is a form of death, a living tomb. Varying with the amount of the superfluity, there will be countless developments on this second life, the life of the mind; it may be the mere collection and labelling of insects, birds, minerals, coins, or the highest achievements of poetry and philosophy. The life of the mind is not only a protection against boredom, it also wards off the pernicious effects of boredom; it keeps us from bad company, from the many dangers, misfortunes, losses and extravagances which the man who places his happiness entirely in the objective world is sure to encounter. My philosophy, for instance, has never brought me in a sixpence; but it has spared me many an expense.

The ordinary man places his life's happiness in things external to him, in property, rank, wife and children, friends, society, and the like, so that when he loses them or finds them disappointing, the foundation of his happiness is destroyed. In other words, his centre of gravity is not in himself; it is constantly changing its place, with every wish and whim. If he is a man of means, one day it will be his house in the country, another buying horses, or entertaining friends, or travelling—a life, in short, of general luxury, the reason being that he seeks his pleasure in things outside him. Like one whose health and strength are gone, he tries to regain by the use of jellies and drugs, instead of by developing his own vital power, the true source of what he has lost. Before proceeding to the opposite, let us compare with this common type the man who comes midway between the two, endowed, it may be, not exactly with distinguished powers of mind, but with somewhat more than the ordinary amount of intellect. He will take a dilettante interest in art, or devote his attention to some branch of science—botany, for example, or physics, astronomy, history, and find a great deal of pleasure in such studies, and amuse himself with them when external sources of happiness are exhausted or fail to satisfy him any more. Of a man like this it may be said that his centre of gravity
is partly in himself. But a dilettante interest in art is a very
different thing from creative activity; and an amateur pursuit
of science is apt to be superficial and not to penetrate to the
heart of the matter. A man cannot entirely identify himself
with such pursuits, or have his whole existence so completely
filled and permeated with them that he loses all interest in
everything else. It is only the highest intellectual power, what
we call genius, that attains to this degree of intensity, making
all time and existence its theme, and striving to express its
peculiar conception of the world, whether it contemplates life
as the subject of poetry or of philosophy. Hence, undisturbed
occupation with himself, his own thoughts and works, is a
matter of urgent necessity to such a man; solitude is welcome,
leisure is the highest good, and everything else is unnecessary,
nay, even burdensome.

This is the only type of man of whom it can be said that
his centre of gravity is entirely in himself; which explains
why it is that people of this sort—and they are very rare—
no matter how excellent their character may be, do not show
that warm and unlimited interest in friends, family, and the
community in general, of which others are so often capable;
for if they have only themselves they are not inconsolable for
the loss of everything else. This gives an isolation to their
character, which is all the more effective since other people
never really quite satisfy them, as being, on the whole, of a
different nature: nay more, since this difference is constantly
forcing itself upon their notice, they get accustomed to move
about amongst mankind as alien beings, and in thinking of
humanity in general, to say they instead of we.

So the conclusion we come to is that the man whom nature
has endowed with intellectual wealth is the happiest; so true
it is that the subjective concerns us more than the objective;
for whatever the latter may be, it can work only indirectly,
secondarily, and through the medium of the former—a truth
finely expressed by Lucian:

\[\text{Πλοῦτος ὁ τῆς ψυχῆς πλοῦτος μόνος ἐστὶν ἀληθῆς}\\
\text{Τάλλα δὲ ἔχει ἀπ' ἄπρο πλεῖον τῶν κτείνων}\]

\(^1\) Epigrammata, 12.
— the wealth of the soul is the only true wealth, for with all other riches comes a bane even greater than they. The man of inner wealth wants nothing from outside but the negative gift of undisturbed leisure, to develop and mature his intellectual faculties, that is, to enjoy his wealth; in short, he wants permission to be himself, his whole life long, every day and every hour. If he is destined to impress the character of his mind upon a whole race, he has only one measure of happiness or unhappiness—to succeed or fail in perfecting his powers and completing his work. All else is of small consequence. Accordingly, the greatest minds of all ages have set the highest value upon undisturbed leisure, as worth exactly as much as the man himself. *Happiness appears to consist in leisure*, says Aristotle;¹ and Diogenes Laertius reports that Socrates praised leisure as the fairest of all possessions. So, in the *Nichomachean Ethics*, Aristotle concludes that a life devoted to philosophy is the happiest; or, as he says in the *Politics*,² the free exercise of any power, whatever it may be, is happiness. This, again, tallies with what Goethe says in *Wilhelm Meister*: The man who is born with a talent which he is meant to use, finds his greatest happiness in using it.

But to be in possession of undisturbed leisure is far from being the common lot; nay, it is something alien to human nature, for the ordinary man’s destiny is to so end life in procuring what is necessary for the subsistence of himself and his family; he is a son of struggle and need, not a free intelligence. So people as a rule soon get tired of undisturbed leisure, and it becomes burdensome if there are no fictitious and forced aims to occupy it, play, pastime and hobbies of every kind. For this very reason it is full of possible danger, and *difficilis in otio quies* is a true saying—it is difficult to keep quiet if you have nothing to do. On the other hand, a measure of intellect far surpassing the ordinary is as unnatural as it is abnormal. But if it exists, and the man endowed with it is to be happy, he will want precisely that undisturbed leisure which the others find burdensome or pernicious; for without it he is a Pegasus in harness, and consequently unhappy. If these two unnatural circumstances, external and internal, undisturbed

¹ *Eth. Nichom., X, 7.*
² IV, 11.
leisure and great intellect, happen to coincide in the same person, it is a great piece of fortune; and if fate is so far favourable, a man can lead the higher life, the life protected from the two opposite sources of human suffering, pain and boredom, from the painful struggle for existence, and the incapacity for enduring leisure (which is free existence itself) —evils which may be escaped only by being mutually neutralized.

But there is something to be said in opposition to this view. Great intellectual gifts mean an activity pre-eminently nervous in its character, and consequently a very high degree of susceptibility to pain in every form. Further, such gifts imply an intense temperament, larger and more vivid ideas, which, as the inseparable accompaniment of great intellectual power, entail on its possessor a corresponding intensity of the emotions, making them incomparably more violent than those to which the ordinary man is a prey. Now, there are more things in the world productive of pain than of pleasure. Again, a large endowment of intellect tends to estrange the man who has it from other people and their doings; for the more a man has in himself, the less he will be able to find in them; and the hundred things in which they take delight, he will think shallow and insipid. Here, then, perhaps, is another instance of that law of compensation which makes itself felt everywhere. How often one hears it said, and said, too, with some plausibility, that the narrow-minded man is at bottom the happiest, even though his fortune is unenviable. I shall make no attempt to forestall the reader’s own judgment on this point; more especially as Sophocles himself has given utterance to two diametrically opposite opinions:

Πολλῷ τῷ φρονεῖν εὐδαιμονίας
πρῶτον ὑπάρχει.¹

he says in one place—wisdom is the greatest part of happiness; and again, in another passage, he declares that the life of the thoughtless is the most pleasant of all—

Ἐν τῷ φρονεῖν γὰρ μηδὲν ἡδιστός βίος.²

¹ Antigone, 1347–8.
² Ajax, 554.
The philosophers of the *Old Testament* find themselves in a like contradiction.

*The life of a fool is worse than death*¹

and—

*In much wisdom is much grief;*

*And he that increaseth knowledge increaseth sorrow.*²

I may remark, however, that a man who has no mental needs, because his intellect is of the narrow and normal amount, is, in the strict sense of the word, what is called a *philistine*—an expression at first peculiar to the German language, a kind of slang term at the Universities, afterwards used, by analogy, in a higher sense, though still in its original meaning, as denoting one who is not *a Son of the Muses.* A philistine is and remains ἀμονοσάνηρ. I should prefer to take a higher point of view, and apply the term *philistine* to people who are always seriously occupied with realities which are no realities; but as such a definition would be a transcendental one, and therefore not generally intelligible, it would hardly be in place in the present treatise, which aims at being popular. The other definition can be more easily elucidated, indicating, as it does, satisfactorily enough, the essential nature of all those qualities which distinguish the philistine. He is defined to be a *man without mental needs.* From this it follows, firstly, *in relation to himself,* that he has no *intellectual pleasures*; for, as was remarked before, there are no real pleasures without real needs. The philistine’s life is animated by no desire to gain knowledge and insight for their own sake, or to experience that true aesthetic pleasure which is so nearly akin to them. If pleasures of this kind are fashionable, and the philistine finds himself compelled to pay attention to them, he will force himself to do so, but he will take as little interest in them as possible. His only real pleasures are of a sensual kind, and he thinks that these indemnify him for the loss of the others. To him oysters and champagne are the height of existence; the aim of his life is to procure what will contribute to his bodily welfare, and he is indeed in a happy

¹ Ecclesiasticus xxii. 11.  
² Ecclesiastes i. 18.
way if this causes him some trouble. If the luxuries of life are heaped upon him, he will inevitably be bored, and against boredom he has a great many fancied remedies, balls, theatres, parties, cards, gambling, horses, women, drinking, travelling and so on; all of which can not protect a man from being bored, for where there are no intellectual needs, no intellectual pleasures are possible. The peculiar characteristic of the philistine is a dull, dry kind of gravity, akin to that of animals. Nothing really pleases, or excites, or interests him, for sensual pleasure is quickly exhausted, and the society of philistines soon becomes burdensome, and one may even get tired of playing cards. True, the pleasures of vanity are left, pleasures which he enjoys in his own way, either by feeling himself superior in point of wealth, or rank, or influence and power to other people, who thereupon pay him honour; or, at any rate, by going about with those who have a superfluity of these blessings, sunning himself in the reflection of their splendour—what the English call a snob.

From the essential nature of the philistine it follows, secondly, in regard to others, that, as he possesses no intellectual, but only physical needs, he will seek the society of those who can satisfy the latter, but not the former. The last thing he will expect from his friends is the possession of any sort of intellectual capacity; nay, if he chances to meet with it, it will rouse his antipathy and even hatred; simply because in addition to an unpleasant sense of inferiority, he experiences, in his heart, a dull kind of envy, which has to be carefully concealed even from himself. Nevertheless, it sometimes grows into a secret feeling of rancour. But for all that, it will never occur to him to make his own ideas of worth or value conform to the standard of such qualities; he will continue to give the preference to rank and riches, power and influence, which in his eyes seem to be the only genuine advantages in the world; and his wish will be to excel in them himself. All this is the consequence of his being a man without intellectual needs. The great affliction of all philistines is that they have no interest in ideas, and that, to escape being bored, they are in constant need of realities. Now realities are either unsatisfactory or dangerous; when they lose their interest
they become fatiguing. But the ideal world is illimitable and calm,

Something afar
From the sphere of our sorrow.

NOTE.—In these remarks on the personal qualities which go to make happiness, I have been mainly concerned with the physical and intellectual nature of man. For an account of the direct and immediate influence of morality upon happiness, let me refer to my prize essay on The Foundation of Morals (Sec. 22).
CHAPTER III

PROPERTY, OR WHAT A MAN HAS

EPICURUS divides the needs of mankind into three classes, and the division made by this great professor of happiness is a true and a fine one. First come natural and necessary needs, such as, when not satisfied, produce pain—food and clothing, victus et amictus, needs which can easily be satisfied. Secondly, there are those needs which, though natural, are not necessary, such as the gratification of certain of the senses. I may add, however, that in the report given by Diogenes Laertius, Epicurus does not mention which of the senses he means; so that on this point my account of his doctrine is somewhat more definite and exact than the original. These are needs rather more difficult to satisfy. The third class consists of needs which are neither natural nor necessary, the need of luxury and prodigality, show and splendour, which never come to an end, and are very hard to satisfy.¹

It is difficult, if not impossible, to define the limits which reason should impose on the desire for wealth; for there is no absolute or definite amount of wealth which will satisfy a man. The amount is always relative, that is to say, just so much as will maintain the proportion between what he wants and what he gets; for to measure a man’s happiness only by what he gets, and not also by what he expects to get, is as futile as to try to express a fraction which shall have a numerator but no denominator. A man never feels the loss of things which it never occurs to him to ask for; he is just as happy without them; whilst another, who may have a hundred times as much, feels miserable because he has not

¹ Cf. Diogenes Laertius, bk. X, ch. xxvii, pp. 127 and 149; also Cicero, de finibus, I, 13.
got the one thing which he wants. In fact, here too, every man has an horizon of his own, and he will expect just as much as he thinks it possible for him to get. If an object within his horizon looks as though he could confidently reckon on getting it, he is happy; but if difficulties come in the way, he is miserable. What lies beyond his horizon has no effect at all upon him. So it is that the vast possessions of the rich do not agitate the poor, and conversely, that a wealthy man is not consoled by all his wealth, for the failure of his hopes. Riches, one may say, are like sea-water: the more you drink, the thirstier you become; and the same is true of fame. The loss of wealth and prosperity leaves a man, as soon as the first pangs of grief are over, in very much the same habitual temper as before; and the reason of this is, that as soon as fate diminishes the amount of his possessions, he himself immediately reduces the amount of his claims. But when misfortune comes upon us, to reduce the amount of our claims is just what is most painful; when once we have done so, the pain becomes less and less, and is felt no more; like an old wound which has healed. Conversely, when a piece of good fortune befalls us, our claims mount higher and higher, as there is nothing to regulate them. It is in this feeling of expansion that the delight of it lies. But it lasts no longer than the process itself, and when the expansion is complete, the delight ceases: we have become accustomed to the increase in our claims, and consequently indifferent to the amount of wealth which satisfies them. There is a passage in the *Odyssey*\(^1\) illustrating this truth, of which I may quote the last two lines:

\[
\text{Τοίος γὰρ νόσος ἐστὶν ἐπιχειρών ἄνθρωπον}
\]
\[
\text{Οἶνον ἐφ ἵμαρ ἄγει πατήρ ἄνδρὸν τε θεῶν τε.}
\]

—the thoughts of man that dwells on the earth are as the day granted him by the father of gods and men. Discontent springs from a constant endeavour to increase the amount of our claims, when we are powerless to increase the amount which will satisfy them.

When we consider how full of needs the human race is, how its whole existence is based upon them, it is not a matter

\(^1\) XVIII, 150-7.
for surprise that wealth is held in more sincere esteem, nay, in greater honour, than anything else in the world; nor ought we to wonder that gain is made the only goal of life, and everything that does not lead to it pushed aside or thrown overboard—philosophy, for instance, by those who profess it. People are often reproached for wishing for money above all things, and for loving it more than anything else; but it is natural and even inevitable for people to love that which, like an unwearied Proteus, is always ready to turn itself into whatever object their wandering wishes or manifold desires may for the moment fix upon. Everything else can satisfy only one wish, one need: food is good only if you are hungry; wine, if you are able to enjoy it; drugs, if you are sick; fur for the winter; love for youth, and so on. These are all only relatively good, ἀγαθά πρὸς τι. Money alone is absolutely good because it is not only a concrete satisfaction of one need in particular; it is an abstract satisfaction of all.

If a man has an independent fortune, he should regard it as a bulwark against the many evils and misfortunes which he may encounter; he should not look upon it as giving him leave to get what pleasure he can out of the world, or as rendering it incumbent upon him to spend it in this way. People who are not born with a fortune, but end by making a large one through the exercise of whatever talents they possess, almost always come to think that their talents are their capital, and that the money they have gained is merely the interest upon it; they do not lay by a part of their earnings to form permanent capital, but spend their money much as they have earned it. Accordingly, they often fall into poverty: their earnings decrease, or come to an end altogether, either because their talent is exhausted by becoming antiquated—as, for instance, very often happens in the case of fine art—or else it was valid only under a special conjunction of circumstances which has now passed away. There is nothing to prevent those who live on the common labour of their hands from treating their earnings in that way if they like; because their kind of skill is not likely to disappear, or, if it does, it can be replaced by that of their fellow-workmen; moreover, the kind of work they do is always in demand; so that what
the proverb says is quite true, *a useful trade is a mine of gold.* But with artists and professionals of every kind the case is quite different, and that is the reason why they are well paid. They ought to build up a capital out of their earnings; but they recklessly look upon them as merely interest, and end in ruin. On the other hand, people who inherit money know, at least, how to distinguish between capital and interest, and most of them try to make their capital secure and not encroach upon it; nay, if they can, they put by at least an eighth of their interest in order to meet future contingencies. So most of them maintain their position. These few remarks about capital and interest are not applicable to commercial life, for merchants look upon money only as a means of further gain, just as a workman regards his tools; so even if their capital has been entirely the result of their own efforts, they try to preserve and increase it by using it. Accordingly, wealth is nowhere so much at home as in the merchant class.

It will generally be found that those who know what it is to have been in need and destitution are very much less afraid of it, and consequently more inclined to extravagance, than those who know poverty only by hearsay. People who have been born and bred in good circumstances are as a rule much more careful about the future, more economical, in fact, than those who by a piece of good luck, have suddenly passed from poverty to wealth. This looks as if poverty were not really such a very wretched thing as it appears from a distance. The true reason, however, is rather the fact that the man who has been born into a position of wealth comes to look upon it as something without which he could no more live than he could live without air; he guards it as he does his very life; and so he is generally a lover of order, prudent and economical. But the man who has been born into a poor position looks upon it as the natural one, and if by any chance he comes in for a fortune, he regards it as a superfluity, something to be enjoyed or wasted, because, if it comes to an end, he can get on just as well as before, with one anxiety the less; or, as Shakespeare says in Henry VI:

... the adage must be verified
That beggars mounted run their horse to death.

1 Part III, Act I, sc. iv.
But it should be said that people of this kind have a firm and excessive trust, partly in fate, partly in the peculiar means which have already raised them out of need and poverty—a trust not only of the head, but of the heart also; and so they do not, like the man born rich, look upon the shallows of poverty as bottomless, but console themselves with the thought that when they have touched ground again, they can take another upward flight. It is this trait in human character which explains the fact that women who were poor before their marriage often make greater claims, and are more extravagant, than those who have brought their husbands a rich dowry; because as a rule, rich girls bring with them, not only a fortune, but also more eagerness, nay, more of the inherited instinct, to preserve it, than poor girls do. If anyone doubts the truth of this, and thinks that it is just the opposite, he will find authority for his view in Ariosto's first Satire; but, on the other hand, Dr. Johnson agrees with my opinion. *A woman of fortune*, he says, *being used to the handling of money, spends it judiciously; but a woman who gets the command of money for the first time upon her marriage, has such a gusto in spending it, that she throws it away with great profusion.*¹

And in any case let me advise anyone who marries a poor girl not to leave her the capital but only the interest, and to take especial care that she has not the management of the children's fortune.

I do not by any means think that I am touching upon a subject which is not worth my while to mention when I recommend people to be careful to preserve what they have earned or inherited. For to start life with just as much as will make one independent, that is, allow one to live comfortably without having to work—even if one has only just enough for oneself, not to speak of a family—is an advantage which cannot be over-estimated; for it means exemption and immunity from that chronic disease of penury, which fastens on the life of man like a plague; it is emancipation from that forced labour which is the natural lot of every mortal. Only under a favourable fate like this can a man be said to be born free, to be, in the proper sense of the word, *sui juris*, master

of his own time and powers, and able to say every morning, *This day is my own*. And just for the same reason the difference between the man who has a hundred a year and the man who has a thousand, is infinitely smaller than the difference between the former and a man who has nothing at all. But inherited wealth reaches its utmost value when it falls to the individual endowed with mental powers of a high order, who is resolved to pursue a line of life not compatible with the making of money; for he is then doubly endowed by fate and can live for his genius; and he will pay his debt to mankind a hundred times, by achieving what no other could achieve, by producing some work which contributes to the general good, and redounds to the honour of humanity at large. Another, again, may use his wealth to further philanthropic schemes, and make himself well-deserving of his fellow-men. But a man who does none of these things, who does not even try to do them, who never attempts to study thoroughly some one branch of knowledge so that he may at least do what he can towards promoting it—such a one, born as he is into riches, is a mere idler and thief of time, a contemptible fellow. He will not even be happy, because, in his ease, exemption from need delivers him up to the other extreme of human suffering, boredom, which is such martyrdom to him, that he would have been better off if poverty had given him something to do. And as he is bored he is apt to be extravagant, and so lose the advantage of which he showed himself unworthy. Countless numbers of people find themselves in want, simply because, when they had money, they spent it only to get momentary relief from the feeling of boredom which oppressed them.

It is quite another matter if one’s object is success in political life, where favour, friends and connections are all-important, in order to mount by their aid step by step on the ladder of promotion, and perhaps gain the topmost rung. In this kind of life, it is much better to be cast on the world without a penny; and if the aspirant is not of noble family, but is a man of some talent, it will redound to his advantage to be an absolute pauper. For what every one most aims at in ordinary contact with his fellows is to prove them inferior to himself;
and how much more is this the case in politics. Now, it is only an absolute pauper who has such a thorough conviction of his own complete, profound and positive inferiority from every point of view, of his own utter insignificance and worthlessness, that he can take his place quietly in the political machine. He is the only one who can keep on bowing low enough, and even go right down upon his face if necessary; he alone can submit to everything and laugh at it; he alone knows the entire worthlessness of merit; he alone uses his loudest voice and his boldest type whenever he has to speak or write of those who are placed over his head, or occupy any position of influence; and if they do a little scribbling, he is ready to applaud it as a masterwork. He alone understands how to beg, and so betimes, when he is hardly out of his boyhood, he becomes a high priest of that hidden mystery which Goethe brings to light:

_Ueber’s Niederträchtige_  
_Niemand sich beklage:_  
_Denn es ist das Mächtige_  
_Was man dir auch sage:_

—it is no use to complain of low aims; for, whatever people may say, they rule the world.

On the other hand, the man who is born with enough to live upon is generally of a somewhat independent turn of mind; he is accustomed to keep his head up; he has not learned all the arts of the beggar; perhaps he even presumes a little upon the possession of talents which, as he ought to know, can never compete with cringing mediocrity; in the long run he comes to recognize the inferiority of those who are placed over his head, and when they try to put insults upon him, he becomes refractory and shy. This is not the way to get on in the world. Nay, such a man may at last incline to the opinion freely expressed by Voltaire: _We have only two days_

1 *Translator’s Note.*—Schopenhauer is probably here making one of his inany virulent attacks upon Hegel; in this case on account of what he thought to be the philosopher’s abject servility to the government of his day. Though the Hegelian system has been the fruitful mother of many liberal ideas, there can be no doubt that Hegel’s influence, in his own life-time, was an effective support of Prussian bureaucracy.
to live; it is not worth our while to spend them in cringing to contemptible rascals. But alas! let me observe by the way, that contemptible rascal is an attribute which may be predicated of an abominable number of people. What Juvenal says—it is difficult to rise if your poverty is greater than your talent—

_Haud facile emergunt quorum virtutibus obstat
Res angusta domi_

is more applicable to a career of art and literature than to political and social ambition.

Wife and children I have not reckoned amongst a man’s possessions: he is rather in their possession. It would be easier to include friends under that head; but a man’s friends belong to him not a whit more than he belongs to them.
CHAPTER IV

POSITION, OR A MAN'S PLACE IN THE ESTIMATION OF OTHERS

Section 1.—Reputation

By a peculiar weakness of human nature, people generally think too much about the opinion which others form of them; although the slightest reflection will show that this opinion, whatever it may be, is not in itself essential to happiness. Therefore it is hard to understand why everybody feels so very pleased when he sees that other people have a good opinion of him, or say anything flattering to his vanity. If you stroke a cat, it will purr; and, as inevitably, if you praise a man, a sweet expression of delight will appear on his face; and even though the praise is a palpable lie, it will be welcome, if the matter is one on which he prides himself. If only other people will applaud him, a man may console himself for downright misfortune, or for the pittance he gets from the two sources of human happiness already discussed; and conversely, it is astonishing how infallibly a man will be annoyed, and in some cases deeply pained, by any wrong done to his feeling of self-importance, whatever be the nature, degree, or circumstances of the injury, or by any depreciation, slight, or disregard.

If the feeling of honour rests upon this peculiarity of human nature, it may have a very salutary effect upon the welfare of a great many people, as a substitute for morality; but upon their happiness, more especially upon that peace of mind and independence which are so essential to happiness, its effect will be disturbing and prejudicial rather than salutary. Therefore it is advisable, from our point of view, to set limits to this weakness, and duly to consider and rightly to estimate the relative value of advantages, and thus temper, as far as possible, this great susceptibility to other people's opinion, whether
the opinion be one flattering to our vanity, or whether it causes us pain; for in either case it is the same feeling which is touched. Otherwise, a man is the slave of what other people are pleased to think—and how little it requires to disconcert or soothe the mind that is greedy of praise:

*Sic leve, sic parvum est, animum quod laudis avarum Subruit ac reficit.*

Therefore it will very much conduce to our happiness if we duly compare the value of what a man is in and for himself with what he is in the eyes of others. Under the former comes everything that fills up the span of our existence and makes it what it is, in short, all the advantages already considered and summed up under the heads of personality and property; and the sphere in which all this takes place is the man's own consciousness. On the other hand, the sphere of what we are for other people is their consciousness, not ours; it is the kind of figure we make in their eyes, together with the thoughts which this arouses. But this is something which has no direct and immediate existence for us, but can affect us only mediatel/l and indirectly, so far, that is, as other people's behaviour towards us is directed by it; and even then it ought to affect us only in so far as it can move us to modify what we are in and for ourselves. Apart from this, what goes on in other people's consciousness is, as such, a matter of indifference to us: and in time we get really indifferent to it, when we come to see how superficial and futile are most people's thoughts, how narrow their ideas, how mean their sentiments, how perverse their opinions, and how much of error there is in most of them; when we learn by experience with what depreciation a man will speak of his fellow, when he is not obliged to fear him, or thinks that what he says will not come to his ears. And if ever we have had an opportunity of seeing how the greatest of men will meet with nothing but slight from half-a-dozen blockheads, we shall understand that to lay


2 Let me remark that people in the highest positions in life, with all their brilliance, pomp, display, magnificence and general show, may well say: Our happiness lies entirely outside us, for it exists only in the heads of others.
great value upon what other people say is to pay them too much honour.

At all events, a man is in a very bad way, who finds no source of happiness in the first two classes of blessings already treated of, but has to seek it in the third, in other words, not in what he is in himself, but in what he is in the opinion of others. For, after all, the foundation of our whole nature, and, therefore, of our happiness, is our physique, and the most essential factor in happiness is health, and, next in importance after health, the ability to maintain ourselves in independence and freedom from care. There can be no competition or compensation between these essential factors on the one side, and honour, pomp, rank and reputation on the other, however much value we may set upon the latter. No one would hesitate to sacrifice the latter for the former, if it were necessary. We should add very much to our happiness by a timely recognition of the simple truth that every man’s chief and real existence is in his own skin, and not in other people’s opinions; and, consequently, that the actual conditions of our personal life—health, temperament, capacity, income, wife, children, friends, home, are a hundred times more important for our happiness than what other people are pleased to think of us; otherwise we shall be miserable. And if people insist that honour is dearer than life itself, what they really mean is that existence and well-being are as nothing compared with other people’s opinions. Of course, this may be only an exaggerated way of stating the prosaic truth that reputation, that is, the opinion others have of us, is indispensable if we are to make any progress in the world; but I shall come back to that presently. When we see that almost everything men devote their lives to attain, sparing no effort and encountering a thousand toils and dangers in the process, has, in the end, no further object than to raise themselves in the estimation of others; when we see that not only offices, titles, decorations, but also wealth, nay, even knowledge\(^1\) and art, are striven for only to obtain, as the ultimate goal of all effort, greater respect from one’s fellow-men—is not this a lamentable proof of the extent to

\(^1\) _Scire tuum nihil est nisi te scire hoc sciat alter_ (Persius, I, 27)—knowledge is no use unless others know that you have it.
which human folly can go? To set much too high a value on
other people’s opinion is a common error everywhere; an error,
it may be, rooted in human nature itself, or the result of
civilization and social arrangements generally; but, whatever
its source, it exercises a very immoderate influence on all we
do, and is very prejudicial to our happiness. We can trace it
from a timorous and slavish regard for what other people will
say, up to the feeling which made Virginius plunge a dagger
into his daughter’s heart, or induces many a man to
sacrifice quiet, riches, health and even life itself, for posthu-
mous glory. Undoubtedly this feeling is a very convenient
instrument in the hands of those who have the control or
direction of their fellow-men; and accordingly we find that
in every scheme for training up humanity in the way it should
go, the maintenance and strengthening of the feeling of
honour occupies an important place. But it is quite a different
matter in its effect on human happiness, of which it is here
our object to treat; and we should rather be careful to dissuade
people from setting too much store by what others think of
them. Daily experience shows us, however, that this is just
the mistake people persist in making; most men set the utmost
value precisely on what other people think, and are more
concerned about it than about what goes on in their own
consciousness, which is the thing most immediately and
directly present to them. They reverse the natural order—
regarding the opinions of others as real existence and their
own consciousness as something shadowy; making the deriva-
tive and secondary into the principal, and considering the
picture they present to the world of more importance than
their own selves. By thus trying to get a direct and immediate
result out of what has no really direct or immediate existence,
they fall into the kind of folly which is called vanity—the
appropriate term for that which has no solid or intrinsic value.
Like a miser, such people forget the end in their eagerness
to obtain the means.

The truth is that the value we set upon the opinion of
others, and our constant endeavour in respect of it, are each
quite out of proportion to any result we may reasonably hope
to attain; so that this attention to other people’s attitude may
be regarded as a kind of universal mania which everyone inherits. In all we do, almost the first thing we think about is: What will people say; and nearly half the troubles and bothers of life may be traced to our anxiety on this score; it is the anxiety which is at the bottom of all that feeling of self-importance, which is so often mortified because it is so very morbidly sensitive. It is solicitude about what others will say that underlies all our vanity and pretension, yes, and all our show and swagger too. Without it, there would not be a tenth part of the luxury which exists. Pride in every form, point d'honneur and punctilio, however varied their kind or sphere, are at bottom nothing but this—anxiety about what others will say—and what sacrifices it often costs! One can see it even in a child; and though it exists at every period of life, it is strongest in age; because, when the capacity for sensual pleasure fails, vanity and pride have only avarice to share their dominion. Frenchmen, perhaps, afford the best example of this feeling, and amongst them it is a regular epidemic, appearing sometimes in the most absurd ambition, or in a ridiculous kind of national vanity and the most shameless boasting. However, they frustrate their own aims, for other people make fun of them and call them la grande nation.

By way of specially illustrating this perverse and exuberant respect for other people's opinion, let me take a passage from The Times of March 31, 1846, giving a detailed account of the execution of one Thomas Wix, an apprentice who, from motives of vengeance, had murdered his master. Here we have very unusual circumstances and an extraordinary character, though one very suitable for our purpose; and these combine to give a striking picture of this folly, which is so deeply rooted in human nature, and allow us to form an accurate notion of the extent to which it will go. On the morning of the execution, says the report, the rev. ordinary was early in attendance upon him, but Wix, beyond a quiet demeanour, betrayed no interest in his ministrations, appearing to feel anxious only to acquit himself "bravely" before the spectators of his ignominious end. . . . In the procession Wix fell into his proper place with alacrity, and, as he entered the Chapel-yard, remarked, sufficiently loud to be heard by several
persons near him, "Now, then, as Dr. Dodd said, I shall soon
know the grand secret." On reaching the scaffold, the miserable
wretch mounted the drop without the slightest assistance, and
when he got to the centre, he bowed to the spectators twice; a
proceeding which called forth a tremendous cheer from the
degraded crowd beneath.

This is an admirable example of the way in which a man
with death in the most dreadful form before his very eyes,
and eternity beyond it, will care for nothing but the impres-
sion he makes upon a crowd of gapers, and the opinion he
leaves behind him in their heads. There was much the same
kind of thing in the case of Lecomte, who was executed at
Frankfurt, also in 1846, for an attempt on the king's life. At
the trial he was very much annoyed that he was not allowed
to appear, in decent attire, before the Upper House; and on
the day of the execution it was a special grief to him that
he was not permitted to shave. It is not only in recent times
that this kind of thing has been known to happen. Mateo
Aleman tells us, in the Introduction to his celebrated romance,
Guzman de Alfarache, that many infatuated criminals, in-
stead of devoting their last hours to the welfare of their souls,
as they ought to have done, neglect this duty for the purpose
of preparing and committing to memory a speech to be made
from the scaffold.

I take these extreme cases as being the best illustrations of
what I mean; for they give us a magnified reflection of our
own nature. The anxieties of all of us, our worries, vexations,
bothers, troubles, uneasy apprehensions and strenuous efforts
are due, in perhaps the large majority of instances, to what
other people will say; and we are just as foolish in this respect
as those miserable criminals. Envy and hatred are very often
traceable to a similar source.

Now, it is obvious that happiness, which consists for the
most part in peace of mind and contentment, would be served
by nothing so much as by reducing this impulse of human
nature within reasonable limits—which would perhaps make
it one fiftieth part of what it is now. By doing so, we should
get rid of a thorn in the flesh which is always causing us
pain. But it is a very difficult task, because the impulse in
question is a natural and innate perversity of human nature. Tacitus says, *The lust of fame is the last that a wise man shakes off.* The only way of putting an end to this universal folly is to see clearly that it is a folly; and this may be done by recognizing the fact that most of the opinions in men’s heads are apt to be false, perverse, erroneous and absurd, and so in themselves unworthy of any attention; further, that other people’s opinions can have very little real and positive influence upon us in most of the circumstances and affairs of life. Again, this opinion is generally of such an unfavourable character that it would worry a man to death to hear everything that was said of him, or the tone in which he was spoken of. And finally, among other things, we should be clear about the fact that honour itself has no really direct, but only an indirect, value. If people were generally converted from this universal folly, the result would be such an addition to our peace of mind and cheerfulness as at present seems inconceivable; people would present a firmer and more confident front to the world, and generally behave with less embarrassment and restraint. It is observable that a retired mode of life has an exceedingly beneficial influence on our peace of mind, and this is mainly because we thus escape having to live constantly in the sight of others, and pay everlasting regard to their casual opinions; in a word, we are able to return upon ourselves. At the same time a good deal of positive misfortune might be avoided, which we are now drawn into by striving after shadows, or, to speak more correctly, by indulging a mischievous piece of folly; and we should consequently have more attention to give to solid realities and enjoy them with less interruption than at present. But ξαλεπτα τα καλα—what is worth doing is hard to do.

Section 2.—Pride

The folly of our nature which we are discussing puts forth three shoots, ambition, vanity and pride. The difference between the last two is this: *pride* is an established conviction of one’s own paramount worth in some particular respect; while *vanity* is the desire of rousing such a conviction in

1 Hist., IV, 6.
others, and it is generally accompanied by the secret hope of ultimately coming to the same conviction oneself. Pride works from within; it is the direct appreciation of oneself. Vanity is the desire to arrive at this appreciation indirectly, from without. So we find that vain people are talkative, and proud, taciturn. But the vain person ought to be aware that the good opinion of others, which he strives for, may be obtained much more easily and certainly by persistent silence than by speech, even though he has very good things to say. Anyone who wishes to affect pride is not therefore a proud man; but he will soon have to drop this, as every other, assumed character.

It is only a firm, unshakable conviction of pre-eminent worth and special value which makes a man proud in the true sense of the word—a conviction which, may, no doubt, be a mistaken one or rest on advantages which are of an adventitious and conventional character: still pride is not the less pride for all that, so long as it be present in real earnest. And since pride is thus rooted in conviction, it resembles every other form of knowledge in not being within our own arbitrament. Pride's worst foe—I mean its greatest obstacle—is vanity, which courts the applause of the world in order to gain the necessary foundation for a high opinion of one's own worth, whilst pride is based upon a pre-existing conviction of it.

It is quite true that pride is something which is generally found fault with, and cried down; but usually, I imagine, by those who have nothing upon which they can pride themselves. In view of the impudence and foolhardiness of most people, anyone who possesses any kind of superiority or merit will do well to keep his eyes fixed on it, if he does not want it to be entirely forgotten; for if a man is good-natured enough to ignore his own privileges, and hob-nob with the generality of other people, as if he were quite on their level, they will be sure to treat him, frankly and candidly, as one of themselves. This is a piece of advice I would specially offer to those whose superiority is of the highest kind—real superiority, I mean, of a purely personal nature—which cannot, like orders and titles, appeal to the eye or ear at every moment; as, otherwise, they will find that familiarity breeds contempt, or, as the Romans used to say, sus Minervam. Joke with a slave,
and he'll soon show his heels, is an excellent Arabian proverb; nor ought we to despise what Horace says:

Sume superbiam
Quasitam meritis.

—usurp the fame you have deserved. No doubt, when modesty was made a virtue, it was a very advantageous thing for the fools; for everybody is expected to speak of himself as if he were one. This is levelling down indeed! for it comes to look as if there were nothing but fools in the world.

The cheapest sort of pride is national pride; for if a man is proud of his own nation, it argues that he has no qualities of his own of which he can be proud; otherwise, he would not have recourse to those which he shares with so many millions of his fellow-men. The man who is endowed with important personal qualities will be only too ready to see clearly in what respects his own nation falls short, since their failings will be constantly before his eyes. But every miserable fool who has nothing at all of which he can be proud adopts, as a last resource, pride in the nation to which he belongs; he is ready and glad to defend all its faults and follies tooth and nail, thus reimbursing himself for his own inferiority. For example, if you speak of the stupid and degrading bigotry of the English nation with the contempt it deserves, you will hardly find one Englishman in fifty to agree with you; but if there should be one, he will generally happen to be an intelligent man.

The Germans have no national pride, which shows how honest they are, as everybody knows! and how dishonest are those who, by a piece of ridiculous affectation, pretend that they are proud of their country—the Deutsche Brüder and the demagogues who flatter the mob in order to mislead it. I have heard it said that gunpowder was invented by a German. I doubt it. Lichtenberg asks, Why is it that a man who is not a German does not care about pretending that he is one; and that if he makes any pretence at all, it is to be a Frenchman or an Englishman?1

1 Translator's Note.—It should be remembered that these remarks were written in the earlier part of the present century, and that a German philosopher nowadays, even though he were as apt to say bitter things as Schopenhauer, could hardly write in a similar strain.
However that may be, individuality is a far more important thing than nationality, and in any given man deserves a thousand-fold more consideration. And since you cannot speak of national character without referring to large masses of people, it is impossible to be loud in your praises and at the same time honest. National character is only another name for the particular form which the littleness, perversity and baseness of mankind take in every country. If we become disgusted with one, we praise until we get disgusted with this too. Every nation mocks at other nations, and all are right.

The contents of this chapter, which treats, as I have said, of what we represent in the world, or what we are in the eyes of others, may be further distributed under three heads: honour, rank and fame.

Section 3.—Rank

Let us take rank first, as it may be dismissed in a few words, although it plays an important part in the eyes of the masses and of the philistines, and is a most useful wheel in the machinery of the State.

It has a purely conventional value. Strictly speaking, it is a sham; its method is to extract an artificial respect, and, as a matter of fact, the whole thing is a mere farce.

Orders, it may be said, are bills of exchange drawn on public opinion, and the measure of their value is the credit of the drawer. Of course, as a substitute for pensions, they save the State a good deal of money; and, besides, they serve a very useful purpose, if they are distributed with discrimination and judgment. For people in general have eyes and ears, it is true; but not much else, very little judgment indeed, or even memory. There are many services to the State quite beyond the range of their understanding; others, again, are appreciated and made much of for a time, and then soon forgotten. It seems to me, therefore, very proper, that a cross or a star should proclaim to the mass of people always and everywhere, This man is not like you; he has done something. But orders lose their value when they are distributed unjustly, or without due selection, or in too great numbers: a prince should be
as careful in conferring them as a man of business is in signing a bill. It is a pleonasm to inscribe on any order for distinguished service; for every order ought to be for distinguished service. That stands to reason.

Section 4.—Honour

Honour is a much larger question than rank, and more difficult to discuss. Let us begin by trying to define it.

If I were to say Honour is external conscience, and conscience is inward honour, no doubt a good many people would assent; but there would be more show than reality about such a definition, and it would hardly go to the root of the matter. I prefer to say, Honour is, on its objective side, other people's opinion of what we are worth; on its subjective side, it is the respect we pay to this opinion. From the latter point of view, to be a man of honour is to exercise what is often a very wholesome, but by no means a purely moral, influence.

The feelings of honour and shame exist in every man who is not utterly depraved, and honour is everywhere recognized as something particularly valuable. The reason of this is as follows. By and in himself a man can accomplish very little; he is like Robinson Crusoe on a desert island. It is only in society that a man's powers can be called into full activity. He very soon finds this out when his consciousness begins to develop, and there arises in him the desire to be looked upon as a useful member of society, as one, that is, who is capable of playing his part as a man—pro parte virili—thereby acquiring a right to the benefits of social life. Now, to be a useful member of society, one must do two things: firstly, what everyone is expected to do everywhere; and, secondly, what one's own particular position in the world demands and requires.

But a man soon discovers that everything depends upon his being useful, not in his own opinion, but in the opinion of others; and so he tries his best to make that favourable impression upon the world, to which he attaches such a high value. Hence, this primitive and innate characteristic of human nature, which is called the feeling of honour, or, under another aspect, the feeling of shame—vereundia. It is this
which brings a blush to his cheek at the thought of having suddenly to fall in the estimation of others, even when he knows that he is innocent, nay, even if his remissness extends to no absolute obligation, but only to one which he has taken upon himself of his own free will. Conversely, nothing in life gives a man so much courage as the attainment or renewal of the conviction that other people regard him with favour; because it means that everyone joins to give him help and protection, which is an infinitely stronger bulwark against the ills of life than anything he can do himself.

The variety of relations in which a man can stand to other people so as to obtain their confidence, that is, their good opinion, gives rise to a distinction between several kinds of honour, resting chiefly on the different bearings that meum may take to tuum; or, again, on the performance of various pledges; or finally, on the relation of the sexes. Hence, there are three main kinds of honour, each of which takes various forms—civic honour, official honour, and sexual honour.

Civic honour has the widest sphere of all. It consists in the assumption that we shall pay unconditional respect to the rights of others, and, therefore, never use any unjust or unlawful means of getting what we want. It is the condition of all peaceable intercourse between man and man; and it is destroyed by anything that openly and manifestly militates against this peaceable intercourse, anything, accordingly, which entails punishment at the hands of the law, always supposing that the punishment is a just one.

The ultimate foundation of honour is the conviction that moral character is unalterable: a single bad action implies that future actions of the same kind will, under similar circumstances, also be bad. This is well expressed by the English use of the word character as meaning credit, reputation, honour. Hence honour, once lost, can never be recovered; unless the loss rested on some mistake, such as may occur if a man is slandered or his actions viewed in a false light. So the law provides remedies against slander, libel, and even insult; for insult, though it amount to no more than mere abuse, is a kind of summary slander with a suppression of the reasons. What I mean may be well put in the Greek phrase—not
quoted from any author—ἐστιν ἡ λοιδορία διάβολη συντομὸς. It is true that if a man abuses another, he is simply showing that he has no real or true causes of complaint against him; as; otherwise, he would bring these forward as the premises and rely upon his hearers to draw the conclusion themselves, instead of which, he gives the conclusion and leaves out the premises, trusting that people will suppose that he has done so only for the sake of being brief.

Civic honour draws its existence and name from the middle classes; but it applies equally to all, not excepting the highest. No man can disregard it, and it is a very serious thing, of which every one should be careful not to make light. The man who breaks confidence has for ever forfeited confidence, whatever he may do, and whoever he may be; and the bitter consequences of the loss of confidence can never be averted.

There is a sense in which honour may be said to have a negative character in opposition to the positive character of fame. For honour is not the opinion people have of particular qualities which a man may happen to possess exclusively; it is rather the opinion they have of the qualities which a man may be expected to exhibit, and to which he should not prove false. Honour, therefore, means that a man is not exceptional; fame, that he is. Fame is something which must be won; honour, only something which must not be lost. The absence of fame is obscurity, which is only a negative; but loss of honour is shame, which is a positive quality. This negative character of honour must not be confused with anything passive; for honour is above all things active in its working. It is the only quality which proceeds directly from the man who exhibits it: it is concerned entirely with what he does and leaves undone, and has nothing to do with the actions of others or the obstacles they place in his way. It is something entirely in our own power—τῶν ἐφ' ἠμοιν. This distinction, as we shall see presently, marks off true honour from the sham honour of chivalry.

Slander is the only weapon by which honour can be attacked from without; and the only way to repel the attack is to confute the slander with the proper amount of publicity, and a due unmasking of him who utters it.
The reason why respect is paid to age is that old people have necessarily shown in the course of their lives whether or not they have been able to maintain their honour unblemished; while that of young people has not yet been put to the proof, though they are credited with the possession of it. For neither length of years—equalled, as it is, and even excelled, in the case of some of the lower animals—nor, again, experience, which is only a closer knowledge of the world’s ways, can be any sufficient reason for the respect which the young are everywhere required to show towards the old; for if it were merely a matter of years, the weakness which attends on age would call rather for consideration than for respect. It is, however, a remarkable fact that white hair always commands reverence—a reverence really innate and instinctive. Wrinkles—a much surer sign of old age—command no reverence at all: you never hear any one speak of venerable wrinkles; but venerable white hair is a common expression.

Honour has only an indirect value. For, as I explained at the beginning of this chapter, what other people think of us, if it affects us at all, can effect us only in so far as it governs their behaviour towards us, and only just so long as we live with, or have to do with, them. But it is to society alone that we owe that safety which we and our possessions enjoy in a state of civilization; in all we do we need the help of others, and they, in their turn, must have confidence in us before they can have anything to do with us. Accordingly, their opinion of us is, indirectly, a matter of great importance; though I cannot see how it can have a direct or immediate value. This is an opinion also held by Cicero. I quite agree, he writes, with what Chrysippus and Diogenes used to say, that a good reputation is not worth raising a finger to obtain, if it were not that it is so useful.¹ This truth has been insisted upon at great length by Helvetius in his chief work De l’Esprit,² the conclusion of which is that we love esteem not for its own sake, but solely for the advantages which it brings. And as the means can never be more than the end, that saying, of which so much is made, Honour is dearer than life itself, is, as I have

¹ De finibus, III, 17.
² Disc., III, 13.
remarked, a very exaggerated statement. So much, then, for civic honour.

Official honour is the general opinion of other people that a man who fills any office really has the necessary qualities for the proper discharge of all the duties which appertain to it. The greater and more important the duties a man has to discharge in the State, and the higher and more influential the office which he fills, the stronger must be the opinion which people have of the moral and intellectual qualities which render him fit for his post. Therefore, the higher his position, the greater must be the degree of honour paid to him, expressed, as it is, in titles, orders and the generally subservient behaviour of others towards him. As a rule, a man’s official rank implies the particular degree of honour which ought to be paid to him, however much this degree may be modified by the capacity of the masses to form any notion of its importance. Still, as a matter of fact, greater honour is paid to a man who fulfils special duties than to the common citizen, whose honour mainly consists in keeping clear of dishonour.

Official honour demands, further, that the man who occupies an office must maintain respect for it, for the sake both of his colleagues and of those who will come after him. This respect an official can maintain by a proper observance of his duties, and by repelling any attack that may be made upon the office itself or upon its occupant: he must not, for instance, pass over unheeded any statement to the effect that the duties of the office are not properly discharged, or that the office itself does not conduce to the public welfare. He must prove the unwarrantable nature of such attacks by enforcing the legal penalty for them.

Subordinate to the honour of official personages comes that of those who serve the State in any other capacity, as doctors, lawyers, teachers, anyone, in short, who by graduating in any subject, or by any other public declaration that he is qualified to exercise some special skill, claims to practise it; in a word, the honour of all those who take any public pledge whatever. Under this head comes military honour, in the true sense of the word, the opinion that people who have bound them-
selves to defend their country really possess the requisite qualities which will enable them to do so, especially courage, personal bravery and strength, and that, they are perfectly ready to defend their country to the death, and never and under no circumstances desert the flag to which they have once sworn allegiance. I have here taken official honour in a wider sense than that in which it is generally used, namely, the respect due by citizens to an office itself.

In treating of sexual honour and the principles on which it rests, a little more attention and analysis are necessary; and what I shall say will support my contention that all honour really sets upon a utilitarian basis. There are two natural divisions of the subject—the honour of women and the honour of men, in either side issuing in a well-understood esprit de corps. The former is by far the more important of the two, because the most essential feature in woman's life is her relation to man.

Female honour is the general opinion in regard to a girl that she is pure, and in regard to a wife that she is faithful. The importance of this opinion rests upon the following considerations. Women depend upon men in all the relations of life; men upon women, it might be said, in one only. So an arrangement is made for mutual interdependence—man undertaking responsibility for all woman's needs and also for the children that spring from their union—an arrangement on which is based the welfare of the whole female race. To carry out this plan, women have to band together with a show of esprit de corps, and present one undivided front to their common enemy, man—who possesses all the good things of the earth, in virtue of his superior physical and intellectual power—in order to lay siege to and conquer him, and so get possession of him and a share of those good things. To this end the honour of all women depends upon the enforcement of the rule that no woman should give herself to a man except in marriage, in order that every man may be forced, as it were, to surrender and ally himself with a woman; by this arrangement provision is made for the whole of the female race. This is a result, however, which can be obtained only by a strict observance of the rule; and, accordingly, women
everywhere show true esprit de corps in carefully insisting upon its maintenance. Any girl who commits a breach of the rule betrays the whole female race, because its welfare would be destroyed if every woman were to do likewise; so she is cast out with shame as one who has lost her honour. No woman will have anything more to do with her; she is avoided like the plague. The same doom is awarded to a woman who breaks the marriage tie; for in so doing she is false to the terms upon which the man capitulated; and as her conduct is such as to frighten other men from making a similar surrender, it imperils the welfare of all her sisters. Nay more; this deception and coarse breach of troth is a crime punishable by the loss, not only of personal, but also of civic honour. This is why we minimize the shame of a girl, but not of a wife; because, in the former case, marriage can restore honour, while in the latter, no atonement can be made for the breach of contract.

Once this esprit de corps is acknowledged to be the foundation of female honour, and is seen to be a wholesome, nay, a necessary arrangement, as at bottom a matter of prudence and interest, its extreme importance for the welfare of women will be recognized. But it does not possess anything more than a relative value. It is no absolute end, lying beyond all other aims of existence and valued above life itself. In this view, there will be nothing to applaud in the forced and extravagant conduct of a Lucretia or a Virginius—conduct which can easily degenerate into tragic farce, and produce a terrible feeling of revulsion. The conclusion of Emilia Galotti, for instance, makes one leave the theatre completely ill at ease; and, on the other hand, all the rules of female honour cannot prevent a certain sympathy with Clara in Egmont. To carry this principle of female honour too far is to forget the end in thinking of the means—and this is just what people often do; for such exaggeration suggests that the value of sexual honour is absolute; while the truth is that it is more relative than any other kind. One might go so far as to say that its value is purely conventional, when one sees from Thomasius how in all ages and countries, up to the time of the Reformation, irregularities were permitted and recog-
nized by law, with no derogation to female honour—not to speak of the temple of Mylitta at Babylon.\(^1\)

There are also, of course, certain circumstances in civil life which make external forms of marriage impossible, especially in Catholic countries, where there is no such thing as divorce. Ruling princes everywhere, would, in my opinion, do much better, from a moral point of view, to dispense with forms altogether rather than contract a morganatic marriage, the descendants of which might raise claims to the throne if the legitimate stock happened to die out; so that there is a possibility, though, perhaps, a remote one, that a morganatic marriage might produce a civil war. And, besides, such a marriage, concluded in defiance of all outward ceremony, is a concession made to women and priests—two classes of persons to whom one should be most careful to give as little tether as possible. It is further to be remarked that every man in a country can marry the woman of his choice, except one poor individual, namely, the prince. His hand belongs to his country, and can be given in marriage only for reasons of State, that is, for the good of the country. Still, for all that, he is a man; and, as a man, he likes to follow whither his heart leads. It is an unjust, ungrateful and priggish thing to forbid, or to desire to forbid, a prince from following his inclinations in this matter; of course, as long as the lady has no influence upon the Government of the country. From her point of view she occupies an exceptional position, and does not come under the ordinary rules of sexual honour; for she has merely given herself to a man who loves her, and whom she loves but cannot marry. And in general, the fact that the principle of female honour has no origin in nature, is shown by the many bloody sacrifices which have been offered to it—the murder of children and the mother’s suicide. No doubt a girl who contravenes the code commits a breach of faith against her whole sex; but this faith is one which is only secretly taken for granted, and not sworn to. And since, in most cases, her own prospects suffer most immediately, her folly is infinitely greater than her crime.

The corresponding virtue in men is a product of the one

\(^1\) Herodotus, I, 199.
I have been discussing. It is their *esprit de corps*, which demands that, when a man has made that surrender of himself in marriage which is so advantageous to his conqueror, he shall take care that the terms of the treaty are maintained; both in order that the agreement itself may lose none of its force by the permission of any laxity in its observance, and that men, having given up everything, may, at least, be assured of their bargain, namely, exclusive possession. Accordingly, it is part of a man’s honour to resent a breach of the marriage tie on the part of his wife, and to punish it, at the very least by separating from her. If he condones the offence, his fellow men cry shame upon him; but the shame in this case is not nearly so foul as that of the woman who has lost her honour; the stain is by no means of so deep a dye—*levioris notae macula*—because a man’s relation to woman is subordinate to many other and more important affairs in his life. The two great dramatic poets of modern times have each taken man’s honour as the theme of two plays; Shakespeare in *Othello* and *The Winter’s Tale*, and Calderon in *El médico de su honra* (the Physician of his Honour), and *A secreto agravio secreta venganza* (for Secret Insult Secret Vengeance). It should be said, however, that honour demands the punishment of the wife only; to punish her paramour too, is a work of supererogation. This confirms the view I have taken, that a man’s honour originates in *esprit de corps*.

The kind of honour which I have been discussing hitherto has always existed in its various forms and principles amongst all nations and at all times; although the history of female honour shows that its principles have undergone certain local modifications at different periods. But there is another species of honour which differs from this entirely, a species of honour of which the Greeks and Romans had no conception, and up to this day it is perfectly unknown amongst Chinese, Hindoos or Mohammedans. It is a kind of honour which arose only in the Middle Age, and is indigenous only to Christian Europe, nay, only to an extremely small portion of the population, that is to say, the higher classes of society and those who ape them. It is *knightly honour*, or *point d’honneur*. Its principles are quite different from those which underlie the kind of honour
I have been treating until now, and in some respects are even opposed to them. The sort I am referring to produces the cavalier; while the other kind creates the man of honour. As this is so, I shall proceed to give an explanation of its principles, as a kind of code or mirror of knightly courtesy.

(1) To begin with, honour of this sort consists, not in other people's opinion of what we are worth, but wholly and entirely in whether they express it or not, no matter whether they really have any opinion at all, let alone whether they know of reasons for having one. Other people may entertain the worst opinion of us in consequence of what we do, and may despise us as much as they like; so long as no one dares to give expression to his opinion, our honour remains un tarnished. So if our actions and qualities compel the highest respect from other people, and they have no option but to give this respect—as soon as anyone, no matter how wicked or foolish he may be, utters something depreciatory of us, our honour is offended, nay, gone for ever, unless we can manage to restore it. A superfluous proof of what I say, namely, that knightly honour depends, not upon what people think, but upon what they say, is furnished by the fact that insults can be withdrawn, or, if necessary, form the subject of an apology, which makes them as though they had never been uttered. Whether the opinion which underlay the expression has also been rectified and why the expression should ever have been used, are questions which are perfectly unimportant: so long as the statement is withdrawn, all is well. The truth is that conduct of this kind aims, not at earning respect, but at extorting it.

(2) In the second place, this sort of honour rests, not on what a man does, but on what he suffers, the obstacles he encounters; differing from the honour which prevails in all else, in consisting, not in what he says or does himself, but in what another man says or does. His honour is thus at the mercy of every man who can talk it away on the tip of his tongue; and if he attacks it, in a moment it is gone for ever—unless the man who is attacked manages to wrest it back again by a process which I shall mention presently, a process which involves danger to his life, health, freedom, property and peace of mind. A man's whole conduct may
be in accordance with the most righteous and noble principles, his spirit may be the purest that ever breathed, his intellect of the very highest order; and yet his honour may disappear the moment that anyone is pleased to insult him, anyone at all who has not offended against this code of honour himself, let him be the most worthless rascal or the most stupid beast, an idler, gambler, debtor, a man, in short, of no account at all. It is usually this sort of fellow who likes to insult people; for, as Seneca\(^1\) rightly remarks, *ut quisque contemtissimus et ludibrio est, ita solutissimae linguae est*—the more contemptible and ridiculous a man is, the readier he is with his tongue. His insults are most likely to be directed against the very kind of man I have described, because people of different tastes can never be friends, and the sight of pre-eminent merit is apt to raise the secret ire of a ne'er-do-well. What Goethe says in the *Westöstlicher Divan* is quite true, that it is useless to complain against your enemies; for they can never become your friends, if your whole being is a standing reproach to them:

*Was klagst du über Feinde?*
*Sollen Solche je werden Freunde*
*Denen das Wesen, wie du bist,*
*Im stillen ein ewiger Vorwurf ist?*

It is obvious that people of this worthless description have good cause to be thankful to the principle of honour, because it puts them on a level with people who in every other respect stand far above them. If a fellow likes to insult any one, attribute to him, for example, some bad quality, this is taken *prima facie* as a well-founded opinion, true in fact; a decree, as it were, with all the force of law; nay, if it is not at once wiped out in blood, it is a judgment which holds good and valid to all time. In other words, the man who is insulted remains—in the eyes of all *honourable people*—what the man who uttered the insult—even though he were the greatest wretch on earth—was pleased to call him; for he has *put up with* the insult—the technical term, I believe. Accordingly, all *honourable people* will have nothing more to do with him, and treat him like a leper, and, it may be, refuse to go into any company where he may be found, and so on.

\(^1\) *De Constantia*, 11.
This wise proceeding may, I think, be traced back to the fact that in the Middle Age, up to the fifteenth century, it was not the accuser in any criminal process who had to prove the guilt of the accused, but the accused who had to prove his innocence.¹ This he could do by swearing he was not guilty; and his backers—consacramentales—had to come and swear that in their opinion he was incapable of perjury. If he could find no one to help him in this way, or the accuser took objection to his backers, recourse was had to trial by the Judgment of God, which generally meant a duel. For the accused was now in disgrace,² and had to clear himself. Here, then, is the origin of the notion of disgrace, and of that whole system which prevails nowadays amongst honourable people—only that the oath is omitted. This is also the explanation of that deep feeling of indignation which honourable people are called upon to show if they are given the lie; it is a reproach which they say must be wiped out in blood. It seldom comes to this pass, however, though lies are of common occurrence; but in England, more than elsewhere, it is a superstition which has taken very deep root. As a matter of order, a man who threatens to kill another for telling a lie should never have told one himself. The fact is, that the criminal trial of the Middle Age also admitted of a shorter form. In reply to the charge, the accused answered: That is a lie; whereupon it was left to be decided by the Judgment of God. Hence, the code of knightly honour prescribes that, when the lie is given, an appeal to arms follows as a matter of course. So much, then, for the theory of insult.

But there is something even worse than insult, something so dreadful that I must beg pardon of all honourable people for so much as mentioning it in this code of knightly honour; for I know they will shiver, and their hair will stand on end, at the very thought of it—the summum malum, the greatest evil on earth, worse than death and damnation. A man may

¹ See C. G. von Wächter’s Beiträge zur deutschen Geschichte, especially the chapter on criminal law.
² Translator’s Note.—It is true that this expression has another and special meaning in the technical terminology of Chivalry, but it is the nearest English equivalent which I can find for the German—ein Bescholtener.
give another—horrible dictum!—a slap or a blow. This is such an awful thing, and so utterly fatal to all honour, that, while any other species of insult may be healed by blood-letting, this can be cured only by the coup-de-grâce.

(3) In the third place, this kind of honour has absolutely nothing to do with what a man may be in and for himself; or, again, with the question whether his moral character can ever become better or worse, and all such pedantic inquiries. If your honour happens to be attacked, or to all appearances gone, it can very soon be restored in its entirety if you are only quick enough in having recourse to the one universal remedy—a duel. But if the aggressor does not belong to the classes which recognize the code of knightly honour, or has himself once offended against it, there is a safer way of meeting any attack upon your honour, whether it consists in blows, or merely in words. If you are armed, you can strike down your opponent on the spot, or perhaps an hour later. This will restore your honour.

But if you wish to avoid such an extreme step, from fear of any unpleasant consequences arising therefrom, or from uncertainty as to whether the aggressor is subject to the laws of knightly honour or not, there is another means of making your position good, namely, the Avantage. This consists in returning rudeness with still greater rudeness; and if insults are no use, you can try a blow, which forms a sort of climax in the redemption of your honour; for instance, a box on the ear may be cured by a blow with a stick, and a blow with a stick by a thrashing with a horsewhip; and, as the approved remedy for this last, some people recommend you to spit at your opponent. If all these means are of no avail, you must not shrink from drawing blood. And the reason for these methods of wiping out insult is, in this code, as follows:

(4) To receive an insult is disgraceful; to give one, honourable. Let me take an example. My opponent has truth, right and reason on his side. Very well. I insult him. Thereupon right

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1 Translator's Note.—It must be remembered that Schopenhauer is here describing, or perhaps caricaturing, the manners and customs of German aristocracy of half a century ago. Now, of course, nous avons changé tout cela!
and honour leave him and come to me, and, for the time being, he has lost them—until he gets them back, not by the exercise of right or reason, but by shooting and sticking me. Accordingly, rudeness is a quality which, in point of honour, is a substitute for any other and outweighs them all. The rudest is always right. What more do you want? However stupid, bad or wicked a man may have been, if he is only rude into the bargain, he condones and legitimizes all his faults. If in any discussion or conversation, another man shows more knowledge, greater love of truth, a sounder judgment, better understanding than we, or generally exhibits intellectual qualities which cast ours into the shade, we can at once annul his superiority and our own shallowness, and in our turn be superior to him, by being insulting and offensive. For rudeness is better than any argument; it totally eclipses intellect. If our opponent does not care for our mode of attack, and will not answer still more rudely, so as to plunge us into the ignoble rivalry of the Advantage, we are the victors and honour is on our side. Truth, knowledge, understanding, intellect, wit, must beat a retreat and leave the field to this almighty insolence.

Honourable people immediately make a show of mounting their war-horse, if anyone utters an opinion adverse to theirs, or shows more intelligence than they can muster; and if in any controversy they are at a loss for a reply, they look about for some weapon of rudeness, which will serve as well and come readier to hand; so they retire masters of the position. It must now be obvious that people are quite right in applauding this principle of honour as having ennobled the tone of society. This principle springs from another, which forms the heart and soul of the entire code.

(5) Fifthly, the code implies that the highest court to which a man can appeal in any differences he may have with another on a point of honour is the court of physical force, that is, of brutality. Every piece of rudeness is, strictly speaking, an appeal to brutality; for it is a declaration that intellectual strength and moral insight are incompetent to decide, and that the battle must be fought out by physical force—a struggle which, in the case of man, whom Franklin defines as a tool-
making animal, is decided by the weapons peculiar to the species; and the decision is irrevocable. This is the well-known principle of the right of might—irony, of course, like the wit of a fool, a parallel phrase. The honour of a knight may be called the glory of might.

(6) Lastly, if, as we saw above, civic honour is very scrupulous in the matter of meum and tuum, paying great respect to obligations and a promise once made, the code we are here discussing displays, on the other hand, the noblest liberality. There is only one word which may not be broken, the word of honour—upon my honour, as people say—the presumption being, of course, that every other form of promise may be broken. Nay, if the worst comes to the worst, it is easy to break even one's word of honour, and still remain honourable—again by adopting that universal remedy, the duel, and fighting with those who maintain that we pledged our word. Further, there is one debt, and one alone, that under no circumstances must be left unpaid—a gambling debt, which has accordingly been called a debt of honour. In all other kinds of debt you may cheat Jews and Christians as much as you like; and your knightly honour remains without a stain.

The unprejudiced reader will see at once that such a strange, savage and ridiculous code of honour as this has no foundation in human nature, nor any warrant in a healthy view of human affairs. The extremely narrow sphere of its operation serves only to intensify the feeling, which is exclusively confined to Europe since the Middle Age, and then only to the upper classes, officers and soldiers, and people who imitate them. Neither Greeks nor Romans knew anything of this code of honour or of its principles; nor the highly civilized nations of Asia, ancient or modern. Amongst them no other kind of honour is recognized but that which I discussed first, in virtue of which a man is what he shows himself to be by his actions, not what any wagging tongue is pleased to say of him. They thought that what a man said or did might perhaps affect his own honour, but not any other man's. To them, a blow was but a blow—and any horse or donkey could give a harder one—a blow which under certain circumstances might make a man angry and demand immediate vengeance; but it had
nothing to do with honour. No one kept account of blows or insulting words, or of the satisfaction which was demanded or omitted to be demanded. Yet in personal bravery and contempt of death, the ancients were certainly not inferior to the nations of Christian Europe. The Greeks and Romans were thorough heroes, if you like; but they knew nothing about point d'honneur. If they had any idea of a duel, it was totally unconnected with the life of the nobles; it was merely the exhibition of mercenary gladiators, slaves devoted to slaughter, condemned criminals, who, alternately with wild beasts, were set to butcher one another to make a Roman holiday. When Christianity was introduced, gladiatorial shows were done away with, and their place taken, in Christian times, by the duel, which was a way of settling difficulties by the Judgment of God. If the gladiatorial fight was a cruel sacrifice to the prevailing desire for great spectacles, duelling is a cruel sacrifice to existing prejudices—a sacrifice, not of criminals, slaves and prisoners, but of the noble and the free.  

There are a great many traits in the character of the ancients which show that they were entirely free from these prejudices. When, for instance, Marius was summoned to a duel by a Teutonic chief, he returned answer to the effect that, if the chief were tired of his life, he might go and hang himself; at the same time he offered him a veteran gladiator for a round or two. Plutarch relates in his life of Themistocles that Eurybiades, who was in command of the fleet, once raised his stick to strike him; whereupon Themistocles, instead of drawing his sword, simply said: Strike, but hear me. How sorry the reader must be, if he is an honourable man, to find that we have no information that the Athenian officers refused in a body to serve any longer under Themistocles, if he acted like that! There is a modern French writer who declares that if anyone considers Demosthenes a man of honour, his ignorance will excite a smile of pity; and that Cicero was not a man of honour either!  

1 Translator's Note.—These and other remarks on duelling will no doubt wear a belated look to English readers; but they are hardly yet antiquated for most parts of the Continent.  
2 Soirées littéraires, par C. Durand. Rouen, 1828.  
3 Bk. IX.
the philosopher speaks at length of *aikia* or *assault*, showing us clearly enough that the ancients had no notion of any feeling of honour in connection with such matters. Socrates' frequent discussions were often followed by his being severely handed, and he bore it all mildly. Once, for instance, when somebody kicked him, the patience with which he took the insult surprised one of his friends. *Do you think*, said Socrates, *that if an ass happened to kick me, I should resent it?* On another occasion, when he was asked, *Has not that fellow abused and insulted you? No*, was his answer, *what he says is not addressed to me.* Stobæus has preserved a long passage from Musonius, from which we can see how the ancients treated insults. They knew no other form of satisfaction than that which the law provided, and wise people despised even this. If a Greek received a box on the ear, he could get satisfaction by the aid of the law; as is evident from Plato's *Gorgias* where Socrates' opinion may be found. The same thing may be seen in the account given by Gellius of one Lucius Veratius, who had the audacity to give some Roman citizens whom he met on the road a box on the ear, without any provocation whatever; but to avoid any ulterior consequences, he told a slave to bring a bag of small money, and on the spot paid the trivial legal penalty to the men whom he had astonished by his conduct.

Crates, the celebrated Cynic philosopher, got such a box on the ears from Nicodromus, the musician, that his face swelled up and became black and blue; whereupon he put a label on his forehead, with the inscription, *Nicodromus fecit*, which brought much disgrace to the fluteplayer who had committed such a piece of brutality upon the man whom all Athens honoured as a household god. And in a letter to Melesippus, Diogenes of Sinope tells us that he got a beating from the drunken sons of the Athenians; but he adds that it was a matter of no importance. And Seneca devotes the last few chapters of his *De Constantia* to a lengthy discussion on insult—*contumelia*; in order to show that a wise man will

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1 Diogenes Laertius, II, 21.  
2 Ibid., 56.  
4 Cf. Casaubon's Note, ad Diogenes Laertius, VI, 33.
take no notice of it. In Chapter XIV he says, *What shall a wise
man do, if he is given a blow? What Cato did, when some one
struck him on the mouth—not fire up or avenge the insult, or
even return the blow, but simply ignore it.*

Yes, you say, *but these men were philosophers.*—And you
are fools, eh? Precisely.

It is clear that the whole code of knightly honour was utterly
unknown to the ancients; for the simple reason that they
always took a natural and unprejudiced view of human affairs,
and did not allow themselves to be influenced by any such
vicious and abominable folly. A blow in the face was to them
a blow and nothing more, a trivial physical injury; whereas
the moderns make a catastrophe out of it, a theme for a
tragedy; as, for instance, in the *Cid* of Corneille, or in a recent
German comedy of middle-class life, called *The Power of
Circumstance,* which should have been entitled *The Power of
Prejudice.* If a member of the National Assembly at Paris got
a blow on the ear, it would resound from one end of Europe
to the other. The examples which I have given of the way
in which such an occurrence would have been treated in classic
times may not suit the ideas of *honourable people,* so let me
recommend to their notice, as a kind of antidote, the story
of Monsieur Desglands in Diderot’s masterpiece, *Jacques le
fataliste.* It is an excellent specimen of modern knightly
honour, which, no doubt, they will find enjoyable and
edifying.¹

From what I have said it must be quite evident that the

¹ Translator’s Note.—The story to which Schopenhauer here refers is
briefly as follows: Two gentlemen, one of whom was named Desglands,
were paying court to the same lady. As they sat at table side by side, with
the lady opposite, Desglands did his best to charm her with his conversation;
but she pretended not to hear him, and kept looking at his rival. In the
agony of jealousy, Desglands, as he was holding a fresh egg in his hand,
involuntarily crushed it; the shell broke, and its contents bespattered his
rival’s face. Seeing him raise his hand, Desglands seized it and whispered:
Sir, I take it as given.* The next day Desglands appeared with a large piece
of black sticking-plaster upon his right cheek. In the duel which followed,
Desglands severely wounded his rival; upon which he reduced the size
of the plaster. When his rival recovered, they had another duel; Desglands
drew blood again, and again made his plaster a little smaller; and so on
for five or six times. After every duel Desglands’ plaster grew less and less,
until at last his rival was killed.
principle of knightly honour has no essential and spontaneous origin in human nature. It is an artificial product, and its source is not hard to find. Its existence obviously dates from the time when people used their fists more than their heads, when priestcraft had enchained the human intellect, the much bepraised Middle Age, with its system of chivalry. That was the time when people let the Almighty not only care for them but judge for them too; when difficult cases were decided by an ordeal, a Judgment of God; which, with few exceptions, meant a duel, not only where nobles were concerned, but in the case of ordinary citizens as well. There is a neat illustration of this in Shakespeare’s Henry VI. Every judicial sentence was subject to an appeal to arms—a court, as it were, of higher instance, namely, the Judgment of God: and this really meant that physical strength and activity, that is, our animal nature, usurped the place of reason on the judgment seat, deciding in matters of right and wrong, not by what a man had done, but by the force with which he was opposed, the same system, in fact, as prevails to-day under the principles of knightly honour. If anyone doubts that such is really the origin of our modern duel, let him read an excellent work by J. B. Millingen, The History of Duelling. Nay, you may still find amongst the supporters of the system—who, by the way, are not usually the most educated or thoughtful of men—some who look upon the result of a duel as really constituting a divine judgment in the matter in dispute; no doubt in consequence of the traditional feeling on the subject.

But leaving aside the question of origin, it must now be clear to us that the main tendency of the principle is to use physical menace for the purpose of extorting an appearance of respect which is deemed too difficult or superfluous to acquire in reality; a proceeding which comes to much the same thing as if you were to prove the warmth of your room by holding your hand on the thermometer and so make it rise. In fact, the kernel of the matter is this: whereas civic honour aims at peaceable intercourse, and consists in the opinion of other people that we deserve full confidence, because we pay unconditional respect to their rights, knightly honour, on the

1 Part II, Act II, sc. iii.
2 Published in 1849.
other hand, lays down that *we are to be feared*, as being determined at all costs to maintain our own.

As not much reliance can be placed upon human integrity, the principle that it is more essential to arouse fear than to invite confidence would not, perhaps, be a false one, if we were living in a state of nature, where every man would have to protect himself and directly maintain his own rights. But in civilized life, where the State undertakes the protection of our person and property, the principle is no longer applicable: it stands, like the castles and watch-towers of the age when might was right, a useless and forlorn object, amidst well-tilled fields and frequented roads, or even railways.

Accordingly, the application of knightly honour, which still recognizes this principle, is confined to those small cases of personal assault which meet with but slight punishment at the hands of the law, or even none at all, for *de minimis non—*mere trivial wrongs, committed sometimes only in jest. The consequence of this limited application of the principle is that it has forced itself into an exaggerated respect for the value of the person—a respect utterly alien to the nature, constitution or destiny of man—which it has elevated into a species of sanctity: and as it considers that the State has imposed a very insufficient penalty on the commission of such trivial injuries, it takes upon itself to punish them by attacking the aggressor in life or limb. The whole thing manifestly rests upon an excessive degree of arrogant pride, which, completely forgetting what man really is, claims that he shall be absolutely free from all attack or even censure. Those who determine to carry out this principle by main force, and announce, as their rule of action, *whoever insults or strikes me shall die!* ought for their pains to be banished the country.¹

¹ Knightly honour is the child of pride and folly, and it is *need*, not pride, which is the heritage of the human race. It is a very remarkable fact that this extreme form of pride should be found exclusively amongst the adherents of the religion which teaches the deepest humility. Still, this pride must not be put down to religion, but, rather, to the feudal system, which made every nobleman a petty sovereign who recognized no human judge, and learned to regard his person as sacred and inviolable, and any attack upon it, or any blow or insulting word, as an offence punishable by death. The principle of knightly honour and of the duel was at first confined to the nobles, and, later on, also to officers in the
As a palliative to this rash arrogance, people are in the habit of giving way on everything. If two intrepid persons meet, and neither will give way, the slightest difference may cause a shower of abuse, then fisticuffs, and, finally, a fatal blow; so that it would really be a more decorous proceeding to omit the intermediate steps and appeal to arms at once. An appeal to arms has its own special formalities; and these have developed into a rigid and precise system of laws and regulations, together forming the most solemn farce there is—a regular temple of honour dedicated to folly! For if two intrepid persons dispute over some trivial matter (more important affairs are dealt with by law), one of them, the cleverer of the two, will of course yield; and they will agree to differ. That this is so is proved by the fact that common people—or, rather, the numerous classes of the community who do not acknowledge the principle of knightly honour, let any dispute run its natural course. Amongst these classes homicide is a hundredfold rarer than among those—and they amount, perhaps, in all, to hardly one in a thousand—who pay homage to the principle: and even blows are of no very frequent occurrence.

Then it has been said that the manners and tone of good society are ultimately based upon this principle of honour, which, with its system of duels, is made out to be a bulwark against the assaults of savagery and rudeness. But Athens, Corinth and Rome could assuredly boast of good, nay, excellent society, and manners and tone of a high order, without any support from the bogey of knightly honour. It is true that women did not occupy that prominent place in ancient society which they hold now, when conversation has taken on a frivolous and trifling character, to the exclusion of that weighty discourse which distinguished the ancients. This army, who, enjoying a kind of off-and-on relationship with the upper classes, though they were never incorporated with them, were anxious not to be behind them. It is true that duels were the product of the old ordeals; but the latter are not the foundation, but rather the consequence and application of the principle of honour: the man who recognized no human judge appealed to the divine. Ordeals, however, are not peculiar to Christendom: they may be found in great force among the Hindoos, especially of ancient times; and there are traces of them even now.
change has certainly contributed a great deal to bring about the tendency, which is observable in good society nowadays, to prefer personal courage to the possession of any other quality. The fact is that personal courage is really a very subordinate virtue—merely the distinguishing mark of a subaltern—a virtue, indeed, in which we are surpassed by the lower animals; or else you would not hear people say, *as brave as a lion*. Far from being the pillar of society, knightly honour affords a sure asylum, in general for dishonesty and wickedness, and also for small incivilities, want of consideration and unmannersliness. Rude behaviour is often passed over in silence because no one cares to risk his neck in correcting it.

After what I have said, it will not appear strange that the duelling system is carried to the highest pitch of sanguinary zeal precisely in that nation whose political and financial records show that they are not too honourable. What that nation is like in its private and domestic life, is a question which may be best put to those who are experienced in the matter. Their urbanity and social culture have long been conspicuous by their absence.

There is no truth, then, in such pretexts. It can be urged with more justice that as, when you snarl at a dog, he snarls in return, and when you pet him, he fawns; so it lies in the nature of men to return hostility by hostility, and to be embittered and irritated at any signs of depreciatory treatment or hatred, and, as Cicero says, *there is something so penetrating in the shaft of envy that even men of wisdom and worth find its wound a painful one*; and nowhere in the world, except, perhaps, in a few religious sects, is an insult or a blow taken with equanimity. And yet a natural view of either would in no case demand anything more than a requital proportionate to the offence, and would never go to the length of assigning *death* as the proper penalty for anyone who accuses another of lying or stupidity or cowardice. The old German theory of *blood for a blow* is a revolting superstition of the age of chivalry. And in any case the return or requittal of an insult is dictated by anger, and not by any such obligation of honour and duty as the advocates of chivalry seek to attach to it. The fact is that, the greater the truth, the greater the slander; and
it is clear that the slightest hint of some real delinquency will give much greater offence than a most terrible accusation which is perfectly baseless; so that a man who is quite sure that he has done nothing to deserve a reproach may treat it with contempt, and will be safe in doing so. The theory of honour demands that he shall show a susceptibility which he does not possess, and take bloody vengeance for insults which he cannot feel. A man must himself have but a poor opinion of his own worth who hastens to prevent the utterance of an unfavourable opinion by giving his enemy a black eye.

True appreciation of his own value will make a man really indifferent to insult; but if he cannot help resenting it, a little shrewdness and culture will enable him to save appearances and dissemble his anger. If we could only get rid of this superstition about honour—the idea, I mean, that it disappears when you are insulted, and can be restored by returning the insult; if we could only stop people from thinking that wrong, brutality and insolence can be legalized by expressing readiness to give satisfaction, that is, to fight, in defence of it, we should all soon come to the general opinion that insult and depreciation are like a battle in which the loser wins; and that, as Vincenzo Monti says, abuse resembles a church-procession, because it always returns to the point from which it set out. If we could only get people to look upon insult in this light, we should no longer have to say something rude in order to prove that we are in the right. Now, unfortunately, if we want to take a serious view of any question, we have first of all to consider whether it will not give offence in some way or other to the dullard, who generally shows alarm and resentment at the merest sign of intelligence: and it may easily happen that the head which contains the intelligent view has to be pitted against the noodle which is empty of everything but narrowness and stupidity. If all this were done away with, intellectual superiority could take the leading place in society which is its due—a place now occupied, though people do not like to confess it, by excellence of physique, mere fighting pluck, in fact; and the natural effect of such a change would be that the best kind of people would have one reason the less for withdrawing from society. This
would pave the way for the introduction of real courtesy and
genuinely good society, such as undoubtedly existed in Athens,
Corinth and Rome. If anyone wants to see a good example
of what I mean, I should like him to read Xenophon’s Banquet.

The last argument in defence of knightly honour no doubt
is, that, but for its existence, the world—awful thought!—
would be a regular bear-garden. To which I may briefly reply
that nine hundred and ninety-nine people out of a thousand
who do not recognize the code, have often given and received
a blow without any fatal consequences; whereas amongst the
adherents of the code a blow usually means death to one of
the parties. But let me examine this argument more closely.

I have often tried to find some tenable or, at any rate,
plausible basis—other than a merely conventional one—some
positive reasons, that is to say, for the rooted conviction which
a portion of mankind entertains, that a blow is a very dreadful
thing; but I have looked for it in vain, either in the animal
or in the rational side of human nature. A blow is, and always
will be, a trivial physical injury which one man can do to
another; proving, thereby, nothing more than his superiority
in strength or skill, or that his enemy was off his guard.
Analysis will carry us no further. The same knight who
regards a blow from the human hand as the greatest of evils,
if he gets a ten times harder blow from his horse, will give
you the assurance, as he limps away in suppressed pain, that
it is a matter of no consequence whatever. So I have come
to think that it is the human hand which is at the bottom
of the mischief. And yet in a battle the knight may get cuts
and thrusts from the same hand, and still assure you that his
wounds are not worth mentioning. Now, I hear that a blow
from the flat of a sword is not by any means so bad as a blow
with a stick; and that, a short time ago, cadets were liable to
be punished by the one but not the other, and that the very
greatest honour of all is the accolade. This is all the psycho-
logical or moral basis that I can find; and so there is nothing
left me but to pronounce the whole thing an antiquated super-
stition that has taken deep root, and one more of the many
examples which show the force of tradition. My view is con-
firmed by the well-known fact that in China a beating with
a bamboo is a very frequent punishment for the common people, and even for officials of every class, which shows that human nature, even in a highly civilized state, does not run in the same groove here and in China.

On the contrary, an unprejudiced view of human nature shows that it is just as natural for man to beat as it is for savage animals to bite and rend in pieces, or for horned beasts to butt or push. Man may be said to be the animal that beats. Hence it is revolting to our sense of the fitness of things to hear, as we sometimes do, that one man has bitten another; on the other hand, it is a natural and everyday occurrence for him to get blows or give them. It is intelligible enough that, as we become educated, we are glad to dispense with blows by a system of mutual restraint. But it is a cruel thing to compel a nation or a single class to regard a blow as an awful misfortune which must have death and murder for its consequences. There are too many genuine evils in the world to allow of our increasing them by imaginary misfortunes, which bring real ones in their train; and yet this is the precise effect of the superstition, which thus proves itself at once stupid and malign.

It does not seem to me wise of governments and legislative bodies to promote any such folly by attempting to do away with flogging as a punishment in civil or military life. Their idea is that they are acting in the interests of humanity; but, in point of fact, they are doing just the opposite; for the abolition of flogging will serve only to strengthen this inhuman and abominable superstition, to which so many sacrifices have already been made. For all offences, except the worst, a beating is the obvious and therefore the natural penalty; and a man who will not listen to reason will yield to blows. It seems to me right and proper to administer corporal punishment to the man who possesses nothing and therefore cannot be fined, or cannot be put in prison because his master’s interests would suffer by the loss of his services. There are really no arguments against it; only mere talk about the dignity of man—talk which proceeds, not from any clear notions on the subject, but from the pernicious superstition I have been describing. That it is a superstition which lies at
the bottom of the whole business is proved by an almost laughable example. Not long ago, in the military discipline of many countries, the cat was replaced by the stick. In either case the object was to produce physical pain; but the latter method involved no disgrace, and was not derogatory to honour.

By promoting this superstition, the State is playing into the hands of the principle of knightly honour, and therefore of the duel; while at the same time it is trying, or at any rate it pretends that it is trying, to abolish the duel by legislative enactments. As a natural consequence we find that this fragment of the theory that *might is right*, which has come down to us from the most savage days of the Middle Age, has still in this nineteenth century a good deal of life left in it—more shame to us! It is high time for the principle to be driven out bag and baggage. Nowadays, no one is allowed to set dogs or cocks to fight each other—at any rate, in England it is a penal offence—but men are plunged into deadly strife, against their will, by the operation of this ridiculous, superstitious and absurd principle, which imposes upon us the obligation, as its narrow-minded supporters and advocates declare, of fighting with one another like gladiators, for any little trifle. Let me recommend our purists to adopt the expression *baiting*,\(^1\) instead of *duel*, which probably comes to us, not from the Latin *duellum*, but from the Spanish *duelo*—meaning suffering, nuisance, annoyance.

In any case, we may well laugh at the pedantic excess to which this foolish system has been carried. It is really revolting that this principle, with its absurd code, can form a power within the State—*imperium in imperio*—a power too easily put in motion, which, recognizing no right but might, tyrannizes over the classes which come within its range, by keeping up a sort of inquisition, before which anyone may be haled on the most flimsy pretext, and there and then be tried on an issue of life and death between himself and his opponent. This is the lurking place from which every rascal, if he only belongs to the classes in question, may menace and even exterminate the noblest and best of men, who, as such,

\(^1\) *Ritterheteze.*
must of course be an object of hatred to him. Our system of justice and police-protection has made it impossible in these days for any scoundrel in the street to attack us with—Your money or your life! and common sense ought now to be able to prevent rogues disturbing the peaceable intercourse of society by coming at us with—Your honour or your life! An end should be put to the burden which weighs upon the higher classes—the burden, I mean, of having to be ready every moment to expose life and limb to the mercy of anyone who takes it into his rascally head to be coarse, rude, foolish or malicious. It is perfectly atrocious that a pair of silly, passionate boys should be wounded, maimed or even killed, simply because they have had a few words.

The strength of this tyrannical power within the State, and the force of the superstition, may be measured by the fact that people who are prevented from restoring their knightly honour by the superior or inferior rank of their aggressor, or anything else that puts the persons on a different level, often come to a tragic-comic end by committing suicide in sheer despair. You may generally know a thing to be false and ridiculous by finding that, if it is carried to its logical conclusion, it results in a contradiction; and here, too, we have a very glaring absurdity. For an officer is forbidden to take part in a duel; but if he is challenged and declines to come out, he is punished by being dismissed the service.

As I am on the matter, let me be more frank still. The important distinction, which is often insisted upon, between killing your enemy in a fair fight with equal weapons, and lying in ambush for him, is entirely a corollary of the fact that the power within the State, of which I have spoken, recognizes no other right than might, that is, the right of the stronger, and appeals to a Judgment of God as the basis of the whole code. For to kill a man in a fair fight, is to prove that you are superior to him in strength or skill; and to justify the deed, you must assume that the right of the stronger is really a right.

But the truth is that, if my opponent is unable to defend himself, it gives me the possibility, but not by any means the right, of killing him. The right, the moral justification, must
depend entirely upon the motives which I have for taking his life. Even supposing that I have sufficient motive for taking a man's life, there is no reason why I should make his death depend upon whether I can shoot or fence better than he. In such a case, it is immaterial in what way I kill him, whether I attack him from the front or the rear. From a moral point of view, the right of the stronger is no more convincing than the right of the more skilful; and it is skill which is employed if you murder a man treacherously. Might and skill are in this case equally right: in a duel, for instance, both the one and the other come into play; for a feint is only another name for treachery. If I consider myself morally justified in taking a man's life, it is stupid of me to try first of all whether he can shoot or fence better than I; as, if he can, he will not only have wronged me, but have taken my life into the bargain.

It is Rousseau's opinion that the proper way to avenge an insult is, not to fight a duel with your aggressor, but to assassinate him—an opinion, however, which he is cautious enough only just to indicate in a mysterious note to one of the books of his Emile. This shows the philosopher so completely under the influence of the mediaeval superstition of knightly honour that he considers it justifiable to murder a man who accuses you of lying; whilst he must have known that every man, and himself especially, has deserved to have the lie given him times without number.

The prejudice which justifies the killing of your adversary, so long as it is done in an open contest and with equal weapons, obviously looks upon might as really right, and a duel as the interference of God. The Italian who, in a fit of rage, falls upon his aggressor wherever he finds him, and despatches him without any ceremony, acts, at any rate, consistently and naturally: he may be cleverer, but he is not worse, than the duellist. If you say, I am justified in killing my adversary in a duel, because he is at the moment doing his best to kill me, I can reply that it is your challenge which has placed him under the necessity of defending himself; and that by mutually putting it on the ground of self-defence, the combatants are seeking a plausible pretext for committing murder. I should
rather justify the deed by the legal maxim *Volenti non fit injuria*; because the parties mutually agree to set their life upon the issue. This argument may, however, be rebutted by showing that the injured party is not injured *volens*; because it is this tyrannical principle of knightly honour, with its absurd code, which forcibly drags one at least of the combatants before a bloody inquisition.

I have been rather prolix on the subject of knightly honour, but I had good reasons for being so, because the Augean stable of moral and intellectual enormity in this world can be cleaned out only with the besom of philosophy. There are two things which more than all else serve to make the social arrangements of modern life compare unfavourably with those of antiquity, by giving our age a gloomy, dark and sinister aspect, from which antiquity, fresh, natural and, as it were, in the morning of life, is completely free; I mean modern honour and modern disease—*par nobile fratribus*!—which have combined to poison all the relations of life, whether public or private. The second of this noble pair extends its influence much farther than at first appears to be the case, as being not merely a physical, but also a moral disease. From the time that poisoned arrows have been found in Cupid's quiver, an estrangling, hostile, nay, devilish element has entered into the relations of men and women, like a sinister thread of fear and mistrust in the warp and woof of their intercourse; indirectly shaking the foundations of human fellowship, and so more or less affecting the whole tenor of existence. But it would be beside my present purpose to pursue the subject further.

An influence analogous to this, though working on other lines, is exerted by the principle of knightly honour—that solemn farce, unknown to the ancient world, which makes modern society stiff, gloomy and timid, forcing us to keep the strictest watch on every word that falls. Nor is this all. The principle is a universal Minotaur; and the goodly company of the sons of noble houses which it demands in yearly tribute, comes, not from one country alone, as of old, but from every land in Europe. It is high time to make a regular attack upon
this foolish system; and this is what I am trying to do now. Would that these two monsters of the modern world might disappear before the end of the century!

Let us hope that medicine may be able to find some means of preventing the one, and that, by clearing our ideas, philosophy may put an end to the other; for it is only by clearing our ideas that the evil can be eradicated. Governments have tried to do so by legislation and failed.

Still, if they are really concerned to suppress the duelling system; and if the small success that has attended their efforts is really due only to their inability to cope with the evil, I do not mind proposing a law the success of which I am prepared to guarantee. It will involve no sanguinary measures, and can be put into operation without recourse either to the scaffold or the gallows, or to imprisonment for life. It is a small homoeopathic pilule, with no serious after-effects. If any man send or accept a challenge, let the corporal take him before the guard house, and there give him, in broad daylight, twelve strokes with a stick à la Chinoise; a non-commissioned officer or a private to receive six. If a duel has actually taken place, the usual criminal proceedings should be instituted.

A person with knightly notions might, perhaps, object that, if such a punishment were carried out, a man of honour would possibly shoot himself; to which I should answer that it is better for a fool like that to shoot himself rather than other people. However, I know very well that governments are not really in earnest about putting down duelling. Civil officials, and much more so, officers in the army (except those in the highest positions), are paid most inadequately for the services they perform; and the deficiency is made up by honour, which is represented by titles and orders, and, in general, by the system of rank and distinction. The duel is, so to speak, a very serviceable extra-horse for people of rank: so they are trained in the knowledge of it at the universities. The accidents which happen to those who use it make up in blood for the deficiency of the pay.

Just to complete the discussion, let me here mention the
subject of national honour. It is the honour of a nation as a unit in the aggregate of nations. And as there is no court to appeal to but the court of force; and as every nation must be prepared to defend its own interests, the honour of a nation consists in establishing the opinion, not only that it may be trusted (its credit), but also that it is to be feared. An attack upon its rights must never be allowed to pass unheeded. It is a combination of civic and of knightly honour.

Section 5.—Fame

Under the heading of place in the estimation of the world we have put Fame; and this we must now proceed to consider.

Fame and honour are twins; and twins, too, like Castor and Pollux, of whom the one was mortal and the other was not. Fame is the undying brother of ephemeral honour. I speak, of course, of the highest kind of fame, that is, of fame in the true and genuine sense of the word; for, to be sure, there are many sorts of fame, some of which last but a day. Honour is concerned merely with such qualities as everyone may be expected to show under similar circumstances; fame only with those which cannot be required of any man. Honour is of qualities which everyone has a right to attribute to himself; fame only of those which should be left to others to attribute. Whilst our honour extends as far as people have knowledge of us; fame runs in advance, and makes us known wherever it finds its way. Every one can make a claim to honour; very few to fame, as being attainable only in virtue of extraordinary achievements.

These achievements may be of two kinds, either actions or works; and so to fame there are two paths open. On the path of actions, a great heart is the chief recommendation; on that of works, a great head. Each of the two paths has its own peculiar advantages and detriments; and the chief difference between them is that actions are fleeting, while works remain. The influence of an action, be it never so noble, can last but a short time; but a work of genius is a living influence, beneficial and ennobling throughout the ages. All that can remain of actions is a memory, and that becomes weak and
disfigured by time—a matter of indifference to us, until at last it is extinguished altogether; unless, indeed, history takes it up, and presents it, fossilized, to posterity. Works are immortal in themselves, and once committed to writing, may live for ever. Of Alexander the Great we have but the name and the record: but Plato and Aristotle, Homer and Horace are alive, and as directly at work to-day as they were in their own lifetime. The Vedas, and their Upanishads, are still with us; but of all contemporaneous actions not a trace has come down to us.\(^1\)

Another disadvantage under which actions labour is that they depend upon chance for the possibility of coming into existence; and hence, the fame they win does not flow entirely from their intrinsic value, but also from the circumstances which happened to lend them importance and lustre. Again, the fame of actions, if, as in war, they are purely personal, depends upon the testimony of fewer witnesses; and these are not always present, and even if present, are not always just or unbiased observers. This disadvantage, however, is counter-balanced by the fact that actions have the advantage of being of a practical character, and, therefore, within the range of general human intelligence; so that when the facts have been correctly reported, justice is immediately done; unless, indeed, the motive underlying the action is not at first properly understood or appreciated. No action can be really understood apart from the motive which prompted it.

\(^1\) Accordingly it is a poor compliment, though sometimes a fashionable one, to try to pay honour to a work by calling it an action. For a work is something essentially higher in its nature. An action is always something based on motive, and, therefore, fragmentary and fleeting—a part, in fact, of that Will which is the universal and original element in the constitution of the world. But a great and beautiful work has a permanent character, as being of universal significance, and sprung from the Intellect, which rises, like a perfume, above the faults and follies of the world of Will.

The fame of a great action has this advantage, that it generally starts with a loud explosion, so loud, indeed, as to be heard all over Europe, whereas the fame of a great work is slow and gradual in its beginnings; the noise it makes is at first slight, but it goes on growing greater, until at last, after a hundred years perhaps, it attains its full force; but then it remains, because the works remain, for thousands of years. But in the other case, when the first explosion is over, the noise it makes grows less and less, and is heard by fewer and fewer persons; until it ends by the action having only a shadowy existence in the pages of history.
It is just the contrary with works. Their inception does not depend upon chance, but wholly and entirely upon their author; and whatever they are in and for themselves, that they remain as long as they live. Further, there is a difficulty in properly judging them, which becomes all the harder, the higher their character; often there are no persons competent to understand the work, and often no unbiased or honest critics. Their fame, however, does not depend upon one judge only; they can enter an appeal to another. In the case of actions, as I have said, it is only their memory which comes down to posterity, and then only in the traditional form; but works are handed down themselves, and, except when parts of them have been lost, in the form in which they first appeared. In this case there is no room for any disfigurement of the facts; and any circumstances which may have prejudiced them in their origin, fall away with the lapse of time. Nay, it is often only after the lapse of time that the persons really competent to judge them appear—exceptional critics sitting in judgment on exceptional works, and giving their weighty verdicts in succession. These collectively form a perfectly just appreciation; and though there are cases where it has taken some hundreds of years to form it, no further lapse of time is able to reverse the verdict—so secure and inevitable is the fame of a great work.

Whether authors ever live to see the dawn of their fame depends upon the chance of circumstances; and the higher and more important their works are, the less likelihood there is of their doing so. That was an incomparably fine saying of Seneca's, that fame follows merit as surely as the body casts a shadow; sometimes falling in front, and sometimes behind. And he goes on to remark that though the envy of contemporaries be shown by universal silence, there will come those who will judge without enmity or favour. From this remark it is manifest that even in Seneca's age there were rascals who understood the art of suppressing merit by maliciously ignoring its existence, and of concealing good work from the public in order to favour the bad. It is an art well understood in our day, too, manifesting itself, both then and now, in an envious conspiracy of silence.
As a general rule, the longer a man's fame is likely to last, the later it will be in coming; for all excellent products require time for their development. The fame which lasts to posterity is like an oak, of very slow growth; and that which endures but a little while, like plants which spring up in a year and then die; whilst false fame is like a fungus, shooting up in a night and perishing as soon.

And why? For this reason: the more a man belongs to posterity, in other words, to humanity in general, the more of an alien he is to his contemporaries; since his work is not meant for them as such, but only for them in so far as they form part of mankind at large; there is none of that familiar local colour about his productions which would appeal to them; and so what he does, fails of recognition because it is strange. People are more likely to appreciate the man who serves the circumstances of his own brief hour, or the temper of the moment—belonging to it, and living and dying with it.

The general history of art and literature shows that the highest achievements of the human mind are, as a rule, not favourably received at first; but remain in obscurity until they win notice from intelligence of a higher order, by whose influence they are brought into a position which they then maintain, in virtue of the authority thus given them.

If the reason of this should be asked, it will be found that ultimately, a man can really understand and appreciate those things only which are of like nature with himself. The dull person will like what is dull, and the common person what is common; a man whose ideas are mixed will be attracted by confusion of thought; and folly will appeal to him who has no brains at all; but best of all, a man will like his own works, as being of a character thoroughly at one with himself. This is a truth as old as Epicharmus of fabulous memory:

\[ \Thetaαυμιστόν \ ουδέν \ εστὶ \ με \ τὰνθ’ ούτω λέγειν \\
Καὶ \ ἀνάδαιν \ αὐτοίσιν \ αὐτούς, \ καὶ \ δοκεῖν \\
Καλὸς \ πεφυκέναι: \ καὶ \ γὰρ \ ὅ \ κύων \ κυί \\
Κάλλιστον \ εἰμεν \ φάνεται, \ καὶ \ βοῦς \ βοῦ. \\
"Ονος \ ὁ \ ὁνὸς \ καλλιστόν \ (ἐστών), \ ὃς \ ὁ \ ὑ. \]

The sense of this passage—for it should not be lost—is that we should not be surprised if people are pleased with them-
selves, and fancy that they are in good case; for to a dog the best thing in the world is a dog; to an ox, an ox; to an ass, an ass; and to a sow, a sow.

The strongest arm is unavailing to give impetus to a featherweight; for, instead of speeding on its way and hitting its mark with effect, it will soon fall to the ground, having expended what little energy was given to it, and possessing no mass of its own to be the vehicle of momentum. So it is with great and noble thoughts, nay, with the very masterpieces of genius, when there are none but little, weak, and perverse minds to appreciate them—a fact which has been deplored by a chorus of the wise in all ages. Jesus, the son of Sirach, for instance, declares that He that telleth a tale to a fool speaketh to one in slumber: when he hath told his tale, he will say, What is the matter? And Hamlet says, A knavish speech sleeps in a fool’s ear. And Goethe is of the same opinion, that a dull ear mocks at the wisest word,

Das glücklichste Wort es wird verhöhnt,
Wenn der Hörer ein Schiefohr ist:

and again, that we should not be discouraged if people are stupid, for you can make no rings if you throw your stone into a marsh:

Du wirkest nicht, Alles bleibt so stumpf:
Sei guter Dinge!
Der Stein in Sumpf
Macht keine Ringe.

Lichtenberg asks: When a head and a book come into collision, and one sounds hollow, is it always the book? And in another place: Works like this are as a mirror: if an ass looks in, you cannot expect an apostle to look out. We should do well to remember old Gellert’s fine and touching lament, that the best gifts of all find the fewest admirers, and that most men mistake the bad for the good—a daily evil that nothing can prevent, like a plague which no remedy can cure. There is but one thing to be done, though how difficult!—the foolish must become wise—and that they can never be. The value of life they never know; they see with the outer eye but never

1 Ecclesiasticus xxii. 8.
2 Act IV, sc. ii.
with the mind, and praise the trivial because the good is strange to them:

\[\textit{Nie kennen sie den Werth der Dinge,}
\textit{Ihr Auge schliesst, nicht ihr Verstand;}
\textit{Sie loben ewig das Geringe}
\textit{Weil sie das Gute nie gekannt.}\]

To the intellectual incapacity which, as Goethe says, fails to recognize and appreciate the good which exists, must be added something which comes into play everywhere, the moral baseness of mankind, here taking the form of envy. The new fame that a man wins raises him afresh over the heads of his fellows, who are thus degraded in proportion. All conspicuous merit is obtained at the cost of those who possess none; or, as Goethe has it in the \textit{West östlicher Divan}, another’s praise is one’s own depreciation:

\[\textit{Wenn wir Andern Ehre geben}
\textit{Müssen wir uns selbst entadeln.}\]

We see, then, how it is that, whatever be the form which excellence takes, mediocrity, the common lot of by far the greatest number, is leagued against it in a conspiracy to resist, and if possible, to suppress it. The pass-word of this league is \textit{A bas le mérite}. Nay more; those who have done something themselves, and enjoy a certain amount of fame, do not care about the appearance of a new reputation, because its success is apt to throw theirs into the shade. Hence, Goethe declares that if we had to depend for our life upon the favour of others, we should never have lived at all; from their desire to appear important themselves, people gladly ignore our very existence:

\[\textit{Hätte ich gezaudert zu werden,}
\textit{Bis man mir’s Leben gönnt,}
\textit{Ich wäre noch nicht auf Erden,}
\textit{Wie ihr begreifen könnt}
\textit{Wenn ihr seht, wie sie sich geberden,}
\textit{Die, um itwas eu scheinen,}
\textit{Mich gerne möchten verneine.}\]

Honour, on the contrary, generally meets with fair appreciation, and is not exposed to the onslaught of envy; nay, every man is credited with the possession of it until the contrary is proved. But fame has to be won in despite of envy, and the

\textit{Essays: Arthur Schopenhauer}
tribunal which awards the laurel is composed of judges biased against the applicant from the very first. Honour is something which we are able and ready to share with everyone; fame suffers encroachment and is rendered more unattainable in proportion as more people come by it. Further, the difficulty of winning fame by any given work stands in inverse ratio to the number of people who are likely to read it; and hence it is so much harder to become famous as the author of a learned work than as a writer who aspires only to amuse. It is hardest of all in the case of philosophical works, because the result at which they aim is rather vague, and, at the same time, useless from a material point of view. They appeal chiefly to readers who are working on the same lines themselves.

It is clear, then, from what I have said as to the difficulty of winning fame, that those who labour, not out of love for their subject, nor from pleasure in pursuing it, but under the stimulus of ambition, rarely or never leave mankind a legacy of immortal works. The man who seeks to do what is good and genuine, must avoid what is bad, and be ready to defy the opinions of the mob, nay, even to despise it and its misleaders. Hence the truth of the remark (especially insisted upon by Osorius de Gloria), that fame shuns those who seek it, and seeks those who shun it; for the one adapt themselves to the taste of their contemporaries, and the others work in defiance of it.

But, difficult though it be to acquire fame, it is an easy thing to keep it when once acquired. Here, again, fame is in direct opposition to honour, with which everyone is presumably to be accredited. Honour has not to be won; it must only not be lost. But there lies the difficulty! For by a single unworthy action, it is gone irretrievably. But fame, in the proper sense of the word, can never disappear; for the action or work by which it was acquired can never be undone; and fame attaches to its author, even though he does nothing to deserve it anew. The fame which vanishes, or is outlived, proves itself thereby to have been spurious, in other words, unmerited, and due to a momentary over-estimate of a man's work; not to speak of the kind of fame which Hegel enjoyed, and which
Lichtenberg describes as *trumpeted forth by a clique of admiring undergraduates—the resounding echo of empty heads—such a fame as will make posterity smile when it lights upon a grotesque architecture of words, a fine nest with the birds long ago flown; it will knock at the door of this decayed structure of conventionalities and find it utterly empty—not even a trace of thought there to invite the passer-by.*

The truth is that fame means nothing but what a man is in comparison with others. It is essentially relative in character, and therefore only indirectly valuable; for it vanishes the moment other people become what the famous man is. Absolute value can be predicated only of what a man possesses under any and all circumstances—here, what a man is directly and in himself. It is the possession of a great heart or a great head, and not the mere fame of it, which is worth having, and conducive to happiness. Not fame, but that which deserves to be famous, is what a man should hold in esteem. This is, as it were, the true underlying substance, and fame is only an accident, affecting its subject chiefly as a kind of external symptom, which serves to confirm his own opinion of himself. Light is not visible unless it meets with something to reflect it; and talent is sure of itself only when its fame is noised abroad. But fame is not a certain symptom of merit; because you can have the one without the other; or, as Lessing nicely puts it, *Some people obtain fame, and others deserve it.*

It would be a miserable existence which should make its value or want of value depend upon what other people think; but such would be the life of a hero or a genius if its worth consisted in fame, that is, in the applause of the world. Every man lives and exists on his own account, and, therefore, mainly in and for himself; and what he is and the whole manner of his being concern himself more than anyone else; so if he is not worth much in this respect, he cannot be worth much otherwise. The idea which other people form of his existence is something secondary, derivative, exposed to all the chances of fate, and in the end affecting him but very indirectly. Besides, other people's heads are a wretched place to be the home of a man's true happiness—a fanciful happiness perhaps, but not a real one.
And what a mixed company inhabits the Temple of Universal Fame—generals, ministers, charlatans, jugglers, dancers, singers, millionaires and Jews! It is a temple in which more sincere recognition, more genuine esteem, is given to the several excellences of such folk, than to superiority of mind, even of a high order, which obtains from the great majority only a verbal acknowledgment.

From the point of view of human happiness, fame is, surely, nothing but a very rare and delicate morsel for the appetite that feeds on pride and vanity—an appetite which, however carefully concealed, exists to an immoderate degree in every man, and is, perhaps, strongest of all in those who set their hearts on becoming famous at any cost. Such people generally have to wait some time in uncertainty as to their own value, before the opportunity comes which will put it to the proof and let other people see what they are made of; but until then, they feel as if they were suffering secret injustice.¹

But, as I explained at the beginning of this chapter, an unreasonable value is set upon other people’s opinion, and one quite disproportionate to its real worth. Hobbes has some strong remarks on this subject; and no doubt he is quite right. *Mental pleasure, he writes, and ecstasy of any kind, arise when, on comparing ourselves with others, we come to the conclusion that we may think well of ourselves.* So we can easily understand the great value which is always attached to fame, as worth any sacrifices if there is the slightest hope of attaining it.

*Fame is the spur that the clear spirit doth raise  
(That last infirmity of noble mind)  
To scorn delights and live laborious days.*²

And again:

*How hard it is to climb  
The heights where Fame’s proud temple shines afar!*

We can thus understand how it is that the vainest people

¹ Our greatest pleasure consists in being admired; but those who admire us, even if they have every reason to do so, are slow to express their sentiments. Hence he is the happiest man who, no matter how, manages sincerely to admire himself—so long as other people leave him alone.
in the world are always talking about *la gloire*, with the most implicit faith in it as a stimulus to great actions and great works. But there can be no doubt that fame is something secondary in its character, a mere echo or reflection—as it were, a shadow or symptom—of merit; and, in any case, what excites admiration must be of more value than the admiration itself. The truth is that a man is made happy, not by fame, but by that which brings him fame, by his merits, or to speak more correctly, by the disposition and capacity from which his merits proceed, whether they be moral or intellectual. The best side of a man's nature must of necessity be more important for him than for anyone else: the reflection of it, the opinion which exists in the heads of others, is a matter that can affect him only in a very subordinate degree. He who deserves fame without getting it possesses by far the more important element of happiness, which should console him for the loss of the other. It is not that a man is thought to be great by masses of incompetent and often infatuated people, but that he really is great, which should move us to envy his position; and his happiness lies, not in the fact that posterity will hear of him, but that he is the creator of thoughts worthy to be treasured up and studied for hundreds of years.

Besides, if a man has done this, he possesses something which cannot be wrested from him; and, unlike fame, it is a possession dependent entirely upon himself. If admiration were his chief aim, there would be nothing in him to admire. This is just what happens in the case of false, that is, unmerited, fame; for its recipient lives upon it without actually possessing the solid substratum of which fame is the outward and visible sign. False fame must often put its possessor out of conceit with himself; for the time may come when, in spite of the illusions born of self-love, he will feel giddy on the heights which he was never meant to climb, or look upon himself as spurious coin; and in the anguish of threatened discovery and well-merited degradation, he will read the sentence of posterity on the foreheads of the wise—like a man who owes his property to a forged will.

The truest fame, the fame that comes after death, is never
heard of by its recipient; and yet he is called a happy man. His happiness lay both in the possession of those great qualities which won him fame, and in the opportunity that was granted him of developing them—the leisure he had to act as he pleased, to dedicate himself to his favourite pursuits. It is only work done from the heart that ever gains the laurel.

Greatness of soul, or wealth of intellect, is what makes a man happy—intellect, such as, when stamped on its productions, will receive the admiration of centuries to come—thoughts which made him happy at the time, and will in their turn be a source of study and delight to the noblest minds of the most remote posterity. The value of posthumous fame lies in deserving it; and this is its own reward. Whether works destined to fame attain it in the lifetime of their author is a chance affair, of no very great importance. For the average man has no critical power of his own, and is absolutely incapable of appreciating the difficulty of a great work. People are always swayed by authority; and where fame is widespread, it means that ninety-nine out of a hundred take it on faith alone. If a man is famed far and wide in his own lifetime, he will, if he is wise, not set too much value upon it, because it is no more than the echo of a few voices, which the chance of a day has touched in his favour.

Would a musician feel flattered by the loud applause of an audience if he knew that they were nearly all dead, and that, to conceal their infirmity, they set to work to clap vigorously as soon as ever they saw one or two persons applauding? And what would he say if he got to know that those one or two persons had often taken bribes to secure the loudest applause for the poorest player!

It is easy to see why contemporary praise so seldom develops into posthumous fame. D'Alembert, in an extremely fine description of the temple of literary fame, remarks that the sanctuary of the temple is inhabited by the great dead, who during their life had no place there, and by a very few living persons, who are nearly all ejected on their death. Let me remark, in passing, that to erect a monument to a man in his lifetime is as much as declaring that posterity is not to be trusted in its judgment of him. If a man does happen
to see his own true fame, it can very rarely be before he is old, though there have been artists and musicians who have been exceptions to this rule, but very few philosophers. This is confirmed by the portraits of people celebrated by their works; for most of them are taken only after their subjects have attained celebrity, generally depicting them as old and grey; more especially if philosophy has been the work of their lives. From a eudæmonistic standpoint, this is a very proper arrangement; as fame and youth are too much for a mortal at one and the same time. Life is such a poor business that the strictest economy must be exercised in its good things. Youth has enough and to spare in itself, and must rest content with what it has. But when the delights and joys of life fall away in old age, as the leaves from a tree in autumn, fame buds forth opportunely, like a plant that is green in winter. Fame is, as it were, the fruit that must grow all the summer before it can be enjoyed at Yule. There is no greater consolation in age than the feeling of having put the whole force of one's youth into works which still remain young.

Finally, let us examine a little more closely the kinds of fame which attach to various intellectual pursuits; for it is with fame of this sort that my remarks are more immediately concerned.

I think it may be said broadly that the intellectual superiority it denotes consists in forming theories, that is, new combinations of certain facts. These facts may be of very different kinds; but the better they are known, and the more they come within everyday experience, the greater and wider will be the fame which is to be won by theorizing about them. For instance, if the facts in question are numbers or lines or special branches of science, such as physics, zoology, botany, anatomy, or corrupt passages in ancient authors, or undecipherable inscriptions, written, it may be, in some unknown alphabet, or obscure points in history; the kind of fame which may be obtained by correctly manipulating such facts will not extend much beyond those who make a study of them—a small number of persons, most of whom live retired lives and are envious of others who become famous in their special branch of knowledge.
But if the facts be such as are known to everyone, for example, the fundamental characteristics of the human mind or the human heart, which are shared by all alike, or the great physical agencies which are constantly in operation before our eyes, or the general course of natural laws, the kind of fame which is to be won by spreading the light of a new and manifestly true theory in regard to them, is such as in time will extend almost all over the civilized world: for if the facts be such as everyone can grasp, the theory also will be generally intelligible. But the extent of the fame will depend upon the difficulties overcome; and the more generally known the facts are, the harder it will be to form a theory that shall be both new and true; because a great many heads will have been occupied with them, and there will be little or no possibility of saying anything that has not been said before.

On the other hand, facts which are not accessible to everybody, and can be got at only after much difficulty and labour, nearly always admit of new combinations and theories; so that, if sound understanding and judgment are brought to bear upon them—qualities which do not involve very high intellectual power—a man may easily be so fortunate as to light upon some new theory in regard to them which shall be also true. But fame won on such paths does not extend much beyond those who possess a knowledge of the facts in question. To solve problems of this sort, requires, no doubt, a great deal of study and labour, if only to get at the facts; whilst on the path where the greatest and most widespread fame is to be won, the facts may be grasped without any labour at all. But just in proportion as less labour is necessary, more talent or genius is required; and between such qualities and the drudgery of research no comparison is possible, in respect either of their intrinsic value, or of the estimation in which they are held.

And so people who feel that they possess solid intellectual capacity and a sound judgment, and yet cannot claim the highest mental powers, should not be afraid of laborious study; for by its aid they may work themselves above the great mob of humanity who have the facts constantly before their eyes, and reach those secluded spots which are accessible to learned
toil. For this is a sphere where there are infinitely fewer rivals, and a man of only moderate capacity may soon find an opportunity of proclaiming a theory that shall be both new and true; nay, the merit of his discovery will partly rest upon the difficulty of coming at the facts. But applause from one's fellow-students, who are the only persons with a knowledge of the subject, sounds very faint to the far-off multitude. And if we follow up this sort of fame far enough, we shall at last come to a point where facts very difficult to get at are in themselves sufficient to lay a foundation of fame, without any necessity for forming a theory—travels, for instance, in remote and little-known countries, which make a man famous by what he has seen, not by what he has thought. The great advantage of this kind of fame is that to relate what one has seen, is much easier than to impart one's thoughts, and people are apt to understand descriptions better than ideas, reading the one more readily than the other; for, as Asmus says:

*When one goes forth a-voyaging
He has a tale to tell.*

And yet, for all that, a personal acquaintance with celebrated travellers often reminds us of a line from Horace—new scenes do not always mean new ideas—

>`Coelum non animum mutant qui trans mare currunt.1`

But if a man finds himself in possession of great mental faculties, such as alone should venture on the solution of the hardest of all problems—those which concern nature as a whole and humanity in its widest range, he will do well to extend his view equally in all directions, without ever straying too far amid the intricacies of various by-paths, or invading regions little known; in other words, without occupying himself with special branches of knowledge, to say nothing of their petty details. There is no necessity for him to seek out subjects difficult of access, in order to escape a crowd of rivals; the common objects of life will give him material for new theories at once serious and true; and the service he renders will be appreciated by all those—and they form a great part of man-

1 *Epist., I, ii.*
kind—who know the facts of which he treats. What a vast distinction there is between students of physics, chemistry, anatomy, mineralogy, zoology, philology, history, and the men who deal with the great facts of human life, the poet and the philosopher!

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INTRODUCTION

If my object in these pages were to present a complete scheme of counsels and maxims for the guidance of life, I should have to repeat the numerous rules—some of them excellent—which have been drawn up by thinkers of all ages, from Theognis and Solomon\(^1\) down to La Rochefoucauld; and, in so doing, I should inevitably entail upon the reader a vast amount of well-worn commonplace. But the fact is that in this work I make still less claim to exhaust my subject than in any other of my writings.

An author who makes no claims to completeness must also, in a great measure, abandon any attempt at systematic arrangement. For his double loss in this respect, the reader may console himself by reflecting that a complete and systematic treatment of such a subject as the guidance of life could hardly fail to be a very wearisome business. I have simply put down those of my thoughts which appear to be worth communicating—thoughts which, as far as I know, have not been uttered, or, at any rate, not just in the same form, by any one else; so that my remarks may be taken as a supplement to what has been already achieved in the immense field.

However, by way of introducing some sort of order into the great variety of matters upon which advice will be given in the following pages, I shall distribute what I have to say under the following heads: (1) general rules; (2) our relation to ourselves; (3) our relation to others; and finally, (4) rules which concern our manner of life and our worldly circumstances. I shall conclude with some remarks on the changes which the various periods of life produce in us.

\(^1\) I refer to the proverbs and maxims ascribed in the Old Testament to the king of that name.
CHAPTER I

GENERAL RULES

§ 1. The first and foremost rule for the wise conduct of life seems to me to be contained in a view to which Aristotle parenthetically refers in the *Nichomachean Ethics*: 1 ὅθε φρόνιμος τὸ ἀληθῶν διώκει οὐ τὸ ἥδυ, or, as it may be rendered, *not pleasure, but freedom from pain, is what the wise man will aim at.*

The truth of this remark turns upon the negative character of happiness—the fact that pleasure is only the negation of pain, and that pain is the positive element in life. Though I have given a detailed proof of this proposition in my chief work, 2 I may supply one more illustration of it here, drawn from a circumstance of daily occurrence. Suppose that, with the exception of some sore or painful spot, we are physically in a sound and healthy condition: the pain of this one spot will completely absorb our attention, causing us to lose the sense of general well-being, and destroying all our comfort in life. In the same way, when all our affairs but one turn out as we wish, the single instance in which our aims are frustrated is a constant trouble to us, even though it be something quite trivial. We think a great deal about it, and very little about those other and more important matters in which we have been successful. In both these cases what has met with resistance is the *will*; in the one case, as it is objectified in the organism, in the other, as it presents itself in the struggle of life; and in both, it is plain that the satisfaction of the will consists in nothing else than it meets with no resistance. It is, therefore, a satisfaction which is not directly felt; at most, we can become conscious of it only when we reflect upon our condition. But that which checks or arrests

1 VII, (11), 12.

2 Welt als Wille und Vorstellung, bk. I, p. 58.
the will is something positive: it proclaims its own presence. All pleasure consists in merely removing this check—in other words, in freeing us from its action; and hence pleasure is a state which can never last very long.

This is the true basis of the above excellent rule quoted from Aristotle, which bids us direct our aim, not towards securing what is pleasurable and agreeable in life, but towards avoiding, as far as possible, its innumerable evils. If this were not the right course to take, that saying of Voltaire's, *Happiness is but a dream and sorrow is real*, would be as false as it is, in fact, true. A man who desires to make up the book of his life and determine where the balance of happiness lies, must put down in his accounts, not the pleasures which he has enjoyed, but the evils which he has escaped. That is the true method of eudæmonology; for all eudæmonology must begin by recognizing that its very name is a euphemism, and that *to live happily* only means *to live less unhappily*—to live a tolerable life. There is no doubt that life is given us, not to be enjoyed, but to be overcome—to be got over. There are numerous expressions illustrating this—such as *degere vitam, vita defungi*; or in Italian, *si scampa cosi*; or in German, *man muss suchen durchzukommen; er wird schon durch die Welt kommen*, and so on. In old age it is indeed a consolation to think that the work of life is over and done with. The happiest lot is not to have experienced the keenest delights or the greatest pleasures, but to have brought life to a close without any very great pain, bodily or mental. To measure the happiness of a life by its delights or pleasures, is to apply a false standard. For pleasures are and remain something negative; that they produce happiness is a delusion, cherished by envy to its own punishment. Pain is felt to be something positive, and hence its absence is the true standard of happiness. And if, over and above freedom from pain, there is also an absence of boredom, the essential conditions of earthly happiness are attained; for all else is chimærical.

It follows from this that a man should never try to purchase pleasure at the cost of pain, or even at the risk of incurring it; to do so is to pay what is positive and real for what is negative and illusory; while there is a net profit in sacrificing
pleasure for the sake of avoiding pain. In either case it is a matter of indifference whether the pain follows the pleasure or precedes it. While it is a complete inversion of the natural order to try and turn this scene of misery into a garden of pleasure, to aim at joy and pleasure rather than at the greatest possible freedom from pain—and yet how many do it!—there is some wisdom in taking a gloomy view, in looking upon the world as a kind of Hell, and in confining one's efforts to securing a little room that shall not be exposed to the fire. The fool rushes after the pleasures of life and finds himself their dupe; the wise man avoids its evils; and even if, notwithstanding his precautions, he falls into misfortune, that is the fault of fate, not of his own folly. As far as he is successful in his endeavours, he cannot be said to have lived a life of illusion; for the evils which he shuns are very real. Even if he goes too far out of his way to avoid evils, and makes an unnecessary sacrifice of pleasure, he is, in reality, not the worse off for that; for all pleasures are chimærical, and to mourn for having lost any of them is a frivolous, and even ridiculous proceeding.

The failure to recognize this truth—a failure promoted by optimistic ideas—is the source of much unhappiness. In moments free from pain, our restless wishes present, as it were in a mirror, the image of a happiness that has no counterpart in reality, seducing us to follow it; in doing so we bring pain upon ourselves, and that is something undeniably real. Afterwards we come to look with regret upon that lost state of painlessness; it is a paradise which we have gambled away; it is no longer with us, and we long in vain to undo what has been done. One might well fancy that these visions of wishes fulfilled were the work of some evil spirit, conjured up in order to entice us away from that painless state which forms our highest happiness.

A careless youth may think that the world is meant to be enjoyed, as though it were the abode of some real or positive happiness, which only those fail to attain who are not clever enough to overcome the difficulties that lie in the way. This false notion takes a stronger hold on him when he comes to read poetry and romance, and to be deceived by outward show
—the hypocrisy that characterizes the world from beginning to end; on which I shall have something to say presently. The result is that his life is the more or less deliberate pursuit of positive happiness; and happiness he takes to be equivalent to a series of definite pleasures. In seeking for these pleasures he encounters danger—a fact which should not be forgotten. He hunts for game that does not exist; and so he ends by suffering some very real and positive misfortune—pain, distress, sickness, loss, care, poverty, shame, and all the thousand ills of life. Too late he discovers the trick that has been played upon him.

But if the rule I have mentioned is observed, and a plan of life is adopted which proceeds by avoiding pain—in other words, by taking measures of precaution against want, sickness, and distress in all its forms, the aim is a real one, and something may be achieved which will be great in proportion as the plan is not disturbed by striving after the chimæra of positive happiness. This agrees with the opinion expressed by Goethe in the *Elective Affinities*, and there put into the mouth of Mittler—the man who is always trying to make other people happy: *To desire to get rid of an evil is a definite object, but to desire a better fortune than one has is blind folly.* The same truth is contained in that fine French proverb: *le mieux est l’ennemi du bien*—leave well alone. And, as I have remarked in my chief work,¹ this is the leading thought underlying the philosophical system of the Cynics. For what was it led the Cynics to repudiate pleasure in every form, if it was not the fact that pain is, in a greater or less degree, always bound up with pleasure? To go out of the way of pain seemed to them so much easier than to secure pleasure. Deeply impressed as they were by the negative nature of pleasure and the positive nature of pain, they consistently devoted all their efforts to the avoidance of pain. The first step to that end was, in their opinion, a complete and deliberate repudiation of pleasure, as something which served only to entrap the victim in order that he might be delivered over to pain.

¹ *Welt als Wille und Vorstellung*, bk. II, ch. 16.
But, as a rule, Fate soon teaches us, in a rough and ready way, that we really possess nothing at all, but that everything in the world is at its command, in virtue of an unassailable right, not only to all we have or acquire, to wife or child, but even to our very limbs, our arms, legs, eyes and ears, nay, even to the nose in the middle of our face. And in any case, after some little time, we learn by experience that happiness and pleasure are a *fata morgana*, which, visible from afar, vanish as we approach; that, on the other hand, suffering and pain are a reality, which makes its presence felt without any intermediary, and for its effect, stands in no need of illusion or the play of false hope.

If the teaching of experience bears fruit in us, we soon give up the pursuit of pleasure and happiness, and think much more about making ourselves secure against the attacks of pain and suffering. We see that the best the world has to offer is an existence free from pain—a quiet, tolerable life; and we confine our claims to this, as to something we can more surely hope to achieve. For the safest way of not being very miserable is not to expect to be very happy. Merck, the friend of Goethe’s youth, was conscious of this truth when he wrote: *It is wretched the way people have of setting up a claim to happiness—and that, too, in a measure corresponding with their desires—that ruins everything in this world. A man will make progress if he can get rid of this claim, and desire nothing but what he sees before him.*

Accordingly it is advisable to put very moderate limits upon our expectations of pleasure, possessions, rank, honour and so on; because it is just this striving and struggling to be happy, to dazzle the world, to lead a life full of pleasure, which entail great misfortune. It is prudent and wise, I say, to reduce one’s claims, if only for the reason that it is extremely easy to be very unhappy; while to be very happy is not indeed difficult, but quite impossible. With justice sings the poet of life’s wisdom:

* Auream quisquis mediocratatem  
* Diligit, tutus caret obsoleti  
* Sordibus teeti, caret invidenda  
* Sobrius aula.

1 Letters to and from Merck.
—the golden mean is best—to live free from the squalor of a mean abode, and yet not be a mark for envy. It is the tall pine which is cruelly shaken by the wind, and the lofty towers that fall so heavily; the highest summits that are struck in the storm.

He who has taken to heart the teaching of my philosophy—who knows, therefore, that our whole existence is something which had better not have been, and that to disown and disclaim it is the highest wisdom—he will have no great expectations from anything or any condition in life: he will spend passion upon nothing in the world, nor lament overmuch if he fails in any of his undertakings. He will feel the deep truth of what Plato says: οὔτε τι τῶν ἀνθρώπων ἄξιον ὄν μεγάλης σπουδῆς—nothing in human affairs is worth any great anxiety; or, as the Persian poet has it,

*Though from thy grasp all worldly things should flee, Grieve not for them, for they are nothing worth: And though a world in thy possession be, Joy not, for worthless are the things of earth. Since to that better world 'tis given to thee To pass, speed on, for this is nothing worth.*

The chief obstacle to our arriving at these salutary views is that hypocrisy of the world to which I have already alluded—an hypocrisy which should be early revealed to the young. Most of the glories of the world are mere outward show, like the scenes on a stage: there is nothing real about them. Ships festooned and hung with pennants, firing of cannon, illuminations, beating of drums and blowing of trumpets, shouting and applauding—these are all the outward sign, the pretence and suggestion—as it were the hieroglyphic—of joy: but just there, joy is, as a rule, not to be found; it is the only guest

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1 Horace, *Odes*, II, x.
2 Republic, X, 604.  
3 Translator's Note.—From the Anvár-i Suhailí—The Lights of Canopus—being the Persian version of the Fables of Bidpai. Translated by E. B. Eastwick, ch. iii. Story vi, p. 289.
who has declined to be present at the festival. Where this guest may really be found, he comes generally without invitation; he is not formally announced, but slips in quietly by himself sans façon; often making his appearance under the most unimportant and trivial circumstances, and in the commonest company—anywhere, in short, but where the society is brilliant and distinguished. Joy is like the gold in the Australian mines—found only now and then, as it were, by the caprice of chance, and according to no rule or law; oftenest in very little grains, and very seldom in heaps. All that outward show which I have described, is only an attempt to make people believe that it is really joy which has come to the festival; and to produce this impression upon the spectators is, in fact, the whole object of it.

With mourning it is just the same. That long funeral procession, moving up so slowly; how melancholy it looks! what an endless row of carriages! But look into them—they are all empty; the coachmen of the whole town are the sole escort the dead man has to his grave. Eloquent picture of the friendship and esteem of the world! This is the falsehood, the hollowness, the hypocrisy of human affairs.

Take another example—a roomful of guests in full dress, being received with great ceremony. You could almost believe that this is a noble and distinguished company; but, as a matter of fact, it is compulsion, pain and boredom who are the real guests. For where many are invited, it is a rabble—even if they all wear stars. Really good society is everywhere of necessity very small. In brilliant festivals and noisy entertainments, there is always, at bottom, a sense of emptiness prevalent. A false tone is there: such gatherings are in strange contrast with the misery and barrenness of our existence. The contrast brings the true condition into greater relief. Still, these gatherings are effective from the outside; and that is just their purpose. Chamfort¹ makes the excellent remark that society—les cercles, les salons, ce qu'on apelle le monde—is like,

¹ Translator's Note.—Nicholas "Chamfort" (1741–94), a French miscellaneous writer, whose brilliant conversation, power of sarcasm, and epigrammatic force, coupled with an extraordinary career, render him one of the most interesting and remarkable men of his time. Schopenhauer undoubtedly owed much to this writer, to whom he constantly refers.
a miserable play, or a bad opera, without any interest in itself but supported for a time by mechanical aid, costumes and scenery.

And so, too, with academies and chairs of philosophy. You have a kind of sign-board hung out to show the apparent abode of wisdom: but wisdom is another guest who declines the invitation; she is to be found elsewhere. The chiming of bells, ecclesiastical millinery, attitudes of devotion, insane antics—these are the pretence, the false show of piety. And so on. Everything in the world is like a hollow nut; there is little kernel anywhere, and when it does exist, it is still more rare to find it in the shell. You may look for it elsewhere, and find it, as a rule, only by chance.

§ 2. To estimate a man's condition in regard to happiness, it is necessary to ask, not what things please him, but what things trouble him; and the more trivial things are in themselves, the happier the man will be. To be irritated by trifles, a man must be well off; for in misfortune trifles are unfelt.

§ 3. Care should be taken not to build the happiness of life upon a broad foundation—not to require a great many things in order to be happy. For happiness on such a foundation is the most easily undermined; it offers many more opportunities for accidents; and accidents are always happenings. The architecture of happiness follows a plan in this respect just the opposite of that adopted in every other case, where the broadest foundation offers the greatest security. Accordingly, to reduce your claims to the lowest possible degree, in comparison with your means—of whatever kind these may be—is the surest way of avoiding extreme misfortune.

To make extensive preparations for life—no matter what form they may take—is one of the greatest and commonest of follies. Such preparations presuppose, in the first place, a long life, the full and complete term of years appointed to man—and how few reach it! and even if it be reached, it is still too short for all the plans that have been made; for to carry them out requires more time than was thought necessary at the beginning. And then how many mischances and obstacles stand in the way! how seldom the goal is ever reached in human affairs! And lastly, even though the goal be reached,
the changes which Time works in us have been left out of the reckoning; we forget that the capacity whether for achievement or for enjoyment does not last a whole lifetime. So we often toil for things which are no longer suited to us when we attain them; and again, the years we spend in preparing for some work, unconsciously rob us of the power for carrying it out. How often it happens that a man is unable to enjoy the wealth which he acquired at so much trouble and risk, and that the fruits of his labour are reserved for others; or that he is incapable of filling the position which he has won after so many years of toil and struggle. Fortune has come too late for him; or, contrarily, he has come too late for fortune—when, for instance, he wants to achieve great things, say, in art or literature: the popular taste has changed, it may be; a new generation has grown up, which takes no interest in his work; others have gone a shorter way and got the start of him. These are the facts of life which Horace must have had in view, when he lamented the uselessness of all advice:

*quid eternis minorem
Consiliis animum fatigas?*

The cause of this commonest of all follies is that optical illusion of the mind from which everyone suffers, making life, at its beginning, seem of long duration; and at its end, when one looks back over the course of it, how short a time it seems! There is some advantage in the illusion; but for it, no great work would ever be done.

Our life is like a journey on which, as we advance, the landscape takes a different view from that which it presented at first, and changes again, as we come nearer. This is just what happens—especially with our wishes. We often find something else, nay, something better than what we were looking for; and what we look for, we often find on a very different path from that on which we began a vain search. Instead of finding, as we expected, pleasure, happiness, joy, we get experience, insight, knowledge—a real and permanent blessing, instead of a fleeting and illusory one.

This is the thought that runs through *Wilhelm Meister,*

1 *Odes, II, xi.*
like the bass in a piece of music. In this work of Goethe's, we
have a novel of the intellectual kind, and, therefore, superior
to all others, even to Sir Walter Scott's, which are, one and
all, ethical; in other words, they treat of human nature only
from the side of the will. So, too, in the Zauberflöte—that
grotesque, but still significant, and even ambiguous hiero-
glyphic—the same thought is symbolized, but in great, coarse
lines, much in the way in which scenery is painted. Here the
symbol would be complete if Tamino were in the end to be
cured of his desire to possess Tamina, and received, in her
stead, initiation into the mysteries of the Temple of Wisdom.
It is quite right for Papageno, his necessary contrast, to
succeed in getting his Papagena.

Men of any worth or value soon come to see that they are
in the hands of Fate, and gratefully submit to be moulded by
its teachings. They recognize that the fruit of life is experience,
and not happiness; they become accustomed and content to
exchange hope for insight; and, in the end, they can say, with
Petrarch, that all they care for is to learn:

_Altro diletto che 'mparar, non provo._

It may even be that they to some extent still follow their
old wishes and aims, trifling with them, as it were, for the
sake of appearances; all the while really and seriously looking
for nothing but instruction; a process which lends them an air
of genius, a trait of something contemplative and sublime.

In their search for gold, the alchemists discovered other
things—gunpowder, china, medicines, the laws of nature. There is a sense in which we are all alchemists.
CHAPTER II

OUR RELATION TO OURSELVES

§ 4. The mason employed on the building of a house may be quite ignorant of its general design; or, at any rate, he may not keep it constantly in mind. So it is with man: in working through the days and hours of his life, he takes little thought of its character as a whole.

If there is any merit or importance attaching to a man's career, if he lays himself out carefully for some special work, it is all the more necessary and advisable for him to turn his attention now and then to its plan, that is to say, the miniature sketch of its general outlines. Of course, to do that, he must have applied the maxim Προσέχει το σκεπτόν; he must have made some little progress in the art of understanding himself. He must know what is his real, chief, and foremost object in life—what it is that he most wants in order to be happy; and then, after that, what occupies the second and third place in his thoughts; he must find out what, on the whole, his vocation really is—the part he has to play, his general relation to the world. If he maps out important work for himself on great lines, a glance at this miniature plan of his life will more than anything else stimulate, rouse and ennoble him, urge him on to action and keep him from false paths.

Again, just as the traveller, on reaching a height, gets a connected view over the road he has taken, with its many turns and windings; so it is only when we have completed a period in our life, or approach the end of it altogether, that we recognize the true connection between all our actions—what it is we have achieved, what work we have done. It is only then that we see the precise chain of cause and effect, and the exact value of all our efforts. For as long as we are actually
engaged in the work of life, we always act in accordance with the nature of our character, under the influence of motive, and within the limits of our capacity—in a word, from beginning to end, under a law of necessity; at every moment we do just what appears to us right and proper. It is only afterwards, when we come to look back at the whole course of our life and its general result, that we see the why and wherefore of it all.

When we are actually doing some great deed, or creating some immortal work, we are not conscious of it as such; we think only of satisfying present aims, of fulfilling the intentions we happen to have at the time, of doing the right thing at the moment. It is only when we come to view our life as a connected whole that our character and capacities show themselves in their true light; that we see how, in particular instances, some happy inspiration, as it were, led us to choose the only true path out of a thousand which might have brought us to ruin. It was our genius that guided us, a force felt in the affairs of the intellect as in those of the world; and working by its defect just in the same way in regard to evil and disaster.

§ 5.—Another important element in the wise conduct of life is to preserve a proper proportion between our thought for the present and our thought for the future; in order not to spoil the one by paying overgreat attention to the other. Many live too much in the present—frivolous people, I mean; others, too much in the future, ever anxious and full of care. It is seldom that a man holds the right balance between the two extremes. Those who strive and hope and live only in the future, always looking ahead and impatiently anticipating what is coming, as something which will make them happy when they get it, are, in spite of their very clever airs, exactly like those donkeys one sees in Italy, whose pace may be hurried by fixing a stick on their heads with a wisp of hay at the end of it; this is always just in front of them, and they keep on trying to get it. Such people are in a constant state of, illusion as to their whole existence; they go on living ad interim, until at last they die.

Instead, therefore, of always thinking about our plans and anxiously looking to the future, or of giving ourselves up to
regret for the past, we should never forget that the present is the only reality, the only certainty; that the future almost always turns out contrary to our expectations; that the past, too, was very different from what we suppose it to have been. Both the past and the future are, on the whole, of less consequence than we think. Distance, which makes objects look small to the outward eye, makes them look big to the eye of thought. The present alone is true and actual; it is the only time which possesses full reality, and our existence lies in it exclusively. Therefore we should always be glad of it, and give it the welcome it deserves, and enjoy every hour that is bearable by its freedom from pain and annoyance with a full consciousness of its value. We shall hardly be able to do this if we make a wry face over the failure of our hopes in the past or over our anxiety for the future. It is the height of folly to refuse the present hour of happiness, or wantonly to spoil it by vexation at by-gones or uneasiness about what is to come. There is a time of course, for forethought, nay, even for repentance; but when it is over let us think of what is past as of something to which we have said farewell, of necessity subduing our hearts:

\[ \text{άλλα τὰ μὲν προτετύχθαι ἐάσομεν ἀρνώμενοι περὶ} \\
\text{θυμὸν ἐνι στήθεσι φίλον δαμάσαντες ἀνάγκη,}^{1} \\
\]

and of the future as of that which lies beyond our power, in the lap of the gods:

\[ \text{ἄλλ’ ἦτοι μὲν τὰῦτα θεῶν ἐν γούνας κεῖται.}^{2} \]

But in regard to the present let us remember Seneca’s advice, and live each day as if it were our whole life—*singulas dies singulas vitas puta*: let us make it as agreeable as possible, it is the only real time we have.

Only those evils which are sure to come at a definite date have any right to disturb us; and how few there are which fulfil this description. For evils are of two kinds; either they are possible only, at most probable; or they are inevitable. Even in the case of evils which are sure to happen, the time at which they will happen is uncertain. A man who is always

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1 *Iliad*, XIX, 65.

preparing for either class of evil will not have a moment of peace left him. So, if we are not to lose all comfort in life through the fear of evils, some of which are uncertain in themselves, and others, in the time at which they will occur, we should look upon the one kind as never likely to happen, and the other as not likely to happen very soon.

Now, the less our peace of mind is disturbed by fear, the more likely it is to be agitated by desire and expectation. This is the true meaning of that song of Goethe's which is such a favourite with everyone: *Ich hab' mein' Sach' auf nichts gestellt*. It is only after a man has got rid of all pretension, and taken refuge in mere unembellished existence, that he is able to attain that peace of mind which is the foundation of human happiness. Peace of mind! that is something essential to any enjoyment of the present moment; and unless its separate moments are enjoyed, there is an end of life's happiness as a whole. We should always recollect that *To-day* comes only once, and never returns. We fancy that it will come again to-morrow; but *To-morrow* is another day, which, in its turn, comes once only. We are apt to forget that every day is an integral, and therefore irreplaceable portion of life, and to look upon life as though it were a collective idea or name which does not suffer if one of the individuals it covers is destroyed.

We should be more likely to appreciate and enjoy the present, if, in those good days when we are well and strong, we did not fail to reflect how, in sickness and sorrow, every past hour that was free from pain and privation seemed in our memory so infinitely to be envied—as it were, a lost paradise, or someone who was only then seen to have acted as a friend. But we live through our days of happiness without noticing them; it is only when evil comes upon us that we wish them back. A thousand gay and pleasant hours are wasted in ill-humour; we let them slip by unenjoyed, and sigh for them in vain when the sky is overcast. Those present moments that are bearable, be they never so trite and common—passed by in indifference, or, it may be, impatiently pushed away—those are the moments we should honour; never failing to remember that the ebbing tide is even now hurrying them
into the past, where memory will store them transfigured and shining with an imperishable light—in some after-time, and above all, when our days are evil, to raise the veil and present them as the object of our fondest regret.

§ 6. **Limitation always makes for happiness.** We are happy in proportion as our range of vision, our sphere of work, our points of contact with the world, are restricted and circumscribed. We are more likely to feel worried and anxious if these limits are wide; for it means that our cares, desires and terrors are increased and intensified. That is why the blind are not so unhappy as we might be inclined to suppose, otherwise there would not be that gentle and almost serene expression of peace in their faces.

Another reason why limitation makes for happiness is that the second half of life proves even more dreary than the first. As the years wear on, the horizon of our aims and our points of contact with the world become more extended. In childhood our horizon is limited to the narrowest sphere about us; in youth there is already a very considerable widening of our view; in manhood it comprises the whole range of our activity, often stretching out over a very distant sphere—the care, for instance, of a State or a nation; in old age it embraces posterity.

But even in the affairs of the intellect limitation is necessary, if we are to be happy. For the less the will is excited, the less we suffer. We have seen that suffering is something positive, and that happiness is only a negative condition. To limit the sphere of outward activity is to relieve the will of external stimulus: to limit the sphere of our intellectual effort is to relieve the will of internal sources of excitement. This latter kind of limitation is attended by the disadvantage that it opens the door to boredom, which is a direct source of countless sufferings; for to banish boredom, a man will have recourse to any means that may be handy—dissipation, society, extravagance, gaming, and drinking, and the like, which in their turn bring mischief, ruin and misery in their train. **Difficultis in otio quies**—it is difficult to keep quiet if you have nothing to do. That limitation in the sphere of outward activity is conducive, nay, even necessary to human happiness, such as
it is, may be seen in the fact that the only kind of poetry which depicts men in a happy state of life—Idyllic poetry, I mean—always aims, as an intrinsic part of its treatment, at representing them in very simple and restricted circumstances. It is this feeling, too, which is at the bottom of the pleasure we take in what are called genre pictures.

Simplicity, therefore, as far as it can be attained, and even monotony, in our manner of life, if it does not mean that we are bored, will contribute to happiness; just because, under such circumstances, life, and consequently the burden which is the essential concomitant of life, will be least felt. Our existence will glide on peacefully like a stream which no waves or whirlpools disturb.

§ 7. Whether we are in a pleasant or a painful state depends, ultimately, upon the kind of matter that pervades and engrosses our consciousness. In this respect, purely intellectual occupation, for the mind that is capable of it, will as a rule, do much more in the way of happiness than any form of practical life, with its constant alternations of success and failure, and all the shocks and torments it produces. But it must be confessed that for such occupation a pre-eminent amount of intellectual capacity is necessary. And in this connection it may be noted that, just as a life devoted to outward activity will distract and divert a man from study, and also deprive him of that quiet concentration of mind which is necessary for such work; so, on the other hand, a long course of thought will make him more or less unfit for the noisy pursuits of real life. It is advisable, therefore, to suspend mental work for a while, if circumstances happen which demand any degree of energy in affairs of a practical nature.

§ 8. To live a life that shall be entirely prudent and discreet, and to draw from experience all the instruction it contains, it is requisite to be constantly thinking back—to make a kind of recapitulation of what we have done, of our impressions and sensations, to compare our former with our present judgments—what we set before us and struggled to achieve, with the actual result and satisfaction we have obtained. To
do this is to get a repetition of the private lessons of experience — lessons which are given to every one.

Experience of the world may be looked upon as a kind of text, to which reflection and knowledge form the commentary. Where there is a great deal of reflection and intellectual knowledge, and very little experience, the result is like those books which have on each page two lines of text to forty lines of commentary. A great deal of experience with little reflection and scanty knowledge, give us books like those of the editio Bipontina,¹ where there are no notes and much that is unintelligible.

The advice here given is on a par with a rule recommended by Pythagoras—to review, every night before going to sleep, what we have done during the day. To live at random, in the hurly-burly of business or pleasure, without ever reflecting upon the past—to go on, as it were, pulling cotton off the reel of life—is to have no clear idea of what we are about; and a man who lives in this state will have chaos in his emotions and certain confusion in his thoughts; as is soon manifest by the abrupt and fragmentary character of his conversation, which becomes a kind of mincemeat. A man will be all the more exposed to this fate in proportion as he lives a restless life in the world, amid a crowd of various impressions and with a correspondingly small amount of activity on the part of his own mind.

And in this connection it will be in place to observe that, when events and circumstances which have influenced us pass away in the course of time, we are unable to bring back and renew the particular mood or state of feeling which they aroused in us: but we can remember what we were led to say and do in regard to them; and this forms, as it were, the result, expression and measure of those events. We should, therefore, be careful to preserve the memory of our thoughts at important points in our life; and herein lies the great advantage of keeping a journal.

¹ Translator’s Note.—A series of Greek, Latin and French classics published at Zweibrücken in the Palatinate, from and after the year 1779. Cf. Butter, Ueber die Bipontiner und die editiones Bipontinae.
§ 9. To be self-sufficient, to be all in all to oneself, to want for nothing, to be able to say omnia mea mecum porto—that is assuredly the chief qualification for happiness. Hence Aristotle’s remark, ἡ εὐδαιμονία τῶν αὐτάρκων ἐστι—to be happy means to be self-sufficient—cannot be too often repeated. It is, at bottom, the same thought as is present in that very well-turned sentence from Chamfort, which I have prefixed as a motto to this volume. For while a man cannot reckon with certainty upon anyone but himself, the burdens and disadvantages, the dangers and annoyances, which arise from having to do with others, are not only countless but unavoidable.

There is no more mistaken path to happiness than worldliness, revelry, high life: for the whole object of it is to transform our miserable existence into a succession of joys, delights and pleasures—a process which cannot fail to result in disappointment and delusion; on a par, in this respect, with its obbligato accompaniment, the interchange of lies.²

All society necessarily involves, as the first condition of its existence, mutual accommodation and restraint upon the part of its members. This means that the larger it is, the more insipid will be its tone. A man can be himself only so long as he is alone; and if he does not love solitude, he will not love freedom; for it is only when he is alone that he is really free. Constraint is always present in society, like a companion of whom there is no riddance; and in proportion to the greatness of a man’s individuality, it will be hard for him to bear the sacrifices which all intercourse with others demands. Solitude will be welcomed or endured or avoided, according as a man’s personal value is large or small—the wretch feeling, when he is alone, the whole burden of his misery; the great intellect delighting in its greatness; and everyone, in short, being just what he is.

Further, if a man stands high in Nature’s lists, it is natural and inevitable that he should feel solitary. It will be an advan-

¹ Eudem. Eth., VII, ii. 37.
² As our body is concealed by the clothes we wear, so our mind is veiled in lies. The veil is always there, and it is only through it that we can sometimes guess at what a man really thinks; just as from his clothes we arrive at the general shape of his body.
tage to him if his surroundings do not interfere with this feeling; for if he has to see a great deal of other people who are not of like character with himself, they will exercise a disturbing influence upon him, adverse to his peace of mind; they will rob him, in fact, of himself, and give him nothing to compensate for the loss.

But while Nature sets very wide differences between man and man in respect both of morality and of intellect, society disregards and effaces them; or, rather, it sets up artificial differences in their stead—gradations of rank and position, which are very often diametrically opposed to those which Nature establishes. The result of this arrangement is to elevate those whom Nature has placed low, and to depress the few who stand high. These latter, then, usually withdraw from society, where, as soon as it is at all numerous, vulgarity reigns supreme.

What offends a great intellect in society is the equality of rights, leading to equality of pretensions, which everyone enjoys; while at the same time, inequality of capacity means a corresponding disparity of social power. So-called good society recognizes every kind of claim but that of intellect, which is a contraband article; and people are expected to exhibit an unlimited amount of patience towards every form of folly and stupidity, perversity and dullness; whilst personal merit has to beg pardon, as it were, for being present, or else conceal itself altogether. Intellectual superiority offends by its very existence, without any desire to do so.

The worst of what is called good society is not only that it offers us the companionship of people who are unable to win either our praise or our affection but that it does not allow of our being that which we naturally are; it compels us, for the sake of harmony, to shrivel up, or even alter our shape altogether. Intellectual conversation, whether grave or humorous, is only fit for intellectual society; it is downright abhorrent to ordinary people, to please whom it is absolutely necessary to be commonplace and dull. This demands an act of severe self-denial; we have to forfeit three-fourths of ourselves in order to become like other people. No doubt their company may be set down against our loss in this respect; but the more a man is worth, the more he will find that what
he gains does not cover what he loses, and that the balance
is on the debit side of the account; for the people with whom
he deals are generally bankrupt—that is to say, there is
nothing to be got from their society which can compensate
either for its boredom, annoyance and disagreeableness, or
for the self-denial which it renders necessary. Accordingly,
most society is so constituted as to offer a good profit to anyone
who will exchange it for solitude.

Nor is this all. By way of providing a substitute for real
—I mean intellectual—superiority, which is seldom to be met
with, and intolerable when it is found, society has capriciously
adopted a false kind of superiority, conventional in its charac-
ter, and resting upon arbitrary principles—a tradition, as it
were, handed down in the higher circles, and, like a password,
subject to alteration; I refer to bon-ton fashion. Whenever this
kind of superiority comes into collision with the real kind, its
weakness is manifest. Moreover, the presence of good tone
means the absence of good sense.

No man can be in perfect accord with anyone but himself
—not even with a friend or the partner of his life; differences
of individuality and temperament are always bringing in some
degree of discord, though it may be a very slight one. That
genuine, profound peace of mind, that perfect tranquillity of
soul, which, next to health, is the highest blessing the earth
can give, is to be attained only in solitude, and, as a permanent
mood, only in complete retirement; and then, if there is
anything great and rich in the man’s own self, his way of life
is the happiest that may be found in this wretched world.

Let me speak plainly. However close the bond of friendship,
love, marriage, a man, ultimately, looks to himself, to his
own welfare alone; at most, to his child’s too. The less necessity
there is for you to come into contact with mankind in general,
in the relations whether of business or of personal intimacy,
the better off you are. Loneliness and solitude have their evils,
it is true; but if you cannot feel them all at once, you can at
least see where they lie; on the other hand, society is insidious
in this respect; as in offering you what appears to be the
pastime of pleasing social intercourse, it works great and often
irreparable mischief. The young should early be trained to
bear being left alone; for it is a source of happiness and peace of mind.

It follows from this that a man is best off if he be thrown upon his own resources and can be all in all to himself; and Cicero goes so far as to say that a man who is in this condition cannot fail to be very happy—nemo potest non beatissimus esse qui est totus aptus ex sese, quique in se uno ponit omnia. The more a man has in himself, the less others can be to him. The feeling of self-sufficiency! it is that which restrains those whose personal value is in itself great riches, from such considerable sacrifices as are demanded by intercourse with the world, let alone, then, from actually practising self-denial by going out of their way to seek it. Ordinary people are sociable and complaisant just from the very opposite feeling—to bear others’ company is easier for them than to bear their own. Moreover, respect is not paid in this world to that which has real merit; it is reserved for that which has none. So retirement is at once a proof and a result of being distinguished by the possession of meritorious qualities. It will therefore show real wisdom on the part of anyone who is worth anything in himself, to limit his requirements as may be necessary, in order to preserve or extend his freedom, and—since a man must come into some relations with his fellow men—to admit them to his intimacy as little as possible.

I have said that people are rendered sociable by their inability to endure solitude, that is to say, their own society. They become sick of themselves. It is this vacuity of soul which drives them to intercourse with others—to travels in foreign countries. Their mind is wanting in elasticity; it has no movement of its own, and so they try to give it some—by drink, for instance. How much drunkenness is due to this cause alone! They are always looking for some form of excitement, of the strongest kind they can bear—the excitement of being with people of like nature with themselves; and if they fail in this, their mind sinks by its own weight, and they fall into a grievous lethargy. Such people, it may be said,

1 Paradoxa Stoicorum, II.
2 It is a well-known fact, that we can more easily bear up under evils which fall upon a great many people besides ourselves. As boredom seems
possess only a small fraction of humanity in themselves; and it requires a great many of them put together to make up a fair amount of it—to attain any degree of consciousness as men. A man, in the full sense of the word—a man par excellence—does not represent a fraction, but a whole number: he is complete in himself.

Ordinary society is, in this respect, very like the kind of music to be obtained from an orchestra composed solely of Russian horns. Each horn has only one note; and the music is produced by each note coming in just at the right moment. In the monotonous sound of a single horn, you have a precise illustration of the effect of most people’s minds. How often there seems to be only one thought there! and no room for any other. It is easy to see why people are so bored; and also why they are so sociable, why they like to go about in crowds—why mankind is so gregarious. It is the monotony of his own nature that makes a man find solitude intolerable. Omnis stultitia laborat fastidio sui: folly is truly its own burden. Put a great many men together, and you may get some result—some music from your horns!

A man of intellect is like an artist who gives a concert without any help from anyone else, playing on a single instrument—a piano, say, which is a little orchestra in itself. Such a man is a little world in himself; and the effect produced by various instruments together, he produces single-handed, in the unity of his own consciousness. Like the piano, he has no place in a symphony: he is a soloist and performs by him-

to be an evil of this kind, people band together to offer it a common resistance. The love of life is at bottom only the fear of death; and, in the same way, the social impulse does not rest directly upon the love of society, but upon the fear of solitude; it is not alone the charm of being in others’ company that people seek, it is the dreary oppression of being alone—the monotony of their own consciousness—that they would avoid. They will do anything to escape it—even tolerate bad companions, and put up with the feeling of constraint which all society involves, in this case a very burdensome one. But if aversion to such society conquers the aversion to being alone, they become accustomed to solitude and hardened to its immediate effects. They no longer find solitude to be such a very bad thing, and settle down comfortably to it without any hankering after society—and this, partly because it is only indirectly that they need others’ company, and partly because they have become accustomed to the benefits of being alone.
self—in solitude, it may be; or, if in company with other instruments, only as principal; or for setting the tone, as in singing. However, those who are fond of society from time to time may profit by this simile, and lay it down as a general rule that deficiency of quality in those we meet may be to some extent compensated by an increase in quantity. One man's company may be quite enough, if he is clever; but where you have only ordinary people to deal with, it is advisable to have a great many of them, so that some advantage may accrue by letting them all work together—on the analogy of the horns; and may Heaven grant you patience for your task!

That mental vacuity and barrenness of soul to which I have alluded, is responsible for another misfortune. When men of the better class form a society for promoting some noble or ideal aim, the result almost always is that the innumerable mob of humanity comes crowding in too, as it always does everywhere, like vermin—their object being to try and get rid of boredom, or some other defect of their nature; and anything that will effect that, they seize upon at once, without the slightest discrimination. Some of them will slip into that society, or push themselves in, and then either soon destroy it altogether, or alter it so much that in the end it comes to have a purpose the exact opposite of that which it had at first.

This is not the only point of view from which the social impulse may be regarded. On cold days people manage to get some warmth by crowding together; and you can warm your mind in the same way—by bringing it into contact with others. But a man who has a great deal of intellectual warmth in himself will stand in no need of such resources. I have written a little fable illustrating this: it may be found elsewhere.¹

¹ *Translator's Note.*—The passage to which Schopenhauer refers is *Parerga*, vol. ii. § 413 (4th edition). The fable is of certain porcupines, who huddled together for warmth on a cold day; but as they began to prick one another with their quills, they were obliged to disperse. However, the cold drove them together again, when just the same thing happened. At last, after many turns of huddling and dispersing, they discovered that they would be best off by remaining at a little distance from one another. In the same way, the need of society drives the human porcupines
As a general rule, it may be said that a man's sociability stands very nearly in inverse ratio to his intellectual value: to say that "so and so" is very unsociable, is almost tantamount to saying that he is a man of great capacity.

Solitude is doubly advantageous to such a man. Firstly, it allows him to be with himself, and, secondly, it prevents him being with others—an advantage of great moment; for how much constraint, annoyance, and even danger there is in all intercourse with the world. *Tout notre mal*, says La Bruyère, *vient de ne pouvoir être seul*. It is really a very risky, nay, a fatal thing, to be sociable; because it means contact with natures, the great majority of which are bad morally, and dull or perverse, intellectually. To be unsociable is not to care about such people; and to have enough in oneself to dispense with the necessity of their company is a great piece of good fortune; because almost all our sufferings spring from having to do with other people; and that destroys the peace of mind, which, as I have said, comes next after health in the elements of happiness. Peace of mind is impossible without a considerable amount of solitude. The Cynics renounced all private property in order to attain the bliss of having nothing to trouble them; and to renounce society with the same object is the wisest thing a man can do. Bernardin de Saint Pierre has the very excellent and pertinent remark that to be sparing in regard to food is a means of health; in regard to society a means of tranquillity—*la diète des alimens nous rend la santé du corps, et celle des hommes la tranquillité de l’âme*. To be soon on friendly, or even affectionate, terms with solitude is like winning a gold mine; but this is not something which everybody can do. The prime reason for social intercourse is mutual need; and as soon as that is satisfied, boredom drives together—only to be mutually repelled by the many prickly and disagreeable qualities of their nature. The moderate distance which they at last discover to be the only tolerable condition of intercourse, is the code of politeness and fine manners; and those who transgress it are roughly told—in the English phrase—*to keep their distance*. By this arrangement the mutual need of warmth is only very moderately satisfied—but then people do not get pricked. A man who has some heat in himself prefers to remain outside, where he will neither prick other people nor get pricked himself.
people together once more. If it were not for these two reasons, a man would probably elect to remain alone; if only because solitude is the sole condition of life which gives full play to that feeling of exclusive importance which every man has in his own eyes—as if he were the only person in the world! a feeling which, in the throng and press of real life, soon shrivels up to nothing, getting, at every step, a painful démenti. From this point of view it may be said that solitude is the original and natural state of man, where, like another Adam, he is as happy as his nature will allow.

But still, had Adam no father or mother? There is another sense in which solitude is not the natural state; for, at his entrance into the world, a man finds himself with parents, brothers, sisters, that is to say, in society, and not alone. Accordingly it cannot be said that the love of solitude is an original characteristic of human nature; it is rather the result of experience and reflection, and these in their turn depend upon the development of intellectual power, and increase with the years.

Speaking generally, sociability stands in inverse ratio with age. A little child raises a piteous cry of fright if it is left alone for only a few minutes; and later on, to be shut up by itself is a great punishment. Young people soon get on very friendly terms with one another; it is only the few among them of any nobility of mind who are glad now and then to be alone—but to spend the whole day thus would be disagreeable. A grown-up man can easily do it; it is little trouble to him to be much alone, and it becomes less and less trouble as he advances in years. An old man who has outlived all his friends, and is either indifferent or dead to the pleasures of life, is in his proper element in solitude; and in individual cases the special tendency to retirement and seclusion will always be in direct proportion to intellectual capacity.

For this tendency is not, as I have said, a purely natural one; it does not come into existence as a direct need of human nature; it is rather the effect of the experience we go through, the product of reflection upon what our needs really are; proceeding, more especially, from the insight we attain into the wretched stuff of which most people are made, whether
you look at their morals or their intellects. The worst of it all is that, in the individual, moral and intellectual shortcomings are closely connected and play into each other's hands, so that all manner of disagreeable results are obtained, which make intercourse with most people not only unpleasant but intolerable. Hence, though the world contains many things which are thoroughly bad, the worst thing in it is society. Even Voltaire, that sociable Frenchman, was obliged to admit that there are everywhere crowds of people not worth talking to: "la terre est couverte de gens qui ne méritent pas qu'on leur parle."

And Petrarch gives a similar reason for wishing to be alone—that tender spirit! so strong and constant in his love of seclusion. The streams, the plains and woods know well, he says, how he has tried to escape the perverse and stupid people who have missed the way to heaven:

Cercato ho sempre solitaria vita
(Le rive il sanno, e le campagne e i boschi)
Per fuggir quest' ingegni storti e loschi
Che la strada del ciel' hanno smarrita.

He pursues the same strain in that delightful book of his, De Vita Solitaria, which seems to have given Zimmermann the idea of his celebrated work on Solitude. It is the secondary and indirect character of the love of seclusion to which Chamfort alludes in the following passage, couched in his sarcastic vein: "On dit quelquefois d'un homme qui vit seul, il n'aime pas la société. C'est souvent comme si on disait d'un homme qu'il n'aime pas la promenade, sous le prétexte qu'il ne se promène pas volontiers le soir dans la forêt de Bondy."

You will find a similar sentiment expressed by the Persian poet Sadi, in his Garden of Roses. Since that time, he says, we have taken leave of society, preferring the path of seclusion; for there is safety in solitude. Angelus Silesius,¹ a very gentle and Christian writer, confesses to the same feeling, in his own mythical language. Herod, he says, is the common enemy; and when, as with Joseph, God warns us of danger, we fly from the world to solitude, from Bethlehem to Egypt; or else suffering and death awaits us!—

¹ Translator's Note.—Angelus Silesius, pseudonym for Johannes Scheffler, a physician and mystic poet of the seventeenth century (1624-77).
OuR ReefLatio WOuSMeLeS

Herodes ist ein Feind; der Joseph der Verstand,
Dem machte Gott die Gefahr im Traum (in Geist) bekannt;
Die Welt ist Bethlehem, Aegypten Einsamkeit,
Fleuch, meine Seele! fleuch, sonst stirbest du vor Leid.

Giordano Bruno also declares himself a friend of seclusion. Tanti uomini, he says, che in terra hanne voluto gustare vita celeste, dissero con una voce, “ecce elongavi fugiens et mansi in solitudine”—those who in this world have desired a foretaste of the divine life, have always proclaimed with one voice:

Lo! then would I wander far off;
I would lodge in the wilderness.¹

And in the work from which I have already quoted, Sadi says of himself: In disgust with my friends at Damascus, I withdrew into the desert about Jerusalem, to seek the society of the beasts of the field. In short, the same thing has been said by all whom Prometheus has formed out of better clay. What pleasure could they find in the company of people with whom their only common ground is just what is lowest and least noble in their own nature—the part of them that is commonplace, trivial and vulgar? What do they want with people who cannot rise to a higher level, and for whom nothing remains but to drag others down to theirs? for this is what they aim at. It is an aristocratic feeling that is at the bottom of this propensity to seclusion and solitude.

Rascals are always sociable—more’s the pity! and the chief sign that a man has any nobility in his character is the little pleasure he takes in others’ company. He prefers solitude more and more, and, in course of time, comes to see that, with few exceptions, the world offers no choice beyond solitude on one side and vulgarity on the other. This may sound a hard thing to say; but even Angelus Silesius, with all his Christian feelings of gentleness and love, was obliged to admit the truth of it. However painful solitude may be, he says, be careful not to be vulgar; for then you may find a desert everywhere:

Die Einsamkeit ist noth: doch sei nur nicht gemein,
So kannst du überall in einer Wüste sein.

It is natural for great minds—the true teachers of humanity

¹ Psalms lv. 7.
—to care little about the constant company of others; just as little as the schoolmaster cares for joining in the gambols of the noisy crowd of boys which surrounds him. The mission of these great minds is to guide mankind over the sea of error to the haven of truth—to draw it forth from the dark abysses of a barbarous vulgarity up into the light of culture and refinement. Men of great intellect live in the world without really belonging to it; and so, from their earliest years, they feel that there is a perceptible difference between them and other people. But it is only gradually, with the lapse of years, that they come to a clear understanding of their position. Their intellectual isolation is then reinforced by actual seclusion in their manner of life; they let no one approach who is not in some degree emancipated from the prevailing vulgarity.

From what has been said it is obvious that the love of solitude is not a direct, original impulse in human nature, but rather something secondary and of gradual growth. It is the more distinguishing feature of nobler minds, developed not without some conquest of natural desires, and now and then in actual opposition to the promptings of Mephistopheles—bidding you exchange a morose and soul-destroying solitude for life amongst men, for society; even the worst, he says, will give a sense of human fellowship:

Hör' auf mit deinem Gram zu spielen,
Der, wie ein Geier, dir am Leben frisst:
Die schlechteste Gesellschaft lässt dich fühlen
Dass du ein Mensch mit Menschen bist.¹

To be alone is the fate of all great minds—a fate deplored at times, but still always chosen as the less grievous of two evils. As the years increase, it always becomes easier to say, Dare to be wise—sapere aude. And after sixty, the inclination to be alone grows into a kind of real, natural instinct; for at that age everything combines in favour of it. The strongest impulse—the love of women’s society—has little or no effect; it is the sexless condition of old age which lays the foundation of a certain self-sufficiency, and that gradually absorbs all desire for others’ company. A thousand illusions and follies are overcome; the active years of life are in most cases gone; a man

¹ Goethe’s Faust, Part I, 1281–85.
has no more expectations or plans or intentions. The generation to which he belonged has passed away, and a new race has sprung up which looks upon him as essentially outside, its sphere of activity. And then the years pass more quickly as we become older, and we want to devote our remaining time to the intellectual rather than to the practical side of life. For, provided that the mind retains its faculties, the amount of knowledge and experience we have acquired, together with the facility we have gained in the use of our powers, makes it then more than ever easy and interesting to us to pursue the study of any subject. A thousand things become clear which were formerly enveloped in obscurity, and results are obtained which give a feeling of difficulties overcome. From long experience of men, we cease to expect much from them; we find that, on the whole, people do not gain by a nearer acquaintance; and that—apart from a few rare and fortunate exceptions—we have come across none but defective specimens of human nature which it is advisable to leave in peace. We are no more subject to the ordinary illusions of life; and as, in individual instances, we soon see what a man is made of, we seldom feel any inclination to come into closer relations with him. Finally, isolation—our own society—has become a habit, as it were a second nature, with us, more especially if we have been on friendly terms with it from our youth up. The love of solitude which was formerly indulged only at the expense of our desire for society, has now come to be the simple quality of our natural disposition—the element proper to our life, as water to a fish. This is why anyone who possesses a unique individuality—unlike others and therefore necessarily isolated—feels that, as he becomes older, his position is no longer so burdensome as when he was young.

For, as a matter of fact, this very genuine privilege of old age is one which can be enjoyed only if a man is possessed of a certain amount of intellect; it will be appreciated most of all where there is real mental power; but in some degree by every one. It is only people of very barren and vulgar nature who will be just as sociable in their old age as they were in their youth. But then they become troublesome to a society to which they are no longer suited, and, at most,
manage to be tolerated; whereas they were formerly in great request.

There is another aspect of this inverse proportion between age and sociability—the way in which it conduces to education. The younger people are, the more in every respect they have to learn; and it is just in youth that Nature provides a system of mutual education, so that mere intercourse with others, at that time of life, carries instruction with it. Human society, from this point of view, resembles a huge academy of learning, on the Bell and Lancaster system, opposed to the system of education by means of books and schools, as something artificial and contrary to the institutions of Nature. It is therefore a very suitable arrangement that, in his young days, a man should be a very diligent student at the place of learning provided by Nature herself.

But there is nothing in life which has not some drawback—nihil est ab omni parte beatum, as Horace says; or, in the words of an Indian proverb, no lotus without a stalk. Seclusion, which has so many advantages, has also its little annoyances and drawbacks, which are small, however, in comparison with those of society; hence anyone who is worth much in himself will get on better without other people than with them. But amongst the disadvantages of seclusion there is one which is not so easy to see as the rest. It is this: when people remain indoors all day, they become physically very sensitive to atmospheric changes, so that every little draught is enough to make them ill; so with our temper; a long course of seclusion makes it so sensitive that the most trivial incidents, words, or even looks, are sufficient to disturb or to vex and offend us—little things which are unnoticed by those who live in the turmoil of life.

When you find human society disagreeable and feel yourself justified in flying to solitude, you may be so constituted as to be unable to bear the depression of it for any length of time, which will probably be the case if you are young. Let me advise you, then, to form the habit of taking some of your solitude with you into society, to learn to be to some extent alone even though you are in company; not to say at once what you think, and, on the other hand, not to attach
too precise a meaning to what others say; rather, not to expect much of them, either morally or intellectually, and to strengthen yourself in the feeling of indifference to their opinion, which is the surest way of always practising a praise-worthy toleration. If you do that, you will not live so much with other people, though you may appear to move amongst them: your relation to them will be of a purely objective character. This precaution will keep you from too close contact with society, and therefore secure you against being contaminated or even outraged by it.1 Society is in this respect like a fire—the wise man warming himself at a proper distance from it; not coming too close, like the fool, who, on getting scorched, runs away and shivers in solitude, loud in his complaint that the fire burns.

§ 10. Envy is natural to man; and still, it is at once a vice and a source of misery.2 We should treat it as the enemy of our happiness, and stifle it like an evil thought. This is the advice given by Seneca; as he well puts it, we shall be pleased with what we have, if we avoid the self-torture of comparing our own lot with some other and happier one—nuestra nos sine comparatione delectent; nunquam erit felix quem torquebit felicior.3 And again: quum adspezeris quot te antecedant, cogita quot sequantur4—if a great many people appear to be better off than yourself, think how many there are in a worse position. It is a fact that if real calamity comes upon us, the most effective consolation—though it springs from the same source as envy—is just the thought of greater misfortunes than ours; and the next best is the society of those who are in the same ill luck as we—the partners of our sorrows.

So much for the envy which we may feel towards others. As regards the envy which we may excite in them, it should

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1 This restricted, or, as it were, entrenched kind of sociability has been dramatically illustrated in a play—well worth reading—of Moratin’s, entitled El Cafè o sea la Comedia Nuova (The Café or the New Comedy), chiefly by one of the characters, Don Pedro, and especially in the second and third scenes of the first act.

2 Envy shows how unhappy people are; and their constant attention to what others do and leave undone, how much they are bored.

3 De Ira, III, 50.

4 Epist., XV.
always be remembered that no form of hatred is so implacable as the hatred that comes from envy; and therefore we should always carefully refrain from doing anything to rouse it; nay, as with many another form of vice, it is better altogether to renounce any pleasure there may be in it, because of the serious nature of its consequences.

Aristocracies are of three kinds: (1) of birth and rank; (2) of wealth; and (3) of intellect. The last is really the most distinguished of the three, and its claim to occupy the first position comes to be recognized, if it is only allowed time to work. So eminent a king as Frederick the Great admitted it—les âmes privilégiées rangent à l'égal des souverains, as he said to his chamberlain, when the latter expressed his surprise that Voltaire should have a seat at the table reserved for kings and princes, whilst ministers and generals were relegated to the chamberlain's.

Every one of these aristocracies is surrounded by a host of envious persons. If you belong to one of them, they will be secretly embittered against you; and unless they are restrained by fear, they will always be anxious to let you understand that you are no better than they. It is by their anxiety to let you know this, that they betray how greatly they are conscious that the opposite is the truth.

The line of conduct to be pursued if you are exposed to envy, is to keep the envious persons at a distance, and, as far as possible, avoid all contact with them, so that there may be a wide gulf fixed between you and them; if this cannot be done, to bear their attacks with the greatest composure. In the latter case, the very thing that provokes the attack will also neutralize it. This is what appears to be generally done.

The members of one of these aristocracies usually get on very well with those of another, and there is no call for envy between them, because their several privileges effect an equipoise.

§ 11. Give mature and repeated consideration to any plan before you proceed to carry it out; and even after you have thoroughly turned it over in your mind, make some concession to the incompetency of human judgment; for it may
always happen that circumstances which cannot be investigated or foreseen, will come in and upset the whole of your calculation. This is a reflection that will always influence the negative side of the balance—a kind of warning to refrain from unnecessary action in matters of importance—*quia non movere*. But having once made up your mind and begun your work, you must let it run its course and abide the result—not worry yourself by fresh reflections on what is already accomplished, or by a renewal of your scruples on the score of possible danger: free your mind from the subject altogether, and refuse to go into it again, secure in the thought that you gave it mature attention at the proper time. This is the same advice as is given by an Italian proverb—*legala bene e poi lascia la andare*—which Goethe has translated thus: see well to your girths, and then ride on boldly.\(^1\)

And if, notwithstanding that, you fail, it is because all human affairs are the sport of chance and error. Socrates, the wisest of men, needed the warning voice of his good genius, or *δαμόν*ν, to enable him to do what was right in regard to his own personal affairs, or, at any rate, to avoid mistakes; which argues that the human intellect is incompetent for the purpose. There is a saying—which is reported to have originated with one of the Popes—that when misfortune happens to us, the blame of it, at least in some degree, attaches to ourselves. If this is not true absolutely and in every instance, it is certainly true in the great majority of cases. It even looks as if this truth had a great deal to do with the effort people make as far as possible to conceal their misfortunes, and to put the best face they can upon them, for fear lest their misfortunes may show how much they are to blame.

§ 12. In the case of a misfortune which has already happened and therefore cannot be altered, you should not allow yourself to think that it might have been otherwise; still less, that it might have been avoided by such and such means; for reflections of this kind will only add to your distress and make

\(^1\) It may be observed, in passing, that a great many of the maxims which Goethe puts under the head of *Proverbial*, are translations from the Italian.
it intolerable, so that you will become a tormentor of yourself—ἐαυτοντιμωρούμενος. It is better to follow the example of King David; who, as long as his son lay on the bed of sickness, assailed Jehovah with unceasing supplications and entreaties for his recovery; but when he was dead, snapped his fingers and thought no more of it. If you are not light-hearted enough for that, you can take refuge in fatalism, and have the great truth revealed to you that everything which happens is the result of necessity, and therefore inevitable.

However good this advice may be, it is one-sided and partial. In relieving and quieting us for the moment, it is no doubt effective enough; but when our misfortunes have resulted—as is usually the case—from our own carelessness or folly, or, at any rate, partly by our own fault, it is a good thing to consider how they might have been avoided, and to consider it often in spite of its being a tender subject—a salutary form of self-discipline, which will make us wiser and better men for the future. If we have made obvious mistakes, we should not try, as we generally do, to gloss them over, or to find something to excuse or extenuate them; we should admit to ourselves that we have committed faults, and open our eyes wide to all their enormity, in order that we may firmly resolve to avoid them in time to come. To be sure, that means a great deal of self-inflicted pain, in the shape of discontent, but it should be remembered that to spare the rod is to spoil the child—ὁ μὴ δαρεῖς ἀνθρώπος οὐ παιδεύεται.¹

§ 15. In all matters affecting our weal or woe, we should be careful not to let our imagination run away with us, and build no castles in the air. In the first place, they are expensive to build, because we have to pull them down again immediately, and that is a source of grief. We should be still more on our guard against distressing our hearts by depicting possible misfortunes. If these were misfortunes of a purely imaginary kind, or very remote and unlikely, we should at once see, on awaking from our dream, that the whole thing was mere illusion; we should rejoice all the more in a reality better than our dreams, or, at most, be warned against mis-

¹ Menander. Monost, 422.
fortunes which, though very remote, were still possible. These, however, are not the sort of playthings in which imagination delights; it is only in idle hours that we build castles in the air, and they are always of a pleasing description. The matter which goes to form gloomy dreams are mischances which to some extent really threaten us, though it be from some distance; imagination makes them look larger and nearer and more terrible than they are in reality. This is a kind of dream which cannot be so readily shaken off on awaking as a pleasant one; for a pleasant dream is soon dispelled by reality, leaving, at most, a feeble hope lying in the lap of possibility. When we have abandoned ourselves to a fit of the blues, visions are conjured up which do not so easily vanish again; for it is always just possible that the visions may be realized. But we are not always able to estimate the exact degree of possibility: possibility may easily pass into probability; and thus we deliver ourselves up to torture. Therefore we should be careful not to be over-anxious on any matter affecting our weal or our woe, not to carry our anxiety to unreasonable or injudicious limits; but coolly and dispassionately to deliberate upon the matter, as though it were an abstract question which did not touch us in particular. We should give no play to imagination here; for imagination is not judgment—it only conjures up visions, inducing an unprofitable and often very painful mood.

The rule on which I am here insisting should be most carefully observed towards evening. For as darkness makes us timid and apt to see terrifying shapes everywhere, there is something similar in the effect of indistinct thought; and uncertainty always brings with it a sense of danger. Hence, towards evening, when our powers of thought and judgment are relaxed—at the hour, as it were, of subjective darkness—the intellect becomes tired, easily confused, and unable to get at the bottom of things; and if, in that state, we meditate on matters of personal interest to ourselves, they soon assume a dangerous and terrifying aspect. This is mostly the case at night, when we are in bed; for then the mind is fully relaxed, and the power of judgment quite unequal to its duties; but imagination is still awake. Night gives a black look to everything, whatever it may be. This is why our thoughts, just
before we go to sleep, or as we lie awake through the hours of the night, are usually such confusions and perversions of facts as dreams themselves; and when our thoughts at that time are concentrated upon our own concerns, they are generally as black and monstrous as possible. In the morning all such nightmares vanish like dreams: as the Spanish proverb has it, *noche tinta, blanco el día*—the night is coloured, the day is white.

But even towards nightfall, as soon as the candles are lit, the mind, like the eye, no longer sees things so clearly as by day: it is a time unsuited to serious meditation, especially on unpleasant subjects. The morning is the proper time for that—as indeed for all efforts without exception, whether mental or bodily. For the morning is the youth of the day, when everything is bright, fresh, and easy of attainment; we feel strong then, and all our faculties are completely at our disposal. Do not shorten the morning by getting up late, or waste it in unworthy occupations or in talk; look upon it as the quintessence of life, as to a certain extent sacred. Evening is like old age we are languid, talkative, silly. Each day is a little life: every waking and rising a little birth, every fresh morning a little youth, every going to rest and sleep a little death.

But condition of health, sleep, nourishment, temperature, weather, surroundings, and much else that is purely external, have, in general, an important influence upon our mood and therefore upon our thoughts. Hence both our view of any matter and our capacity for any work are very much subject to time and place. So it is best to profit by a good mood—for how seldom it comes!—

*Nehmt die gute Stimmung wahr,*  
*Denn sie kommt so selten.*

We are not always able to form new ideas about our surroundings, or to command original thoughts: they come if they will, and when they will. And so, too, we cannot always succeed in completely considering some personal matter at the precise time at which we have determined beforehand to

1 Goethe.
consider it, and just when we set ourselves to do so. For the peculiar train of thought which is favourable to it may suddenly become active without any special call being made upon it, and we may then follow it up with keen interest. In this way reflection, too, chooses its own time.

This reigning-in of the imagination which I am recommending, will also forbid us to summon up the memory of past misfortune, to paint a dark picture of the injustice or harm that has been done us, the losses we have sustained, the insults, slights and annoyances to which we have been exposed: for to do that is to rouse into fresh life all those hateful passions long laid asleep—the anger and resentment which disturb and pollute our nature. In an excellent parable, Proclus, the Neoplatonist, points out how in every town the mob dwells side by side with those who are rich and distinguished: so, too, in every man, be he never so noble, and dignified, there is in the depths of his nature, a mob of low and vulgar desires which constitute him an animal. It will not do to let this mob revolt or even so much as peep forth from its hiding-place; it is hideous of mien, and its rebel leaders are those flights of imagination which I have been describing. The smallest annoyance, whether it comes from our fellow men or from the things around us, may swell up into a monster of dreadful aspect, putting us at our wits' end—and all because we go on brooding over our troubles and painting them in the most glaring colours and on the largest scale. It is much better to take a very calm and prosaic view of what is disagreeable; for that is the easiest way of bearing it.

If you hold small objects close to your eyes, you limit your field of vision and shut out the world. And, in the same way, the people or the things which stand nearest, even though they are of the very smallest consequence, are apt to claim an amount of attention much beyond their due, occupying us disagreeably, and leaving no room for serious thoughts and affairs of importance. We ought to work against this tendency.

§ 14. The sight of things which do not belong to us is very apt to raise the thought: Ah, if that were only mine! making us sensible of our privation. Instead of that we should do better
by more frequently putting to ourselves the opposite case: *Ah, if that were not mine!* What I mean is that we should sometimes try to look upon our possessions in the light in which they would appear if we had lost them; whatever they may be, property, health, friends, a wife or child or someone else we love, our horse or our dog—it is usually only when we have lost them that we begin to find out their value. But if we come to look at things in the way I recommend, we shall be doubly the gainers; we shall at once get more pleasure out of them than we did before, and we shall do everything in our power to prevent the loss of them; for instance, by not risking our property, or angering our friends, or exposing our wives to temptation, or being careless about our children’s health, and so on.

We often try to banish the gloom and despondency of the present by speculating upon our chances of success in the future; a process which leads us to invent a great many chimærical hopes. Every one of them contains the germ of illusion, and disappointment is inevitable when our hopes are shattered by the hard facts of life.

It is less hurtful to take the chances of misfortune as a theme for speculation; because, in doing so, we provide ourselves at once with measures of precaution against it, and a pleasant surprise when it fails to make its appearance. Is it not a fact that we always feel a marked improvement in our spirits when we begin to get over a period of anxiety? I may go further and say that there is some use in occasionally looking upon terrible misfortunes—such as might happen to us—as though they had actually happened, for then the trivial reverses which subsequently come in reality, are much easier to bear. It is a source of consolation to look back upon those great misfortunes which never happened. But in following out this rule, care must be taken not to neglect what I have said in the preceding section.

§ 15. The things which engage our attention—whether they are matters of business or ordinary events—are of such diverse kinds, that, if taken quite separately and in no fixed order or relation, they present a medley of the most glaring
contrasts, with nothing in common, except that they one and all affect us in particular. There must be a corresponding abruptness in the thoughts and anxieties which these various matters arouse in us, if our thoughts are to be in keeping with their various subjects. Therefore, in setting about anything, the first step is to withdraw our attention from everything else: this will enable us to attend to each matter at its own time, and to enjoy or put up with it, quite apart from any thought of our remaining interests. Our thoughts must be arranged, as it were, in little drawers, so that we may open one without disturbing any of the others.

In this way we can keep the heavy burden of anxiety from weighing upon us so much as to spoil the little pleasures of the present, or from robbing us of our rest; otherwise the consideration of one matter will interfere with every other, and attention to some important business may lead us to neglect many affairs which happen to be of less moment. It is most important for anyone who is capable of higher and nobler thoughts to keep his mind from being so completely engrossed with private affairs and vulgar troubles as to let them take up all his attention and crowd out worthier matter; for that is, in a very real sense, to lose sight of the true end of life—propter vitam vivendi perdere causas.

Of course for this—as for so much else—self-control is necessary; without it, we cannot manage ourselves in the way I have described. And self-control may not appear so very difficult, if we consider that every man has to submit to a great deal of very severe control on the part of his surroundings, and that without it no form of existence is possible. Further, a little self-control at the right moment may prevent much subsequent compulsion at the hands of others; just as a very small section of a circle close to the centre may correspond to a part near the circumference a hundred times as large. Nothing will protect us from external compulsion so much as the control of ourselves; and, as Seneca says, to submit yourself to reason is the way to make everything else submit to you—si tibi vis omnia subjicere, te subjicere rationi. Self-control, too, is something which we have in our own power; and if the worst comes to the worst, and it touches
us in a very sensitive part, we can always relax its severity. But other people will pay no regard to our feelings, if they have to use compulsion, and we shall be treated without pity or mercy. Therefore it will be prudent to anticipate compulsion by self-control.

§ 16. We must set limits to our wishes, curb our desires, moderate our anger, always remembering that an individual can attain only an infinitesimal share in anything that is worth having; and that, on the other hand, everyone must incur many of the ills of life; in a word, we must bear and forbear—abstinere et sustinere; and if we fail to observe this rule, no position of wealth or power will prevent us from feeling wretched. This is what Horace means when he recommends us to study carefully and inquire diligently what will best promote a tranquil life—not to be always agitated by fruitless desires and fears and hopes for things, which, after all, are not worth very much:

Inter cuncta leges et percontabere doctos
Qua ratione queas traducere leniter aevum;
Ne te semper inops agitet vexetque cupidio,
Ne pavor, et rerum mediocriter utilium spes.¹

§ 17. Life consists in movement, says Aristotle; and he is obviously right. We exist, physically, because our organism is the seat of constant motion; and if we are to exist intellectually, it can only be by means of continual occupation—no matter with what, so long as it is some form of practical or mental activity. You may see that this is so by the way in which people who have no work or nothing to think about, immediately begin to beat the devil’s tattoo with their knuckles or a stick or anything that comes handy. The truth is, that our nature is essentially restless in its character: we very soon get tired of having nothing to do; it is intolerable boredom. This impulse to activity should be regulated, and some sort of method introduced into it, which of itself will enhance the satisfaction we obtain. Activity—doing something, if possible creating something, at any rate learning

¹ Epist., I, xviii, 97.
something—how fortunate it is that men cannot exist without that! A man wants to use his strength, to see, if he can, what effect it will produce; and he will get the most complete satisfaction of this desire if he can make or construct something—be it a book or a basket. There is a direct pleasure in seeing work grow under one’s hands day by day, until at last it is finished. This is the pleasure attaching to a work of art or a manuscript, or even mere manual labour; and, of course, the higher the work, the greater pleasure it will give.

From this point of view, those are happiest of all who are conscious of the power to produce great works animated by some significant purpose: it gives a higher kind of interest—a sort of rare flavour—to the whole of their life, which, by its absence from the life of the ordinary man, makes it, in comparison, something very insipid. For richly endowed natures, life and the world have a special interest beyond the mere everyday personal interest which so many others share; and something higher than that—a formal interest. It is from life and the world that they get the material for their works; and as soon as they are freed from the pressure of personal needs, it is to the diligent collection of material that they devote their whole existence. So with their intellect: it is to some extent of a twofold character, and devoted partly to the ordinary affairs of every day—those matters of will which are common to them and the rest of mankind, and partly to their peculiar work—the pure and objective contemplation of existence. And while, on the stage of the world, most men play their little part and then pass away, the genius lives a double life, at once an actor and a spectator.

Let everyone, then, do something, according to the measure of his capacities. To have no regular work, no set sphere of activity—what a miserable thing it is! How often long travels undertaken for pleasure make a man downright unhappy; because the absence of anything that can be called occupation forces him, as it were, out of his right element. Effort, struggles with difficulties! that is as natural to a man as grubbing in the ground is to a mole. To have all his wants satisfied is something intolerable—the feeling of stagnation which comes from pleasures that last too long. To overcome
difficulties is to experience the full delight of existence, no matter where the obstacles are encountered; whether in the affairs of life, in commerce or business; or in mental effort—the spirit of inquiry that tries to master its subject. There is always something pleasurable in the struggle and the victory. And if a man has no opportunity to excite himself, he will do what he can to create one, and according to his individual bent, he will hunt or play Cup and Ball; or led on by this unsuspected element in his nature, he will pick a quarrel with someone, or hatch a plot or intrigue, or take to swindling and rascally courses generally—all to put an end to a state of repose which is intolerable. As I have remarked, *difficilis in otio quies*—it is difficult to keep quiet if you have nothing to do.

§ 18. A man should avoid being led on by the phantoms of his imagination. This is not the same thing as to submit to the guidance of ideas clearly thought out; and yet these are rules of life which most people pervert. If you examine closely into the circumstances which, in any deliberation, ultimately turn the scale in favour of some particular course, you will generally find that the decision is influenced, not by any clear arrangement of ideas leading to a formal judgment, but by some fanciful picture which seems to stand for one of the alternatives in question.

In one of Voltaire's or Diderot's romances—I forget the precise reference—the hero, standing like a young Hercules at the parting of ways, can see no other representation of Virtue than his old tutor holding a snuff-box in his left hand, from which he takes a pinch and moralizes; whilst Vice appears in the shape of his mother's chambermaid. It is in youth, more especially, that the goal of our efforts comes to be a fanciful picture of happiness, which continues to hover before our eyes sometimes for half and even for the whole of our life—a sort of mocking spirit; for when we think our dream is to be realized, the picture fades away, leaving us the knowledge that nothing of what it promised is actually accomplished. How often this is so with the visions of domesticity—the detailed picture of what our home will be like; or
of life among our fellow-citizens and in society; or, again, of living in the country—the kind of house we shall have, its surroundings, the marks of honour and respect that will be paid to us, and so on—whatever our hobby may be; _chaque fou a sa marotte_. It is often the same, too, with our dreams about one we love. And this is all quite natural; for the visions we conjure up affect us directly, as though they were real objects; and so they exercise a more immediate influence upon our will than an abstract idea, which gives merely a vague, general outline, devoid of details; and the details are just the real part of it. We can be only indirectly affected by an abstract idea, and yet it is the abstract idea alone which will do as much as it promises; and it is the function of education to teach us to put our trust in it. Of course the abstract idea must be occasionally explained—paraphrased, as it were—by the aid of pictures; but discreetly, _cum grano salis_.

§ 19. The preceding rule may be taken as a special case of the more general maxim, that a man should never let himself be mastered by the impressions of the moment, or indeed by outward appearances at all, which are incomparably more powerful in their effects than the mere play of thought or a train of ideas; not because these momentary impressions are rich in virtue of the data they supply—it is often just the contrary—but because they are something palpable to the senses and direct in their working; they forcibly invade our mind, disturbing our repose and shattering our resolutions.

It is easy to understand that the thing which lies before our very eyes will produce the whole of its effect at once, but that time and leisure are necessary for the working of thought and the appreciation of argument, as it is impossible to think of everything at once and the same moment. This is why we are so allured by pleasure, in spite of all our determination to resist it; or so much annoyed by a criticism, even though we know that its author is totally incompetent to judge; or so irritated by an insult, though it comes from some very contemptible quarter. In the same way, to mention no other instances, ten reasons for thinking that there is no danger may be outweighed by one mistaken notion that it is actually
at hand. All this shows the radical unreason of human nature. Women frequently succumb altogether to this predominating influence of present impressions, and there are few men so overweighted with reason as to escape suffering from a similar cause.

If it is impossible to resist the effects of some external influence by the mere play of thought, the best thing to do is to neutralize it by some contrary influence; for example, the effect of an insult may be overcome by seeking the society of those who have a good opinion of us; and the unpleasant sensation of imminent danger may be avoided by fixing our attention on the means of warding it off. Leibnitz¹ tells of an Italian who managed to bear up under the tortures of the rack by never for a moment ceasing to think of the gallows which would have awaited him, had he revealed his secret; he kept on crying out: I see it! I see it!—afterwards explaining that this was part of his plan.

It is from some such reason as this, that we find it so difficult to stand alone in a matter of opinion—not to be made irresolute by the fact that everyone else disagrees with us and acts accordingly, even though we are quite sure that they are in the wrong. Take the case of a fugitive king who is trying to avoid capture; how much consolation he must find in the ceremonious and submissive attitude of a faithful follower, exhibited secretly so as not to betray his master’s strict incognito; it must be almost necessary to prevent him doubting his own existence.

§ 20. In the first part of this work I have insisted upon the great value of health as the chief and most important element in happiness. Let me emphasize and confirm what I have there said by giving a few general rules as to its preservation.

The way to harden the body is to impose a great deal of labour and effort upon it in the days of good health—to exercise it, both as a whole and in its several parts, and to habituate it to withstand all kinds of noxious influences. But on the appearance of any illness or disorder, either in the

¹ Nouveaux Essais., Liv. I, ch. 2, sec. 11.
body as a whole or in any of its parts, a contrary course should be taken, and every means used to nurse the body, or the part of it which is affected, and to spare it any effort; for what is ailing and debilitated cannot be hardened.

The muscles may be strengthened by a vigorous use of them; but not so the nerves; they are weakened by it. Therefore, while exercising the muscles in every way that is suitable, care should be taken to spare the nerves as much as possible. The eyes, for instance, should be protected from too strong a light—especially when it is reflected light—from any straining of them in the dark, or from the long-continued examination of minute objects; and the ears from too loud sounds. Above all, the brain should never be forced, or used too much, or at the wrong time; let it have a rest during digestion; for then the same vital energy which forms thoughts in the brain has a great deal of work to do elsewhere—I mean in the digestive organs, where it prepares chyme and chyle. For similar reasons, the brain should never be used during, or immediately after, violent muscular exercise. For the motor nerves are in this respect on a par with the sensory nerves; the pain felt when a limb is wounded has its seat in the brain; and, in the same way, it is not really our legs and arms which work and move—it is the brain, or, more strictly, that part of it which, through the medium of the spine, excites the nerves in the limbs and sets them in motion. Accordingly, when our arms and legs feel tired, the true seat of this feeling is in the brain. This is why it is only in connection with those muscles which are set in motion consciously and voluntarily—in other words, depend for their action upon the brain—that any feeling of fatigue can arise; this is not the case with those muscles which work involuntarily, like the heart. It is obvious, then, that injury is done to the brain if violent muscular exercise and intellectual exertion are forced upon it at the same moment, or at very short intervals.

What I say stands in no contradiction with the fact that at the beginning of a walk, or at any period of a short stroll, there often comes a feeling of enhanced intellectual vigour. The parts of the brain that come into play have had no time
to become tired; and besides, slight muscular exercise conduces to activity of the respiratory organs, and causes a purer and more oxydated supply of arterial blood to mount to the brain.

It is most important to allow the brain the full measure of sleep which is necessary to restore it; for sleep is to a man’s whole nature what winding up is to a clock.\(^1\) This measure will vary directly with the development and activity of the brain; to overstep the measure is mere waste of time, because if that is done, sleep gains only so much in length as it loses in depth.\(^2\)

It should be clearly understood that thought is nothing but the organic function of the brain; and it has to obey the same laws in regard to exertion and repose as any other organic function. The brain can be ruined by overstrain, just like the eyes. As the function of the stomach is to digest, so it is that of the brain to think. The notion of a soul—as something elementary and immaterial, merely lodging in the brain and needing nothing at all for the performance of its essential function, which consists in always and unweariedly thinking—has undoubtedly driven many people to foolish practices, leading to a deadening of the intellectual powers; Frederick the Great, even, once tried to form the habit of doing without sleep altogether. It would be well if professors of philosophy refrained from giving currency to a notion which is attended by practical results of a pernicious character; but then this is just what professorial philosophy does, in its old-womanish endeavour to keep on good terms with the catechism. A man should accustom himself to view his intellectual capacities in no other light than that of physiological functions, and to manage them accordingly—nursing or exercising them as the case may be; remembering that every kind of physical suffering, malady or disorder, in whatever part of the body it


\(^2\) Cf. loc. cit., p. 275. Sleep is a morsel of death borrowed to keep up and renew the part of life which is exhausted by the day—*le sommeil est un emprunt fait à la mort*. Or it might be said that sleep is the interest we have to pay on the capital which is called in at death; and the higher the rate of interest and the more regularly it is paid, the further the date of redemption is postponed.
occurs, has its effect upon the mind. The best advice that I know on this subject is given by Cabanis in his *Rapports du physique et du moral de l'homme.*

Through neglect of this rule, many men of genius and great scholars have become weak-minded and childish, or even gone quite mad, as they grew old. To take no other instances, there can be no doubt that the celebrated English poets of the early part of this century, Scott, Wordsworth, Southey, became intellectually dull and incapable towards the end of their days, nay, soon after passing their sixtieth year; and that their imbecility can be traced to the fact that, at that period of life, they were all led on, by the promise of high pay, to treat literature as a trade and to write for money. This seduced them into an unnatural abuse of their intellectual powers; and a man who puts his Pegasus into harness, and urges on his Muse with the whip, will have to pay a penalty similar to that which is exacted by the abuse of other kinds of power.

And even in the case of Kant, I suspect that the second childhood of his last four years was due to overwork in later life, and after he had succeeded in becoming a famous man.

Every month of the year has its own peculiar and direct influence upon health and bodily condition generally; nay, even upon the state of the mind. It is an influence dependent upon the weather.

1 Translator's Note.—The work to which Schopenhauer here refers is a series of essays by Cabanis, a French philosopher (1757–1808), treating of mental and moral phenomena on a physiological basis. In his later days, Cabanis completely abandoned his materialistic standpoint.
CHAPTER III

OUR RELATION TO OTHERS

§ 21. In making his way through life, a man will find it useful to be ready and able to do two things: to look ahead and to overlook: the one will protect him from loss and injury, the other from disputes and squabbles.

No one who has to live amongst men should absolutely discard any person who has his due place in the order of nature, even though he is very wicked or contemptible or ridiculous. He must accept him as an unalterable fact—unalterable, because the necessary outcome of an eternal, fundamental principle; and in bad cases he should remember the words of Mephistopheles: *es muss auch solche Käuze geben*¹—there must be fools and rogues in the world. If he acts otherwise, he will be committing an injustice, and giving a challenge of life and death to the man he discards. No one can alter his own peculiar individuality, his moral character, his intellectual capacity, his temperament or physique; and if we go so far as to condemn a man from every point of view, there will be nothing left him but to engage us in deadly conflict; for we are practically allowing him the right to exist only on condition that he becomes another man—which is impossible; his nature forbids it.

So if you have to live amongst men, you must allow everyone the right to exist in accordance with the character he has, whatever it turns out to be: and all you should strive to do is to make use of this character in such a way as its kind of nature permit, rather than to hope for any alteration in it, or to condemn it on hand for what it is. This is the true sense of the maxim—*Live and let live*. That, however, is a task

¹ Goethe’s *Faust*, Part I.
which is difficult in proportion as it is right; and he is a happy man who can once for all avoid having to do with a great many of his fellow creatures.

The art of putting up with people may be learned by practising patience on inanimate objects, which, in virtue of some mechanical or general physical necessity, oppose a stubborn resistance to our freedom of action—a form of patience which is required every day. The patience thus gained may be applied to our dealings with men, by accustoming ourselves to regard their opposition, wherever we encounter it, as the inevitable outcome of their nature, which sets itself up against us in virtue of the same rigid law of necessity as governs the resistance of inanimate objects. To become indignant at their conduct is as foolish as to be angry with a stone because it rolls into your path. And with many people the wisest thing you can do, is to resolve to make use of those whom you cannot alter.

§ 22. It is astonishing how easily and how quickly similarity, or difference of mind and disposition, makes itself felt between one man and another as soon as they begin to talk: every little trifle shows it. When two people of totally different natures are conversing, almost everything said by the one will, in a greater or less degree, displease the other, and in many cases produce positive annoyance; even though the conversation turn upon the most out-of-the-way subject, or one in which neither of the parties has any real interest. People of similar nature, on the other hand, immediately come to feel a kind of general agreement; and if they are cast very much in the same mould, complete harmony or even unison will flow from their intercourse.

This explains two circumstances. First of all, it shows why it is that common, ordinary people are so sociable and find good company wherever they go. Ah! those good, dear, brave people. It is just the contrary with those who are not of the common run; and the less they are so, the more unsociable they become; so that if, in their isolation, they chance to come across someone in whose nature they can find even a single sympathetic chord, be it never so minute, they show extra-
ordinary pleasure in his society. For one man can be to another only so much as the other is to him. Great minds are like eagles, and build their nest in some lofty solitude.

Secondly, we are enabled to understand how it is that people of like disposition so quickly get on with one another, as though they were drawn together by magnetic force—kindred souls greeting each other from afar. Of course the most frequent opportunity of observing this is afforded by people of vulgar tastes and inferior intellect, but only because their name is legion; while those who are better off in this respect and of a rarer nature, are not often to be met with: they are called rare because you can seldom find them.

Take the case of a large number of people who have formed themselves into a league for the purpose of carrying out some practical object; if there be two rascals among them, they will recognize each other as readily as if they bore a similar badge, and will at once conspire for some misfeasance or treachery. In the same way, if you can imagine—per impossible—a large company of very intelligent and clever people, amongst whom there are only two blockheads, these two will be sure to be drawn together by a feeling of sympathy, and each of them will very soon secretly rejoice at having found at least one intelligent person in the whole company. It is really quite curious to see how two such men, especially if they are morally and intellectually of an inferior type, will recognize each other at first sight; with what zeal they will strive to become intimate; how affably and cheerily they will run to greet each other, just as though they were old friends—it is all so striking that one is tempted to embrace the Buddhist doctrine of metempsychosis and presume that they were on familiar terms in some former state of existence.

Still, in spite of all this general agreement, men are kept apart who might come together; or, in some cases, a passing discord springs up between them. This is due to diversity of mood. You will hardly ever see two people exactly in the same frame of mind; for that is something which varies with their condition of life, occupation, surroundings, health, the train of thought they are in at the moment, and so on. These differences give rise to discord between persons of the most
harmonious disposition. To correct the balance properly, so as to remove the disturbance—to introduce, as it were, a uniform temperature—is a work demanding a very high degree of culture. The extent to which uniformity of mood is productive of good fellowship may be measured by its effects upon a large company. When, for instance, a great many people are gathered together and presented with some objective interest which works upon all alike and influences them in a similar way, no matter what it be—a common danger or hope, some great news, a spectacle, a play, a piece of music, or anything of that kind—you will find them roused to a mutual expression of thought, and a display of sincere interest. There will be a general feeling of pleasure amongst them; for that which attracts their attention produces a unity of mood by overpowering all private and personal interests.

And in default of some objective interest of the kind I have mentioned, recourse is usually had to something subjective. A bottle of wine is not an uncommon means of introducing a mutual feeling of fellowship; and even tea and coffee are used for a like end.

The discord which so easily finds its way into all society as an effect of the different moods in which people happen to be for the moment, also in part explains why it is that memory always idealizes, and sometimes almost transfigures, the attitude we have taken up at any period of the past—a change due to our inability to remember all the fleeting influences which disturbed us on any given occasion. Memory is in this respect like the lens of a camera obscura: it contracts everything within its range, and so produces a much finer picture than the actual landscape affords. And, in the case of a man, absence always goes some way towards securing this advantageous light; for though the idealizing tendency of the memory requires time to complete its work, it begins it at once. Hence it is a prudent thing to see your friends and acquaintances only at considerable intervals of time; and on meeting them again, you will observe that memory has been at work.

§ 23. No man can see over his own height. Let me explain what I mean.
You cannot see in another man any more than you have in yourself; and your own intelligence strictly determines the extent to which he comes within its grasp. If your intelligence is of a very low order, mental qualities in another, even though they be of the highest kind, will have no effect at all upon you; you will see nothing in their possessor except the meanest side of his individuality—in other words, just those parts of his character and disposition which are weak and defective. Your whole estimate of the man will be confined to his defects, and his higher mental qualities will no more exist for you than colours exist for those who cannot see.

Intellect is invisible to the man who has none. In any attempt to criticize another's work, the range of knowledge possessed by the critic is as essential a part of his verdict as the claims of the work itself.

Hence intercourse with others involves a process of levelling down. The qualities which are present in one man, and absent in another, cannot come into play when they meet; and the self-sacrifice which this entails upon one of the parties, calls forth no recognition from the other.

Consider how sordid, how stupid, in a word, how vulgar most men are, and you will see that it is impossible to talk to them without becoming vulgar yourself for the time being. Vulgarity is in this respect like electricity; it is easily distributed. You will then fully appreciate the truth and propriety of the expression, to make yourself cheap; and you will be glad to avoid the society of people whose only possible point of contact with you is just that part of your nature of which you have least reason to be proud. So you will see that, in dealing with fools and blockheads, there is only one way of showing your intelligence—by having nothing to do with them. That means, of course, that when you go into society, you may now and then feel like a good dancer who gets an invitation to a ball, and on arriving, finds that everyone is lame: with whom is he to dance?

§ 24. I feel respect for the man—and he is one in a hundred—who, when he is waiting or sitting unoccupied, refrains from rattling or beating time with anything that happens to
be handy—his stick, or knife and fork, or whatever else it may be. The probability is that he is thinking of something.

With a large number of people, it is quite evident that their power of sight completely dominates over their power of thought; they seem to be conscious of existence only when they are making a noise; unless indeed they happen to be smoking, for this serves a similar end. It is for the same reason that they never fail to be all eyes and ears for what is going on around them.

§ 25. La Rochefoucauld makes the striking remark that it is difficult to feel deep veneration and great affection for one and the same person. If this is so, we shall have to choose whether it is veneration or love that we want from our fellow men.

Their love is always selfish, though in very different ways; and the means used to gain it are not always of a kind to make us proud. A man is loved by others mainly in the degree in which he moderates his claim on their good feeling and intelligence: but he must act genuinely in the matter and without dissimulation—not merely out of forbearance, which is at bottom a kind of contempt. This calls to mind a very true observation of Helvetius:¹ the amount of intellect necessary to please us, is a most accurate measure of the amount of intellect we have ourselves. With these remarks as premisses, it is easy to draw the conclusion.

Now with veneration the case is just the opposite; it is wrung from men reluctantly, and for that very reason mostly concealed. Hence, as compared with love, veneration gives more real satisfaction; for it is connected with personal value, and the same is not directly true of love, which is subjective in its nature, whilst veneration is objective. To be sure, it is more useful to be loved than to be venerated.

§ 26. Most men are so thoroughly subjective that nothing really interests them but themselves. They always think of their own case as soon as ever any remark is made, and their

¹ Translator’s Note.—Helvetius, Claude-Adrien (1715–71), a French philosophical writer much esteemed by Schopenhauer. His chief work, De l’Esprit, excited great interest and opposition at the time of its publication, on account of the author’s pronounced materialism.
whole attention is engrossed and absorbed by the merest chance reference to anything which affects them personally, be it never so remote: with the result that they have no power left for forming an objective view of things, should the conversation take that turn; neither can they admit any validity in arguments which tell against their interest or their vanity. Hence their attention is easily distracted. They are so readily offended, insulted or annoyed, that in discussing any impersonal matter with them, no care is too great to avoid letting your remarks bear the slightest possible reference to the very worthy and sensitive individuals whom you have before you; for anything you may say will perhaps hurt their feelings. People really care about nothing that does not affect them personally. True and striking observations, fine, subtle and witty things are lost upon them: they cannot understand or feel them. But anything that disturbs their petty vanity in the most remote and indirect way, or reflects prejudicially upon their exceedingly precious selves—to that, they are most tenderly sensitive. In this respect they are like the little dog whose toes you are so apt to tread upon inadvertently—you know it by the shrill bark it sets up: or, again, they resemble a sick man covered with sores and boils, with whom the greatest care must be taken to avoid unnecessary handling. And in some people this feeling reaches such a pass that, if they are talking with anyone, and he exhibits, or does not sufficiently conceal, his intelligence and discernment, they look upon it as a downright insult; although for the moment they hide their illwill, and the unsuspecting author of it afterwards ruminates in vain upon their conduct, and racks his brains to discover what in the world he could have done to excite their malice and hatred.

But it is just as easy to flatter and win them over; and this is why their judgment is usually corrupt, and why their opinions are swayed, not by what is really true and right, but by the favour of the party or class to which they belong. And the ultimate reason of it all is, that in such people force of will greatly predominates over knowledge; and hence their meagre intellect is wholly given up to the service of the will, and can never free itself from that service for a moment.
Astrology furnishes a magnificent proof of this miserable subjective tendency in men, which leads them to see everything only as bearing upon themselves, and to think of nothing that is not straightway made into a personal matter. The aim of astrology is to bring the motions of the celestial bodies into relation with the wretched Ego, and to establish a connection between a comet in the sky and squabbles and rascalities on earth.\(^1\)

§ 27. When any wrong statement is made, whether in public, or in society, or in books, and well received—or, at any rate, not refuted—that is no reason why you should despair or think that there the matter will rest. You should comfort yourself with the reflection that the question will be afterwards gradually subjected to examination; light will be thrown upon it; it will be thought over, considered, discussed, and generally in the end the correct view will be reached; so that, after a time—the length of which will depend upon the difficulty of the subject—everyone will come to understand that which a clear head saw at once.

In the meantime, of course, you must have patience. He who can see truly in the midst of general infatuation is like a man whose watch keeps good time, when all clocks in the town in which he lives are wrong. He alone knows the right time; but what use is that to him? for everyone goes by the clocks which speak false, not even excepting those who know that his watch is the only one that is right.

§ 28. Men are like children, in that, if you spoil them, they become naughty.

Therefore it is well not to be too indulgent or charitable with anyone. You may take it as a general rule that you will not lose a friend by refusing him a loan, but that you are very likely to do so by granting it; and, for similar reasons, you will not readily alienate people by being somewhat proud and careless in your behaviour; but if you are very kind and complaisant towards them, you will often make them arrogant and intolerable, and so a breach will ensue.

\(^1\) See, for instance, Stobæus, Eclog., I, xxii, 9.
There is one thing that, more than any other, throws people absolutely off their balance—the thought that you are dependent upon them. This is sure to produce an insolent and domineering manner towards you. There are some people indeed, who become rude if you enter into any kind of relation with them; for instance, if you have occasion to converse with them frequently upon confidential matters, they soon come to fancy that they can take liberties with you, and so they try to transgress the laws of politeness. This is why there are so few with whom you care to become more intimate, and why you should avoid familiarity with vulgar people. If a man comes to think that I am more dependent upon him than he is upon me, he at once feels as though I had stolen something from him; and his endeavour will be to have his vengeance and get it back. The only way to attain superiority in dealing with men, is to let it be seen that you are independent of them.

And in this view it is advisable to let everyone of your acquaintance—whether man or woman—feel now and then that you could very well dispense with their company. This will consolidate friendship. Nay, with most people there will be no harm in occasionally mixing a grain of disdain with your treatment of them; that will make them value your friendship all the more. *Chi non istima vien stimato*, as a subtle Italian proverb has it—to disregard is to win regard. But if we really think very highly of a person, we should conceal it from him like a crime. This is not a very gratifying thing to do, but it is right. Why, a dog will not bear being treated too kindly, let alone a man!

§ 29. It is often the case that people of noble character and great mental gifts betray a strange lack of worldly wisdom and a deficiency in the knowledge of men, more especially when they are young; with the result that it is easy to deceive or mislead them; and that, on the other hand, natures of the commoner sort are more ready and successful in making their way in the world.

The reason of this is that, when a man has little or no experience, he must judge by his own antecedent notions;
and in matters demanding judgment, an antecedent notion is never on the same level as experience. For, with the commoner sort of people, an antecedent notion means just their own selfish point of view. This is not the case with those whose mind and character are above the ordinary; for it is precisely in this respect—their unselfishness—that they differ from the rest of mankind; and as they judge other people's thoughts and actions by their own high standard, the result does not always tally with their calculation.

But if, in the end, a man of noble character comes to see, as the effect of his own experience, or by the lessons he learns from others, what it is that may be expected of men in general—namely, that five-sixths of them are morally and intellectually so constituted that, if circumstances do not place you in relation with them, you had better get out of their way and keep as far as possible from having anything to do with them—still, he will scarcely ever attain an adequate notion of their wretchedly mean and shabby nature: all his life long he will have to be extending and adding to the inferior estimate he forms of them; and in the meantime he will commit a great many mistakes and do himself harm.

Then again, after he has really taken to heart the lessons that have been taught him, it will occasionally happen that, when he is in the society of people whom he does not know, he will be surprised to find how thoroughly reasonable they all appear to be, both in their conversation and in their demeanour—in fact, quite honest, sincere, virtuous and trustworthy people, and at the same time shrewd and clever.

But that ought not to perplex him. Nature is not like those bad poets, who, in setting a fool or a knave before us, do their work so clumsily, and with such evident design, that you might almost fancy you saw the poet standing behind each of his characters, and continually disavowing their sentiments, and telling you in a tone of warning: *This is a knave; that is a fool; do not mind what he says.* But Nature goes to work like Shakespeare and Goethe, poets who make everyone of their characters—even if it is the devil himself—appear to be quite in the right for the moment that they come before us in their several parts; the characters are described so
objectively that they excite our interest and compel us to sympathize with their point of view; for, like the works of Nature, everyone of these characters is evolved as the result of some hidden law or principle, which makes all they say and do appear natural and therefore necessary. And you will always be the prey or the plaything of the devils and fools in this world, if you expect to see them going about with horns or jangling their bells.

And it should be borne in mind that, in their intercourse with others, people are like the moon, or like hunchbacks; they show you only one of their sides. Every man has an innate talent for mimicry—for making a mask out of his physiognomy, so that he can always look as if he really were what he pretends to be; and since he makes his calculations always within the lines of his individual nature, the appearance he puts on suits him to a nicety, and its effect is extremely deceptive. He dons his mask whenever his object is to flatter himself into some one’s good opinion; and you may pay just as much attention to it as if it were made of wax or cardboard, never forgetting that excellent Italian proverb: *non è si tristo cane che non meni la coda*—there is no dog so bad but that he will wag his tail.

In any case it is well to take care not to form a highly favourable opinion of a person whose acquaintance you have only recently made, for otherwise you are very likely to be disappointed; and then you will be ashamed of yourself and perhaps even suffer some injury. And while I am on the subject, there is another fact that deserves mention. It is this. A man shows his character just in the way in which he deals with trifles—for then he is off his guard. This will often afford a good opportunity of observing the boundless egoism of a man’s nature, and his total lack of consideration for others; and if these defects show themselves in small things, or merely in his general demeanour, you will find that they also underlie his action in matters of importance, although he may disguise the fact. This is an opportunity which should not be missed. If in the little affairs of every day—the trifles of life, those matters to which the rule *de minimis non* applies—a man is inconsiderate and seeks only what is advantageous or con-
venient to himself, to the prejudice of others' rights; if he appropriates to himself that which belongs to all alike, you may be sure there is no justice in his heart, and that he would be a scoundrel on a wholesale scale, only that law and compulsion bind his hands. Do not trust him beyond your door. He who is not afraid to break the laws of his own private circle, will break those of the State when he can do so with impunity.

If the average man were so constituted that the good in him outweighed the bad, it would be more advisable to rely upon his sense of justice, fairness, gratitude, fidelity, love or compassion, than to work upon his fears; but as the contrary is the case, and it is the bad that outweighs the good, the opposite course is the more prudent one.

If any person with whom we are associated or have to do, exhibits unpleasant or annoying qualities, we have only to ask ourselves whether or not this person is of so much value to us that we can put up with frequent and repeated exhibitions of the same qualities in a somewhat aggravated form. In case of an affirmative answer to this question, there will not be much to be said, because talking is very little use. We must let the matter pass, with or without some notice; but we should nevertheless remember that we are thereby exposing ourselves to a repetition of the offence. If the answer is in the negative, we must break with our worthy friend at once and for ever; or in the case of a servant, dismiss him. For he will inevitably repeat the offence, or do something tantamount to it, should the occasion return, even though for the moment he is deep and sincere in his assurances of the contrary. There is nothing, absolutely nothing, that a man cannot forget—but not himself, his own character. For character is incorrigible; because all a man's actions emanate from an inward principle, in virtue of which he must always do the same thing under like circumstances; and he cannot do otherwise. Let me refer to my prize essay on the so-called Freedom of the Will, the perusal of which will dissipate any delusions the reader may have on this subject.

To become reconciled to a friend with whom you have

1 To forgive and forget means to throw away dearly bought experience.
broken, is a form of weakness; and you pay the penalty of it when he takes the first opportunity of doing precisely the very thing which brought about the breach; nay, he does it the more boldly, because he is secretly conscious that you cannot get on without him. This is also applicable to servants whom you have dismissed, and then taken into your service again.

For the same reason, you should just as little expect people to continue to act in a similar way under altered circumstances. The truth is that men alter their demeanour and sentiments just as fast as their interest changes; and their design in this respect is a bill drawn for such short payment that the man must be still more short-sighted who accepts the bill without protesting it. Accordingly, suppose you want to know how a man will behave in an office into which you think of putting him; you should not build upon expectations, on his promises or assurances. For, even allowing that he is quite sincere, he is speaking about a matter of which he has no knowledge. The only way to calculate how he will behave, is to consider the circumstances in which he will be placed, and the extent to which they will conflict with his character.

If you wish to get a clear and profound insight—and it is very needful—into the true but melancholy elements of which most men are made, you will find it a very instructive thing to take the way they behave in the pages of literature as a commentary to their doings in practical life, and vice versa. The experience thus gained will be very useful in avoiding wrong ideas, whether about yourself or about others. But if you come across any special trait of meanness or stupidity—in life or in literature—you must be careful not to let it annoy or distress you, but to look upon it merely as an addition to your knowledge—a new fact to be considered in studying the character of humanity. Your attitude towards it will be that of the mineralogist who stumbles upon a very characteristic specimen of a mineral.

Of course there are some facts which are very exceptional, and it is difficult to understand how they arise, and how it is that there come to be such enormous differences between man and man; but, in general, what was said long ago is quite true, and the world is in a very bad way. In savage
countries they eat one another, in civilized countries they deceive one another; and that is what people call the way of the world! What are States and all the elaborate systems of political machinery, and the rule of force, whether in home or in foreign affairs—what are they but barriers against the boundless iniquity of mankind? Does not all history show that whenever a king is firmly planted on the throne, and his people reach some degree of prosperity, he uses it to lead his army, like a band of robbers, against adjoining countries? Are not almost all wars ultimately undertaken for purposes of plunder? In the most remote antiquity, and to some extent also in the Middle Age, the conquered became slaves—in other words, they had to work for those who conquered them; and where is the difference between that and paying war-taxes, which represent the product of previous work?

All war, says Voltaire, is a matter of robbery; and the Germans should take that as a warning.

§ 30. No man is so formed that he can be left entirely to himself, to go his own ways; everyone needs to be guided by a preconceived plan, and to follow certain general rules. But if this is carried too far, and a man tries to take on a character which is not natural or innate in him, but is artificially acquired and evolved merely by a process of reasoning, he will very soon discover that Nature cannot be forced, and that if you drive it out, it will return despite your efforts:

Naturam expelles furca, tamen usque recurret.

To understand a rule governing conduct towards others, even to discover it for oneself and to express it neatly, is easy enough; and still, very soon afterwards, the rule may be broken in practice. But that is no reason for despair; and you need not fancy that as it is impossible to regulate your life in accordance with abstract ideas and maxims, it is better to live just as you please. Here, as in all theoretical instruction that aims at a practical result, the first thing to do is to understand the rule; the second thing is to learn the practice of it. The theory may be understood at once by an effort of reason, and yet the practice of it acquired only in course of time.
A pupil may learn the various notes on an instrument of music, or the different positions in fencing; and when he makes a mistake, as he is sure to do, however hard he tries, he is apt to think it will be impossible to observe the rules, when he is set to read music at sight or challenged to a furious duel. But for all that, gradual practice makes him perfect, through a long series of slips, blunders and fresh efforts. It is just the same in other things; in learning to write and speak Latin, a man will forget the grammatical rules; it is only by long practice that a blockhead turns into a courtier, that a passionate man becomes shrewd and worldly-wise, or a frank person reserved, or a noble person ironical. But though self-discipline of this kind is the result of long habit, it always works by a sort of external compulsion, which Nature never ceases to resist and sometimes unexpectedly overcomes. The difference between action in accordance with abstract principles, and action as the result of original, innate tendency, is the same as that between a work of art, say a watch—where form and movement are impressed upon shapeless and inert matter—and a living organism, where form and matter are one, and each is inseparable from the other.

There is a maxim attributed to the Emperor Napoleon, which expresses this relation between acquired and innate character, and confirms what I have said: everything that is unnatural is imperfect;—a rule of universal application, whether in the physical or in the moral sphere. The only exception I can think of to this rule is aventurine,¹ a substance known to mineralogists, which in its natural state cannot compare with the artificial preparation of it.

Again in this connection let me utter a word of protest against any and every form of affectation. It always arouses contempt; in the first place, because it argues deception, and the deception is cowardly, for it is based on fear; and, secondly, it argues self-condemnation, because it means that a man is trying to appear what he is not, and therefore something

¹ Translator's Note.—Aventurine is a rare kind of quartz; and the same name is given to a brownish-coloured glass much resembling it, which is manufactured at Murano. It is so-called from the fact that the glass was discovered by chance (aventura).
which he thinks better than he actually is. To affect a quality, and to plume yourself upon it, is just to confess that you have not got it. Whether it is courage, or learning, or intellect, or wit, or success with women, or riches, or social position, or whatever else it may be that a man boasts of, you may conclude by his boasting about it that that is precisely the direction in which he is rather weak; for if a man really possesses any faculty to the full, it will not occur to him to make a great show of affecting it; he is quite content to know that he has it. That is the application of the Spanish proverb: *herradura que chacolotea clavo le falta*—a clattering hoof means a nail gone. To be sure, as I said at first, no man ought to let the reins go quite loose, and show himself just as he is; for there are many evil and bestial sides to our nature which require to be hidden away out of sight; and this justifies the negative attitude of dissimulation, but it does not justify a positive feigning of qualities which are not there. It should also be remembered that affectation is recognized at once, even before it is clear what it is that is being affected. And, finally, affectation cannot last very long, and one day the mask will fall off. *Nemo potest personam diu ferre fictam*, says Seneca; *ficta cito in naturam suam recidunt*—no one can persevere long in a fictitious character; for nature will soon reassert itself.

§ 31. A man bears the weight of his own body without knowing it, but he soon feels the weight of any other, if he tries to move it: in the same way, a man can see other people’s shortcomings and vices, but he is blind to his own. This arrangement has one advantage: it turns other people into a kind of mirror; in which a man can see clearly everything that is vicious, faulty, ill-bred and loathsome in his own nature; only, it is generally the old story of the dog barking at its own image; it is himself that he sees and not another dog, as he fancies. He who criticizes others, works at the reformation of himself. Those who form the secret habit of scrutinizing other people’s general behaviour, and passing severe judgment upon

1 *De Clementia*, 1, 1.
what they do and leave undone, thereby improve themselves, and work out their own perfection: for they will have sufficient sense of justice, or at any rate enough pride and vanity, to avoid in their own case that which they condemn so harshly elsewhere. But tolerant people are just the opposite, and claim for themselves the same indulgence that they extend to others —hanc veniam damus petimusque vicissim. It is all very well for the Bible to talk about the mote in another’s eye and the beam in one’s own. The nature of the eye is to look not at itself but at other things; and therefore to observe and blame faults in another is a very suitable way of becoming conscious of one’s own. We require a looking-glass for the due dressing of our morals.

The same rule applies in the case of style and fine writing. If, instead of condemning, you applaud some new folly in these matters, you will imitate it. That is just why literary follies have such vogue in Germany. The Germans are a very tolerant people—everybody can see that! Their maxim is—Hanc veniam damus petimusque vicissim.

§ 32. When he is young, a man of noble character fancies that the relations prevailing amongst mankind, and the alliances to which these relations lead, are, at bottom and essentially, ideal in their nature; that is to say, that they rest upon similarity of disposition or sentiment, or taste, or intellectual power, and so on.

But, later on, he finds out that it is a real foundation which underlies these alliances; that they are based upon some material interest. This is the true foundation of almost all alliances: nay, most men have no notion of an alliance resting upon any other basis. Accordingly, we find that a man is always measured by the office he holds, or by his occupation, nationality, or family relations—in a word, by the position and character which have been assigned him in the conventional arrangements of life, where he is ticketed and treated as so much goods. Reference to what he is in himself, as a man—to the measure of his own personal qualities—is never made unless for convenience sake: and so that view of a man is something exceptional, to be set aside and ignored, the
moment that anyone finds it disagreeable; and this is what usually happens. But the more of personal worth a man has, the less pleasure he will take in these conventional arrangements; and he will try to withdraw from the sphere in which they apply. The reason why these arrangements exist at all, is simply that in this world of ours misery and need are the chief features: therefore it is everywhere the essential and paramount business of life to devise the means of alleviating them.

§ 35. As paper-money circulates in the world instead of real coin, so, in the place of true esteem and genuine friendship, you have the outward appearance of it—a mimic show made to look as much like the real thing as possible.

On the other hand, it may be asked whether there are any people who really deserve the true coin. For my own part, I should certainly pay more respect to an honest dog wagging his tail than to a hundred such demonstrations of human regard.

True and genuine friendship presupposes a strong sympathy with the weal and woe of another—purely objective in its character and quite disinterested; and this in its turn means an absolute identification of self with the object of friendship. The egoism of human nature is so strongly antagonistic to any such sympathy, that true friendship belongs to that class of things—the sea-serpent, for instance—with regard to which no one knows whether they are fabulous or really exist somewhere or other.

Still, in many cases, there is a grain of true and genuine friendship in the relations of man to man, though generally, of course, some secret personal interest is at the bottom of them—some one among the many forms that selfishness can take. But in a world where all is imperfect, this grain of true feeling is such an ennobling influence that it gives some warrant for calling those relations by the name of friendship, for they stand far above the ordinary friendships that prevail amongst mankind. The latter are so constituted that, were you to hear how your dear friends speak of you behind your back, you would never say another word to them.
Apart from the case where it would be a real help to you if your friend were to make some considerable sacrifice to serve you, there is no better means of testing the genuineness of his feeling than the way in which he receives the news of a misfortune that has just happened to you. At that moment the expression of his features will either show that his one thought is that of true and sincere sympathy for you; or else the absolute composure of his countenance, or the passing trace of something other than sympathy, will confirm the well-known maxim of La Rochefoucauld: *Dans l'adversité de nos meilleurs amis, nous trouvons toujours quelque chose qui ne nous déplait pas.* Indeed, at such a moment, the ordinary so-called friend will find it hard to suppress the signs of a slight smile of pleasure. There are few ways by which you can make more certain of putting people into a good humour than by telling them of some trouble that has recently befallen you, or by unreservedly disclosing some personal weakness of yours. How characteristic this is of humanity!

Distance and long absence are always prejudicial to friendship, however disinclined a man may be to admit it. Our regard for people whom we do not see—even though they be our dearest friends—gradually dries up in the course of years, and they become abstract notions; so that our interest in them grows to be more and more intellectual—nay, it is kept up only as a kind of tradition; whilst we retain a lively and deep interest in those who are constantly before our eyes, even if they be only pet animals. This shows how much men are limited by their senses, and how true is the remark that Goethe makes in *Tasso* about the dominant influence of the present moment:

> *Die Gegenwart ist eine mächtige Göttin.*

*Friends of the house* are very rightly so called; because they are friends of the house rather than of its master; in other words, they are more like cats than dogs.

Your friends will tell you that they are sincere; your enemies are really so. Let your enemies' censure be like a bitter medicine, to be used as a means of self-knowledge.

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1 Act iv, sc. 4.
A friend in need, as the saying goes, is rare. Nay, it is just the contrary; no sooner have you made a friend than he is in need, and asks you for a loan.

§ 54. A man must be still a greenhorn in the ways of the world, if he imagines that he can make himself popular in society by exhibiting intelligence and discernment. With the immense majority of people, such qualities excite hatred and resentment, which are rendered all the harder to bear by the fact that people are obliged to suppress—even from themselves—the real reason of their anger.

What actually takes place is this. A man feels and perceives that the person with whom he is conversing is intellectually very much his superior. He thereupon secretly and half-unconsciously concludes that his interlocutor must form a proportionately low and limited estimate of his abilities. That is a method of reasoning—an enthymeme—which rouses the bitterest feelings of sullen and rancorous hatred.¹ And so Gracian is quite right in saying that the only way to win affection from people is to show the most animal-like simplicity of demeanour—para ser bien quisto, el unico medio vestirse la piel del mas simple de los brutos.²

To show your intelligence and discernment is only an indirect way of reproaching other people for being dull and incapable. And besides, it is natural for a vulgar man to be violently agitated by the sight of opposition in any form; and in this case envy comes in as the secret cause of his hostility. For it is a matter of daily observation that people take the

¹ Cf. Welt als Wille und Vorstellung, bk. II, p. 256 (4th edition), where I quote from Dr. Johnson, and from Merck, the friend of Goethe's youth. The former says: There is nothing by which a man exasperates most people more, than by displaying a superior ability of brilliancy in conversation. They seem pleased at the time, but their envy makes them curse him at their hearts. (Boswell's Life of Johnson, aetat: 74.)

² Translator's Note.—Balthazar Gracian, Oraculo manual, y arte de prudencia, 240. Gracian (1584–1658) was a Spanish prose writer and Jesuit, whose works deal chiefly with the observation of character in the various phenomena of life. Schopenhauer, among others, had a great admiration for his worldly philosophy, and translated his Oraculo manual—a system of rules for the conduct of life—into German. The same book was translated into English towards the close of the seventeenth century.
greatest pleasure in that which satisfies their vanity; and vanity cannot be satisfied without comparison with others. Now, there is nothing of which a man is prouder than of intellectual ability, for it is this that gives him his commanding place in the animal world. It is an exceedingly rash thing to let anyone see that you are decidedly superior to him in this respect, and to let other people see it too; because he will then thirst for vengeance, and generally look about for an opportunity of taking it by means of insult, because this is to pass from the sphere of intellect to that of will—and there all are on an equal footing as regards the feeling of hostility. Hence, while rank and riches may always reckon upon deferential treatment in society, that is something which intellectual ability can never expect; to be ignored is the greatest favour shown to it; and if people notice it at all, it is because they regard it as a piece of impertinence, or else as something to which its possessor has no legitimate right, and upon which he dares to pride himself; and in retaliation and revenge for his conduct, people secretly try and humiliate him in some other way; and if they wait to do this, it is only for a fitting opportunity. A man may be as humble as possible in his demeanour, and yet hardly ever get people to overlook his crime in standing intellectually above them. In the Garden of Roses, Sadi makes the remark: You should know that foolish people are a hundredfold more averse to meeting the wise than the wise are indisposed for the company of the foolish.

On the other hand, it is a real recommendation to be stupid. For just as warmth is agreeable to the body, so it does the mind good to feel its superiority; and a man will seek company likely to give him this feeling, as instinctively as he will approach the fireplace or walk in the sun if he wants to get warm. But this means that he will be disliked on account of his superiority; and if a man is to be liked, he must really be inferior in point of intellect; and the same thing holds good of a woman in point of beauty. To give proof of real and unfeigned inferiority to some of the people you meet—that is a very difficult business indeed!

Consider how kindly and heartily a girl who is passably pretty will welcome one who is downright ugly. Physical
advantages are not thought so much of in the case of man, though I suppose you would rather a little man sat next to you than one who was bigger than yourself. This is why, amongst men, it is the dull and ignorant, and amongst women, the ugly, who are always popular and in request. It is likely to be said of such people that they are extremely good-natured, because every one wants to find a pretext for caring about them—a pretext which will blind both himself and other people to the real reason why he likes them. This is also why mental superiority of any sort always tends to isolate its possessor: people run away from him out of pure hatred, and say all manner of bad things about him by way of justifying their action. Beauty, in the case of women, has a similar effect: very pretty girls have no friends of their own sex, and they even find it hard to get another girl to keep them company. A handsome woman should always avoid applying for a position as companion, because the moment she enters the room, her prospective mistress will scowl at her beauty, as a piece of folly with which, both for her own and for her daughters’ sake, she can very well dispense. But if the girl has advantages of rank, the case is very different; because rank, unlike personal qualities which work by the force of mere contrast, produces its effect by a process of reflection; much in the same way as the particular hue of a person’s complexion depends upon the prevailing tone of his immediate surroundings.

If you desire to get on in the world, friends and acquaintances are by far the best passport to fortune. The possession of a great deal of ability makes a man proud, and therefore not apt to flatter those who have very little, and from whom, on that account, the possession of great ability should be carefully concealed. The consciousness of small intellectual power has just the opposite effect, and is very compatible with a humble, affable and companionable nature, and with respect for what is mean and wretched. This is why an inferior sort of man has so many people to befriend and encourage him.

These remarks are applicable not only to advancement in political life, but to all competition for places of honour and dignity, nay, even for reputation in the world of science, literature and art. In learned societies, for example, mediocrity—that very acceptable quality—is always to the fore, whilst merit meets with tardy recognition, or with none at all. So it is in everything.
§ 55. Our trust in other people often consists in great measure of pure laziness, selfishness and vanity on our own part: I say *laziness*, because, instead of making inquiries ourselves, and exercising an active care, we prefer to trust others; *selfishness*, because we are led to confide in people by the pressure of our own affairs; and *vanity*, when we ask confidence for a matter on which we rather pride ourselves. And yet, for all that, we expect people to be true to the trust we repose in them.

But we ought not to become angry if people put no trust in us: because that really means that they pay honesty the sincere compliment of regarding it as a very rare thing—so rare, indeed, as to leave us in doubt whether its existence is not merely fabulous.

§ 56. *Politeness*—which the Chinese hold to be a cardinal virtue—is based upon two considerations of policy. I have explained one of these considerations in my *Ethics*; the other is as follows: Politeness is a tacit agreement that people's miserable defects, whether moral or intellectual, shall on either side be ignored and not made the subject of reproach; and since these defects are thus rendered somewhat less obtrusive, the result is mutually advantageous.

It is a wise thing to be polite; consequently, it is a stupid thing to be rude. To make enemies by unnecessary and wilful incivility, is just as insane a proceeding as to set your house on fire. For politeness is like a counter—an avowedly false coin, with which it is foolish to be stingy. A sensible man will be generous in the use of it. It is customary in every country to end a letter with the words: *your most obedient servant*—*votre très-humble serviteur*—*suo devotissimo servo*. (The Germans are the only people who suppress the word *servant*—

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1 *Translator's Note.*—In the passage referred to (*Grundlage der Moral*, collected works, vol. IV, pp. 187 and 198), Schopenhauer explains politeness as a conventional and systematic attempt to mask the egoism of human nature in the small affairs of life—an egoism so repulsive that some such device is necessary for the purpose of concealing its ugliness. The relation which politeness bears to the true love of one's neighbour is analogous to that existing between justice as an affair of legality, and justice as the real integrity of the heart.
Diener—because, of course, it is not true!) However, to carry
politeness to such an extent as to damage your prospects, is
like giving money where only counters are expected.
Wax, a substance naturally hard and brittle, can be made
soft by the application of a little warmth, so that it will take
any shape you please. In the same way, by being polite and
friendly, you can make people pliable and obliging, even
though they are apt to be crabbed and malevolent. Hence
politeness is to human nature what warmth is to wax.

Of course, it is no easy matter to be polite; in so far, I mean,
as it requires us to show great respect for everybody, whereas
most people deserve none at all; and again in so far as it
demands that we should feign the most lively interest in
people, when we must be very glad that we have nothing to
do with them. To combine politeness with pride is a master-
piece of wisdom.

We should be much less ready to lose our temper over an
insult—which, in the strict sense of the word, means that
we have not been treated with respect—if, on the one hand,
we had not such an exaggerated estimate of our value and
dignity—that is to say, if we were not so immensely proud of
ourselves; and, on the other hand, if we had arrived at any
clear notion of the judgment which, in his heart, one man
generally passes upon another. If most people resent the
slightest hint that any blame attaches to them, you may
imagine their feelings if they were to overhear what their
acquaintances say about them. You should never lose sight
of the fact that ordinary politeness is only a grinning mask:
if it shifts its place a little, or is removed for a moment, there
is no use raising a hue and cry. When a man is downright
rude, it is as though he had taken off all his clothes, and
stood before you in puris naturalibus. Like most men in this
condition, he does not present a very attractive appearance.

§ 57. You ought never to take any man as a model for
what you should do or leave undone; because position and
circumstances are in no two cases alike, and difference of
character gives a peculiar, individual tone to what a man does.
Hence duo cum faciunt idem, non est idem—two persons may
do the same thing with a different result. A man should act in accordance with his own character, as soon as he has carefully deliberated on what he is about to do.

The outcome of this is that originality cannot be dispensed with in practical matters: otherwise, what a man does will not accord with what he is.

§ 38. Never combat any man’s opinion; for though you reached the age of Methuselah, you would never have done setting him right upon all the absurd things that he believes. It is also well to avoid correcting people’s mistakes in conversation, however good your intentions may be; for it is easy to offend people, and difficult, if not impossible, to mend them. If you feel irritated by the absurd remarks of two people whose conversation you happen to overhear, you should imagine that you are listening to the dialogue of two fools in a comedy. _Probatum est._

The man who comes into the world with the notion that he is really going to instruct it in matters of the highest importance, may thank his stars if he escapes with a whole skin.

§ 39. If you want your judgment to be accepted, express it coolly and without passion. All violence has its seat in the _will_; and so, if your judgment is expressed with vehemence, people will consider it an effort of will, and not the outcome of knowledge, which is in its nature cold and unimpassioned. Since the will is the primary and radical element in human nature, and _intellect_ merely supervenes as something secondary, people are more likely to believe that the opinion you express with so much vehemence is due to the excited state of your will, rather than that the excitement of the will comes only from the ardent nature of your opinion.

§ 40. Even when you are fully justified in praising yourself, you should never be seduced into doing so. For vanity is so very common, and merit so very uncommon, that even if a man appears to be praising himself, though very indirectly, people will be ready to lay a hundred to one that he is talking
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out of pure vanity, and that he has not sense enough to see what a fool he is making of himself.

Still, for all that, there may be some truth in Bacon's remark that, as in the case of calumny, if you throw enough dirt, some of it will stick, so it is also in regard to self-praise; with the conclusion that self-praise, in small doses, is to be recommended.¹

§ 41. If you have reason to suspect that a person is telling you a lie, look as though you believed every word he said. This will give him courage to go on; he will become more vehement in his assertions, and in the end betray himself.

Again, if you perceive that a person is trying to conceal something from you, but with only partial success, look as though you did not believe him. This opposition on your part will provoke him into leading out his reserve of truth and bringing the whole force of it to bear upon your incredulity.

§ 42. You should regard all your private affairs as secrets, and, in respect of them, treat your acquaintances, even though you are on good terms with them, as perfect strangers, letting them know nothing more than they can see for themselves. For in course of time, and under altered circumstances, you may find it a disadvantage that they know even the most harmless things about you.

And, as a general rule, it is more advisable to show your intelligence by saying nothing than by speaking out; for silence is a matter of prudence, whilst speech has something in it of vanity. The opportunities for displaying the one or the other quality occur equally often; but the fleeting satisfaction afforded by speech is often preferred to the permanent advantage secured by silence.

The feeling of relief which lively people experience in

¹ Translator's Note.—Schopenhauer alludes to the following passage in Bacon's De Augmentis Scientiarum, bk. VIII, ch. 2: Sicut enim dicit solet de calumnia, audacter calumniare, semper aliquid haeret; sic dicit potest de jactantia (nisi plane deformis fuerit et ridicula), audacter te vendita, semper aliquid haeret. Haeredit certe apud populum, licet prudentiores subrideant. Itaque existimatio parta apud plurimos paucorum fastidium abunde compensabit.
speaking aloud when no one is listening, should not be indulged, lest it grow into a habit; for in this way thought establishes such very friendly terms with speech, that conversation is apt to become a process of thinking aloud. Prudence exacts that a wide gulf should be fixed between what we think and what we say.

At times we fancy that people are utterly unable to believe in the truth of some statement affecting us personally, whereas it never occurs to them to doubt it; but if we give them the slightest opportunity of doubting it, they find it absolutely impossible to believe it any more. We often betray ourselves into revealing something, simply because we suppose that people cannot help noticing it—just as a man will throw himself down from a great height because he loses his head, in other words, because he fancies that he cannot retain a firm footing any longer; the torment of his position is so great, that he thinks it better to put an end to it at once. This is the kind of insanity which is called acrophobia.

But it should not be forgotten how clever people are in regard to affairs which do not concern them, even though they show no particular sign of acuteness in other matters. This is a kind of algebra in which people are very proficient: give them a single fact to go upon, and they will solve the most complicated problems. So, if you wish to relate some event that happened long ago, without mentioning any names, or otherwise indicating the persons to whom you refer, you should be very careful not to introduce into your narrative anything that might point, however distantly, to some definite fact, whether it is a particular locality, or a date, or the name of someone who was only to a small extent implicated, or anything else that was even remotely connected with the event; for that at once gives people something positive to go upon, and by the aid of their talent for this sort of algebra, they will discover all the rest. Their curiosity in these matters becomes a kind of enthusiasm: their will spurs on their intellect; and drives it forward to the attainment of the most remote results. For however unsusceptible and indifferent people may be to general and universal truths, they are very ardent in the matter of particular details.
In keeping with what I have said, it will be found that all those who profess to give instruction in the wisdom of life are specially urgent in commending the practice of silence, and assign manifold reasons why it should be observed; so it is not necessary for me to enlarge upon the subject any further. However, I may just add one or two little-known Arabian proverbs, which occur to me as peculiarly appropriate:

_Do not tell a friend anything that you would conceal from an enemy._

_A secret is in my custody, if I keep it; but should it escape me, it is I who am the prisoner._

_The tree of silence bears the fruit of peace._

§ 43. Money is never spent to so much advantage as when you have been cheated out of it; for at one stroke you have purchased prudence.

§ 44. If possible, no animosity should be felt for anyone. But carefully observe and remember the manner in which a man conducts himself, so that you may take the measure of his value—at any rate in regard to yourself—and regulate your bearing towards him accordingly; never losing sight of the fact that character is unalterable, and that to forget the bad features in a man’s disposition is like throwing away hard-won money. Thus you will protect yourself against the results of unwise intimacy and foolish friendship.

_Give way neither to love nor to hate_, is one half of worldly wisdom: _say nothing and believe nothing_, the other half. Truly, a world where there is need of such rules as this and the following, is one upon which a man may well turn his back.

§ 45. To speak angrily to a person, to show your hatred by what you say or by the way you look, is an unnecessary proceeding—dangerous, foolish, ridiculous, and vulgar.

Anger or hatred should never be shown otherwise than in what you do; and feelings will be all the more effective in action, in so far as you avoid the exhibition of them in any other way. It is only cold-blooded animals whose bite is poisonous.
§ 46. To speak without emphasizing your words—parler sans accent—is an old rule with those who are wise in the world’s ways. It means that you should leave other people to discover what it is that you have said; and as their minds are slow, you can make your escape in time. On the other hand, to emphasize your meaning—parler avec accent—is to address their feelings; and the result is always the opposite of what you expect. If you are only polite enough in your manner and courteous in your tone there are many people whom you may abuse outright, and yet run no immediate risk of offending them.
CHAPTER IV

WORLDLY FORTUNE

§ 47. However varied the forms that human destiny may take, the same elements are always present; and so life is everywhere much of a piece, whether it is passed in the cottage or in the palace, in the barrack or in the cloister. Alter the circumstances as much as you please! point to strange adventures, successes, failures! life is like a sweet-shop, where there is a great variety of things, odd in shape and diverse in colour—one and all made from the same paste. And when men speak of someone's success, the lot of the man who has failed is not so very different as it seems. The inequalities in the world are like the combinations in a kaleidoscope; at every turn a fresh picture strikes the eye; and yet, in reality, you see only the same bit of glass as you saw before.

§ 48. An ancient writer says, very truly, that there are three great powers in the world: Sagacity, Strength, and Luck—σόφεια, κράτος, τύχη. I think the last is the most efficacious.

A man's life is like the voyage of a ship, where luck—secunda aut adversa fortuna—acts the part of the wind, and speeds the vessel on its way or drives it far out of its course. All that the man can do for himself is of little avail; like the rudder, which, if worked hard and continuously, may help in the navigation of the ship; and yet all may be lost again by a sudden squall. But if the wind is only in the right quarter, the ship will sail on so as not to need any steering. The power of luck is nowhere better expressed than in a certain Spanish proverb: Da ventura a tu hijo, y echa lo en el mar—give your son luck and throw him into the sea.
Still, chance, it may be said, is a malignant power, and as little as possible should be left to its agency. And yet where is there any giver who, in dispensing gifts, tells us quite clearly that we have no right to them, and that we owe them not to any merit on our part, but wholly to the goodness and grace of the giver—at the same time allowing us to cherish the joyful hope of receiving, in all humility, further undeserved gifts from the same hands—where is there any giver like that, unless it be *Chance*? who understands the kingly art of showing the recipient that all merit is powerless and unavailing against the royal grace and favour.

On looking back over the course of his life—that *labyrinthine way of error*—a man must see many points where luck failed him and misfortune came; and then it is easy to carry self-reproach to an unjust excess. For the course of a man’s life is in no wise entirely of his own making; it is the product of two factors—the series of things that happened, and his own resolves in regard to them, and these two are constantly interacting upon and modifying each other. And besides these, another influence is at work in the very limited extent of a man’s horizon, whether it is that he cannot see very far ahead in respect of the plans he will adopt, or that he is still less able to predict the course of future events: his knowledge is strictly confined to present plans and present events. Hence, as long as a man’s goal is far off, he cannot steer straight for it; he must be content to make a course that is approximately right; and in following the direction in which he thinks he ought to go, he will often have occasion to tack.

All that a man can do is to form such resolves as from time to time accord with the circumstances in which he is placed, in the hope of thus managing to advance a step nearer towards the final goal. It is usually the case that the position in which we stand, and the object at which we aim, resemble two tendencies working with dissimilar strength in different directions; and the course of our life is represented by their diagonal, or resultant force.

Terence makes the remark that life is like a game at dice, where if the number that turns up is not precisely the one you want, you can still contrive to use it equally well: *in vita*
est hominum quasi cum ludas tesseris; si illud quod maxime
opus est jactu non cadit, illud quod cecidit forte, id arte ut
corrigas.¹ Or, to put the matter more shortly, life is like a
game of cards, when the cards are shuffled and dealt by fate.
But for my present purpose, the most suitable simile would
be that of a game of chess, where the plan we determine to
follow is conditioned by the play of our rival—in life, by the
caprice of fate. We are compelled to modify our tactics, often
to such an extent that, as we carry them out, hardly a single
feature of the original plan can be recognized.

But above and beyond all this, there is another influence
that makes itself felt in our lives. It is a trite saying—only
too frequently true—that we are often more foolish than we
think. On the other hand, we are often wiser than we fancy
ourselves to be. This, however, is a discovery which only those
can make, of whom it is really true; and it takes them a long
time to make it. Our brains are not the wisest part of us. In
the great moments of life, when a man decides upon an
important step, his action is directed not so much by any clear
knowledge of the right thing to do, as by an inner impulse—
you may almost call it an instinct—proceeding from the
deepest foundations of his being. If, later on, he attempts to
criticize his action by the light of hard and fast ideas of what
is right in the abstract—those unprofitable ideas which are
learnt by rote, or, it may be, borrowed from other people;
if he begins to apply general rules, the principles which have
guided others, to his own case, without sufficiently weighing
the maxim that one man’s meat is another’s poison, then he
will run great risk of doing himself an injustice. The result
will show where the right course lay. It is only when a man
has reached the happy age of wisdom that he is capable of
just judgment in regard either to his own actions or to those
of others.

It may be that this impulse or instinct is the unconscious
effect of a kind of prophetic dream which is forgotten when
we awake—lending our life a uniformity of tone, a dramatic
unity, such as could never result from the unstable moments

¹ He seems to have been referring to a game something like back-
gammon.
of consciousness, when we are so easily led into error, so liable to strike a false note. It is in virtue of some such prophetic dream that a man feels himself called to great achievements in a special sphere, and works in that direction from his youth up out of an inner and secret feeling that that is his true path, just as by a similar instinct the bee is led to build up its cells in the comb. This is the impulse which Balthazar Gracian calls la gran sindéresis\(^1\)—the great power of moral discernment: it is something that a man instinctively feels to be his salvation, without which he were lost.

To act in accordance with abstract principles is a difficult matter, and a great deal of practice will be required before you can be even occasionally successful; it often happens that the principles do not fit in with your particular case. But every man has certain innate concrete principles—a part, as it were, of the very blood that flows in his veins, the sum or result, in fact, of all his thoughts, feelings, and volitions. Usually he has no knowledge of them in any abstract form; it is only when he looks back upon the course his life has taken, that he becomes aware of having been always led on by them—as though they formed an invisible clue which he had followed unawares.

§ 49. That Time works great changes, and that all things are in their nature fleeting—these are truths that should never be forgotten. Hence, in whatever case you may be, it is well to picture to yourself the opposite: in prosperity, to be mindful

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\(^1\) Translator's Note.—This obscure word appears to be derived from the Greek συνηρσς (N.T. and Polyb.) meaning "to observe strictly." It occurs in The Doctor and the Student, a series of dialogues between a doctor of divinity and a student on the laws of England, first published in 1518; and is there (Dialog. I, ch. 13) explained as "a natural power of the soule, set in the highest part thereof, moving and stirring it to good, and abhorrning evil." This passage is copied into Milton's Common-place Book, edit. Horwood, § 79. The word is also found in the Dictionary of the Spanish Academy (vol. vi of the year 1759) in the sense of an innate discernment of moral principles, where a quotation is given from Madre Maria de Jesus, abbess of the convent of the Conception at Agreda, a mystical writer of the seventeenth century, frequently consulted by Philip IV—and again in the Bolognese Dictionary of 1824, with a similar meaning, illustrated from the writings of Salvini (1655–1729). For these references I am indebted to the kindness of Mr. Norman Maccoll.
of misfortune; in friendship, of enmity; in good weather, of days when the sky is overcast; in love, of hatred; in moments of trust, to imagine the betrayal that will make you regret your confidence; and so, too, when you are in evil plight, to have a lively sense of happier times—what a lasting source of true worldly wisdom were there! We should then always reflect, and not be so very easily deceived; because, in general, we should anticipate the very changes that the years will bring.

Perhaps in no form of knowledge is personal experience so indispensable as in learning to see that all things are unstable and transitory in this world. There is nothing that, in its own place and for the time it lasts, is not a product of necessity, and therefore capable of being fully justified; and it is this fact that makes the circumstances of every year, every month, even of every day, seem as though they might maintain their right to last to all eternity. But we know that this can never be the case, and that in a world where all is fleeting, change alone endures. He is a prudent man who is not only undeceived by apparent stability, but is able to forecast the lines upon which movement will take place.¹

But people generally think that present circumstances will last, and that matters will go in the future much as they have done in the past. Their mistake arises from the fact that they do not understand the causes of the things they see—causes which, unlike the effects they produce, contain in themselves the germ of future change. The effects are all that people know, and they hold fast to them on the supposition that those unknown causes, which were sufficient to bring them about, will also be able to maintain them as they are. This is a very common error; and the fact that it is common is not without its advantage, for it means that people always err in unison;

¹ Chance plays so great a part in all human affairs that when a man tries to ward off a remote danger by present sacrifice, the danger often vanishes under some new and unforeseen development of events; and then the sacrifice, in addition to being a complete loss, brings about such an altered state of things as to be in itself a source of positive danger in the face of this new development. In taking measures of precaution, then, it is well not to look too far ahead, but to reckon with chance; and often to oppose a courageous front to a danger, in the hope that, like many a dark thunder-cloud, it may pass away without breaking.
and hence the calamity which results from the error affects all alike, and is therefore easy to bear; whereas, if a philosopher makes a mistake, he is alone in his error, and so at a double disadvantage. ¹

But in saying that we should anticipate the effects of time, I mean that we should mentally forecast what they are likely to be; I do not mean that we should practically forestall them, by demanding the immediate performance of promises which time alone can fulfil. The man who makes this demand will find out that there is no worse or more exacting usurer than Time; and that, if you compel Time to give money in advance, you will have to pay a rate of interest more ruinous than any Jew would require. It is possible, for instance, to make a tree burst forth into leaf, blossom, or even bear fruit within a few days, by the application of unslaked lime and artificial heat; but after that the tree will wither away. So a young man may abuse his strength—it may be only for a few weeks—by trying to do at nineteen what he could easily manage at thirty, and Time may give him the loan for which he asks; but the interest he will have to pay comes out of the strength of his later years; nay, it is part of his very life itself.

There are some kinds of illness in which entire restoration to health is possible only by letting the complaint run its natural course; after which it disappears without leaving any trace of its existence. But if the sufferer is very impatient, and, while he is still affected, insists that he is completely well, in this case, too, Time will grant the loan, and the complaint may be shaken off; but lifelong weakness and chronic mischief will be the interest paid upon it.

Again, in time of war or general disturbance, a man may require ready money at once, and have to sell out his investments in land or consols for a third or even a still smaller fraction of the sum he would have received for them, if he could have waited for the market to right itself, which would have happened in due course; but he compels Time to grant

¹ I may remark, parenthetically, that all this is a confirmation of the principle laid down in Welt als Wille und Vorstellung (bk. I, p. 94: 4th edition), that error always consists in making a wrong inference, that is, in ascribing a given effect to something that does not cause it.
him a loan, and his loss is the interest he has to pay. Or perhaps he wants to go on a long journey and requires the money: in one or two years he could lay by a sufficient sum out of his income, but he cannot afford to wait; and so he either borrows it or deducts it from his capital; in other words, he gets Time to lend him the money in advance. The interest he pays is a disordered state of his accounts, and permanent and increasing deficits, which he can never make good.

Such is Time’s usury; and all who cannot wait are its victims. There is no more thriftless proceeding than to try and mend the measured pace of Time. Be careful, then, not to become its debtor.

§ 50. In the daily affairs of life, you will have very many opportunities of recognizing a characteristic difference between ordinary people and people of prudence and discretion. In estimating the possibility of danger in connection with any undertaking, an ordinary man will confine his inquiries to the kind of risk that has already attended such undertakings in the past; whereas a prudent person will look ahead, and consider everything that might possibly happen in the future, having regard to a certain Spanish maxim: lo que no acace en un año, acace en un rato—a thing may not happen in a year, and yet may happen within two minutes.

The difference in question is, of course, quite natural; for it requires some amount of discernment to calculate possibilities; but a man need only have his senses about him to see what has already happened.

Do not omit to sacrifice to evil spirits. What I mean is, that a man should not hesitate about spending time, trouble, and money, or giving up his comfort, or restricting his aims and denying himself, if he can thereby shut the door on the possibility of misfortune. The most terrible misfortunes are also the most improbable and remote—the least likely to occur. The rule I am giving is best exemplified in the practice of insurance—a public sacrifice made on the altar of anxiety. Therefore take out your policy of insurance!

§ 51. Whatever fate befalls you, do not give way to great
rejoicings or great lamentation; partly because all things are
full of change, and your fortune may turn at any moment;
partly because men are so apt to be deceived in their judgment
as to what is good or bad for them.

Almost everyone in his time has lamented over something
which afterwards turned out to be the very best thing for
him that could have happened—or rejoiced at an event which
became the source of his greatest sufferings. The right state
of mind has been finely portrayed by Shakespeare:

_I have felt so many quirks of joy and grief
That the first face of neither, on the start,
Can woman me unto't._¹

And, in general, it may be said that, if a man takes mis-
fortunes quietly, it is because he knows that very many dread-
ful things may happen in the course of life; and so he looks
upon the trouble of the moment as only a very small part
of that which might come. This is the Stoic temper—never
to be unmindful of the sad fate of humanity—_condicionis
humanae oblitus_; but always to remember that our existence
is full of woe and misery, and that the ills to which we are
exposed are innumerable. Wherever he be, a man need only
cast a look around, to revive the sense of human misery: there
before his eyes he can see mankind struggling and floundering
in torment—all for the sake of a wretched existence, barren
and unprofitable!

If he remembers this, a man will not expect very much
from life, but learn to accommodate himself to a world where
all is relative and no perfect state exists—always looking
misfortune in the face, and if he cannot avoid it, meeting
it with courage.

It should never be forgotten that misfortune, be it great
or small, is the element in which we live. But that is no
reason why a man should indulge in fretful complaints, and,
like Beresford,² pull a long face over the _Miseries of Human

¹ _All's Well that Ends Well_, Act III, sc. ii.
² _Translator's Note_.—Rev. James Beresford (1764–1840), miscellaneous
writer. The full title of this, his chief work, is "The Miseries of Human
Life; or the last groans of Timothy Testy and Samuel Sensitive, with a
few supplementary sighs from Mrs. Testy."
Life—and not a single hour is free from them; or still less, call upon the Deity at every flea-bite—in pulicis morsu Deum invocare. Our aim should be to look well about us, to ward off misfortune by going to meet it, to attain such perfection and refinement in averting the disagreeable things of life—whether they come from our fellow men or from the physical world—that, like a clever fox, we may slip out of the way of every mishap, great or small; remembering that a mishap is generally only our own awkwardness in disguise.

The main reason why misfortune falls less heavily upon us, if we have looked upon its occurrence as not impossible, and, as the saying is, prepared ourselves for it, may be this: if, before the misfortune comes, we have quietly thought over it as something which may or may not happen, the whole of its extent and range is known to us, and we can, at least, determine how far it will affect us; so that, if it really arrives, it does not depress us unduly—its weight is not felt to be greater than it actually is. But if no preparation has been made to meet it, and it comes unexpectedly, the mind is in a state of terror for the moment and unable to measure the full extent of the calamity; it seems so far-reaching in its effects that the victim might well think there was no limit to them; in any case, its range is exaggerated. In the same way, darkness and uncertainty always increase the sense of danger. And, of course, if we have thought over the possibility of misfortune, we have also at the same time considered the sources to which we shall look for help and consolation; or, at any rate, we have accustomed ourselves to the idea of it.

There is nothing that better fits us to endure the misfortunes of life with composure, than to know for certain that everything that happens—from the smallest up to the greatest facts of existence—happens of necessity.¹ A man soon accommodates himself to the inevitable—to something that must be; and if he knows that nothing can happen except of necessity, he will see that things cannot be other than they are, and

¹ This is a truth which I have firmly established in my prize essay of the Freedom of the Will, where the reader will find a detailed explanation of the grounds on which it rests. Cf. especially p. 60. (Schopenhauer's Works, 4th edition, vol. iv.—Tr.)
that even the strangest chances in the world are just as much
a product of necessity as phenomena which obey well-known
rules and turn out exactly in accordance with expectation.
Let me here refer to what I have said elsewhere on the
soothing effect of the knowledge that all things are inevitable
and a product of necessity.¹

If a man is steeped in the knowledge of this truth, he will,
first of all, do what he can, and then readily endure what
he must.

We may regard the petty vexations of life that are con-
stantly happening, as designed to keep us in practice for
bearing great misfortunes, so that we may not become com-
pletely enervated by a career of prosperity. A man should
be a Siegfried, armed cap-à-pie, towards the small troubles
of every day—those little differences we have with our fellow-
men, insignificant disputes, unbecoming conduct in other
people, petty gossip, and many other similar annoyances of
life; he should not feel them at all, much less take them to
heart and brood over them, but hold them at arm’s length
and push them out of his way, like stones that lie in the road,
and upon no account think about them and give them a place
in his reflections.

§ 52. What people commonly call Fate is, as a general rule,
nothing but their own stupid and foolish conduct. There is
a fine passage in Homer,² illustrating the truth of this remark,
where the poet praises μῆτις—shrewd counsel; and his advice
is worthy of all attention. For if wickedness is atoned for only
in another world, stupidity gets its reward here—although,
now and then, mercy may be shown to the offender.

It is not ferocity but cunning that strikes fear into the heart
and forebodes danger; so true it is that the human brain is
a more terrible weapon than the lion’s paw.

The most finished man of the world would be one who was
never irresolute and never in a hurry.

§ 53. Courage comes next to prudence as a quality of mind

² Iliad, XXIII, 515, sqq.
very essential to happiness. It is quite true that no one can endow himself with either, since a man inherits prudence from his mother and courage from his father; still, if he has these qualities, he can do much to develop them by means of resolute exercise.

In this world, where the game is played with loaded dice, a man must have a temper of iron, with armour proof to the blows of fate, and weapons to make his way against men. Life is one long battle; we have to fight at every step; and Voltaire very rightly says that if we succeed, it is at the point of the sword, and that we die with the weapon in our hand—on ne réussit dans ce monde qu'à la pointe de l'épée, et on meurt les armes à la main. It is a cowardly soul that shrinks or grows faint and despondent as soon as the storm begins to gather, or even when the first cloud appears on the horizon. Our motto should be No Surrender; and far from yielding to the ills of life, let us take fresh courage from misfortune:

*Tu ne cede malis sed contra audentior ito.*

As long as the issue of any matter fraught with peril is still in doubt, and there is yet some possibility left that all may come right, no one should ever tremble or think of anything but resistance—just as a man should not despair of the weather if he can see a bit of blue sky anywhere. Let our attitude be such that we should not quake even if the world fell in ruins about us:

*Si fractus illabatur orbis
Impavidum ferient ruina.*

Our whole life itself—let alone its blessings—would not be worth such a cowardly trembling and shrinking of the heart. Therefore, let us face life courageously and show a firm front to every ill:

*Quocirca vivite fortæ
Fortiaque adversis opponit pectora rebus.*

Still, it is possible for courage to be carried to an excess, and to degenerate into rashness. It may even be said that some amount of fear is necessary, if we are to exist at all in the

1 Virgil, *Aeneid,* VI, 95.
world, and cowardice is only the exaggerated form of it. This truth has been very well expressed by Bacon, in his account of _Terror Panicus_; and the etymological account which he gives of its meaning, is very superior to the ancient explanation preserved for us by Plutarch. He connects the expression with _Pan_, the personification of Nature; and observes that fear is innate in every living thing, and, in fact, tends to its preservation, but that it is apt to come into play without due cause, and that man is especially exposed to it. The chief feature of this _Panic Terror_ is that there is no clear notion of any definite danger bound up with it; that it presumes rather than knows that danger exists; and that, in case of need, it pleads fright itself as the reason for being afraid.

1 _De Iside et Osiride_, ch. 14.
2 _De Sapientia Veterum_, ch. 6. _Natura enim rerum omnibus viventibus indidit metum ac formidinem, vitae atque essentiae suae conservatricem, ac mala ingruentia vitantem et depellantem. Veruntamen eadem natura modum tenere nescia est: sed timoribus salutaribus semper vanos et innanes admiscet; adeo ut omnia (si intus conspici darentur) Panicis terroribus plenissima sint, praesertim humana._
CHAPTER V

THE AGES OF LIFE

There is a very fine saying of Voltaire's to the effect that every age of life has its own peculiar mental character, and that a man will feel completely unhappy if his mind is not in accordance with his years:

Qui n'a pas l'esprit de son âge,
De son âge a tout le malheur.

It will, therefore, be a fitting close to our speculations upon the nature of happiness, if we glance at the changes which the various periods of life produce in us.

Our whole life long it is the present, and the present alone, that we actually possess: the only difference is that at the beginning of life we look forward to a long future, and that towards the end we look back upon a long past; also that our temperament, but not our character, undergoes certain well-known changes, which make the present wear a different colour at each period of life.

I have elsewhere stated that in childhood we are more given to using our intellect than our will; and I have explained why this is so. It is just for this reason that the first quarter of life is so happy: as we look back upon it in after years, it seems a sort of lost paradise. In childhood our relations with others are limited, our wants are few—in a word, there is little stimulus for the will; and so our chief concern is the extension of our knowledge. The intellect—like the brain,

1 Translator's Note.—Schopenhauer refers to Welt als Wille und Vorstellung, bk. II, ch. 31, p. 451 (4th edition), where he explains that this is due to the fact that at that period of life the brain and nervous system are much more developed than any other part of the organism.
which attains its full size in the seventh year, is developed early, though it takes time to mature; and it explores the whole world of its surroundings in its constant search for nutriment: it is then that existence is in itself an ever fresh delight, and all things sparkle with the charm of novelty.

This is why the years of childhood are like a long poem. For the function of poetry, as of all art, is to grasp the Idea in the Platonic sense; in other words, to apprehend a particular object in such a way as to perceive its essential nature, the characteristics it has in common with all other objects of the same kind; so that a single object appears as the representative of a class, and the results of one experience hold good for a thousand.

It may be thought that my remarks are opposed to fact, and that the child is never occupied with anything beyond the individual objects or events which are presented to it from time to time, and then only in so far as they interest and excite its will for the moment; but this is not really the case. In those early years, life—in the full meaning of the word, is something so new and fresh, and its sensations are so keen and unblunted by repetition, that, in the midst of all its pursuits and without any clear consciousness of what it is doing, the child is always silently occupied in grasping the nature of life itself—in arriving at its fundamental character and general outline by means of separate scenes and experiences; or, to use Spinoza’s phraseology, the child is learning to see the things and persons about it sub specie aeternitatis—as particular manifestations of universal law.

The younger we are, then, the more does every individual object represent for us the whole class to which it belongs; but as the years increase, this becomes less and less the case. That is the reason why youthful impressions are so different from those of old age. And that is also why the slight knowledge and experience gained in childhood and youth afterwards

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1. Translator’s Note.—This statement is not quite correct. The weight of the brain increases rapidly up to the seventh year, more slowly between the sixteenth and the twentieth year, still more slowly till between thirty and forty years of age, when it attains its maximum. At each decennial period after this, it is supposed to decrease in weight on the average an ounce for every ten years.
come to stand as the permanent rubric, or heading, for all the knowledge acquired in later life—those early forms of knowledge passing into categories, as it were, under which the results of subsequent experience are classified; though a clear consciousness of what is being done, does not always attend upon the process.

In this way the earliest years of a man’s life lay the foundation of his view of the world, whether it be shallow or deep; and although this view may be extended and perfected later on, it is not materially altered. It is an effect of this purely objective and therefore poetical view of the world—essential to the period of childhood and promoted by the as yet undeveloped state of the volitional energy—that, as children, we are concerned much more with the acquisition of pure knowledge than with exercising the power of will. Hence that grave, fixed look observable in so many children, of which Raphael makes such a happy use in his depiction of cherubs, especially in the picture of the Sistine Madonna. The years of childhood are thus rendered so full of bliss that the memory of them is always coupled with longing and regret.

While we thus eagerly apply ourselves to learning the outward aspect of things, as the primitive method of understanding the objects about us, education aims at instilling into us ideas. But ideas furnish no information as to the real and essential nature of objects, which, as the foundation and true content of all knowledge, can be reached only by the process called intuition. This is a kind of knowledge which can in no wise be instilled into us from without; we must arrive at it by and for ourselves.

Hence a man’s intellectual as well as his moral qualities proceed from the depths of his own nature, and are not the result of external influences; and no educational scheme—of Pestalozzi, or of anyone else—can turn a born simpleton into a man of sense. The thing is impossible! He was born a simpleton, and a simpleton he will die.

It is the depth and intensity of this early intuitive knowledge of the external world that explain why the experiences of childhood take such a firm hold on the memory. When we were young, we were completely absorbed in our imme-
diate surroundings; there was nothing to distract our attention from them; we looked upon the objects about us as though they were the only ones of their kind, as though, indeed, nothing else existed at all. Later on, when we come to find out how many things there are in the world, this primitive state of mind vanishes, and with it our patience.

I have said elsewhere\(^1\) that the world, considered as object—in other words as it is presented to us objectively—wears in general a pleasing aspect; but that in the world, considered as subject—that is, in regard to its inner nature, which is will—pain and trouble predominate. I may be allowed to express the matter, briefly, thus: *the world is glorious to look at, but dreadful in reality.*

Accordingly, we find that, in the years of childhood, the world is much better known to us on its outer or objective side, namely, as the presentation of will, than on the side of its inner nature, namely, as the will itself. Since the objective side wears a pleasing aspect, and the inner or subjective side, with its tale of horror, remains as yet unknown, the youth as his intelligence develops, takes all the forms of beauty that he sees, in nature and in art, for so many objects of blissful existence; they are so beautiful to the outward eye that, on their inner side, they must, he thinks, be much more beautiful still. So the world lies before him like another Eden; and this is the Arcadia in which we are all born.

A little later, this state of mind gives birth to a thirst for real life—the impulse to do and suffer—which drives a man forth into the hurly-burly of the world. There he learns the other side of existence—the inner side, the will, which is thwarted at every step. Then comes the great period of disillusion, a period of very gradual growth; but once it has fairly begun, a man will tell you that he has got over all his false notions—l'âge des illusions est passé; and yet the process is only beginning, and it goes on extending its sway and applying more and more to the whole of life. So it may be said that in childhood life looks like the scenery in a theatre, as you

\(^1\) Welt als Wille und Vorstellung, bk. II, ch. 51, pp. 426–27 (4th edition), to which the reader is referred for a detailed explanation of my meaning.
view it from a distance; and that in old age it is like the same scenery when you come up quite close to it.

And, lastly, there is another circumstance that contributes to the happiness of childhood. As spring commences, the young leaves on the trees are similar in colour and much the same in shape; and in the first years of life we all resemble one another and harmonize very well. But with puberty divergence begins; and, like the radii of a circle, we go further and further apart.

The period of youth, which forms the remainder of this earlier half of our existence—and how many advantages it has over the later half—is troubled and made miserable by the pursuit of happiness, as though there were no doubt that it can be met with somewhere in life—a hope that always ends in failure and leads to discontent. An illusory image of some vague future bliss—born of a dream and shaped by fancy—floats before our eyes; and we search for the reality in vain. So it is that the young man is generally dissatisfied with the position in which he finds himself, whatever it may be; he ascribes his disappointment solely to the state of things that meets him on his first introduction to life, when he had expected something very different; whereas it is only the vanity and wretchedness of human life everywhere that he is now for the first time experiencing.

It would be a great advantage to a young man if his early training could eradicate the idea that the world has a great deal to offer him. But the usual result of education is to strengthen this delusion; and our first ideas of life are generally taken from fiction rather than from fact.

In the bright dawn of our youthful days, the poetry of life spreads out a gorgeous vision before us, and we torture ourselves by longing to see it realized. We might as well wish to grasp the rainbow! The youth expects his career to be like an interesting romance; and there lies the germ of that disappointment which I have been describing. What lends a charm to all these visions is just the fact that they are visionary and not real, and that in contemplating them we are in the

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1 Cf. loc. cit., p. 428.
sphere of pure knowledge, which is sufficient in itself and free from the noise and struggle of life. To try and realize those visions is to make them an object of will—a process which always involves pain.\(^1\)

If the chief feature of the earlier half of life is a never-satisfied longing after happiness, the later half is characterized by the dread of misfortune. For, as we advance in years, it becomes in a greater or less degree clear that all happiness is chimaerical in its nature, and that pain alone is real. Accordingly, in later years, we, or, at least, the more prudent amongst us, are more intent upon eliminating what is painful from our lives and making our position secure, than on the pursuit of positive pleasure. I may observe, by the way, that in old age we are better able to prevent misfortunes from coming, and in youth better able to bear them when they come.

In my young days, I was always pleased to hear a ring at my door: ah! thought I, now for something pleasant. But in later life my feelings on such occasions were rather akin to dismay than to pleasure: heaven help me! thought I, what am I to do? A similar revulsion of feeling in regard to the world of men takes place in all persons of any talent or distinction. For that very reason they cannot be said properly to belong to the world; in a greater or less degree, according to the extent of their superiority, they stand alone. In their youth they have a sense of being abandoned by the world; but later on, they feel as though they had escaped it. The earlier feeling is an unpleasant one, and rests upon ignorance; the second is pleasurable—for in the meantime they have come to know what the world is.

The consequence of this is that, as compared with the earlier, the later half of life, like the second part of a musical period, has less of passionate longing and more restfulness about it. And why is this the case? Simply because, in youth, a man fancies that there is a prodigious amount of happiness and pleasure to be had in the world, only that it is difficult to come by it; whereas, when he becomes old, he knows that

\(^1\) Let me refer the reader, if he is interested in the subject, to the volume already cited, ch. 37.
there is nothing of the kind; he makes his mind completely at ease on the matter, enjoys the present hour as well as he can, and even takes a pleasure in trifles. The chief result gained by experience of life is clearness of view. This is what distinguishes the man of mature age, and makes the world wear such a different aspect from that which it presented in his youth or boyhood. It is only then that he sees things quite plain, and takes them for that which they really are: while in earlier years he saw a phantom-world, put together out of the whims and crotchets of his own mind, inherited prejudice and strange delusion: the real world was hidden from him, or the vision of it distorted. The first thing that experience finds to do is to free us from the phantoms of the brain—those false notions that have been put into us in youth.

To prevent their entrance at all would, of course, be the best form of education, even though it were only negative in aim: but it would be a task full of difficulty. At first the child's horizon would have to be limited as much as possible, and yet within that limited sphere none but clear and correct notions would have to be given; only after the child had properly appreciated everything within it, might the sphere be gradually enlarged; care being always taken that nothing was left obscure, or half or wrongly understood. The consequence of this training would be that the child's notions of men and things would always be limited and simple in their character; but, on the other hand, they would be clear and correct, and only need to be extended, not to be rectified. The same line might be pursued on into the period of youth. This method of education would lay special stress upon the prohibition of novel reading; and the place of novels would be taken by suitable biographical literature—the life of Franklin, for instance, or Moritz' *Anton Reiser.*

In our early days we fancy that the leading events in our life, and the persons who are going to play an important part in it, will make their entrance to the sound of drums and

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1 *Translator's Note.*—Moritz was a miscellaneous writer of the last century (1757–93). His *Anton Reiser*, composed in the form of a novel, is practically an autobiography.
trumpets; but when, in old age, we look back, we find that they all came in quite quietly, slipped in, as it were, by the side door, almost unnoticed.

From the point of view we have been taking up until now, life may be compared to a piece of embroidery, of which, during the first half of his time, a man gets a sight of the right side, and during the second half, of the wrong. The wrong side is not so pretty as the right, but it is more instructive; it shows the way in which the threads have been worked together.

Intellectual superiority, even if it is of the highest kind, will not secure for a man a preponderating place in conversation until after he is forty years old. For age and experience, though they can never be a substitute for intellectual talent, may far outweigh it; and even in a person of the meanest capacity, they give a certain counterpoise to the power of an extremely intellectual man, so long as the latter is young. Of course I allude here to personal superiority, not to the place a man may gain by his works.

And on passing his fortieth year, any man of the slightest power of mind—any man, that is, who has more than the sorry share of intellect with which Nature has endowed five-sixths of mankind—will hardly fail to show some trace of misanthropy. For, as is natural, he has by that time inferred other people’s character from an examination of his own; with the result that he has been gradually disappointed to find that in the qualities of the head or in those of the heart—and usually in both—he reaches a level to which they do not attain; so he gladly avoids having anything more to do with them. For it may be said, in general, that every man will love or hate solitude—in other words, his own society—just in proportion as he is worth anything in himself. Kant has some remarks upon this kind of misanthropy in his Critique of the Faculty of Judgment.¹

In a young man, it is a bad sign, as well from an intellectual as from a moral point of view, if he is precocious in understanding the ways of the world, and in adapting himself to

¹ Kritik der Urtheilskraft, Part I, § 29, Note ad fin.
its pursuits; if he at once knows how to deal with men, and enters upon life, as it were, fully prepared. It argues a vulgar nature. On the other hand, to be surprised and astonished at the way people act, and to be clumsy and cross-grained in having to do with them, indicates a character of the nobler sort.

The cheerfulness and vivacity of youth are partly due to the fact that, when we are ascending the hill of life, death is not visible: it lies down at the bottom of the other side. But once we have crossed the top of the hill, death comes in view—death, which, until then, was known to us only by hearsay. This makes our spirits droop, for at the same time we begin to feel that our vital powers are on the ebb. A grave seriousness now takes the place of that early extravagance of spirit; and the change is noticeable even in the expression of a man's face. As long as we are young, people may tell us what they please! we look upon life as endless and use our time recklessly; but the older we become, the more we practise economy. For towards the close of life, every day we live gives us the same kind of sensation as the criminal experiences at every step on his way to be tried.

From the standpoint of youth, life seems to stretch away into an endless future; from the standpoint of old age, to go back but a little way into the past; so that, at the beginning, life presents us with a picture in which the objects appear a great way off, as though we had reversed our telescope; while in the end everything seems so close. To see how short life is, a man must have grown old, that is to say, he must have lived long.

On the other hand, as the years increase, things look smaller, one and all; and Life, which had so firm and stable a base in the days of our youth, now seems nothing but a rapid flight of moments, every one of them illusory: we have come to see that the whole world is vanity!

Time itself seems to go at a much slower pace when we are young; so that not only is the first quarter of life the happiest, it is also the longest of all; it leaves more memories behind it. If a man were put to it, he could tell you more out of the first quarter of his life than out of two of the remaining periods.
Nay, in the spring of life, as in the spring of the year, the days reach a length that is positively tiresome; but in the autumn, whether of the year or of life, though they are short, they are more genial and uniform.

But why is it that to an old man his past life appears so short? For this reason: his memory is short; and so he fancies that his life has been short too. He no longer remembers the insignificant parts of it, and much that was unpleasant is now forgotten; how little, then, there is left! For, in general, a man's memory is as imperfect as his intellect; and he must make a practice of reflecting upon the lessons he has learned and the events he has experienced, if he does not want them both to sink gradually into the gulf of oblivion. Now, we are unaccustomed to reflect upon matters of no importance, or, as a rule, upon things that we have found disagreeable, and yet that is necessary if the memory of them is to be preserved. But the class of things that may be called insignificant is continually receiving fresh additions: much that wears an air of importance at first, gradually becomes of no consequence at all from the fact of its frequent repetition; so that in the end we actually lose count of the number of times it happens. Hence we are better able to remember the events of our early than of our later years. The longer we live, the fewer are the things that we can call important or significant enough to deserve further consideration, and by this alone can they be fixed in the memory; in other words, they are forgotten as soon as they are past. Thus it is that time runs on, leaving always fewer traces of its passage.

Further, if disagreeable things have happened to us, we do not care to ruminate upon them, least of all when they touch our vanity, as is usually the case; for few misfortunes fall upon us for which we can be held entirely blameless. So people are very ready to forget many things that are disagreeable, as well as many that are unimportant.

It is from this double cause that our memory is so short; and a man's recollection of what has happened always becomes proportionately shorter, the more things that have occupied him in life. The things we did in years gone by, the events that happened long ago, are like those objects on the coast
which, to the seafarer on his outward voyage, become smaller every minute, more unrecognizable and harder to distinguish.

Again, it sometimes happens that memory and imagination will call up some long past scene as vividly as if it had occurred only yesterday; so that the event in question seems to stand very near to the present time. The reason of this is that it is impossible to call up all the intervening period in the same vivid way, as there is no one figure prevailing it which can be taken in at a glance; and besides, most of the things that happened in that period are forgotten, and all that remains of it is the general knowledge that we have lived through it—a mere notion of abstract existence, not a direct vision of some particular experience. It is this that causes some single event of long ago to appear as though it took place but yesterday: the intervening time vanishes, and the whole of life looks incredibly short. Nay, there are occasional moments in old age when we can scarcely believe that we are so advanced in years, or that the long past lying behind us has had any real existence—a feeling which is mainly due to the circumstance that the present always seems fixed and immovable as we look at it. These and similar mental phenomena are ultimately to be traced to the fact that it is not our nature in itself, but only the outward presentation of it, that lies in time, and that the present is the point of contact between the world as subject and the world as object.¹

Again, why is it that in youth we can see no end to the years that seem to lie before us? Because we are obliged to find room for all the things we hope to attain in life. We cram the years so full of projects that if we were to try and carry them all out, death would come prematurely though we reached the age of Methuselah.

Another reason why life looks so long when we are young, is that we are apt to measure its length by the few years we

¹ Translator's Note.—By this remark Schopenhauer means the will, which, as he argues, forms the inner reality underlying all the phenomena of life and nature, is not in itself affected by time; but that, on the other hand, time is necessary for the objectification of the will, for the will as presented in the passing phenomena of the world. Time is thus definable as the condition of change, and the present time as the only point of contact between reality and appearance.
have already lived. In those early years things are new to us, and so they appear important; we dwell upon them after they have happened and often call them to mind; and thus in youth life seems replete with incident, and therefore of long duration.

Sometimes we credit ourselves with a longing to be in some distant spot, whereas, in truth, we are only longing to have the time back again which we spent there—days when we were younger and fresher than we are now. In those moments Time mocks us by wearing the mask of space; and if we travel to the spot, we can see how much we have been deceived.

There are two ways of reaching a great age, both of which presuppose a sound constitution as a conditio sine qua non. They may be illustrated by two lamps, one of which burns a long time with very little oil, because it has a very thin wick; and the other just as long, though it has a very thick one, because there is plenty of oil to feed it. Here, the oil is the vital energy, and the difference in the wick is the manifold way in which the vital energy is used.

Up to our thirty-sixth year, we may be compared, in respect of the way in which we use our vital energy, to people who live on the interest of their money: what they spend to-day, they have again to-morrow. But from the age of thirty-six onwards, our position is like that of the investor who begins to entrench upon his capital. At first he hardly notices any difference at all, as the greater part of his expenses is covered by the interest of his securities; and if the deficit is but slight, he pays no attention to it. But the deficit goes on increasing, until he awakes to the fact that it is becoming more serious every day: his position becomes less and less secure, and he feels himself growing poorer and poorer, while he has no expectation of this drain upon his resources coming to an end. His fall from wealth to poverty becomes faster every moment—like the fall of a solid body in space, until at last he has absolutely nothing left. A man is truly in a woeful plight if both the terms of this comparison—his vital energy and his wealth—really begin to melt away at one and the same time. It is the dread of this calamity that makes love of possession increase with age.
On the other hand, at the beginning of life—in the years before we attain majority, and for some little time afterwards—the state of our vital energy puts us on a level with those who each year lay by a part of their interest and add it to their capital: in other words, not only does their interest come in regularly, but the capital is constantly receiving additions. This happy condition of affairs is sometimes brought about—with health as with money—under the watchful care of some honest guardian. O happy youth, and sad old age!

Nevertheless, a man should economize his strength even when he is young. Aristotle\(^1\) observes that amongst those who were victors at Olympia only two or three gained a prize at two different periods, once in boyhood and then again when they came to be men, and the reason of this was that the premature efforts which the training involved, so completely exhausted their powers that they failed to last on into manhood. As this is true of muscular, so it is still more true of nervous energy, of which all intellectual achievements are the manifestation. Hence, those infant prodigies—*ingenia praecocia*—the fruit of a hot-house education, who surprise us by their cleverness as children, afterwards turn out very ordinary folk. Nay, the manner in which boys are forced into an early acquaintance with the ancient tongues may, perhaps, be to blame for the dullness and lack of judgment which distinguish so many learned persons.

I have said that almost every man's character seems to be specially suited to some one period of life, so that on reaching it the man is at his best. Some people are charming so long as they are young, and afterwards there is nothing attractive about them; others are vigorous and active in manhood, and then lose all the value they possess as they advance in years; many appear to best advantage in old age, when their character assumes a gentler tone, as becomes men who have seen the world and take life easily. This is often the case with the French.

This peculiarity must be due to the fact that the man's character has something in it akin to the qualities of youth

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\(^1\) *Politics.*
or manhood or old age—something which accords with one or another of these periods of life, or perhaps acts as a corrective to its special failings.

The mariner observes the progress he makes only by the way in which objects on the coast fade away into the distance and apparently decrease in size. In the same way a man becomes conscious that he is advancing in years when he finds that people older than himself begin to seem young to him.

It has been already remarked that the older a man becomes, the fewer are the traces left in his mind by all that he sees, does or experiences, and the cause of this has been explained. There is thus a sense in which it may be said that it is only in youth that a man lives with a full degree of consciousness, and that he is only half alive when he is old. As the years advance, his consciousness of what goes on about him dwindles, and the things of life hurry by without making any impression upon him, just as none is made by a work of art seen for the thousandth time. A man does what his hand finds to do, and afterwards he does not know whether he has done it or not.

As life becomes more and more unconscious the nearer it approaches the point at which all consciousness ceases, the course of time itself seems to increase in rapidity. In childhood all the things and circumstances of life are novel; and that is sufficient to awake us to the full consciousness of existence: hence, at that age, the day seems of such immense length. The same thing happens when we are travelling: one month seems longer than than four spent at home. Still, though time seems to last longer when we are young or on a journey, the sense of novelty does not prevent it from now and then in reality hanging heavily upon our hands under both these circumstances, at any rate more than is the case when we are old or staying at home. But the intellect gradually becomes so rubbed down and blunted by long habituation to such sensations that things have a constant tendency to produce less and less impression upon us as they pass by; and this makes time seem increasingly less important, and therefore shorter
in duration: the hours of the boy are longer than the days of the old man. Accordingly, time goes faster and faster the longer we live, like a ball rolling down hill. Or, to take another example: as in a revolving disc, the further a point lies from the centre, the more rapid is its rate of progression, so it is in the wheel of life; the further you stand from the beginning, the faster time moves for you. Hence it may be said that as far as concerns the immediate sensation that time makes upon our minds, the length of any given year is in direct proportion to the number of times it will divide our whole life: for instance, at the age of fifty the year appears to us only one-tenth as long as it did at the age of five.

This variation in the rate at which time appears to move, exercises a most decided influence upon the whole nature of our existence at every period of it. First of all, it causes childhood—even though it embrace only a span of fifteen years—to seem the longest period of life, and therefore the richest in reminiscences. Next, it brings it about that a man is apt to be bored just in proportion as he is young. Consider, for instance, that constant need of occupation—whether it is work or play—that is shown by children: if they come to an end of both work and play, a terrible feeling of boredom ensues. Even in youth people are by no means free from this tendency, and dread the hours when they have nothing to do. As manhood approaches, boredom disappears; and old men find the time too short when their days fly past them like arrows from a bow. Of course, I must be understood to speak of men, not of decrepit brutes. With this increased rapidity of time, boredom mostly passes away as we advance in life; and as the passions with all their attendant pain are then laid asleep, the burden of life is, on the whole, appreciably lighter in later years than in youth, provided, of course, that health remains. So it is that the period immediately preceding the weakness and troubles of old age, receives the name of a man’s best years.

That may be a true appellation, in view of the comfortable feeling which those years bring; but for all that the years of youth, when our consciousness is lively and open to every sort of impression, have this privilege—that then the seeds are sown and the buds come forth; it is the springtime of the
mind. Deep truths may be perceived, but can never be ex-
cogitated—that is to say, the first knowledge of them is immediate, called forth by some momentary impression. This knowledge is of such a kind as to be attainable only when the impressions are strong, lively and deep; and if we are to be acquainted with deep truths, everything depends upon a proper use of our early years. In later life, we may be better able to work upon other people—upon the world, because our natures are then finished and rounded off, and no more a prey to fresh views; but then the world is less able to work upon us. These are the years of action and achievement; while youth is the time for forming fundamental conceptions, and laying down the groundwork of thought.

In youth it is the outward aspect of things that most engages us; while in age, thought or reflection is the predominating quality of the mind. Hence, youth is the time for poetry, and age is more inclined to philosophy. In practical affairs it is the same: a man shapes his resolutions in youth more by the impression that the outward world makes upon him; whereas, when he is old, it is thought that determines his actions. This is partly to be explained by the fact that it is only when a man is old that the results of outward observation are present in sufficient numbers to allow of their being classified according to the ideas they represent—a process which in its turn causes those ideas to be more fully understood in all their bearings, and the exact value and amount of trust to be placed in them, fixed and determined; while at the same time he has grown accustomed to the impressions produced by the various phenomena of life, and their effects on him are no longer what they were.

Contrarily, in youth, the impressions that things make, that is to say, the outward aspects of life, are so overpoweringly strong, especially in the case of people of lively and imaginative disposition, that they view the world like a picture; and their chief concern is the figure they cut in it, the appearance they present; nay, they are unaware of the extent to which this is the case. It is a quality of mind that shows itself—if in no other way—in that personal vanity, and that love of fine clothes, which distinguish young people.
There can be no doubt that the intellectual powers are most capable of enduring great and sustained efforts in youth, up to the age of thirty-five at latest; from which period their strength begins to decline, though very gradually. Still, the later years of life, and even old age itself, are not without their intellectual compensation. It is only then that a man can be said to be really rich in experience or in learning; he has then had time and opportunity enough to enable him to see and think over life from all its sides; he has been able to compare one thing with another, and to discover points of contact and connecting links, so that only then are the true relations of things rightly understood. Further, in old age there comes an increased depth in the knowledge that was acquired in youth; a man has now many more illustrations of any ideas he may have attained; things which he thought he knew when he was young, he now knows in reality. And besides, his range of knowledge is wider; and in whatever direction it extends, it is thorough, and therefore formed into a consistent and connected whole; whereas in youth knowledge is always defective and fragmentary.

A complete and adequate notion of life can never be attained by anyone who does not reach old age; for it is only the old man who sees life whole and knows its natural course; it is only he who is acquainted—and this is most important—not only with its entrance, like the rest of mankind, but with its exit too; so that he alone has a full sense of its utter vanity; whilst the others never cease to labour under the false notion that everything will come right in the end.

On the other hand, there is more receptive power in youth, and at that time of life a man can make more out of the little that he knows. In age, judgment, penetration and thoroughness predominate. Youth is the time for amassing the material for a knowledge of the world that shall be distinctive and peculiar—for an original view of life, in other words, the legacy that a man of genius leaves to his fellow men; it is, however, only in later years that he becomes master of his material. Accordingly it will be found that, as a rule, a great writer gives his best work to the world when he is about fifty years of age. But though the tree of knowledge must reach
its full height before it can bear fruit, the roots of it lie in youth.

Every generation, no matter how paltry its character, thinks itself much wiser than the one immediately preceding it, let alone those that are more remote. It is just the same with the different periods in a man’s life; and yet often, in the one case no less than in the other, it is a mistaken opinion. In the years of physical growth, when our powers of mind and our stores of knowledge are receiving daily additions, it becomes a habit for to-day to look down with contempt upon yesterday. The habit strikes root, and remains even after the intellectual powers have begun to decline—when to-day should rather look up with respect to yesterday. So it is that we often unduly depreciate the achievements as well as the judgments of our youth.

This seems the place for making the general observation, that, although in its main qualities a man’s intellect or head, as well as his character or heart, is innate, yet the former is by no means so unalterable in its nature as the latter. The fact is that the intellect is subject to very many transformations, which, as a rule, do not fail to make their actual appearance; and this is so, partly because the intellect has a deep foundation in the physique, and partly because the material with which it deals is given in experience. And so, from a physical point of view, we find that if a man has any peculiar power, it first gradually increases in strength until it reaches its acme, after which it enters upon a path of slow decadence, until it ends in imbecility. But, on the other hand, we must not lose sight of the fact that the material which gives employment to a man’s powers and keeps them in activity—the subject-matter of thought and knowledge, experience, intellectual attainments, the practice of seeing to the bottom of things, and so a perfect mental vision, form in themselves a mass which continues to increase in size, until the time comes when weakness shows itself, and the man’s powers suddenly fail. The way in which these two distinguishable elements combine in the same nature—the one absolutely unalterable, and the other subject to change in two directions opposed to each other—explains the variety of mental attitude and the dissimilarity of value which attach to a man at different periods of life.
The same truth may be more broadly expressed by saying that the first forty years of life furnish the text, while the remaining thirty supply the commentary; and that without the commentary we are unable to understand aright the true sense and coherence of the text, together with the moral it contains and all the subtle application of which it admits.

Towards the close of life, much the same thing happens as at the end of a bal masqué—the masks are taken off. Then you can see who the people really are, with whom you have come into contact in your passage through the world. For by the end of life characters have come out in their true light, actions have borne fruit, achievements have been rightly appreciated, and all shams have fallen to pieces. For this, Time was in every case requisite.

But the most curious fact is that it is also only towards the close of life that a man really recognizes and understands his own true self—the aims and objects he has followed in life, more especially the kind of relation in which he has stood to other people and to the world. It will often happen that as a result of this knowledge, a man will have to assign himself a lower place than he formerly thought was his due. But there are exceptions to this rule; and it will occasionally be the case that he will take a higher position than he had before. This will be owing to the fact that he had no adequate notion of the baseness of the world, and that he set up a higher aim for himself than was followed by the rest of mankind.

The progress of life shows a man the stuff of which he is made.

It is customary to call youth the happy, and age the sad part of life. This would be true if it were the passions that made a man happy. Youth is swayed to and fro by them; and they give a great deal of pain and little pleasure. In age the passions cool and leave a man at rest, and then forthwith his mind takes a contemplative tone; the intellect is set free and attains the upper hand. And since, in itself, intellect is beyond the range of pain, a man feels happy just in so far as his intellect is the predominating part of him.

It need only be remembered that all pleasure is negative, and that pain is positive in its nature, in order to see that the
passions can never be a source of happiness, and that age is not the less to be envied on the ground that many pleasures are denied it. For every sort of pleasure is never anything more than the quietive of some need or longing; and that pleasure should come to an end as soon as the need ceases, is no more a subject of complaint than that a man cannot go on eating after he has had his dinner, or fall asleep again after a good night’s rest.

So far from youth being the happiest period of life, there is much more truth in the remark made by Plato, at the beginning of the Republic, that the prize should rather be given to old age, because then at last a man is freed from the animal passion which has hitherto never ceased to disquiet him. Nay, it may even be said that the countless and manifold humours which have their source in this passion, and the emotions that spring from it, produce a mild state of madness: and this lasts as long as the man is subject to the spell of the impulse—this evil spirit, as it were, of which there is no riddance—so that he never really becomes a reasonable being until the passion is extinguished.

There is no doubt that, in general, and apart from individual circumstances and particular dispositions, youth is marked by a certain melancholy and sadness, while genial sentiments attach to old age; and the reason of this is nothing but the fact that the young man is still under the service, nay, the forced labour, imposed by that evil spirit, which scarcely ever leaves him a moment to himself. To this source may be traced, directly or indirectly, almost all and every ill that befalls or menaces mankind. The old man is genial and cheerful because, after long lying in the bonds of passion, he can now move about in freedom.

Still, it should not be forgotten that, when this passion is extinguished, the true kernel of life is gone, and nothing remains but the hollow shell; or, from another point of view, life then becomes like a comedy, which, begun by real actors, is continued and brought to an end by automata dressed in their clothes.

However that may be, youth is the period of unrest, and age of repose; and from that very circumstance, the relative
degree of pleasure belonging to each may be inferred. The child stretches out its little hands in the eager desire to seize all the pretty things that meet its sight, charmed by the world because all its senses are still so young and fresh. Much the same thing happens with the youth, and he displays greater energy in his quest. He, too, is charmed by all the pretty things and the many pleasing shapes that surround him; and forthwith his imagination conjures up pleasures which the world can never realize. So he is filled with an ardent desire for he knows not what delights—robbing him of all rest and making happiness impossible. But when old age is reached, all this is over and done with, partly because the blood runs cooler and the senses are no longer so easily allured; partly because experience has shown the true value of things and the futility of pleasure, whereby illusion has been gradually dispelled, and the strange fancies and prejudices which previously concealed or distorted a free and true view of the world, have been dissipated and put to flight; with the result that a man can now get a juster and clearer view, and see things as they are, and also in a measure attain more or less insight into the nullity of all things on this earth.

It is this that gives almost every old man, no matter how ordinary his faculties may be, a certain tincture of wisdom, which distinguishes him from the young. But the chief result of all this change is the peace of mind that ensues—a great element of happiness, and, in fact, the condition and essence of it. While the young man fancies that there is a vast amount of good things in the world, if he could only come at them, the old man is steeped in the truth of the Preacher's words, that all things are vanity—knowing that, however gilded the shell, the nut is hollow.

In these later years, and not before, a man comes to a true appreciation of Horace's maxim: Nil admirari. He is directly and sincerely convinced of the vanity of everything and that all the glories of the world are as nothing: his illusions are gone. He is no more beset with the idea that there is any particular amount of happiness anywhere, in the palace or in the cottage, any more than he himself enjoys when he is free
from bodily or mental pain. The worldly distinctions of great and small, high and low, exist for him no longer; and in this blissful state of mind the old man may look down with a smile upon all false notions. He is completely undeceived, and knows that whatever may be done to adorn human life and deck it out in finery, its paltry character will soon show through the glitter of its surroundings; and that, paint and bejewel it as one may, it remains everywhere much the same—an existence which has no true value except in freedom from pain, and is never to be estimated by the presence of pleasure, let alone, then, of display.¹

Disillusion is the chief characteristic of old age; for by that time the fictions are gone which gave life its charm and spurred on the mind to activity; the splendours of the world have been proved null and vain; its pomp, grandeur and magnificence are faded. A man has then found out that behind most of the things he wants, and most of the pleasures he longs for, there is very little after all; and so he comes by degrees to see that our existence is all empty and void. It is only when he is seventy years old that he quite understands the first words of the Preacher; and this again explains why it is that old men are sometimes fretful and morose.

It is often said that the common lot of old age is disease and weariness of life. Disease is by no means essential to old age; especially where a really long span of years is to be attained; for as life goes on, the conditions of health and disorder tend to increase—crescete vita, crescit sanitas et morbus. And as far as weariness or boredom is concerned, I have stated above why old age is even less exposed to that form of evil than youth. Nor is boredom by any means to be taken as a necessary accompaniment of that solitude, which, for reasons that do not require to be explained, old age certainly cannot escape; it is rather the fate that awaits those who have never known any other pleasures but the gratification of the senses and the delights of society—who have left their minds unenlightened and their faculties unused. It is quite true that the intellectual faculties decline with the approach of old age; but where they were originally strong, there will always be enough left to

¹ Cf. Horace, Epist., I, 12, 1-4.
combat the onslaught of boredom. And then again, as I have
said, experience, knowledge, reflection, and skill in dealing
with men, combine to give an old man an increasingly accurate
insight into the ways of the world; his judgment becomes
keen and he attains a coherent view of life; his mental vision
embraces a wider range. Constantly finding new uses for his
stores of knowledge and adding to them at every opportunity,
he maintains uninterrupted that inward process of self-educa-
tion which gives employment and satisfaction to the mind,
and thus forms the due reward of all its efforts.
All this serves in some measure as a compensation for
decreased intellectual power. And besides, Time, as I have
remarked, seems to go much more quickly when we are
advanced in years; and this is in itself a preventive of boredom.
There is no great harm in the fact that a man's bodily strength
decreases in old age, unless, indeed, he requires it to make
a living. To be poor when one is old, is a great misfortune.
If a man is secure from that, and retains his health, old age
may be a very passable time of life. Its chief necessity is to be
comfortable and well off; and, in consequence, money is then
prized more than ever, because it is a substitute for failing
strength. Deserted by Venus, the old man likes to turn to
Bacchus to make him merry. In the place of wanting to see
things, to travel and learn, comes the desire to speak and
teach. It is a piece of good fortune if the old man retains some
of his love of study or of music or of the theatre—if, in general,
he is still somewhat susceptible to the things about him; as is,
indeed, the case with some people to a very late age. At that
time of life, what a man has in himself is of greater advantage
to him than ever it was before.
There can be no doubt that most people who have never
been anything but dull and stupid, become more and more
of automata as they grow old. They have always thought, said
and done the same things as their neighbours; and nothing
that happens now can change their disposition, or make them
act otherwise. To talk to old people of this kind is like writing
on the sand; if you produce any impression at all, it is gone
almost immediately; old age is here nothing but the caput
mortuum of life—all that is essential to manhood is gone.
There are cases in which nature supplies a third set of teeth in old age, thereby apparently demonstrating the fact that that period of life is a second childhood.

It is certainly a very melancholy thing that all a man’s faculties tend to waste away as he grows old, and at a rate that increases in rapidity: but still, this is a necessary, nay a beneficial arrangement, as otherwise death, for which it is a preparation, would be too hard to bear. So the greatest boon that follows the attainment of extreme old age is euthanasia—an easy death, not ushered in by disease, and free from all pain and struggle.\(^1\) For let a man live as long as he may, he is never conscious of any moment but the present, one and indivisible; and in those late years the mind loses more every day by sheer forgetfulness than ever it gains anew.

The main difference between youth and age will always be that youth looks forward to life, and old age to death; and that while the one has a short past and a long future before it, the case is just the opposite with the other. It is quite true that when a man is old, to die is the only thing that awaits him; while if he is young, he may expect to live; and the question arises, Which of the two fates is the more hazardous, and if life is not a matter which, on the whole, it is better to have behind one than before? Does not the Preacher say: the day of death [is better] than the day of one’s birth?\(^2\) It is certainly a rash thing to wish for long life;\(^3\) for, as the Spanish

\(^1\) See Welt als Wille und Vorstellung, bk. II, ch. 41, for a further description of this happy end to life.

\(^2\) Ecclesiastes vii. 1.

\(^3\) The life of man cannot, strictly speaking, be called either long or short, since it is the ultimate standard by which duration of time in regard to all other things is measured.

In one of the Vedic Upanishads (Upaneekhat, II) the natural length of human life is put down at one hundred years. And I believe this to be right. I have observed, as a matter of fact, that it is only people who exceed the age of ninety who attain euthanasia—who die, that is to say, of no disease, apoplexy or convulsion, and pass away without agony of any sort; nay, who sometimes even show no pallor, but expire generally in a sitting attitude, and often after a meal—or, I may say, simply cease to live rather than die. To come to one’s end before the age of ninety, means to die of disease, in other words, prematurely.

Now the Old Testament (Psalms xc. 10) puts the limit of human life at seventy, and if it is very long, at eighty years; and what is more noticeable still, Herodotus (i. 52 and iii. 22) says the same thing. But this
proverb has it, it means to see much evil—**Quien larga vida vive mucho mal vide.**

A man’s individual career is not, as Astrology wishes to make out, to be predicted from observation of the planets; but the course of human life in general, as far as the various periods of it are concerned, may be likened to the succession of the planets: so that we may be said to pass under the influence of each one of them in turn.

At ten **Mercury** is in the ascendant; and at that age, a man, like this planet, is characterized by extreme mobility within a narrow sphere, where trifles have a great effect upon him; but under the guidance of so crafty and eloquent a god, he easily makes great progress. **Venus** begins her sway during his twentieth year, and then a man is wholly given up to the love of women. At thirty, **Mars** comes to the front, and he is now all energy and strength—daring, pugnacious and arrogant.

When a man reaches the age of forty, he is under the rule of the four **Asteroids**; that is to say, his life has gained something in extension. He is frugal; in other words, by the help of **Ceres**, he favours what is useful; he has his own hearth, by the influence of **Vesta**; **Pallas** has taught him that which is necessary for him to know; and his wife—his **Juno**—rules as the mistress of his house.¹

But at the age of fifty, **Jupiter** is the dominant influence.

¹ The other asteroids which have been discovered since, are an innovation, and I shall have nothing to do with them. My relation to them is that of the professors of philosophy to me—I ignore them, because they do not suit my book.
At that period a man has outlived most of his contemporaries, and he can feel himself superior to the generation about him. He is still in the full enjoyment of his strength, and rich in experience and knowledge; and if he has any power and position of his own, he is endowed with authority over all who stand in his immediate surroundings. He is no more inclined to receive orders from others; he wants to take command himself. The work most suitable to him now is to guide and rule within his own sphere. This is the point where Jupiter culminates, and where the man of fifty years is at his best.

Then comes Saturn, at about the age of sixty, a weight as of lead, dull and slow:

*But old folks, many feign as they were dead; Unwieldly, slow, heavy and pale as lead.*

Last of all, Uranus; or, as the saying is, a man goes to heaven.

I cannot find a place for Neptune, as this planet has been very thoughtlessly named; because I may not call it as it should be called—Eros. Otherwise I should point out how Beginning and End meet together, and how closely and intimately Eros is connected with Death; how Orcus, or Amenthes, as the Egyptians called him, is not only the receiver but the giver of all things—λαμβάνων καὶ δίδων. Death is the great reservoir of Life. Everything comes from Orcus—everything that is alive now was once there. Could we but understand the great trick by which that is done, all would be clear!

2. Plutarch, *De Iside et Osiride*, ch. 29.
RELIGION:

A DIALOGUE

DEMOPELLES—PHILALETHERS

AND OTHER ESSAYS
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RELIGION:

A DIALOGUE

Demophoëles: Between ourselves, my dear fellow, I don't care about the way you sometimes have of exhibiting your talent for philosophy; you make religion a subject for sarcastic remarks, and even for open ridicule. Everyone thinks his religion sacred, and therefore you ought to respect it.

Philalethes: That doesn't follow! I don't see why, because other people are simpletons, I should have any regard for a pack of lies. I respect truth everywhere, and so I can't respect what is opposed to it. My maxim is Viget veritas et pereat mundus, like the lawyers' Fiat ustitia et pereat mundus. Every profession ought to have an analogous device.

Demophoëles: Then I suppose doctors should say Fiant pilulae et pereat mundus—there wouldn't be much difficulty about that!

Philalethes: Heaven forbid! You must take everything cum grano salis.

Demophoëles: Exactly; that's why I want you to take religion cum grano salis. I want you to see that you must meet the requirements of the people according to the measure of their comprehension. Where you have masses of people, of crude susceptibilities and clumsy intelligence, sordid in their pursuits and sunk in drudgery, religion provides the only means of proclaiming and making them feel the high import of life. For the average man takes an interest, primarily, in nothing but what will satisfy his physical needs and hankerings, and beyond this, give him a little amusement and pastime. Founders of religion and philosophers come into the world to rouse him from his stupor and point to the lofty meaning of existence; philosophers for the few, the emancipated, founders of religion for the many, for humanity at large. For, as your friend Plato has said, the multitude can't be philosophers,
and you shouldn't forget that. Religion is the metaphysics of the masses; by all means let them keep it: let it therefore command external respect, for to discredit it is to take it away. Just as they have popular poetry, and the popular wisdom of proverbs, so they must have popular metaphysics too: for mankind absolutely needs an interpretation of life; and this, again, must be suited to popular comprehension. Consequently, this interpretation is always an allegorical investiture of the truth: and in practical life and in its effects on the feelings, that is to say, as a rule of action and as a comfort and consolation in suffering and death, it accomplishes perhaps just as much as the truth itself could achieve if we possessed it. Don't take offence at its unkempt, grotesque and apparently absurd form; for with your education and learning, you have no idea of the roundabout ways by which people in their crude state have to receive their knowledge of deep truths. The various religions are only various forms in which the truth, which taken by itself is above their comprehension, is grasped and realized by the masses; and truth becomes inseparable from these forms. Therefore, my dear sir, don't take it amiss if I say that to make a mockery of these forms is both shallow and unjust.

**Philalethes:** But isn't it every bit as shallow and unjust to demand that there shall be no other system of metaphysics but this one, cut out as it is to suit the requirements and comprehension of the masses? that its doctrines shall be the limit of human speculation, the standard of all thought, so that the metaphysics of the few, the emancipated, as you call them, must be devoted only to confirming, strengthening, and explaining the metaphysics of the masses? that the highest powers of human intelligence shall remain unused and undeveloped, even be nipped in the bud, in order that their activity may not thwart the popular metaphysics? And isn't this just the very claim which religion sets up? Isn't it a little too much to have tolerance and delicate forbearance preached by what is intolerance and cruelty itself? Think of the heretical tribunals, inquisitions, religious wars, crusades, Socrates' cup of poison, Bruno's and Vanini's death in the flames! Is all this to-day quite a thing of the past? How can genuine philosophical effort, sincere search after truth, the noblest calling of the noblest
men, be let and hindered more completely than by a conventional system of metaphysics enjoying a State monopoly, the principles of which are impressed into every head in earliest youth so earnestly, so deeply, and so firmly, that, unless the mind is miraculously elastic, they remain indelible. In this way the groundwork of all healthy reason is once for all deranged; that is to say, the capacity for original thought and unbiased judgment, which is weak enough in itself, is, in regard to those subjects to which it might be applied, for ever paralysed and ruined.

Demopheles: Which means, I suppose, that people have arrived at a conviction which they won’t give up in order to embrace yours instead.

Philaletes: Ah! If it were only a conviction based on insight. Then one could bring arguments to bear, and the battle would be fought with equal weapons. But religions admittedly appeal, not to conviction as the result of argument, but to belief as demanded by revelation. And as the capacity for believing is strongest in childhood, special care is taken to make sure of this tender age. This has much more to do with the doctrines of belief taking root than threats and reports of miracles. If, in early childhood, certain fundamental views and doctrines are paraded with unusual solemnity, and an air of the greatest earnestness never before visible in anything else; if, at the same time, the possibility of a doubt about them be completely passed over, or touched upon only to indicate that doubt is the first step to eternal perdition, the resulting impression will be so deep that, as a rule, that is, in almost every case, doubt about them will be almost as impossible as doubt about one’s own existence. Hardly one in ten thousand will have the strength of mind to ask himself seriously and earnestly—is that true? To call such as can do it strong minds, esprits forts, is a description apter than is generally supposed. But for the ordinary mind there is nothing so absurd or revolting but what, if inculcated in that way, the strongest belief in it will strike root. If, for example, the killing of a heretic or insider were essential to the future salvation of his soul, almost everyone would make it the chief event of his life, and in dying would draw consolation and strength from the remembrance that
he had succeeded. As a matter of fact, almost every Spaniard in days gone by used to look upon an *auto-da-fé* as the most pious of all acts and one most agreeable to God. A parallel to this may be found in the way in which the Thugs (a religious sect in India, suppressed a short time ago by the English, who executed numbers of them) express their sense of religion and their veneration for the goddess Kali; they take every opportunity of murdering their friends and travelling companions, with the object of getting possession of their goods, and in the serious conviction that they are thereby doing a praiseworthy action, conducive to their eternal welfare. The power of religious dogma, when inculcated early, is such as to stifle conscience, compassion and finally every feeling of humanity. But if you want to see with your own eyes and close at hand what timely inoculation of belief will accomplish, look at the English. Here is a nation favoured before all others by nature; endowed, more than all others, with discernment, intelligence, power of judgment, strength of character; look at them, abase and made ridiculous, beyond all others, by their stupid ecclesiastical superstition, which appears amongst their other abilities like a fixed idea or monomania. For this they have to thank the circumstance that education is in the hands of the clergy, whose endeavour it is to impress all the articles of belief, at the earliest age, in a way that amounts to a kind of paralysis of the brain; this in its turn expresses itself all their life in an idiotic bigotry, which makes otherwise most sensible and intelligent people amongst them degrade themselves so that one can't make head or tail of them. If you consider how essential to such a masterpiece is inoculation in the tender age of childhood, the missionary system appears no longer only as the acme of human importunity, arrogance and impertinence, but also as an absurdity, if it doesn't confine itself to nations which are still in their infancy, like Caffirs, Hottentots, South Sea Islanders, etc. Amongst these races it is successful; but in India the Brahmans treat the discourses of the missionaries with contemptuous smiles of approbation, or simply shrug their shoulders. And one may say generally that the prosely-
tising efforts of the missionaries in India, in spite of the most advantageous facilities, are, as a rule, a failure. An authentic report in Vol. XXI of the *Asiatic Journal* (1826) states that after so many years of missionary activity not more than three hundred living converts were to be found in the whole of India, where the population of the English possessions alone comes to one hundred and fifteen millions; and at the same time it is admitted that the Christian converts are distinguished for their extreme immorality. Three hundred venal and bribed souls out of so many millions! There is no evidence that things have gone better with Christianity in India since then, in spite of the fact that the missionaries are now trying, contrary to stipulation and in schools exclusively designed for secular English instruction, to work upon the children's minds as they please, in order to smuggle in Christianity; against which the Hindoos are most jealously on their guard. As I have said, childhood is the time to sow the seeds of belief, and not manhood; more especially where an earlier faith has taken root. An acquired conviction such as is feigned by adults is, as a rule, only the mask for some kind of personal interest. And it is the feeling that this is almost bound to be the case which makes a man who has changed his religion in mature years an object of contempt to most people everywhere; who thus show that they look upon religion, not as a matter of reasoned conviction, but merely as a belief inoculated in childhood, before any test can be applied. And that they are right in their view of religion is also obvious from the way in which not only the masses, who are blindly credulous, but also the clergy of every religion, who, as such, have faithfully and zealously studied its sources, foundations, dogmas and disputed points, cleave as a body to the religion of their particular country; consequently for a minister of one religion or confession to go over to another is the rarest thing in the world. The Catholic clergy, for example, are fully convinced of the truth of all the tenets of their Church, and so are the Protestant clergy of theirs, and both defend the principles of their creeds with like zeal. And yet the conviction is governed merely by the country native to each; to the South German ecclesiastic the truth of the Catholic dogma is quite obvious, to the North
German, the Protestant. If, then, these convictions are based on objective reasons, the reasons must be climatic, and thrive, like plants, some only here, some only there. The convictions of those who are thus locally convinced are taken on trust and believed by the masses everywhere.

_Demopheles:_ Well, no harm is done, and it doesn’t make any real difference. As a fact, Protestantism is more suited to the north, Catholicism to the south.

_Philaletes:_ So it seems. Still I take a higher standpoint, and keep in view a more important object, the progress, namely, of the knowledge of truth among mankind. And from this point of view, it is a terrible thing that, wherever a man is born, certain propositions are inculcated in him in earliest youth, and he is assured that he may never have any doubts about them, under penalty of thereby forfeiting eternal salvation; propositions, I mean, which affect the foundation of all our other knowledge and accordingly determine for ever, and, if they are false, distort for ever, the point of view from which our knowledge starts; and as, further, the corollaries of these propositions touch the entire system of our intellectual attainments at every point, the whole of human knowledge is thoroughly adulterated by them. Evidence of this is afforded by every literature; the most striking by that of the Middle Age, but in a too considerable degree by that of the fifteenth and sixteenth centuries. Look at even the first minds of all those epochs; how paralysed they are by false fundamental positions like these; how, more especially, all insight into the true constitution and working of Nature is, as it were, blocked up. During the whole of the Christian period Theism presents a solid barrier to all intellectual effort, and chiefly to philosophy, arresting or stunting all progress. For the scientific men of these ages God, devil, angels, demons hid the whole of nature; no enquiry was followed to the end, nothing ever thoroughly examined; everything which went beyond the most obvious causal nexus was immediately set down to those personalities. "It was at once explained by a reference to God, angels or demons," as Pomponiatius expressed himself when the matter was being discussed, "and philosophers at any rate have nothing analogous." There is, to be sure, a suspicion of
irony in this statement of Pomponatus, as his perfidy in other matters is known; still, he is only giving expression to the general way of thinking of his age. And if, on the other hand, anyone possessed the rare quality of an elastic mind, which alone could burst the bonds, his writings and he himself with them were burnt; as happened to Bruno and Vanini. How completely an ordinary mind is paralysed by that early preparation in metaphysics is seen in the most vivid way and on its most ridiculous side, whenever it undertakes to criticize the doctrines of an alien creed. The efforts of the ordinary man are generally found to be directed to a careful exhibition of the incongruity of its dogmas with those of his own belief: he is at great pains to show that not only do they not say, but certainly do not mean, the same thing; and with that he thinks, in his simplicity, that he has demonstrated the falsehood of the alien creed. He really never dreams of putting the question which of the two may be right; his own articles of belief he looks upon as à priori true and certain principles.

Demopheles: So that's your higher point of view! I assure you there is a higher still. First live, then philosophise is a maxim of more comprehensive import than appears at first sight. The first thing to do is to control the raw and evil dispositions of the masses, so as to keep them from pushing injustice to extremes, and from committing cruel, violent and disgraceful acts. If you were to wait until they had recognized and grasped the truth, you would undoubtedly come too late; and truth, supposing that it had been found, would surpass their powers of comprehension. In any case an allegorical investiture of it, a parable or myth, is all that would be of any service to them. As Kant said, there must be a public standard of Right and Virtue; it must always flutter high overhead. It is a matter of indifference what heraldic figures are inscribed on it, so long as they signify what is meant. Such an allegorical representation of truth is always and everywhere, for humanity at large, a serviceable substitute for a truth to which it can never attain, for a philosophy which it can never grasp; let alone the fact that it is daily changing its shape, and has in no form as yet met with general acceptance. Practical aims, then, my good Philalethes, are in every respect superior to theoretical.
Philalethes: What you say is very like the ancient advice of Timæus of Locrus, the Pythagorean, stop the mind with falsehood if you can’t speed it with truth. I almost suspect that your plan is the one which is so much in vogue just now, that you want to impress upon us that

The hour is nigh
When we may feast in quiet.

You recommend us, in fact, to take timely precautions, so that the waves of the discontented raging masses mayn’t disturb us at table. But the whole point of view is as false as it is nowadays popular and commended; and so I make haste to enter a protest against it. It is false that state, justice, law cannot be upheld without the assistance of religion and its dogmas; and that justice and public order need religion as a necessary complement, if legislative enactments are to be carried out. It is false, were it repeated a hundred times! An effective and striking argument to the contrary is afforded by the ancients, especially the Greeks. They had nothing at all of what we understand by religion. They had no sacred documents, no dogma to be learned and its acceptance furthered by everyone, its principles to be inculcated early on the young. Just as little was moral doctrine preached by the ministers of religion, nor did the priests trouble themselves about morality or about what the people did or left undone. Not at all. The duty of the priests was confined to temple-ceremonial, prayers, hymns, sacrifices, processions, lustrations and the like, the object of which was anything but the moral improvement of the individual. What was called religion consisted, more especially in the cities, in giving temples here and there to some of the gods of the greater tribes, in which the worship described was carried on as a state matter, and was consequently, in fact, an affair of police. No one, except the functionaries performing, was in any way compelled to attend, or even to believe in it. In the whole of antiquity there is no trace of any obligation to believe in any particular dogma. Morally— in the case of an open denial of the existence of the gods, or any other reviling of them, a penalty was imposed, and that on account of the insult offered to the state, which served those gods! Beyond this it was free to everyone to think
of them what he pleased. If anyone wanted to gain the favour of those gods privately, by prayer or sacrifice, it was open to him to do so at his own expense and at his own risk; if he didn't do it, no one made any objection, least of all the state. In the case of the Romans everyone had his own Lares and Penates at home; these were, however, in reality, only the venerated busts of ancestors. Of the immortality of the soul and a life beyond the grave, the ancients had no firm, clear or, least of all, dogmatically fixed idea, but very loose, fluctuating, indefinite and problematical notions, everyone in his own way: and the ideas about the gods were just as varying, individual and vague. There was therefore really no religion, in our sense of the word, amongst the ancients. But did anarchy and lawlessness prevail amongst them on that account? Is not law and civil order, rather, so much their work, that it still forms the foundation of our own? Was there not complete protection for property, even though it consisted for the most part of slaves? And did not this state of things last for more than a thousand years? So that I can't recognize, I must even protest against the practical aims and the necessity of religion in the sense indicated by you, and so popular nowadays, that is, as an indispensable foundation of all legislative arrangements. For, if you take that point of view, the pure and sacred endeavour after truth will, to say the least, appear quixotic, and even criminal, if it ventures, in its feeling of justice, to denounce the authoritative creed as a usurper who has taken possession of the throne of truth and maintained his position by keeping up the deception.

Demopheles: But religion is not opposed to truth; it itself teaches truth. And as the range of its activity is not a narrow lecture room, but the world and humanity at large, religion must conform to the requirements and comprehension of an audience so numerous and so mixed. Religion must not let truth appear in its naked form; or, to use a medical simile, it must not exhibit it pure, but must employ a mythical vehicle, a medium, as it were. You can also compare truth in this respect to certain chemical stuffs which in themselves are gaseous, but which for medicinal uses, as also for preservation or transmission, must be bound to a stable, solid base, because
they would otherwise volatilize. Chlorine gas, for example, is for all purposes applied only in the form of chlorides. But if truth, pure, abstract and free from all mythical alloy, is always to remain unattainable, even by philosophers, it might be compared to fluorine, which cannot even be isolated, but must always appear in combination with other elements. Or, to take a less scientific simile, truth, which is inexpressible except by means of myth and allegory, is like water, which can be carried about only in vessels; a philosopher who insists on obtaining it pure is like a man who breaks the jug in order to get the water by itself. This is, perhaps, an exact analogy. At any rate, religion is truth allegorically and mythically expressed, and so rendered attainable and digestible by mankind in general. Mankind couldn’t possibly take it pure and unmixed, just as we can’t breathe pure oxygen; we require an addition of four times its bulk in nitrogen. In plain language, the profound meaning, the high aim of life, can only be unfolded and presented to the masses symbolically, because they are incapable of grasping it in its true signification. Philosophy, on the other hand, should be like the Eleusinian mysteries, for the few, the élite.

*Philalethes:* I understand. It comes, in short, to truth wearing the garment of falsehood. But in doing so it enters on a fatal alliance. What a dangerous weapon is put into the hands of those who are authorized to employ falsehood as the vehicle of truth! If it is as you say, I fear the damage caused by the falsehood will be greater than any advantage the truth could ever produce. Of course, if the allegory were admitted to be such, I should raise no objection; but with the admission it would rob itself of all respect, and consequently, of all utility. The allegory must, therefore, put in a claim to be true in the proper sense of the word, and maintain the claim; while, at the most, it is true only in an allegorical sense. Here lies the irreparable mischief, the permanent evil; and this is why religion has always been and will always be in conflict with the noble endeavour after pure truth.

*Demopheles:* Oh no! that danger is guarded against. If religion mayn’t exactly confess its allegorical nature, it gives sufficient indication of it.
Philalethes: How so?

Demopheles: In its mysteries. "Mystery," is in reality only a technical theological term for religious allegory. All religions have their mysteries. Properly speaking, a mystery is a dogma which is plainly absurd, but which, nevertheless, conceals in itself a lofty truth, and one which by itself would be completely incomprehensible to the ordinary understanding of the raw multitude. The multitude accepts it in this disguise on trust, and believes it, without being led astray by the absurdity of it, which even to its intelligence is obvious; and in this way it participates in the kernel of the matter so far as it is possible for it to do so. To explain what I mean, I may add that even in philosophy an attempt has been made to make use of a mystery. Pascal, for example, who was at once a pietist, a mathematician, and a philosopher, says in this threefold capacity: God is everywhere centre and nowhere periphery. Malebranche has also the just remark: Liberty is a mystery. One could go a step further and maintain that in religions everything is mystery. For to impart truth, in the proper sense of the word, to the multitude in its raw state is absolutely impossible; all that can fall to its lot is to be enlightened by a mythological reflection of it. Naked truth is out of place before the eyes of the profane vulgar; it can only make its appearance thickly veiled. Hence, it is unreasonable to require of a religion that it shall be true in the proper sense of the word; and this, I may observe in passing, is nowadays the absurd contention of Rationalists and Supernaturalists alike. Both start from the position that religion must be the real truth; and while the former demonstrate that it is not the truth, the latter obstinately maintain that it is; or rather, the former dress up and arrange the allegorical element in such a way, that, in the proper sense of the word, it could be true, but would be, in that case, a platitude; while the latter wish to maintain that it is true in the proper sense of the word, without any further dressing; a belief, which, as we ought to know, is only to be enforced by inquisitions and the stake. As a fact, however, myth and allegory really form the proper element of religion; and under this indispensable condition, which is imposed by the intellectual limitation of the multitude, religion provides a sufficient satis-
faction for those metaphysical requirements of mankind which are indestructible. It takes the place of that pure philosophical truth which is infinitely difficult and perhaps never attainable.

*Philalethes*: Ah! just as a wooden leg takes the place of a natural one; it supplies what is lacking, barely does duty for it, claims to be regarded as a natural leg, and is more or less artfully put together. The only difference is that, whilst a natural leg as a rule preceded the wooden one, religion has everywhere got the start of philosophy.

*Demophiles*: That may be, but still for a man who hasn't a natural leg, a wooden one is of great service. You must bear in mind that the metaphysical needs of mankind absolutely require satisfaction, because the horizon of man's thoughts must have a background and not remain unbounded. Man has, as a rule, no faculty for weighing reasons and discriminating between what is false and what is true; and besides, the labour which nature and the needs of nature impose upon him, leaves him no time for such inquiries, or for the education which they presuppose. In his case, therefore, it is no use talking of a reasoned conviction; he has to fall back on belief and authority. If a really true philosophy were to take the place of religion, nine-tenths at least of mankind would have to receive it on authority; that is to say, it too would be a matter of faith, for Plato's dictum, that the multitude can't be philosophers, will always remain true. Authority, however, is an affair of time and circumstance alone, and so it can't be bestowed on that which has only reason in its favour; it must accordingly be allowed to nothing but what has acquired it in the course of history, even if it is only an allegorical representation of truth. Truth in this form, supported by authority, appeals first of all to those elements in the human constitution which are strictly metaphysical, that is to say, to the need man feels of a theory in regard to the riddle of existence which forces itself upon his notice, a need arising from the consciousness that behind the physical in the world there is a metaphysical, something permanent as the foundation of constant change. Then it appeals to the will, to the fears and hopes of mortal beings living in constant struggle; for whom, accordingly, religion creates gods and demons whom they can cry
to, appease and win over. Finally, it appeals to that moral consciousness which is undeniably present in man, lends to it that corroboration and support without which it would not easily maintain itself in the struggle against so many temptations. It is just from this side that religion affords an inexhaustible source of consolation and comfort in the innumerable trials of life, a comfort which does not leave men in death, but rather then only unfolds its full efficacy. So religion may be compared to one who takes a blind man by the hand and leads him, because he is unable to see for himself, whose concern it is to reach his destination, not to look at everything by the way.

*Philalethes:* That is certainly the strong point of religion. If it is a fraud, it is a pious fraud; that is undeniable. But this makes priests something between deceivers and teachers of morality: they daren't teach the real truth, as you have quite rightly explained, even if they knew it, which is not the case. A true philosophy, then, can always exist, but not a true religion; true, I mean, in the proper understanding of the word, not merely in that flowery or allegorical sense which you have described; a sense in which all religions would be true, only in various degrees. It is quite in keeping with the inextricable mixture of weal and woe, honesty and deceit, good and evil, nobility and baseness, which is the average characteristic of the world everywhere, that the most important, the most lofty, the most sacred truths can make their appearance only in combination with a lie, can even borrow strength from a lie as from something that works more powerfully on mankind; and, as revelation, must be ushered in by a lie. This might indeed be regarded as the cachet of the moral world. However, we won't give up the hope that mankind will eventually reach a point of maturity and education at which it can on the one side produce, and on the other receive, the true philosophy. *Simplex sigillum veri:* the naked truth must be so simple and intelligible that it can be imparted to all in its true form, without any admixture of myth and tale, without disguising it in the form of religion.

*Demopheles:* You've no notion how stupid most people are.

*Philalethes:* I am only expressing a hope which I can't give
up. If it were fulfilled, truth in its simple and intelligible form would of course drive religion from the place it has so long occupied as its representative, and by that very means kept open for it. The time would have come when religion would have carried out her object and completed her course: the race she had brought to years of discretion she could dismiss, and herself depart in peace: that would be the euthanasia of religion. But as long as she lives, she has two faces, one of truth, one of fraud. According as you look at one or the other, you will bear her favour or illwill. Religion must be regarded as a necessary evil, its necessity resting on the pitiful imbecility of the great majority of mankind, incapable of grasping the truth, and therefore requiring, in its pressing need, something to take its place.

Demopheles: Really, one would think that you philosophers had truth in a cupboard, and that all you had to do was to go and get it!

Philalethes: Well, if we haven’t got it, it is chiefly owing to the pressure put upon philosophy by religion at all times and in all places. People have tried to make the expression and communication of truth, even the contemplation and discovery of it, impossible, by putting children, in their earliest years, into the hand of priests to be manipulated; to have the lines in which their fundamental thoughts are henceforth to run, laid down with such firmness as, in essential matters, to be fixed and determined for this whole life. When I take up the writings even of the best intellects of the sixteenth and seventeenth centuries (more especially if I have been engaged in Oriental Studies), I am sometimes shocked to see how they are paralysed and hemmed in on all sides by Jewish ideas. How can anyone think out the true philosophy when he is prepared like this?

Demopheles: Even if the true philosophy were to be discovered, religion wouldn’t disappear from the world, as you seem to think. There can’t be one system of metaphysics for everybody; that’s rendered impossible by the natural differences of intellectual power between man and man, and the differences, too, which education makes. It is a necessity for the great majority of mankind to engage in that severe bodily
labour which cannot be dispensed with if the ceaseless requirements of the whole race are to be satisfied. Not only does this leave the majority no time for education, for learning, for contemplation; but by virtue of the hard and fast antagonism between muscles and mind, the intelligence is blunted by so much exhausting bodily labour, and becomes heavy, clumsy, awkward and consequently incapable of grasping any other than quite simple situations. At least nine-tenths of the human race falls under this category. But still people require a system of metaphysics, that is, an account of the world and our existence, because such an account belongs to the most natural needs of mankind; they require a popular system; and to be popular it must combine many rare qualities. It must be easily understood, and at the same time possess, on the proper points, a certain amount of obscurity, even of impenetrability; then a correct and satisfactory system of morality must be bound up with its dogmas; above all, it must afford inexhaustible consolation in suffering and death; the consequence of all this is, that it can only be true in an allegorical and not in a real sense. Further, it must have the support of an authority which is impressive by its great age, by being universally recognized, by its documents, their tone and utterances; qualities which are so extremely difficult to combine that many a man wouldn't be so ready, if he considered the matter, to help to undermine a religion, but would reflect that what he is attacking is a people's most sacred treasure. If you want to form an opinion on religion, you should always bear in mind the character of the great multitude for which it is destined, and form a picture to yourself of its complete inferiority, moral and intellectual. It is incredible how far this inferiority goes, and how perseveringly a spark of truth will glimmer on even under the crudest covering of monstrous fable or grotesque ceremony, clinging indestructibly, like the odour of musk, to everything that has once come into contact with it. In illustration of this, consider the profound wisdom of the Upanishads, and then look at the mad idolatry in the India of to-day, with its pilgrimages, processions and festivities, or at the insane and ridiculous goings-on of the Saniassi. Still one can't deny that in all this insanity and nonsense there lies some obscure
purpose which accords with, or is a reflection of, the profound wisdom I mentioned. But for the brute multitude, it has to be dressed up in this form. In such a contrast as this we have the two poles of humanity, the wisdom of the individual and the bestiality of the many, both of which find their point of contact in the moral sphere. That saying from the Kurral must occur to everybody, *Base people look like men, but I have never seen their exact counterpart.* The man of education may, all the same, interpret religion to himself *cum grano salis;* the man of learning, the contemplative spirit may secretly exchange it for a philosophy. But here again one philosophy wouldn’t suit everybody; by the laws of affinity every system would draw to itself that public to whose education and capacities it was most suited. So there is always an inferior metaphysical system of the schools for the educated multitude, and a higher one for the *élite.* Kant’s lofty doctrine, for instance, had to be degraded to the level of the schools and ruined by such men as Fries, Krug and Salat. In short, here, if anywhere, Goethe’s maxim is true, *One does not suit all.* Pure faith in revelation and pure metaphysics are for the two extremes, and for the intermediate steps mutual modifications of both in innumerable combinations and gradations. And this is rendered necessary by the immeasurable differences which nature and education have placed between man and man.

*Philalethes:* The view you take reminds me seriously of the mysteries of the ancients, which you mentioned just now. Their fundamental purpose seems to have been to remedy the evil arising from the differences of intellectual capacity and education. The plan was, out of the great multitude utterly impervious to unveiled truth, to select certain persons who might have it revealed to them up to a given point; out of these, again, to choose others to whom more would be revealed, as being able to grasp more; and so on up to the Epopts. These grades corresponded to the little, greater and greatest mysteries. The arrangement was founded on a correct estimate of the intellectual inequality of mankind.

*Demopheles:* To some extent the education in our lower, middle and high schools corresponds to the varying grades of initiation into the mysteries.
Philalethes: In a very approximate way; and then only in so far as subjects of higher knowledge are written about exclusively in Latin. But since that has ceased to be the case, all the mysteries are profaned.

Demopheles: However that may be, I wanted to remind you that you should look at religion more from the practical than from the theoretical side. Personified metaphysics may be the enemy of religion, but all the same personified morality will be its friend. Perhaps the metaphysical element in all religions is false; but the moral element in all is true. This might perhaps be presumed from the fact that they all disagree in their metaphysics, but are in accord as regards morality.

Philalethes: Which is an illustration of the rule of logic that false premises may give a true conclusion.

Demopheles: Let me hold you to your conclusion: let me remind you that religion has two sides. If it can’t stand when looked at from its theoretical, that is, its intellectual side; on the other hand, from the moral side, it proves itself the only means of guiding, controlling and mollifying those races of animals endowed with reason, whose kinship with the ape does not exclude a kinship with the tiger. But at the same time religion is, as a rule, a sufficient satisfaction for their dull metaphysical necessities. You don’t seem to me to possess a proper idea of the difference, wide as the heavens asunder, the deep gulf between your man of learning and enlightenment, accustomed to the process of thinking, and the heavy, clumsy, dull and sluggish consciousness of humanity’s beasts of burden, whose thoughts have once and for all taken the direction of anxiety about their livelihood, and cannot be put in motion in any other; whose muscular strength is so exclusively brought into play that the nervous power, which makes intelligence, sinks to a very low ebb. People like that must have something tangible which they can lay hold of on the slippery and thorny pathways of their life, some sort of beautiful fable, by means of which things can be imparted to them which their crude intelligence can entertain only in picture and parable. Profound explanations and fine distinctions are thrown away upon them. If you conceive religion in this light, and recollect that its aims are above all practical, and only in
a subordinate degree theoretical, it will appear to you as something worthy of the highest respect.

Philalethes: A respect which will finally rest upon the principle that the end sanctifies the means. I don’t feel in favour of a compromise on a basis like that. Religion may be an excellent means of taming and training the perverse, obtuse and ill-disposed members of the biped race: in the eyes of the friend of truth every fraud, even though it be a pious one, is to be condemned. A system of deception, a pack of lies, would be a strange means of inculcating virtue. The flag to which I have taken the oath is truth: I shall remain faithful to it everywhere, and whether I succeed or not, I shall fight for light and truth! If I see religion on the wrong side—

Demopheles: But you won’t. Religion isn’t a deception: it is true and the most important of all truths. Because its doctrines are, as I have said, of such a lofty kind that the multitude can’t grasp them without an intermediary; because, I say, its light would blind the ordinary eye, it comes forward wrapt in the veil of allegory and teaches, not indeed what is exactly true in itself, but what is true in respect of the lofty meaning contained in it; and, understood in this way, religion is the truth.

Philalethes: It would be all right if religion were only at liberty to be true in a merely allegorical sense. But its contention is that it is downright true in the proper sense of the word. Herein lies the deception, and it is here that the friend of truth must take up a hostile position.

Demopheles: This deception is a sine qua non. If religion were to admit that it was only the allegorical meaning in its doctrines which was true, it would rob itself of all efficacy. Such rigorous treatment as this would destroy its invaluable influence on the hearts and morals of mankind. Instead of insisting on that with pedantic obstinacy, look at its great achievements in the practical sphere, its furtherance of good and kindly feelings, its guidance in conduct, the support and consolation it gives to suffering humanity in life and death. How much you ought to guard against letting theoretical cavils discredit in the eyes of the multitude, and finally wrest from it, something which is an inexhaustible source of consolation
and tranquillity, something which, in its hard lot, it needs so much, even more than we do. On that score alone, religion should be free from attack.

Philalethes: With that kind of argument you could have driven Luther from the field, when he attacked the sale of indulgences. How many a man got consolation from the letters of indulgence, a consolation which nothing else could give, a complete tranquillity; so that he joyfully departed with the fullest confidence in the packet of them which he held in his hand at the hour of death, convinced that they were so many cards of admission to all the nine heavens. What is the use of grounds of consolation and tranquillity which are constantly overshadowed by the Damocles-sword of illusion? The truth, my dear sir, is the only safe thing; the truth alone remains steadfast and trusty; it is the only solid consolation; it is the indestructible diamond.

Demopheles: Yes, if you had truth in your pocket, ready to favour us with it on demand. All you’ve got are metaphysical systems, in which nothing is certain but the headaches they cost. Before you take anything away, you must have something better to put in its place.

Philalethes: That’s what you keep on saying. To free a man from error is to give, not to take away. Knowledge that a thing is false is a truth. Error always does harm: sooner or later it will bring mischief to the man who harbours it. Then give up deceiving people; confess ignorance of what you don’t know, and leave everyone to form his own articles of faith for himself. Perhaps they won’t turn out so bad, especially as they’ll rub one another’s corners down, and mutually rectify mistakes. The existence of many views will at any rate lay a foundation of tolerance. Those who possess knowledge and capacity may betake themselves to the study of philosophy, or even in their own persons carry the history of philosophy a step further.

Demopheles: That’ll be a pretty business! A whole nation of raw metaphysicians, wrangling and eventually coming to blows with one another!

Philalethes: Well, well, a few blows here and there are the sauce of life; or at any rate a very inconsiderable evil, compared with such things as priestly dominion, plundering of
the laity, persecution of heretics, courts of inquisition, crusades, religious wars, massacres of St. Bartholomew. These have been the results of popular metaphysics imposed from without; so I stick to the old saying that you can’t get grapes from thistles, nor expect good to come from a pack of lies.

Demopheles: How often must I repeat that religion is anything but a pack of lies? It is truth itself, only in a mythical, allegorical vesture. But when you spoke of your plan of everyone being his own founder of religion, I wanted to say that a particularism like this is totally opposed to human nature, and would consequently destroy all social order. Man is a metaphysical animal—that is to say, he has paramount metaphysical necessities; accordingly, he conceives life above all in its metaphysical significance and wishes to bring everything into line with that. Consequently, however strange it may sound in view of the uncertainty of all dogmas, agreement in the fundamentals of metaphysics is the chief thing; because a genuine and lasting bond of union is only possible among those who are of one opinion on these points. As a result of this, the main point of likeness and of contrast between nations is rather religion than government, or even language; and so the fabric of society, the State, will stand firm only when founded on a system of metaphysics which is acknowledged by all. This, of course, can only be a popular system—that is, a religion: it becomes part and parcel of the constitution of the State, of all the public manifestations of the national life, and also of all solemn acts of individuals. This was the case in ancient India, among the Persians, Egyptians, Jews, Greeks and Romans: it is still the case in the Brahman, Buddhist and Mohammedan nations. In China there are three faiths, it is true, of which the most prevalent—Buddhism—is precisely the one which is not protected by the State: still, there is a saying in China, universally acknowledged, and of daily application, that “the three faiths are only one”—that is to say, they agree in essentials. The Emperor confesses all three together at the same time. And Europe is the union of Christian States: Christianity is the basis of every one of the members, and the common bond of all. Hence Turkey, though geographically in Europe, is not properly to be reckoned as belonging
to it. In the same way, the European princes hold their place "by the grace of God:" and the Pope is the vicegerent of God. Accordingly, as his throne was the highest, he used to wish all thrones to be regarded as held in fee from him. In the same way, too, Archbishops and Bishops, as such, possessed temporal power; and in England they still have seats and votes in the Upper House. Protestant princes, as such, are heads of their churches: in England, a few years ago, this was a girl eighteen years old. By the revolt from the Pope, the Reformation shattered the European fabric, and in a special degree dissolved the true unity of Germany by destroying its common religious faith. This union, which had practically come to an end, had, accordingly, to be restored later on by artificial and purely political means. You see, then, how closely connected a common faith is with the social order and the constitution of every State. Faith is everywhere the support of the laws and the constitution, the foundation, therefore, of the social fabric, which could hardly hold together at all if religion did not lend weight to the authority of government and the dignity of the ruler.

*Philalethes:* Oh, yes, princes use God as a kind of bogey to frighten grown-up children to bed with, if nothing else avails: that’s why they attach so much importance to the Deity. Very well. Let me, in passing, recommend our rulers to give their serious attention, regularly twice every year, to the fifteenth chapter of the First Book of Samuel, that they may be constantly reminded of what it means to prop the throne on the altar. Besides, since the stake, that *ultima ratio theologorum*, has gone out of fashion, this method of government has lost its efficacy. For, as you know, religions are like glow-worms; they shine only when it’s dark. A certain amount of general ignorance is the condition of all religions, the element in which alone they can exist. And as soon as astronomy, natural science, geology, history, the knowledge of countries and peoples have spread their light broadcast, and philosophy finally is permitted to say a word, every faith founded on miracles and revelation must disappear; and philosophy takes its place. In Europe the day of knowledge and science dawned towards the end of the fifteenth century with the appearance of the Renaissance Platonists: its sun rose higher in the sixteenth and seventeenth
centuries so rich in results, and scattered the mists of the Middle Age. Church and Faith were compelled to disappear in the same proportion; and so in the eighteenth century English and French philosophers were able to take up an attitude of direct hostility; until, finally, under Frederick the Great, Kant appeared, and took away from religious belief the support it had previously enjoyed from philosophy: he emancipated the handmaid of theology, and in attacking the question with German thoroughness and patience, gave it an earnest instead of a frivolous tone. The consequence of this is that we see Christianity undermined in the nineteenth century, a serious faith in it almost completely gone; we see it fighting even for bare existence, whilst anxious princes try to set it up a little by artificial means, as a doctor uses a drug on a dying patient. In this connection there is a passage in Condorcet's *Des Progrès de l'esprit humain*, which looks as if written as a warning to our age: "the religious zeal shown by philosophers and great men was only a political devotion; and every religion which allows itself to be defended as a belief that may usefully be left to the people, can only hope for an agony more or less prolonged." In the whole course of the events which I have indicated, you may always observe that faith and knowledge are related as the two scales of a balance; when the one goes up, the other goes down. So sensitive is the balance that it indicates momentary influences. When, for instance at the beginning of this century, those inroads of French robbers under the leadership of Buonaparte, and the enormous efforts necessary for driving them out and punishing them, had brought about a temporary neglect of science and consequently a certain decline in the general increase of knowledge, the Church immediately began to raise her head again and Faith began to show fresh signs of life; which, to be sure, in keeping with the times, was partly poetical in its nature. On the other hand, in the more than thirty years of peace which followed, leisure and prosperity furthered the building up of science and the spread of knowledge in an extraordinary degree: the consequence of which is what I have indicated, the dissolution and threatened fall of religion. Perhaps the time is approaching which has so
often been prophesied, when religion will take her departure from European humanity, like a nurse which the child has out-grown: the child will now be given over to the instructions of a tutor. For there is no doubt that religious doctrines which are founded merely on authority, miracles and revelations, are only suited to the childhood of humanity. Everyone will admit that a race, the past duration of which on the earth all accounts, physical and historical, agree in placing at not more than some hundred times the life of a man of sixty, is as yet only in its first childhood.

Demopheles: Instead of taking an undisguised pleasure in prophesying the downfall of Christianity, how I wish you would consider what a measureless debt of gratitude European humanity owes to it, how greatly it has benefited by the religion which, after a long interval, followed it from its old home in the East. Europe received from Christianity ideas which were quite new to it, the knowledge, I mean, of the fundamental truth that life cannot be an end-in-itself, that the true end of our existence lies beyond it. The Greeks and Romans had placed this end together in our present life, so that in this sense they may certainly be called blind heathens. And, in keeping with this view of life, all their virtues can be reduced to what is serviceable to the community, to what is useful, in fact. Aristotle says quite naively, *Those virtues must necessarily be the greatest which are the most useful to others.* So the ancients thought patriotism the highest virtue, although it is really a very doubtful one, since narrowness, prejudice, vanity and an enlightened self-interest are main elements in it. Just before the passage I quoted, Aristotle enumerates all the virtues, in order to discuss them singly. They are *Justice, Courage, Temperance, Magnificence, Magnanimity, Liberality, Gentleness, Good Sense and Wisdom.* How different from the Christian virtues! Plato himself, incomparably the most transcendental philosopher of pre-Christian antiquity, knows no higher virtue than *Justice*; and he alone recommends it unconditionally and for its own sake, whereas the rest make a happy life, *vita beata*, the aim of all virtue, and moral conduct the way to attain it. Christianity freed European humanity from this shallow, crude identifica-
tion of itself with the hollow uncertain existence of every day, 

\[ \text{caelumque tueri} \]

\[ \text{Jussit, et erectos ad sidera tollere vultus.} \]

Christianity, accordingly, does not preach mere Justice, but the Love of Mankind, Compassion, Good Works, Forgiveness, Love of your Enemies, Patience, Humility, Resignation, Faith and Hope. It even went a step further, and taught that the world is of evil, and that we need deliverance. It preached despisal of the world, self-denial, chastity, giving up of one's own will, that is, turning away from life and its illusory pleasures. It taught the healing power of pain: an instrument of torture is the symbol of Christianity. I am quite ready to admit that this earnest, this only correct view of life was thousands of years previously spread all over Asia in other forms, as it is still, independently of Christianity; but for European humanity it was a new and great revelation. For it is well known that the population of Europe consists of Asiatic races driven out as wanderers from their own homes, and gradually settling down in Europe; on their wanderings these races lost the original religion of their homes, and with it the right view of life: so, under a new sky, they formed religions for themselves, which were rather crude; the worship of Odin, for instance, the Druidic or the Greek religion, the metaphysical content of which was little and shallow. In the meantime the Greeks developed a special, one might almost say, an instinctive sense of beauty, belonging to them alone of all the nations who have ever existed on the earth, peculiar, fine and exact: so that their mythology took, in the mouth of their poets, and in the hands of their artists, an exceedingly beautiful and pleasing shape. On the other hand, the true and deep significance of life was lost to the Greeks and Romans. They lived on like grown-up children, till Christianity came and recalled them to the serious side of existence.

*Philalethes*: And to see the effects you need only compare antiquity with the Middle Age; the time of Pericles, say, with the fourteenth century. You could scarcely believe you were dealing with the same kind of beings. There, the finest development of humanity, excellent institutions, wise laws,
shrewdly apportioned offices, rationally ordered freedom, all the arts, including poetry and philosophy, at their best; the production of works which, after thousands of years, are unparalleled, the creations, as it were, of a higher order of beings, which we can never imitate; life embellished by the noblest fellowship, as portrayed in Xenophon’s *Banquet*. Look on the other picture, if you can; a time at which the Church had enslaved the minds, and violence the bodies of men, that knights and priests might lay the whole weight of life upon the common beast of burden, the third estate. There, you have might as right, Feudalism and Fanaticism in close alliance, and in their train abominable ignorance and darkness of mind, a corresponding intolerance, discord of creeds, religious wars, crusades, inquisitions and persecutions; as the form of fellowship, chivalry, compounded of savagery and folly, with its pedantic system of ridiculous false pretences carried to an extreme, its degrading superstition and apish veneration for women. Gallantry is the residue of this veneration, deservedly requited as it is by feminine arrogance; it affords continual food for laughter to all Asiatics, and the Greeks would have joined in it. In the golden Middle Age the practice developed into a regular and methodical service of women; it imposed deeds of heroism, *cours d’amour*, bombastic Troubadour songs, etc.; although it is to be observed that these last buffooneries, which had an intellectual side, were chiefly at home in France; whereas amongst the material sluggish Germans, the knights distinguished themselves rather by drinking and stealing; they were good at boozing and filling their castles with plunder; though in the courts, to be sure, there was no lack of insipid love-songs. What caused this utter transformation? Migration and Christianity.

**Demopheles:** I am glad you reminded me of it. Migration was the source of the evil; Christianity the dam on which it broke. It was chiefly by Christianity that the raw, wild hordes which came flooding in were controlled and tamed. The savage man must first of all learn to kneel, to venerate, to obey; after that, he can be civilized. This was done in Ireland by St. Patrick, in Germany by Winifried the Saxon, who was a genuine Boniface. It was migration of peoples, the last advance
of Asiatic races towards Europe, followed only by the fruitless attempts of those under Attila, Genghis Khan, and Timur, and as a comic afterpiece, by the gipsies,—it was this movement which swept away the humanity of the ancients. Christianity was precisely the principle which set itself to work against this savagery; just as later, through the whole of the Middle Age, the Church and its hierarchy were most necessary to set limits to the savage barbarism of those masters of violence, the princes and knights: it was what broke up the ice-floes in that mighty deluge. Still, the chief aim of Christianity is not so much to make this life pleasant as to render us worthy of a better. It looks away over this span of time, over this fleeting dream, and seeks to lead us to eternal welfare. Its tendency is ethical in the highest sense of the word, a sense unknown in Europe till its advent; as I have shown you, by putting the morality and religion of the ancients side by side with those of Christendom.

Philalethes: You are quite right as regards theory; but look at the practice! In comparison with the ages of Christianity the ancient world was unquestionably less cruel than the Middle Age, with its deaths by exquisite torture, its innumerable burnings at the stake. The ancients, further, were very enduring, laid great stress on justice, frequently sacrificed themselves for their country, showed such traces of every kind of magnanimity, and such genuine manliness, that to this day an acquaintance with their thoughts and actions is called the study of Humanity. The fruits of Christianity were religious wars, butcheries, crusades, inquisitions, extermination of the natives in America, and the introduction of African slaves in their place; and among the ancients there is nothing analogous to this, nothing that can be compared with it; for the slaves of the ancients, the familia, the verna, were a contented race, and faithfully devoted to their masters' service, and as different from the miserable negroes of the sugar plantations, which are a disgrace to humanity, as their two colours are distinct. Those special moral delinquencies for which we reproach the ancients, and which are perhaps less uncommon nowadays than appears on the surface to be the case, are trifles compared with the Christian enormities I have
mentioned. Can you then, all considered, maintain that mankind has been really made morally better by Christianity?

Demopheles: If the results haven’t everywhere been in keeping with the purity and truth of the doctrine, it may be because the doctrine has been too noble, too elevated for mankind, that its aim has been placed too high. It was so much easier to come up to the heathen system, or to the Mohammedan. It is precisely what is noble and dignified that is most liable everywhere to misuse and fraud: abusus optimi pessimus. Those high doctrines have accordingly now and then served as a pretext for the most abominable proceedings, and for acts of unmitigated wickedness. The downfall of the institutions of the old world, as well as of its arts and sciences, is, as I have said, to be attributed to the inroad of foreign barbarians. The inevitable result of this inroad was that ignorance and savagery got the upper hand; consequently violence and knavery established their dominion, and knights and priests became a burden to mankind. It is partly, however, to be explained by the fact that the new religion made eternal and not temporal welfare the object of desire, taught that simplicity of heart was to be preferred to knowledge, and looked askance at all worldly pleasure. Now the arts and sciences subserve worldly pleasure; but in so far as they could be made serviceable to religion they were promoted, and attained a certain degree of perfection.

Philalethes: In a very narrow sphere. The sciences were suspicious companions, and as such, were placed under restrictions: on the other hand, darling ignorance, that element so necessary to a system of faith, was carefully nourished.

Demopheles: And yet mankind’s possessions in the way of knowledge up to that period, which were preserved in the writings of the ancients, were saved from destruction by the clergy, especially by those in the monasteries. How would it have fared if Christianity hadn’t come in just before the migration of peoples?

Philalethes: It would really be a most useful inquiry to try and make, with the coldest impartiality, an unprejudiced, careful and accurate comparison of the advantages and disadvantages which may be put down to religion. For that, of course,
a much larger knowledge of historical and psychological data than either of us command would be necessary. Academies might make it a subject for a prize essay.

Demopheles: They'll take good care not to do so.

Philalethes: I'm surprised to hear you say that: it's a bad look out for religion. However, there are academies which, in proposing a subject for competition, make it a secret condition that the prize is to go to the man who best interprets their own view. If we could only begin by getting a statistician to tell us how many crimes are prevented every year by religious, and how many by other motives, there would be very few of the former. If a man feels tempted to commit a crime, you may rely upon it that the first consideration which enters his head is the penalty appointed for it, and the chances that it will fall upon him: then comes, as a second consideration, the risk to his reputation. If I am not mistaken, he will ruminate by the hour on these two impediments, before he ever takes a thought of religious considerations. If he gets safely over those two first bulwarks against crime, I think religion alone will very rarely hold him back from it.

Demopheles: I think that it will very often do so, especially when its influence works through the medium of custom. An atrocious act is at once felt to be repulsive. What is this but the effect of early impressions? Think, for instance, how often a man, especially if of noble birth, will make tremendous sacrifices to perform what he has promised, motived entirely by the fact that his father has often earnestly impressed upon him in his childhood that "a man of honour" or "a gentleman" or "a cavalier" always keeps his word inviolate.

Philalethes: That's no use unless there is a certain inborn honourableness. You mustn't ascribe to religion what results from innate goodness of character, by which compassion for the man who would suffer by the crime keeps a man from committing it. This is the genuine moral motive, and as such it is independent of all religions.

Demopheles: But this is a motive which rarely affects the multitude unless it assumes a religious aspect. The religious aspect at any rate strengthens its power for good. Yet without any such natural foundation, religious motives alone are
powerful to prevent crime. We need not be surprised at this in the case of the multitude when we see that even people of education pass now and then under the influence, not indeed of religious motives, which are founded on something which is at least allegorically true, but of the most absurd superstition, and allow themselves to be guided by it all their life long; as, for instance, undertaking nothing on a Friday, refusing to sit down thirteen at table, obeying chance omens, and the like. How much more likely is the multitude to be guided by such things. You can’t form any adequate idea of the narrow limits of the mind in its raw state; it is a place of absolute darkness, especially when, as often happens, a bad, unjust, and malicious heart is at the bottom of it. People in this condition—and they form the great bulk of humanity—must be led and controlled as well as may be, even if it be by really superstitious motives; until such time as they become susceptible to truer and better ones. As an instance of the direct working of religion, may be cited the fact, common enough, in Italy especially, of a thief restoring stolen goods, through the influence of his confessor, who says he won’t absolve him if he doesn’t. Think again of the case of an oath, where religion shows a most decided influence; whether it be that a man places himself expressly in the position of a purely moral being, and as such looks upon himself as solemnly appealed to, as seems to be the case in France, where the formula is simply je le jure, and also among the Quakers, whose solemn yea or nay is regarded as a substitute for the oath; or whether it be that a man really believes he is pronouncing something which may affect his eternal happiness—a belief which is presumably only the investiture of the former feeling. At any rate, religious considerations are a means of awakening and calling out a man’s moral nature. How often it happens that a man agrees to take a false oath, and then, when it comes to the point, suddenly refuses, and truth and right win the day.

Philalethes: Oftener still false oaths are really taken, and truth and right trampled under foot, though all witnesses of the oath know it well! Still you are quite right to quote the oath as an undeniable example of the practical efficacy of
religion. But, in spite of all you've said, I doubt whether the
efficacy of religion goes much beyond this. Just think; if a
public proclamation were suddenly made, announcing the
repeal of all the criminal laws; I fancy neither you nor I
would have the courage to go home from here under the
protection of religious motives. If, in the same way, all
religions were declared untrue, we could, under the pro-
tection of the laws alone, go on living as before, without
any special addition to our apprehensions or our measures of
precaution. I will go beyond this, and say that religions have
very frequently exercised a decidedly demoralizing influence.
One may say generally that duties towards God and duties
towards humanity are in inverse ratio. It is easy to let adula-
tion of the Deity make amends for lack of proper behaviour
towards man. And so we see that in all times and in all
countries the great majority of mankind find it much easier
to beg their way to heaven by prayers than to deserve to go
there by their actions. In every religion it soon comes to be
the case that faith, ceremonies, rites and the like are pro-
claimed to be more agreeable to the Divine will than moral
actions; the former, especially if they are bound up with the
emoluments of the clergy, gradually come to be looked upon
as a substitute for the latter. Sacrifices in temples, the saying
of masses, the founding of chapels, the planting of crosses by
the road side, soon come to be the most meritorious works,
so that even great crimes are expiated by them, as also by
penance, subjection to priestly authority, confessions, pil-
grimages, donations to the temples and the clergy, the building
of monasteries and the like. The consequence of all this is that
the priests finally appear as middlemen in the corruption of
the gods. And if matters don't go quite so far as that, where
is the religion whose adherents don't consider prayers, praise
and manifold acts of devotion, a substitute, at least in part,
for moral conduct? Look at England, where by an audacious
piece of priestcraft, the Christian Sunday, introduced by Con-
stantine the Great as a substitute for the Jewish Sabbath, is in
a mendacious way identified with it, and takes its name—and
this in order that the commands of Jehovah for the Sabbath
(that is, the day on which the Almighty had to rest from his
six days' labour, so that it is essentially the last day of the week), might be applied to the Christian Sunday, the dies solis, the first day of the week which the sun opens in glory, the day of devotion and joy. The consequence of this fraud is that "Sabbath-breaking," or "the desecration of the Sabbath," that is, the slightest occupation, whether of business or pleasure, all games, music, sewing, worldly books, are on Sundays looked upon as great sins. Surely the ordinary man must believe that if, as his spiritual guides impress upon him, he is only constant in "a strict observance of the holy Sabbath," and "a regular attendance on Divine Service," that is, if he only invariably idles away his time on Sundays and doesn't fail to sit two hours in church to hear the same litany for the thousandth time and mutter it in tune with the others, he may reckon on indulgence in regard to those little peccadilloes which he occasionally allows himself. Those devils in human form, the slave owners and slave traders in the Free States of North America (they should be called the Slave States) are, as a rule, orthodox, pious Anglicans who would consider it a grave sin to work on Sundays; and in confidence in this, and their regular attendance at church, they hope for eternal happiness. The demoralizing tendency of religion is less problematical than its moral influence. How great and how certain that moral influence must be to make amends for the enormities which religions, especially the Christian and Mohammedan religions, have produced and spread over the earth! Think of the fanaticism, the endless persecutions, the religious wars, that sanguinary frenzy of which the ancients had no conception! think of the crusades, a butchery lasting two hundred years and inexcusable, its warcry "It is the will of God," its object to gain possession of the grave of one who preached love and sufferance! think of the cruel expulsion and extermination of the Moors and Jews from Spain! think of the orgies of blood, the inquisitions, the heretical tribunals, the bloody and terrible conquests of the Mohammedans in three continents, or those of Christianity in America, whose inhabitants were for the most part, and in Cuba entirely, exterminated. According to Las Casas, Christianity murdered twelve millions in forty years, of course all in majorem Dei gloriam, and for
the propagation of the Gospel, and because what wasn’t Christian wasn’t even looked upon as human! I have, it is true, touched upon these matters before; but when in our day, we hear of “Latest News from the Kingdom of God,”¹ we shall not be weary of bringing old news to mind. And above all, don’t let us forget India, the cradle of the human race, or at least of that part of it to which we belong, where first Mohammedans, and then Christians, were most cruelly infuriated against the adherents of the original faith of mankind. The destruction or disfigurement of the ancient temples and idols, a lamentable, mischievous and barbarous act, still bears witness to the monotheistic fury of the Mohammedans, carried on from Marmud the Ghaznevid of cursed memory down to Aureng Zeb the fratricide, whom the Portuguese Christians have zealously imitated by destruction of temples and the auto-da-fé of the inquisition at Goa. Don’t let us forget the chosen people of God, who after they had, by Jehovah’s express command, stolen from their old and trusty friends in Egypt the gold and silver vessels which had been lent to them, made a murderous and plundering inroad into “the Promised Land,” with the murderer Moses at their head, to tear it from the rightful owners, again by the same Jehovah’s express and repeated commands, showing no mercy, exterminating the inhabitants, women, children and all (Joshua ix. and x.). And all this, simply because they weren’t circumcised and didn’t know Jehovah, which was reason enough to justify every enormity against them; just as for the same reason, in earlier times, the infamous knavery of the patriarch Jacob and his chosen people against Hamor, King of Shalem, and his people, is reported to his glory because the people were unbelievers! (Genesis xxxiii. 18). Truly, it is the worst side of religions that the believers of one religion have allowed themselves every sin against those of another, and with the utmost ruffianism and cruelty persecuted them; the Mohammedans against the Christians and Hindoos; the Christians against the Hindoos, Mohammedans, American natives, Negroes, Jews, heretics, and others.

¹ A missionary periodical, the fortieth annual number of which appeared in 1856.
Perhaps I go too far in saying all religions. For the sake of truth, I must add that the fanatical enormities perpetrated in the name of religion are only to be put down to the adherents of monotheistic creeds, that is, the Jewish faith and its two branches, Christianity and Islamism. We hear of nothing of the kind in the case of Hindoos and Buddhists. Although it is a matter of common knowledge that about the fifth century of our era Buddhism was driven out by the Brahmans from its ancient home in the southernmost part of the Indian peninsula, and afterwards spread over the whole of the rest of Asia, as far as I know, we have no definite account of any crimes of violence, or wars, or cruelties, perpetrated in the course of it. That may, of course, be attributable to the obscurity which veils the history of those countries; but the exceedingly mild character of their religion, together with their unceasing inculcation of forbearance towards all living things, and the fact that Brahmanism by its caste system properly admits no proselytes, allows one to hope that their adherents may be acquitted of shedding of blood on a large scale, and of cruelty in any form. Spence Hardy, in his excellent book on Eastern Monachism, praises the extraordinary tolerance of the Buddhists, and adds his assurance that the annals of Buddhism will furnish fewer instances of religious persecution than those of any other religion. As a matter of fact, it is only to monotheism that intolerance is essential; an only god is by his nature a jealous god, who can allow no other god to exist. Polytheistic gods, on the other hand, are naturally tolerant; they live and let live; their own colleagues are the chief objects of their sufferance, as being gods of the same religion. This toleration is afterwards extended to foreign gods, who are, accordingly, hospitably received, and later on admitted, in some cases, to an equality of rights; the chief example of which is shown by the fact that the Romans willingly admitted and venerated Phrygian, Egyptian and other gods. Hence it is that monotheistic religions alone furnish the spectacle of religious wars, religious persecutions, heretical tribunals, that breaking of idols and destruction of images of the gods, that razing of Indian temples, and Egyptian colossi, which had looked on the sun three thousand years;
just because a jealous god had said, *Thou shalt make no graven image.*

But to return to the chief point. You are certainly right in insisting on the strong metaphysical needs of mankind; but religion appears to me to be not so much a satisfaction as an abuse of those needs. At any rate we have seen that in regard to the furtherance of morality, its utility is, for the most part, problematical, its disadvantages, and especially the atrocities which have followed in its train, patent to the light of day. Of course it is quite a different matter if we consider the utility of religion as a prop of thrones; for where these are held "by the grace of God," throne and altar are intimately associated; and every wise prince who loves his throne and his family will appear at the head of his people as an exemplar of true religion. Even Machiavelli, in the eighteenth chapter of his book, most earnestly recommended religion to princes. Beyond this one may say that revealed religions stand to philosophy exactly in the relation of "sovereigns by the grace of God," to "the sovereignty of the people"; so that the two former terms of the parallel are in natural alliance.

*Demopheles:* Oh, don't take that tone! You're going hand in hand with ochlocracy and anarchy, the arch-enemy of all legislative order, all civilization and all humanity.

*Philalethes:* You are right. It was only a sophism of mine, what the fencing master calls a feint. I retract it. But see how disputing sometimes makes an honest man unjust and malicious. Let us stop.

*Demopheles:* I can't help regretting that, after all the trouble I've taken, I haven't altered your disposition in regard to religion. On the other hand, I can assure you that everything you have said hasn't shaken my conviction of its high value and necessity.

*Philalethes:* I believe you; for as we read in Hudibras:

"He that complies against his will
Is of his own opinion still."

My consolation is that, alike in controversies and in taking mineral waters, the after effects are the true ones.

*Demopheles:* Well, I hope it'll be beneficial in your case.
Philalethes: It might be so, if I could digest a certain Spanish proverb.

Demopheles: Which is?

Philalethes: Behind the cross stands the devil.

Demopheles: Come, don't let us part with sarcasms. Let us rather admit that religion, like Janus, or better still, like the Brahman god of death, Yama, has two faces, and like him, one friendly, the other sullen. Each of us has kept his eyes fixed on one alone.

Philalethes: You are right, old fellow!
A FEW WORDS ON PANTHEISM

The controversy between Theism and Pantheism might be presented in an allegorical or dramatic form by supposing a dialogue between two persons in the pit of a theatre at Milan during the performance of a piece. One of them, convinced that he is in Girolamo’s renowned marionette-theatre, admires the art by which the director gets up the dolls and guides their movements. “Oh, you are quite mistaken,” says the other, “we’re in the Teatro della Scala; it is the manager and his troop who are on the stage; they are the persons you see before you; the poet too is taking a part.”

The chief objection I have to Pantheism is that it says nothing. To call the world “God” is not to explain it; it is only to enrich our language with a superfluous synonym for the word “world.” It comes to the same thing whether you say “the world is God,” or “God is the world.” But if you start from “God” as something that is given in experience, and has to be explained, and then say, “God is the world,” you are affording what is to some extent an explanation, in so far as you are reducing what is unknown to what is partly known (ignotum per notius); but it is only a verbal explanation. If, however, you start from what is really given, that is to say, from the world, and say, “the world is God,” it is clear that you say nothing, or at least you are explaining what is unknown by what is more unknown.

Hence Pantheism presupposes Theism; only in so far as you start from a god, that is, in so far as you possess him as something with which you are already familiar, can you end by identifying him with the world; and your purpose in doing so is to put him out of the way in a decent fashion. In other words, you do not start clear from the world as something that requires explanation; you start from God as something that
is given, and not knowing what to do with him, you make the world take over his role. This is the origin of Pantheism. Taking an unprejudiced view of the world as it is, no one would dream of regarding it as a god. It must be a very ill-advised god who knows no better way of diverting himself than by turning into such a world as ours, such a mean, shabby world, there to take the form of innumerable millions who live indeed, but are fretted and tormented, and who manage to exist a while together only by praying on one another; to bear misery, need and death, without measure and without object, in the form, for instance, of millions of negro slaves, or of the three million weavers in Europe who, in hunger and care, lead a miserable existence in damp rooms or the cheerless halls of a factory. What a pastime this for a god, who must, as such, be used to another mode of existence!

We find accordingly that what is described as the great advance from Theism to Pantheism, if looked at seriously, and not simply as a masked negation of the sort indicated above, is a transition from what is unproved and hardly conceivable to what is absolutely absurd. For however obscure, however loose or confused may be the idea which we connect with the word "God," there are two predicates which are inseparable from it, the highest power and the highest wisdom. It is absolutely absurd to think that a being endowed with these qualities should have put himself into the position described above. Theism, on the other hand, is something which is merely unproved; and if it is difficult to look upon the infinite world as the work of a personal, and therefore individual, Being, the like of which we know only from our experience of the animal world, it is nevertheless not an absolutely absurd idea. That a Being, at once almighty and all-good, should create a world of torment is always conceivable; even though we do not know why he does so; and accordingly we find that when people ascribe the height of goodness to this Being, they set up the inscrutable nature of his wisdom as the refuge by which the doctrine escapes the charge of absurdity. Pantheism, however, assumes that the creative God is himself the world of infinite torment, and, in this little world alone, dies every second, and that entirely of his own will; which is absurd. It
would be much more correct to identify the world with the
deal, as the venerable author of the *Deutsche Theologie* has,
in fact, done in a passage of his immortal work, where he
says, "Wherefore the evil spirit and nature are one, and where
nature is not overcome, neither is the evil adversary overcome."

It is manifest that the Pantheists give the Sansara the name
of God. The same name is given by the mystics to the Nirvana.
The latter, however, state more about the Nirvana than they
know, which is not done by the Buddhists, whose Nirvana
is accordingly a relative nothing. It is only Jews, Christians,
and Mohammedans who give its proper and correct meaning
to the word "God."

The expression, often heard nowadays, "the world is an
end-in-itself," leaves it uncertain whether Pantheism or a
simple Fatalism is to be taken as the explanation of it. But,
whichever it be, the expression looks upon the world from
a physical point of view only, and leaves out of sight its moral
significance, because you cannot assume a moral significance
without presenting the world as means to a higher end. The
notion that the world has a physical but not a moral meaning
is the most mischievous error sprung from the greatest mental
perversity.
IGNORANCE is degrading only when found in company with riches. The poor man is restrained by poverty and need: labour occupies his thoughts, and takes the place of knowledge. But rich men who are ignorant live for their lusts only, and are like the beasts of the field; as may be seen every day: and they can also be reproached for not having used wealth and leisure for that which gives them their greatest value.

When we read, another person thinks for us: we merely repeat his mental process. In learning to write, the pupil goes over with his pen what the teacher has outlined in pencil: so in reading; the greater part of the work of thought is already done for us. This is why it relieves us to take up a book after being occupied with our own thoughts. And in reading, the mind is, in fact, only the playground of another's thoughts. So it comes about that if anyone spends almost the whole day in reading, and by way of relaxation devotes the intervals to some thoughtless pastime, he gradually loses the capacity for thinking; just as the man who always rides at last forgets how to walk. This is the case with many learned persons: they have read themselves stupid. For to occupy every spare moment in reading, and to do nothing but read, is even more paralysing to the mind than constant manual labour, which at least allows those engaged in it to follow their own thoughts. A spring never free from the pressure of some foreign body at last loses its elasticity: and so does the mind if other people's thoughts are constantly forced upon it. Just as you can ruin the stomach and impair the whole body by taking too much nourishment, so you can overfill and choke the mind by feeding it too much. The more you read, the fewer are the traces left by what you have read: the mind becomes like a tablet crossed over and
over with writing. There is no time for ruminating, and in no other way can you assimilate what you have read. If you read on and on without setting your own thoughts to work, what you have read cannot strike root, and is generally lost. It is, in fact, just the same with mental as with bodily food: hardly the fifth part of what one takes is assimilated. The rest passes off in evaporation, respiration, and the like.

The result of all this is that thoughts put on paper are nothing more than footstepp in the sand: you see the way the man has gone, but to know what he saw on his walk, you want his eyes.

There is no quality of style that can be gained by reading writers who possess it; whether it be persuasiveness, imagination, the gift of drawing comparisons, boldness, bitterness, brevity, grace, ease of expression or wit, unexpected contrasts, a laconic or naïve manner, and the like. But if these qualities are already in us, exist, that is to say, potentially, we can call them forth and bring them to consciousness; we can learn the purposes to which they can be put; we can be strengthened in our inclination to use them, or get courage to do so; we can judge by examples the effect of applying them, and so acquire the correct use of them; and of course it is only when we have arrived at that point that we actually possess these qualities. The only way in which reading can form style is by teaching us the use to which we can put our own natural gifts. We must have these gifts before we begin to learn the use of them. Without them, reading teaches us nothing but cold, dead mannerisms and makes us shallow imitators.

The strata of the earth preserve in rows the creatures which lived in former ages; and the array of books on the shelves of a library stores up in like manner the errors of the past and the way in which they have been exposed. Like those creatures, they too were full of life in their time, and made a great deal of noise; but now they are stiff and fossilized, and an object of curiosity to the literary palæontologist alone.

Herodotus relates that Xerxes wept at the sight of his army,
which stretched further than the eye could reach, in the thought that of all these, after a hundred years, not one would be alive. And in looking over a huge catalogue of new books, one might weep at thinking that, when ten years have passed, not one of them will be heard of.

It is in literature as in life: wherever you turn, you stumble at once upon the incorrigible mob of humanity, swarming in all directions, crowding and soiling everything, like flies in summer. Hence the number, which no man can count, of bad books, those rank weeds of literature, which draw nourishment from the corn and choke it. The time, money and attention of the public, which rightfully belong to good books and their noble aims, they take for themselves: they are written for the mere purpose of making money or procuring places. So they are not only useless; they do positive mischief. Nine tenths of the whole of our present literature has no other aim than to get a few shillings out of the pockets of the public; and to this end author, publisher and reviewer are in league.

Let me mention a crafty and wicked trick, albeit a profitable and successful one, practised by littérateurs, hack writers and voluminous authors. In complete disregard of good taste and the true culture of the period, they have succeeded in getting the whole of the world of fashion into leading strings, so that they are all trained to read in time, and all the same things, viz. the newest books; and that for the purpose of getting food for conversation in the circles in which they move. This is the aim served by bad novels, produced by writers who were once celebrated, as Spindler, Bulwer Lytton, Eugene Sue. What can be more miserable than the lot of a reading public like this, always bound to peruse the latest works of extremely commonplace persons who write for money only, and who are therefore never few in number? and for this advantage they are content to know by name only the works of the few superior minds of all ages and all countries. Literary newspapers, too, are a singularly cunning device for robbing the reading public of the time which, if culture is to be attained, should be devoted to the genuine productions of literature, instead of being occupied by the daily bungling of commonplace persons.
Hence, in regard to reading, it is a very important thing to be able to refrain. Skill in doing so consists in not taking into one’s hands any book merely because at the time it happens to be extensively read; such as political or religious pamphlets, novels, poetry, and the like, which make a noise, and may even attain to several editions in the first and last year of their existence. Consider, rather, that the man who writes for fools is always sure of a large audience; be careful to limit your time for reading, and devote it exclusively to the works of those great minds of all times and countries, who o’ertop the rest of humanity, those whom the voice of fame points to as such. These alone really educate and instruct. You can never read bad literature too little, nor good literature too much. Bad books are intellectual poison; they destroy the mind. Because people always read what is new instead of the best of all ages, writers remain in the narrow circle of the ideas which happen to prevail in their time; and so the period sinks deeper and deeper into its own mire.

There are at all times two literatures in progress, running side by side, but little known to each other; the one real, the other only apparent. The former grows into permanent literature; it is pursued by those who live for science or poetry; its course is sober and quiet, but extremely slow; and it produces in Europe scarcely a dozen works in a century; these, however, are permanent. The other kind is pursued by persons who live on science or poetry; it goes at a gallop, with much noise and shouting of partisans; and every twelvemonth puts a thousand works on the market. But after a few years one asks, Where are they? where is the glory which came so soon and made so much clamour? This kind may be called fleeting, and the other, permanent literature.

In the history of politics, half a century is always a considerable time; the matter which goes to form them is ever on the move; there is always something going on. But in the history of literature there is often a complete standstill for the same period; nothing has happened, for clumsy attempts don’t count. You are just where you were fifty years previously.
To explain what I mean, let me compare the advance of knowledge among mankind to the course taken by a planet. The false paths on which humanity usually enters after every important advance are like the epicycles in the Ptolemaic system, and after passing through one of them, the world is just where it was before it entered it. But the great minds, who really bring the race further on its course, do not accompany it on the epicycles it makes from time to time. This explains why posthumous fame is often bought at the expense of contemporary praise, and vice versa. An instance of such an epicycle is the philosophy started by Fichte and Schelling, and crowned by Hegel’s caricature of it. This epicycle was a deviation from the limit to which philosophy had been ultimately brought by Kant; and at that point I took it up again afterwards, to carry it further. In the intervening period the sham philosophers I have mentioned and some others went through their epicycle, which has just come to an end; so that those who went with them on their course are conscious of the fact that they are exactly at the point from which they started.

This circumstance explains why it is that, every thirty years or so, science, literature, and art, as expressed in the spirit of the age are declared bankrupt. The errors which appear from time to time mount to such a height in that period that the mere weight of their absurdity makes the fabric fall; whilst the opposition to them has been gathering force at the same time. So an upset takes place, often followed by an error in the opposite direction. To exhibit these movements in their periodical return would be the true practical aim of the history of literature: little attention, however, is paid to it. And besides, the comparatively short duration of these periods make it difficult to collect the data of epochs long gone by, so that it is most convenient to observe how the matter stands in one’s own generation. An instance of this tendency drawn from physical science, is supplied in the Neptunian geology of Werter. But let me keep to the example cited above, the nearest we can take. In German philosophy, the brilliant epoch of Kant was immediately followed by a period which aimed rather at being imposing than at convincing. Instead of being thorough and clear, it tried to be dazzling, hyperbolical, and,
in a special degree, unintelligible: instead of seeking truth, it intrigued. Philosophy could make no progress in this fashion; and at last the whole school and its method became bankrupt. For the effrontery of Hegel and his fellows came to such a pass—whether because they talked such sophisticated nonsense, or were so unscrupulously puffed, or because the entire aim of this pretty piece of work was quite obvious—that in the end there was nothing to prevent the charlatanry of the whole business from becoming manifest to everybody: and when, in consequence of certain disclosures, the favour it had enjoyed in high quarters was withdrawn, the system was openly ridiculed. This most miserable of all the meagre philosophies that have ever existed came to grief, and dragged down with it into the abysm of discredit the systems of Fichte and Schelling which had preceded it. And so, as far as Germany is concerned, the total philosophical incompetence of the first half of the century following upon Kant is quite plain: and still the Germans boast of their talent for philosophy in comparison with foreigners, especially since an English writer has been so maliciously ironical as to call them "a nation of thinkers."

For an example of the general system of epicycles drawn from the history of art, look at the school of sculpture which flourished in the last century and took its name from Bernini, more especially at the development of it which prevailed in France. The ideal of this school was not antique beauty, but commonplace nature: instead of the simplicity and grace of ancient art, it represented the manners of a French minuet. This tendency became bankrupt when, under Winckelmann's direction, a return was made to the antique school. The history of painting furnishes an illustration in the first quarter of the century, when art was looked upon merely as a means and instrument of medioeval religious sentiment, and its themes consequently drawn from ecclesiastical subjects alone: these, however, were treated by painters who had none of the true earnestness of faith, and in their delusion they followed Francesco Francia, Pietro Perugino, Angelico da Fiesole and others like them, rating them higher even than the really great masters who followed. It was in view of this error, and
because in poetry an analogous aim had at the same time found favour, that Goethe wrote his parable *Pfaffenspiel*. This school, too, got the reputation of being whimsical, became bankrupt, and was followed by a return to nature, which proclaimed itself in *genre* pictures and scenes of life of every kind, even though it now and then strayed into what was vulgar.

The progress of the human mind in literature is similar. The history of literature is for the most part like the catalogue of a museum of deformities; the spirit in which they keep best is pigskin. The few creatures that have been born in goodly shape need not be looked for there. They are still alive, and are everywhere to be met with in the world, immortal, and with their years ever green. They alone form what I have called real literature; the history of which, poor as it is in persons, we learn from our youth up out of the mouths of all educated people, before compilations recount it for us.

As an antidote to the prevailing monomania for reading literary histories, in order to be able to chatter about everything, without having any real knowledge at all, let me refer to a passage in Lichtenberg’s works (Vol. II, p. 502), which is well worth perusal.

I believe that the over-minute acquaintance with the history of science and learning, which is such a prevalent feature of our day, is very prejudicial to the advance of knowledge itself. There is pleasure in following up this history; but, as a matter of fact, it leaves the mind, not empty indeed, but without any power of its own, just because it makes it so full. Whoever has felt the desire, not to fill up his mind, but to strengthen it, to develop his faculties and aptitudes, and generally, to enlarge his powers, will have found that there is nothing so weakening as intercourse with a so-called littérateur, on a matter of knowledge on which he has not thought at all, though he knows a thousand little facts appertaining to its history and literature. It is like reading a cookery-book when you are hungry. I believe that so-called literary history will never thrive amongst thoughtful people, who are conscious of their own worth and the worth of real knowledge. These people are more given to employing their own reason than to troubling themselves to know how others have employed theirs. The worst of it is that, as you will find, the more knowledge takes the direction of literary research, the less the power of promoting knowledge becomes; the only thing that increases is pride in the possession of it. Such persons believe that they possess
knowledge in a greater degree than those who really possess it. It is surely a well-founded remark, that knowledge never makes its possessor proud. Those alone let themselves be blown out with pride, who, incapable of extending knowledge in their own persons, occupy themselves with clearing up dark points in its history, or are able to recount what others have done. They are proud, because they consider this occupation, which is mostly of a mechanical nature, the practice of knowledge. I could illustrate what I mean by examples, but it would be an odious task.

Still, I wish someone would attempt a *tragic* history of literature, giving the way in which the writers and artists, who form the proudest possession of the various nations which have given them birth, have been treated by them during their lives. Such a history would exhibit the ceaseless warfare, which what was good and genuine in all times and countries has had to wage with what was bad and perverse. It would tell of the martyrdom of almost all those who truly enlightened humanity, of almost all the great masters of every kind of art; it would show us how, with few exceptions, they were tormented to death, without recognition, without sympathy, without followers; how they lived in poverty and misery, whilst fame, honour, and riches, were the lot of the unworthy; how their fate was that of Esau, who, while he was hunting and getting venison for his father, was robbed of the blessing by Jacob, disguised in his brother’s clothes; how, in spite of all, they were kept up by the love of their work, until at last the bitter fight of the teacher of humanity is over, until the immortal laurel is held out to him, and the hour strikes when it can be said:

Der schwere Panzer wird zum Flügelkleide
Kurz ist der Schmerz, unendlich ist die Freude.
ON PHYSIOGNOMY

That the outer man is a picture of the inner, and the face an expression and revelation of the whole character, is a presumption likely enough in itself, and therefore a safe one to go by; evidenced as it is by the fact that people are always anxious to see anyone who has made himself famous by good or evil, or as the author of some extraordinary work; or if they cannot get a sight of him, to hear at any rate from others what he looks like. So people go to places where they may expect to see the person who interests them; the press, especially in England, endeavours to give a minute and striking description of his appearance; painters and engravers lose no time in putting him visibly before us; and finally photography, on that very account of such high value, affords the most complete satisfaction of our curiosity. It is also a fact that in private life everyone criticizes the physiognomy of those he comes across, first of all secretly trying to discern their intellectual and moral character from their features. This would be a useless proceeding if, as some foolish people fancy, the exterior of a man is a matter of no account; if, as they think, the soul is one thing and the body another, and the body related to the soul merely as the coat to the man himself.

On the contrary, every human face is a hieroglyphic, and a hieroglyphic, too, which admits of being deciphered, the alphabet of which we carry about with us already perfected. As a matter of fact, the face of a man gives us fuller and more interesting information than his tongue; for his face is the compendium of all he will ever say, as it is the one record of all his thoughts and endeavours. And, moreover, the tongue tells the thought of one man only, whereas the face expresses a thought of nature itself: so that everyone is worth attentive observation, even though everyone may not be worth talking
to. And if every individual is worth observation as a single thought of nature, how much more so is beauty, since it is a higher and more general conception of nature, is, in fact, her thought of a species. This is why beauty is so captivating: it is a fundamental thought of nature: whereas the individual is only a by-thought, a corollary.

In private, people always proceed upon the principle that a man is what he looks; and the principle is a right one, only the difficulty lies in its application. For though the art of applying the principle is partly innate and may be partly gained by experience, no one is a master of it, and even the most experienced is not infallible. But for all that, whatever Figaro may say, it is not the face which deceives; it is we who deceive ourselves in reading in it what is not there.

The deciphering of a face is certainly a great and difficult art, and the principles of it can never be learnt in the abstract. The first condition of success is to maintain a purely objective point of view, which is no easy matter. For, as soon as the faintest trace of anything subjective is present, whether dislike or favour, or fear or hope, or even the thought of the impression we ourselves are making upon the object of our attention, the characters we are trying to decipher become confused and corrupt. The sound of a language is really appreciated only by one who does not understand it, and that because, in thinking of the signification of a word, we pay no regard to the sign itself. So, in the same way, a physiognomy is correctly gauged only by one to whom it is still strange, who has not grown accustomed to the face by constantly meeting and conversing with the man himself. It is, therefore, strictly speaking, only the first sight of a man which affords that purely objective view which is necessary for deciphering his features. An odour affects us only when we first come in contact with it, and the first glass of a wine is the one which gives us its true taste: in the same way, it is only at the first encounter that a face makes its full impression upon us. Consequently the first impression should be carefully attended to and noted, even written down if the subject of it is of personal importance, provided, of course, that one can trust one's own sense of physiognomy. Subsequent acquaintance and intercourse will
obliterate the impression, but time will one day prove whether it is true.

Let us, however, not conceal from ourselves the fact that this first impression is for the most part extremely unedifying. How poor most faces are! With the exception of those that are beautiful, good-natured, or intellectual, that is to say, the very few and far between, I believe a person of any fine feeling scarcely ever sees a new face without a sensation akin to a shock, for the reason that it presents a new and surprising combination of unedifying elements. To tell the truth, it is, as a rule, a sorry sight. There are some people whose faces bear the stamp of such artless vulgarity and baseness of character, such an animal limitation of intelligence, that one wonders how they can appear in public with such a countenance, instead of wearing a mask. There are faces, indeed, the very sight of which produces a feeling of pollution. One cannot therefore take it amiss of people, whose privileged position admits of it, if they manage to live in retirement and completely free from the painful sensation of "seeing new faces." The metaphysical explanation of this circumstance rests upon the consideration that the individuality of a man is precisely that by the very existence of which he should be reclaimed and corrected. If, on the other hand, a psychological explanation is satisfactory, let anyone ask himself what kind of physiognomy he may expect in those who have all their life long, except on the rarest occasions, harbourd nothing but petty, base and miserable thoughts, and vulgar, selfish, envious, wicked and malicious desires. Every one of these thoughts and desires has set its mark upon the face during the time it lasted, and by constant repetition, all these marks have in course of time become furrows and blotches, so to speak. Consequently, most people's appearance is such as to produce a shock at first sight; and it is only gradually that one gets accustomed to it, that is to say, becomes so deadened to the impression that it has no more effect on one.

And that the prevailing facial expression is the result of a long process of innumerable, fleeting and characteristic contractions of the features is just the reason why intellectual countenances are of gradual formation. It is indeed only in
old age that intellectual men attain their sublime expression, whilst portraits of them in their youth show only the first traces of it. But on the other hand, what I have just said about the shock which the first sight of a face generally produces is in keeping with the remark that it is only at that first sight that it makes its true and full impression. For to get a purely objective and uncorrupted impression of it, we must stand in no kind of relation to the person; if possible, we must not yet have spoken with him. For every conversation places us to some extent upon a friendly footing, establishes a certain *rapport*, a mutual subjective relation, which is at once unfavourable to an objective point of view. And as everyone's endeavour is to win esteem or friendship for himself, the man who is under observation will at once employ all those arts of dissimulation in which he is already versed, and corrupt us with his airs, hypocrisies and flatteries; so that what the first look clearly showed will soon be seen by us no more.

This fact is at the bottom of the saying that "most people gain by further acquaintance"; it ought, however, to run, "delude us by it." It is only when, later on, the bad qualities manifest themselves that our first judgment as a rule receives its justification and makes good its scornful verdict. It may be that "a further acquaintance" is an unfriendly one, and if that is so, we do not find in this case either that people gain by it. Another reason why people apparently gain on a nearer acquaintance is that the man whose first aspect warns us from him, as soon as we converse with him, no longer shows his own being and character, but also his education; that is, not only what he really is by nature, but also what he has appropriated to himself out of the common wealth of mankind. Three-fourths of what he says belongs not to him, but to the sources from which he obtained it; so that we are often surprised to hear a minotaur speak so humanly. If we make a still closer acquaintance, the animal nature, of which his face gave promise, will manifest itself "in all its splendour." If one is gifted with an acute sense for physiognomy, one should take special note of those verdicts which preceded a closer acquaintance and were therefore genuine. For the face of a man is the exact expression of what he is; and if he
deceives us, that is our fault, not his. What a man says, on the other hand, is what he thinks, more often what he has learned, or it may be even, what he pretends to think. And besides this, when we talk to him, or even hear him talking to others, we pay no attention to his physiognomy proper. It is the underlying substance, the fundamental *datum*, and we disregard it; what interests us is its pathognomy, its play of feature during conversation. This, however, is so arranged as to turn the good side upwards.

When Socrates said to a young man who was introduced to him to have his capabilities tested, "Talk in order that I may see you," if indeed by "seeing" he did not simply mean "hearing," he was right, so far as it is only in conversation that the features and especially the eyes become animated, and the intellectual resources and capacities set their mark upon the countenance. This puts us in a position to form a provisional notion of the degree and capacity of intelligence; which was in that case Socrates' aim. But in this connection it is to be observed, firstly, that the rule does not apply to moral qualities, which lie deeper; and in the second place, that what from an objective point of view we gain by the clearer development of the countenance in conversation, we lose from a subjective standpoint on account of the personal relation into which the speaker at once enters in regard to us, and which produces a slight fascination, so that, as explained above, we are not left impartial observers. Consequently from the last point of view we might say with greater accuracy, "Do not speak in order that I may see you."

For to get a pure and fundamental conception of a man’s physiognomy, we must observe him when he is alone and left to himself. Society of any kind and conversation throw a reflection upon him which is not his own, generally to his advantage; as he is thereby placed in a state of action and re-action which sets him off. But alone and left to himself, plunged in the depths of his own thoughts and sensations, he is wholly himself, and a penetrating eye for physiognomy can at one glance take a general view of his entire character. For his face, looked at by and in itself, expresses the keynote of all this thoughts and endeavours, the *arrêt irrevocable*, the
irrevocable decree of his destiny, the consciousness of which only comes to him when he is alone.

The study of physiognomy is one of the chief means of a knowledge of mankind, because the cast of a man's face is the only sphere in which his arts of dissimulation are of no avail, since these arts extend only to that play of feature which is akin to mimicry. And that is why I recommend such a study to be undertaken when the subject of it is alone and given up to his own thoughts, and before he is spoken to: and this partly for the reason that it is only in such a condition that inspection of the physiognomy pure and simple is possible, because conversation at once lets in a pathognomical element, in which a man can apply the arts of dissimulation which he has learned: partly again because personal contact, even of the very slightest kind, gives a certain bias and so corrupts the judgment of the observer.

And in regard to the study of physiognomy in general, it is further to be observed that intellectual capacity is much easier of discernment than moral character. The former naturally takes a much more outward direction, and expresses itself not only in the face and the play of feature, but also in the gait, down even to the very slightest movement. One could perhaps discriminate from behind between a blockhead, a fool and a man of genius. The blockhead would be discerned by the torpidity and sluggishness of all his movements: folly sets its mark upon every gesture, and so does intellect and a studious nature. Hence that remark of La Bruyère that there is nothing so slight, so simple or imperceptible but that our way of doing it enters in and betrays us: a fool neither comes nor goes, nor sits down, nor gets up, nor holds his tongue, nor moves about in the same way as an intelligent man. (And this is, be it observed by way of parenthesis, the explanation of that sure and certain instinct which, according to Helvetius, ordinary folk possess of discerning people of genius, and of getting out of their way.)

The chief reason for this is that, the larger and more developed the brain, and the thinner, in relation to it, the spine and nerves, the greater is the intellect; and not the intellect alone, but at the same time the mobility and pliancy of all
the limbs; because the brain controls them more immediately and resolutely; so that everything hangs more upon a single thread, every movement of which gives a precise expression to its purpose. This is analogous to, nay, is immediately connected with the fact that the higher an animal stands in the scale of development, the easier it becomes to kill it by wounding a single spot. Take, for example, batrachia: they are slow, cumbersome and sluggish in their movements; they are unintelligent, and, at the same time, extremely tenacious of life; the reason of which is that with a very small brain, their spine and nerves are very thick. Now gait and movement of the arms are mainly functions of the brain; our limbs receive their motion and every little modification of it from the brain through the medium of the spine. This is why conscious movements fatigue us; the sensation of fatigue, like that of pain, has its seat in the brain, not, as people commonly suppose, in the limbs themselves; hence motion induces sleep. On the other hand those motions which are not excited by the brain, that is, the unconscious movements of organic life, of the heart, of the lungs, etc., go on in their course without producing fatigue. And as thought equally with motion is a function of the brain, the character of the brain’s activity is expressed equally in both, according to the constitution of the individual; stupid people move like lay-figures, while every joint of an intelligent man is eloquent. But gesture and movement are not nearly so good an index of intellectual qualities as the face, the shape and size of the brain, the contraction and movement of the features, and above all the eye—from the small, dull, dead-looking eye of a pig up through all gradations to the irradiating, flashing eyes of a genius. The look of good sense and prudence, even of the best kind, differs from that of genius, in that the former bears the stamp of subjection to the will, while the latter is free from it. And therefore one can well believe the anecdote told by Squarzafichi in his life of Petrarch, and taken from Joseph Brivius, a contemporary of the poet, how once at the court of the Visconti, when Petrarch and other noblemen and gentlemen were present, Galeazzo Visconti told his son, who was then a mere boy (he was afterwards first Duke of Milan), to pick
out the wisest of the company; how the boy looked at them all for a little, and then took Petrarch by the hand and led him up to his father, to the great admiration of all present. For so clearly does nature set the mark of her dignity on the privileged among mankind that even a child can discern it. Therefore I should advise my sagacious countrymen, if ever again they wish to trumpet about for thirty years a very commonplace person as a great genius, not to choose for the purpose such a beerhouse-keeper physiognomy as was possessed by that philosopher, upon whose face nature had written, in her clearest characters, the familiar inscription, "commonplace person."

But what applies to intellectual capacity will not apply to moral qualities, to character. It is more difficult to discern its physiognomy, because, being of a metaphysical nature, it lies incomparably deeper. It is true that moral character is also connected with the constitution, with the organism, but not so immediately or in such direct connection with definite parts of its system as is intellectual capacity. Hence while everyone makes a show of his intelligence and endeavours to exhibit it at every opportunity, as something with which he is in general quite contented, few expose their moral qualities freely, and most people intentionally cover them up; and long practice makes the concealment perfect. In the meantime, as I explained above, wicked thoughts and worthless efforts gradually set their mark upon the face, especially the eyes. So that, judging by physiognomy, it is easy to warrant that a given man will never produce an immortal work; but not that he will never commit a great crime.
PSYCHOLOGICAL OBSERVATIONS

For every animal, and more especially for man, a certain conformity and proportion between the will and the intellect is necessary for existing or making any progress in the world. The more precise and correct the proportion which nature establishes, the more easy, safe and agreeable will be the passage through the world. Still, if the right point is only approximately reached, it will be enough to ward off destruction. There are, then, certain limits within which the said proportion may vary, and yet preserve a correct standard of conformity. The normal standard is as follows. The object of the intellect is to light and lead the will on its path, and therefore, the greater the force, impetus and passion, which spurs on the will from within, the more complete and luminous must be the intellect which is attached to it, that the vehement strife of the will, the glow of passion, and the intensity of the emotions, may not lead man astray, or urge him on to ill-considered, false or ruinous action; this will, inevitably, be the result, if the will is very violent and the intellect very weak. On the other hand, a phlegmatic character, a weak and languid will, can get on and hold its own with a small amount of intellect; what is naturally moderate needs only moderate support. The general tendency of a want of proportion between the will and the intellect, in other words, of any variation from the normal proportion I have mentioned, is to produce unhappiness, whether it be that the will is greater than the intellect, or the intellect greater than the will. Especially is this the case when the intellect is developed to an abnormal degree of strength and superiority, so as to be out of all proportion to the will, a condition which is the essence of real genius; the intellect is then not only more than enough for the needs and aims of life, it is absolutely prejudicial to them.
The result is that, in youth, excessive energy in grasping the objective world, accompanied by a vivid imagination and a total lack of experience, makes the mind susceptible, and an easy prey to extravagant ideas, nay, even to chimæras; and this issues in an eccentric and phantastic character. And when, in later years, this state of mind yields and passes away under the teaching of experience, still the genius never feels himself at home in the common world of every day and the ordinary business of life; he will never take his place in it, and accommodate himself to it as accurately as the person of normal intellect; he will be much more likely to make curious mistakes. For the ordinary mind feels itself so completely at home in the narrow circle of its ideas and views of the world that no one can get the better of it in that sphere; its faculties remain true to their original purpose, viz., to promote the service of the will; it devotes itself steadfastly to this end, and abjures extravagant aims. The genius, on the other hand, is at bottom a monstrum per excessum; just as, conversely, the passionate, violent and unintelligent man, the brainless barbarian, is a monstrum per defectum.

* * *

The will to live, which forms the inmost core of every living being, exhibits itself most conspicuously in the higher order of animals, that is, the cleverer ones; and so in them the nature of the will may be seen and examined most clearly. For in the lower orders its activity is not so evident; it has a lower degree of objectivation; whereas, in the class which stands above the higher order of animals, that is, in men, reason enters in; and with reason comes discretion, and with discretion, the capacity for dissimulation, which throws a veil over the operations of the will. And in mankind, consequently, the will appears without its mask only in the affections and the passions. And this is the reason why passion, when it speaks, always wins credence, no matter what the passion may be; and rightly so. For the same reason the passions are the main theme of poets and the stalking horse of actors. The conspicuousness of the will in the lower order of animals explains the delight we take in dogs, apes, cats, etc.; it is
the entirely naïve way in which they express themselves that
gives us so much pleasure.

The sight of any free animal going about its business un-
disturbed, seeking its food, or looking after its young, or mixing
in the company of its kind, all the time being exactly what
it ought to be and can be—what a strange pleasure it gives
us! Even if it is only a bird, I can watch it for a long time
with delight; or a water rat or a hedgehog; or better still, a
weasel, a deer, or a stag. The main reason why we take so
much pleasure in looking at animals is that we like to see
our own nature in such a simplified form. There is only one
mendacious being in the world, and that is man. Every other
is true and sincere, and makes no attempt to conceal what it
is, expressing its feelings just as they are.

* * *

Many things are put down to the force of habit which are
rather to be attributed to the constancy and immutability of
original, innate character, according to which under like cir-
cumstances we always do the same thing: whether it happens
for the first or the hundredth time, it is in virtue of the same
necessity. Real force of habit, as a matter of fact, rests upon
that indolent, passive disposition which seeks to relieve the
intellect and the will of a fresh choice, and so makes us do
what we did yesterday and have done a hundred times before,
and of which we know that it will attain its object.

But the truth of the matter lies deeper, and a more precise
explanation of it can be given than appears at first sight.
Bodies which may be moved by mechanical means only are
subject to the power of inertia; and applied to bodies which
may be acted on by motives, this power becomes the force
of habit. The actions which we perform by mere habit come
about, in fact, without any individual separate motive brought
into play for the particular case: hence, in performing them,
we really do not think about them. A motive was present only
on the first few occasions on which the action happened, which
has since become a habit: the secondary after-effect of this
motive is the present habit, and it is sufficient to enable the
action to continue: just as when a body has been set in motion
by a push, it requires no more pushing in order to continue its motion; it will go on to all eternity, if it meets with no friction. It is the same in the case of animals: training is a habit which is forced upon them. The horse goes on drawing his cart quite contentedly, without having to be urged on: the motion is the continued effect of those strokes of the whip which urged him on at first: by the law of inertia they have become perpetuated as habit. All this is really more than a mere parable: it is the underlying identity of the will at very different degrees of its objectivation, in virtue of which the same law of motion takes such different forms.

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Vive muchos años is the ordinary greeting in Spain, and all over the earth it is quite customary to wish people a long life. It is presumably not a knowledge of life which directs such a wish; it is rather knowledge of what man is in his inmost nature, the will to live.

The wish which everyone has that he may be remembered after his death—a wish which rises to the longing for posthumous glory in the case of those whose aims are high—seems to me to spring from this clinging to life. When the time comes which cuts a man off from every possibility of real existence, he strives after a life which is still attainable, even though it be a shadowy and ideal one.

* * *

The deep grief we feel at the loss of a friend arises from the feeling that in every individual there is something which no words can express, something which is peculiarly his own and therefore irreparable. Omne individuum ineffabile.

* * *

We may come to look upon the death of our enemies and adversaries, even long after it has occurred, with just as much regret as we feel for that of our friends, viz., when we miss them as witnesses of our brilliant success.

* * *

That the sudden announcement of a very happy event may easily prove fatal rests upon the fact that happiness and misery
depend merely on the proportion which our claims bear to what we get. Accordingly, the good things we possess, or are certain of getting, are not felt to be such; because all pleasure is in fact of a negative nature and effects the relief of pain, while pain or evil is what is really positive; it is the object of immediate sensation. With the possession or certain expectation of good things our demand rises, and increases our capacity for further possession and larger expectations. But if we are depressed by continual misfortune, and our claims reduced to a minimum, the sudden advent of happiness finds no capacity for enjoying it. Neutralized by an absence of pre-existing claims, its effects are apparently positive, and so its whole force is brought into play; hence it may possibly break our feelings, i.e. be fatal to them. And so, as is well known, one must be careful in announcing great happiness. First, one must get the person to hope for it, then open up the prospect of it, then communicate part of it, and at last make it fully known. Every portion of the good news loses its efficacy, because it is anticipated by a demand, and room is left for an increase in it. In view of all this, it may be said that our stomach for good fortune is bottomless, but the entrance to it is narrow. These remarks are not applicable to great misfortunes in the same way. They are more seldom fatal, because hope always sets itself against them. That an analogous part is not played by fear in the case of happiness results from the fact that we are instinctively more inclined to hope than to fear; just as our eyes turn of themselves towards light rather than darkness.

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Hope is the result of confusing the desire that something should take place with the probability that it will. Perhaps no man is free from this folly of the heart, which deranges the intellect’s correct appreciation of probability to such an extent that, if the chances are a thousand to one against it, yet the event is thought a likely one. Still in spite of this, a sudden misfortune is like a death-stroke, whilst a hope that is always disappointed and still never dies, is like death by prolonged torture.
He who has lost all hope has also lost all fear; this is the meaning of the expression "desperate." It is natural to a man to believe what he wishes to be true, and to believe it because he wishes it. If this characteristic of our nature, at once beneficial and assuaging, is rooted out by many hard blows of fate, and a man comes, conversely, to a condition in which he believes a thing must happen because he does not wish it, and what he wishes to happen can never be, just because he wishes it, this is in reality the state described as "desperation."

That we are so often deceived in others is not because our judgment is at fault, but because in general, as Bacon says, intellectus luminis sicci non est, sed recipit infusionem a voluntate et affectibus: that is to say, trifles unconsciously bias us for or against a person from the very beginning. It may also be explained by our not abiding by the qualities which we really discover; we go on to conclude the presence of others which we think inseparable from them, or the absence of those which we consider incompatible. For instance, when we perceive generosity, we infer justice; from piety, we infer honesty; from lying, deception; from deception, stealing, etc.; a procedure which opens the door to many false views, partly because human nature is so strange, partly because our standpoint is so onesided. It is true, indeed, that character always forms a consistent and connected whole; but the roots of all its qualities lie too deep to allow of our concluding from particular data in a given case whether certain qualities can or cannot exist together.

We often happen to say things that may in some way or other be prejudicial to us; but we keep silent about things that might make us look ridiculous; because in this case effect follows very quickly on cause.

The pain of an unfulfilled wish is small in comparison with that of repentance; for the one stands in the presence of the
vast open future, whilst the other has the irrevocable past closed behind it.

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Geduld, patientia, patience, especially the Spanish sufri- miento, is strongly connected with the notion of suffering. It is therefore a passive state, just as the opposite is an active state of the mind, with which, when great, patience is incompat- ible. It is the innate virtue of phlegmatic, indolent, and spiritless people, as also of women. But that it is nevertheless so very useful and necessary is a sign that the world is very badly constituted.

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Money is human happiness in the abstract: he, then, who is no longer capable of enjoying human happiness in the concrete, devotes his heart entirely to money.

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Obstinacy is the result of the will forcing itself into the place of the intellect.

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If you want to find out your real opinion of anyone, observe the impression made upon you by the first sight of a letter from him.

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The course of our individual life and the events in it, as far as their true meaning and connection is concerned, may be compared to a piece of rough mosaic. So long as you stand close in front of it, you cannot get a right view of the objects presented, nor perceive their significance or beauty. Both come in sight only when you stand a little way off. And in the same way you often understand the true connection of important events in your life not while they are going on nor soon after they are past, but only a considerable time afterwards.

Is this so, because we require the magnifying effect of imagination? or because we can get a general view only from
a distance? or because the school of experience makes our judgment ripe? Perhaps all of these together: but it is certain that we often view in the right light the actions of others, and occasionally even our own, only after the lapse of years. And as it is in one's own life, so it is in history.

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Happy circumstances in life are like certain groups of trees. Seen from a distance they look very well: but go up to them and amongst them, and the beauty vanishes; you don't know where it can be; it is only trees you see. And so it is that we often envy the lot of others.

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The doctor sees all the weakness of mankind, the lawyer all the wickedness, the theologian all the stupidity.

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A person of phlegmatic disposition who is a blockhead, would, with a sanguine nature, be a fool.

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Now and then one learns something, but one forgets the whole day long.

Moreover our memory is like a sieve, the holes of which in time get larger and larger: the older we get, the quicker anything entrusted to it slips from the memory, whereas, what was fixed fast in it in early days is there still. The memory of an old man gets clearer and clearer, the further it goes back, and less clear the nearer it approaches the present time; so that his memory, like his eyes, becomes long-sighted.

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In the process of learning you may be apprehensive about bewildering and confusing the memory, but not about overloading it, in the strict sense of the word. The faculty for remembering is not diminished in proportion to what one has learnt, just as little as the number of moulds in which you cast sand, lessens its capacity for being cast in new moulds.
In this sense the memory is bottomless. And yet the greater and more various anyone's knowledge, the longer he takes to find out anything that may suddenly be asked him; because he is like a shopkeeper who has to get the article wanted from a large and multifarious store; or, more strictly speaking, because out of many possible trains of thought he has to recall exactly that one which, as a result of previous training, leads to the matter in question. For the memory is not a repository of things you wish to preserve, but a mere dexterity of the intellectual powers; hence the mind always contains its sum of knowledge only potentially, never actually.

It sometimes happens that my memory will not reproduce some word in a foreign language, or a name, or some artistic expression, although I know it very well. After I have bothered myself in vain about it for a longer or a shorter time, I give up thinking about it altogether. An hour or two afterwards, in rare cases even later still, sometimes only after four or five weeks, the word I was trying to recall occurs to me while I am thinking of something else, as suddenly as if someone had whispered it to me. After noticing this phenomenon with wonder for very many years, I have come to think that the probable explanation of it is as follows. After the troublesome and unsuccessful search, my will retains its craving to know the word, and so sets a watch for it in the intellect. Later on, in the course and play of thought, some word by chance occurs having the same initial letters or some other resemblance to the word which is sought; then the sentinel springs forward and supplies what is wanting to make up the word, seizes it, and suddenly brings it up in triumph, without my knowing where and how he got it; so it seems as if someone had whispered it to me. It is the same process as that adopted by a teacher towards a child who cannot repeat a word; the teacher just suggests the first letter of the word, or even the second too; then the child remembers it. In default of this process, you can end by going methodically through all the letters of the alphabet.

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In the ordinary man, injustice rouses a passionate desire for
vengeance; and it has often been said that vengeance is sweet. How many sacrifices have been made just to enjoy the feeling of vengeance, without any intention of causing an amount of injury equivalent to what one has suffered. The bitter death of the centaur Nessus was sweetened by the certainty that he had used his last moments to work out an extremely clever vengeance. Walter Scott expresses the same human inclination in language as true as it is strong: "Vengeance is the sweetest morsel to the mouth that ever was cooked in hell!" I shall now attempt a psychological explanation of it.

Suffering which falls to our lot in the course of nature, or by chance, or fate, does not, ceteris paribus, seem so painful as suffering which is inflicted on us by the arbitrary will of another. This is because we look upon nature and chance as the fundamental masters of the world; we see that the blow we received from them might just as well have fallen on another. In the case of suffering which springs from this source, we bewail the common lot of humanity rather than our own misfortune. But that it is the arbitrary will of another which inflicts the suffering, is a peculiarly bitter addition to the pain or injury it causes, viz., the consciousness that some one else is superior to us, whether by force or cunning, while we lie helpless. If amends are possible, amends heal the injury; but that bitter addition, "and it was you who did that to me," which is often more painful than the injury itself, is only to be neutralized by vengeance. By inflicting injury on the one who has injured us, whether we do it by force or cunning, is to show our superiority to him, and to annul the proof of his superiority to us. That gives our hearts the satisfaction towards which it yearns. So where there is a great deal of pride or vanity, there also will there be a great desire of vengeance. But as the fulfilment of every wish brings with it more or less of a sense of disappointment, so it is with vengeance. The delight we hope to get from it is mostly embittered by compassion. Vengeance taken will often tear the heart and torment the conscience: the motive to it is no longer active, and what remains is the evidence of our malice.
THE CHRISTIAN SYSTEM

When the Church says that, in the dogmas of religion, reason is totally incompetent and blind, and its use to be reprehended, it is in reality attesting the fact that these dogmas are allegorical in their nature, and are not to be judged by the standard which reason, taking all things sensu proprio, can alone apply. Now the absurdities of a dogma are just the mark and sign of what is allegorical and mythical in it. In the case under consideration, however, the absurdities spring from the fact that two such heterogeneous doctrines as those of the Old and New Testaments had to be combined. The great allegory was of gradual growth. Suggested by external and adventitious circumstances, it was developed by the interpretation put upon them, an interpretation in quiet touch with certain deeply lying truths only half realized. The allegory was finally completed by Augustine, who penetrated deepest into its meaning, and so was able to conceive it as a systematic whole and supply its defects. Hence the Augustinian doctrine, confirmed by Luther, is the complete form of Christianity; and the Protestants of to-day, who take Revelation sensu proprio and confine it to a single individual, are in error in looking upon the first beginnings of Christianity as its most perfect expression. But the bad thing about all religions is that, instead of being able to confess their allegorical nature, they have to conceal it; accordingly, they parade their doctrines in all seriousness as true sensu proprio, and as absurdities form an essential part of these doctrines, you have the great mischief of a continual fraud. And, what is worse, the day arrives when they are no longer true sensu proprio, and then there is an end of them; so that, in that respect, it would be better to admit their allegorical nature at once. But the difficulty is to teach the multitude that something can be both true and
untrue at the same time. And as all religions are in a greater or less degree of this nature, we must recognize the fact that mankind cannot get on without a certain amount of absurdity, that absurdity is an element in its existence, and illusion indispensable; as indeed other aspects of life testify.

I have said that the combination of the Old Testament with the New gives rise to absurdities. Among the examples which illustrate what I mean, I may cite the Christian doctrine of Predestination and Grace, as formulated by Augustine and adopted from him by Luther; according to which one man is endowed with grace and another is not. Grace, then, comes to be a privilege received at birth and brought ready into the world; a privilege, too, in a matter second to none in importance. What is obnoxious and absurd in this doctrine may be traced to the idea contained in the Old Testament, that man is the creation of an external will, which called him into existence out of nothing. It is quite true that genuine moral excellence is really innate; but the meaning of the Christian doctrine is expressed in another and more rational way by the theory of metempsychosis, common to Brahmans and Buddhists. According to this theory, the qualities which distinguish one man from another are received at birth, are brought, that is to say, from another world and a former life; these qualities are not an external gift of grace, but are the fruits of the acts committed in that other world. But Augustine's dogma of Predestination is connected with another dogma, namely, that the mass of humanity is corrupt and doomed to eternal damnation, that very few will be found righteous and attain salvation, and that only in consequence of the gift of grace, and because they are predestined to be saved; whilst the remainder will be overwhelmed by the perdition they have deserved, viz. eternal torment in hell. Taken in its ordinary meaning, the dogma is revolting, for it comes to this; it condemns a man, who may be, perhaps, scarcely twenty years of age, to expiate his errors, or even his unbelief, in everlasting torment; nay, more, it makes this almost universal damnation the natural effect of original sin, and therefore the necessary consequence of the Fall. This is a result which must have been foreseen by him who made mankind, and who, in the
first place, made them not better than they are, and secondly, set a trap for them into which he must have known they would fall; for he made the whole world, and nothing is hidden from him. According to this doctrine, then, God created out of nothing a weak race prone to sin, in order to give them over to endless torment. And, as a last characteristic, we are told that this God, who prescribes forbearance and forgiveness of every fault, exercises none himself, but does the exact opposite; for a punishment which comes at the end of all things, when the world is over and done with, cannot have for its object either to improve or deter, and is therefore pure vengeance. So that, on this view, the whole race is actually destined to eternal torture and damnation, and created expressly for this end, the only exception being those few persons who are rescued by election of grace, from what motive one does not know.

Putting these aside, it looks as if the Blessed Lord had created the world for the benefit of the devil! it would have been so much better not to have made it at all. So much, then, for a dogma taken sensu proprio. But look at it sensu allegorico, and the whole matter becomes capable of a satisfactory interpretation. What is absurd and revolting in this dogma is, in the main, as I said, the simple outcome of Jewish theism, with its “creation out of nothing,” and the really foolish and paradoxical denial of the doctrine of metempsychosis which is involved in that idea, a doctrine which is natural, to a certain extent self-evident, and, with the exception of the Jews, accepted by nearly the whole human race at all times. To remove the enormous evil arising from Augustine’s dogma, and to modify its revolting nature, Pope Gregory I, in the sixth century, very prudently matured the doctrine of Purgatory, the essence of which already existed in Origen (cf. Bayle’s article on Origen, note B). The doctrine was regularly incorporated into the faith of the Church, so that the original view was much modified, and a certain substitute provided for the doctrine of metempsychosis; for both the one and the other admit a process of purification. To the same end, the doctrine of “the Restoration of all things” (ἀποκαταστάσις) was established, according to which, in the last act of the
Human Comedy, the sinners one and all will be reinstated in integrum. It is only Protestants, with their obstinate belief in the Bible, who cannot be induced to give up eternal punishment in hell. If one were spiteful, one might say, "much good may it do them," but it is consoling to think that they really do not believe the doctrine; they leave it alone, thinking in their hearts, "It can't be so bad as all that."

The rigid and systematic character of his mind led Augustine, in his austere dogmatism and his resolute definition of doctrines only just indicated in the Bible and, as a matter of fact, resting on very vague grounds, to give hard outlines to these doctrines and to put a harsh construction on Christianity: the result of which is that his views offend us, and just as in his day Pelagianism arose to combat them, so now in our day Rationalism does the same. Take, for example, the case as he states it generally in the De Civitate Dei, Bk. xii. ch. 21. It comes to this: God creates a being out of nothing, forbids him some things, and enjoins others upon him; and because these commands are not obeyed, he tortures him to all eternity with every conceivable anguish; and for this purpose, binds soul and body inseparably together, so that, instead of the torment destroying this being by splitting him up into his elements, and so setting him free, he may live to eternal pain. This poor creature, formed out of nothing! At least, he has a claim on his original nothing: he should be assured, as a matter of right, of this last retreat, which, in any case, cannot be a very evil one: it is what he has inherited. I, at any rate, cannot help sympathizing with him. If you add to this Augustine's remaining doctrines, that all this does not depend on the man's own sins and omissions, but was already predestined to happen, one really is at a loss what to think. Our highly educated Rationalists say, to be sure, "It's all false, it's a mere bugbear; we're in a state of constant progress, step by step raising ourselves to ever greater perfection." Ah! what a pity we didn't begin sooner; we should already be there.

In the Christian system the devil is a personage of the greatest importance. God is described as absolutely good, wise
and powerful; and unless he were counterbalanced by the devil, it would be impossible to see where the innumerable and measureless evils, which predominate in the world, come from, if there were no devil to account for them. And since the Rationalists have done away with the devil, the damage inflicted on the other side has gone on growing, and is becoming more and more palpable; as might have been foreseen, and was foreseen, by the orthodox. The fact is, you cannot take away one pillar from a building without endangering the rest of it. And this confirms the view, which has been established on other grounds, that Jehovah is a transformation of Ormuzd, and Satan of the Ahriman who must be taken in connection with him. Ormuzd himself is a transformation of Indra.

Christianity has this peculiar disadvantage, that, unlike other religions, it is not a pure system of doctrine: its chief and essential feature is that it is a history, a series of events, a collection of facts, a statement of the actions and sufferings of individuals: it is this history which constitutes dogma, and belief in it is salvation. Other religions, Buddhism, for instance, have, it is true, historical appendages, the life, namely, of their founders: this, however, is not part and parcel of the dogma, but is taken along with it. For example, the Lalitavistara may be compared with the Gospel so far as it contains the life of Sākya-muni, the Buddha of the present period, of the world’s history: but this is something which is quite separate and different from the dogma, from the system itself: and for this reason; the lives of former Buddhas were quite other, and those of the future will be quite other, than the life of the Buddha of to-day. The dogma is by no means one with the career of its founder; it does not rest on individual persons or events; it is something universal and equally valid at all times. The Lalitavistara is not, then, a gospel in the Christian sense of the word; it is not the joyful message of an act of redemption; it is the career of him who has shown how each one may redeem himself. The historical constitution of Christianity makes the Chinese laugh at missionaries as story-tellers.

I may mention here another fundamental error of Chris-
tianity, an error which cannot be explained away, and the mischievous consequences of which are obvious every day: I mean the unnatural distinction Christianity makes between man and the animal world to which he really belongs. It sets up man as all-important, and looks upon animals as merely things. Brahmanism and Buddhism, on the other hand, true to the facts, recognize in a positive way that man is related generally to the whole of nature, and specially and principally to animal nature; and in their systems man is always represented, by the theory of metempsychosis and otherwise, as closely connected with the animal world. The important part played by animals all through Buddhism and Brahmanism, compared with the total disregard of them in Judaism and Christianity, puts an end to any question as to which system is nearer perfection, however much we in Europe may have become accustomed to the absurdity of the claim. Christianity contains, in fact, a great and essential imperfection in limiting its precepts to man, and in refusing rights to the entire animal world. As religion fails to protect animals against the rough, unfeeling and often more than bestial multitude, the duty falls to the police; and as the police are unequal to the task, societies for the protection of animals are now formed all over Europe and America. In the whole of uncircumcised Asia, such a procedure would be the most superfluous thing in the world, because animals are there sufficiently protected by religion, which even makes them objects of charity. How such charitable feelings bear fruit may be seen, to take an example, in the great hospital for animals at Surat, whither Christians, Mohammedans and Jews can send their sick beasts, which, if cured, are very rightly not restored to their owners. In the same way, when a Brahman or Buddhist has a slice of good luck, a happy issue in any affair, instead of mumbling a Te Deum, he goes to the market-place and buys birds and opens their cages at the city gate; a thing which may be frequently seen in Astrachan, where the adherents of every religion meet together: and so on in a hundred similar ways. On the other hand, look at the revolting ruffianism with which our Christian public treats its animals; killing them for no object at all, and laughing over it, or mutilating or torturing
them: even its horses, who form its most direct means of livelihood, are strained to the utmost in their old age, and the last strength worked out of their poor bones until they succumb at last under the whip. One might say with truth, Mankind are the devils of the earth, and the animals the souls they torment. But what can you expect from the masses, when there are men of education, zoologists even, who, instead of admitting what is so familiar to them, the essential identity of man and animal, are bigoted and stupid enough to offer a zealous opposition to their honest and rational colleagues, when they class man under the proper head as an animal, or demonstrate the resemblance between him and the chimpanzee or orang-outang. It is a revolting thing that a writer who is so pious and Christian in his sentiments as Jung Stilling should use a simile like this, in his _Scenen aus dem Geisterreich_ (bk. II, sc. i, p. 15). "Suddenly the skeleton shrivelled up into an indescribably hideous and dwarf-like form, just as when you bring a large spider into the focus of a burning glass, and watch the purulent blood hiss and bubble in the heat." This man of God then was guilty of such infamy or looked on quietly when another was committing it! in either case it comes to the same thing here. So little harm did he think of it that he tells us of it in passing, and without a trace of emotion. Such are the effects of the first chapter of Genesis, and, in fact, of the whole of the Jewish conception of nature. The standard recognized by the Hindus and Buddhists is the Mahavakya (the great word)—"tat-twam-asi" (this is thyself), which may always be spoken of every animal, to keep us in mind of the identity of his inmost being with ours. Perfection or morality, indeed! Nonsense.

The fundamental characteristics of the Jewish religion are realism and optimism, views of the world which are closely allied; they form, in fact, the conditions of theism. For theism looks upon the material world as absolutely real, and regards life as a pleasant gift bestowed upon us. On the other hand, the fundamental characteristics of the Brahman and Buddhist religions are idealism and pessimism, which look upon the existence of the world as in the nature of a dream, and life
as the result of our sins. In the doctrines of the Zendavesta, from which, as is well known, Judaism sprang, the pessimistic element is represented by Ahriman. In Judaism, Ahriman has as Satan only a subordinate position; but, like Ahriman, he is the lord of snakes, scorpions, and vermin. But the Jewish system forthwith employs Satan to correct its fundamental error of optimism, and in the Fall introduces the element of pessimism, a doctrine demanded by the most obvious facts of the world. There is no truer idea in Judaism than this, although it transfers to the course of existence what must be represented as its foundation and antecedent.

The New Testament, on the other hand, must be in some way traceable to an Indian source: its ethical system, its ascetic view of morality, its pessimism, and its Avatar, are all thoroughly Indian. It is its morality which places it in a position of such emphatic and essential antagonism to the Old Testament, so that the story of the Fall is the only possible point of connection between the two. For when the Indian doctrine was imported into the land of promise, two very different things had to be combined: on the one hand the consciousness of the corruption and misery of the world, its need of deliverance and salvation through an Avatar, together with a morality based on self-denial and repentance; on the other hand the Jewish doctrine of Monotheism, with its corollary that "all things are very good" (πάντα καλά λιαν). And the task succeeded as far as it could, as far, that is, as it was possible to combine two such heterogeneous and antagonistic creeds.

As ivy clings for the support and stay it wants to a rough-hewn post, everywhere conforming to its irregularities and showing their outline, but at the same time covering them with life and grace, and changing the former aspect into one that is pleasing to the eye; so the Christian faith, sprung from the wisdom of India, overspreads the old trunk of rude Judaism, a tree of alien growth; the original form must in part remain, but it suffers a complete change and becomes full of life and truth, so that it appears to be the same tree, but is really another.

Judaism had represented the Creator as separated from the
world, which he produced out of nothing. Christianity identifies this Creator with the Saviour, and through him, with humanity: he stands as their representative; they are redeemed in him, just as they fell in Adam, and have lain ever since in the bonds of iniquity, corruption, suffering and death. Such is the view taken by Christianity in common with Buddhism: the world can no longer be looked at in the light of Jewish optimism, which found "all things very good": nay, in the Christian scheme, the devil is named as its Prince or Ruler (ὁ ἀρχων τοῦ κόσμου τούτου. John xii. 35). The world is no longer an end, but a means; and the realm of everlasting joy lies beyond it and the grave. Resignation in this world and direction of all our hopes to a better form the spirit of Christianity. The way to this end is opened by the Atonement, that is, the Redemption from this world and its ways. And in the moral system, instead of the law of vengeance, there is the command to love your enemy; instead of the promise of innumerable posterity, the assurance of eternal life; instead of visiting the sins of the fathers upon the children to the third and fourth generations, the Holy Spirit which overshadows all.

We see, then, that the doctrines of the Old Testament are rectified and their meaning changed by those of the New, so that, in the most important and essential matters, an agreement is brought about between them and the old religions of India. Everything which is true in Christianity may also be found in Brahmanism and Buddhism. But in Hinduism and Buddhism you will look in vain for any parallel to the Jewish doctrines of "a nothing quickened into life," or of "a world made in time," which cannot be humble enough in its thanks and praises to Jehovah for an ephemeral existence full of misery, anguish and need.

Whoever seriously thinks that superhuman beings have ever given our race information as to the aim of its existence and that of the world, is still in his childhood. There is no other revelation than the thoughts of the wise, even though these thoughts, liable to error as is the lot of everything human, are often clothed in strange allegories and myths
under the name of religion. So far, then, it is a matter of indifference whether a man lives and dies in reliance on his own or another's thoughts; for it is never more than human thought, human opinion, which he trusts. Still, instead of trusting what their own minds tell them, men have as a rule a weakness for trusting others who pretend to supernatural sources of knowledge. And in view of the enormous intellectual inequality between man and man, it is easy to see that the thoughts of one mind might appear as in some sense a revelation to another.
THE FAILURE OF PHILOSOPHY:

A BRIEF DIALOGUE

A. PHILOSOPHY has hitherto been a failure. It could not, indeed, have been otherwise; because, instead of confining himself to the better understanding of the world as given in experience, the philosopher has aspired to pass at one bound beyond it, in the hope of discovering the last foundation of all existence and the eternal relations of things. Now these are matters which our intellect is quite incapable of grasping. Its power of comprehension never reaches beyond what philosophers call "finite things," or, as they sometimes say, "phenomena"; in short, just the fleeting shadows of this world, and the interests of the individual, the furtherance of his aims and the maintenance of his person. And since our intellect is thus immanent, our philosophy should be immanent too, and not soar to supramundane things, but be content with gaining a thorough grasp of the world of experience. It surely provides matter enough for such a study.

B. If that is so, intellect is a miserable present for Nature to give us. According to your view, the mind serves only to grasp the relations that constitute our wretched existence as individuals—relations which cease with the brief span of our temporal life; and is utterly unsuited to face those problems which are alone worthy to interest a thinking being—what our existence really is, and what the world means as a whole; in short, how we are to solve the riddle of this dream of life. If all this is so, and our mind could never grasp these things even though they were explained to it, then I cannot see that it is worth my while to educate my mind, or to pay any attention to it at all; it is a thing unworthy of any respect.

A. My dear sir, if we wrangle with Nature, we are usually in the wrong. For Nature does nothing that is useless or in vain—nihil facit frustra nec supervacaneum. We are only
temporal, finite, fleeting beings, creatures of a dream: and our existence passes away like a shadow. What do we want with an intellect to grasp things that are infinite, eternal, absolute? And how should such an intellect ever leave the consideration of these high matters to apply itself again to the small facts of our ephemeral life—the facts that are the only realities for us and our proper concern? How could it ever be of any use for them again? If Nature had bestowed this intellect upon us, the gift would not only have been an immense mistake and quite in vain; it would ever have conflicted with the very aims that Nature has designed for us. For what good do we do, as Shakespeare says:

*We fools of Nature,
So horrendly to shake our disposition
With thoughts beyond the reaches of our souls.*

If we had this perfect, this all embracing, metaphysical insight, should we be capable of any physical insight at all, or of going about our proper business? Nay, it might plunge us for ever into a state of chill horror, like that of one who has seen a ghost.

B. But surely in all this you are making a notorious *petitio principii*. In saying that we are merely temporal, fleeting, finite beings, you beg the whole question. We are also infinite, eternal, and the original principle of Nature itself. Is it not then well worth our while to go on trying if we cannot fathom Nature after all—*ob nicht Natur zuletzt sich doch ergründen*?

A. Yes; but according to your own philosophy we are infinite and eternal only in a certain sense. We are infinite and eternal, not as phenomena, but as the original principle of Nature; not as individuals, but as the inmost essence of the world; not because we are subjects of knowledge, but merely as manifestations of the will to live. The qualities of which you speak are qualities that have to do with intelligence, not will. As intelligent beings we are individual and finite. Our intellect, then, is also of this character. The aim of our life, if I may use a metaphorical expression, is a practical, not a theoretical one; our actions, not our knowledge, appertain to eternity. The use of the intellect is to guide our actions,

1 *Hamlet, Act I, sc. iv.*
and at the same time to hold up the mirror to our will; and this is, in effect, what it does. If the intellect had more to do, it would very probably become unfit even for this. Think how a small superfluity of intellect is a bar to the career of the man endowed with it. Take the case of genius: while it may be an inward blessing to its possessor, it may also make him very unhappy in his relations with the world.\footnote{Translator’s Note.—This is a favourite remark of Schopenhauer’s. Some account of his interesting theory of Genius touched upon at the conclusion of this dialogue may be found in the concluding section of another volume in the series. The Art of Literature.}

B. Good, that you reminded me of genius. To some extent it upsets the facts you are trying to vindicate. A genius is a man whose theoretical side enormously outweighs his practical. Even though he cannot grasp eternal relations, he can see a little deeper into the things of this world; \textit{attamen est quodam prodire tenus}. It is quite true that this does render the intellect of genius less fit to grasp the finite things of earth; just as a telescope is a good thing, but not in a theatre. Here we seem to have reached a point where we agree, and we need not pursue the subject further.
THE METAPHYSICS OF FINE ART

The real problem in the philosophy of Art may be very simply stated thus: How is it possible to take pleasure in something that does not come into any relation with the will?

Let me put this more fully. It is commonly felt that pleasure and enjoyment in a thing can arise only when it comes into some relation with our will, or, as we prefer to say, when it serves some end which we have in view. If this were so, it would seem to be a contradiction to talk of pleasure which did not involve bringing the will into play. And yet it is quite obvious that we derive pleasure and enjoyment from the Beautiful as such, quite apart from any connection it may have with our personal aims, or, in other words, with our will.

This problem I have solved in the following way: By the Beautiful we mean the essential and original forms of animate and inanimate Nature—in Platonic language, the Ideas; and these can be apprehended only by their essential correlate, a knowing subject free from will; in other words, a pure intelligence without purpose or ends in view. Hence in the act of aesthetic perception the will has absolutely no place in consciousness. But it is the will alone which is the fount of all our sorrows and sufferings, and if it thus vanishes from consciousness, the whole possibility of suffering is taken away. This it is that explains the feeling of pleasure which accompanies the perception of the Beautiful.

If it should be objected that to take away the possibility of suffering is also to take away the possibility of enjoyment, it should be remembered that, as I have often explained, happiness and satisfaction are negative in their nature; in other words, they are merely freedom from suffering; whilst pain is the positive element of existence. So that, when will vanishes from consciousness, there yet remains over the state
of enjoyment; that is to say, the state in which there is a complete absence, not only of pain, but in this case, even of the very possibility of it.

To be freed from oneself is what is meant by becoming a pure intelligence. It consists in forgetfulness of one’s own aims and complete absorption in the object of contemplation; so that all we are conscious of is this one object. And since this is a state of mind unattainable by most men, they are, as a rule, unfitted for an objective attitude towards the world; and it is just this that constitutes the artistic faculty.

To the will as it exists in the individual is superadded an intellectual faculty, which enables the will to become conscious of itself and of the objects about it. This intellectual faculty came into being in order to perform the service of the will. Now, let us suppose that the will sets the intellect at liberty for a while and grants it a full release from its service, so that the intellect may for the moment dismiss its concern for the will; in other words, abandon the personal service which forms its only natural task, and, therefore, its regular occupation. If, at the same time that it is thus released, the intellect does not cease to be active and energetic, and use every endeavour to arrive at a clear apprehension of the world, it becomes completely objective; that is to say, it becomes a faithful mirror of the things about it.

It is only in this way, with a pure intelligence as subject, that the object, pure and simple, can come into existence. For this postulated relation between subject and object to arise at all, it is necessary that the intellectual faculty should not only be withdrawn from its original service and be left altogether to itself, but also that, when released, it should nevertheless preserve its whole energy of activity; in spite of the fact that the stimulus of this activity, the impulse of the will, is now absent.

Therein lies the difficulty, and this is just why the condition of mind necessary in artistic creation is so rare; because all our thoughts and endeavours, our powers of sight and hearing, are always naturally exerted, directly or indirectly, in the service of our numerous personal aims, great and small. It is the will that drives the intellect to the fulfilment of its function,
and the intellect flags at once if the spur is withdrawn. Rendered active in this way, the intellect is perfectly sufficient for the needs of practical life, nay, even for the kind of knowledge required in professional business. For there the aim is to understand only the relations of things, not the inner reality peculiar to them; and this kind of knowledge proceeds by applying such principles of reasoning as govern the relations in which things may stand to one another.

But though in the conception of a work of art the intellect is all in all, in the execution of it, where the aim is to communicate and represent what has been conceived, the will may, nay, must become active again; just because there is an aim to be carried out. Accordingly, in this sphere, the principles of reasoning which govern the relations of things again comes into play. It is in conformity with these principles that the means used by Art are so contrived as to produce artistic effects. Thus we find the painter concerned with the accuracy of his drawing and the manipulation of his colours, and the poet looking first to the arrangement of his subject and then to a right use of expression and the laws of metre.

In the selection of a theme, both poetry and the plastic arts take some one individual person or thing and endeavour to present it as a separate entity, with all its peculiarities, even down to the minutest, exhibited with the most accurate precision. Science, on the other hand, works by the treatment of abstract ideas, every one of them representing innumerable individuals; and it proceeds to define and mark out the characteristics of these ideas, so as to fix them once for all. A comparison between these two methods might lead one to suppose that Art is an insignificant, petty, nay, almost childish pursuit. But the nature of Art is such that with it one case holds good for a thousand; for by a careful and detailed preservation of a single individual person or thing, it aims at revealing the idea of the genus to which that person or thing belongs. Thus some one event or scene in the life of a man, described with complete truth—described, that is to say, so as to exhibit precisely all the individuals which go to make it what it is—gives us a clear and profound insight into the idea of humanity itself, as seen from this particular point of
view. But, in spite of this difference of method between Science and Art, there is some similarity in their treatment of single facts. For just as the botanist picks a single flower from the boundless realm of the vegetable world, and then takes it to pieces in order to demonstrate, from the single specimen, the nature of the plant itself; so the poet chooses out of the endless turmoil of human life as it hurry incessantly on its way, some one scene, nay, often only some one mood, some one sensation, so that he may show us from it what is the life and character of man.

And thus it is that the greatest minds, Shakespeare and Goethe, Raphael and Rembrandt, do not think it unworthy of them to bring some quite ordinary person before us—not even one that is anything beyond the common—to delineate him with the greatest accuracy, in the endeavour to show him to us in the most minute particularity. For it is only when they are put before us in this way that we can apprehend individual and particular facts of life; and that is why I have defined poetry as the art of rousing the imagination by means of words.

If the reader wishes for a direct example of the advantage which intuitive knowledge—the primary and fundamental kind—has over abstract thought, as showing that Art reveals to us more than we can gain from all the sciences, let him look at a beautiful human face, full of expressive emotion; and that too whether in nature itself or as presented to us by the mediation of Art. How much deeper is the insight gained into the essential character of man, nay, into nature in general, by this sight than by all the words and abstract expressions which may be used to describe it. When a beautiful face beams with laughter, it is as though a fine landscape were suddenly illuminated by a ray of light darting from the clouds. Therefore ridete, puella, ridete!

Let me here state the general reason why the idea, in the Platonic meaning of the word, may be more easily apprehended from a picture than from reality; in other language, why a picture makes a nearer approach to the idea. A work of art is some objective reality as it appears after it has passed through a subject. From this point of view, it may be said
to bear the same relation to the mind as animal food, which is vegetable food already assimilated, bears to the body.

But there is another and deeper reason for the fact in question. The product of plastic and pictorial art does not present us, as reality does, with something that exists once only and then is gone for ever—the connection, I mean, between this particular matter and this particular form. It is this connection which is the essence of any concrete individuality, in the strict sense of the word. This kind of art shows us the form alone; and this, if it were given in its whole entirety, would be the Idea. The picture, therefore, leads us at once from the individual to the mere form; and this separation of the form from the matter brings the form very much nearer the Idea. Now every artistic representation, whether painting or statue, is just such a separation; and hence this separation, this disjunction of the form from the matter, is part of the character of a work of aesthetic art, because it is just the aim of such art to bring us to the knowledge of the Idea.

It is, therefore, essential to a work of art that it should give the form alone without the matter; and, further, that it should do so without any possibility of mistake on the part of the spectator. This is really the reason why wax figures produce no aesthetic impression, and therefore are not, in the aesthetic sense, works of art at all; although, if they were well made, they produce an illusion a hundred times greater than the best picture or statue could effect; so that if deceptive imitation of reality were the object of art, they would have to take the first place. For a wax figure of a man appears to give not only the mere form but with it the matter as well, so that it produces the illusion that the man himself is standing before you. The true work of art should lead us from the individual fact, in other words, that which exists once only, and then is gone for ever, to the mere form or the Idea—in other words, that which always exists an infinite number of times in an infinite number of ways. Instead of doing this, the wax figure appears to present us with the individual himself—in other words, with that which exists once only, and then never again; and yet, at the same time, it fails to
represent the life which gives such a fleeting existence its value. This is why a wax figure is repulsive; it is stiff and stark, and reminds us of a corpse.

It might be thought that it is sculpture alone which gives form without matter; and that painting gives matter as well as form, by making colour serve to imitate matter and its composition. But this objection would imply that form is to be taken in a purely geometrical sense; and that is not what is here meant. Form must be taken in the philosophical sense of the word, as the opposite of matter; and therefore it includes colour, surface, texture; in short, quality, in whatever it may consist. It is quite true that sculpture alone gives form in the purely geometrical sense, exhibiting it on a matter which the eye can see to be foreign to the form, namely, marble; and in this way the form comes to stand by itself so as to strike the eye at once.

But painting does not give matter at all, and it gives only the mere appearance of the form, not in the geometrical, but in the philosophical, sense just described. Painting, I say, does not give even the form itself, but only the mere appearance of it—that is to say, merely its effect on one of our senses, the sense of sight; and that, too, only in so far as a particular act of vision is concerned. This is why a picture in oils does not really produce the illusion that the thing represented is actually before us, both in form and matter. The imitative truth of a picture is always subordinated to certain admitted conditions of this method of representation. Thus, by the unavoidable suppression of the parallax of our two eyes, a picture always makes things appear in the way in which a one-eyed person would see them. Therefore painting, equally with sculpture, gives the form alone; for it presents nothing but the effect of the form—an effect confined to one of the senses only, namely, that of sight.

In connection with this subject it is to be observed that copper-plates and monochromes answer to a more noble and elevated taste than chromographs and water colours; while the latter are preferred by persons of little culture. This is obviously due to the fact that pictures in black and white give the form alone, the form, as it were, in the abstract; and the
apprehension of this is, as we know, intellectual, in other words, a matter of the intuitive understanding. Colour, on the other hand, is merely an affair of sense, nay more, of a particular arrangement in the organ of sight which depends upon the activity of the retina. In respect of the taste to which they appeal, coloured prints may be likened to rhymed, and copper-plates to blank, verse. The union of beauty and grace in the human form is the clearest manifestation of the will on the topmost stage of its objectivation, and for that very reason the highest achievement of the plastic and pictorial arts. But still, everything that is natural is beautiful. If there are some animals of which we find a difficulty in believing this to be true, the reason of it is that we are unable to look at them in a purely objective light, so as to apprehend their Idea. We are prevented from doing so by some unavoidable association of thought, chiefly the result of some similarity which forces itself upon our notice; as, for instance, the similarity of the ape with man; so that instead of apprehending the idea of an ape, what we see is the caricature of a man. In the same way a toad appears to produce an effect upon us similar to that of dirt and slime, and yet this is not enough to explain the unbounded aversion, nay, the feeling of dread and horror, which comes over some people at the sight of this animal, as over others when they see a spider. The feeling appears to be deeper than any mere association can explain, and to be traceable to some mysterious fact of a metaphysical nature.

The inorganic world, so far as it does not consist of mere water, produces a very sad, nay, an oppressive effect upon the feelings, whenever it is presented to us quite by itself. Examples of what I mean are afforded by districts which offer to the eye nothing but a mass of bare crags; that long valley of rocks, for instance, without a trace of vegetation, near Toulon, on the way to Marseilles. The same effect is produced on a large scale, and in a much more striking degree, by the African desert. The melancholy impression which this kind of scenery makes is mainly due to the fact that masses of inorganic matter obey one law only, the law of gravity; and consequently everything is disposed in accordance with it.

Contrarily, the sight of vegetation produces a feeling of direct pleasure, and that too in a high degree; and the pleasure is greater in proportion as the vegetation is rich, various, luxuriant, and left to itself. The more immediate reason of this is that, in the case of vegetation, the law of gravity appears to be overcome, as the vegetable world tends to move in a direction the exact contrary of that taken by gravity. This is, indeed, the direct way in which the phenomenon of life announces its presence, as a new and higher order of things. It is an order to which we ourselves belong: it is something akin to us and the element of our being. And so, at the sight of it, our heart is moved. That straight upward direction is the source of our pleasurable feeling. This is why a fine group of trees looks so much better if a few tall, tapering pines shoot out from the middle of it. On the other hand, a tree that has been cut down has lost all its effect upon us: and one that grows obliquely has not so much as one that stands straight up. A tree which bends over the earth with its branches obedient to the law of gravity, makes us melancholy; and we call it the weeping willow.

Water neutralizes in a great measure the oppressive effect of its inorganic composition by its exceeding mobility, which gives it an appearance of life, and also by its constant interplay of light and shade. Besides, water is absolutely indispensable for the existence of life.

But above and beyond this, the pleasurable feeling which the sight of vegetable nature gives us, comes from that look of rest, peace and satisfaction which it wears; whilst the animal world is mostly presented to us in a state of unrest, pain, even of struggle. This explains why it is so easy for the sight of vegetation to put us into a state where we become a pure intelligence, freed from ourselves.

It is a very astonishing thing that vegetation, even of the commonest and humblest kind, is no sooner withdrawn from the capricious influence of man than it straightway groups itself picturesquely and strikes the eye as beautiful. This is true of every little spot of earth that has been left wild and uncultivated, even though thistles, thorns and the commonest flowers of the field were all it bore. Where the ground is tilled
—in cornfields, for instance, and kitchen-gardens, the aesthetic element in the vegetable world sinks to a minimum.

It has long been observed that everything constructed for the use of man, whether it is a building or only a utensil, must, if it is to be beautiful, preserve a certain similarity with the works of Nature. But a mistake has been made in thinking that the similarity must directly strike the eye and have to do with the shape the thing takes; as, for instance, that pillars should represent trees or human limbs; that receptacles should be shaped like mussels or snail-shells, or the calyx of a flower, and that vegetable or animal forms should be met with everywhere in Art.

The similarity should be indirect; that is to say, it should lie not in the shape itself, but in its character. One shape may differ from another in actual appearance and yet be the same in character. Accordingly, buildings and utensils should not be imitated from Nature, but should be constructed in the spirit of Nature. This will show itself in a perfect adaptation of means to ends, so that the thing itself and every part of it may directly proclaim what its purpose is. This will be effected when that purpose is attained in the shortest way and in the simplest manner. It is just this striking conformity to a certain end that stamps the products of Nature.

In Nature the will works from within outwards, after completely dominating its material. But in Art it works from without, by a process of intuition; it may be, by setting up the abstract idea of the purpose which the object of art is to serve; it then attains its end and delivers itself of its meaning by impressing it upon some alien material; that is to say, some material originally devoted to another form of will. Yet for all that, the character I have described as belonging to a product of Nature may be preserved. This is shown by the ancient style of architecture, where every part or member is precisely suited to the purpose it is immediately meant to serve—a purpose thus naively brought into view, and where there is a total absence of anything that does not serve some purpose.

To this is opposed that Gothic style, which owes its mysterious appearance just to the multitude of aimless ornaments
and accessories it displays, where we are obliged to ascribe to them some purpose which we cannot discern; and again, that quite degenerate style of architecture which affects originality by playing, in all sorts of unnecessary and round about ways, with the means used for producing artistic effect, dallying capriciously with them, and at the same time misunderstanding their aim.

The same remark holds good of ancient vessels and utensils, the beauty of which is due to the fact that they so naively express their nature, and the purpose they were meant to serve; and so of all other receptacles made by the ancients. You feel in looking at them that if Nature had produced vases, amphorae, lamps, tables, stools, helmets, shields, armour and so on, they would be made in that style.

As regards the birth of a work of art in a man's mind, if he is only in a susceptible mood, almost any object that comes within his range of perceptions will begin to speak to him, in other words, will generate in him some lively, penetrating, original thought. So it is that a trivial event may become the seed of a great and glorious work. Jacob Böhme is said to have been enlightened upon some deep point of natural science by the sudden sight of a tin can.

In the end it all depends upon the power a man has in himself; and just as no food or medicine will bestow or take the place of vital energy, so no book or study can give a man a mind of his own.
THE ART OF LITERATURE
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ON AUTHORSHIP

There are, first of all, two kinds of authors: those who write for the subject's sake, and those who write for writing's sake. While the one have had thoughts of experiences which seem to them worth communicating, the others want money; and so they write for money. Their thinking is part of the business of writing. They may be recognized by the way in which they spin out their thoughts to the greatest possible length; then, too, by the very nature of their thoughts, which are only half-true, perverse, forced, vacillating; again, by the aversion they generally show to saying anything straight out, so that they may seem other than they are. Hence their writing is deficient in clearness and definiteness, and it is not long before they betray that their only object in writing at all is to cover paper. This sometimes happens with the best authors; now and then, for example, with Lessing in his Dramaturgie, and even in many of Jean Paul's romances. As soon as the reader perceives this, let him throw the book away; for time is precious. The truth is that when an author begins to write for the sake of covering paper he is cheating the reader; because he writes under the pretext that he has something to say.

Writing for money and reservation of copyright are, at bottom, the ruin of literature. No one writes anything that is worth writing, unless he writes entirely for the sake of his subject. What an inestimable boon it would be, if in every branch of literature there were only a few books, but those excellent! This can never happen as long as money is to be made by writing. It seems as though the money lay under a curse; for every author degenerates as soon as he begins to put pen to paper in any way for the sake of gain. The best works of the greatest men all come from the time when they had to write for nothing or for very little. And here, too, that
Spanish proverb holds good, which declares that honour and money are not to be found in the same purse—*honra y provecho no caben en un saco*. The reason why Literature is in such a bad plight nowadays is simply and solely that people write books to make money. A man who is in want sits down and writes a book, and the public is stupid enough to buy it. The secondary effect of this is the ruin of language.

A great many bad writers make their whole living by that foolish mania of the public for reading nothing but what has just been printed—journalists, I mean. Truly, a most appropriate name. In plain language it is *journeymen, day-labourers*!

Again, it may be said that there are three kinds of authors. First come those who write without thinking. They write from a full memory, from reminiscences; it may be, even straight out of other people’s books. This class is the most numerous. Then come those who do their thinking whilst they are writing. They think in order to write; and there is no lack of them. Last of all come those authors who think before they write. They are rare.

Authors of the second class, who put off their thinking until they come to write, are like a sportsman who goes forth at random and is not likely to bring very much home. On the other hand, when an author of the third or rare class writes, it is like a *battue*. Here the game has been previously captured and shut up within a very small space; from which it is afterwards let out, so many at a time, into another space, also confined. The game cannot possibly escape the sportsman; he has nothing to do but aim and fire—in other words write down his thoughts. This is a kind of sport from which a man has something to show.

But even though the number of those who really think seriously before they begin to write is small, extremely few of them think about *the subject itself*: the remainder think only about the books that have been written on the subject, and what has been said by others. In order to think at all, such writers need the more direct and powerful stimulus of having other people’s thoughts before them. These become their immediate theme; and the result is that they are always under
their influence, and so never, in any real sense of the word, original. But the former are roused to thought by the subject itself, to which their thinking is thus immediately directed. This is the only class that produces writers of abiding fame.

It must, of course, be understood that I am speaking here of writers who treat of great subjects; not of writers on the art of making brandy.

Unless an author takes the material on which he writes out of his own head, that is to say, from his own observation, he is not worth reading. Book-manufacturers, compilers, the common run of history-writers, and many others of the same class, take their material immediately out of books; and the material goes straight to their finger-tips without even paying freight or undergoing examination as it passes through their heads, to say nothing of elaboration or revision. How very learned many a man would be if he knew everything that was in his own books! The consequence of this is that these writers talk in such a loose and vague manner, that the reader puzzles his brains in vain to understand what it is of which they are really thinking. They are thinking of nothing. It may now and then be the case that the book from which they copy has been composed exactly in the same way; so that writing of this sort is like a plaster cast of a cast; and in the end, the bare outline of the face, and that, too, hardly recognizable, is all that is left of your Antinous. Let compilations be read as seldom as possible. It is difficult to avoid them altogether; since compilations also include those text-books which contain in a small space the accumulated knowledge of centuries.

There is no greater mistake than to suppose that the last work is always the more correct; that what is written later on is in every case an improvement on what was written before; and that change always means progress. Real thinkers, men of right judgment, people who are in earnest with their subject—these are all exceptions only. Vermin is the rule everywhere in the world: it is always on the alert, taking the mature opinions of the thinkers, and industriously seeking to improve upon them (save the mark!) in its own peculiar way.

If the reader wishes to study any subject, let him beware of rushing to the newest books upon it, and confining his
attention to them alone, under the notion that science is always advancing, and that the old books have been drawn upon in the writing of the new. They have been drawn upon, it is true; but how? The writer of the new book often does not understand the old books thoroughly, and yet he is unwilling to take their exact words; so he bungles them, and says in his own bad way that which has been said very much better and more clearly by the old writers, who wrote from their own lively knowledge of the subject. The new writer frequently omits the best things they say, their most striking illustrations, their happiest remarks; because he does not see their value or feel how pregnant they are. The only thing that appeals to him is what is shallow and insipid.

It often happens that an old and excellent book is ousted by new and bad ones, which, written for money, appear with an air of great pretension and much puffing on the part of friends. In science a man tries to make his mark by bringing out something fresh. This often means nothing more than that he attacks some received theory which is quite correct, in order to make room for his own false notions. Sometimes the effort is successful for a time; and then a return is made to the old and true theory. These innovators are serious about nothing but their own precious self: it is this that they want to put forward, and the quick way of doing so, as they think, is to start a paradox. Their sterile heads take naturally to the path of negation; so they begin to deny truths that have long been admitted—the vital power, for example, the sympathetic nervous system, *generatio equivoca*, Bichat's distinction between the working of the passions and the working of intelligence; or else they want us to return to crass atomism and the like. Hence it frequently happens that *the course of science is retrogressive*.

To this class of writers belong those translators who not only translate their author but also correct and revise him; a proceeding which always seems to me impertinent. To such writers I say: Write books yourself which are worth translating; and leave other people's works as they are!

The reader should study, if he can, the real authors, the men who have founded and discovered things; or, at any rate,
those who are recognized as the great masters in every branch of knowledge. Let him buy second-hand books rather than read their contents in new ones. To be sure, it is easy to add to any new discovery—\textit{inventis aliquid addere facile est}; and, therefore, the student, after well mastering the rudiments of his subject, will have to make himself acquainted with the more recent additions to the knowledge of it. And, in general, the following rule may be laid down here as elsewhere: if a thing is new, it is seldom good; because if it is good, it is only for a short time new.

What the address is to a letter, the title should be to a book; in other words, its main object should be to bring the book to those amongst the public who will take an interest in its contents. It should, therefore, be expressive; and since by its very nature it must be short, it should be concise, laconic, pregnant, and if possible give the contents in one word. A prolix title is bad; and so is one that says nothing, or is obscure and ambiguous, or even, it may be, false and misleading; this last may possibly involve the book in the same fate as overtakes a wrongly addressed letter. The worst titles of all are those which have been stolen, those, I mean, which have already been borne by other books; for they are in the first place a plagiarism, and secondly the most convincing proof of a total lack of originality in the author. A man who has not enough originality to invent a new title for his book, will be still less able to give it new contents. Akin to these stolen titles are those which have been imitated, that is to say, stolen to the extent of one half; for instance, long after I had produced my treatise \textit{On Will in Nature}, Oersted wrote a book entitled \textit{On Mind in Nature}.

A book can never be anything more than the impress of its author's thoughts; and the value of these will lie either in the \textit{matter about which he has thought}, or in the \textit{form} which his thoughts take, in other words, \textit{what it is that he has thought about it}.

The matter of books is most various; and various also are the several excellencies attaching to books on the score of their matter. By matter I mean everything that comes within the domain of actual experience; that is to say, the facts of history
and the facts of nature, taken in and by themselves and in their widest sense. Here it is the thing treated of which gives its peculiar character to the book; so that a book can be important, whoever it was that wrote it.

But in regard to the form, the peculiar character of a book depends upon the person who wrote it. It may treat of matters which are accessible to everyone and well known; but it is the way in which they are treated, what it is that is thought about them, that gives the book its value; and this comes from its author. If, then, from this point of view a book is excellent and beyond comparison, so is its author. It follows that if a writer is worth reading, his merit rises just in proportion as he owes little to his matter; therefore, the better known and the more hackneyed this is, the greater he will be. The three great tragedians of Greece, for example, all worked at the same subject-matter.

So when a book is celebrated, care should be taken to note whether it is so on account of its matter or its form; and a distinction should be made accordingly.

Books of great importance on account of their matter may proceed from very ordinary and shallow people, by the fact that they alone have had access to this matter; books, for instance, which describe journeys in distant lands, rare natural phenomena, or experiments; or historical occurrences of which the writers were witnesses, or in connection with which they have spent much time and trouble in the research and special study of original documents.

On the other hand, where the matter is accessible to everyone or very well known, everything will depend upon the form; and what it is that is thought about the matter will give the book all the value it possesses. Here only a really distinguished man will be able to produce anything worth reading for the others will think nothing but what anyone else can think. They will just produce an impress of their own minds; but this is a print of which everyone possesses the original.

However, the public is very much more concerned to have matter than form; and for this very reason it is deficient in any high degree of culture. The public shows its preference in this respect in the most laughable way when it comes to
deal with poetry; for there it devotes much trouble to the task of tracking out the actual events or personal circumstances in the life of the poet which served as the occasion of his various works; nay, these events and circumstances come in the end to be of greater importance than the works themselves; and rather than read Goethe himself, people prefer to read what has been written about him, and to study the legend of Faust more industriously than the drama of that name. And when Bürger declared that "people would write learned disquisitions on the question, Who Leonora really was," we find this literally fulfilled in Goethe's case; for we now possess a great many learned disquisitions on Faust and the legend attaching to him. Study of this kind is, and remains, devoted to the material of the drama alone. To give such preference to the matter over the form, is as though a man were to take a fine Etruscan vase, not to admire its shape or colouring, but to make a chemical analysis of the clay and paint of which it is composed.

The attempt to produce an effect by means of the material employed—an attempt which panders to this evil tendency of the public—is most to be condemned in branches of literature where any merit there may be lies expressly in the form; I mean, in poetical work. For all that, it is not rare to find bad dramatists trying to fill the house by means of the matter about which they write. For example, authors of this kind do not shrink from putting on the stage any man who is in any way celebrated, no matter whether his life may have been entirely devoid of dramatic incident; and sometimes, even, they do not wait until the persons immediately connected with him are dead.

The distinction between matter and form to which I am here alluding, also holds good of conversation. The chief qualities which enable a man to converse well are intelligence, discernment, wit and vivacity: these supply the form of conversation. But it is not long before attention has to be paid to the matter of which he speaks; in other words, the subjects about which it is possible to converse with him—his knowledge. If this is very small, his conversation will not be worth anything, unless he possesses the above-named formal qualities in a very exceptional degree; for he will have nothing to
talk about but those facts of life and nature which everybody knows. It will be just the opposite, however, if a man is deficient in these formal qualities, but has an amount of knowledge which lends value to what he says. This value will then depend entirely upon the matter of his conversation; for, as the Spanish proverb has it, *mas sabe el necio en su casa, que el sabio en la agena*—a fool knows more of his own business than a wise man of others.
ON STYLE

Style is the physiognomy of the mind, and a safer index to character than the face. To imitate another man's style is like wearing a mask, which, be it never so fine, is not long in arousing disgust and abhorrence, because it is lifeless; so that even the ugliest living face is better. Hence those who write in Latin and copy the manner of ancient authors may be said to speak through a mask; the reader, it is true, hears what they say, but he cannot observe their physiognomy too; he cannot see their style. With the Latin works of writers who think for themselves the case is different, and their style is visible; writers, I mean, who have not condescended to any sort of imitation, such as Scotus Erigena, Petrarch, Bacon, Descartes, Spinoza, and many others. And affectation in style is like making grimaces. Further, the language in which a man writes is the physiognomy of the nation to which he belongs; and here there are many hard and fast differences, beginning from the language of the Greeks, down to that of the Caribbean islanders.

To form a provisional estimate of the value of a writer's productions, it is not directly necessary to know the subject on which he has thought, or what it is that he has said about it; that would imply a perusal of all his works. It will be enough, in the main, to know how he has thought. This, which means the essential temper or general quality of his mind, may be precisely determined by his style. A man's style shows the formal nature of all his thoughts—the formal nature which can never change, by the subject or the character of his thoughts what it may: it is, as it were, the dough out of which all the contents of his mind are kneaded. When Eulenspiegel was asked how long it would take to walk to the next village, he gave the seemingly incongruous answer: Walk. He wanted
to find out by the man’s pace the distance he would cover in a given time. In the same way, when I have read a few pages of an author, I know fairly well how far he can bring me.

Every mediocre writer tries to mask his own natural style, because in his heart he knows the truth of what I am saying. He is thus forced, at the outset, to give up any attempt at being frank or naïve—a privilege which is thereby reserved for superior minds, conscious of their own worth, and therefore sure of themselves. What I mean is that these everyday writers are absolutely unable to resolve upon writing just as they think; because they have a notion that, were they to do so, their work might possibly look very childish and simple. For all that, it would not be without its value. If they would only go honestly to work, and say, quite simply, the things they have really thought, and just as they have thought them, these writers would be readable and, within their own proper sphere, even instructive.

But instead of this, they try to make the reader believe that their thoughts have gone much further and deeper than is really the case. They say what they have to say in long sentences that wind about in a forced and unnatural way; they coin new words and write prolix periods which go round and round the thought and wrap it up in a sort of disguise. They tremble between the two separate aims of communicating what they want to say and of concealing it. Their object is to dress it up so that it may look learned or deep, in order to give people the impression that there is very much more in it than for the moment meets the eye. They either jot down their thoughts bit by bit, in short, ambiguous, and paradoxical sentences, which apparently mean much more than they say—of this kind of writing Schelling’s treatises on natural philosophy are a splendid instance; or else they hold forth with a deluge of words and the most intolerable diffusiveness, as though no end of fuss were necessary to make the reader understand the deep meaning of their sentences, whereas it is some quite simple if not actually trivial idea—examples of which may be found in plenty in the popular works of Fichte, and the philosophical manuals of a hundred other miserable dunces not worth mentioning; or, again, they try to write in some
particular style which they have been pleased to take up and think very grand, a style, for example, *par excellence* profound and scientific, where the reader is tormented to death by the narcotic effect of long-spun periods without a single idea in them—such as are furnished in a special measure by those most impudent of all mortals, the Hegelians;¹ or it may be that it is an intellectual style they have striven after, where it seems as though their object were to go crazy altogether; and so on in many other cases. All these endeavours to put off the *nascetur ridiculus mus*—to avoid showing the funny little creature that is born after such mighty throes—often make it difficult to know what it is that they really mean. And then, too, they write down words, nay, even whole sentences, without attaching any meaning to them themselves, but in the hope that someone else will get sense out of them.

And what is it at the bottom of all this? Nothing but the untiring effort to sell words for thoughts; a mode of merchandize that is always trying to make fresh openings for itself, and by means of odd expressions, turns of phrase, and combinations of every sort, whether new or used in a new sense, to produce the appearance of intellect in order to make up for the very painfully felt lack of it.

It is amusing to see how writers with this object in view will attempt first one mannerism and then another, as though they were putting on the mask of intellect! This mask may possibly deceive the inexperienced for a while, until it is seen to be a dead thing, with no life in it at all: it is then laughed at and exchanged for another. Such an author will at one moment write in a dithyrambic vein, as though he were tipsy; at another, nay, on the very next page, he will be pompous, severe, profoundly learned and prolix, stumbling on in the most cumbersome way and chopping up everything very small; like the late Christian Wolf, only in a modern dress. Longest of all lasts the mask of unintelligibility; but this is only in Germany, whither it was introduced by Fichte, perfected by Schelling, and carried to its highest pitch in Hegel—always with the best results.

¹ In their Hegel-gazette, commonly known as *Jahrbücher der wissenschaftlichen Literatur*.
And yet nothing is easier than to write so that no one can understand; just as, contrarily, nothing is more difficult than to express deep things in such a way that everyone must necessarily grasp them. All the arts and tricks I have been mentioning are rendered superfluous if the author really has any brains; for that allows him to show himself as he is, and confirms to all time Horace's maxim that good sense is the source and origin of good style:

Scribendi recte sapere est et principium et fons.

But those authors I have named are like certain workers in metal, who try a hundred different compounds to take the place of gold—the only metal which can never have any substitute. Rather than do that, there is nothing against which a writer should be more upon his guard than the manifest endeavour to exhibit more intellect than he really has, because this makes the reader suspect that he possesses very little; since it is always the case that if a man affects anything, whatever it may be, it is just there that he is deficient.

That is why it is praise to an author to say that he is naïve; it means that he need not shrink from showing himself as he is. Generally speaking, to be naïve is to be attractive; while lack of naturalness is everywhere repulsive. As a matter of fact we find that every really great writer tries to express his thoughts as purely, clearly, definitely and shortly as possible. Simplicity has always been held to be a mark of truth; it is also a mark of genius. Style receives its beauty from the thought it expresses; but with sham-thinkers the thoughts are supposed to be fine because of the style. Style is nothing but the mere silhouette of thought; and an obscure or bad style means a dull or confused brain.

The first rule, then, for a good style is that the author should have something to say; nay, this is in itself almost all that is necessary. Ah, how much it means! The neglect of this rule is a fundamental trait in the philosophical writing, and, in fact, in all the reflective literature, of my country, more especially since Fichte. These writers all let it be seen that they want to appear as though they had something to say; whereas they have nothing to say. Writing of this kind was brought in by
the pseudo-philosophers at the Universities, and now it is current everywhere, even among the first literary notabilities of the age. It is the mother of that strained and vague style, where there seem to be two or even more meanings in the sentence; also of that prolix and cumbersome manner of expression, called *le stile empesé*; again, of that mere waste of words which consists in pouring them out like a flood; finally, of that trick of concealing the direst poverty of thought under a farrago of never-ending chatter, which clacks away like a windmill and quite stupefies one—stuff which a man may read for hours together without getting hold of a single clearly expressed and definite idea.\(^1\) However, people are easy-going, and they have formed the habit of reading page upon page of all sorts of such verbiage, without having any particular idea of what the author really means. They fancy it is all as it should be, and fail to discover that he is writing simply for writing’s sake.

On the other hand, a good author, fertile in ideas, soon wins his reader’s confidence that, when he writes, he has really and truly *something to say*; and this gives the intelligent reader patience to follow him with attention. Such an author, just because he really has something to say, will never fail to express himself in the simplest and most straightforward manner; because his object is to awake the very same thought in the reader that he has in himself, and no other. So he will be able to affirm with Boileau that his thoughts are everywhere open to the light of day, and that his verse always says something, whether it says it well or ill:

\[
\begin{align*}
Ma \text{ pensée au grand jour partout s’offre et s’expose,} \\
Et mon vers, bien ou mal, dit toujours quelque chose:
\end{align*}
\]

while of the writers previously described it may be asserted, in the words of the same poet, that they talk much and never say anything at all—*qui parlant beaucoup ne disent jamais rien*.

Another characteristic of such writers is that they always avoid a positive assertion wherever they can possibly do so, in order to leave a loophole for escape in case of need. Hence they

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\(^1\) Select examples of the art of writing in this style are to be found almost *passim* in the *Jahrbücher* published at Halle, afterwards called *Die deutschen Jahrbücher*. 
never fail to choose the more abstract way of expressing themselves; whereas intelligent people use the more concrete; because the latter brings things more within the range of actual demonstration, which is the source of all evidence.

There are many examples proving this preference for abstract expression; and a particularly ridiculous one is afforded by the use of the verb to condition in the sense of to cause or to produce. People say to condition something instead of to cause it, because being abstract and indefinite it says less; it affirms that A cannot happen without B, instead of that A is caused by B. A back door is always left open; and this suits people whose secret knowledge of their own incapacity inspires them with a perpetual terror of all positive assertion; while with other people it is merely the effect of that tendency by which everything that is stupid in literature or bad in life is immediately imitated—a fact proved in either case by the rapid way in which it spreads. The Englishman uses his own judgment in what he writes as well as in what he does; but there is no nation of which this eulogy is less true than of the Germans. The consequence of this state of things is that the word cause has of late almost disappeared from the language of literature, and people talk only of condition. The fact is worth mentioning because it is so characteristically ridiculous.

The very fact that these commonplace authors are never more than half-conscious when they write, would be enough to account for their dullness of mind and the tedious things they produce. I say they are only half-conscious, because they really do not themselves understand the meaning of the words they use: they take words readymade and commit them to memory. Hence when they write, it is not so much words as whole phrases that they put together—phrases banales. This is the explanation of that palpable lack of clearly expressed thought in what they say. The fact is that they do not possess the die to give this stamp to their writing; clear thought of their own is just what they have not got. And what do we find in its place?—a vague, enigmatical intermixture of words, current phrases, hackneyed terms and fashionable expressions. The result is that the foggy stuff they write is like a page printed with very old type.
On the other hand, an intelligent author really speaks to us when he writes, and that is why he is able to rouse our interest and commune with us. It is the intelligent author alone who puts individual words together with a full consciousness of their meaning, and chooses them with deliberate design. Consequently, his discourse stands to that of the writer described above, much as a picture that has been really painted to one that has been produced by the use of a stencil. In the one case, every word, every touch of the brush, has a special purpose; in the other, all is done mechanically. The same distinction may be observed in music. For just as Lichtenberg says that Garrick's soul seemed to be in every muscle in his body, so it is the omnipresence of intellect that always and everywhere characterizes the work of genius.

I have alluded to the tediousness which marks the works of these writers; and in this connection it is to be observed, generally, that tediousness is of two kinds: objective and subjective. A work is objectively tedious when it contains the defect in question; that is to say, when its author has no perfectly clear thought or knowledge to communicate. For if a man has any clear thought or knowledge in him, his aim will be to communicate it, and he will direct his energies to this end; so that the ideas he furnishes are everywhere clearly expressed. The result is that he is neither diffuse, nor unmeaning, nor confused, and consequently not tedious. In such a case, even though the author is at bottom in error, the error is at any rate clearly worked out and well thought over, so that it is at least formally correct; and thus some value always attaches to the work. But for the same reason a work that is objectively tedious is at all times devoid of any value whatever.

The other kind of tediousness is only relative: a reader may find a work dull because he has no interest in the question treated of in it, and this means that his intellect is restricted. The best work may, therefore, be tedious subjectively, tedious, I mean, to this or that particular person; just as, contrarily, the worst work may be subjectively engrossing to this or that particular person who has an interest in the question treated of, or in the writer of the book.

It would generally serve writers in good stead if they would
see that, whilst a man should, if possible, think like a great genius, he should talk the same language as everyone else. Authors should use common words to say uncommon things. But they do just the opposite. We find them trying to wrap up trivial ideas in grand words, and to clothe their very ordinary thoughts in the most extraordinary phrases, the most far-fetched, unnatural, and out-of-the-way expressions. Their sentences perpetually stalk about on stilts. They take so much pleasure in bombast, and write in such a high-flown, bloated, affected, hyperbolical and aerobic style that their prototype is Ancient Pistol, whom his friend Falstaff once impatiently told to say what he had to say like a man of this world.¹

There is no expression in any other language exactly answering to the French stile empesé; but the thing itself exists all the more often. When associated with affectation, it is in literature what assumption of dignity, grand airs and primness are in society; and equally intolerable. Dullness of mind is fond of donning this dress; just as in ordinary life it is stupid people who like being demure and formal.

An author who writes in the prim style resembles a man who dresses himself up in order to avoid being confounded or put on the same level with the mob—a risk never run by the gentleman, even in his worst clothes. The plebeian may be known by a certain showiness of attire and a wish to have everything spick and span; and, in the same way, the commonplace person is betrayed by his style.

Nevertheless, an author follows a false aim if he tries to write exactly as he speaks. There is no style of writing but should have a certain trace of kinship with the epigraphic or monumental style, which is, indeed, the ancestor of all styles. For an author to write as he speaks is just as reprehensible as the opposite fault, to speak as he writes; for this gives a pedantic effect to what he says, and at the same time makes him hardly intelligible.

An obscure and vague manner of expression is always and everywhere a very bad sign. In ninety-nine cases out of a hundred it comes from vagueness of thought; and this again almost always means that there is something radically wrong

¹ King Henry IV, Part II, Act V, sc. iii.
and incongruous about the thought itself—in a word, that it is incorrect. When a right thought springs up in the mind, it strives after expression and is not long in reaching it; for clear thought easily finds words to fit it. If a man is capable of thinking anything at all, he is also always able to express it in clear, intelligible, and unambiguous terms. Those writers who construct difficult, obscure, involved, and equivocal sentences, most certainly do not know aright what it is that they want to say: they have only a dull consciousness of it, which is still in the stage of struggle to shape itself as thought. Often, indeed, their desire is to conceal from themselves and others that they really have nothing at all to say. They wish to appear to know what they do not know, to think what they do not think, to say what they do not say. If a man has some real communication to make, which will he choose—an indistinct or a clear way of expressing himself? Even Quintilian remarks that things which are said by a highly educated man are often easier to understand and much clearer; and that the less educated a man is, the more obscurely he will write—plerumque accidit ut faciliiora sint ad intelligendum et lucidiora multo que a doctissimo quoque dicuntur. . . . Erit ergo etiam obscurior quo quisque deterior.

An author should avoid enigmatical phrases; he should know whether he wants to say a thing or does not want to say it. It is this indecision of style that makes so many writers insipid. The only case that offers an exception to this rule arises when it is necessary to make a remark that is in some way improper.

As exaggeration generally produces an effect the opposite of that aimed at; so words, it is true, serve to make thought intelligible—but only up to a certain point. If words are heaped up beyond it, the thought becomes more and more obscure again. To find where the point lies is the problem of style, and the business of the critical faculty; for a word too much always defeats its purpose. This is what Voltaire means when he says that the adjective is the enemy of the substantive. But, as we have seen, many people try to conceal their poverty of thought under a flood of verbiage.

Accordingly, let all redundancy be avoided, all stringing together of remarks which have no meaning and are not worth
perusal. A writer must make a sparing use of the reader's time, patience and attention; so as to lead him to believe that his author writes what is worth careful study, and will reward the time spent upon it. It is always better to omit something good than to add that which is not worth saying at all. This is the right application of Hesiod's maxim, πλέον ημιον πάντος\(^1\)—the half is more than the whole. Le secret pour être ennuyeux, c'est de tout dire. Therefore, if possible, the quintessence only! mere leading thoughts! nothing that the reader would think for himself. To use many words to communicate few thoughts is everywhere the unmistakable sign of mediocrity. To gather much thought into few words stamps the man of genius.

Truth is most beautiful undraped; and the impression it makes is deep in proportion as its expression has been simple. This is so, partly because it then takes unobstructed possession of the hearer's whole soul, and leaves him no by-thought to distract him; partly, also, because he feels that here he is not being corrupted or cheated by the arts of rhetoric, but that all the effect of what is said comes from the thing itself. For instance, what declamation on the vanity of human existence could ever be more telling than the words of Job?—*Man that is born of a woman hath but a short time to live and is full of misery. He cometh up, and is cut down, like a flower; he fleeth as it were a shadow, and never continueth in one stay.*

For the same reason Goethe's naïve poetry is incomparably greater than Schiller's rhetoric. It is this, again, that makes many popular songs so affecting. As in architecture an excess of decoration is to be avoided, so in the art of literature a writer must guard against all rhetorical finery, all useless amplification, and all superfluity of expression in general; in a word, he must strive after chastity of style. Every word that can be spared is hurtful if it remains. The law of simplicity and naïveté holds good of all fine art; for it is quite possible to be at once simple and sublime.

True brevity of expression consists in everywhere saying only what is worth saying, and in avoiding tedious detail about things which everyone can supply for himself. This involves correct discrimination between what is necessary and what is

\(^1\) Works and Days, 40.
superfluous. A writer should never be brief at the expense of being clear, to say nothing of being grammatical. It shows lamentable want of judgment to weaken the expression of a thought, or to stunt the meaning of a period for the sake of using a few words less. But this is the precise endeavour of that false brevity, nowadays so much in vogue, which proceeds by leaving out useful words and even by sacrificing grammar and logic. It is not only that such writers spare a word by making a single verb or adjective do duty for several different periods so that the reader, as it were, has to grope his way through them in the dark; they also practise, in many other respects, an unseemly economy of speech, in the effort to effect what they foolishly take to be brevity of expression and conciseness of style. By omitting something that might have thrown a light over the whole sentence, they turn it into a conundrum, which the reader tries to solve by going over it again and again.¹

It is wealth and weight of thought, and nothing else, that gives brevity to style, and makes it concise and pregnant. If a writer's ideas are important, luminous, and generally worth communicating, they will necessarily furnish matter and substance enough to fill out the periods which give them expression, and make these in all their parts both grammatically and verbally complete; and so much will this be the case that no one will ever find them hollow, empty or feeble. The diction will everywhere be brief and pregnant, and allow the thought to find intelligible and easy expression, and even unfold and move about with grace.

Therefore instead of contracting his words and forms of speech, let a writer enlarge his thoughts. If a man has been thinned by illness and finds his clothes too big, it is not by cutting them down, but by recovering his usual bodily condition, that he ought to make them fit him again.

¹ Translator's Note.—In the original, Schopenhauer here enters upon a lengthy examination of certain common errors in the writing and speaking of German. His remarks are addressed to his own countrymen, and would lose all point, even if they were intelligible, in an English translation. But for those who practise their German by conversing or corresponding with Germans, let me recommend what he there says as a useful corrective to a slipshod style, such as can easily be contracted if it is assumed that the natives of a country always know their own language perfectly.
Let me here mention an error of style very prevalent nowadays, and, in the degraded state of literature and the neglect of ancient languages, always on the increase; I mean subjectivity. A writer commits this error when he thinks it enough if he himself knows what he means and wants to say, and takes no thought for the reader, who is left to get at the bottom of it as best he can. This is as though the author were holding a monologue; whereas it ought to be a dialogue; and a dialogue, too, in which he must express himself all the more clearly inasmuch as he cannot hear the questions of his interlocutor.

Style should for this very reason never be subjective, but objective; and it will not be objective unless the words are so set down that they directly force the reader to think precisely the same thing as the author thought when he wrote them. Nor will this result be obtained unless the author has always been careful to remember that thought so far follows the law of gravity that it travels from head to paper much more easily than from paper to head; so that he must assist the latter passage by every means in his power. If he does this, a writer's words will have a purely objective effect, like that of a finished picture in oils; whilst the subjective style is not much more certain in its working than spots on the wall, which look like figures only to one whose phantasy has been accidentally aroused by them; other people see nothing but spots and blurs. The difference in question applies to literary method as a whole; but it is often established also in particular instances. For example, in a recently published work I found the following sentence: I have not written in order to increase the number of existing books. This means just the opposite of what the writer wanted to say, and is nonsense as well.

He who writes carelessly confesses thereby at the very outset that he does not attach much importance to his own thoughts. For it is only where a man is convinced of the truth and importance of his thoughts, that he feels the enthusiasm necessary for an untiring and assiduous effort to find the clearest, finest, and strongest expression for them—just as for sacred relics or priceless works of art there are provided silvern or golden receptacles. It was this feeling that led ancient authors, whose thoughts, expressed in their own words, have
lived thousands of years, and therefore bear the honoured
title of classics, always to write with care. Plato, indeed, is said
to have written the introduction to his Republic seven times
over in different ways.¹

As neglect of dress betrays want of respect for the company
a man meets, so a hasty, careless, bad style shows an outrageous
lack of regard for the reader, who then rightly punishes it by
refusing to read the book. It is especially amusing to see
reviewers criticizing the works of others in their own most
careless style—the style of a hireling. It is as though a judge
were to come into court in dressing-gown and slippers! If I see
a man badly and dirtily dressed, I feel some hesitation, at first,
in entering into conversation with him: and when, on taking
up a book, I am struck at once by the negligence of its style,
I put it away.

Good writing should be governed by the rule that a man
can think only one thing clearly at a time; and, therefore, that
he should not be expected to think two or even more things
in one and the same moment. But this is what is done when
a writer breaks up his principal sentence into little pieces, for
the purpose of pushing into the gaps thus made two or three
other thoughts by way of parenthesis; thereby unnecessarily
and wantonly confusing the reader. And here it is again my
own countrymen who are chiefly in fault. That German lends
itself to this way of writing, makes the thing possible, but does
not justify it. No prose reads more easily or pleasantly than
French, because, as a rule, it is free from the error in question.
The Frenchman strings his thoughts together, as far as he can,
in the most logical and natural order, and so lays them before
his reader one after the other for convenient deliberation, so
that every one of them may receive undivided attention. The
German, on the other hand, weaves them together into a
sentence which he twists and crosses, and crosses and twists
again; because he wants to say six things all at once, instead
of advancing them one by one. His aim should be to attract
and hold the reader’s attention; but, above and beyond neglect

¹ Translator’s Note.—It is a fact worth mentioning that the first twelve
words of the Republic are placed in the exact order which would be natural
in English.
of this aim, he demands from the reader that he shall set the above-mentioned rule at defiance, and think three or four different thoughts at one and the same time; or, since that is impossible, that his thoughts shall succeed each other as quickly as the vibrations of a chord. In this way an author lays the foundation of his stile empesé, which is then carried to perfection by the use of high-flown, pompous expressions to communicate the simplest things, and other artifices of the same kind.

In those long sentences rich in involved parentheses, like a box of boxes one within another, and padded out like roast geese stuffed with apples, it is really the memory that is chiefly taxed; while it is the understanding and the judgment which should be called into play, instead of having their activity thereby actually hindered and weakened. This kind of sentence furnishes the reader with mere half-phrases, which he is then called upon to collect carefully and store up in his memory, as though they were the pieces of a torn letter, afterwards to be completed and made sense of by the other halves to which they respectively belong. He is expected to go on reading for a little without exercising any thought, nay, exerting only his memory, in the hope that, when he comes to the end of the sentence, he may see its meaning and so receive something to think about; and he is thus given a great deal to learn by heart before obtaining anything to understand. This is manifestly wrong and an abuse of the reader's patience.

The ordinary writer has an unmistakable preference for this style, because it causes the reader to spend time and trouble in understanding that which he would have understood in a moment without it; and this makes it look as though the writer had more depth and intelligence than the reader. This is, indeed, one of those artifices referred to above, by means of which mediocre authors unconsciously, and as it were by instinct, strive to conceal their poverty of thought and give

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1 Translator's Note.—This sentence in the original is obviously meant to illustrate the fault of which it speaks. It does so by the use of a construction very common in German, but happily unknown in English; where, however, the fault itself exists none the less, though in a different form.
an appearance of the opposite. Their ingenuity in this respect is really astounding.

It is manifestly against all sound reason to put one thought obliquely on top of another, as though both together formed a wooden cross. But this is what is done where a writer interrupts what he has begun to say, for the purpose of inserting some quite alien matter; thus depositing with the reader a meaningless half-sentence, and bidding him to keep it until the completion comes. It is much as though a man were to treat his guests by handing them an empty plate, in the hope of something appearing upon it. And commas used for a similar purpose belong to the same family as notes at the foot of the page and parentheses in the middle of the text; nay, all three differ only in degree. If Demosthenes and Cicero occasionally inserted words by way of parenthesis, they would have done better to have refrained.

But this style of writing becomes the height of absurdity when the parentheses are not even fitted into the frame of the sentence, but wedged in so as directly to shatter it. If, for instance, it is an impertinent thing to interrupt another person when he is speaking, it is no less impertinent to interrupt oneself. But all bad, careless, and hasty authors, who scribble with the bread actually before their eyes, use this style of writing six times on a page, and rejoice in it. It consists in—it is advisable to give rule and example together, wherever it is possible—breaking up one phrase in order to glue in another. Nor is it merely out of laziness that they write thus. They do it out of stupidity; they think there is a charming légèreté about it; that it gives life to what they say. No doubt there are a few rare cases where such a form of sentence may be pardonable.

Few write in the way in which an architect builds; who, before he sets to work, sketches out his plan, and thinks it over down to its smallest details. Nay, most people write only as though they were playing dominoes; and as in this game the pieces are arranged half by design, half by chance, so it is with the sequence and connection of their sentences. They only just have an idea of what the general shape of their work will be, and of the aim they set before themselves. Many are
ignorant even of this, and write as the coral-insects build; period joins to period, and Lord knows what the author means. Life nowadays goes at a gallop; and the way in which this affects literature is to make it extremely superficial and slovenly.
ON THE STUDY OF LATIN

The abolition of Latin as the universal language of learned men, together with the rise of that provincialism which attaches to national literatures, has been a real misfortune for the cause of knowledge in Europe. For it was chiefly through the medium of the Latin language that a learned public existed in Europe at all—a public to which every book as it came out directly appealed. The number of minds in the whole of Europe that are capable of thinking and judging is small, as it is; but when the audience is broken up and severed by differences of language, the good these minds can do is very much weakened. This is a great disadvantage; but a second and worse one will follow, namely, that the ancient languages will cease to be taught at all. The neglect of them is rapidly gaining ground both in France and Germany.

If it should really come to this, then farewell, humanity! farewell, noble taste and high thinking! The age of barbarism will return, in spite of railways, telegraphs and balloons. We shall thus in the end lose one more advantage possessed by all our ancestors. For Latin is not only a key to the knowledge of Roman antiquity; it also directly opens up to us the Middle Age in every country in Europe, and modern times as well, down to about the year 1750. Erigena, for example, in the ninth century, John of Salisbury in the twelfth, Raimond Lully in the thirteenth, with a hundred others, speak straight to us in the very language that they naturally adopted in thinking of learned matters. They thus come quite close to us even at this distance of time: we are in direct contact with them, and really come to know them. How would it have been if every one of them spoke in the language that was peculiar to his time and country? We should not understand even the half of what they said. A real intellectual contact with them
would be impossible. We should see them like shadows on the farthest horizon, or, may be, through the translator’s telescope.

It was with an eye to the advantage of writing in Latin that Bacon, as he himself expressly states, proceeded to translate his *Essays* into that language, under the title *Sermones fideles*; at which work Hobbes assisted him.¹

Here let me observe, by way of parenthesis, that when patriotism tries to urge its claims in the domain of knowledge, it commits an offence which should not be tolerated. For in those purely human questions which interest all men alike, where truth, insight, beauty should be of sole account, what can be more impertinent than to let preference for the nation to which a man’s precious self happens to belong, affect the balance of judgment, and thus supply a reason for doing violence to truth and being unjust to the great minds of a foreign country in order to make much of the smaller minds of one’s own! Still, there are writers in every nation in Europe who afford examples of this vulgar feeling. It is this which led Yriarte to caricature them in the thirty-third of his charming *Literary Fables*.²

In learning a language, the chief difficulty consists in making acquaintance with every idea which it expresses, even though it should use words for which there is no exact equivalent in the mother-tongue; and this often happens. In learning a new language a man has, as it were, to mark out in his mind the


² *Translator’s Note.*—Tomas de Yriarte (1750–91), a Spanish poet, and keeper of archives in the War Office at Madrid. His two best known works are a didactic poem, entitled *La Musica* and the *Fables* here quoted, which satirize the peculiar foibles of literary men. They have been translated into many languages; into English by Rockcliffe (3rd edition, 1866). The fable in question describes how, at a picnic of the animals, a discussion arose as to which of them carried off the palm for superiority of talent. The praises of the ant, the dog, the bee, and the parrot were sung in turn; but at last the ostrich stood up and declared for the dromedary. Whereupon the dromedary stood up and declared for the ostrich. No one could discover the reason for this mutual compliment. Was it because both were such uncouth beasts, or had such long necks, or were neither of them particularly clever or beautiful? or was it because each had a hump? No! said the fox, *you are all wrong. Don’t you see they are both foreigners?* Cannot the same be said of many men of learning?
boundaries of quite new spheres of ideas, with the result that
spheres of ideas arise where none were before. Thus he not
only learns words, he gains ideas too.
This is nowhere so much the case as in learning ancient
languages, for the differences they present in their mode of
expression as compared with modern languages is greater than
can be found amongst modern languages as compared with one
another. This is shown by the fact that in translating into
Latin, recourse must be had to quite other turns of phrase
than are in use in the original. The thought that is to be
translated has to be melted down and recast; in other words,
it must be analysed and then recomposed. It is just this process
which makes the study of the ancient languages contribute
so much to the education of the mind.
It follows from this that a man’s thought varies according
to the language in which he speaks. His ideas undergo a fresh
modification, a different shading, as it were, in the study of
every new language. Hence an acquaintance with many lan-
guages is not only of much indirect advantage, but it is also
a direct means of mental culture, in that it corrects and matures
ideas by giving prominence to their many-sided nature and
their different varieties of meaning, as also that it increases
dexterity of thought; for in the process of learning many lan-
guages ideas become more and more independent of words.
The ancient languages effect this to an incomparably greater
degree than the modern, in virtue of the difference to which
I have alluded.
From what I have said, it is obvious that to imitate the style
of the ancients in their own language, which is so very much
superior to ours in point of grammatical perfection, is the best
way of preparing for a skilful and finished expression of
thought in the mother-tongue. Nay, if a man wants to be a
great writer, he must not omit to do this; just as, in the case
of sculpture or painting, the student must educate himself by
copying the great masterpieces of the past, before proceeding
to original work. It is only by learning to write Latin that
a man comes to treat diction as an art. The material in this art
is language, which must therefore be handled with the greatest
care and delicacy.
The result of such study is that a writer will pay keen attention to the meaning and value of words, their order and connection, their grammatical forms. He will learn how to weigh them with precision, and so become an expert in the use of that precious instrument which is meant not only to express valuable thought, but to preserve it as well. Further, he will learn to feel respect for the language in which he writes, and thus be saved from any attempt to remodel it by arbitrary and capricious treatment. Without this schooling, a man's writing may easily degenerate into mere chatter.

To be entirely ignorant of the Latin language is like being in a fine country on a misty day. The horizon is extremely limited. Nothing can be seen clearly except that which is quite close; a few steps beyond, everything is buried in obscurity. But the Latinist has a wide view, embracing modern times, the Middle Age and Antiquity; and his mental horizon is still further enlarged if he studies Greek or even Sanscrit.

If a man knows no Latin, he belongs to the vulgar, even though he be a great virtuoso on the electrical machine and have the base of hydrofluoric acid in his crucible.

There is no better recreation for the mind than the study of the ancient classics. Take any one of them into your hand, be it only half an hour, and you will feel yourself refreshed, relieved, purified, ennobled, strengthened; just as though you had quenched your thirst at some pure spring. Is this the effect of the old language and its perfect expression, or is it the greatness of the minds whose works remain unharmed and unweakened by the lapse of a thousand years? Perhaps both together. But this I know. If the threatened calamity should ever come, and the ancient languages cease to be taught, a new literature will arise, of such barbarous, shallow and worthless stuff as never was seen before.
ON MEN OF LEARNING

When one sees the number and variety of institutions which exist for the purposes of education, and the vast throng of scholars and masters, one might fancy the human race to be very much concerned about truth and wisdom. But here, too, appearances are deceptive. The masters teach in order to gain money, and strive, not after wisdom, but the outward show and reputation of it; and the scholars learn, not for the sake of knowledge and insight, but to be able to chatter and give themselves airs. Every thirty years a new race comes into the world—a youngster that knows nothing about anything, and after summarily devouring in all haste the results of human knowledge as they have been accumulated for thousands of years, aspires to be thought cleverer than the whole of the past. For this purpose he goes to the University, and takes to reading books—new books, as being of his own age and standing. Everything he reads must be briefly put, must be new! he is new himself. Then he falls to and criticizes. And here I am not taking the slightest account of studies pursued for the sole object of making a living.

Students, and learned persons of all sorts and every age, aim as a rule at acquiring information rather than insight. They pique themselves upon knowing about everything—stones, plants, battles, experiments, and all the books in existence. It never occurs to them that information is only a means of insight, and in itself of little or no value; that it is his way of thinking that makes a man a philosopher. When I hear of these portents of learning and their imposing erudition, I sometimes say to myself: Ah, how little they must have had to think about, to have been able to read so much! And when I actually find it reported of the elder Pliny that he was continually reading or being read to, at table, on a journey, or in
his bath, the question forces itself upon my mind, whether the man was so very lacking in thought of his own that he had to have alien thought incessantly instilled into him; as though he were a consumptive patient taking jellies to keep himself alive. And neither his undiscerning credulity nor his inexpressibly repulsive and barely intelligible style—which seems like that of a man taking notes, and very economical of paper—of a kind to give me a high opinion of his power of independent thought.

We have seen that much reading and learning is prejudicial to thinking for oneself; and, in the same way, through much writing and teaching, a man loses the habit of being quite clear, and therefore thorough, in regard to the things he knows and understands; simply because he has left himself no time to acquire clearness or thoroughness. And so, when clear knowledge fails him in his utterances, he is forced to fill out the gaps with words and phrases. It is this, and not the dryness of the subject-matter, that makes most books such tedious reading. There is a saying that a good cook can make a palatable dish even out of an old shoe; and a good writer can make the driest things interesting.

With by far the largest number of learned men, knowledge is a means, not an end. That is why they will never achieve any great work; because, to do that, he who pursues knowledge must pursue it as an end, and treat everything else, even existence itself, as only a means. For everything which a man fails to pursue for its own sake is but half-pursued; and true excellence, no matter in what sphere, can be attained only where the work has been produced for its own sake alone, and not as a means to further ends.

And so, too, no one will ever succeed in doing anything really great and original in the way of thought, who does not seek to acquire knowledge for himself, and, making this the immediate object of his studies, decline to trouble himself about the knowledge of others. But the average man of learning studies for the purpose of being able to teach and write. His head is like a stomach and intestines which let the food pass through them undigested. That is just why his teaching and writing is of so little use. For it it not upon undigested
refuse that people can be nourished, but solely upon the milk which secretes from the very blood itself.

The wig is the appropriate symbol of the man of learning, pure and simple. It adorns the head with a copious quantity of false hair, in lack of one's own: just as erudition means endowing it with a great mass of alien thought. This, to be sure, does not clothe the head so well and naturally, nor is it so generally useful, nor so suited for all purposes, nor so firmly rooted; nor when alien thought is used up, can it be immediately replaced by more from the same source, as is the case with that which springs from soil of one's own. So we find Sterne, in his *Tristram Shandy*, boldly asserting that *an ounce of a man's own wit is worth a ton of other people's*.

And in fact the most profound erudition is no more akin to genius than a collection of dried plants is like Nature, with its constant flow of new life, ever fresh, ever young, ever changing. There are no two things more opposed than the childish naïveté of an ancient author and the learning of his commentator.

*Dilettanti, dilettanti!* This is the slighting way in which those who pursue any branch of art or learning for the love and enjoyment of the thing—*per il loro diletto*, are spoken of by those who have taken it up for the sake of gain, attracted solely by the prospect of money. This contempt of theirs comes from the base belief that no man will seriously devote himself to a subject, unless he is spurred on to it by want, hunger, or else some form of greed. The public is of the same way of thinking; and hence its general respect for professionals and its distrust of *dilettanti*. But the truth is that the *dilettante* treats his subject as an end, whereas the professional, pure and simple, treats it merely as a means. He alone will be really in earnest about a matter, who has a direct interest therein, takes to it because he likes it, and pursues it *con amore*. It is these, and not hirelings, that have always done the greatest work.

In the republic of letters it is as in other republics; favour is shown to the plain man—he who goes his way in silence and does not set up to be cleverer than others. But the abnormal man is looked upon as threatening danger; people band together against him, and have, oh! such a majority on their side.
The condition of this republic is much like that of a small State in America, where every man is intent only upon his own advantage, and seeks reputation and power for himself, quite heedless of the general weal, which then goes to ruin. So it is in the republic of letters; it is himself, and himself alone, that a man puts forward, because he wants to gain fame. The only things in which all agree is in trying to keep down a really eminent man, if he should chance to show himself, as one who would be a common peril. From this it is easy to see how it fares with knowledge as a whole.

Between professors and independent men of learning there has always been from of old a certain antagonism, which may perhaps be likened to that existing between dogs and wolves. In virtue of their position, professors enjoy great facilities for becoming known to their contemporaries. Contrarily, independent men of learning enjoy, by their position, great facilities for becoming known to posterity; to which it is necessary that, amongst other and much rarer gifts, a man should have a certain leisure and freedom. As mankind takes a long time in finding out on whom to bestow its attention, they may both work together side by side.

He who holds a professorship may be said to receive his food in the stall; and this is the best way with ruminant animals. But he who finds his food for himself at the hands of Nature is better off in the open field.

Of human knowledge as a whole and in every branch of it by far the largest part exists nowhere but on paper—I mean, in books, that paper memory of mankind. Only a small part of it is at any given period really active in the minds of particular persons. This is due, in the main, to the brevity and uncertainty of life; but it also comes from the fact that men are lazy and bent on pleasure. Every generation attains, on its hasty passage through existence, just so much of human knowledge as it needs, and then soon disappears. Most men of learning are very superficial. Then follows a new generation, full of hope, but ignorant, and with everything to learn from the beginning. It seizes, in its turn, just so much as it can grasp, or find useful on its brief journey, and then too goes its way. How badly it would fare with human knowledge if it
were not for the art of writing and printing! This it is that makes libraries the only sure and lasting memory of the human race, for its individual members have all of them but a very limited and imperfect one. Hence most men of learning are as loth to have their knowledge examined as merchants to lay bare their books.

Human knowledge extends on all sides farther than the eye can reach; and of that which would be generally worth knowing, no one man can possess even the thousandth part.

All branches of learning have thus been so much enlarged that he who would "do something" has to pursue no more than one subject and disregard all others. In his own subject he will then, it is true, be superior to the vulgar; but in all else he will belong to it. If we add to this that neglect of the ancient languages, which is nowadays on the increase and is doing away with all general education in the humanities—for a mere smattering of Latin and Greek is of no use—we shall come to have men of learning who outside their own subject display an ignorance truly bovine.

An exclusive specialist of this kind stands on a par with a workman in a factory, whose whole life is spent in making one particular kind of screw, or catch, or handle, for some particular instrument or machine, in which, indeed, he attains incredible dexterity. The specialist may also be likened to a man who lives in his own house and never leaves it. There he is perfectly familiar with everything, every little step, corner, or board; much as Quasimodo in Victor Hugo's *Notre Dame* knows the cathedral; but outside it, all is strange and unknown.

For true culture in the humanities it is absolutely necessary that a man should be many-sided and take large views; and for a man of learning in the higher sense of the word, an extensive acquaintance with history is needful. He, however, who wishes to be a complete philosopher, must gather into his head the remotest ends of human knowledge: for where else could they ever come together?

It is precisely minds of the first order that will never be specialists. For their very nature is to make the whole of existence their problem; and this is a subject upon which they
will every one of them in some form provide mankind with a new revelation. For he alone can deserve the name of genius who takes the All, the Essential, the Universal, for the theme of his achievements; not he who spends his life in explaining some special relation of things one to another.
ON THINKING FOR ONESELF

A LIBRARY may be very large; but if it is in disorder, it is not so useful as one that is small but well arranged. In the same way a man may have a great mass of knowledge, but if he has not worked it up by thinking it over for himself, it has much less value than a far smaller amount which he has thoroughly pondered. For it is only when a man looks at his knowledge from all sides, and combines the things he knows by comparing truth with truth, that he obtains a complete hold over it and gets it into his power. A man cannot turn over anything in his mind unless he knows it; he should, therefore, learn something; but it is only when he has turned it over that he can be said to know it.

Reading and learning are things that anyone can do of his own free will; but not so thinking. Thinking must be kindled, like a fire by a draught; it must be sustained by some interest in the matter in hand. This interest may be of purely objective kind, or merely subjective. The latter comes into play only in things that concern us personally. Objective interest is confined to heads that think by nature; to whom thinking is as natural as breathing; and they are very rare. This is why most men of learning show so little of it.

It is incredible what a different effect is produced upon the mind by thinking for oneself, as compared with reading. It carries on and intensifies that original difference in the nature of two minds which leads the one to think and the other to read. What I mean is that reading forces alien thoughts upon the mind—thoughts which are as foreign to the drift and temper in which it may be for the moment, as the seal is to wax on which it stamps its imprint. The mind is thus entirely under compulsion from without; it is driven to think this or
that, though for the moment it may not have the slightest impulse or inclination to do so.

But when a man thinks for himself, he follows the impulse of his own mind, which is determined for him at the time, either by his environment or some particular recollection. The visible world of a man's surroundings does not, as reading does, impress a single definite thought upon his mind, but merely gives the matter and occasion which lead him to think what is appropriate to his nature and present temper. So it is, that much reading deprives the mind of all elasticity; it is like keeping a spring continually under pressure. The safest way of having no thoughts of one's own is to take up a book every moment one has nothing else to do. It is this practice which explains why erudition makes most men more stupid and silly than they are by nature, and prevents their writings obtaining any measure of success. They remain, in Pope's words:

*For ever reading, never to be read*¹

Men of learning are those who have done their reading in the pages of a book. Thinkers and men of genius are those who have gone straight to the book of Nature; it is they who have enlightened the world and carried humanity further on its way.

If a man's thoughts are to have truth and life in them, they must, after all, be his own fundamental thoughts; for these are the only ones that he can fully and wholly understand. To read another's thoughts is like taking the leavings of a meal to which we have not been invited, or putting on the clothes which some unknown visitor has laid aside.

The thought we read is related to the thought which springs up in ourselves as the fossil-impress of some prehistoric plant to a plant as it buds forth in springtime.

Reading is nothing more than a substitute for thought of one's own. It means putting the mind into leading-strings. The multitude of books serves only to show how many false paths there are, and how widely astray a man may wander if he follows any of them. But he who is guided by his genius, he who thinks for himself, who thinks spontaneously and

¹ *Dunciad*, III, 194.
exactly, possesses the only compass by which he can steer aright. A man should read only when his own thoughts stagnate at their source, which will happen often enough even with the best of minds. On the other hand, to take up a book for the purpose of scaring away one's own original thoughts is sin against the Holy Spirit. It is like running away from Nature to look at a museum of dried plants or gaze at a landscape in copperplate.

A man may have discovered some portion of truth or wisdom, after spending a great deal of time and trouble in thinking it over for himself and adding thought to thought; and it may sometimes happen that he could have found it all ready to hand in a book and spared himself the trouble. But even so, it is a hundred times more valuable if he has acquired it by thinking it out for himself. For it is only when we gain our knowledge in this way that it enters as an integral part, a living member, into the whole system of our thought; that it stands in complete and firm relation with what we know; that it is understood with all that underlies it and follows from it; that it wears the colour, the precise shade, the distinguishing mark, of our own way of thinking; that it comes exactly at the right time, just as we felt the necessity for it; that it stands fast and cannot be forgotten. This is the perfect application, nay, the interpretation, of Goethe's advice to earn our inheritance for ourselves so that we may really possess it:

*Was du ererbst von deinen Vätern hast,*  
*Erwirb es, um es zu besitzen.*

The man who thinks for himself forms his own opinions and learns the authorities for them only later on, when they serve but to strengthen his belief in them and in himself. But the book-philosopher starts from the authorities. He reads other people's books, collects their opinions, and so forms a whole for himself, which resembles an automaton made up of anything but flesh and blood. Contrarily, he who thinks for himself creates a work like a living man as made by Nature. For the work comes into being as a man does; the thinking mind is impregnated from without, and it then forms and bears its child.

Truth that has been merely learned is like an artificial limb, a false tooth, a waxen nose; at best, like a nose made out of another's flesh; it adheres to us only because it is put on. But truth acquired by thinking of our own is like a natural limb; it alone really belongs to us. This is the fundamental difference between the thinker and the mere man of learning. The intellectual attainments of a man who thinks for himself resemble a fine painting, where the light and shade are correct, the tone sustained, the colour perfectly harmonized; it is true to life. On the other hand, the intellectual attainments of the mere man of learning are like a large palette, full of all sorts of colours, which at most are systematically arranged, but devoid of harmony, connection and meaning.

Reading is thinking with someone else's head instead of one's own. To think with one's own head is always to aim at developing a coherent whole—a system, even though it be not a strictly complete one; and nothing hinders this so much as too strong a current of others' thoughts, such as comes of continual reading. These thoughts, springing every one of them from different minds, belonging to different systems, and tinged with different colours, never of themselves flow together into an intellectual whole; they never form a unity of knowledge, or insight, or conviction; but, rather, fill the head with a Babylonian confusion of tongues. The mind that is overloaded with alien thought is thus deprived of all clear insight, and so well-nigh disorganized. This is a state of things observable in many men of learning; and it makes them inferior in sound sense, correct judgment and practical tact, to many illiterate persons who, after obtaining a little knowledge from without, by means of experience, intercourse with others, and a small amount of reading, have always subordinated it to, and embodied it with, their own thought.

The really scientific thinker does the same thing as these illiterate persons, but on a larger scale. Although he has need of much knowledge, and so must read a great deal, his mind is nevertheless strong enough to master it all, to assimilate and incorporate it with the system of his thoughts, and so to make it fit in with the organic unity of his insight, which, though vast, is always growing. And in the process, his own
thought, like the bass in an organ, always dominates everything, and is never drowned by other tones, as happens with minds which are full of mere antiquarian lore; where shreds of music, as it were, in every key, mingle confusedly, and no fundamental note is heard at all.

Those who have spent their lives in reading, and taken their wisdom from books, are like people who have obtained precise information about a country from the descriptions of many travellers. Such people can tell a great deal about it; but, after all, they have no connected, clear, and profound knowledge of its real condition. But those who have spent their lives in thinking resemble the travellers themselves; they alone really know what they are talking about; they are acquainted with the actual state of affairs, and are quite at home in the subject.

The thinker stands in the same relation to the ordinary book-philosopher as an eye-witness does to the historian; he speaks from direct knowledge of his own. That is why all those who think for themselves come, at bottom, to much the same conclusion. The differences they present are due to their different points of view; and when these do not affect the matter, they all speak alike. They merely express the result of their own objective perception of things. There are many passages in my works which I have given to the public only after some hesitation, because of their paradoxical nature; and afterwards I have experienced a pleasant surprise in finding the same opinion recorded in the works of great men who lived long ago.

The book-philosopher merely reports what one person has said and another meant, or the objections raised by a third, and so on. He compares different opinions, ponders, criticizes, and tries to get at the truth of the matter; herein on a par with the critical historian. For instance, he will set out to inquire whether Leibnitz was not for some time a follower of Spinoza, and questions of a like nature. The curious student of such matters may find conspicuous examples of what I mean in Herbart’s Analytical Elucidation of Morality and Natural Right, and in the same author’s Letters on Freedom. Surprise may be felt that a man of the kind should put himself to so much trouble; or, on the face of it, if he would only examine the matter for himself, he would speedily attain his object by
the exercise of a little thought. But there is a small difficulty in the way. It does not depend upon his own will. A man can always sit down and read, but not—think. It is with thoughts as with men: they cannot always be summoned at pleasure; we must wait for them to come. Thought about a subject must appear by itself, by a happy and harmonious combination of external stimulus with mental temper and attention; and it is just that which never seems to come to these people.

This truth may be illustrated by what happens in the case of matters affecting our own personal interest. When it is necessary to come to some resolution in a matter of that kind, we cannot well sit down at any given moment and think over the merits of the case and make up our mind; for, if we try to do so, we often find ourselves unable, at that particular moment, to keep our mind fixed upon the subject; it wanders off to other things. Aversion to the matter in question is sometimes to blame for this. In such a case we should not use force, but wait for the proper frame of mind to come of itself. It often comes unexpectedly and returns again and again; and the variety of temper in which we approach it at different moments puts the matter always in a fresh light. It is this long process which is understood by the term \textit{a ripe resolution}. For the work of coming to a resolution must be distributed; and in the process much that is overlooked at one moment occurs to us at another; and the repugnance vanishes when we find, as we usually do, on a closer inspection, that things are not so bad as they seemed.

This rule applies to the life of the intellect as well as to matters of practice. A man must wait for the right moment. Not even the greatest mind is capable of thinking for itself at all times. Hence a great mind does well to spend its leisure in reading, which, as I have said, is a substitute for thought: it brings stuff to the mind by letting another person do the thinking; although that is always done in a manner not our own. Therefore, a man should not read too much, in order that his mind may not become accustomed to the substitute and thereby forget the reality; that it may not form the habit of walking in well-worn paths; nor by following an alien course of thought grow a stranger to its own. Least of all should a
man quite withdraw his gaze from the real world for the mere sake of reading; as the impulse and the temper which prompt to thought of one's own come far oftener from the world of reality than from the world of books. The real life that a man sees before him is the natural subject of thought; and in its strength as the primary element of existence it can more easily than anything else rouse and influence the thinking mind.

After these considerations, it will not be matter for surprise that a man who thinks for himself can easily be distinguished from the book-philosopher by the very way in which he talks, by his marked earnestness, and the originality, directness, and personal conviction that stamp all his thoughts and expressions. The book-philosopher, on the other hand, lets it be seen that everything he has is second-hand; that his ideas are like the lumber and trash of an old furniture-shop, collected together from all quarters. Mentally, he is dull and pointless—a copy of a copy. His literary style is made up of conventional, nay, vulgar phrases, and terms that happen to be current; in this respect much like a small State where all the money that circulates is foreign, because it has no coinage of its own.

Mere experience can as little as reading supply the place of thought. It stands to thinking in the same relation in which eating stands to digestion and assimilation. When experience boasts that to its discoveries alone is due the advancement of the human race, it is as though the mouth were to claim the whole credit of maintaining the body in health.

The works of all truly capable minds are distinguished by a character of decision and definiteness, which means that they are clear and free from obscurity. A truly capable mind always knows definitely and clearly what it is that it wants to express, whether its medium is prose, verse, or music. Other minds are not decisive and not definite; and by this they may be known for what they are.

The characteristic sign of a mind of the highest order is that it always judges at first hand. Everything it advances is the result of thinking for itself; and this is everywhere evident by the way in which it gives its thoughts utterance. Such a mind is like a Prince. In the realm of intellect its authority is
imperial, whereas the authority of minds of a lower order is delegated only; as may be seen in their style, which has no independent stamp of its own.

Everyone who really thinks for himself is so far like a monarch. His position is undelegated and supreme. His judgments, like royal decrees, spring from his own sovereign power and proceed directly from himself. He acknowledges authority as little as a monarch admits a command; he subscribes to nothing but what he has himself authorized. The multitude of common minds, labouring under all sorts of current opinions, authorities, prejudices, is like the people, which silently obeys the law and accepts orders from above.

Those who are so zealous and eager to settle debated questions by citing authorities are really glad when they are able to put the understanding and the insight of others into the field in place of their own, which are wanting. Their number is legion. For, as Seneca says, there is no man but prefers belief to the exercise of judgment—* unusquisque mavult credere quam judicare.* In their controversies such people make a promiscuous use of the weapon of authority, and strike out at one another with it. If anyone chances to become involved in such a contest, he will do well not to try reason and argument as a mode of defence; for against a weapon of that kind these people are like Siegfrieds, with a skin of horn, and dipped in the flood of incapacity for thinking and judging. They will meet his attack by bringing up their authorities as a way of abashing him—*argumentum ad verecundiam,* and then cry out that they have won the battle.

In the real world, be it never so fair, favourable and pleasant, we always live subject to the law of gravity, which we have to be constantly overcoming. But in the world of intellect we are disembodied spirits, held in bondage to no such law, and free from penury and distress. Thus it is that there exists no happiness on earth like that which, at the auspicious moment, a fine and fruitful mind finds in itself.

The presence of a thought is like the presence of a woman we love. We fancy we shall never forget the thought nor become indifferent to the dear one. But out of sight, out of mind! The finest thought runs the risk of being irrevocably
forgotten if we do not write it down, and the darling of being deserted if we do not marry her.

There are plenty of thoughts which are valuable to the man who thinks them; but only few of them which have enough strength to produce repercussive or reflex action—I mean, to win the reader's sympathy after they have been put on paper. But still it must not be forgotten that a true value attaches only to what a man has thought in the first instance for his own case. Thinkers may be classed according as they think chiefly for their own case or for that of others. The former are the genuine independent thinkers; they really think and are really independent; they are the true philosophers; they alone are in earnest. The pleasure and the happiness of their existence consist in thinking. The others are the sophists; they want to seem that which they are not, and seek their happiness in what they hope to get from the world. They are in earnest about nothing else. To which of these two classes a man belongs may be seen by his whole style and manner. Lichtenberg is an example for the former class; Herder, there can be no doubt, belongs to the second.

When one considers how vast and how close to us is the problem of existence—this equivocal, tortured, fleeting, dream-like existence of ours—so vast and so close that a man no sooner discovers it than it overshadows and obscures all other problems and aims; and when one sees how all men, with few and rare exceptions, have no clear consciousness of the problem, nay, seem to be quite unaware of its presence, but busy themselves with everything rather than with this, and live on, taking no thought but for the passing day and the hardly longer span of their own personal future, either expressly discarding the problem or else over-ready to come to terms with it by adopting some system of popular metaphysics and letting it satisfy them; when, I say, one takes all this to heart, one may come to the opinion that man may be said to be a thinking being only in a very remote sense, and henceforth feel no special surprise at any trait of human thoughtlessness or folly; but know, rather, that the normal man's intellectual range of vision does indeed extend beyond that of the brute, whose whole existence is, as it were, a continual present, with no
consciousness of the past or the future, but not such an
immeasurable distance as is generally supposed.

This is, in fact, corroborated by the way in which most men
converse; where their thoughts are found to be chopped up
fine, like chaff, so that for them to spin out a discourse of any
length is impossible.

If this world were peopled by really thinking beings, it
could never be that noise of every kind would be allowed such
generous limits, as is the case with the most horrible and at
the same time aimless form of it. If Nature had meant man
to think, she would not have given him ears; or at any rate,
she would have furnished them with air tight flaps, such as
are the enviable possession of the bat. But, in truth, man is a
poor animal like the rest, and his powers are meant only to
maintain him in the struggle for existence; so he must needs
keep his ears always open, to announce of themselves, by night
as by day, the approach of the pursuer.

1 Translator’s Note.—Schopenhauer refers to the cracking of whips.
See the essay On Noise in Studies in Pessimism.
ON SOME FORMS OF LITERATURE

In the drama, which is the most perfect reflection of human existence, there are three stages in the presentation of the subject, with a corresponding variety in the design and scope of the piece.

At the first, which is also the most common, stage, the drama is never anything more than merely interesting. The persons gain our attention by following their own aims, which resemble ours; the action advances by means of intrigue and the play of character and incident; while wit and raillery season the whole.

At the second stage, the drama becomes sentimental. Sympathy is roused with the hero and, indirectly, with ourselves. The action takes a pathetic turn; but the end is peaceful and satisfactory.

The climax is reached with the third stage, which is the most difficult. There the drama aims at being tragic. We are brought face to face with great suffering and the storm and stress of existence; and the outcome of it is to show the vanity of all human effort. Deeply moved, we are either directly prompted to disengage our will from the struggle of life, or else a chord is struck in us which echoes a similar feeling.

The beginning, it is said, is always difficult. In the drama it is just the contrary; for there the difficulty always lies in the end. This is proved by countless plays which promise very well for the first act or two, and then become muddled, stick or falter—notoriously so in the fourth act—and finally conclude in a way that is either forced or unsatisfactory or else long foreseen by everyone. Sometimes, too, the end is positively revolting, as in Lessing's Emilia Galotti, which sends the spectators home in a temper.

This difficulty in regard to the end of a play arises partly
because it is everywhere easier to get things into a tangle than to get them out again; partly also because at the beginning we give the author carte blanche to do as he likes, but at the end make certain definite demands upon him. Thus we ask for a conclusion that shall be either quite happy or else quite tragic; whereas human affairs do not easily take so decided a turn; and then we expect that it shall be natural, fit and proper, unlaboured, and at the same time foreseen by no one.

These remarks are also applicable to an epic and to a novel; but the more compact nature of the drama makes the difficulty plainer by increasing it.

_E nihilo nihil fit._ That nothing can come from nothing is a maxim true in fine art as elsewhere. In composing an historical picture a good artist will use living men as a model, and take the groundwork of the faces from life; and then proceed to idealize them in point of beauty or expression. A similar method, I fancy, is adopted by good novelists. In drawing a character they take the general outline of it from some real person of their acquaintance, and then idealize and complete it to suit their purpose.

A NOVEL will be of a high and noble order the more it represents of inner, and the less it represents of outer, life; and the ratio between the two will supply a means of judging any novel, of whatever kind, from _Tristram Shandy_ down to the crudest and most sensational tale of knight or robber. _Tristram Shandy_ has, indeed, as good as no action at all; and there is not much in _La Nouvelle Heloise_ and _Wilhelm Meister_. Even _Don Quixote_ has relatively little, and what there is, is very unimportant, and introduced merely for the sake of fun. And these four are the best of all existing novels.

Consider, further, the wonderful romances of Jean Paul, and how much inner life is shown on the narrowest basis of actual event. Even in Walter Scott’s novels there is a great preponderance of inner over outer life, and incident is never brought in except for the purpose of giving play to thought and emotion; whereas, in bad novels, incident is there on its own account. Skill consists in setting the inner life in motion
with the smallest possible array of circumstance; for it is this inner life that really excites our interest.

The business of the novelist is not to relate great events, but to make small ones interesting.

**History**, which I like to think of as the contrary of poetry (ιστορούμενον—πεποιημένον), is for time what geography is for space; and it is no more to be called a science, in any strict sense of the word, than is geography, because it does not deal with universal truths, but only with particular details. History has always been the favourite study of those who wish to learn something without having to face the effort demanded by any branch of real knowledge, which taxes the intelligence. In our time history is a favourite pursuit; as witness the numerous books upon the subject which appear every year.

If the reader cannot help thinking with me that history is merely the constant recurrence of similar things, just as in a kaleidoscope the same bits of glass are presented, but in different combinations, he will not be able to share all this lively interest; nor, however, will he censure it. But there is a ridiculous and absurd claim, made by many people, to regard history as a part of philosophy, nay, as philosophy itself; they imagine that history can take its place.

The preference shown for history by the greater public in all ages may be illustrated by the kind of conversation which is so much in vogue everywhere in society. It generally consists in one person relating something, and then another person relating something else; so that in this way everyone is sure of receiving attention. Both here and in the case of history it is plain that the mind is occupied with particular details. But as in science, so also in every worthy conversation, the mind rises to the consideration of some general truth.

This objection does not, however, deprive history of its value. Human life is short and fleeting, and many millions of individuals share in it, who are swallowed by that monster of oblivion which is waiting for them with ever-open jaws.

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1 *Translator's Note.*—This line of argument is not likely to be popular nowadays; but if the reader is interested by it, he will find it more fully stated in *Welt als Wille und Vorstellung*, bk. II, ch. 38.
It is thus a very thankworthy task to try to rescue something—the memory of interesting and important events, or the leading features and personages of some epoch—from the general shipwreck of the world.

From another point of view we might look upon history as the sequel to zoology; for while with all other animals it is enough to observe the species, with man individuals, and therefore individual events, have to be studied; because every man possesses a character as an individual. And since individuals and events are without number or end an essential imperfection attaches to history. In the study of it all that a man learns never contributes to lessen that which he has still to learn. With any real science a perfection of knowledge is, at any rate, conceivable.

When we gain access to the histories of China and of India, the endlessness of the subject-matter will reveal to us the effects in the study, and force our historians to see that the object of science is to recognize the many in the one, to perceive the rules in any given example, and to apply to the life of nations a knowledge of mankind; not to go on counting up facts ad infinitum.

There are two kinds of history: the history of politics and the history of literature and art. The one is the history of the will; the other, that of the intellect. The first is a tale of woe, even of terror: it is a record of agony, struggle, fraud, and horrible murder en masse. The second is everywhere pleasing and serene, like the intellect when left to itself, even though its path be one of error. Its chief branch is the history of philosophy. This is, in fact, its fundamental bass, and the notes of it are heard even in the other kind of history. These deep tones guide the formation of opinion, and opinion rules the world. Hence philosophy, rightly understood, is a material force of the most powerful kind, though very slow in its working. The philosophy of a period is thus the fundamental bass of its history.

The newspaper is the second-hand in the clock of history; and it is not only made of baser metal than those which point to the minute and the hour, but it seldom goes right.
The so-called leading article is the chorus to the drama of passing events.

Exaggeration of every kind is as essential to journalism as it is to the dramatic art; for the object of journalism is to make events go as far as possible. Thus it is that all journalists are, in the very nature of their calling, alarmists; and this is their way of giving interest to what they write. Herein they are like little dogs; if anything stirs, they immediately set up a shrill bark.

Therefore, let us carefully regulate the attention to be paid to this trumpet of danger, so that it may not disturb our digestion. Let us recognize that a newspaper is at best but a magnifying-glass, and very often merely a shadow on the wall.

The pen is to thought what the stick is to walking; but you walk most easily when you have no stick, and you think with the greatest perfection when you have no pen in your hand. It is only when a man begins to be old that he likes to use a stick and is glad to take up his pen.

When an hypothesis has once come to birth in the mind, or gained a footing there, it leads a life so far comparable with the life of an organism as that it assimilates matter from the outer world only when it is like in kind with it and beneficial; and when, contrarily, such matter is not like in kind but hurtful, the hypothesis, equally with the organism, throws it off, or, if forced to take it, gets rid of it again entire.

To gain immortality an author must possess so many excellences that, while it will not be easy to find anyone to understand and appreciate them all, there will be men in every age who are able to recognize and value some of them. In this way the credit of his book will be maintained throughout the long course of centuries, in spite of the fact that human interests are always changing.

An author like this, who has a claim to the continuance of his life even with posterity, can only be a man who, over the wide earth, will seek his like in vain, and offer a palpable contrast with everyone else in virtue of his unmistakable dis-
tinction. Nay more: were he, like the wandering Jew, to live through several generations, he would still remain in the same superior position. If this were not so, it would be difficult to see why his thoughts should not perish like those of other men.

Metaphors and similes are of great value, in so far as they explain an unknown relation by a known one. Even the more detailed simile which grows into a parable or an allegory, is nothing more than the exhibition of some relation in its simplest, most visible and palpable form. The growth of ideas rests, at bottom, upon similes; because ideas arise by a process of combining the similarities and neglecting the differences between things. Further, intelligence, in the strict sense of the word, ultimately consists in a seizing of relations; and a clear and pure grasp of relations is all the more often attained when the comparison is made between cases that lie wide apart from one another, and between things of quite different nature. As long as a relation is known to me as existing only in a single case, I have none but an individual idea of it—in other words, only an intuitive or perspective knowledge of it; but as soon as I see the same relation in two different cases, I have a general idea of its whole nature, and this is a deeper and more perfect knowledge.

Since, then, similes and metaphors are such a powerful engine of knowledge, it is a sign of great intelligence in a writer if his similes are unusual and, at the same time, to the point. Aristotle also observes that by far the most important thing to a writer is to have this power of metaphor; for it is a gift which cannot be acquired, and it is a mark of genius.  

As regards reading, to require that a man shall retain everything he has ever read is like asking him to carry about with him all he has ever eaten. The one kind of food has given him bodily, and the other, mental, nourishment; and it is through these two means that he has grown to be what he is. The body assimilates only that which is like it; and so a man retains in his mind only that which interests him, in other words, that which suits his system of thought or his purposes in life. Everyone has purposes, no doubt; but very few have

1 Poetics, c. 22.
anything like a system of thought. Few people take an objective interest in anything, and so their reading does them no good; they retain nothing.

If a man wants to read good books, he must make a point of avoiding bad ones; for life is short, and time and energy limited.

_Repetitio est mater studiorum._ Any book that is at all important ought to be at once read through twice; partly because, on a second reading, the connection of the different portions of the book will be better understood, and the beginning comprehended only when the end is known; and partly because we are not in the same temper and disposition on both readings. On the second perusal we get a new view of every passage and a different impression of the whole book, which then appears in another light.

It would be a good thing to buy books if one could also buy the time in which to read them; but generally the purchase of a book is mistaken for the acquisition of its contents.

A man's works are the quintessence of his mind, and even though he may possess very great capacity, they will always be incomparably more valuable than his conversation. Nay, in all essential matters his works will not only make up for the lack of personal intercourse with him, but they will far surpass it in solid advantages. The writings even of a man of moderate genius may be edifying, worth reading and instructive, because they are his quintessence—the result and fruit of all his thought and study; whilst conversation with him may be unsatisfactory.

So it is that we can read books by men in whose company we find nothing to please, and that a high degree of culture leads us to seek entertainment almost wholly from books and not from men.
ON CRITICISM

The following brief remarks on the critical faculty are chiefly intended to show that, for the most part, there is no such thing. It is a *rara avis*; almost as rare, indeed, as the phoenix, which appears only once in five hundred years.

When we speak of *taste*—an expression not chosen with any regard for it—we mean the discovery, or, it may be only the recognition, of what is *right aesthetically*, apart from the guidance of any rule; and this, either because no rule has as yet been extended to the matter in question, or else because, if existing, it is unknown to the artist, or the critic, as the case may be. Instead of *taste*, we might use the expression *aesthetic sense*, if this were not tautological.

The perceptive critical taste is, so to speak, the female analogue to the male quality of productive talent or genius. Not capable of *begetting* great work itself, it consists in a capacity of *reception*, that is to say, of recognizing as such what is right, fit, beautiful, or the reverse; in other words, of discriminating the good from the bad, of discovering and appreciating the one and condemning the other.

In appreciating a genius criticism should not deal with the errors in his productions or with the poorer of his works, and then proceed to rate him low; it should attend only to the qualities in which he most excels. For in the sphere of intellect, as in other spheres, weakness and perversity cleave so firmly to human nature that even the most brilliant mind is not wholly and at all times free from them. Hence the great errors to be found even in the works of the greatest men; or as Horace puts it, *quandoque bonus dormitat Homerus*.

That which distinguishes genius, and should be the standard for judging it, is the height to which it is able to soar when it is in the proper mood and finds a fitting occasion—a height
always out of the reach of ordinary talent. And, in like manner; it is a very dangerous thing to compare two great men of the same class; for instance, two great poets, or musicians, or philosophers, or artists; because injustice to the one or the other, at least for the moment, can hardly be avoided. For in making a comparison of the kind the critic looks to some particular merit of the one and at once discovers that it is absent in the other, who is thereby disparaged. And then if the process is reversed, and the critic begins with the latter and discovers his peculiar merit, which is quite of a different order from that presented by the former, with whom it may be looked for in vain, the result is that both of them suffer undue depreciation.

There are critics who severally think that it rests with each one of them what shall be accounted good, and what bad. They all mistake their own toy-trumpets for the trombones of fame.

A drug does not effect its purpose if the dose is too large; and it is the same with censure and adverse criticism when it exceeds the measure of justice.

The disastrous thing for intellectual merit is that it must wait for those to praise the good who have themselves produced nothing but what is bad; nay, it is a primary misfortune that it has to receive its crown at the hands of the critical power of mankind—a quality of which most men possess only the weak and impotent semblance, so that the reality may be numbered amongst the rarest gifts of nature. Hence La Bruyère's remark is, unhappily, as true as it is neat. Après l'esprit de discernement, he says, ce qu'il y a au monde de plus rare, ce sont les diamans et les perles. The spirit of discernment! the critical faculty! it is these that are lacking. Men do not know how to distinguish the genuine from the false, the corn from the chaff, gold from copper; or to perceive the wide gulf that separates a genius from an ordinary man. Thus we have that bad state of things described in an old-fashioned verse, which gives it as the lot of the great ones here on earth to be recognized only when they are gone:

Es ist nun das Geschick der Grossen hier auf Erden,  
Erst wann sie nicht mehr sind, von uns erkannt zu werden.

When any genuine and excellent work makes its appearance,
the chief difficulty in its way is the amount of bad work it finds already in possession of the field, and accepted as though it were good. And then if, after a long time, the newcomer really succeeds, by a hard struggle, in vindicating his place for himself and winning reputation, he will soon encounter fresh difficulty from some affected, dull, awkward imitator, whom people drag in, with the object of calmly setting him up on the altar beside the genius; not seeing the difference and really thinking that here they have to do with another great man. This is what Yriarte means by the first lines of his 28th Fable, where he declares that the ignorant rabble always sets equal value on the good and the bad:

Siempre acostumbra hacer el vulgo necio
De lo bueno y lo malo igual aprecio.

So even Shakespeare's dramas had, immediately after his death, to give place to those of Ben Jonson, Massinger, Beaumont and Fletcher, and to yield the supremacy for a hundred years. So Kant's serious philosophy was crowded out by the nonsense of Fichte, Schelling, Jacobi, Hegel. And even in a sphere accessible to all we have seen unworthy imitators quickly diverting public attention from the incomparable Walter Scott. For, say what you will, the public has no sense for excellence, and therefore no notion how very rare it is to find men really capable of doing anything great in poetry, philosophy, or art, or that their works are alone worthy of exclusive attention. The dabbler, whether in verse or in any other high sphere, should be every day unspARINGLY reminded that neither gods nor men nor booksellers have pardoned their mediocrity:

mediocribus esse poetis
Non homines, non Di, non concessere columnae.¹

Are they not the weeds that prevent the corn coming up, so that they may cover all the ground themselves? And then there happens that which has been well and freshly described by the lamented Feuchtersleben,² who died so young: how

¹ Horace, Ars Poetica, 372.
² Translator's Note.—Ernst Freiherr von Feuchtersleben (1806-49), an Austrian physician, philosopher, and poet, and a specialist in medical psychology. The best known of his songs is that beginning, "Es ist bestimmt in Gottes Rath," to which Mendelssohn composed one of his finest melodies.
people cry out in their haste that nothing is being done, while all the while great work is quietly growing to maturity; and then, when it appears, it is not seen or heard in the clamour, but goes its way silently, in modest grief:

"Ist doch,"—rufen sie vermeessen—
"Nichts im Werke, nichts gethan!"
Und das Grosse, reift indessen
Still heran.

Es erscheint nun: niemand sieht es,
Niemand hört es im Geschrei.
Mit bescheid'ner Trauer zieht es
Still vorbei.

This lamentable death of the critical faculty is not less obvious in the case of science, as is shown by the tenacious life of false and disproved theories. If they are once accepted, they may go on bidding defiance to truth for fifty or even a hundred years and more, as stable as an iron pier in the midst of the waves. The Ptolemaic system was still held a century after Copernicus had promulgated his theory. Bacon, Descartes and Locke made their way extremely slowly and only after a long time; as the reader may see by d’Alembert’s celebrated Preface to the *Encyclopædia*. Newton was not more successful; and this is sufficiently proved by the bitterness and contempt with which Leibnitz attacked his theory of gravitation in the controversy with Clarke.¹ Although Newton lived for almost forty years after the appearance of the *Principia*, his teaching was, when he died, only to some extent accepted in his own country, whilst outside England he counted scarcely twenty adherents; if we may believe the introductory note to Voltaire’s exposition of his theory. It was, indeed, chiefly owing to this treatise of Voltaire’s that the system became known in France nearly twenty years after Newton’s death. Until then a firm, resolute, and patriotic stand was made by the Cartesian *Vortices*; whilst only forty years previously this same Cartesian philosophy had been forbidden in the French schools; and now in turn d’Agnesseau, the Chancellor, refused Voltaire the *Imprimatur* for his treatise on the Newtonian doctrine. On the other hand in our day Newton’s absurd theory of

¹ See especially §§ 55, 115, 118, 120, 122, 128.
colour still completely holds the field, forty years after the publication of Goethe’s. Hume, too, was disregarded up to his fiftieth year, though he began very early and wrote in a thoroughly popular style. And Kant, in spite of having written and talked all his life long, did not become a famous man until he was sixty.

Artists and poets have, to be sure, more chance than thinkers, because their public is at least a hundred times as large. Still, what was thought of Beethoven and Mozart during their lives? what of Dante? what even of Shakespeare? If the latter’s contemporaries had in any way recognized his worth, at least one good and accredited portrait of him would have come down to us from an age when the art of painting flourished; whereas we possess only some very doubtful pictures, a bad copperplate, and a still worse bust on his tomb.¹ And in like manner, if he had been duly honoured, specimens of his handwriting would have been preserved to us by the hundred, instead of being confined, as is the case, to the signatures to a few legal documents. The Portuguese are still proud of their only poet Camoens. He lived, however, on alms collected every evening in the street by a black slave whom he had brought with him from the Indies. In time, no doubt, justice will be done to everyone; tempo è galant’ uomo; but it is as late and slow in arriving as in a court of law, and the secret condition of it is that the recipient shall be no longer alive. The precept of Jesus the son of Sirach is faithfully followed: Judge none blessed before his death.² He, then, who has produced immortal works, must find comfort by applying to them the words of the Indian myth, that the minutes of life amongst the immortals seem like years of earthly existence; and so, too, that years upon earth are only as the minutes of the immortals.

This lack of critical insight is also shown by the fact that, while in every century the excellent work of earlier time is held in honour, that of its own is misunderstood, and the attention which is its due is given to bad work, such as every


² Ecclesiasticus xi. 28.
decade carries with it only to be the sport of the next. That men are slow to recognize genuine merit when it appears in their own age, also proves that they do not understand or enjoy or really value the long-acknowledged works of genius, which they honour only on the score of authority. The crucial test is the fact that bad work—Fichte's philosophy, for example—if it wins any reputation, also maintains it for one or two generations; and only when its public is very large does its fall follow sooner.

Now, just as the sun cannot shed its light but to the eye that sees it, nor music sound but to the hearing ear, so the value of all masterly work in art and science is conditioned by the kinship and capacity of the mind to which it speaks. It is only such a mind as his that possesses the magic word to stir and call forth the spirits that lie hidden in great work. To the ordinary mind a masterpiece is a sealed cabinet of mystery—an unfamiliar musical instrument from which the player, however much he may flatter himself, can draw none but confused tones. How different a painting looks when seen in a good light, instead of in some dark corner! Just in the same way, the impression made by a masterpiece varies with the capacity of the mind to understand it.

A fine work, then, requires a mind sensitive to its beauty; a thoughtful work, a mind that can really think, if it is to exist and live at all. But alas! it may happen only too often that he who gives a fine work to the world afterwards feels like a maker of fireworks, who displays with enthusiasm the wonders that have taken him so much time and trouble to prepare, and then learns that he has come to the wrong place, and that the fancied spectators were one and all inmates of an asylum for the blind. Still even that is better than if his public had consisted entirely of men who made fireworks themselves; as in this case, if his display had been extraordinarily good, it might possibly have cost him his head.

The source of all pleasure and delight is the feeling of kinship. Even with the sense of beauty it is unquestionably our own species in the animal world, and then again our own race, that appears to us the fairest. So too in intercourse with others every man shows a decided preference for those who
resemble him; and a blockhead will find the society of another blockhead incomparably more pleasant than that of any number of great minds put together. Every man must necessarily take his chief pleasure in his own work, because it is the mirror of his own mind, the echo of his own thought; and next in order will come the work of people like him; that is to say, a dull, shallow and perverse man, a dealer in mere words, will give his sincere and hearty applause only to that which is dull, shallow, perverse or merely verbose. On the other hand, he will allow merit to the work of great minds only on the score of authority, in other words, because he is ashamed to speak his opinion; for in reality they give him no pleasure at all. They do not appeal to him; nay, they repel him; and he will not confess this even to himself. The works of genius cannot be fully enjoyed except by those who are themselves of the privileged order. The first recognition of them, however, when they exist without authority to support them, demands no small superiority of mind.

When the reader takes all this into consideration, he should be surprised, not that great work is so late in winning reputation, but that it wins it at all. And as a matter of fact, fame comes only by a slow and complex process. The stupid person is by degrees forced, and as it were tamed, into recognizing the superiority of one who stands immediately above him; this one in his turn bows before someone else; and so it goes on until the weight of the votes gradually prevail over their number; and this is just the condition of all genuine, in other words, deserved fame. But until then the greatest genius, even after he has passed his time of trial, stands like a king amidst a crowd of his own subjects, who do not know him by sight and therefore will not do his behests; unless, indeed, his chief ministers of state are in his train. For no subordinate official can be the direct recipient of the royal commands, as he knows only the signature of his immediate superior; and this is repeated all the way up into the highest ranks, where the under-secretary attests the minister's signature, and the minister that of the king. There are analogous stages to be passed before a genius can attain widespread fame. This is why his reputation most easily comes to a standstill at the very outset;
because the highest authorities, of whom there can be but few, are most frequently not to be found; but the further down he goes in the scale the more numerous are those who take the word from above, so that his fame is no more arrested.

We must console ourselves for this state of things by reflecting that it is really fortunate that the greater number of men do not form a judgment on their own responsibility, but merely take it on authority. For what sort of criticism should we have on Plato and Kant, Homer, Shakespeare and Goethe, if every man were to form his opinion by what he really has and enjoys of these writers, instead of being forced by authority to speak of them in a fit and proper way, however little he may really feel what he says. Unless something of this kind took place, it would be impossible for true merit, in any high sphere, to attain fame at all. At the same time it is also fortunate that every man has just so much critical power of his own as is necessary for recognizing the superiority of those who are placed immediately over him, and for following their lead. This means that the many come in the end to submit to the authority of the few; and there results that hierarchy of critical judgments on which is based the possibility of a steady, and eventually wide-reaching, fame.

The lowest class in the community is quite impervious to the merits of a great genius; and for these people there is nothing left but the monument raised to him, which, by the impression it produces on their senses, awakes in them a dim idea of the man's greatness.

Literary journals should be a dam against the unconscionable scribbling of the age, and the ever-increasing deluge of bad and useless books. Their judgments should be uncorrupted, just and rigorous; and every piece of bad work done by an incapable person; every device by which the empty head tries to come to the assistance of the empty purse, that is to say, about nine-tenths of all existing books, should be mercilessly scourged. Literary journals would then perform their duty, which is to keep down the craving for writing and put a check upon the deception of the public, instead of furthering these evils by a miserable toleration, which plays into the hands of author and publisher, and robs the reader of his time and his money.
If there were such a paper as I mean, every bad writer, every brainless compiler, every plagiarist from others’ books, every hollow and incapable place-hunter, every sham-philosopher, every vain and languishing poetaster, would shudder at the prospect of the pillory in which his bad work would inevitably have to stand soon after publication. This would paralyse his twitching fingers, to the true welfare of literature, in which what is bad is not only useless but positively pernicious. Now most books are bad and ought to have remained unwritten. Consequently praise should be as rare as is now the case with blame, which is withheld under the influence of personal considerations, coupled with the maxim accedas socius, laudes lauderis ut absens.

It is quite wrong to try to introduce into literature the same toleration as must necessarily prevail in society towards those stupid, brainless people who everywhere swarm in it. In literature such people are impudent intruders; and to disparage the bad is here duty towards the good; for he who thinks nothing bad will think nothing good either. Politeness, which has its source in social relations, is in literature an alien, and often injurious, element; because it exacts that bad work shall be called good. In this way the very aim of science and art is directly frustrated.

This ideal journal could, to be sure, be written only by people who joined incorruptible honesty with rare knowledge and still rarer power of judgment; so that perhaps there could, at the very most, be one, and even hardly one, in the whole country; but there it would stand, like a just Areopagus, every member of which would have to be elected by all the others. Under the system that prevails at present, literary journals are carried on by a clique, and secretly perhaps also by booksellers for the good of the trade; and they are often nothing but coalitions of bad heads to prevent the good ones succeeding. As Goethe once remarked to me, nowhere is there so much dishonesty as in literature.

But, above all, anonymity, that shield of all literary rascality, would have to disappear. It was introduced under the pretext of protecting the honest critic, who warned the public, against the resentment of the author and his friends. But where there
is one case of this sort, there will be a hundred where it merely serves to take all responsibility from the man who cannot stand by what he has said, or possibly to conceal the shame of one who has been cowardly and base enough to recommend a book to the public for the purpose of putting money into his own pocket. Often enough it is only a cloak for covering the obscurity, incompetence and insignificance of the critic. It is incredible what impudence these fellows will show, and what literary trickery they will venture to commit, as soon as they know they are safe under the shadow of anonymity. Let me recommend a general Anticriticism, a universal medicine or panacea, to put a stop to all anonymous reviewing, whether it praises the bad or blames the good: Rascal! your name! For a man to wrap himself up and draw his hat over his face, and then fall upon people who are walking about without any disguise—this is not the part of a gentleman, it is the part of a scoundrel and a knave.

An anonymous review has no more authority than an anonymous letter; and one should be received with the same mistrust as the other. Or shall we take the name of the man who consents to preside over what is, in the strict sense of the word, une société anonyme as a guarantee for the veracity of his colleagues?

Even Rousseau, in the preface to the Nouvelle Héloïse, declares tout honnête homme doit avouer les livres qu'il publie; which in plain language means that every honourable man ought to sign his articles, and that no one is honourable who does not do so. How much truer this is of polemical writing, which is the general character of reviews! Riemer was quite right in the opinion he gives in his Reminiscences of Goethe:  

An overt enemy, he says, an enemy who meets you face to face, is an honourable man, who will treat you fairly, and with whom you can come to terms and be reconciled: but an enemy who conceals himself is a base, cowardly scoundrel, who has not courage enough to avow his own judgment; it is not his opinion that he cares about, but only the secret pleasure of wreaking his anger without being found out or punished. This will also have been Goethe's opinion, as he was generally the source from

1 Preface, p. xxix.
which Reimer drew his observations. And, indeed, Rousseau’s maxim applies to every line that is printed. Would a man in a mask ever be allowed to harangue a mob, or speak in any assembly; and that, too, when he was going to attack others and overwhelm them with abuse?

Anonymity is the refuge for all literary and journalistic rascality. It is a practice which must be completely stopped. Every article, even in a newspaper, should be accompanied by the name of its author; and the editor should be made strictly responsible for the accuracy of the signature. The freedom of the press should be thus far restricted; so that what a man publicly proclaims through the far-sounding trumpet of the newspaper, he should be answerable for, at any rate with his honour, if he has any; and if he has none, let his name neutralize the effect of his words. And since even the most insignificant person is known in his own circle, the result of such a measure would be to put an end to two-thirds of the newspaper lies, and to restrain the audacity of many a poisonous tongue.
ON REPUTATION

Writers may be classified as meteors, planets and fixed stars. A meteor makes a striking effect for a moment. You look up and cry There! and it is gone for ever. Planets and wandering stars last a much longer time. They often outshine the fixed stars and are confounded with them by the inexperienced; but this is only because they are near. It is not long before they too must yield their place; nay, the light they give is reflected only, and the sphere of their influence is confined to their own orbit—their contemporaries. Their path is one of change and movement, and with the circuit of a few years their tale is told. Fixed stars are the only ones that are constant; their position in the firmament is secure; they shine with a light of their own; their effect to-day is the same as it was yesterday, because, having no parallax, their appearance does not alter with a difference in our standpoint. They belong not to one system, one nation only, but to the universe. And just because they are so very far away it is usually many years before their light is visible to the inhabitants of this earth.

We have seen in the previous chapter that where a man’s merits are of a high order it is difficult for him to win reputation, because the public is uncritical and lacks discernment. But another and no less serious hindrance to fame comes from the envy it has to encounter. For even in the lowest kinds of work envy balks even the beginnings of a reputation, and never ceases to cleave to it up to the last. How great a part is played by envy in the wicked ways of the world! Ariosto is right in saying that the dark side of our mortal life predominates, so full it is of this evil:

*questa assai più oscura che serena
Vita mortal, tutta d’invidia piena.*

For envy is the moving spirit of that secret and informal,
though flourishing, alliance everywhere made by mediocrity against individual eminence, no matter of what kind. In his own sphere of work no one will allow another to be distinguished: he is an intruder who cannot be tolerated. *Si quelqu’un excelle parmi nous, qu’il aille exceller ailleurs!* this is the universal password of the second-rate. In addition, then, to the rarity of true merit and the difficulty it has in being understood and recognized, there is the envy of thousands to be reckoned with, all of them bent on suppressing, nay, on smothering it altogether. No one is taken for what he is, but for what others make of him; and this is the handle used by mediocrity to keep down distinction, by not letting it come up as long as that can possibly be prevented.

There are two ways of behaving in regard to merit: either to have some of one’s own, or to refuse any to others. The latter method is more convenient, and so it is generally adopted. As envy is a mere sign of deficiency, so to envy merit argues the lack of it. My excellent Balthazar Gracian has given a very fine account of this relation between envy and merit in a lengthy fable, which may be found in his *Discreto* under the heading *Hombre de ostentacion*. He describes all the birds as meeting together and conspiring against the peacock, because of his magnificent feathers: *If, said the magpie, we could only manage to put a stop to the cursed parading of his tail, there would soon be an end of his beauty; for what is not seen is as good as what does not exist.*

This explains how modesty came to be a virtue. It was invented only as a protection against envy. That there have always been rascals to urge this virtue, and to rejoice heartily over the bashfulness of a man of merit, has been shown at length in my chief work.¹ In Lichtenberg’s *Miscellaneous Writings* I find this sentence quoted: *Modesty should be the virtue of those who possess no other.* Goethe has a well-known saying, which offends many people: *It is only knaves who are modest!*—*Nur die Lumpen sind bescheiden,* but it has its prototype in Cervantes, who includes in his *Journey up Parnassus* certain rules of conduct for poets, and amongst them the following: *Everyone whose verse shows him to be a poet*

¹ *Welt als Wille und Vorstellung,* bk. II, ch. 37.
should have a high opinion of himself, relying on the proverb that he is a knave who thinks himself one. And Shakespeare in many of his Sonnets, which gave him the only opportunity he had of speaking of himself, declares, with a confidence equal to his ingenuousness, that what he writes is immortal.¹

A method of underrating good work often used by envy—in reality, however, only the obverse side of it—consists in the dishonourable and unscrupulous laudation of the bad; for no sooner does bad work gain currency than it draws attention from the good. But however effective this method may be for a while, especially if it is applied on a large scale, the day of reckoning comes at last, and the fleeting credit given to bad work is paid off by the lasting discredit which overtakes those who abjectly praised it. Hence these critics prefer to remain anonymous.

A like fate threatens, though more remotely, those who depreciate and censure good work; and consequently many are too prudent to attempt it. But there is another way; and when a man of eminent merit appears the first effect he produces is often only to pique all his rivals, just as the peacock's tail offended the birds. This reduces them to a deep silence; and their silence is so unanimous that it savours of preconcertion. Their tongues are all paralysed. It is the silentium livoris described by Seneca. This malicious silence, which is technically known as ignoring, may for a long time interfere with the growth of reputation; if, as happens in the higher walks of learning, where a man's immediate audience is wholly composed of rival workers and professed students, who then form the channel of his fame, the greater public is obliged to use its suffrage without being able to examine the matter for itself. And if, in the end, that malicious silence is broken

¹ Collier, one of his critical editors, in his Introduction to the Sonnets, remarks upon this point: "In many of them are to be found most remarkable indications of self-confidence and of assurance in the immortality of his verses, and in this respect the author's opinion was constant and uniform. He never scruples to express it . . . and perhaps there is no writer of ancient or modern times who, for the quantity of such writings left behind him, has so frequently or so strongly declared that what he had produced in this department of poetry 'the world would not willingly let die.'"
in upon by the voice of praise, it will be but seldom that this happens entirely apart from some ulterior aim, pursued by those who thus manipulate justice. For, as Goethe says in the West-östlicher Divan, a man can get no recognition, either from many persons or from only one, unless it is to publish abroad the critic’s own discernment:

\[
\begin{align*}
\text{Denn es ist kein Anerkennen,} \\
\text{Weder Vieler, noch des Einen,} \\
\text{Wenn es nicht am Tage fördert,} \\
\text{Wo man selbst was möchte scheinen.}
\end{align*}
\]

The credit you allow to another man engaged in work similar to your own or akin to it must at bottom be withdrawn from yourself; and you can praise him only at the expense of your own claims.

Accordingly, mankind is in itself not at all inclined to award praise and reputation; it is more disposed to blame and find fault, whereby it indirectly praises itself. If notwithstanding this, praise is won from mankind, some extraneous motive must prevail. I am not here referring to the disgraceful way in which mutual friends will puff one another into a reputation; outside of that, an effectual motive is supplied by the feeling that next to the merit of doing something oneself comes that of correctly appreciating and recognizing what others have done. This accords with the threefold division of heads drawn up by Hesiod,\textsuperscript{1} and afterwards by Machiavelli.\textsuperscript{2} There are, says the latter, in the capacities of mankind, three varieties: one man will understand a thing by himself; another so far as it is explained to him; a third, neither of himself nor when it is put clearly before him. He, then, who abandons hope of making good his claims to the first class, will be glad to seize the opportunity of taking a place in the second. It is almost wholly owing to this state of things that merit may always rest assured of ultimately meeting with recognition.

To this also is due the fact that when the value of a work has once been recognized and may no longer be concealed or denied, all men vie in praising and honouring it; simply because they are conscious of thereby doing themselves an honour. They act in the spirit of Xenophon’s remark: he must

\textsuperscript{1} Works and Days, 295. \textsuperscript{2} The Prince, ch. 22.
be a wise man who knows what is wise. So when they see that the prize of original merit is for ever out of their reach they hasten to possess themselves of that which comes second best—the correct appreciation of it. Here it happens as with an army which has been forced to yield; when, just as previously every man wanted to be foremost in the fight, so now every man tries to be foremost in running away. They all hurry forward to offer their applause to one who is now recognized to be worthy of praise, in virtue of a recognition, as a rule unconscious, of that law of homogeneity which I mentioned in the last chapter; so that it may seem as though their way of thinking and looking at things were homogeneous with that of the celebrated man, and that they may at least save the honour of their literary taste, since nothing else is left them.

From this it is plain that, whereas it is very difficult to win fame, it is not hard to keep it when once attained; and also that a reputation which comes quickly does not last very long; for here too, quod cito fit cito perit. It is obvious that if the ordinary, average man can easily recognize, and the rival workers willingly acknowledge, the value of any performance, it will not stand very much above the capacity of either of them to achieve it for themselves. Tantum quisque laudat quantum se posse sperat imitari—a man will praise a thing only so far as he hopes to be able to imitate it himself. Further, it is a suspicious sign if a reputation comes quickly; for an application of the laws of homogeneity will show that such a reputation is nothing but the direct applause of the multitude. What this means may be seen by a remark once made by Phocion, when he was interrupted in a speech by the loud cheers of the mob. Turning to his friends who were standing close by, he asked: Have I made a mistake and said something stupid?

Contrarily, a reputation that is to last a long time must be slow in maturing, and the centuries of its duration have generally to be bought at the cost of contemporary praise. For that which is to keep its position so long must be of a perfection difficult to attain; and even to recognize this perfection requires

1 Plutarch: *Apophthegms.*
men who are not always to be found, and never in numbers sufficiently great to make themselves heard; whereas envy is always on the watch and doing its best to smother their voice. But with moderate talent, which soon meets with recognition, there is the danger that those who possess it will outlive both it and themselves; so that a youth of fame may be followed by an old age of obscurity. In the case of great merit, on the other hand, a man may remain unknown for many years, but make up for it later on by attaining a brilliant reputation. And if it should be that this comes only after he is no more, well! he is to be reckoned amongst those of whom Jean Paul says that extreme unction is their baptism. He may console himself by thinking of the Saints, who also are canonized only after they are dead.

Thus what Mahlmann\(^1\) has said so well in *Herodes* holds good; in this world truly great work never pleases at once, and the god set up by the multitude keeps his place on the altar but a short time:

\[
\begin{align*}
Ich\ \text{denke,\ das\ wahre\ Grosse\ in\ der\ Welt}\ (1) \\
\text{Ist\ immer\ nur\ Das\ was\ nicht\ gleich\ gefällt}\ \\
\text{Und\ wen\ der\ Pobel\ zum\ Gotte\ wehlt}\ \\
\text{Der\ steht\ auf\ dem\ Altar\ nur\ kurze\ Zeit.}
\end{align*}
\]

It is worth mention that this rule is most directly confirmed in the case of pictures, where, as connoisseurs well know, the greatest masterpieces are not the first to attract attention. If they make a deep impression, it is not after one, but only after repeated, inspections; but then they excite more and more admiration every time they are seen.

Moreover, the chances that any given work will be quickly and rightly appreciated, depend upon two conditions: firstly, the character of the work, whether high or low, in other words, easy or difficult to understand; and, secondly, the kind of public it attracts, whether large or small. This latter condition is, no doubt, in most instances a corollary of the former; but it also partly depends upon whether the work in question admits, like books and musical compositions, of being repro-

\(^1\) Translator's Note.—August Mahlmann (1771–1826), journalist, poet and story-writer. His *Herodes vor Bethlehem* is a parody of Kotzebue's *Hussiten vor Naumburg*. 
duced in great numbers. By the compound action of these two conditions, achievements which serve no materially useful end—and these alone are under consideration here—will vary in regard to the chances they have of meeting with timely recognition and due appreciation; and the order of precedence, beginning with those who have the greatest chance, will be somewhat as follows: acrobats, circus-riders, ballet-dancers, jugglers, actors, singers, musicians, composers, poets (both the last on account of the multiplication of their works), architects, painters, sculptors, philosophers.

The last place of all is unquestionably taken by philosophers, because their works are meant not for entertainment but for instruction, and because they presume some knowledge on the part of the reader, and require him to make an effort of his own to understand them. This makes their public extremely small, and causes their fame to be more remarkable for its length than for its breadth. And, in general, it may be said that the possibility of a man's fame lasting a long time, stands in almost inverse ratio with the chance that it will be early in making its appearance; so that, as regards length of fame, the above order of precedence may be reversed. But, then, the poet and the composer will come in the end to stand on the same level as the philosopher; since, when once a work is committed to writing, it is possible to preserve it to all time. However, the first place still belongs by right to the philosopher, because of the much greater scarcity of good work in this sphere, and the high importance of it; and also because of the possibility it offers of an almost perfect translation into any language. Sometimes, indeed, it happens that a philosopher's fame outlives even his works themselves; as has happened with Thales, Empedocles, Heraclitus, Democritus, Parmenides, Epicurus, and many others.

My remarks are, as I have said, confined to achievements that are not of any material use. Work that serves some practical end, or ministers directly to some pleasure of the senses, will never have any difficulty in being duly appreciated. No first-rate pastry-cook could long remain obscure in any town, to say nothing of having to appeal to posterity.

Under fame of rapid growth is also to be reckoned fame of
a false and artificial kind; where, for instance, a book is worked into a reputation by means of unjust praise, the help of friends, corrupt criticism, prompting from above and collusion from below. All this tells upon the multitude, which is rightly presumed to have no power of judging for itself. This sort of fame is like a swimming-bladder; by its aid a heavy body may keep afloat. It bears up for a certain time, long or short according as the bladder is well sewed up and blown; but still the air comes out gradually, and the body sinks. This is the inevitable fate of all works which are famous by reason of something outside of themselves. False praise dies away; collusion comes to an end; critics declare the reputation ungrounded; it vanishes, and is replaced by so much the greater contempt. Contrarily, a genuine work, which, having the source of its fame in itself, can kindle admiration afresh in every age, resembles a body of low specific gravity, which always keeps up of its own accord, and so goes floating down the stream of time.¹

Men of great genius, whether their work be in poetry, philosophy or art, stand in all ages like isolated heroes, keeping up single-handed a desperate struggle against the onslaught of an army of opponents. Is not this characteristic of the miserable nature of mankind? The dullness, grossness, perversity, silliness and brutality of by far the greater part of the race, are always an obstacle to the efforts of the genius, whatever be the method of his art; they so form that hostile army to which at last he has to succumb. Let the isolated champion achieve what he may: it is slow to be acknowledged; it is late in being appreciated, and then only on the score of authority; it may easily fall into neglect again, at any rate for a while. Ever afresh it finds itself opposed by false, shallow, and insipid ideas, which are better suited to that large majority, and so generally hold the field. Though the critic may step forth and

¹ Translator's Note.—At this point Schopenhauer interrupts the thread of his discourse to speak at length upon an example of false fame. Those who are at all acquainted with the philosopher's views will not be surprised to find that the writer thus held up to scorn is Hegel; and readers of the other volumes in this series will, with the translator, have had by now quite enough of the subject. The passage is therefore omitted.
say, like Hamlet when he held up the two portraits to his wretched mother, *Have you eyes? Have you eyes?* alas! they have none. When I watch the behaviour of a crowd of people in the presence of some great master's work, and mark the manner of their applause, they often remind me of trained monkeys in a show. The monkeys' gestures are, no doubt, much like those of men; but now and again they betray that the real inward spirit of those gestures is not in them. Their irrational nature peeps out.

It is often said of a man that he is in advance of his age; and it follows from the above remarks that this must be taken to mean that he is in advance of humanity in general. Just because of this fact, a genius makes no direct appeal except to those who are themselves considerably above the average in capacity; and these are too rare to allow of their ever forming a numerous body at any one period. If he is in this respect not particularly favoured by fortune, he will be misunderstood by his own age; in other words, he will remain unaccepted until time gradually brings together the voices of those few persons who are capable of judging a work of such high character. Then posterity will say: *This man was in advance of his age, instead of in advance of humanity;* because humanity will be glad to lay the burden of its own faults upon a single epoch.

Hence if a man has been superior to his own age he would also have been superior to any other; provided that, in that age, by some rare and happy chance, a few just men, capable of judging in the sphere of his achievements, had been born at the same time with him; just as when, according to a beautiful Indian myth, Vischnu becomes incarnate as a hero, so, too, Brahma at the same time appears as the singer of his deeds; and hence Valmiki, Vyasa and Kalidasa are incarnations of Brahma.

In this sense, then, we may assert that every immortal work puts its age to the proof, whether or not the age can recognize its merit. As a rule, the men of any age stand such a test no better than the neighbours of Philemon and Baucis, who expelled the deities they failed to recognize. Accordingly, the right standard for judging the intellectual worth of any
generation is supplied, not by the great minds that make their appearance in it—for their capacities are the work of Nature, and the possibility of cultivating them a matter of chance circumstance—but by the way in which contemporaries receive their works; whether, I mean, they give their applause soon and with a will, or late and in niggardly fashion, or leave it to be bestowed altogether by posterity.

This last fate will be specially reserved for works of a high character. For the happy chance mentioned above will be all the more certain not to come, in proportion as there are few to appreciate the kind of work done by great minds. Herein lies the immeasurable advantage possessed by poets in respect of reputation; because their work is accessible to almost everyone. If it had been possible for Sir Walter Scott to be read and criticized by only some hundred persons, perhaps in his lifetime any common scribbler would have been preferred to him; and afterwards, when he had taken his proper place, it would also have been said in his honour that he was in advance of his age. But if envy, dishonesty and the pursuit of personal aims are added to the incapacity of those hundred persons who, in the name of their generation, are called upon to pass judgment on a work, then indeed it meets with the same sad fate as attends a suitor who pleads before a tribunal of judges one and all corrupt.

In corroborating of this we find that the history of literature generally shows all those who made knowledge and insight their goal to have remained unrecognized and neglected, whilst those who paraded with the vain show of it received the admiration of their contemporaries, together with the emoluments.

The effectiveness of an author turns chiefly upon his getting the reputation that he should be read. But by practising various arts, by the operation of chance, and by certain natural affinities, this reputation is quickly won by a hundred worthless people; while a worthy writer may come by it very slowly and tardily. The former possess friends to help them; for the rabble is always a numerous body which holds well together. The latter has nothing but enemies; because intellectual superiority is everywhere and under all circumstances the most
hateful thing in the world, and especially to bunglers in the same line of work who want to pass for something themselves.\footnote{If the professors of philosophy should chance to think that I am here hinting at them and the tactics they have for more than thirty years pursued toward my works, they have hit the nail upon the head.}

This being so, it is a prime condition for doing any great work—any work which is to outlive its own age, that a man pay no heed to his contemporaries, their views and opinions, and the praise or blame which they bestow. This condition is, however, fulfilled of itself when a man really does anything great, and it is fortunate that it is so. For if, in producing such a work, he were to look to the general opinion or the judgment of his colleagues, they would lead him astray at every step. Hence, if a man wants to go down to posterity, he must withdraw from the influence of his own age. This will, of course, generally mean that he must also renounce any influence upon it, and be ready to buy centuries of fame by forgoing the applause of his contemporaries.

For when any new and wide-reaching truth comes into the world—and if it is new, it must be paradoxical—an obstinate stand will be made against it as long as possible; nay, people will continue to deny it even after they slacken their opposition and are almost convinced of its truth. Meanwhile it goes on quietly working its way, and, like an acid, undermining everything around it. From time to time a crash is heard; the old error comes tottering to the ground, and suddenly the new fabric of thought stands revealed, as though it were a monument just uncovered. Every one recognizes and admires it. To be sure, this all comes to pass for the most part very slowly. As a rule, people discover a man to be worth listening to only after he is gone; their 

\textit{hear, hear!} resounds when the orator has left the platform.

Works of the ordinary type meet with a better fate. Arising as they do in the course of, and in connection with, the general advance in contemporary culture, they are in close alliance with the spirit of their age—in other words, just those opinions which happen to be prevalent at the time. They aim at suiting the needs of the moment. If they have any merit, it is soon recognized; and they gain currency as books which reflect the
latest ideas. Justice, nay, more than justice, is done to them. They afford little scope for envy; since, as was said above, a man will praise a thing only so far as he hopes to be able to imitate it himself.

But those rare works which are destined to become the property of all mankind and to live for centuries, are, at their origin, too far in advance of the point at which culture happens to stand, and on that very account foreign to it and the spirit of their own time. They neither belong to it nor are they in any connection with it, and hence they excite no interest in those who are dominated by it. They belong to another, a higher stage of culture, and a time that is still far off. Their course is related to that of ordinary works as the orbit of Uranus to the orbit of Mercury. For the moment they get no justice done to them. People are at a loss how to treat them; so they leave them alone, and go their own snail's pace for themselves. Does the worm see the eagle as it soars aloft?

Of the number of books written in any language about one in 100,000 forms a part of its real and permanent literature. What a fate this one book has to endure before it outstrip those 100,000 and gains its due place of honour! Such a book is the work of an extraordinary and eminent mind, and therefore it is specifically different from the others; a fact which sooner or later becomes manifest.

Let no one fancy that things will ever improve in this respect. No! the miserable constitution of humanity never changes, though it may, to be sure, take somewhat varying forms with every generation. A distinguished mind seldom has its full effect in the lifetime of its possessor; because, at bottom, it is completely and properly understood only by minds already akin to it.

As it is a rare thing for even one man out of many millions to tread the path that leads to immortality, he must of necessity be very lonely. The journey to posterity lies through a horribly dreary region, like the Lybian desert, of which, as is well known, no one has any idea who has not seen it for himself. Meanwhile let me before all things recommend the traveller to take light baggage with him; otherwise he will have to throw away too much on the road. Let him never
forget the words of Balthazar Gracian: _lo bueno, si breve, dos veces bueno_—good work is doubly good if it is short. This advice is specially applicable to my own countrymen.

Compared with the short span of time they live, men of great intellect are like huge buildings, standing on a small plot of ground. The size of the building cannot be seen by anyone just in front of it; nor, for an analogous reason, can the greatness of a genius be estimated while he lives. But when a century has passed, the world recognizes it and wishes him back again.

If the perishable son of time has produced an imperishable work, how short his own life seems compared with that of his child! He is like Semele or Maia—a mortal mother who gave birth to an immortal son; or, contrarily, like Achilles in regard to Thetis. What a contrast there is between what is fleeting and what is permanent! The short span of a man’s life, his necessitous, afflicted, unstable existence, will seldom allow of his seeing even the beginning of his immortal child’s brilliant career; nor will the father himself be taken for that which he really is. It may be said, indeed, that a man whose fame comes after him is the reverse of a nobleman, who is preceded by it.

However, the only difference that it ultimately makes to a man to receive his fame at the hands of contemporaries rather than from posterity is that in the former case his admirers are separated from him by space, and in the latter by time. For even in the case of contemporary fame, a man does not, as a rule, see his admirers actually before him. Reverence cannot endure close proximity: it almost always dwells at some distance from its object; and in the presence of the person revered it melts like butter in the sun. Accordingly, if a man is celebrated with his contemporaries, nine-tenths of those amongst whom he lives will let their esteem be guided by his rank and fortune; and the remaining tenth may perhaps have a dull consciousness of his high qualities, because they have heard about him from remote quarters. There is a fine Latin letter of Petrarch’s on this incompatibility between reverence and the presence of the person, and between fame and life. It comes second in his _Epistolae familiares_,¹ and it is addressed

¹ In the Venetian edition of 1492.
to Thomas Messanensis. He there observes, amongst other things, that the learned men of his age all made it a rule to think little of a man's writings if they had ever once seen him.

Since distance, then, is essential if a famous man is to be recognized and revered, it does not matter whether it is distance of space or of time. It is true that he may sometimes hear of his fame in the one case, but never in the other; but still, genuine and great merit may make up for this by confidently anticipating its posthumous fame. Nay, he who produces some really great thought is conscious of his connection with coming generations at the very moment he conceives it; so that he feels the extension of his existence through centuries and thus lives with posterity as well as for it. And when, after enjoying a great man's work, we are seized with admiration for him, and wish him back, so that we might see and speak with him, and have him in our possession, this desire of ours is not unrequited; for he, too, has had his longing for that posterity which will grant the recognition, honour, gratitude and love denied by envious contemporaries.

If intellectual works of the highest order are not allowed their due until they come before the tribunal of posterity, a contrary fate is prepared for certain brilliant errors which proceed from men of talent, and appear with an air of being well grounded. These errors are defended with so much acumen and learning that they actually become famous with their own age, and maintain their position at least during their author's lifetime. Of this sort are many false theories and wrong criticisms; also poems and works of art, which exhibit some false taste or mannerism favoured by contemporary prejudice. They gain reputation and currency simply because no one is yet forthcoming who knows how to refute them or otherwise prove their falsity; and when he appears, as he usually does, in the next generation, the glory of these works is brought to an end. Posthumous judges, be their decision favourable to the appellant or not, form the proper court for quashing the verdict of contemporaries. That is why it is so difficult and so rare to be victorious alike in both tribunals.

The unfailing tendency of time to correct knowledge and judgment should always be kept in view as a means of allaying
anxiety, whenever any grievous error appears, whether in art, or science, or practical life, and gains ground; or when some false and thoroughly perverse policy or movement is undertaken and receives applause at the hands of men. No one should be angry, or still less, despondent; but simply imagine that the world has already abandoned the error in question, and now only requires time and experience to recognize of its own accord that which a clear vision detected at the first glance.

When the facts themselves are eloquent of a truth, there is no need to rush to its aid with words: for time will give it a thousand tongues. How long it may be before they speak will of course depend upon the difficulty of the subject and the plausibility of the error; but come they will, and often it would be of no avail to try to anticipate them. In the worst cases it will happen with theories as it happens with affairs in practical life; where sham and deception, emboldened by success, advance to greater and greater lengths, until discovery is made almost inevitable. It is just so with theories; through the blind confidence of the blockheads who broach them, their absurdity reaches such a pitch that at last it is obvious even to the dullest eye. We may thus say to such people: the wilder your statements, the better.

There is also some comfort to be found in reflecting upon all the whims and crotchets which had their day and have now utterly vanished. In style, in grammar, in spelling, there are false notions of this sort which last only three or four years. But when the errors are on a large scale, while we lament the brevity of human life, we shall, in any case, do well to lag behind our own age when we see it on a downward path. For there are two ways of not keeping on a level with the times. A man may be below it; or he may be above it.
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No difference of rank, position, or birth, is so great as the gulf that separates the countless millions who use their head only in the service of their belly, in other words, look upon it as an instrument of the will, and those very few and rare persons who have the courage to say: No! it is too good for that; my head shall be active only in its own service; it shall try to comprehend the wondrous and varied spectacle of this world, and then reproduce it in some form, whether as art or as literature, that may answer to my character as an individual. These are the truly noble, the real noblesse of the world. The others are serfs and go with the soil—glebe adscripti. Of course, I am here referring to those who have not only the courage, but also the call, and therefore the right, to order the head to quit the service of the will; with a result that proves the sacrifice to have been worth the making. In the case of those to whom all this can only partially apply the gulf is not so wide; but even though their talent be small, so long as it is real, there will always be a sharp line of demarcation between them and the millions.¹

¹ The correct scale for adjusting the hierarchy of intelligences is furnished by the degree in which the mind takes merely individual or approaches universal views of things. The brute recognizes only the individual as such: its comprehension does not extend beyond the limits of the individual. But man reduces the individual to the general; herein lies the exercise of his reason; and the higher his intelligence reaches, the nearer do his general ideas approach the point at which they become universal. If his grasp of the universal is so deep as to be intuitive, and to apply not only to general ideas, but to an individual object by itself, then there arises a knowledge of the Ideas in the sense used by Plato. This knowledge is of an aesthetic character; when it is self-active, it rises to genius, and reaches the highest degree of intensity when it becomes philosophic: for then the whole of life and existence as it passes away, the world and all it contains, are grasped in their true nature by an act of intuition, and appear in a form which forces itself upon consciousness.
The works of fine art, poetry and philosophy produced by a nation are the outcome of the superfluous intellect existing in it.

For him who can understand aright—*cum grano salis*—the relation between the genius and the normal man may, perhaps, be best expressed as follows: A genius has a double intellect, one for himself and the service of his will; the other for the world, of which he becomes the mirror in virtue of his purely objective attitude towards it. The work of art or poetry or philosophy produced by the genius is simply the result, or quintessence, of this contemplative attitude, elaborated according to certain technical rules.

The normal man, on the other hand, has only a single intellect, which may be called *subjective* by contrast with the *objective* intellect of genius. However acute this subjective intellect may be—and it exists in very various degrees of perfection—it is never on the same level with the double intellect of genius; just as the open chest notes of the human voice, however high, are essentially different from the falsetto notes. These, like the two upper octaves of the flute and the harmonics of the violin, are produced by the column of air dividing itself into two vibrating halves, with a node between them; while the open chest notes of the human voice and the lower octave of the flute are produced by the undivided column of air vibrating as a whole. This illustration may help the reader to understand that specific peculiarity of genius which is unmistakably stamped on the works, and even on the physiognomy, of him who is gifted with it. At the same time, it is obvious that a double intellect like this must, as a rule, obstruct the service of the will; and this explains the poor capacity often shown by genius in the conduct of life. And what specially characterizes genius is that it has none of that sobriety of temper which is always to be found in the ordinary simple intellect, be it acute or dull.

The brain may be likened to a parasite which is nourished as a part of the human frame without contributing directly as an object of meditation. Here reflection attains its highest point. Between it and the merely animal perception there are countless stages, which differ according to the approach made to a universal view of things.
to its inner economy; it is securely housed in the topmost storey, and there leads a self-sufficient and independent life. In the same way it may be said that a man endowed with great mental gifts leads, apart from the individual life common to all, a second life, purely of the intellect. He devotes himself to the constant increase, rectification and extension, not of mere learning, but of real systematic knowledge and insight; and remains untouched by the fate that overtakes him personally, so long as it does not disturb him in his work. It is thus a life which raises a man and sets him above fate and its changes. Always thinking, learning, experimenting, practising his knowledge, the man soon comes to look upon this second life as the chief mode of existence, and his merely personal life as something subordinate, serving only to advance ends higher than itself.

An example of this independent, separate existence is furnished by Goethe. During the war in the Champagne, and amid all the bustle of the camp, he made observations for his theory of colour; and as soon as the numberless calamities of that war allowed of his retiring for a short time to the fortress of Luxembourg, he took up the manuscript of his *Farbenlehre*. This is an example which we, the salt of the earth, should endeavour to follow, by never letting anything disturb us in the pursuit of our intellectual life, however much the storm of the world may invade and agitate our personal environment; always remembering that we are the sons, not of the bondwoman, but of the free. As our emblem and coat of arms, I propose a tree mightily shaken by the wind, but still bearing its ruddy fruit on every branch; with the motto *Dum convellor mitescunt*, or *Conquassata sed ferax*.

That purely intellectual life of the individual has its counterpart in humanity as a whole. For there, too, the real life is the life of the *will*, both in the empirical and in the transcendental meaning of the word. The purely intellectual life of humanity lies in its effort to increase knowledge by means of the sciences, and its desire to perfect the arts. Both science and art thus advance slowly from one generation to another, and grow with the centuries, every race as it hurries by furnishing its contribution. This intellectual life, like some
gift from heaven, hovers over the stir and movement of the world; or it is, as it were, a sweet-scented air developed out of the ferment itself—the real life of mankind, dominated by will; and side by side with the history of nations the history of philosophy, science and art takes its innocent and bloodless way.

The difference between the genius and the ordinary man is, no doubt, a quantitative one, in so far as it is a difference of degree; but I am tempted to regard it also as qualitative in view of the fact that ordinary minds, notwithstanding individual variation, have a certain tendency to think alike. Thus on similar occasions their thoughts at once all take a similar direction, and run on the same lines; and this explains why their judgments constantly agree—not, however, because they are based on truth. To such lengths does this go that certain fundamental views obtain amongst mankind at all times, and are always being repeated and brought forward anew, whilst the great minds of all ages are in open or secret opposition to them.

A genius is a man in whose mind the world is presented as an object is presented in a mirror, but with a degree more of clearness and a greater distinction of outline than is attained by ordinary people. It is from him that humanity may look for most instruction; for the deepest insight into the most important matters is to be acquired, not by an observant attention to detail, but by a close study of things as a whole. And if his mind reaches maturity the instruction he gives will be conveyed now in one form, now in another. Thus genius may be defined as an eminently clear consciousness of things in general, and therefore, also of that which is opposed to them, namely, one's own self.

The world looks up to a man thus endowed, and expects to learn something about life and its real nature. But several highly favourable circumstances must combine to produce genius, and this is a very rare event. It happens only now and then, let us say once in a century, that a man is born whose intellect so perceptibly surpasses the normal measure as to amount to that second faculty which seems to be accidental, as it is out of all relation to the will. He may remain a long
time without being recognized or appreciated, stupidity preventing the one and envy the other. But should this once come to pass, mankind will crowd round him and his works, in the hope that he may be able to enlighten some of the darkness of their existence or inform them about it. His message is, to some extent, a revelation, and he himself a higher being, even though he may be but little above the ordinary standard.

Like the ordinary man, the genius is what he is chiefly for himself. This is essential to his nature; a fact which can neither be avoided nor altered. What he may be for others remains a matter of chance and of secondary importance. In no case can people receive from his mind more than a reflection, and then only when he joins with them in the attempt to get his thought into their heads; where, however, it is never anything but an exotic plant, stunted and frail.

In order to have original, uncommon, and perhaps even immortal thoughts, it is enough to estrange oneself so fully from the world of things for a few moments that the most ordinary objects and events appear quite new and unfamiliar. In this way their true nature is disclosed. What is here demanded cannot, perhaps, be said to be difficult; it is not in our power at all, but is just the province of genius.

By itself genius can produce original thoughts just as little as a woman by herself can bear children. Outward circumstances must come to fructify genius, and be, as it were, a father to its progeny.

The mind of genius is among other minds what the carbuncle is among precious stones: it sends forth light of its own, while the others reflect only that which they have received. The relation of the genius to the ordinary mind may also be described as that of an idio-electrical body to one which merely is a conductor of electricity.

The mere man of learning, who spends his life in teaching what he has learned, is not strictly to be called a man of genius; just as idio-electrical bodies are not conductors. Nay, genius stands to mere learning as the words to the music in a song. A man of learning is a man who has learned a great deal; a man of genius, one from whom we learn something
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which the genius has learned from nobody. Great minds, of which there is scarcely one in a hundred millions, are thus the lighthouses of humanity; and without them mankind would lose itself in the boundless sea of monstrous error and bewilderment.

And so the simple man of learning, in the strict sense of the word—the ordinary professor, for instance—looks upon the genius much as we look upon a hare, which is good to eat after it has been killed and dressed up. So long as it is alive, it is only good to shoot at.

He who wishes to experience gratitude from his contemporaries must adjust his pace to theirs. But great things are never produced in this way. And he who wants to do great things must direct his gaze to posterity, and in firm confidence elaborate his work for coming generations. No doubt, the result may be that he will remain quite unknown to his contemporaries, and comparable to a man who, compelled to spend his life upon a lonely island, with great effort sets up a monument there, to transmit to future seafarers the knowledge of his existence. If he thinks it a hard fate, let him console himself with the reflection that the ordinary man who lives for practical aims only often suffers a like fate, without having any compensation to hope for; inasmuch as he may, under favourable conditions, spend a life of material production, earning, buying, building, fertilizing, laying out, founding, establishing, beautifying, with daily effort and unflagging zeal, and all the time think that he is working for himself; and yet in the end it is his descendants who reap the benefit of it all, and sometimes not even his descendants. It is the same with the man of genius; he, too, hopes for his reward and for honour at least; and at last finds that he has worked for posterity alone. Both, to be sure, have inherited a great deal from their ancestors.

The compensation I have mentioned as the privilege of genius lies, not in what it is to others, but in what it is to itself. What man has in any real sense lived more than he whose moments of thought make their echoes heard through the tumult of centuries? Perhaps, after all, it would be the best thing for a genius to attain undisturbed possession of
himself, by spending his life in enjoying the pleasure of his own thoughts, his own works, and by admitting the world only as the heir of his ample existence. Then the world would find the mark of his existence only after his death, like the marks in the Ichnolith.¹

Nor is it only in the activity of his highest powers that the genius surpasses ordinary people. A man who is unusually well-knit, supple and agile, will perform all his movements with exceptional ease, even with comfort, because he takes a direct pleasure in an activity for which he is particularly well equipped, and therefore often exercises it without any object. Further, if he is an acrobat or a dancer, not only does he take leaps which other people cannot execute, but he also betrays rare elasticity and agility in those easier steps which others can also perform, and even in ordinary walking. In the same way a man of superior mind will not only produce thoughts and works which could never have come from another; it will not be here alone that he will show his greatness; but as knowledge and thought form a mode of activity natural and easy to him, he will also delight himself in them at all times, and so apprehends small matters which are within the range of other minds, more easily, quickly and correctly than they. Thus he will take a direct and lively pleasure in every increase of knowledge, every problem solved, every witty thought, whether of his own or another’s; and so his mind will have no further aim than to be constantly active. This will be an inexhaustible spring of delight; and boredom, that spectre which haunts the ordinary man, can never come near him.

Then, too, the masterpieces of past and contemporary men of genius exist in their fullness for him alone. If a great product of genius is recommended to the ordinary, simple mind, it will take as much pleasure in it as the victim of gout receives in being invited to a ball. The one goes for the sake of formality, and the other reads the book so as not to be in arrear. For La Bruyere was quite right when he said: All the wit in the world is lost upon him who has none. The whole range of

¹ Translator’s Note.—For an illustration of this feeling in poetry Schopenhauer refers the reader to Byron’s Prophecy of Dante: introd. to C.4.
thought of a man of talent, or of a genius, compared with the thoughts of the common man, is, even when directed to objects essentially the same, like a brilliant oil-painting, full of life, compared with a mere outline or a weak sketch in water-colour.

All this is part of the reward of genius, and compensates him for a lonely existence in a world with which he has nothing in common and no sympathies. But since size is relative, it comes to the same thing whether I say, Caius was a great man, or Caius has to live amongst wretchedly small people; for Brobdingnag and Lilliput vary only in the point from which they start. However great, then, however admirable or instructive a long posterity may think the author of immortal works, during his lifetime he will appear to his contemporaries small, wretched, and insipid in proportion. This is what I mean by saying that as there are three hundred degrees from the base of a tower to the summit, so there are exactly three hundred from the summit to the base. Great minds thus owe little ones some indulgence; for it is only in virtue of these little minds that they themselves are great.

Let us, then, not be surprised if we find men of genius generally unsociable and repellent. It is not their want of sociability that is to blame. Their path through the world is like that of a man who goes for a walk on a bright summer morning. He gazes with delight on the beauty and freshness of nature, but he has to rely wholly on that for entertainment; for he can find no society but the peasants as they bend over the earth and cultivate the soil. It is often the case that a great mind prefers soliloquy to the dialogue he may have in this world. If he condescends to it now and then, the hollowness of it may possibly drive him back to his soliloquy; for in forgetfulness of his interlocutor, or caring little whether he understands or not, he talks to him as a child talks to a doll.

Modesty in a great mind would, no doubt, be pleasing to the world; but, unluckily, it is a *contradictio in adjecto*. It would compel a genius to give the thoughts and opinions, nay, even the method and style of the million preference over his own; to set a higher value upon them; and, wide apart as they are, to bring his views into harmony with theirs, or even
suppress them altogether, so as to let the others hold the field. In that case, however, he would either produce nothing at all, or else his achievements would be just upon a level with theirs. Great, genuine and extraordinary work can be done only in so far as its author disregards the method, the thoughts, the opinions of his contemporaries, and quietly works on, in spite of their criticism, on his side despising what they praise. No one becomes great without arrogance of this sort. Should his life and work fall upon a time which cannot recognize and appreciate him, he is at any rate true to himself; like some noble traveller forced to pass the night in a miserable inn; when morning comes, he contentedly goes his way.

A poet or philosopher should have no fault to find with his age if it only permits him to do his work undisturbed in his own corner; nor with his fate if the corner granted him allows of his following his vocation without having to think about other people.

For the brain to be a mere labourer in the service of the belly is indeed the common lot of almost all those who do not live on the work of their hands; and they are far from being discontented with their lot. But it strikes despair into a man of great mind, whose brain-power goes beyond the measure necessary for the service of the will; and he prefers, if need be, to live in the narrowest circumstances, so long as they afford him the free use of his time for the development and application of his faculties; in other words, if they give him the leisure which is invaluable to him. It is otherwise with ordinary people: for them leisure has no value in itself, nor is it, indeed, without its dangers, as these people seem to know. The technical work of our time, which is done to an unprecedented perfection, has, by increasing and multiplying objects of luxury, given the favourites of fortune a choice between more leisure and culture upon the one side, and additional luxury and good living, but with increased activity, upon the other; and, true to their character, they choose the latter, and prefer champagne to freedom. And they are consistent in their choice; for, to them, every exertion of the mind which does not serve the aims of the will is folly. Intellectual effort for its own sake they call eccentricity. Therefore persistence in the aims of the
will and the belly will be concentricity; and, to be sure, the will is the centre, the kernel of the world.

But in general it is very seldom that any such alternative is presented. For as with money most men have no superfluity, but only just enough for their needs, so with intelligence; they possess just what will suffice for the service of the will, that is, for the carrying on of their business. Having made their fortune they are content to gape or to indulge in sensual pleasures or childish amusements, cards or dice; or they will talk in the dullest way, or dress up and make obeisance to one another. And how few are those who have even a little superfluity of intellectual power! Like the others they too make themselves a pleasure; but it is a pleasure of the intellect. Either they will pursue some liberal study which brings them in nothing, or they will practise some art; and, in general, they will be capable of taking an objective interest in things, so that it will be possible to converse with them. But with the others it is better not to enter into any relations at all; for, except when they tell the results of their own experience or give an account of their special vocation, or at any rate impart what they have learned from someone else, their conversation will not be worth listening to; and if anything is said to them they will rarely grasp or understand it aright, and it will in most cases be opposed to their own opinions. Balthazar Gracian describes them very strikingly as men who are not men—hombres che non lo son. And Giordano Bruno says the same thing: What a difference there is in having to do with men compared with those who are only made in their image and likeness! And how wonderfully this passage agrees with that remark in the Kurral: The common people seem to be men but I have never seen anything quite like them. If the reader will consider the extent to which these ideas agree in thought and even in expression, and the wide difference between them in point of date and nationality, he cannot doubt but that they are at one with the facts of life. It was certainly, not under the influence of those passages that, about twenty years ago, I tried to get a snuff box made, the lid of which should have two fine chestnuts represented upon it, if possible in mosaic;

1 Opera: ed. Wagner, I, 224.
together with a leaf which was to show that they were horse-
chestnuts. This symbol was meant to keep the thought con-
stantly before my mind. If anyone wishes for entertainment,
such as will prevent him feeling solitary even when he is
alone, let me recommend the company of dogs, whose moral
and intellectual qualities may almost always afford delight and
gratification.

Still we should always be careful to avoid being unjust. I
am often surprised by the cleverness, and now and again by
the stupidity, of my dog; and I have similar experiences with
mankind. Countless times, in indignation at their incapacity,
their total lack of discernment, their bestiality, I have been
forced to echo the old complaint that folly is the mother and
the nurse of the human race:

*Humani generis mater nutrixque profecto
Stultitia est.*

But in other times I have been astounded that from such a
race there could have gone forth so many arts and sciences,
abounding in so much use and beauty, even though it has
always been the few that produce them. Yet these arts and
sciences have struck root, established and perfected themselves;
and the race has with persistent fidelity preserved Homer,
Plato, Horace and others for thousands of years, by copying
and treasuring their writings, thus saving them from oblivion,
in spite of all the evils and atrocities that have happened in
the world. Thus the race has proved that it appreciates the
value of these things, and at the same time it can form a
correct view of special achievements or estimate signs of
judgment and intelligence. When this takes place amongst
those who belong to the great multitude it is by a kind of
inspiration. Sometimes a correct opinion will be formed by
the multitude itself; but this is only when the chorus of praise
has grown full and complete. It is then like the sound of
untrained voices; where there are enough of them, it is always
harmonious.

Those who emerge from the multitude, those who are called
men of genius, are merely the *lucida intervalla* of the whole
human race. They achieve that which others could not possibly
achieve. Their originality is so great that not only is their
divergence from others obvious, but their individuality is expressed with such force, that all the men of genius who have ever existed show, every one of them, peculiarities of character and mind; so that the gift of his works is one which he alone of all men could ever have presented to the world. This is what makes that simile of Ariosto's so true and so justly celebrated: *Natura lo fece e poi ruppe lo stampo.* After Nature stamps a man of genius she breaks the die.

But there is always a limit to human capacity; and no one can be a great genius without having some decidedly weak side, it may even be some intellectual narrowness. In other words, there will be some faculty in which he is now and then inferior to men of moderate endowments. It will be a faculty which, if strong, might have been an obstacle to the exercise of the qualities in which he excels. What this weak point is, it will always be hard to define with any accuracy even in a given case. It may be better expressed indirectly; thus Plato's weak point is exactly that in which Aristotle is strong, and vice versa; and so, too, Kant is deficient just where Goethe is great.

Now, mankind is fond of venerating something; but its veneration is generally directed to the wrong object, and it remains so directed until posterity comes to set it right. But the educated public is no sooner set right in this, than the honour which is due to genius degenerates; just as the honour which the faithful pay to their saints easily passes into a frivolous worship of relics. Thousands of Christians adore the relics of a saint whose life and doctrine are unknown to them; and the religion of thousands of Buddhists lies more in veneration of the Holy Tooth or some such object, or the vessel that contains it, or the Holy Bowl, or the fossil footprint, or the Holy Tree which Buddha planted, than in the thorough knowledge and faithful practice of his high teaching. Petrarch's house in Arqua; Tasso's supposed prison in Ferrara; Shakespeare's house in Stratford, with his chair; Goethe's house in Weimar, with its furniture; Kant's old hat; the autographs of great men; these things are gaped at with interest and awe by many who have never read their works. They cannot do anything more than just gape.
The intelligent amongst them are moved by the wish to see the objects which the great man habitually had before his eyes; and by a strange illusion, these produce the mistaken notion that with the objects they are bringing back the man himself, or that something of him must cling to them. Akin to such people are those who earnestly strive to acquaint themselves with the subject-matter of a poet's works, or to unravel the personal circumstances and events in his life which have suggested particular passages. This is as though the audience in a theatre were to admire a fine scene, and then rush upon the stage to look at the scaffolding that supports it. There are in our day enough instances of these critical investigators, and they prove the truth of the saying that mankind is interested, not in the form of a work, that is, in its matter of treatment, but in its actual matter. All it cares for is the theme. To read a philosopher's biography, instead of studying his thoughts, is like neglecting a picture and attending only to the style of its frame, debating whether it is carved well or ill, and what was the cost of gilding it.

This is all very well. However, there is another class of persons whose interest is also directed to material and personal considerations, but they go much further and carry it to a point where it becomes absolutely futile. Because a great man has opened up to them the treasures of his inmost being, and, by a supreme effort of his faculties, produced works which not only redound to their elevation and enlightenment, but will also benefit their posterity to the tenth and twentieth generation; because he has presented mankind with a matchless gift, these varlets think themselves justified in sitting in judgment upon his personal morality, and trying if they cannot discover here or there some spot in him which will soothe the pain they feel at the sight of so great a mind, compared with the overwhelming feeling of their own nothingness.

This is the real source of all those prolix discussions carried on in countless books and reviews, on the moral aspect of Goethe's life, and whether he ought not to have married one or other of the girls with whom he fell in love in his young days; whether, again, instead of honestly devoting himself to the service of his master, he should not have been a man of
the people, a German patriot, worthy of a seat in the Paulskirche, and so on. Such crying ingratitude and malicious detraction prove that these self-constituted judges are as great knaves morally as they are intellectually, which is saying a great deal.

A man of talent will strive for money and reputation; but the spring that moves genius to the production of its works is not so easy to name. Wealth is seldom its reward. Nor is it reputation or glory; only a Frenchman could mean that. Glory is such an uncertain thing, and, if you look at it closely, of so little value. Besides it never corresponds to the effort you have made:

Responsum tua nunquam est par fama labori.

Nor, again, is it exactly the pleasure it gives you; for this is almost outweighed by the greatness of the effort. It is rather a peculiar kind of instinct, which drives the man of genius to give permanent form to what he sees and feels, without being conscious of any further motive. It works, in the main, by a necessity similar to that which makes a tree bear its fruit; and no external condition is needed but the ground upon which it is to thrive.

On a closer examination it seems as though, in the case of a genius, the will to live, which is the spirit of the human species, were conscious of having by some rare chance and for a brief period attained a greater clearness of vision, and were now trying to secure it or at least the outcome of it for the whole species, to which the individual genius in his inmost being belongs; so that the light which he sheds about him may pierce the darkness and dullness of ordinary human consciousness and there produce some good effect.

Arising in some such way, this instinct drives the genius to carry his work to completion, without thinking of reward or applause or sympathy; to leave all care for his own personal welfare; to make his life one of industrious solitude, and to strain his faculties to the utmost. He thus comes to think more about posterity than about contemporaries; because, while the latter can only lead him astray, posterity forms the majority of the species, and time will gradually bring the discerning
few who can appreciate him. Meanwhile it is with him as with the artist described by Goethe; he has no princely patron to prize his talents, no friend to rejoice with him:

\[ \begin{align*}
\text{Ein Fürst der die Talente schätzt,} \\
\text{Ein Freund der sich mit mir ergötzt,} \\
\text{Die haben leider mir gefehlt.}
\end{align*} \]

His work is, as it were, a sacred object and the true fruit of his life, and his aim in storing it away for a more discerning posterity will be to make it the property of mankind. An aim like this far surpasses all others, and for it he wears the crown of thorns which is one day to bloom into a wreath of laurel. All his powers are concentrated in the effort to complete and secure his work; just as the insect, in the last stage of its development, uses its whole strength on behalf of a brood it will never live to see; it puts its eggs in some place of safety, where, as it well knows, the young will one day find life and nourishment, and then dies in confidence.
STUDIES IN PESSIMISM
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NOTE

The Essays here presented form a further selection from Schopenhauer's Parerga, brought together under a title which is not to be found in the original, and does not claim to apply to every chapter in the volume. The first essay is, in the main, a rendering of the philosopher's remarks under the heading of Nachträge zur Lehre vom Leiden der Welt, together with certain parts of another section entitled Nachträge zur Lehre von der Bejahung und Verneinung des Willens zum Leben. Such omissions as I have made are directed chiefly by the desire to avoid repeating arguments already familiar to readers of the other volumes in this series. The Dialogue on Immortality sums up views expressed at length in the philosopher's chief work, and treated again in the Parerga. The Psychological Observations in this and the previous volume practically exhaust the chapter of the original which bears this title.

The essay on Women must not be taken in jest. It expresses Schopenhauer's serious convictions; and, as a penetrating observer of the faults of humanity, he may be allowed a hearing on a question which is just now receiving a good deal of attention among us.

T. B. S.
ON THE SUFFERINGS OF THE WORLD

Unless suffering is the direct and immediate object of life, our existence must entirely fail of its aim. It is absurd to look upon the enormous amount of pain that abounds everywhere in the world, and originates in needs and necessities inseparable from life itself, as serving no purpose at all and the result of mere chance. Each separate misfortune, as it comes, seems, no doubt, to be something exceptional; but misfortune in general is the rule.

I know of no greater absurdity than that propounded by most systems of philosophy in declaring evil to be negative in its character. Evil is just what is positive; it makes its own existence felt. Leibnitz is particularly concerned to defend this absurdity; and he seeks to strengthen his position by using a palpable and paltry sophism.¹ It is the good which is negative; in other words, happiness and satisfaction always imply some desire fulfilled, some state of pain brought to an end.

This explains the fact that we generally find pleasure to be not nearly so pleasant as we expected, and pain very much more painful.

The pleasure in this world, it has been said, outweighs the pain; or, at any rate, there is an even balance between the two. If the reader wishes to see shortly whether this statement

¹ Translator's Note, cf. Théod. § 155.—Leibnitz argues that evil is a negative quality—i.e. the absence of good; and that its active and seemingly positive character is an incidental and not an essential part of its nature. Cold, he said, is only the absence of the power of heat, and the active power of expansion in freezing water is an incidental and not an essential part of the nature of cold. The fact is that the power of expansion in freezing water is really an increase of repulsion amongst its molecules; and Schopenhauer is quite right in calling the whole argument a sophism.
is true, let him compare the respective feelings of two animals, one of which is engaged in eating the other.

The best consolation in misfortune or affliction of any kind will be the thought of other people who are in a still worse plight than yourself; and this is a form of consolation open to every one. But what an awful fate this means for mankind as a whole!

We are like lambs in a field, disporting themselves under the eye of the butcher, who chooses out first one and then another for his prey. So it is that in our good days we are all unconscious of the evil Fate may have presently in store for us—sickness, poverty, mutilation, loss of sight or reason.

No little part of the torment of existence lies in this, that Time is continually pressing upon us, never letting us take breath; but always coming after us like a taskmaster with a whip. If at any moment Time stays his hand, it is only when we are delivered over to the misery of boredom.

But misfortune has its uses; for, as our bodily frame would burst asunder if the pressure of the atmosphere were removed, so, if the lives of men were relieved of all need, hardship and adversity; if everything they took in hand were successful, they would be so swollen with arrogance that, though they might not burst they would present the spectacle of unbridled folly—nay, they would go mad. And I may say, further, that a certain amount of care or pain or trouble is necessary for every man at all times. A ship without ballast is unstable and will not go straight.

Certain it is that work, worry, labour and trouble, form the lot of almost all men their whole life long. But if all wishes were fulfilled as soon as they arose, how would men occupy their lives? what would they do with their time? If the world were a paradise of luxury and ease, a land flowing with milk and honey, where every Jack obtained his Jill at once and without any difficulty, men would either die of boredom or hang themselves; or there would be wars, massacres, and murders; so that in the end mankind would inflict more suffering on itself than it has now to accept at the hands of Nature.

In early youth, as we contemplate our coming life, we are
like children in a theatre before the curtain is raised, sitting there in high spirits and eagerly waiting for the play to begin. It is a blessing that we do not know what is really going to happen. Could we foresee it, there are times when children might seem like innocent prisoners, condemned, not to death, but to life, and as yet all unconscious of what their sentence means. Nevertheless every man desires to reach old age; in other words, a state of life of which it may be said: "It is bad to-day, and it will be worse to-morrow; and so on till the worst of all."

If you try to imagine, as nearly as you can, what an amount of misery, pain and suffering of every kind the sun shines upon in its course, you will admit that it would be much better if on the earth as little as on the moon the sun were able to call forth the phenomena of life; and if, here as there, the surface were still in a crystalline state.

Again, you may look upon life as an unprofitable episode, disturbing the blessed calm of non-existence. And, in any case, even though things have gone with you tolerably well, the longer you live the more clearly you will feel that, on the whole, life is a disappointment, nay, a cheat.

If two men who were friends in their youth meet again when they are old, after being separated for a lifetime, the chief feeling they will have at the sight of each other will be one of complete disappointment at life as a whole; because their thoughts will be carried back to that earlier time when life seemed so fair as it lay spread out before them in the rosy light of dawn, promised so much—and then performed so little. This feeling will so completely predominate over every other that they will not even consider it necessary to give it words; but on either side it will be silently assumed, and form the groundwork of all they have to talk about.

He who lives to see two or three generations is like a man who sits some time in the conjurer's booth at a fair, and witnesses the performance twice or thrice in succession. The tricks were meant to be seen only once; and when they are no longer a novelty and cease to deceive their effect is gone.

While no man is much to be envied for his lot, there are countless numbers whose fate is to be deplored.
Life is a task to be done. It is a fine thing to say *defunctus est*; it means that the man has done his task.

If children were brought into the world by an act of pure reason alone, would the human race continue to exist? Would not a man rather have so much sympathy with the coming generation as to spare it the burden of existence? or at any rate not take it upon himself to impose that burden upon it in cold blood.

I shall be told, I suppose, that my philosophy is comfortless—because I speak the truth; and people prefer to be assured that everything the Lord has made is good. Go to the priests, then, and leave philosophers in peace! At any rate, do not ask us to accommodate our doctrines to the lessons you have been taught. That is what those rascals of sham philosophers will do for you. Ask them for any doctrine you please, and you will get it. Your University professors are bound to preach optimism; and it is an easy and agreeable task to upset their theories.

I have reminded the reader that every state of welfare, every feeling of satisfaction, is negative in its character; that is to say, it consists in freedom from pain, which is the positive element of existence. It follows, therefore, that the happiness of any given life is to be measured, not by its joys and pleasures, but by the extent to which it has been free from suffering—from positive evil. If this is the true standpoint, the lower animals appear to enjoy a happier destiny than man. Let us examine the matter a little more closely.

However varied the forms that human happiness and misery may take, leading a man to seek the one and shun the other, the material basis of it all is bodily pleasure or bodily pain. This basis is very restricted: it is simply health, food, protection from wet and cold, the satisfaction of the sexual instinct; or else the absence of these things. Consequently, as far as real physical pleasure is concerned, the man is not better off than the brute, except in so far as the higher possibilities of his nervous system makes him more sensitive to every kind of pleasure, but also, it must be remembered, to every kind of pain. But then compared with the brute, how much stronger are the passions aroused in him! what an immeasurable
difference there is in the depth and vehemence of his emotions! —and yet, in the one case, as in the other, all to produce the same result in the end: namely, health, food, clothing, and so on.

The chief source of all this passion is that thought for what is absent and future, which, with man, exercises such a powerful influence upon all he does. It is this that is the real origin of his cares, his hopes, his fears — emotions which affect him much more deeply than could ever be the case with those present joys and sufferings to which the brute is confined. In his powers of reflection, memory and foresight, man possesses, as it were, a machine for condensing and storing up his pleasures and his sorrows. But the brute has nothing of the kind; whenever it is in pain, it is as though it were suffering for the first time, even though the same thing should have previously happened to it times out of number. It has no power of summing up its feelings. Hence its careless and placid temper: how much it is to be envied! But in man reflection comes in, with all the emotions to which it gives rise; and taking up the same elements of pleasure and pain which are common to him and the brute, it develops his susceptibility to happiness and misery to such a degree that, at one moment the man is brought in an instant to a state of delight that may even prove fatal, at another to the depths of despair and suicide.

If we carry our analysis a step farther, we shall find that, in order to increase his pleasures, man has intentionally added to the number and pressure of his needs, which in their original state were not much more difficult to satisfy than those of the brute. Hence luxury in all its forms: delicate food, the use of tobacco and opium, spirituous liquors, fine clothes and the thousand and one things that he considers necessary to his existence.

And above and beyond all this, there is a separate and peculiar source of pleasure, and consequently of pain, which man has established for himself, also as the result of using his powers of reflection; and this occupies him out of all proportion to its value, nay, almost more than all his other interests put together — I mean ambition and the feeling of
honour and shame; in plain words, what he thinks about the opinion other people have of him. Taking a thousand forms, often very strange ones, this becomes the goal of almost all the efforts he makes that are not rooted in physical pleasure or pain. It is true that besides the sources of pleasure which he has in common with the brute, man has the pleasures of the mind as well. These admit of many gradations, from the most innocent trifling or the merest talk up to the highest intellectual achievements; but there is the accompanying boredom to be set against them on the side of suffering. Boredom is a form of suffering unknown to brutes, at any rate in their natural state; it is only the very cleverest of them who show faint traces of it when they are domesticated; whereas in the case of man it has become a downright scourge. The crowd of miserable wretches whose one aim in life is to fill their purses, but never to put anything into their heads offers a singular instance of this torment of boredom. Their wealth becomes a punishment by delivering them up to the misery of having nothing to do; for, to escape it, they will rush about in all directions, travelling here, there and everywhere. No sooner do they arrive in a place than they are anxious to know what amusements it affords; just as though they were beggars asking where they could receive a dole! Of a truth, need and boredom are the two poles of human life. Finally, I may mention that as regards the sexual relation, man is committed to a peculiar arrangement which drives him obstinately to choose one person. This feeling grows, now and then, into a more or less passionate love, which is the source of little pleasure and much suffering.

It is, however, a wonderful thing that the mere addition of thought should serve to raise such a vast and lofty structure of human happiness and misery; resting, too, on the same narrow basis of joy and sorrow as man holds in common with the brute, and exposing him to such violent emotions, to so many storms of passion, so much convulsion of feeling, that what he has suffered stands written and may be read in the lines on his face. And yet, when all is told, he has been

1 I have treated this subject at length in a special chapter of the second volume of my chief work.
struggling ultimately for the very same things as the brute has attained, and with an incomparably smaller expenditure of passion and pain.

But all this contributes to increase the measure of suffering in human life out of all proportion to its pleasures; and the pains of life are made much worse for man by the fact that death is something very real to him. The brute flies from death instinctively without really knowing what it is, and therefore without ever contemplating it in the way natural to a man, who has this prospect always before his eyes. So that even if only a few brutes die a natural death, and most of them live only just long enough to transmit their species, and then, if not earlier, become the prey of some other animal—whilst man, on the other hand, manages to make so-called natural death the rule, to which, however, there are a good many exceptions—the advantage is on the side of the brute, for the reason stated above. But the fact is that man attains the natural term of years just as seldom as the brute; because the unnatural way in which he lives, and the strain of work and emotion, lead to a degeneration of the race; and so his goal is not often reached.

The brute is much more content with mere existence than man; the plant is wholly so; and man finds satisfaction in it just in proportion as he is dull and obtuse. Accordingly, the life of the brute carries less of sorrow with it, but also less of joy, when compared with the life of man; and while this may be traced, on the one side, to freedom from the torment of care and anxiety, it is also due to the fact that hope, in any real sense, is unknown to the brute. It is thus deprived of any share in that which gives us the most and the best of our joys and pleasures, the mental anticipation of a happy future, and the inspiring play of phantasy, both of which we owe to our power of imagination. If the brute is free from care, it is also, in this sense, without hope; in either case because its consciousness is limited to the present moment, to what it can actually see before it. The brute is an embodiment of present impulses, and hence what elements of fear and hope exist in its nature—and they do not go very far—arise only in relation to objects that lie before it and within reach of those
impulses: whereas a man’s range of vision embraces the whole of his life, and extends far into the past and the future.

Following upon this, there is one respect in which brutes show real wisdom when compared with us—I mean their quiet, placid enjoyment of the present moment. The tranquillity of mind which this seems to give them often puts us to shame for the many times we allow our thoughts and our cares to make us restless and discontented. And, in fact, those pleasures of hope and anticipation which I have been mentioning are not to be had for nothing. The delight which a man has in hoping for and looking forward to some special satisfaction is a part of the real pleasure attaching to it enjoyed in advance. This is afterwards deducted; for the more we look forward to anything the less satisfaction we find in it when it comes. But the brute’s enjoyment is not anticipated and therefore suffers no deduction; so that the actual pleasure of the moment comes to it whole and unimpaired. In the same way, too, evil presses upon the brute only with its own intrinsic weight; whereas with us the fear of its coming often makes its burden ten times more grievous.

It is just this characteristic way in which the brute gives itself up entirely to the present moment that contributes so much to the delight we take in our domestic pets. They are the present moment personified, and in some respects they make us feel the value of every hour that is free from trouble and annoyance, which we, with our thoughts and preoccupations, mostly disregard. But man, that selfish and heartless creature, misuses this quality of the brute to be more content than we are with mere existence, and often works it to such an extent that he allows the brute absolutely nothing more than mere, bare life. The bird which was made so that it might rove over half the world, he shuts up into the space of a cubic foot, there to die a slow death in longing and crying for freedom; for in a cage it does not sing for the pleasure of it. And when I see how man misuses the dog, his best friend; how he ties up this intelligent animal with a chain, I feel the deepest sympathy with the brute and burning indignation against its master.

We shall see later that by taking a very high standpoint
it is possible to justify the sufferings of mankind. But this justification cannot apply to animals, whose sufferings, while in a great measure brought about by men, are often considerable even apart from their agency. And so we are forced to ask, Why and for what purpose does all this torment and agony exist? There is nothing here to give the will pause; it is not free to deny itself and so obtain redemption. There is only one consideration that may serve to explain the sufferings of animals. It is this: that the will to live, which underlies the whole world of phenomena, must in their case satisfy its cravings by feeding upon itself. This it does by forming a gradation of phenomena, every one of which exists at the expense of another. I have shown, however, that the capacity for suffering is less in animals than in man. Any further explanation that may be given of their fate will be in the nature of hypothesis, if not actually mythical in its character; and I may leave the reader to speculate upon the matter for himself.

Brahma is said to have produced the world by a kind of fall or mistake; and in order to atone for his folly he is bound to remain in it himself until he works out his redemption. As an account of the origin of things, that is admirable! According to the doctrines of Buddhism, the world came into being as the result of some inexplicable disturbance in the heavenly calm of Nirvana, that blessed state obtained by expiation, which had endured so long a time—the change taking place by a kind of fatality. This explanation must be understood as having at bottom some moral bearing; although it is illustrated by an exactly parallel theory in the domain of physical science, which places the origin of the sun in a primitive streak of mist, formed one knows not how. Subsequently, by a series of moral errors, the world became gradually worse and worse—true of the physical orders as well—until it assumed the dismal aspect it wears to-day. Excellent! The Greeks looked upon the world and the gods as the work of an inscrutable necessity. A passable explanation: we may be content with it until we can get a better. Again, Ormuzd

and Ahriman are rival powers, continually at war. That is not bad. But that a God like Jehovah should have created this world of misery and woe, out of pure caprice, and because he enjoyed doing it, and should then have clapped his hands in praise of his own work, and declared everything to be very good—that will not do at all! In its explanation of the origin of the world, Judaism is inferior to any other form of religious doctrine professed by a civilized nation; and it is quite in keeping with this that it is the only one which presents no trace whatever of any belief in the immortality of the soul.\footnote{See Parerga, vol. I, pp. 136 et seq.}

Even though Leibnitz' contention, that this is the best of all possible worlds, were correct, that would not justify God in having created it. For he is the Creator not of the world only, but of possibility itself; and, therefore, he ought to have so ordered possibility as that it would admit of something better.

There are two things which make it impossible to believe that this world is the successful work of an all-wise, all-good, and, at the same time, all-powerful Being; firstly, the misery which abounds in it everywhere; and secondly, the obvious imperfection of its highest product, man, who is a burlesque of what he should be. These things cannot be reconciled with any such belief. On the contrary, they are just the facts which support what I have been saying; they are our authority for viewing the world as the outcome of our own misdeeds, and therefore, as something that had better not have been. Whilst, under the former hypothesis, they amount to a bitter accusation against the Creator, and supply material for sarcasm; under the latter they form an indictment against our own nature, our own will, and teach us a lesson of humility. They lead us to see that, like the children of a libertine, we come into the world with the burden of sin upon us; and that it is only through having continually to atone for this sin that our existence is so miserable, and that its end is death.

There is nothing more certain than the general truth that it is the grievous sin of the world which has produced the grievous suffering of the world. I am not referring here to the physical connection between these two things lying in the realm of experience; my meaning is metaphysical. Accord-
ingly, the sole thing that reconciles me to the Old Testament is the story of the Fall. In my eyes, it is the only metaphysical truth in that book, even though it appears in the form of an allegory. There seems to me no better explanation of our existence than that it is the result of some false step, some sin of which we are paying the penalty. I cannot refrain from recommending the thoughtful reader a popular, but, at the same time, profound treatise on this subject by Claudius¹ which exhibits the essentially pessimistic spirit of Christianity. It is entitled: Cursed is the ground for thy sake.

Between the ethics of the Greeks and the ethics of the Hindoos, there is a glaring contrast. In the one case (with the exception, it must be confessed, of Plato), the object of ethics is to enable a man to lead a happy life; in the other, it is to free and redeem him from life altogether—as is directly stated in the very first words of the Sankhya Karika.

Allied with this is the contrast between the Greek and the Christian idea of death. It is strikingly presented in a visible form on a fine antique sarcophagus in the gallery at Florence, which exhibits, in relief, the whole series of ceremonies attending a wedding in ancient times, from the formal offer to the evening when Hymen’s torch lights the happy couple home. Compare with that the Christian coffin, draped in mournful black and surmounted with a crucifix! How much significance there is in these two ways of finding comfort in death. They are opposed to each other, but each is right. The one points to the affirmation of the will to live, which remains sure of life for all time, however rapidly its forms may change. The other, in the symbol of suffering and death, points to the denial of the will to live, to redemption from this world, the domain of death and devil. And in the question between the affirmation and the denial of the will to live, Christianity is in the last resort right.

The contrast which the New Testament presents when compared with the Old, according to the ecclesiastical view

¹ Translator’s Note.—Matthias Claudius (1740–1815), a popular poet, and friend of Klopstock, Herder and Lessing. He edited the Wandsbecker Bote, in the fourth part of which appeared the treatise mentioned above. He generally wrote under the pseudonym of Asmus, and Schopenhauer often refers to him by this name.
of the matter, is just that existing between my ethical system and the moral philosophy of Europe. The Old Testament represents man as under the dominion of Law, in which, however, there is no redemption. The New Testament declares Law to have failed, frees man from its dominion,¹ and in its stead preaches the kingdom of grace, to be won by faith, love of neighbour and entire sacrifice of self. This is the path of redemption from the evil of the world. The spirit of the New Testament is undoubtedly asceticism, however your protestants and rationalists may twist it to suit their purpose. Asceticism is the denial of the will to live; and the transition from the Old Testament to the New, from the dominion of Law to that of Faith, from justification by works to redemption through the Mediator, from the domain of sin and death to eternal life in Christ, means, when taken in its real sense, the transition from the merely moral virtues to the denial of the will to live. My philosophy shows the metaphysical foundation of justice and the love of mankind, and points to the goal to which these virtues necessarily lead, if they are practised in perfection. At the same time it is candid in confessing that a man must turn his back upon the world, and that the denial of the will to live is the way of redemption. It is therefore really at one with the spirit of the New Testament, whilst all other systems are couched in the spirit of the Old; that is to say, theoretically as well as practically, their result is Judaism—mere despotic theism. In this sense, then, my doctrine might be called the only true Christian philosophy —however paradoxical a statement this may seem to people who take superficial views instead of penetrating to the heart of the matter.

If you want a safe compass to guide you through life, and to banish all doubts as to the right way of looking at it, you cannot do better than accustom yourself to regard this world as a penitentiary, a sort of penal colony, or ἐργαστήριον, as the earliest philosophers called it.² Amongst the Christian Fathers, Origen, with praiseworthy courage, took this view,³ which is

¹ Cf. Romans vii; Galatians ii, iii.
³ Augustine De civitate Dei, L. XI, ch. 23.
further justified by certain objective theories of life. I refer, not to my own philosophy alone, but to the wisdom of all ages, as expressed in Brahmanism and Buddhism, and in the sayings of Greek philosophers like Empedocles and Pythagoras; as also by Cicero, in his remark that the wise men of old used to teach that we come into this world to pay the penalty of crime committed in another state of existence—a doctrine which formed part of the initiation into the mysteries. And Vanini—whom his contemporaries burned, finding that an easier task than to confute him—puts the same thing in a very forcible way. Man, he says, is so full of every kind of misery that, were it not repugnant to the Christian religion, I should venture to affirm that if evil spirits exist at all they have passed into human form and are now atoning for their crimes. And true Christianity—using the word in its right sense—also regards our existence as the consequence of sin and error.

If you accustom yourself to this view of life you will regulate your expectations accordingly, and cease to look upon all its disagreeable incidents, great and small, its sufferings, its worries, its misery, as anything unusual or irregular; nay, you will find that everything is as it should be, in a world where each of us pays the penalty of existence in his own peculiar way. Amongst the evils of a penal colony is the society of those who form it; and if the reader is worthy of better company, he will need no words from me to remind him of what he has to put up with at present. If he has a soul above the common or if he is a man of genius, he will occasionally feel like some noble prisoner of state, condemned to work in the galleys with common criminals; and he will follow his example and try to isolate himself.

In general, however, it should be said that this view of life will enable us to contemplate the so-called imperfections of the great majority of men, their moral and intellectual deficiencies and the resulting base type of countenance, without any surprise, to say nothing of indignation; for we shall never cease to reflect where we are, and that the men about us are beings conceived and born in sin, and living to atone for it.

1 Cf. Fragmenta de philosophia.
2 De admirandis naturæ arcanis; dial L., p. 35.
That is what Christianity means in speaking of the sinful nature of man.

_Pardon's the word to all!_1 Whatever folly men commit, be their shortcomings or their vices what they may, let us exercise forbearance; remembering that when these faults appear in others it is our follies and vices that we behold. They are the shortcomings of humanity, to which we belong; whose faults, one and all, we share; yes, even those very faults at which we now wax so indignant, merely because they have not yet appeared in ourselves. They are faults that do not lie on the surface. But they exist down there in the depths of our nature; and should anything call them forth they will come and show themselves, just as we now see them in others. One man, it is true, may have faults that are absent in his fellow; and it is undeniable that the sum total of bad qualities is in some cases very large; for the difference of individuality between man and man passes all measure.

In fact, the conviction that the world and man is something that had better not have been is of a kind to fill us with indulgence towards one another. Nay, from this point of view, we might well consider the proper form of address to be, not _Monsieur, Sir, mein Herr_, but _my fellow-sufferer, Soci malorum, compagnon de misères!_ This may perhaps sound strange, but it is in keeping with the facts; it puts others in a right light; and it reminds us of that which is after all the most necessary thing of life—the tolerance, patience, regard, and love of neighbour, of which everyone stands in need, and which, therefore, every man owes to his fellow.

1 _Cymbeline_, Act v, sc. v.
THE VANITY OF EXISTENCE

This vanity finds expression in the whole way in which things exist; in the infinite nature of Time and Space, as opposed to the finite nature of the individual in both; in the ever-passing present moment as the only mode of actual existence; in the interdependence and relativity of all things; in continual Becoming without ever Being; in constant wishing and never being satisfied; in the long battle which forms the history of life, where every effort is checked by difficulties, and stopped until they are overcome. Time is that in which all things pass away; it is merely the form under which the will to live—the thing-in-itself and therefore imperishable—has revealed to it that its efforts are in vain; it is that agent by which at every moment all things in our hands become as nothing, and lose any real value they possess.

That which has been exists no more; it exists as little as that which has never been. But of everything that exists you must say, in the next moment, that it has been. Hence something of great importance now past is inferior to something of little importance now present, in that the latter is a reality, and related to the former as something to nothing.

A man finds himself, to his great astonishment, suddenly existing, after thousands and thousands of years of non-existence: he lives for a little while; and then, again, comes an equally long period when he must exist no more. The heart rebels against this, and feels that it cannot be true. The crudest intellect cannot speculate on such a subject without having a presentiment that Time is something ideal in its nature. This ideality of Time and Space is the key to every true system of metaphysics; because it provides for quite another order of things than is to be met within the domain of nature. This is why Kant is so great.
Of every event in our life we can say only for one moment that it is; for ever after, that it was. Every evening we are poorer by a day. It might, perhaps, make us mad to see how rapidly our short span of time ebbs away; if it were not that in the furthest depths of our being we are secretly conscious of our share in the inexhaustible spring of eternity, so that we can always hope to find life in it again.

Considerations of the kind touched on above might, indeed, lead us to embrace the belief that the greatest wisdom is to make the enjoyment of the present the supreme object of life; because that is the only reality, all else being merely the play of thought. On the other hand, such a course might just as well be called the greatest folly: for that which in the next moment exists no more, and vanishes utterly, like a dream, can never be worth a serious effort.

The whole foundation on which our existence rests is the present—the ever-fleeting present. It lies, then, in the very nature of our existence to take the form of constant motion, and to offer no possibility of our ever attaining the rest for which we are always striving. We are like a man running downhill, who cannot keep on his legs unless he runs on, and will inevitably fall if he stops; or, again, like a pole balanced on the tip of one’s finger; or like a planet, which would fall into its sun the moment it ceased to hurry forward on its way. Unrest is the mark of existence.

In a world where all is unstable, and nought can endure, but is swept onwards at once in the hurrying whirlpool of change; where a man, if he is to keep erect at all, must always be advancing and moving, like an acrobat on a rope—in such a world, happiness is inconceivable. How can it dwell where, as Plato says, continual Becoming and never Being is the sole form of existence? In the first place, a man never is happy, but spends his whole life in striving after something which he thinks will make him so; he seldom attains his goal, and when he does, it is only to be disappointed; he is mostly shipwrecked in the end, and comes into harbour with masts and rigging gone. And then, it is all one whether he has been happy or miserable; for his life was never anything more than a present moment always vanishing; and now it is over.
At the same time it is a wonderful thing that, in the world of human beings as in that of animals in general, this manifold restless motion is produced and kept up by the agency of two simple impulses—hunger and the sexual instinct; aided a little, perhaps, by the influence of boredom, but by nothing else; and that, in the theatre of life, these suffice to form the primum mobile of how complicated a machinery, setting in motion how strange and varied a scene!

On looking a little closer, we find that inorganic matter presents a constant conflict between chemical forces, which eventually works dissolution; and on the other hand, that organic life is impossible without continual change of matter, and cannot exist if it does not receive perpetual help from without. This is the realm of finiteness; and its opposite would be an infinite existence, exposed to no attack from without, and needing nothing to support it; ἀεὶ ὀσάτως ὄν, the realm of eternal peace; οὐτε γιγνόμενον οὐτε ἀπολύμενον, some timeless, changeless state, one and undiversified; the negative knowledge of which forms the dominant note of the Platonic philosophy. It is to some such state as this that the denial of the will to live opens up the way.

The scenes of our life are like pictures done in rough mosaic. Looked at close, they produce no effect. There is nothing beautiful to be found in them, unless you stand some distance off. So, to gain anything we have longed for is only to discover how vain and empty it is; and even though we are always living in expectation of better things, at the same time we often repent and long to have the past back again. We look upon the present as something to be put up with while it lasts and serving only as the way towards our goal. Hence most people, if they glance back when they come to the end of life, will find that all along they have been living ad interim: they will be surprised to find that the very thing they disregarded and let slip by unenjoyed was just the life in the expectation of which they passed all their time. Of how many a man may it not be said that hope made a fool of him until he danced into the arms of death!

Then again, how insatiable a creature is man! Every satisfaction he attains lays the seeds of some new desire, so that
there is no end to the wishes of each individual will. And why is this? The real reason is simply that, taken in itself, Will is the lord of all worlds: everything belongs to it, and therefore no one single thing can ever give it satisfaction, but only the whole, which is endless. For all that, it must rouse our sympathy to think how very little the Will, this lord of the world, really gets when it takes the form of an individual; usually only just enough to keep the body together. This is why man is so very miserable.

Life presents itself chiefly as a task—the task, I mean, of subsisting at all, *gagner sa vie*. If this is accomplished, life is a burden, and then there comes the second task of doing something with that which has been won—of warding off boredom, which, like a bird of prey, hovers over us, ready to fall wherever it sees a life secure from need. The first task is to win something; the second, to banish the feeling that it has been won; otherwise it is a burden.

Human life must be some kind of mistake. The truth of this will be sufficiently obvious if we only remember that man is a compound of needs and necessities hard to satisfy; and that even when they are satisfied all he obtains is a state of painlessness, where nothing remains to him but abandonment to boredom. This is direct proof that existence has no real value in itself; for what is boredom but the feeling of the emptiness of life? If life—the craving for which is the very essence of our being—were possessed of any positive intrinsic value, there would be no such thing as boredom at all: mere existence would satisfy us in itself, and we should want for nothing. But as it is, we take no delight in existence except when we are struggling for something; and then distance and difficulties to be overcome make our goal look as though it would satisfy us—an illusion which vanishes when we reach it; or else when we are occupied with some purely intellectual interest—where in reality we have stepped forth from life to look upon it from the outside, much after the manner of spectators at a play. And even sensual pleasure itself means nothing but a struggle and aspiration, ceasing the moment its aim is attained. Whenever we are not occupied in one of these ways, but cast upon existence itself, its vain and worth-
less nature is brought home to us; and this is what we mean by boredom. The hankering after what is strange and uncommon—an innate and ineradicable tendency of human nature—shows how glad we are at any interruption of that natural course of affairs which is so very tedious.

That this most perfect manifestation of the will to live, the human organism, with the cunning and complex working of its machinery, must fall to dust and yield up itself and all its strivings to extinction—this is the naïve way in which Nature, who is always so true and sincere in what she says, proclaims the whole struggle of this will as in its very essence barren and unprofitable. Were it of any value in itself, anything unconditioned and absolute, it could not thus end in mere nothing.

If we turn from contemplating the world as a whole, and, in particular, the generations of men as they live their little hour of mock-existence and then are swept away in rapid succession; if we turn from this, and look at life in its small details, as presented, say, in a comedy, how ridiculous it all seems! It is like a drop of water seen through a microscope, a single drop teeming with infusoria; or a speck of cheese full of mites invisible to the naked eye. How we laugh as they bustle about so eagerly, and struggle with one another in so tiny a space! And whether here, or in the little span of human life, this terrible activity produces a comic effect.

It is only in the microscope that our life looks so big. It is an indivisible point, drawn out and magnified by the powerful lenses of Time and Space.
ON SUICIDE

As far as I know, none but the votaries of monotheistic, that is to say, Jewish religions, look upon suicide as a crime. This is all the more striking, inasmuch as neither in the Old nor in the New Testament is there to be found any prohibition or positive disapproval of it; so that religious teachers are forced to base their condemnation of suicide on philosophical grounds of their own invention. These are so very bad that writers of this kind endeavour to make up for the weakness of their arguments by the strong terms in which they express their abhorrence of the practice; in other words, they declaim against it. They tell us that suicide is the greatest piece of cowardice; that only a madman could be guilty of it, and other insipidities of the same kind; or else they make the nonsensical remark that suicide is wrong, when it is quite obvious that there is nothing in the world to which every man has a more unassailable title than to his own life and person.

Suicide, as I have said, is actually accounted a crime; and a crime which, especially under the vulgar bigotry that prevails in England, is followed by an ignominious burial and the seizure of the man’s property; and for that reason, in a case of suicide, the jury almost always bring in a verdict of insanity. Now let the reader’s own moral feelings decide as to whether or not suicide is a criminal act. Think of the impression that would be made upon you by the news that someone you know had committed the crime, say, of murder or theft, or been guilty of some act of cruelty or deception; and compare it with your feelings when you hear that he has met a voluntary death. While in the one case a lively sense of indignation and extreme resentment will be aroused, and you will call loudly for punishment or revenge, in the other you will be moved to grief and sympathy; and mingled with your thoughts will
be admiration for his courage, rather than the moral disapproval which follows upon a wicked action. Who has not had acquaintances, friends, relations, who of their own free will have left this world; and are these to be thought of with horror as criminals? Most emphatically No! I am rather of opinion that the clergy should be challenged to explain what right they have to go into the pulpit, or take up their pens, and stamp as a crime an action which many men whom we hold in affection and honour have committed; and to refuse an honourable burial to those who relinquish this world voluntarily. They have no Biblical authority to boast of, as justifying their condemnation of suicide; nay, not even any philosophical arguments that will hold water; and it must be understood that it is arguments we want, and that we will not be put off with mere phrases or words of abuse. If the criminal law forbids suicide, that is not an argument valid in the Church; and besides, the prohibition is ridiculous; for what penalty can frighten a man who is not afraid of death itself? If the law punishes people for trying to commit suicide, it is punishing the want of skill that makes the attempt a failure.

The ancients, moreover, were very far from regarding the matter in that light. Pliny says: Life is not so desirable a thing as to be protracted at any cost. Whoever you are, you are sure to die, even though your life has been full of abomination and crime. The chief of all remedies for a troubled mind is the feeling that among the blessings which Nature gives to man there is none greater than an opportune death; and the best of it is that every one can avail himself of it.1 And elsewhere the same writer declares: Not even to God are all things possible; for he could not compass his own death, if he willed to die, and yet in all the miseries of our earthly life this is the best of his gifts to man.2 Nay, in Massilia and on the isle of Ceos, the man who could give valid reasons for relinquishing his life was handed the cup of hemlock by the magistrate, and that, too, in public.3 And in ancient times how many heroes and wise

2 Loc. cit. Lib., II, ch. 7.  
men died a voluntary death. Aristotle, it is true, declared suicide to be an offence against the State, although not against the person; but in Stobæus' exposition of the Peripatetic philosophy there is the following remark: The good man should flee life when his misfortunes become too great; the bad man, also, when he is too prosperous. And similarly: So he will marry and beget children and take part in the affairs of the State, and, generally, practise virtue and continue to live; and then, again, if need be, and at any time necessity compels him, he will depart to his place of refuge in the tomb. And we find that the Stoics actually praised suicide as a noble and heroic action as hundreds of passages show; above all in the works of Seneca, who expresses the strongest approval of it. As is well known, the Hindoos look upon suicide as a religious act, especially when it takes the form of self-immolation by widows; but also when it consists in casting oneself under the wheels of the chariot of the god of Juggernaut, or being eaten by crocodiles in the Ganges, or being drowned in the holy tanks in the temples, and so on. The same thing occurs on the stage—that mirror of life. For example, in L'Orphelin de la Chine, a celebrated Chinese play, almost all the noble characters end by suicide; without the slightest hint anywhere, or any impression being produced on the spectator, that they are committing a crime. And in our own theatre it is much the same—Palmira, for instance, in Mahomet, or Mortimer in Maria Stuart, Othello, Countess Terzky. Is Hamlet's monologue the meditation of a criminal? He merely declares that if we had any certainty of being annihilated by it, death would be infinitely preferable to the world as it is. But there lies the rub!

The reasons advanced against suicide by the clergy of monotheistic, that is to say, Jewish religions, and by those philosophers who adapt themselves thereto, are weak sophisms which can easily be refuted. The most thorough-going refu-
tation of them is given by Hume in his *Essay on Suicide*. This did not appear until after his death, when it was immediately suppressed, owing to the scandalous bigotry and outrageous ecclesiastical tyranny that prevailed in England; and hence only a very few copies of it were sold under cover of secrecy and at a high price. This and another treatise by that great man have come to us from Basle, and we may be thankful for the reprint. It is a great disgrace to the English nation that a purely philosophical treatise, which, proceeding from one of the first thinkers and writers in England, aimed at refuting the current arguments against suicide by the light of cold reason, should be forced to sneak about in that country as though it were some rascally production, until at last it found refuge on the Continent. At the same time it shows what a good conscience the Church has in such matters.

In my chief work I have explained the only valid reason existing against suicide on the score of morality. It is this: that suicide thwarts the attainment of the highest moral aim by the fact that, for a real release from this world of misery, it substitutes one that is merely apparent. But from a mistake to a crime is a far cry; and it is as a crime that the clergy of Christendom wish us to regard suicide.

The inmost kernel of Christianity is the truth that suffering—the Cross—is the real end and object of life. Hence Christianity condemns suicide as thwarting this end; whilst the ancient world, taking a lower point of view, held it in approval, nay, in honour. But if that is to be accounted a valid reason against suicide it involves the recognition of asceticism; that

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1 *Essays on Suicide* and the *Immortality of the Soul*, by the late David Hume, Basle, 1799, sold by James Decker.

2 *Translator’s Note.*—Schopenhauer refers to *Welt als Wille und Vorstellung*, bk. I, § 69, where the reader may find the same argument stated at somewhat greater length. According to Schopenhauer, moral freedom—the highest ethical aim—is to be obtained only by a denial of the will to live. Far from being a denial, suicide is an emphatic assertion of this will. For it is in fleeing from the pleasures, not from the sufferings of life, that this denial consists. When a man destroys his existence as an individual, he is not by any means destroying his will to live. On the contrary, he would like to live if he could do so with satisfaction to himself; if he could assert his will against the power of circumstance; but circumstance is too strong for him.
is to say, it is valid only from a much higher ethical standpoint than has ever been adopted by moral philosophers in Europe. If we abandon that high standpoint, there is no tenable reason left, on the score of morality, for condemning suicide. The extraordinary energy and zeal with which the clergy of monotheistic religions attack suicide is not supported either by any passages in the Bible or by any considerations of weight; so that it looks as though they must have some secret reason for their contention. May it not be this—that the voluntary surrender of life is a bad compliment for him who said that all things were very good? If this is so, it offers another instance of the crass optimism of these religions—denouncing suicide to escape being denounced by it.

It will generally be found that, as soon as the terrors of life reach the point at which they outweigh the terrors of death, a man will put an end to his life. But the terrors of death offer considerable resistance; they stand like a sentinel at the gate leading out of this world. Perhaps there is no man alive who would not have already put an end to his life, if this end had been of a purely negative character, a sudden stoppage of existence. There is something positive about it; it is the destruction of the body; and a man shrinks from that, because his body is the manifestation of the will to live.

However, the struggle with that sentinel is, as a rule, not so hard as it may seem from a long way off, mainly in consequence of the antagonism between the ills of the body and the ills of the mind. If we are in great bodily pain, or the pain lasts a long time, we become indifferent to other troubles; all we think about is to get well. In the same way great mental suffering makes us insensible to bodily pain; we despise it; nay, if it should outweigh the other, it distracts our thoughts, and we welcome it as a pause in mental suffering. It is this feeling that makes suicide easy; for the bodily pain that accompanies it loses all significance in the eyes of one who is tortured by an excess of mental suffering. This is especially evident in the case of those who are driven to suicide by some purely morbid and exaggerated ill-humour. No special effort to overcome their feelings is necessary, nor do such people require to be worked up in order to take the step; but as soon
as the keeper into whose charge they are given leaves them for a couple of minutes they quickly bring their life to an end.

When, in some dreadful and ghastly dream, we reach the moment of greatest horror, it awakes us; thereby banishing all the hideous shapes that were born of the night. And life is a dream: when the moment of greatest horror compels us to break it off, the same thing happens.

Suicide may also be regarded as an experiment—a question which man puts to Nature, trying to force her to an answer. The question is this: What change will death produce in a man's existence and in his insight into the nature of things? It is a clumsy experiment to make; for it involves the destruction of the very consciousness which puts the question and awaits the answer.
IMMORTALITY: A DIALOGUE

Thrasymachos—Philalethes

_Thrasymachos_: Tell me now, in one word, what shall I be after my death? And mind you be clear and precise.

_Philalethes_: Everything and nothing.

_Thrasymachos_: I thought so! I gave you a problem, and you solve it by a contradiction. That’s a very stale trick.

_Philalethes_: Yes, but you raise transcendental questions, and you expect me to answer them in language that is only made for immanent knowledge. It’s no wonder that a contradiction ensues.

_Thrasymachos_: What do you mean by transcendental questions and immanent knowledge? I’ve heard these expressions before, of course; they are not new to me. The Professor was fond of using them, but only as predicates of the Deity, and he never talked of anything else; which was all quite right and proper. He argued thus: if the Deity was in the world itself, he was immanent. If he was somewhere outside it, he was transcendent. Nothing could be clearer and more obvious! You knew where you were. But this Kantian rigmarole won’t do any more: it’s antiquated and no longer applicable to modern ideas. Why, we’ve had a whole row of eminent men in the metropolis of German learning—

_Philalethes_ (aside): German humbug, he means.

_Thrasymachos_: The mighty Schleiermacher, for instance,

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1 Translator’s Note.—The word *immortality*—_Unsterblichkeit_—does not occur in the original; nor would it, in its usual application, find a place in Schopenhauer’s vocabulary. The word he uses is _Unzerstörbarkeit_—indestructibility. But I have preferred *immortality*, because that word is commonly associated with the subject touched upon in this little debate. If any critic doubts the wisdom of this preference, let me ask him to try his hand at a short, concise, and, at the same time, popularly intelligible rendering of the German original, which runs thus: Zur Lehre von der Unzerstörbarkeit unseres wahren Wesens durch den Tod: kleine dialogische Schlussbelustigung.
and that gigantic intellect, Hegel; and at this time of day we’ve abandoned that nonsense. I should rather say we’re so far beyond it that we can’t put up with it any more. What’s the use of it then? What does it all mean?

**Philalethes:** Transcendental knowledge is knowledge which passes beyond the bounds of possible experience, and strives to determine the nature of things as they are in themselves. Immanent knowledge, on the other hand, is knowledge which confines itself entirely within those bounds; so that it cannot apply to anything but actual phenomena. As far as you are an individual, death will be the end of you. But your individuality is not your true and inmost being: nay, only the outward manifestation of it. It is not the *thing-in-itself*, but only the phenomenon presented in the form of time; and therefore with a beginning and an end. But your real being knows neither time nor beginning nor end, nor yet the limits of any given individual. It is everywhere present in every individual; and no individual can exist apart from it. So when death comes, on the one hand you are annihilated as an individual; on the other you are and remain everything. That’s what I meant when I said that at death you would be everything and nothing. It is difficult to find a more precise answer to your question and at the same time be brief. The answer is contradictory, I admit; but it is so simply because your life is in time, and the immortal part of you in eternity. You may put the matter thus: Your immortal part is something that does not last in time and yet is indestructible; but there you have another contradiction! You see what happens by trying to bring the transcendental within the limits of immanent knowledge. It is in some sort doing violence to the latter by misusing it for ends it was never meant to serve.

**Thrasymachos:** Look here, I shan’t give twopence for your immortality unless I’m to remain an individual.

**Philalethes:** Well, perhaps I may be able to satisfy you on this point. Suppose I guarantee that after death you shall remain an individual, but only on condition that you first spend three months of complete unconsciousness.

**Thrasymachos:** I shall have no objection to that.

**Philalethes:** But remember, if people are completely un-
conscious, they take no account of time. So, when you are
dead, it's all the same to you whether three months pass in the
world of consciousness, or ten thousand years. In the one case
as in the other, it is simply a matter of believing what
is told you when you awake. So far, then, you can afford to
be indifferent whether it is three months or ten thousand
years that pass before you recover your individuality.

Thrasydamochos: Yes, if it comes to that, I suppose you're right.

Philalethes: And if by chance, after those ten thousand years
have gone by, no one ever thinks of awaking you, I fancy it
would be no great misfortune. You would have become quite
accustomed to non-existence after so long a spell of it—follow-
ing upon such a very few years of life. At any rate you may
be sure you would be perfectly ignorant of the whole thing.
Further, if you knew that the mysterious power which keeps
you in your present state of life had never once ceased in those
ten thousand years to bring forth other phenomena like yourself,
and to endow them with life, it would fully console you.

Thrasydamochos: Indeed! So you think you're quietly going
to do me out of my individuality with all this fine talk. But
I'm up to your tricks. I tell you I won't exist unless I can
have my individuality. I'm not going to be put off with
"mysterious powers," and what you call "phenomena." I can't
do without my individuality, and I won't give it up.

Philalethes: You mean, I suppose, that your individuality is
such a delightful thing—so splendid, so perfect, and beyond com-
pare—that you can't imagine anything better. Aren't you ready
to exchange your present state for one which, if we can judge by
what is told us, may possibly be superior and more endurable?

Thrasydamochos: Don't you see that my individuality, be it
what it may, is my very self? To me it is the most important
thing in the world,

For God is God and I am I.

I want to exist, I, I. That's the main thing. I don't care about
an existence which has to be proved to be mine, before I can
believe it.

Philalethes: Think what you're doing! When you say, I, I, I
want to exist, it is not you alone that says this. Everything
says it, absolutely everything that has the faintest trace of consciousness. It follows, then, that this desire of yours is just the part of you that is not individual—the part that is common to all things without distinction. It is the cry, not of the individual, but of existence itself; it is the intrinsic element in everything that exists, nay, it is the cause of anything existing at all. This desire craves for, and so is satisfied with, nothing less than existence in general—not any definite individual existence. No! that is not its aim. It seems to be so only because this desire—this Will—attains consciousness only in the individual, and therefore looks as though it were concerned with nothing but the individual. There lies the illusion—an illusion, it is true, in which the individual is held fast: but, if he reflects, he can break the fetters and set himself free. It is only indirectly, I say, that the individual has this violent craving for existence. It is the Will to Live which is the real and direct aspirant—alike and identical in all things. Since, then, existence is the free work, nay, the mere reflection of the will, where existence is, there, too, must be will; and for the moment the will finds its satisfaction in existence itself, so far I mean, as that which never rests, but presses forward eternally, can ever find any satisfaction at all. The will is careless of the individual: the individual is not its business; although, as I have said, this seems as if it were because the individual has no direct consciousness of will except in himself. The effect of this is to make the individual careful to maintain his own existence; and if this were not so, there would be no surety for the preservation of the species. From all this it is clear that individuality is not a form of perfection, but rather of limitation; and so to be freed from it is not loss but gain. Trouble yourself no more about the matter. Once thoroughly recognize what you are, what your existence really is, namely, the universal will to live, and the whole question will seem to you childish, and most ridiculous!

Thrasymachos: You're childish yourself, and most ridiculous, like all philosophers! and if a man of my age lets himself in for a quarter-of-an-hour's talk with such fools it is only because it amuses me and passes the time. I've more important business to attend to, so Good-bye.
FURTHER PSYCHOLOGICAL OBSERVATIONS

There is an unconscious propriety in the way in which, in all European languages, the word *person* is commonly used to denote a human being. The real meaning of *persona* is *a mask*, such as actors were accustomed to wear on the ancient stage; and it is quite true that no one shows himself as he is, but wears his mask and plays his part. Indeed, the whole of our social arrangements may be likened to a perpetual comedy; and this is why a man who is worth anything finds society so insipid, while a blockhead is quite at home in it.

Reason deserves to be called a prophet; for in showing us the consequence and effect of our actions in the present, does it not tell us what the future will be? This is precisely why reason is such an excellent power of restraint in moments when we are possessed by some base passion, some fit of anger, some covetous desire, that will lead us to do things whereof we must presently repent.

*Hatred* comes from the heart; *contempt* from the head; and neither feeling is quite within our control. For we cannot alter our heart; its bias is determined by motives; and our head deals with objective facts and applies to them rules which are immutable. Any given individual is the union of a particular heart with a particular head.

Hatred and contempt are diametrically opposed and mutually exclusive. There are even not a few cases where hatred of a person is rooted in nothing but forced esteem for his qualities. And besides, if a man sets out to hate all the miserable creatures he meets, he will not have much energy
left for anything else; whereas he can despise them, one and all, with the greatest ease. True, genuine contempt is just the reverse of true, genuine pride; it keeps quite quiet and gives no sign of its existence. For if a man shows that he despises you, he signifies at least this much regard for you, that he wants to let you know how little he appreciates you; and his wish is dictated by hatred, which cannot exist with real contempt. On the contrary, if it is genuine, it is simply the conviction that the object of it is a man of no value at all. Contempt is not incompatible with indulgent and kindly treatment, and for the sake of one's own peace and safety this should not be omitted; it will prevent irritation; and there is no one who cannot do harm if he is roused to it. But if this pure, cold, sincere contempt ever shows itself, it will be met with the most truculent hatred; for the despised person is not in a position to fight contempt with its own weapons.

Melancholy is a very different thing from bad humour, and of the two it is not nearly so far removed from a gay and happy temperament. Melancholy attracts, while bad humour repels.

Hypochondria is a species of torment which not only makes us unreasonably cross with the things of the present; not only fills us with groundless anxiety on the score of future misfortunes entirely of our own manufacture, but also leads to unmerited self-reproach for what we have done in the past.

Hypochondria shows itself in a perpetual hunting after things that vex and annoy, and then brooding over them. The cause of it is an inward morbid discontent, often co-existing with a naturally restless temperament. In their extreme form, this discontent and this unrest lead to suicide.

Any incident, however trivial, that rouses disagreeable emotion, leaves an after-effect in our mind, which, for the time it lasts, prevents our taking a clear objective view of the things about us, and tinges all our thoughts; just as a small object held close to the eye limits and distorts our field of vision.
What makes people hard-hearted is this, that each man has, or fancies he has, as much as he can bear in his own troubles. Hence if a man suddenly finds himself in an unusually happy position, it will in most cases result in his being sympathetic and kind. But if he has never been in any other than a happy position, or this becomes his permanent state, the effect of it is often just the contrary: it so far removes him from suffering that he is incapable of feeling any more sympathy with it. So it is that the poor often show themselves more ready to help than the rich.

At times it seems as though we both wanted and did not want the same thing, and felt at once glad and sorry about it. For instance, if on some fixed date we are going to be put to a decisive test about anything in which it would be a great advantage to us to come off victorious, we shall be anxious for it to take place at once, and at the same time we shall tremble at the thought of its approach. And if, in the meantime, we hear that, for once in a way, the date has been postponed, we shall experience a feeling both of pleasure and of annoyance; for the news is disappointing, but nevertheless it affords us momentary relief. It is just the same thing if we are expecting some important letter carrying a definite decision, and it fails to arrive.

In such cases there are really two different motives at work in us; the stronger but more distant of the two being the desire to stand the test and to have the decision given in our favour; and the weaker, which touches us more nearly, the wish to be left for the present in peace and quiet, and accordingly in further enjoyment of the advantage which at any rate attaches to a state of hopeful uncertainty, compared with the possibility that the issue may be unfavourable.

In my head there is a permanent opposition-party; and whenever I take any step or come to any decision—though I may have given the matter mature consideration—it afterwards attacks what I have done, without, however, being each
time necessarily in the right. This is, I suppose, only a form of rectification on the part of the spirit of scrutiny; but it often reproaches me when I do not deserve it. The same thing, no doubt, happens to many others as well; for where is the man who can help thinking that, after all, it were better not to have done something that he did with every hope of success:

Quid tam dextro pede concipis ut te
Conatus non poeniteat votique peracti?

Why is it that common is an expression of contempt? and that uncommon, extraordinary, distinguished, denote approbation? Why is everything that is common contemptible?

Common in its original meaning denotes that which is peculiar to all men, i.e. shared equally by the whole species, and therefore an inherent part of its nature. Accordingly, if an individual possesses no qualities beyond those which attach to mankind in general, he is a common man. Ordinary is a much milder word, and refers rather to intellectual character; whereas common has more of a moral application.

What value can a creature have that is not a whit different from millions of its kind? Millions, do I say? nay, an infinitude of creatures which, century after century, in never-ending flow, Nature sends bubbling up from her inexhaustible springs; as generous with them as the smith with the useless sparks that fly around his anvil.

It is obviously quite right that a creature which has no qualities except those of the species should have to confine its claim to an existence entirely within the limits of the species, and live a life conditioned by those limits.

In various passages of my works,¹ I have argued that whilst a lower animal possesses nothing more than the generic character of its species man is the only being which can lay claim to possess an individual character. But in most men this individual character comes to very little in reality; and they may be almost all ranged under certain classes: ce sont des espèces. Their thoughts and desires, like their faces, are those

¹ Grundprobleme der Ethik, p. 48; Welt als Wille und Vorstellung, bk. I, p. 338.
of the species, or, at any rate, those of the class to which they belong; and accordingly they are of a trivial, everyday, common character, and exist by the thousand. You can usually tell beforehand what they are likely to do and say. They have no special stamp or mark to distinguish them; they are like manufactured goods, all of a piece.

If, then, their nature is merged in that of the species, how shall their existence go beyond it? The curse of vulgarity puts men on a par with the lower animals, by allowing them none but a generic nature, a generic form of existence.

Anything that is high or great or noble must then, as a matter of course, and by its very nature, stand alone in a world where no better expression can be found to denote what is base and contemptible than that which I have mentioned as in general use, namely, common.

Will, as the thing-in-itself, is the foundation of all being; it is part and parcel of every creature, and the permanent element in everything. Will, then, is that which we possess in common with all men, nay, with all animals, and even with lower forms of existence; and in so far we are akin to everything—so far, that is, as everything is filled to overflowing with will. On the other hand, that which places one being over another, and sets differences between man and man, is intellect and knowledge; therefore in every manifestation of self we should, as far as possible, give play to the intellect alone; for, as we have seen, the will is the common part of us. Every violent exhibition of will is common and vulgar; in other words, it reduces us to the level of the species, and makes us a mere type and example of it; in that it is just the character of the species that we are showing. So every fit of anger is something common—every unrestrained display of joy, or of hate, or fear—in short, every form of emotion; in other words, every movement of the will, if it is so strong as decidedly to outweigh the intellectual element in consciousness, and to make the man appear as a being that wills rather than knows.

In giving way to emotion of this violent kind, the greatest genius puts himself on a level with the commonest son of
earth. Contrarily, if a man desires to be absolutely uncommon, in other words, great, he should never allow his consciousness to be taken possession of and dominated by the movement of his will, however much he may be solicited thereto. For example, he must be able to observe that other people are badly disposed towards him without feeling any hatred towards them himself; nay, there is no surer sign of a great mind than that it refuses to notice annoying and insulting expressions, but straightway ascribes them, as it ascribes countless other mistakes, to the defective knowledge of the speaker, and so merely observes without feeling them. This is the meaning of that remark of Gracian, that nothing is more unworthy of a man than to let it be seen that he is one—*el mayor desnudo de un hombre es dar muestras de que es hombre*.

And even in the drama, which is the peculiar province of the passions and emotions, it is easy for them to appear common and vulgar. And this is specially observable in the works of the French tragic writers, who set no other aim before themselves but the delineation of the passions; and by indulging at one moment in a vaporous kind of pathos which makes them ridiculous, at another in epigrammatic witticisms, endeavour to conceal the vulgarity of their subject. I remember seeing the celebrated Mademoiselle Rachel as Maria Stuart; and when she burst out in fury against Elizabeth—though she did it very well—I could not help thinking of a washerwoman. She played the final parting in such a way as to deprive it of all true tragic feeling, of which, indeed, the French have no notion at all. The same part was incomparably better played by the Italian Ristori; and, in fact, the Italian nature, though in many respects very different from the German, shares its appreciation for what is deep, serious, and true in Art; herein opposed to the French, which everywhere betrays that it possesses none of this feeling whatever.

The noble, in other words, the uncommon, element in the drama—nay, what is sublime in it—is not reached until the intellect is set to work, as opposed to the will; until it takes a free flight over all those passionate movements of the will, and makes them the subject of its contemplation. Shakespeare, in particular, shows that this is his general method, more
especially in Hamlet. And only when intellect rises to the point where the vanity of all effort is manifest, and the will proceeds to an act of self-annulment, is the drama tragic in the true sense of the word: it is then that it reaches its highest aim in becoming really sublime.

Every man takes the limits of his own field of vision for the limits of the world. This is an error of the intellect as inevitable as that error of the eye which lets us fancy that on the horizon heaven and earth meet. This explains many things, and among them the fact that everyone measures us with his own standard—generally about as long as a tailor’s tape, and we have to put up with it: as also that no one will allow us to be taller than himself—a supposition which is once for all taken for granted.

There is no doubt that many a man owes his good fortune in life solely to the circumstance that he has a pleasant way of smiling, and so wins the heart in his favour.

However, the heart would do better to be careful, and to remember what Hamlet put down in his tablets—*that one may smile, and smile, and be a villain*.

Everything that is really fundamental in a man, and therefore genuine, works, as such, unconsciously; in this respect like the power of nature. That which has passed through the domain of consciousness is thereby transformed into an idea or picture; and so, if it comes to be uttered, it is only an idea or picture which passes from one person to another.

Accordingly any quality of mind or character that is genuine and lasting is originally unconscious; and it is only when unconsciously brought into play that it makes a profound impression. If any like quality is consciously exercised, it means that it has been worked up; it becomes intentional, and therefore a matter of affectation, in other words, of deception.

If a man does a thing unconsciously, it costs him no trouble;
but if he tries to do it by taking trouble he fails. This applies to the origin of those fundamental ideas which form the pith and marrow of all genuine work. Only that which is innate is genuine and will hold water; and every man who wants to achieve something, whether in practical life, in literature, or in art, must follow the rules without knowing them.

Men of very great capacity will, as a rule, find the company of very stupid people preferable to that of the common run; for the same reason that the tyrant and the mob, the grandfather and the grandchildren, are natural allies.

That line of Ovid's:

\[ \text{Pronaque cum spectent animalia cetera terram,} \]

can be applied in its true physical sense to the lower animals alone; but in a metaphorical and spiritual sense it is, alas! true of nearly all men as well. All their plans and projects are merged in the desire of physical enjoyment, physical well-being. They may, indeed, have personal interests, often embracing a very varied sphere; but still these latter receive their importance entirely from the relation in which they stand to the former. This is not only proved by their manner of life and the things they say, but it even shows itself in the way they look, the expression of their physiognomy, their gait and gesticulations. Everything about them cries out: \textit{in terram pronal!}

It is not to them, it is only to the nobler and more highly endowed natures—men who really think and look about them in the world, and form exceptional specimens of humanity—that the next lines are applicable:

\[ \text{Os homini sublime dedit coelumque tueri} \]
\[ \text{Jussit et erectos ad sidera tollere vultus.} \]

No one knows what capacities for doing and suffering he has in himself, until something comes to rouse them to activity: just as in a pond of still water, lying there like a mirror, there
is no sign of the roar and thunder with which it can leap from
the precipice, and yet remain what it is; or again, rise high in
the air as a fountain. When water is as cold as ice, you can
have no idea of the latent warmth contained in it.

Why is it that, in spite of all the mirrors in the world, no
one really knows what he looks like?

A man may call to mind the face of his friend, but not his
own. Here, then, is an initial difficulty in the way of applying
the maxim, *Know thyself*.

This is partly, no doubt, to be explained by the fact that it
is physically impossible for a man to see himself in the glass
except with face turned straight towards it and perfectly
motionless; where the expression of the eye, which counts for
so much, and really gives its whole character to the face, is
to a great extent lost. But co-existing with this physical impos-
sibility there seems to me to be an ethical impossibility of an
analogous nature, which produces the same effect. A man
cannot look upon his own reflection as though the person
presented there were a stranger to him; and yet this is
necessary if he is to take an objective view. In the last resort,
an objective view means a deep-rooted feeling on the part of
the individual, as a moral being, that that which he is con-
templating is not himself; and unless he can take this point
of view he will not see things in a really true light, which is
possible only if he is alive to their actual defects, exactly as
they are. Instead of that, when a man sees himself in the
glass, something out of his own egotistic nature whispers to
him to take care to remember that it is no stranger, but himself,
that he is looking at; and this operates as a *noli me tangere*, and
prevents him taking an objective view. It seems, indeed, as
if, without the leaven of a grain of malice, such a view were
impossible.

According as a man's mental energy is exerted or relaxed
will life appear to him either so short and petty and fleeting

that nothing can possibly happen over which it is worth his while to spend emotion; that nothing really matters, whether it is pleasure or riches or even fame, and that in whatever way a man may have failed he cannot have lost much—or, on the other hand, life will seem so long, so important, so all in all, so momentous and so full of difficulty, that we have to plunge into it with our whole soul if we are to obtain a share of its goods, make sure of its prizes, and carry out our plans. This latter is the immanent and common view of life; it is, what Gracian means when he speaks of the serious way of looking at things—tomar muy de veras el vivir. The former is the transcendental view, which is well expressed in Ovid’s non est tanti—it is not worth so much trouble; still better, however, by Plato’s remark that nothing in human affairs is worth any great anxiety—οὐτε τι τῶν ἀνθρωπίνων ἄξιον ἐστὶ μεγάλης σπουδῆς. This condition of mind arises when intellect has got the upper hand in the domain of consciousness, where, freed from the mere service of the will, it looks upon the phenomena of life objectively, and so cannot fail to gain a clear insight into its vain and futile character. But in the other condition of mind, will predominates; and the intellect exists only to light it on its way to the attainment of its desires.

A man is great or small according as he leans to the one or the other of these views of life.

People of very brilliant ability think little of admitting their errors and weaknesses, or of letting others see them. They look upon them as something for which they have duly paid; and instead of fancying that these weaknesses are a disgrace to them they consider they are doing them an honour. This is especially the case when the errors are of the kind that hang together with their qualities—condiciones sine quibus non—or, as George Sand said, les défauts de ses vertus.

Contrarily, there are people of good character and irreproachable intellectual capacity, who, far from admitting the few little weaknesses they have, conceal them with care, and show themselves very sensitive to any suggestion of their existence; and this just because their whole merit consists in
being free from error and infirmity. If these people are found to have done anything wrong, their reputation immediately suffers.

With people of only moderate ability modesty is mere honesty; but with those who possess great talent it is hypocrisy. Hence it is just as becoming in the latter to make no secret of the respect they bear themselves, and no disguise of the fact that they are conscious of unusual power, as it is in the former to be modest. Valerius Maximus gives some very neat examples of this in his chapter on self-confidence, *de fiducia sui*.

Not to go to the theatre is like making one's toilet without a mirror. But it is still worse to take a decision without consulting a friend. For a man may have the most excellent judgment in all other matters, and yet go wrong in those which concern himself; because here the will comes in and deranges the intellect at once. Therefore let a man take counsel of a friend. A doctor can cure everyone but himself; if he falls ill, he sends for a colleague.

In all that we do, we wish, more or less, to come to the end; we are impatient to finish and glad to be done. But the last scene of all, the general end, is something that, as a rule, we wish as far off as may be.

Every parting gives a foretaste of death; every coming together again a foretaste of the resurrection. This is why even people who were indifferent to each other rejoice so much if they come together again after twenty or thirty years' separation.

Intelects differ from one another in a very real and fundamental way: but no comparison can well be made by merely
general observations. It is necessary to come close, and to go into details; for the difference that exists cannot be seen from afar; and it is not easy to judge by outward appearances, as in the several cases of education, leisure and occupation. But even judging by these alone it must be admitted that many a man has a degree of existence at least ten times as high as another—in other words, exists ten times as much.

I am not speaking here of savages whose life is often only one degree above that of the apes in their woods. Consider, for instance, a porter in Naples or Venice (in the north of Europe solicitude for the winter months makes people more thoughtful and therefore reflective); look at the life he leads, from its beginning to its end: driven by poverty; living on his physical strength; meeting the needs of every day, nay, of every hour, by hard work, great effort, constant tumult, want in all its forms, no care for the morrow; his only comfort, rest after exhaustion; continuous quarrelling; not a moment free for reflection; such sensual delights as a mild climate and only just sufficient food will permit of; and then, finally, as the metaphysical element, the crass superstition of his church; the whole forming a manner of life with only a low degree of consciousness, where a man hustles, or rather is hustled, through his existence. This restless and confused dream forms the life of how many millions!

Such men think only just so much as is necessary to carry out their will for the moment. They never reflect upon their life as a connected whole, let alone, then, upon existence in general; to a certain extent they may be said to exist without really knowing it. The existence of the mobsman or the slave who lives on in this unthinking way stands very much nearer than ours to that of the brute, which is confined entirely to the present moment; but, for that very reason, it has also less of pain in it than ours. Nay, since all pleasure is in its nature negative, that is to say, consists in freedom from some form of misery or need, the constant and rapid interchange between setting about something and getting it done, which is the permanent accompaniment of the work they do, and then again the augmented form which this takes when they go from work to rest and the satisfaction of their needs—all
this gives them a constant source of enjoyment; and the fact that it is much commoner to see happy faces amongst the poor than amongst the rich is a sure proof that it is used to good advantage.

Passing from this kind of man, consider, next, the sober, sensible merchant, who leads a life of speculation, thinks long over his plans and carries them out with great care, founds a house, and provides for his wife, his children and descendants; takes his share, too, in the life of the community. It is obvious that a man like this has a much higher degree of consciousness than the former, and so his existence has a higher degree of reality.

Then look at the man of learning, who investigates, it may be, the history of the past. He will have reached the point at which a man becomes conscious of existence as a whole, sees beyond the period of his own life, beyond his own personal interests, thinking over the whole course of the world’s history.

Then, finally, look at the poet or the philosopher, in whom reflection has reached such a height, that, instead of being drawn on to investigate any one particular phenomenon of existence, he stands in amazement before existence itself; this great sphinx, and makes it his problem. In him consciousness has reached the degree of clearness at which it embraces the world itself: his intellect has completely abandoned its function as the servant of his will, and now holds the world before him; and the world calls upon him much more to examine and consider it than to play a part in it himself. If, then, the degree of consciousness is the degree of reality, such a man will be said to exist most of all, and there will be sense and significance in so describing him.

Between the two extremes here sketched, and the intervening stages, everyone will be able to find the place at which he himself stands.

We know that man is in general superior to all other animals, and this is also the case in his capacity for being trained. Mohammedans are trained to pray with their faces turned towards Mecca, five times a day; and they never fail
to do it. Christians are trained to cross themselves on certain occasions, to bow, and so on. Indeed, it may be said that religion is the chef d'œuvre of the art of training, because it trains people in the way they shall think: and, as is well known, you cannot begin the process too early. There is no absurdity so palpable but that it may be firmly planted in the human head if you only begin to inculcate it before the age of five, by constantly repeating it with an air of great solemnity. For as in the case of animals, so in that of men, training is successful only when you begin in early youth.

Noblemen and gentlemen are trained to hold nothing sacred but their word of honour—to maintain a zealous, rigid, and unshaken belief in the ridiculous code of chivalry; and if they are called upon to do so, to seal their belief by dying for it, and seriously to regard a king as a being of a higher order.

Again, our expressions of politeness, the compliments we make, in particular, the respectful attentions we pay to ladies, are a matter of training; as also our esteem for good birth, rank, titles, and so on. Of the same character is the resentment we feel at any insult directed against us; and the measure of this resentment may be exactly determined by the nature of the insult. An Englishman, for instance, thinks it a deadly insult to be told that he is no gentleman, or, still worse, that he is a liar; a Frenchman has the same feeling if you call him a coward, and a German if you say he is stupid.

There are many persons who are trained to be strictly honourable in regard to one particular matter, while they have little honour to boast of in anything else. Many a man, for instance, will not steal your money; but he will lay hands on everything of yours that he can enjoy without having to pay for it. A man of business will often deceive you without the slightest scruple, but he will absolutely refuse to commit a theft.

Imagination is strong in a man when that particular function of the brain which enables him to observe is roused to activity without any necessary excitement of the senses. Accordingly we find that imagination is active just in proportion as our
senses are not excited by external objects. A long period of solitude, whether in prison or in a sick-room; quiet, twilight, darkness—these are the things that promote its activity; and under their influence it comes into play of itself. On the other hand, when a great deal of material is presented to our faculties of observation, as happens on a journey, or in the hurly-burly of the world, or, again, in broad daylight, the imagination is idle, and, even though call may be made upon it, refuses to become active, as though it understood that that was not its proper time.

However, if the imagination is to yield any real product, it must have received a great deal of material from the external world. This is the only way in which its storehouse can be filled. The phantasy is nourished much in the same way as the body, which is least capable of any work and enjoys doing nothing, just in the very moment when it receives its food, which it has to digest. And yet it is to this very food that it owes the power which it afterwards puts forth at the right time.

Opinion is like a pendulum and obeys the same law. If it goes past the centre of gravity on one side, it must go a like distance on the other; and it is only after a certain time that it finds the true point at which it can remain at rest.

By a process of contraction, distance in space makes things look small and therefore free from defect. This is why a landscape looks so much better in a contracting mirror or in a camera obscura than it is in reality. The same effect is produced by distance in time. The scenes and events of long ago and the persons who took part in them wear a charming aspect to the eye of memory, which sees only the outlines and takes no note of disagreeable details. The present enjoys no such advantage, and so it always seems defective.

And again, as regards space, small objects close to us look big, and if they are very close we may be able to see nothing else, but when we go a little way off they become minute and invisible. It is the same, again, as regards time. The little
incidents and accidents of every day fill us with emotion, anxiety, annoyance, passion, as long as they are close to us, when they appear so big, so important, so serious; but as soon as they are borne down the restless stream of time they lose what significance they had; we think no more of them and soon forget them altogether. They were big only because they were near.

Joy and sorrow are not ideas of the mind but affections of the will, and so they do not lie in the domain of memory. We cannot recall our joys and sorrows; by which I mean that we cannot renew them. We can recall only the ideas that accompanied them; and, in particular, the things we were led to say; and these form a gauge of our feelings at the time. Hence our memory of joys and sorrows is always imperfect, and they become a matter of indifference to us as soon as they are over. This explains the vanity of the attempt, which we sometimes make, to revive the pleasures and the pains of the past. Pleasure and pain are essentially an affair of the will; and the will, as such, is not possessed of memory, which is a function of the intellect; and this in its turn gives out and takes in nothing but thoughts and ideas, which are not here in question.

It is a curious fact that in bad days we can very vividly recall the good time that is now no more; but that in good days we have only a very cold and imperfect memory of the bad.

We have a much better memory for actual objects or pictures than for mere ideas. Hence a good imagination makes it easier to learn languages; for by its aid the new word is at once united with the actual object to which it refers; whereas, if there is no imagination, it is simply put on a parallel with the equivalent word in the mother tongue.

Mnemonic should not only mean the art of keeping something indirectly in the memory by the use of some direct pun or witticism; it should, rather, be applied to a systematic theory of memory, and explain its several attributes by reference both
to its real nature and to the relation in which these attributes stand to one another.

There are moments in life when our senses obtain a higher and rarer degree of clearness, apart from any particular occasion for it in the nature of our surroundings; and explicable, rather, on physiological grounds alone, as the result of some enhanced state of susceptibility, working from within outwards. Such moments remain indelibly impressed upon the memory, and preserve themselves in their individuality entire. We can assign no reason for it, nor explain why this among so many thousand moments like it should be specially remembered. It seems as much a matter of chance as when single specimens of a whole race of animals now extinct are discovered in the layers of a rock; or when, on opening a book, we light upon an insect accidentally crushed within the leaves. Memories of this kind are always sweet and pleasant.

It occasionally happens that, for no particular reason, long-forgotten scenes suddenly start up in the memory. This may in many cases be due to the action of some hardly perceptible odour, which accompanied those scenes and now recurs exactly the same as before. For it is well known that the sense of smell is specially effective in awaking memories, and that in general it does not require much to rouse a train of ideas. And I may say, in passing, that the sense of sight is connected with the understanding,¹ the sense of hearing with the reason,² and as we see in the present case, the sense of smell with the memory. Touch and Taste are more material and dependent upon contact. They have no ideal side.

It must also be reckoned among the peculiar attributes of memory that a slight state of intoxication often so greatly enhances the recollection of past times and scenes that all the circumstances connected with them come back much more

clearly than would be possible in a state of sobriety; but that, on the other hand, the recollection of what one said or did while the intoxication lasted is more than usually imperfect; nay, that if one has been absolutely tipsy, it is gone altogether. We may say, then, that whilst intoxication enhances the memory for what is past it allows it to remember little of the present.

Men need some kind of external activity, because they are inactive within. Contrarily, if they are active within, they do not care to be dragged out of themselves; it disturbs and impedes their thoughts in a way that is often most ruinous to them.

I am not surprised that some people are bored when they find themselves alone; for they cannot laugh if they are quite by themselves. The very idea of it seems folly to them.

Are we, then, to look upon laughter as merely a signal for others—a mere sign, like a word? What makes it impossible for people to laugh when they are alone is nothing but want of imagination, dullness of mind generally—ἀναωθησία καὶ βραδυτῆς ψυχῆς, as Theophrastus has it. The lower animals never laugh, either alone or in company. Myson, the misanthropist, was once surprised by one of these people as he was laughing to himself. *Why do you laugh?* he asked; *there is no one with you.* That is just why I am laughing, said Myson.

Natural gesticulation, such as commonly accompanies any lively talk, is a language of its own, more widespread, even, than the language of words—so far, I mean, as it is independent of words and alike in all nations. It is true that nations make use of it in proportion as they are vivacious, and that in particular cases, amongst the Italians for instance, it is supplemented by certain peculiar gestures which are merely conventional, and therefore possessed of nothing more than a local value.

1 *Characters*, ch. 27.
In the universal use made of it gesticulation has some analogy with logic and grammar, in that it has to do with the form rather than with the matter of conversation; but on the other hand it is distinguishable from them by the fact that it has more of a moral than of an intellectual bearing; in other words, it reflects the movements of the will. As an accompaniment of conversation it is like the bass of a melody; and if, as in music, it keeps true to the progress of the treble, it serves to heighten the effect.

In a conversation the gesture depends upon the form in which the subject-matter is conveyed; and it is interesting to observe that, whatever that subject-matter may be, with a recurrence of the form the very same gesture is repeated. So if I happen to see—from my window, say—two persons carrying on a lively conversation, without my being able to catch a word, I can nevertheless understand the general nature of it perfectly well; I mean the kind of thing that is being said and the form it takes. There is no mistake about it. The speaker is arguing about something, advancing his reasons, then limiting their application, then driving them home and drawing the conclusion in triumph; or he is recounting his experiences, proving, perhaps, beyond the shadow of a doubt, how much he has been injured, but bringing the clearest and most damning evidence to show that his opponents were foolish and obstinate people who would not be convinced; or else he is telling of the splendid plan he laid, and how he carried it to a successful issue, or perhaps failed because the luck was against him; or, it may be, he is saying that he was completely at a loss to know what to do, or that he was quick in seeing through some trap set for him, and that by insisting on his rights or by applying a little force he succeeded in frustrating and punishing his enemies; and so on in hundreds of cases of a similar kind.

Strictly speaking, however, what I get from gesticulation alone is an abstract notion of the essential drift of what is being said, and that, too, whether I judge from a moral or an intellectual point of view. It is the quintessence, the true substance of the conversation, and this remains identical, no matter what may have given rise to the conversation, or what
it may be about; the relation between the two being that of a general idea or class-name to the individuals which it covers.

As I have said, the most interesting and amusing part of the matter is the complete identity and solidarity of the gestures used to denote the same set of circumstances, even though by people of very different temperament; so that the gestures become exactly like words of a language, alike for every one, and subject only to such small modifications as depend upon variety of accent and education. And yet there can be no doubt but that these standing gestures which every one uses are the result of no convention or collusion. They are original and innate—a true language of nature; consolidated, it may be, by imitation and the influence of custom.

It is well known that it is part of an actor's duty to make a careful study of gesture; and the same thing is true, to a somewhat smaller degree, of a public speaker. This study must consist chiefly in watching others and imitating their movements, for there are no abstract rules fairly applicable to the matter, with the exception of some very general leading principles, such as—to take an example—that the gesture must not follow the word, but rather come immediately before it, by way of announcing its approach and attracting the hearer's attention.

Englishmen entertain a peculiar contempt for gesticulation, and look upon it as something vulgar and undignified. This seems to me a silly prejudice on their part, and the outcome of their general prudery. For here we have a language which nature has given to every one, and which every one understands; and to do away with and forbid it for no better reason than that it is opposed to that much-lauded thing, gentlemanly feeling, is a very questionable proceeding.
ON EDUCATION

The human intellect is said to be so constituted that general ideas arise by abstraction from particular observations, and therefore come after them in point of time. If this is what actually occurs, as happens in the case of a man who has to depend solely upon his own experience for what he learns—who has no teacher and no book—such a man knows quite well which of his particular observations belong to and are representedly by each of his general ideas. He has perfect acquaintance with both sides of his experience, and accordingly he treats everything that comes in his way from a right standpoint. This might be called the natural method of education.

Contrarily, the artificial method is to hear what other people say, to learn and to read, and so to get your head crammed full of general ideas before you have any sort of extended acquaintance with the world as it is, and as you may see it for yourself. You will be told that the particular observations which go to make these general ideas will come to you later on in the course of experience; but until that time arrives you apply your general ideas wrongly, you judge men and things from a wrong standpoint, you see them in a wrong light, and treat them in a wrong way. So it is that education perverts the mind.

This explains why it so frequently happens that, after a long course of learning and reading, we enter upon the world in our youth, partly with an artless ignorance of things, partly with wrong notions about them; so that our demeanour savours at one moment of a nervous anxiety, at another of a mistaken confidence. The reason of this is simply that our head is full of general ideas which we are now trying to turn to some use, but which we hardly ever apply rightly. This
s the result of acting in direct opposition to the natural
development of the mind by obtaining general ideas first, and
particular observations last: it is putting the cart before the
horse. Instead of developing the child's own faculties of
discernment, and teaching it to judge and think for itself,
the teacher uses all his energies to stuff its head full of the
ready-made thoughts of other people. The mistaken views of
life, which spring from a false application of general ideas,
have afterwards to be corrected by long years of experience;
and it is seldom that they are wholly corrected. This is why
so few men of learning are possessed of common sense, such
as is often to be met with in people who have had no instruction
at all.

To acquire a knowledge of the world might be defined as
the aim of all education; and it follows from what I have said
that special stress should be laid upon beginning to acquire
this knowledge at the right end. As I have shown, this means,
in the main, that the particular observation of a thing shall
precede the general idea of it; further, that narrow and cir-
cumscribed ideas shall come before ideas of a wide range. It
means, therefore, that the whole system of education shall
follow in the steps that must have been taken by the ideas
themselves in the course of their formation. But whenever
any of these steps are skipped or left out the instruction is
defective, and the ideas obtained are false; and finally a dis-
torted view of the world arises, peculiar to the individual
himself—a view such as almost everyone entertains for some
time, and most men for as long as they live. No one can look
into his own mind without seeing that it was only after
reaching a very mature age, and in some cases when he least
expected it, that he came to a right understanding or a clear
view of many matters in his life that, after all, were not very
difficult or complicated. Up till then they were points in his
knowledge of the world which were still obscure, due to his
having skipped some particular lesson in those early days of
his education, whatever it may have been like—whether
artificial and conventional, or of that natural kind which is
based upon individual experience.

It follows that an attempt should be made to find out the
strictly natural course of knowledge, so that education may proceed methodically by keeping to it; and that children may become acquainted with the ways of the world without getting wrong ideas into their heads, which very often cannot be got out again. If this plan were adopted, special care would have to be taken to prevent children from using words without clearly understanding their meaning and application. The fatal tendency to be satisfied with words instead of trying to understand things—to learn phrases by heart, so that they may prove a refuge in time of need, exists, as a rule, even in children; and the tendency lasts on into manhood, making the knowledge of many learned persons to consist in mere verbiage.

However, the main endeavour must always be to let particular observations precede general ideas, and not vice versa, as is usually and unfortunately the case; as though a child should come feet foremost into the world, or a verse be begun by writing down the rhyme! The ordinary method is to imprint ideas and opinions, in the strict sense of the word, prejudices, on the mind of the child, before it has had any but a very few particular observations. It is thus that he afterwards comes to view the world and gather experience through the medium of those ready-made ideas, rather than to let his ideas be formed for him out of his own experience of life, as they ought to be.

A man sees a great many things when he looks at the world for himself, and he sees them from many sides; but this method of learning is not nearly so short or so quick as the method which employs abstract ideas and makes hasty generalizations about everything. Experience, therefore, will be a long time in correcting preconceived ideas, or perhaps never bring its task to an end; for, wherever a man finds that the aspect of things seems to contradict the general ideas he has formed, he will begin by rejecting the evidence it offers as partial and one-sided; nay, he will shut his eyes to it altogether and deny that it stands in any contradiction at all with his preconceived notions, in order that he may thus preserve them uninjured. So it is that many a man carries about a burden of wrong notions all his life long—crotchets, whims, fancies, prejudices, which at last become fixed ideas. The fact
is that he has never tried to form his fundamental ideas for himself out of his own experience of life, his own way of looking at the world, because he has taken over his ideas ready-made from other people; and this it is that makes him—as it makes how many others!—so shallow and superficial.

Instead of that method of instruction care should be taken to educate children on the natural lines. No idea should ever be established in a child's mind otherwise than by what the child can see for itself, or at any rate it should be verified by the same means; and the result of this would be that the child's ideas, if few, would be well-grounded and accurate. It would learn how to measure things by its own standard rather than by another's; and so it would escape a thousand strange fancies and prejudices, and not need to have them eradicated by the lessons it will subsequently be taught in the school of life. The child would, in this way, have its mind once for all habituated to clear views and thorough-going knowledge: it would use its own judgment and take an unbiased estimate of things.

And, in general, children should not form their notions of what life is like from the copy before they have learned it from the original, to whatever aspect of it their attention may be directed. Instead, therefore, of hastening to place books, and books alone, in their hands, let them be made acquainted, step by step, with things—with the actual circumstances of human life. And above all let care be taken to bring them to a clear and objective view of the world as it is, to educate them always to derive their ideas directly from real life, and to shape them in conformity with it—not to fetch them from other sources, such as books, fairy tales, or what people say, and then apply them ready-made to real life. For this will mean that their heads are full of wrong notions, and that they will either see things in a false light or try in vain to remodel the world to suit their views, and so enter upon false paths; and that, too, whether they are only constructing theories of life or engaged in the actual business of it. It is incredible how much harm is done when the seeds of wrong notions are laid in the minds in those early years, later on to bear a crop of prejudice; for the subsequent lessons which are
learned from real life in the world have to be devoted mainly to their extirpation. *To unlearn the evil* was the answer which, according to Diogenes Laertius, Antisthenes gave, when he was asked what branch of knowledge was most necessary; and we can see what he meant.

No child under the age of fifteen should receive instruction in subjects which may possibly be the vehicle of serious error, such as philosophy, religion, or any other branch of knowledge where it is necessary to take large views; because wrong notions imbibed early can seldom be rooted out, and of all the intellectual faculties judgment is the last to arrive at maturity. The child should give its attention either to subjects where no error is possible at all, such as mathematics, or to those, in which there is no particular danger in making a mistake such as languages, natural science, history, and so on. And in general, the branches of knowledge which are to be studied at any period of life should be such as the mind is equal to at that period and can perfectly understand. Childhood and youth form the time for collecting materials, for getting a special and thorough knowledge of individual and particular things. In those years it is too early to form views on a large scale; and ultimate explanations must be put off to a later date. The faculty of judgment, which cannot come into play without mature experience, should be left to itself; and care should be taken not to anticipate its action by inculcating prejudice, which will paralyse it for ever.

On the other hand, the memory should be specially taxed in youth, since it is then that it is strongest and most tenacious. But in choosing the things that should be committed to memory the utmost care and forethought must be exercised; as lessons well learnt in youth are never forgotten. This precious soil must therefore be cultivated so as to bear as much fruit as possible. If you think how deeply rooted in your memory are those persons whom you knew in the first twelve years of your life, how indelible the impression made upon you by the events of those years, how clear your recollection of most of the things that happened to you then, most of what was told or taught you, it will seem a natural thing to take

1 VI, 7.
the susceptibility and tenacity of the mind at that period as the groundwork of education. This may be done by a strict observance of method, and a systematic regulation of the impressions which the mind is to receive.

But the years of youth allotted to man are short, and memory is, in general, bound within narrow limits; still more so the memory of any one individual. Since this is the case, it is all-important to fill the memory with what is essential and material in any branch of knowledge, to the exclusion of everything else. The decision as to what is essential and material should rest with the master-minds in every department of thought; their choice should be made after the most mature deliberation, and the outcome of it fixed and determined. Such a choice would have to proceed by sifting the things which it is necessary and important for a man to know in general, and then necessary and important for him to know in any particular business or calling. Knowledge of the first kind would have to be classified, after an encyclopaedic fashion, in graduated courses, adapted to the degree of general culture which a man may be expected to have in the circumstances in which he is placed; beginning with a course limited to the necessary requirements of primary education, and extending upwards to the subjects treated of in all the branches of philosophical thought. The regulation of the second kind of knowledge would be left to those who had shown genuine mastery in the several departments into which it is divided; and the whole system would provide an elaborate rule or canon for intellectual education, which would, of course, have to be revised every ten years. Some such arrangement as this would employ the youthful power of the memory to best advantage, and supply excellent working material to the faculty of judgment, when it made its appearance later on.

A man's knowledge may be said to be mature, in other words, to have reached the most complete state of perfection to which he, as an individual, is capable of bringing it, when an exact correspondence is established between the whole of his abstract ideas and the things he has actually perceived for himself. This will mean that each of his abstract ideas rests, directly or indirectly, upon a basis of observation, which alone
endows it with any real value; and also that he is able to place every observation he makes under the right abstract idea which belongs to it. Maturity is the work of experience alone; and therefore it requires time. The knowledge we derive from our own observation is usually distinct from that which we acquire through the medium of abstract ideas; the one coming to us in the natural way, the other by what people tell us, and the course of instruction we receive, whether it is good or bad. The result is that in youth there is generally very little agreement or correspondence between our abstract ideas, which are merely phrases fixed in the mind, and that real knowledge which we have obtained by our own observation. It is only later on that a gradual approach takes place between these two kinds of knowledge, accompanied by a mutual correction of error; and knowledge is not mature until this coalition is accomplished. This maturity or perfection of knowledge is something quite independent of another kind of perfection, which may be of a high or a low order—the perfection, I mean, to which a man may bring his own individual faculties; which is measured, not by any correspondence between the two kinds of knowledge, but by the degree of intensity which each kind attains.

For the practical man the most needful thing is to acquire an accurate and profound knowledge of the ways of the world. But this, though the most needful, is also the most wearisome of all studies, as a man may reach a great age without coming to the end of his task; whereas, in the domain of the sciences, he masters the more important facts when he is still young. In acquiring that knowledge of the world, it is while he is a novice, namely, in boyhood and in youth, that the first and hardest lessons are put before him; but it often happens that even in later years there is still a great deal to be learned.

The study is difficult enough in itself; but the difficulty is doubled by novels, which represent a state of things in life and the world such as, in fact, does not exist. Youth is credulous, and accepts these views of life, which then become part and parcel of the mind; so that, instead of a merely negative condition of ignorance, you have positive error—a whole tissue of false notions to start with; and at a later date these actually
spoil the schooling of experience, and put a wrong construction on the lessons it teaches. If, before this, the youth had no light at all to guide him, he is now misled by a will-o’-the-wisp; still more often is this the case with a girl. They have both had a false view of things foisted on to them by reading novels; and expectations have been aroused which can never be fulfilled. This generally exercises a baneful influence on their whole life. In this respect those whose youth has allowed them no time or opportunity for reading novels—those who work with their hands and the like—are in a position of decided advantage. There are a few novels to which this reproach cannot be addressed—nay, which have an effect the contrary of bad. First and foremost, to give an example, Gil Blas, and the other works of Le Sage (or rather their Spanish originals); further, The Vicar of Wakefield, and, to some extent, Sir Walter Scott’s novels. Don Quixote may be regarded as a satirical exhibition of the error to which I am referring.
ON WOMEN

Schiller’s poem in honour of women, Würde der Frauen, is the result of much careful thought, and it appeals to the reader by its antithetic style and its use of contrast; but as an expression of the true praise which should be accorded to them, it is, I think, inferior to these few words of Jouy’s: Without women the beginning of our life would be helpless; the middle devoid of pleasure; and the end, of consolation. The same thing is more feelingly expressed by Byron in Sardanapalus:

The very first
Of human life must spring from woman’s breast,
Your first small words are taught you from her lips,
Your first tears quench’d by her, and your last sighs
Too often breathed out in a woman’s hearing,
When men have shrunk from the ignoble care
Of watching the last hour of him who led them.
(Act 1. Scene 2.)

These two passages indicate the right standpoint for the appreciation of women.

You need only look at the way in which she is formed to see that woman is not meant to undergo great labour, whether of the mind or of the body. She pays the debt of life not by what she does but by what she suffers; by the pains of childbearing and care for the child, and by submission to her husband, to whom she should be a patient and cheering companion. The keenest sorrows and joys are not for her, nor is she called upon to display a great deal of strength. The current of her life should be more gentle, peaceful and trivial than man’s, without being essentially happier or unhappier.

Women are directly fitted for acting as the nurses and teachers of our early childhood by the fact that they are themselves childish, frivolous and short-sighted; in a word, they are big children all their life long—a kind of intermediate stage
between the child and the full-grown man, who is man in the strict sense of the word. See how a girl will fondle a child for days together, dance with it and sing to it; and then think what a man, with the best will in the world, could do if he were put in her place.

With young girls Nature seems to have had in view what, in the language of the drama, is called *a coup de théâtre*. For a few years she dowers them with a wealth of beauty andlavish in her gift of charm, at the expense of the rest of their life, in order that during those years they may capture the fantasy of some man to such a degree that he is hurried into undertaking the honourable care of them, in some form or other, as long as they live—a step for which there would not appear to be any sufficient warranty if reason only directed his thoughts. Accordingly Nature has equipped women, as she does all her creatures, with the weapons and implements requisite for the safeguarding of her existence, and for just as long as it is necessary for her to have them. Here, as elsewhere, Nature proceeds with her usual economy; for just as the female ant, after fecundation, loses her wings, which are then superfluous, nay, actually a danger to the business of breeding; so, after giving birth to one or two children, a woman generally loses her beauty; probably, indeed, for similar reasons.

And so we find that young girls, in their hearts, look upon domestic affairs or work of any kind as of secondary importance, if not actually as a mere jest. The only business that really claims their earnest attention is love, making conquests, and everything connected with this—dress, dancing, and so on.

The nobler and more perfect a thing is, the later and slower it is in arriving at maturity. A man reaches the maturity of his reasoning powers and mental faculties hardly before the age of twenty-eight; a woman, at eighteen. And then, too, in the case of woman, it is only reason of a sort—very niggard in its dimensions. That is why women remain children their whole life long; never seeing anything but what is quite close to them, cleaving to the present moment, taking appearance for reality, and preferring trifles to matters of the first impor-
tance. For it is by virtue of his reasoning faculty that man does not live in the present only, like the brute, but looks about him and considers the past and the future; and this is the origin of prudence, as well as of that care and anxiety which so many people exhibit. Both the advantages and the disadvantages which this involves, are shared in by the woman to a smaller extent because of her weaker power of reasoning. She may, in fact, be described as intellectually shortsighted, because, while she has an intuitive understanding of what lies quite close to her, her field of vision is narrow and does not reach to what is remote: so that things which are absent or past or to come have much less effect upon women than upon men. This is the reason why women are more often inclined to be extravagant, and sometimes carry their inclination to a length that borders upon madness. In their hearts women think that it is men's business to earn money and theirs to spend it—if possible during their husband's life, but, at any rate, after his death. The very fact that their husband hands them over his earnings for purposes of housekeeping strengthens them in this belief.

However many disadvantages all this may involve, there is at least this to be said in its favour: that the woman lives more in the present than the man, and that, if the present is at all tolerable, she enjoys it more eagerly. This is the source of that cheerfulness which is peculiar to woman, fitting her to amuse man in his hours of recreation, and, in case of need, to console him when he is borne down by the weight of his cares.

It is by no means a bad plan to consult women in matters of difficulty, as the Germans used to do in ancient times; for their way of looking at things is quite different from ours, chiefly in the fact that they like to take the shortest way to their goal, and, in general, manage to fix their eyes upon what lies before them; while we, as a rule, see far beyond it, just because it is in front of our noses. In cases like this, we need to be brought back to the right standpoint, so as to recover the near and simple view.

Then, again, women are decidedly more sober in their judgment than we are, so that they do not see more in things than
is really there; whilst, if our passions are aroused, we are apt to see things in an exaggerated way, or imagine what does not exist.

The weakness of their reasoning faculty also explains why it is that women show more sympathy for the unfortunate than men do, and so treat them with more kindness and interest; and why it is that, on the contrary, they are inferior to men in point of justice, and less honourable and conscientious. For it is just because their reasoning power is weak that present circumstances have such a hold over them, and those concrete things which lie directly before their eyes exercise a power which is seldom counteracted to any extent by abstract principles of thought, by fixed rules of conduct, firm resolutions, or, in general, by consideration for the past and the future, or regard for what is absent and remote. Accordingly, they possess the first and main elements that go to make a virtuous character, but they are deficient in those secondary qualities which are often a necessary instrument in the formation of it.\(^1\)

Hence it will be found that the fundamental fault of the female character is that it has \textit{no sense of justice.} This is mainly due to the fact, already mentioned, that women are defective in the powers of reasoning and deliberation; but it is also traceable to the position which Nature has assigned to them as the weaker sex. They are dependent, not upon strength, but upon craft; and hence their instinctive capacity for cunning, and their ineradicable tendency to say what is not true. For as lions are provided with claws and teeth, and elephants and boars with tusks, bulls with horns, and the cuttlefish with its cloud of inky fluid, so Nature has equipped woman, for her defence and protection, with the arts of dissimulation; and all the power which Nature has conferred upon man in the shape of physical strength and reason has been bestowed upon women in this form. Hence dissimulation is innate in woman, and almost as much a quality of the stupid as of the clever. It is as natural for them to make use of it on every occasion

\(^1\) In this respect they may be compared to an animal organism which contains a liver but no gall-bladder. Here let me refer to what I have said in my treatise on \textit{The Foundation of Morals,} § 17.
as it is for those animals to employ their means of defence when they are attacked; they have a feeling that in doing so they are only within their rights. Therefore a woman who is perfectly truthful and not given to dissimulation is perhaps an impossibility, and for this very reason they are so quick at seeing through dissimulation in others that it is not a wise thing to attempt it with them. But this fundamental defect which I have stated, with all that it entails, gives rise to falsity, faithlessness, treachery, ingratitude, and so on. Perjury in a court of justice is more often committed by women than by men. It may, indeed, be generally questioned whether women ought to be sworn at all. From time to time one finds repeated cases everywhere of ladies, who want for nothing, taking things from shop-counters when no one is looking and making off with them.

Nature has appointed that the propagation of the species shall be the business of men who are young, strong and handsome; so that the race may not degenerate. This is the firm will and purpose of Nature in regard to the species, and it finds its expression in the passions of women. There is no law that is older or more powerful than this. Woe, then, to the man who sets up claims and interests that will conflict with it; whatever he may say and do, they will be unmercifully crushed at the first serious encounter. For the innate rule that governs women's conduct, though it is secret and unformulated, nay, unconscious in its working, is this: We are justified in deceiving those who think they have acquired rights over the species by paying little attention to the individual, that is, to us. The constitution and, therefore, the welfare of the species have been placed in our hands and committed to our care, through the control we obtain over the next generation, which proceeds from us; let us discharge our duties conscientiously. But women have no abstract knowledge of this leading principle; they are conscious of it only as a concrete fact; and they have no other method of giving expression to it than the way in which they act when the opportunity arrives. And then their conscience does not trouble them so much as we fancy; for in the darkest recesses of their heart they are aware that, in committing a breach of their duty towards the individual, they have all
the better fulfilled their duty towards the species, which is infinitely greater.¹

And since women exist in the main solely for the propagation of the species, and are not destined for anything else, they live, as a rule, more for the species than for the individual, and in their hearts take the affairs of the species more seriously than those of the individual. This gives their whole life and being a certain levity; the general bent of their character is in a direction fundamentally different from that of man; and it is this which produces that discord in married life which is so frequent, and almost the normal state.

The natural feeling between men is mere indifference, but between women it is actual enmity. The reason of this is that trade-jealousy—*odium figulinum*—which, in the case of men, does not go beyond the confines of their own particular pursuit but with women embraces the whole sex; since they have only one kind of business. Even when they meet in the street women look at one another like Guelphs and Ghibellines. And it is a patent fact that when two women make first acquaintance with each other they behave with more constraint and dissimulation than two men would show in a like case; and hence it is that an exchange of compliments between two women is a much more ridiculous proceeding than between two men. Further, whilst a man will, as a general rule, always preserve a certain amount of consideration and humanity in speaking to others, even to those who are in a very inferior position, it is intolerable to see how proudly and disdainfully a fine lady will generally behave towards one who is in a lower social rank (I do not mean a woman who is in her service), whenever she speaks to her. The reason of this may be that, with women, differences of rank are much more precarious than with us; because, while a hundred considerations carry weight in our case, in theirs there is only one, namely, with which man they have found favour; as also that they stand in much nearer relations with one another than men do, in consequence of the one-sided nature of their calling. This makes them endeavour to lay stress upon differences of rank.

¹ A more detailed discussion of the matter in question may be found in my chief work, *Welt als Wille und Vorstellung*, bk. II, ch. 44.

*Essays: Arthur Schopenhauer*
It is only the man whose intellect is clouded by his sexual impulses that could give the name of the fair sex to that undersized, narrow-shouldered, broad-hipped, and short-legged race: for the whole beauty of the sex is bound up with this impulse. Instead of calling them beautiful, there would be more warrant for describing women as the unæsthetic sex. Neither for music, nor for poetry, nor for fine art, have they really and truly any sense or susceptibility; it is a mere mockery if they make a pretence of it in order to assist their endeavour to please. Hence, as a result of this, they are incapable of taking a purely objective interest in anything; and the reason of it seems to me to be as follows. A man tries to acquire direct mastery over things, either by understanding them or by forcing them to do his will. But a woman is always and everywhere reduced to obtaining this mastery indirectly, namely through a man; and whatever direct mastery she may have is entirely confined to him. And so it lies in woman's nature to look upon everything only as a means for conquering man; and if she takes an interest in anything else it is simulated—a mere roundabout way of gaining her ends by coquetry and feigning what she does not feel. Hence even Rousseau declared: Women have, in general, no love of any art; they have no proper knowledge of any; and they have no genius.¹

No one who sees at all below the surface can have failed to remark the same thing. You need only observe the kind of attention women bestow upon a concert, an opera, or a play—the childish simplicity, for example, with which they keep on chattering during the finest passages in the greatest masterpieces. If it is true that the Greeks excluded women from their theatres, they were quite right in what they did; at any rate you would have been able to hear what was said upon the stage. In our day, besides, or in lieu of saying, Let a woman keep silence in the church, it would be much to the point to say, Let a woman keep silence in the theatre. This might, perhaps, be put up in big letters on the curtain.

And you cannot expect anything else of women if you consider that the most distinguished intellects among the whole sex have never managed to produce a single achievement in

¹ Lettre à d'Alembert. Note xx.
the fine arts that is really great, genuine, and original; or given to the world any work of permanent value in any sphere. This is most strikingly shown in regard to painting, where mastery of technique is at least as much within their power as within ours—and hence they are diligent in cultivating it; but still, they have not a single great painting to boast of, just because they are deficient in that objectivity of mind which is so directly indispensable in painting. They never get beyond a subjective point of view. It is quite in keeping with this that ordinary women have no real susceptibility for art at all; for Nature proceeds in strict sequence—*non facit saltum*. And Huarte¹ in his *Examen de ingenios para las scienzias*—a book which has been famous for three hundred years—denies women the possession of all the higher faculties. The case is not altered by particular and partial exceptions; taken as a whole, women are, and remain, thorough-going philistines, and quite incurable. Hence, with that absurd arrangement which allows them to share the rank and title of their husbands, they are a constant stimulus to his ignoble ambitions. And, further, it is just because they are philistines that modern society, where they take the lead and set the tone, is in such a bad way. Napoleon’s saying—that women have no rank—should be adopted as the right standpoint in determining their position in society; and as regards their other qualities Chamfort² makes the very true remark: *They are made to trade with our own weaknesses and our follies, but not with our reason. The sympathies that exist between them and men are skin-deep only, and do not touch the mind or the feelings or the character*. They form the *sexus sequior*—the second sex, inferior in every respect to the first; their infirmities should be treated with consideration; but to show them great reverence is extremely ridiculous, and lowers us in their eyes. When Nature made two divisions of the human race, she did not draw the line exactly through the middle. These divisions are polar and opposed to each other, it is true; but

¹ *Translator’s Note.*—Juan Huarte (1520?–1590) practised as a physician at Madrid. The work cited by Schopenhauer is well known, and has been translated into many languages.

² *Translator’s Note.*—See *Counsels and Maxims*, p. 12. Note.
the difference between them is not qualitative merely, it is also quantitative.

This is just the view which the ancients took of woman, and the view which people in the East take now; and their judgment as to her proper position is much more correct than ours, with our old French notions of gallantry and our preposterous system of reverence—that highest product of Teutonic-Christian stupidity. These notions have served only to make women more arrogant and overbearing; so that one is occasionally reminded of the holy apes in Benares, who in the consciousness of their sanctity and inviolable position think they can do exactly as they please.

But in the West the woman, and especially the lady, finds herself in a false position; for woman, rightly called by the ancients sexus sequior, is by no means fit to be the object of our honour and veneration, or to hold her head higher than man and be on equal terms with him. The consequences of this false position are sufficiently obvious. Accordingly it would be a very desirable thing if this Number Two of the human race were in Europe also relegated to her natural place, and an end put to that lady-nuisance, which not only moves all Asia to laughter but would have been ridiculed by Greece and Rome as well. It is impossible to calculate the good effects which such a change would bring about in our social, civil and political arrangements. There would be no necessity for the Salic law: it would be a superfluous truism. In Europe the lady, strictly so-called, is a being who should not exist at all; she should be either a house-wife or a girl who hopes to become one; and she should be brought up, not to be arrogant, but to be thrifty and submissive. It is just because there are such people as ladies in Europe that the women of the lower classes, that is to say, the great majority of the sex, are much more unhappy than they are in the East. And even Lord Byron says: Thought of the state of women under the ancient Greeks—convenient enough. Present state, a remnant of the barbarism of the chivalric and the feudal ages—artificial and unnatural. They ought to mind home—and be well fed and clothed—but not mixed in society. Well educated, too, in religion—but to read neither poetry nor politics—nothing but books of
piety and cookery. Music—drawing—dancing—also a little gardening and ploughing now and then. I have seen them mending the roads in Epirus with good success. Why not, as well as hay-making and milking?

The laws of marriage prevailing in Europe consider the woman as the equivalent of the man—start, that is to say, from a wrong position. In our part of the world where monogamy is the rule, to marry means to halve one’s rights and double one’s duties. Now, when the laws gave women equal rights with man, they ought to have also endowed her with a masculine intellect. But the fact is that, just in proportion as the honours and privileges which the laws accord to women exceed the amount which Nature gives, there is a diminution in the number of women who really participate in these privileges; and all the remainder are deprived of their natural rights by just so much as is given to the others over and above their share. For the institution of monogamy, and the laws of marriage which it entails, bestow upon the woman an unnatural position of privilege, by considering her throughout as the full equivalent of the man, which is by no means the case; and seeing this men who are shrewd and prudent very often scruple to make so great a sacrifice and to acquiesce in so unfair an arrangement.

Consequently, whilst among polygamous nations every woman is provided for, where monogamy prevails the number of married women is limited; and there remains over a large number of women without stay or support, who, in the upper classes, vegetate as useless old maids, and in the lower succumb to hard work for which they are not suited; or else become filles de joie, whose life is as destitute of joy as it is of honour. But under the circumstances they become a necessity; and their position is openly recognised as serving the special end of warding off temptation from those women favoured by fate, who have found, or may hope to find, husbands. In London alone there are 80,000 prostitutes. What are they but the women, who, under the institution of monogamy, have come off worst? Theirs is a dreadful fate: they are human sacrifices offered up on the altar of monogamy. The women whose wretched position is here described are the inevitable set-off
to the European lady with her arrogance and pretension. Polygamy is therefore a real benefit to the female sex if it is taken as a whole. And, from another point of view, there is no true reason why a man whose wife suffers from chronic illness, or remains barren, or has gradually become too old for him, should not take a second. The motives which induce so many people to become converts to Mormonism\(^1\) appear to be just those which militate against the unnatural institution of monogamy.

Moreover, the bestowal of unnatural rights upon women has imposed upon them unnatural duties, and nevertheless a breach of these duties makes them unhappy. Let me explain. A man may often think that his social or financial position will suffer if he marries, unless he makes some brilliant alliance. His desire will then be to win a woman of his own choice under conditions other than those of marriage, such as will secure her position and that of the children. However fair, reasonable, fit and proper these conditions may be, if the woman consents by forgoing that undue amount of privilege which marriage alone can bestow, she to some extent loses her honour, because marriage is the basis of civic society; and she will lead an unhappy life, since human nature is so constituted that we pay an attention to the opinion of other people which is out of all proportion to its value. On the other hand, if she does not consent, she runs the risk either of having to be given in marriage to a man whom she does not like, or of being landed high and dry as an old maid; for the period during which she has a chance of being settled for life is very short. And in view of this aspect of the institution of monogamy, Thomasius' profoundly learned treatise *de Concubinatu* is well worth reading; for it shows that, amongst all nations and in all ages, down to the Lutheran Reformation, concubinage was permitted; nay, that it was an institution which was to a certain extent actually recognized by law, and attended with no dishonour. It was only the Lutheran Reformation that degraded it from this position. It was seen to be a further justification for the marriage of the clergy; and then, after that, the Catholic Church did not dare to remain behindhand in the matter.

\(^1\) *Translator's Note.*—The Mormons have recently given up polygamy, and received the American franchise in its stead.
There is no use arguing about polygamy; it must be taken as *de facto* existing everywhere, and the only question is as to how it shall be regulated. Where are there, then, any real monogamists? We all live, at any rate, for a time, and most of us, always, in polygamy. And so, since every man needs many women, there is nothing fairer than to allow him, nay, to make it incumbent upon him, to provide for many women. This will reduce woman to her true and natural position as a subordinate being; and the *lady*—that monster of European civilization and Teutonico-Christian stupidity—will disappear from the world, leaving only *women*, but no more *unhappy women*, of whom Europe is now full.

In India no woman is ever independent, but in accordance with the law of Manu,¹ she stands under the control of her father, her husband, her brother or her son. It is, to be sure, a revolting thing that a widow should immolate herself upon her husband’s funeral pyre; but it is also revolting that she should spend her husband’s money with her paramours—the money for which he toiled his whole life long, in the consoling belief that he was providing for his children. Happy are those who have kept the middle course—*medium tenuere beati*.

The first love of a mother for her child is, with the lower animals as with men, of a purely *instinctive* character, and so it ceases when the child is no longer in a physically helpless condition. After that, the first love should give way to one that is based on habit and reason; but this often fails to make its appearance, especially where the mother did not love the father. The love of a father for his child is of a different order, and more likely to last; because it has its foundation in the fact that in the child he recognizes his own inner self; that is to say, his love for it is metaphysical in its origin.

In almost all nations, whether of the ancient or the modern world, even amongst the Hottentots,² property is inherited by the male descendants alone; it is only in Europe that a departure has taken place; but not amongst the nobility, however. That the property which has cost men long years of toil and

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¹ Ch. V, v. 148.
effort, and been won with so much difficulty, should afterwards come into the hands of women, who then, in their lack of reason, squander it in a short time, or otherwise fool it away, is a grievance and a wrong, as serious as it is common, which should be prevented by limiting the right of women to inherit. In my opinion the best arrangement would be that by which women, whether widows or daughters, should never receive anything beyond the interest for life on property secured by mortgage, and in no case the property itself, or the capital, except where all male descendants fail. The people who make money are men, not women; and it follows from this that women are neither justified in having unconditional possession of it, nor fit persons to be entrusted with its administration. When wealth, in any true sense of the word, that is to say, funds, houses or land, is to go to them as an inheritance, they should never be allowed the free disposition of it. In their case a guardian should always be appointed; and hence they should never be given the free control of their own children, wherever it can be avoided. The vanity of women, even though it should not prove to be greater than that of men, has this much danger in it that it takes an entirely material direction. They are vain, I mean, of their personal beauty, and then of finery, show and magnificence. That is just why they are so much in their element in society. It is this, too, which makes them so inclined to be extravagant, all the more as their reasoning power is low. Accordingly we find an ancient writer describing woman as in general of an extravagant nature—\( \Gamma \nu \eta \ \tau \omega \ \sigma \upsilon \sigma \omicron \upsilon \omicron \lambda \alpha \iota \omicron \nu \omicron \eta \rho \omicron \nu \ \Theta \sigma \tau \iota \iota \delta \alpha \rho \alpha \alpha \nu \iota \gamma \rho \omicron \nu \phi \omega \omicron \epsilon \iota \). But with men vanity often takes the direction of non-material advantages, such as intellect, learning, courage.

In the \textit{Politics} Aristotele explains the great disadvantage which accrued to the Spartans from the fact that they conceded too much to their women, by giving them the right of inheritance and dower, and a great amount of independence; and he shows how much this contributed to Sparta’s fall. May it not be the case in France that the influence of women, which went on increasing steadily from the time of Louis XIII, was to blame for that gradual corruption of the Court and the

1 Bruck’s \textit{Gnomici poetae graeci}, V, 115.
2 Bk. I, ch. 9.
Government, which brought about the Revolution of 1789, of which all subsequent disturbances have been the fruit? However that may be, the false position which women occupy, demonstrated as it is, in the most glaring way, by the institution of the lady, is a fundamental defect in our social scheme, and this defect, proceeding from the very heart of it, must spread its baneful influence in all directions.

That woman is by nature meant to obey may be seen by the fact that every woman who is placed in the unnatural position of complete independence, immediately attaches herself to some man, by whom she allows herself to be guided and ruled. It is because she needs a lord and master. If she is young, it will be a lover; if she is old, a priest.
ON NOISE

KANT wrote a treatise on The Vital Powers. I should prefer to write a dirge for them. The super-abundant display of vitality, which takes the form of knocking, hammering, and tumbling things about, has proved a daily torment to me all my life long. There are people, it is true—nay, a great many people—who smile at such things, because they are not sensitive to noise; but they are just the very people who are also not sensitive to argument, or thought, or poetry, or art, in a word, to any kind of intellectual influence. The reason of it is that the tissue of their brains is of a very rough and coarse quality. On the other hand, noise is a torture to intellectual people. In the biographies of almost all great writers, or wherever else their personal utterances are recorded, I find complaints about it; in the case of Kant, for instance, Goethe, Lichtenberg, Jean Paul; and if it should happen that any writer has omitted to express himself on the matter it is only for want of an opportunity.

This aversion to noise I should explain as follows: If you cut up a large diamond into little bits, it will entirely lose the value it had as a whole; and an army divided up into small bodies of soldiers loses all its strength. So a great intellect sinks to the level of an ordinary one as soon as it is interrupted and disturbed, its attention distracted and drawn off from the matter in hand; for its superiority depends upon its power of concentration—of bringing all its strength to bear upon one theme, in the same way as a concave mirror collects into one point all the rays of light that strike upon it. Noisy interruption is a hindrance to this concentration. That is why distinguished minds have always shown such an extreme dislike of disturbance in any form, as something that breaks in upon and distracts their thoughts. Above all have they been averse
to that violent interruption that comes from noise. Ordinary people are not much put out by anything of the sort. The most sensible and intelligent of all the nations in Europe lays down the rule, *Never interrupt!* as the eleventh commandment. Noise is the most impertinent of all forms of interruption. It is not only an interruption, but also a disruption of thought. Of course, where there is nothing to interrupt, noise will not be so particularly painful. Occasionally it happens that some slight but constant noise continues to bother and distract me for a time before I become distinctly conscious of it. All I feel is a steady increase in the labour of thinking—just as though I were trying to walk with a weight on my foot. At last I find out what it is.

Let me now, however, pass from genus to species. The most inexcusable and disgraceful of all noises is the cracking of whips—a truly infernal thing when it is done in the narrow resounding streets of a town. I denounce it as making a peaceful life impossible; it puts an end to all quiet thought. That this cracking of whips should be allowed at all seems to me to show in the clearest way how senseless and thoughtless is the nature of mankind. No one with anything like an idea in his head can avoid a feeling of actual pain at this sudden, sharp crack, which paralyses the brain, rends the thread of reflection, and murders thought. Every time this noise is made it must disturb a hundred people who are applying their minds to business of some sort, no matter how trivial it may be; while on the thinker its effect is woeful and disastrous, cutting his thoughts asunder, much as the executioner’s axe severs the head from the body. No sound, be it ever so shrill, cuts so sharply into the brain as this cursed cracking of whips; you feel the sting of the lash right inside your head; and it affects the brain in the same way as touch affects a sensitive plant, and for the same length of time.

With all due respect for the most holy doctrine of utility, I really cannot see why a fellow who is taking away a waggon-load of gravel or dung should thereby obtain the right to kill in the bud the thoughts which may happen to be springing up in ten thousand heads—the number he will disturb one after another in half an hour’s drive through the town.
Hammering, the barking of dogs, and the crying of children are horrible sounds; but your only genuine assassin of thought is the crack of a whip; it exists for the thought of destroying every pleasant moment of quiet thought that anyone may now and then enjoy. If the driver had no other way of urging on his horse than by making this most abominable of all noises, it would be excusable; but quite the contrary is the case. This cursed cracking of whips is not only unnecessary but even useless. Its aim is to produce an effect upon the intelligence of the horse; but through the constant abuse of it the animal becomes habituated to the sound, which falls upon blunted feelings and produces no effect at all. The horse does not go any the faster for it. You have a remarkable example of this in the ceaseless cracking of his whip on the part of a cab-driver, while he is proceeding at a slow pace on the look-out for a fare. If he were to give his horse the slightest touch with the whip, it would have much more effect. Supposing, however, that it were absolutely necessary to crack the whip in order to keep the horse constantly in mind of its presence, it would be enough to make the hundredth part of the noise. For it is a well-known fact that, in regard to sight and hearing, animals are sensitive to even the faintest indications; they are alive to things that we can scarcely perceive. The most surprising instances of this are furnished by trained dogs and canary-birds.

It is obvious, therefore, that here we have to do with an act of pure wantonness; nay, with an impudent defiance offered to those members of the community who work with their heads by those who work with their hands. That such infamy should be tolerated in a town is a piece of barbarity and iniquity, all the more as it could easily be remedied by a police-notice to the effect that every lash shall have a knot at the end of it. There can be no harm in drawing the attention of the mob to the fact that the classes above them work with their heads, for any kind of headwork is mortal anguish to the man in the street. A fellow who rides through the narrow alleys of a populous town with unemployed post-horses or cart-horses, and keeps on cracking a whip several yards long with all his might, deserves there and then to stand down and
receive five really good blows with a stick. All the philanthropists in the world, and all the legislators, meeting to advocate and decree the total abolition of corporal punishment, will never persuade me to the contrary! There is something even more disgraceful than what I have just mentioned. Often enough you may see a carter walking along the street, quite alone, without any horses, and still cracking away incessantly; so accustomed has the wretch become to it in consequence of the unwarrantable toleration of this practice. A man's body and the needs of his body are now everywhere treated with a tender indulgence. Is the thinking mind, then, to be the only thing that is never to obtain the slightest measure of consideration or protection, to say nothing of respect? Carters, porters, messengers—these are the beasts of burden amongst mankind; by all means let them be treated justly, fairly, indulgently, and with forethought; but they must not be permitted to stand in the way of the higher endeavours of humanity by wantonly making a noise. How many great and splendid thoughts, I should like to know, have been lost to the world by the crack of a whip? If I had the upper hand, I should soon produce in the heads of these people an indissoluble association of ideas between cracking a whip and getting a whipping.

Let us hope that the more intelligent and refined among the nations will make a beginning in this matter, and then that the Germans may take example by it and follow suit. Meanwhile, I may quote what Thomas Hood says of them: For a musical nation, they are the most noisy I ever met with. That they are so is due to the fact, not that they are more fond of making a noise than other people—they would deny it if you asked them—but that their senses are obtuse; consequently, when they hear a noise, it does not affect them much. It does not disturb them in reading or thinking, simply because they do not think; they only smoke, which is their substitute for thought. The general toleration of unnecessary

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1 According to a notice issued by the Society for the Protection of Animals in Munich, the superfluous whipping and the cracking of whips were, in December 1858, positively forbidden in Nuremberg.

2 In Up the Rhine.
noise—the slamming of doors, for instance, a very unmannerly and ill-bred thing—is direct evidence that the prevailing habit of mind is dullness and lack of thought. In Germany it seems as though care were taken that no one should ever think for mere noise—to mention one form of it, the way in which drumming goes on for no purpose at all.

Finally, as regards the literature of the subject treated of in this chapter, I have only one work to recommend, but it is a good one. I refer to a poetical epistle in terzo rimo by the famous painter Bronzino, entitled De' Romori: à Messer Luca Martini. It gives a detailed description of the torture to which people are put by the various noises of a small Italian town. Written in a tragi-comic style it is very amusing. The epistle may be found in Opere burlesche del Berni, Aretino ed altri, Vol. II, p. 258; apparently published in Utrecht in 1771.
A FEW PARABLES

In a field of ripening corn I came to a place which had been trampled down by some ruthless foot; and as I glanced amongst the countless stalks, every one of them alike, standing there so erect and bearing the full weight of the ear, I saw a multitude of different flowers, red and blue and violet. How pretty they looked as they grew there so naturally with their little foliage! But, thought I, they are quite useless; they bear no fruit; they are mere weeds, suffered to remain only because there is no getting rid of them. And yet, but for these flowers, there would be nothing to charm the eye in that wilderness of stalks. They are emblematic of poetry and art, which, in civic life—so severe, but still useful and not without its fruit—play the same part as flowers in the corn.

There are some really beautiful landscapes in the world, but the human figures in them are poor, and you had not better look at them.

The fly ought to be used as the symbol of impertinence and audacity; for whilst all other animals shun man more than anything else, and run away even before he comes near them, the fly lights upon his very nose.

Two Chinamen travelling in Europe went to the theatre for the first time. One of them did nothing but study the machinery, and he succeeded in finding out how it was worked. The other tried to get at the meaning of the piece
in spite of his ignorance of the language. Here you have the Astronomer and the Philosopher.

Wisdom which is only theoretical and never put into practice is like a double rose; its colour and its perfume are delightful, but it withers away and leaves no seed.
No rose without a thorn. Yes, but many a thorn without a rose.

A wide-spreading apple-tree stood in full bloom, and behind it a straight fir raised its dark and tapering head. Look at the thousands of gay blossoms which cover me everywhere, said the apple-tree; what have you to show in comparison? Dark-green needles! That is true, replied the fir, but when winter comes, you will be bared of your glory; and I shall be as I am now.

Once, as I was botanizing under an oak, I found amongst a number of other plants of similar height one that was dark in colour, with tightly closed leaves and a stalk that was very straight and stiff. When I touched it, it said to me in firm tones: Let me alone; I am not for your collection, like these plants to which Nature has given only a single year of life. I am a little oak.

So it is with a man whose influence is to last for hundreds of years. As a child, as a youth, often even as a full-grown man, nay, his whole life long, he goes about among his fellows, looking like them and seemingly as unimportant. But let him alone; he will not die. Time will come and bring those who know how to value him.

The man who goes up in a balloon does not feel as though he were ascending; he only sees the earth sinking deeper and deeper under him.

This is a mystery which only those will understand who feel the truth of it.
Your estimation of a man's size will be affected by the distance at which you stand from him, but in two entirely opposite ways according as it is his physical or his mental stature that you are considering. The one will seem smaller, the farther off you move; the other, greater.

Nature covers all her works with a varnish of beauty, like the tender bloom that is breathed, as it were, on the surface of a peach or a plum. Painters and poets lay themselves out to take off this varnish, to store it up, and give it us to be enjoyed at our leisure. We drink deep of this beauty long before we enter upon life itself; and when afterwards we come to see the works of Nature for ourselves, the varnish is gone; the artists have used it up and we have enjoyed it in advance. Thus it is that the world so often appears harsh and devoid of charm, nay, actually repulsive. It were better to leave us to discover the varnish for ourselves. This would mean that we should not enjoy it all at once and in large quantities; we should have no finished pictures, no perfect poems; but we should look at all things in that genial and pleasing light in which even now a child of Nature sometimes sees them—some one who has not anticipated his aesthetic pleasures by the help of art, or taken the charms of life too early.

The Cathedral in Mayence is so shut in by the houses that are built round about it that there is no one spot from which you can see it as a whole. This is symbolic of everything great or beautiful in the world. It ought to exist for its own sake alone, but before very long it is misused to serve alien ends. People come from all directions wanting to find in it support and maintenance for themselves; they stand in the way and spoil its effect. To be sure, there is nothing surprising in this, for in a world of need and imperfection everything is seized upon which can be used to satisfy want. Nothing is exempt from this service, no, not even those very things which arise only when need and want are for a moment lost sight of—the beautiful and the true, sought for their own sakes.
This is especially illustrated and corroborated in the case of institutions—whether great or small, wealthy or poor, founded, no matter in what century or in what land, to maintain in advance human knowledge, and generally to afford help to those intellectual efforts which ennoble the race. Wherever these institutions may be, it is not long before people sneak up to them under the pretense of wishing to further those special ends, while they are really led on by the desire to secure the emoluments which have been left for their furtherance, and thus to satisfy certain coarse and brutal instincts of their own. Thus it is that we come to have so many charlatans in every branch of knowledge. The charlatan takes very different shapes according to circumstances; but at bottom he is a man who cares nothing about knowledge for its own sake, and only strives to gain the semblance of it that he may use it for his own personal ends, which are always selfish and material.

Every hero is a Samson. The strong man succumbs to the intrigues of the weak and the many; and if in the end he loses all patience he crushes both them and himself. Or he is like Gulliver at Liliput, overwhelmed by an enormous number of little men.

A mother gave her children Aesop’s fables to read, in the hope of educating and improving their minds; but they very soon brought the book back, and the eldest, wise beyond his years, delivered himself as follows: *This is no book for us; it’s much too childish and stupid. You can’t make us believe that foxes and wolves and ravens are able to talk; we’ve got beyond stories of that kind!*

In these young hopefuls you have the enlightened Rationalists of the future.

A number of porcupines huddled together for warmth on a cold day in winter; but, as they began to prick one another
with their quills, they were obliged to disperse. However the cold drove them together again, when just the same thing happened. At last, after many turns of huddling and dispersing, they discovered that they would be best off by remaining at a little distance from one another. In the same way the need of society drives the human porcupines together, only to be mutually repelled by the many prickly and disagreeable qualities of their nature. The moderate distance which they at last discover to be the only tolerable condition of intercourse is the code of politeness and fine manners; and those who transgress it are roughly told—in the English phrase—to keep their distance. By this arrangement the mutual need of warmth is only very moderately satisfied; but then people do not get pricked. A man who has some heat in himself prefers to remain outside, where he will neither prick other people nor get pricked himself.
ON HUMAN NATURE
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HUMAN NATURE

Truths of the physical order may possess much external significance, but internal significance they have none. The latter is the privilege of intellectual and moral truths, which are concerned with the objectivation of the will in its highest stages, whereas physical truths are concerned with it in its lowest.

For example, if we could establish the truth of what up till now is only a conjecture, namely, that it is the action of the sun which produces thermo-electricity at the equator; that this produces terrestrial magnetism; and that this magnetism, again, is the cause of the aurora borealis, these would be truths externally of great, but internally of little, significance. On the other hand, examples of internal significance are furnished by all great and true philosophical systems; by the catastrophe of every good tragedy; nay, even by the observation of human conduct in the extreme manifestations of its morality and immorality, of its good and its evil character. For all these are expressions of that reality which takes outward shape as the world, and which, in the highest stages of its objectivation, proclaims its innermost nature.

To say that the world has only a physical and not a moral significance, is the greatest and most pernicious of all errors, the fundamental blunder, the real perversity of mind and temper; and, at bottom, it is doubtless the tendency which faith personifies as Anti-Christ. Nevertheless, in spite of all religions—and they are systems which one and all maintain the opposite, and seek to establish it in their mythical way—this fundamental error never becomes quite extinct, but raises its head from time to time afresh, until universal indignation compels it to hide itself once more.

But however certain we may feel of the moral significance
of life and the world, to explain and illustrate it, and to resolve
the contradiction between this significance and the world as
it is, form a task of great difficulty; so great, indeed, as to make
it possible that it has remained for me to exhibit the true and
only genuine and sound basis of morality, everywhere and at
all times effective, together with the results to which it leads.
The actual facts of morality are too much on my side for me
to fear that my theory can ever be replaced or upset by any
other.

However, so long as even my ethical system continues to be
ignored by the professorial world, it is Kant’s moral principle
that prevails in the universities. Among its various forms the
one which is most in favour at present is “the dignity of man.”
I have already exposed the absurdity of this doctrine in my
treatise on the Foundation of Morality. Therefore I will only
say here that if the question were asked, on what the alleged
dignity of man rests, it would not be long before the answer
was made, that it rests upon his morality. In other words, his
morality rests upon his dignity, and his dignity rests upon
his morality.

But apart from this circular argument, it seems to me that
the idea of dignity can be applied only in an ironical sense to
a being whose will is so sinful, whose intellect is so limited,
whose body is so weak and perishable as man’s. How shall
a man be proud, when his conception is a crime, his birth
a penalty, his life a labour, and death a necessity!

Quid superbit homo? cujus conceptio culpa,
Nasci pena, labor vita, necesse mori!

Therefore, in opposition to the above-mentioned form of the
Kantian principle, I should be inclined to lay down the
following rule: When you come into contact with a man, no
matter whom, do not attempt an objective appreciation of him
according to his worth and dignity. Do not consider his bad
will, or his narrow understanding and perverse ideas; as the
former may easily lead you to hate and the latter to despise
him; but fix your attention only upon his sufferings, his needs,
his anxieties, his pains. Then you will always feel your kinship

\textsuperscript{1} § 8.
with him; you will sympathize with him; and instead of hatred or contempt, you will experience the commiseration that alone is the peace to which the Gospel calls us. The way to keep down hatred and contempt is certainly not to look for a man's alleged "dignity," but, on the contrary, to regard him as an object of pity.

The Buddhists, as the result of the more profound views which they entertain on ethical and metaphysical subjects, start from the cardinal vices and not the cardinal virtues; since the virtues make their appearance only as the contraries or negations of the vices. According to Schmidt's *History of the Eastern Mongolians*, the cardinal vices in the Buddhist scheme are four: Lust, Indolence, Anger, and Avarice. But probably instead of Indolence, we should read Pride; for so it stands in the *Lettres édifiantes et curieuses*,¹ where Envy, or Hatred, is added as a fifth. I am confirmed in correcting the statement of the excellent Schmidt by the fact that my rendering agrees with the doctrine of the Sufis, who are certainly under the influence of the Brahmins and Buddhists. The Sufis also maintain that there are four cardinal vices, and they arrange them in very striking pairs, so that Lust appears in connection with Avarice, and Anger with Pride. The four cardinal virtues opposed to them would be Chastity and Generosity, together with Gentleness and Humility.

When we compare these profound ideas of morality, as they are entertained by oriental nations, with the celebrated cardinal virtues of Plato, which have been recapitulated again and again—Justice, Valour, Temperance, and Wisdom—it is plain that the latter are not based on any clear, leading idea, but are chosen on grounds that are superficial and, in part, obviously false. Virtues must be qualities of the will, but Wisdom is chiefly an attribute of the intellect. *Σωφροσύνη*, which Cicero translates *Temperantia*, is a very indefinite and ambiguous word, and it admits, therefore, of a variety of applications: it may mean discretion, or abstinence, or keeping a level head. Courage is not a virtue at all; although sometimes it is a servant or instrument of virtue; but it is just as

ready to become the servant of the greatest villainy. It is really a quality of temperament. Even Geulinx (in the preface to his Ethics) condemned the Platonic virtues and put the following in their place: Diligence, Obedience, Justice, and Humility; which are obviously bad. The Chinese distinguish five cardinal virtues: Sympathy, Justice, Propriety, Wisdom, and Sincerity. The virtues of Christianity are theological, not cardinal: Faith, Love, and Hope.

Fundamental disposition towards others, assuming the character either of Envy or of Sympathy, is the point at which the moral virtues and vices of mankind first diverge. These two diametrically opposite qualities exist in every man; for they spring from the inevitable comparison which he draws between his own lot and that of others. According as the result of this comparison affects his individual character, does the one or the other of these qualities become the source and principle of all his action. Envy builds the wall between Thee and Me thicker and stronger; Sympathy makes it slight and transparent; nay, sometimes it pulls down the wall altogether; and then the distinction between self and not-self vanishes.

Valour, which has been mentioned as a virtue, or rather the Courage on which it is based (for valour is only courage in war), deserves a closer examination. The ancients reckoned Courage among the virtues, and cowardice among the vices; but there is no corresponding idea in the Christian scheme, which makes for charity and patience, and in its teaching forbids all enmity or even resistance. The result is that with the moderns Courage is no longer a virtue. Nevertheless it must be admitted that cowardice does not seem to be very compatible with any nobility of character—if only for the reason that it betrays an overgreat apprehension about one's own person.

Courage, however, may also be explained as a readiness to meet ills that threaten at the moment, in order to avoid greater ills that lie in the future; whereas cowardice does the contrary. But this readiness is of the same quality as patience, for patience consists in the clear consciousness that there are greater evils than those which are present, and that any violent attempt to flee from or guard against the ills we have may bring the
others upon us. Courage, then, would be a kind of patience; and since it is patience that enables us to practise forbearance and self-control, Courage is, through the medium of patience, at least akin to virtue.

But perhaps Courage admits of being considered from a higher point of view. The fear of death may in every case be traced to a deficiency in that natural philosophy—natural and therefore resting on mere feeling—which gives a man the assurance that he exists in everything outside him just as much as in his own person; so that the death of his person can do him little harm. But it is just this very assurance that would give a man heroic Courage; and therefore, as the reader will recollect from my *Ethics*, Courage comes from the same source as the virtues of Justice and Humanity. This is, I admit, to take a very high view of the matter; but apart from it I cannot well explain why cowardice seems contemptible, and personal Courage a noble and sublime thing; for no lower point of view enables me to see why a finite individual who is everything to himself—nay, who is himself even the very fundamental condition of the existence of the rest of the world—should not put his own preservation above every other aim. It is, then, an insufficient explanation of Courage to make it rest only on utility, to give it an empirical and not a transcendent character. It may have been for some such reason that Calderon once uttered a sceptical but remarkable opinion in regard to Courage, nay, actually denied its reality; and put his denial into the mouth of a wise old minister, addressing his young sovereign. "Although," he observed, "natural fear is operative in all alike, a man may be brave in not letting it be seen; and it is this that constitutes Courage":

\[
\begin{align*}
\text{Que aunque el natural temor} \\
\text{En todos obra igualmente,} \\
\text{No mostrarse es ser valiente} \\
\text{Y esto es lo que hace el valor.} \text{1}
\end{align*}
\]

In regard to the difference which I have mentioned between the ancients and the moderns in their estimate of Courage as a virtue, it must be remembered that by *Virtue, virtus*, ἀρετή, the ancients understood every excellence or quality that was

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1 *La Hija del Aire*, II, 2.
praiseworthy in itself, it might be moral or intellectual, or possibly only physical. But when Christianity demonstrated that the fundamental tendency of life was moral, it was moral superiority alone that henceforth attached to the notion of Virtue. Meanwhile the earlier usage still survived in the elder Latinists, and also in Italian writers, as is proved by the well-known meaning of the word *virtuoso*. The special attention of students should be drawn to this wider range of the idea of Virtue amongst the ancients, as otherwise it might easily be a source of secret perplexity. I may recommend two passages preserved for us by Stobæus, which will serve this purpose. One of them is apparently from the Pythagorean philosopher Metopos, in which the fitness of every bodily member is declared to be a virtue. The other pronounces that the virtue of a shoemaker is to make good shoes. This may also serve to explain why it is that in the ancient scheme of ethics virtues and vices are mentioned which find no place in ours.

As the place of Courage amongst the virtues is a matter of doubt, so is that of Avarice amongst the vices. It must not, however, be confounded with greed, which is the most immediate meaning of the Latin word *avaritia*. Let us then draw up and examine the arguments *pro et contra* in regard to Avarice, and leave the final judgment to be formed by every man for himself.

On the one hand it is argued that it is not Avarice which is a vice, but extravagance, its opposite. Extravagance springs from a brutish limitation to the present moment, in comparison with which the future, existing as it does only in thought, is as nothing. It rests upon the illusion that sensual pleasures possess a positive or real value. Accordingly, future need and misery is the price at which the spendthrift purchases pleasures that are empty, fleeting, and often no more than imaginary; or else feeds his vain, stupid self-conceit on the bows and scrapes of parasites who laugh at him in secret, or on the gaze of the mob and those who envy his magnificence. We should, therefore, shun the spendthrift as though he had the plague, and on discovering his vice break with him betimes, in order that later on, when the consequences of his extravagance ensue, we may neither have to help to bear them, nor, on the other
hand, have to play the part of the friends of Timon of Athens.

At the same time it is not to be expected that he who foolishly squanders his own fortune will leave another man’s intact, if it should chance to be committed to his keeping; nay, *sui profusus* and *alieni appetens* are by Sallust very rightly conjoined. Hence it is that extravagance leads not only to impoverishment, but also to crime; and crime amongst the moneyed classes is almost always the result of extravagance. It is accordingly with justice that the *Koran* declares all spendthrifts to be “brothers of Satan.”

But it is superfluity that Avarice brings in its train, and when was superfluity ever unwelcome? That must be a good vice which has good consequences. Avarice proceeds upon the principle that all pleasure is only negative in its operation and that the happiness which consists of a series of pleasures is a chimâera; that, on the contrary, it is pains which are positive and extremely real. Accordingly, the avaricious man forgoes the former in order that he may be the better preserved from the latter, and thus it is that *bear and forbear—sustine et abstine*—is his maxim. And because he knows, further, how inexhaustible are the possibilities of misfortune, and how innumerable the paths of danger, he increases the means of avoiding them, in order, if possible, to surround himself with a triple wall of protection. Who, then, can say where precaution against disaster begins to be exaggerated? He alone who knows where the malignity of fate reaches its limit. And even if precaution were exaggerated, it is an error which at the most would hurt the man who took it, and not others. If he will never need the treasures which he lays up for himself, they will one day benefit others whom nature has made less careful. That until then he withdraws the money from circulation is no misfortune; for money is not an article of consumption: it only represents the good things which a man may actually possess, and is not one itself. Coins are only counters; their value is what they represent; and what they represent cannot be withdrawn from circulation. Moreover, by holding back the money, the value of the remainder which is in circulation is enhanced by precisely the same
amount. Even though it be the case, as is said, that many a miser comes in the end to love money itself for its own sake, it is equally certain that many a spendthrift, on the other hand, loves spending and squandering for no better reason. Friendship with a miser is not only without danger, but it is profitable, because of the great advantages it can bring. For it is doubtless those who are nearest and dearest to the miser who on his death will reap the fruits of the self-control which he exercised; but even in his lifetime, too, something may be expected of him in cases of great need. At any rate one can always hope for more from him than from the spendthrift, who has lost his all and is himself helpless and in debt. *Mas dà el duro que el desnudo*, says a Spanish proverb; the man who has a hard heart will give more than the man who has an empty purse. The upshot of all this is that Avarice is not a vice.

On the other side, it may be said that Avarice is the quintessence of all vices. When physical pleasures seduce a man from the right path, it is his sensual nature—the animal part of him—which is at fault. He is carried away by its attractions, and, overcome by the impression of the moment, he acts without thinking of the consequences. When, on the other hand, he is brought by age or bodily weakness to the condition in which the vices that he could never abandon end by abandoning him, and his capacity for physical pleasures dies—if he turns to Avarice, the intellectual desire survives the sensual. Money, which represents all the good things of this world, and is these good things in the abstract, now becomes the dry trunk overgrown with all the dead lusts of the flesh, which are egoism in the abstract. They come to life again in the love of Mammon. The transient pleasure of the senses has become a deliberate and calculated lust of money, which, like that to which it is directed, is symbolical in its nature, and, like it, indestructible.

This obstinate love of the pleasures of the world—a love which, as it were, outlives itself; this utterly incorrigible sin, this refined and sublimated desire of the flesh, is the abstract form in which all lusts are concentrated, and to which it stands like a general idea to individual particulars. Accordingly,
Avarice is the vice of age, just as extravagance is the vice of youth.

This *disputatio in utramque partem*—this debate for and against—is certainly calculated to drive us into accepting the *juste milieu* morality of Aristotle; a conclusion what is also supported by the following consideration.

Every human perfection is allied to a defect into which it threatens to pass; but it is also true that every defect is allied to a perfection. Hence it is that if, as often happens, we make a mistake about a man, it is because at the beginning of our acquaintance with him we confound his defects with the kinds of perfection to which they are allied. The cautious man seems to us a coward; the economical man, a miser; the spendthrift seems liberal; the rude fellow, downright and sincere; the foolhardy person looks as if he were going to work with a noble self-confidence; and so on in many other cases.

No one can live among men without feeling drawn again and again to the tempting supposition that moral baseness and intellectual incapacity are closely connected, as though they both sprang direct from one source. That that, however, is not so, I have shown in detail.¹ That it seems to be so is merely due to the fact that both are so often found together; and the circumstance is to be explained by the very frequent occurrence of each of them, so that it may easily happen for both to be compelled to live under one roof. At the same time it is not to be denied that they play into each other’s hands to their mutual benefit; and it is this that produces the very unedifying spectacle which only too many men exhibit, and that makes the world to go as it goes. A man who is unintelligent is very likely to show his perfidy, villainy and malice; whereas a clever man understands better how to conceal these qualities. And how often, on the other hand, does a perversity of heart prevent a man from seeing truths which his intelligence is quite capable of grasping!

Nevertheless, let no one boast. Just as every man, though he be the greatest genius, has very definite limitations in some one sphere of knowledge, and thus attests his common origin

¹ In my chief work, bk. II, ch. 19.
with the essentially perverse and stupid mass of mankind, so also has every man something in his nature which is positively evil. Even the best, nay the noblest, character will sometimes surprise us by isolated traits of depravity; as though it were to acknowledge his kinship with the human race, in which villainy—nay, cruelty—is to be found in that degree. For it was just in virtue of this evil in him, this bad principle, that of necessity he became a man. And for the same reason the world in general is what my clear mirror of it has shown it to be.

But in spite of all this, the difference even between one man and another is incalculably great, and many a one would be horrified to see another as he really is. Oh, for some Asmodeus of morality, to make not only roofs and walls transparent to his favourites, but also to lift the veil of dissimulation, fraud, hypocrisy, pretence, falsehood and deception, which is spread over all things! to show how little true honesty there is in the world, and how often, even where it is least to be expected, behind all the exterior outwork of virtue, secretly and in the innermost recesses, unrighteousness sits at the helm! It is just on this account that so many men of the better kind have four-footed friends: for, to be sure, how is a man to get relief from the endless dissimulation, falsity and malice of mankind, if there were no dogs into whose honest faces he can look without distrust?

For what is our civilized world but a big masquerade? where you meet knights, priests, soldiers, men of learning, barristers, clergymen, philosophers, and I don’t know what all! But they are not what they pretend to be; they are only masks, and, as a rule, behind the masks you will find money-makers. One man, I suppose, puts on the mask of law, which he has borrowed for the purpose from a barrister, only in order to be able to give another man a sound drubbing; a second has chosen the mask of patriotism and the public welfare with a similar intent; a third takes religion or purity of doctrine. For all sorts of purposes, men have often put on the mask of philosophy, and even of philanthropy, and I know not what besides. Women have a smaller choice. As a rule they avail themselves of the mask of morality, modesty, domesticity, and
humility. Then there are general masks, without any particular character attaching to them, like dominoes. They may be met with everywhere; and of this sort is the strict rectitude, the courtesy, the sincere sympathy, the smiling friendship, that people profess. The whole of these masks as a rule are merely, as I have said, a disguise for some industry, commerce, or speculation. It is merchants alone who in this respect constitute any honest class. They are the only people who give themselves out to be what they are; and therefore they go about without any mask at all, and consequently take a humble rank.

It is very necessary that a man should be apprised early in life that it is a masquerade in which he finds himself. For otherwise there are many things which he will fail to understand and put up with, nay, at which he will be completely puzzled, and that man longest of all whose heart is made of better clay—

*Et meliore luto finxit præcordia Titan.*

Such for instance is the favour that villainy finds; the neglect that merit, even the rarest and the greatest, suffers at the hands of those of the same profession; the hatred of truth and great capacity; the ignorance of scholars in their own province; and the fact that true wares are almost always despised and the merely specious ones in request. Therefore let even the young be instructed betimes that in this masquerade the apples are of wax, the flowers of silk, the fish of pasteboard, and that all things—yes, all things—are toys and trifles; and that of two men whom he may see earnestly engaged in business, one is supplying spurious goods and the other paying for them in false coin.

But there are more serious reflections to be made, and worse things to be recorded. Man is at bottom a savage, horrible beast. We know it, if only in the business of taming and restraining him which we call civilization. Hence it is that we are terrified if now and then his nature breaks out. Wherever and whenever the locks and chains of law and order fall off and give place to anarchy, he shows himself for what he

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is. But it is unnecessary to wait for anarchy in order to gain enlightenmemt on this subject. A hundred records, old and new, produce the conviction that in his unrelenting cruelty man is in no way inferior to the tiger and the hyæna. A forcible example is supplied by a publication of the year 1841 entitled *Slavery and the Internal Slave Trade in the United States of North America: being replies to questions transmitted by the British Anti-slavery Society to the American Anti-slavery Society.*

This book constitutes one of the heaviest indictments against the human race. No one can put it down without a feeling of horror, and few without tears. For whatever the reader may have ever heard, or imagined, or dreamt, of the unhappy condition of slavery, or indeed of human cruelty in general, it will seem small to him when he reads of the way in which those devils in human form, those bigoted, church-going, strictly Sabbatarian rascals—and in particular the Anglican priests amongst them—treated their innocent black brothers, who by wrong and violence had got into their diabolical clutches.

Other examples are furnished by Tschudi’s *Travels in Peru,* in the description which he gives of the treatment of the Peruvian soldiers at the hands of their officers; and by Macleod’s *Travels in Eastern Africa,* where the author tells of the cold-blooded and truly devilish cruelty with which the Portuguese in Mozambique treat their slaves. But we need not go for examples to the New World, that obverse side of our planet. In the year 1848 it was brought to light that in England, not in one, but apparently in a hundred cases within a brief period, a husband had poisoned his wife or vice versa, or both had joined in poisoning their children, or in torturing them slowly to death by starving and ill-treating them, with no other object than to get the money for burying them which they had insured in the Burial Clubs against their death. For this purpose a child was often insured in several, even in as many as twenty clubs at once.

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1 Translator’s Note.—If Schopenhauer were writing to-day, he would with equal truth point to the miseries of the African trade. I have slightly abridged this passage, as some of the evils against which he protested no longer exist.

2 Cf. *The Times,* 20th, 22nd and 23rd Sept., 1848, and also 12th Dec., 1855.
Details of this character belong, indeed, to the blackest pages in the criminal records of humanity. But, when all is said, it is the inward and innate character of man, this god *par excellence* of the Pantheists, from which they and everything like them proceed. In every man there dwells, first and foremost, a colossal egoism, which breaks the bounds of right and justice with the greatest freedom, as everyday life shows on a small scale, and as history on every page of it on a large. Does not the recognized need of a balance of power in Europe, with the anxious way in which it is preserved, demonstrate that man is a beast of prey, who no sooner sees a weaker man near him than he falls upon him without fail? and does not the same hold good of the affairs of ordinary life?

But to the boundless egoism of our nature there is joined more or less in every human breast a fund of hatred, anger, envy, rancour and malice, accumulated like the venom in a serpent's tooth, and waiting only for an opportunity of venting itself, and then, like a demon unchained, or storming and raging. If a man has no great occasion for breaking out, he will end by taking advantage of the smallest, and by working it up into something great by the aid of his imagination; for, however small it may be, it is enough to rouse his anger—

*Quantulacunque adeo est occasio, sufficit irae*¹

and then he will carry it as far as he can and may. We see this in daily life, where such outbursts are well known under the name of "venting one's gall on something." It will also have been observed that if such outbursts meet with no opposition, the subject of them feels decidedly the better for them afterwards. That anger is not without its pleasure is a truth that was recorded even by Aristotle;² and he quotes a passage from Homer, who declares anger to be sweeter than honey. But not in anger alone—in hatred too, which stands to anger like a chronic to an acute disease, a man may indulge with the greatest delight:

*Now hatred is by far the longest pleasure,*

*Men love in haste, but they detest at leisure.*³

¹ Juvenal, *Sat.* 15, 183.
² *Rhet.*, I, 11; II, 2.
³ Byron, *Don Juan*, ch. xiii, 6.
Gobineau in his work *Les Races Humaines* has called man *l'animal méchant par excellence*. People take this very ill, because they feel that it hits them; but he is quite right, for man is the only animal which causes pain to others without any further purpose than just to cause it. Other animals never do it except to satisfy their hunger, or in the rage of combat. If it is said against the tiger that he kills more than eats, he strangles his prey only for the purpose of eating it; and if he cannot eat it, the only explanation is, as the French phrase has it, that *ses yeux sont plus grands que son estomac*. No animal ever torments another for the mere purpose of tormenting, but man does it, and it is this that constitutes that diabolical feature in his character which is so much worse than the merely animal. I have already spoken of the matter in its broad aspect; but it is manifest even in small things, and every reader has a daily opportunity of observing it. For instance, if two little dogs are playing together—and what a genial and charming sight it is—and a child of three or four years joins them, it is almost inevitable for it to begin hitting them with a whip or stick, and thereby show itself, even at that age, *l'animal méchant par excellence*. The love of teasing and playing tricks, which is common enough, may be traced to the same source. For instance, if a man has expressed his annoyance at any interruption or other petty inconvenience, there will be no lack of people who for that very reason will bring it about: *animal méchant par excellence*! This is so certain that a man should be careful not to express any annoyance at small evils. On the other hand he should also be careful not to express his pleasure at any trifle, for, if he does so, men will act like the gaoler who, when he found that his prisoner had performed the laborious task of taming a spider, and took a pleasure in watching it, immediately crushed it under his foot: *l'animal méchant par excellence*! This is why all animals are instinctively afraid of the sight, or even of the track of a man, that *animal méchant par excellence*! nor does their instinct play them false; for it is man alone who hunts game for which he has no use and which does him no harm.

It is a fact, then, that in the heart of every man there lies
a wild beast which only waits for an opportunity to storm and rage, in its desire to inflict pain on others, or if they stand in his way, to kill them. It is this which is the source of all the lust of war and battle. In trying to tame and to some extent hold it in check, the intelligence, its appointed keeper, has always enough to do. People may, if they please, call it the radical evil of human nature—a name which will at least serve those with whom a word stands for an explanation. I say, however, that it is the will to live, which, more and more embittered by the constant sufferings of existence, seeks to alleviate its own torment by causing torment in others. But in this way a man gradually develops in himself real cruelty and malice. The observation may also be added that as, according to Kant, matter subsists only through the antagonism of the powers of expansion and contraction, so human society subsists only by the antagonism of hatred, or anger, and fear. For there is a moment in the life of all of us when the malignity of our nature might perhaps make us murderers, if it were not accompanied by a due admixture of fear to keep it within bounds; and this fear, again, would make a man the sport and laughing stock of every boy, if anger were not lying ready in him, and keeping watch.

But it is Schadenfreude, a mischievous delight in the misfortunes of others, which remains the worst trait in human nature. It is a feeling which is closely akin to cruelty, and differs from it, to say the truth, only as theory from practice. In general, it may be said of it that it takes the place which pity ought to take—pity which is its opposite, and the true source of all real justice and charity.

Envy is also opposed to pity, but in another sense; envy, that is to say, is produced by a cause directly antagonistic to that which produces the delight in mischief. The opposition between pity and envy on the one hand, and pity and the delight in mischief on the other, rests, in the main, on the occasions which call them forth. In the case of envy it is only as a direct effect of the cause which excites it that we feel it at all. That is just the reason why envy, although it is a reprehensible feeling, still admits of some excuse, and is, in general, a very human quality; whereas the delight in
mischief is diabolical, and its taunts are the laughter of hell.

The delight in mischief, as I have said, takes the place which pity ought to take. Envy, on the contrary, finds a place only when there is no inducement to pity, or rather an inducement to its opposite; and it is just as this opposite that envy arises in the human breast; and so far, therefore, it may still be reckoned a human sentiment. Nay, I am afraid that no one will be found to be entirely free from it. For that a man should feel his own lack of things more bitterly at the sight of another's delight in the enjoyment of them, is natural; nay, it is inevitable; but this should not rouse his hatred of the man who is happier than himself. It is just this hatred, however, in which true envy consists. Least of all should a man be envious, when it is a question, not of the gifts of fortune, or chance, or another's favour, but of the gifts of nature; because everything that is innate in a man rests on a metaphysical basis, and possesses justification of a higher kind; it is, so to speak, given him by Divine grace. But, unhappily, it is just in the case of personal advantages that envy is most irreconcilable. Thus it is that intelligence, or even genius, cannot get on in the world without begging pardon for its existence, wherever it is not in a position to be able, proudly and boldly, to despise the world.

In other words, if envy is aroused only by wealth, rank, or power, it is often kept down by egoism, which perceive that, on occasion, assistance, enjoyment, support, protection, advancement, and so on, may be hoped for from the object of envy, or that at least by intercourse with him a man may himself win honour from the reflected light of his superiority; and here, too, there is the hope of one day attaining all those advantages himself. On the other hand, in the envy that is directed to natural gifts and personal advantages, like beauty in women, or intelligence in men, there is no consolation or hope of one kind or the other; so that nothing remains but to indulge a bitter and irreconcilable hatred of the person who possesses these privileges; and hence the only remaining desire is to take vengeance on him.

But here the envious man finds himself in an unfortunate
position; for all his blows fall powerless as soon as it is known that they come from him. Accordingly he hides his feelings as carefully as if they were secret sins, and so becomes an inexhaustible inventor of tricks and artifices and devices for concealing and masking his procedure, in order that, unperceived, he may wound the object of his envy. For instance, with an air of the utmost unconcern he will ignore the advantages which are eating his heart out; he will neither see them, nor know them, nor have observed or even heard of them, and thus make himself a master in the art of dissimulation. With great cunning he will completely overlook the man whose brilliant qualities are gnawing at his heart, and act as though he were quite an unimportant person; he will take no notice of him, and, on occasion, will have even quite forgotten his existence. But at the same time he will before all things endeavour by secret machination carefully to deprive those advantages of any opportunity of showing themselves and becoming known. Then out of his dark corner he will attack these qualities with censure, mockery, ridicule and calumny, like the toad which spurs its poison from a hole. No less will he enthusiastically praise unimportant people, or even indifferent or bad performances in the same sphere. In short, he will become a Proteas in stratagem, in order to wound others without showing himself. But what is the use of it? The trained eye recognizes him in spite of it all. He betrays himself, if by nothing else, by the way in which he timidly avoids and flies from the object of his envy, who stands the more completely alone, the more brilliant he is; and this is the reason why pretty girls have no friends of their own sex. He betrays himself, too, by the causeless hatred which he shows—a hatred which finds vent in a violent explosion at any circumstance however trivial, though it is often only the product of his imagination. How many such men there are in the world may be recognized by the universal praise of modesty, that is, of a virtue invented on behalf of dull and commonplace people. Nevertheless, it is a virtue which, by exhibiting the necessity for dealing considerately with the wretched plight of these people, is just what calls attention to it.
For our self-consciousness and our pride there can be nothing more flattering than the sight of envy lurking in its retreat and plotting its schemes; but never let a man forget that where there is envy there is hatred, and let him be careful not to make a false friend out of any envious person. Therefore it is important to our safety to lay envy bare; and a man should study to discover its tricks, as it is everywhere to be found and always goes about incognito; or, as I have said, like a venomous toad it lurks in dark corners. It deserves neither quarter nor sympathy; but as we can never reconcile it, let our rule of conduct be to scorn it with a good heart, and as our happiness and glory is torture to it, we may rejoice in its sufferings:

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\begin{align*}
\text{Den Neid wirst nimmer du versöhnen;} \\
\text{So magst du ihn getrost verhöhnen.} \\
\text{Dein Glück, dein Ruhm ist ihm ein Leiden:} \\
\text{Magst drum an seiner Quaal dich weiden.}
\end{align*}
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We have been taking a look at the depravity of man, and it is a sight which may well fill us with horror. But now we must cast our eyes on the misery of his existence; and when we have done so, and are horrified by that too, we must look back again at his depravity. We shall then find that they hold the balance to each other. We shall perceive the eternal justice of things; for we shall recognize that the world is itself the Last Judgment on it, and we shall begin to understand why it is that everything that lives must pay the penalty of its existence, first in living and then in dying. Thus the evil of the penalty accords with the evil of the sin—\textit{malum pænae} with \textit{malum culpæ}. From the same point of view we lose our indignation at that intellectual incapacity of the great majority of mankind which in life so often disgusts us. In this Sansara, as the Buddhists call it, human misery, human depravity and human folly correspond with one another perfectly, and they are of like magnitude. But if, on some special inducement, we direct our gaze to one of them, and survey it in particular, it seems to exceed the other two. This, however, is an illusion, and merely the effect of their colossal range.

All things proclaim this Sansara; more than all else, the world of mankind; in which, from a moral point of view,
villainy and baseness, and from an intellectual point of view, incapacity and stupidity, prevail to a horrifying extent. Nevertheless, there appear in it, although very spasmodically, and always as a fresh surprise, manifestations of honesty, of goodness, nay, even of nobility; and also of great intelligence, of the thinking mind, of genius. They never quite vanish, but like single points of light gleam upon us out of the great dark mass. We must accept them as a pledge that this *Sansara* contains a good and redeeming principle, which is capable of breaking through and of filling and freeing the whole of it.

The readers of my *Ethics* know that with me the ultimate foundation of morality is the truth which in the *Vedas* and the *Vedanta* receives its expression in the established, mystical formula, *Tat twam asi* (*This is thyself*), which is spoken with reference to every living thing, be it man or beast, and is called the *Mahavakya*, the great word.

Actions which proceed in accordance with this principle, such as those of the philanthropist, may indeed be regarded as the beginning of mysticism. Every benefit rendered with a pure intention proclaims that the man who exercises it acts in direct conflict with the world of appearance; for he recognizes himself as identical with another individual, who exists in complete separation from him. Accordingly, all disinterested kindness is inexplicable; it is a mystery; and hence in order to explain it, a man has to resort to all sorts of fictions. When Kant had demolished all other arguments for theism, he admitted one only, that it gave the best interpretation and solution of such mysterious actions, and of all others like them. He therefore allowed it to stand as a presumption unsusceptible indeed of theoretical proof, but valid from a practical point of view. I may, however, express my doubts whether he was quite serious about it. For to make morality rest on theism is really to reduce morality to egoism; although the English, it is true, as also the lowest classes of society with us, do not perceive the possibility of any other foundation for it.

The above-mentioned recognition of a man's own true being in another individual objectively presented to him, is exhibited
in a particularly beautiful and clear way in the cases in which a man, already destined to death beyond any hope of rescue, gives himself up to the welfare of others with great solicitude and zeal, and tries to save them. Of this kind is the well-known story of a servant who was bitten in a courtyard at night by a mad dog. In the belief that she was beyond hope, she seized the dog and dragged it into a stable, which she then locked, so that no one else might be bitten. Then again there is the incident in Naples, which Tischbein has immortalized in one of his aquarelles. A son, fleeing from the lava which is rapidly streaming towards the sea, is carrying his aged father on his back. When there is only a narrow strip of land left between the devouring elements, the father bids the son put him down, so that the son may save himself by flight, as otherwise both will be lost. The son obeys, and as he goes casts a glance of farewell on his father. This is the moment depicted. The historical circumstance which Scott represents in his masterly way in The Heart of Midlothian, Chapter II, is of a precisely similar kind; where of two delinquents condemned to death, the one who by his awkwardness caused the capture of the other, happily sets him free in the chapel by overpowering the guard after the execution-sermon, without at the same time making any attempt on his own behalf. Nay, in the same category must also be placed the scene which is represented in a common engraving, which may perhaps be objectionable to Western readers—I mean the one in which a soldier, kneeling to be shot, is trying by waving a cloth to frighten away his dog who wants to come to him.

In all these cases we see an individual in the face of his own immediate and certain destruction no longer thinking of saving himself, so that he may direct the whole of his efforts to saving someone else. How could there be a clearer expression of the consciousness that what is being destroyed is only a phenomenon, and that the destruction itself is only a phenomenon; that, on the other hand, the real being of the man who meets his death is untouched by that event, and lives on in the other man, in whom even now, as his action betrays, he so clearly perceives it to exist? For if this were not so, and it was his real being which was about to be annihilated, how could that
being spend its last efforts in showing such an ardent sympathy in the welfare and continued existence of another?

There are two different ways in which a man may become conscious of his own existence. On the one hand, he may have an empirical perception of it, as it manifests itself externally—something so small that it approaches vanishing point; set in a world which, as regards time and space, is infinite; one only of the thousand millions of human creatures who run about on this planet for a very brief period and are renewed every thirty years. On the other hand, by going down into the depths of his own nature, a man may become conscious that he is all in all; that, in fact, he is the only real being; and that, in addition, this real being perceives itself again in others, who present themselves from without, as though they formed a mirror of himself.

Of these two ways in which a man may come to know what he is, the first grasps the phenomenon alone, the mere product of the principle of individuation; whereas the second makes a man immediately conscious that he is the thing-in-itself. This is a doctrine in which, as regards the first way, I have Kant, and as regards both, I have the Vedas, to support me.

There is, it is true, a simple objection to the second method. It may be said to assume that one and the same being can exist in different places at the same time, and yet be complete in each of them. Although, from an empirical point of view, this is the most palpable impossibility—nay, absurdity—it is nevertheless perfectly true of the thing-in-itself. The impossibility and the absurdity of it, empirically, are only due to the forms which phenomena assume, in accordance with the principle of individuation. For the thing-in-itself, the will to live, exists whole and undivided in every being, even in the smallest, as completely as in the sum-total of all things that ever were or are or will be. This is why every being, even the smallest, says to itself, So long as I am safe, let the world perish—dum ego salvus sim, pereat mundus. And, in truth, even if only one individual were left in the world, and all the rest were to perish, the one that remained would still possess the whole self-being of the world, uninjured and undiminished, and would laugh at the destruction of the world as an illusion.
This conclusion *per impossibile* may be balanced by the counter-conclusion, which is on all fours with it, that if that last individual were to be annihilated, in and with him the whole world would be destroyed. It was in this sense that the mystic Angelus Silesius\(^1\) declared that God could not live for a moment without him, and that if he were to be annihilated, God must of necessity give up the ghost:

*Ich weiss dass ohne mich Gott nicht ein Nu kann leben;  
Werd' ich zunicht, er muss von Noth den Geist aufgeben.*

But the empirical point of view also to some extent enables us to perceive that it is true, or at least possible, that our self can exist in other beings whose consciousness is separated and different from our own. That this is so is shown by the experience of somnambulists. Although the identity of their ego is preserved throughout, they know nothing, when they awake, of all that a moment before they themselves said, did or suffered. So entirely is the individual consciousness a phenomenon that even in the same ego two consciousnesses can arise of which the one knows nothing of the other.

\(^1\) *Translator's Note.*—Angelus Silesius, *see Counsels and Maxims*, p. 39, note.
GOVERNMENT

It is a characteristic failing of the Germans to look in the clouds for what lies at their feet. An excellent example of this is furnished by the treatment which the idea of Natural Right has received at the hands of professors of philosophy. When they are called upon to explain those simple relations of human life which make up the substance of this right, such as Right and Wrong, Property, State, Punishment and so on, they have recourse to the most extravagant, abstract, remote and meaningless conceptions, and out of them build a Tower of Babel reaching to the clouds, and taking this or that form according to the special whim of the professor for the time being. The clearest and simplest relations of life, such as affect us directly, are thus made quite unintelligible, to the great detriment of the young people who are educated in such a school. These relations themselves are perfectly simple and easily understood—as the reader may convince himself if he will turn to the account which I have given of them in the Foundations of Morality, § 17, and in my chief work, bk. I, § 62. But at the sound of certain words, like Right, Freedom, the Good, Being—this nugatory infinitive of the copula—and many others of the same sort, the German’s head begins to swim, and falling straightway into a kind of delirium he launches forth into high-flown phrases which have no meaning whatever. He takes the most remote and empty conceptions, and strings them together artificially, instead of fixing his eyes on the facts, and looking at things and relations as they really are. It is these things and relations which supply the ideas of Right and Freedom, and give them the only true meaning that they possess.

The man who starts from the preconceived opinion that the conception of Right must be a positive one, and then attempts
to define it, will fail; for he is trying to grasp a shadow, to pursue a spectre, to search for what does not exist. The conception of Right is a negative one, like the conception of Freedom; its content is mere negation. It is the conception of Wrong which is positive; Wrong has the same significance as *injury*—*łasio*—in the widest sense of the term. An injury may be done either to a man’s person or to his property or to his honour; and accordingly a man’s rights are easy to define: every one has a right to do anything that injures no one else.

To have a right to do or claim a thing means nothing more than to be able to do or take or use it without thereby injuring any one else. *Simplex sigillum veri*. This definition shows how senseless many questions are; for instance, the question whether we have the right to take our own life. As far as concerns the personal claims which others may possibly have upon us, they are subject to the condition that we are alive, and fall to the ground when we die. To demand of a man, who does not care to live any longer for himself, that he should live on as a mere machine for the advantage of others, is an extravagant pretension.

Although men’s powers differ, their rights are alike. Their rights do not rest upon their powers, because Right is of a moral complexion; they rest on the fact that the same will to live shows itself in every man at the same stage of its manifestation. This, however, only applies to that original and abstract Right, which a man possesses as a man. The property, and also the honour, which a man acquires for himself by the exercise of his powers, depend on the measure and kind of power which he possesses, and so lend his Right a wider sphere of application. Here, then, equality comes to an end. The man who is better equipped, or more active, increases by adding to his gains, not his Right, but the number of the things to which it extends.

In my chief work¹ I have proved that the State in its essence is merely an institution existing for the purpose of protecting its members against outward attack or inward dissension. It follows from this that the ultimate ground on which the State

¹ Bk. II, ch. 47.
is necessary is the acknowledged lack of Right in the human race. If Right were there, no one would think of a State; for no one would have any fear that his rights would be impaired; and a mere union against the attacks of wild beasts or the elements would have very little analogy with what we mean by a State. From this point of view it is easy to see how dull and stupid are the philosophers who in pompous phrases represent that the State is the supreme end and flower of human existence. Such a view is the apotheosis of Philistinism.

If it were Right that ruled in the world, a man would have done enough in building his house, and would need no other protection than the right of possessing it, which would be obvious. But since Wrong is the order of the day, it is requisite that the man who has built his house should also be able to protect it. Otherwise his Right is *de facto* incomplete; the aggressor, that is to say, has the right of might—*Fäustrecht*; and this is just the conception of Right which Spinoza entertains. He recognizes no other. His words are: *unusquisque tantum juris habet quantum potentia valet,*\(^1\) each man has as much right as he has power. And again: *uniuscujusque jus potentia ejus definitur,* each man’s right is determined by his power.\(^2\) Hobbes seems to have started this conception of Right,\(^3\) and he adds the strange comment that the Right of the good Lord to all things rests on nothing but His omnipotence.

Now this is a conception of Right which, both in theory and in practice, no longer prevails in the civic world; but in the world in general, though abolished in theory, it continues to apply in practice. The consequences of neglecting it may be seen in the case of China. Threatened by rebellion within and foes without, this great empire is in a defenceless state and has to pay the penalty of having cultivated only the arts of peace and ignored the arts of war.

There is a certain analogy between the operations of nature and those of man which is of a peculiar but not fortuitous character, and is based on the identity of the will in both. When the herbivorous animals had taken their place in the

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\(^2\) *Ethics*, IV, xxxvii, 1.  
\(^3\) Particularly in a passage in the *De Cive*, I, § 14.
organic world, beasts of prey made their appearance—necessarily a late appearance—in each species, and proceeded to live upon them. Just in the same way, as soon as by honest toil and in the sweat of their faces men have won from the ground what is needed for the support of their societies, a number of individuals are sure to arise in some of these societies, who, instead of cultivating the earth and living on its produce, prefer to take their lives in their hands and risk health and freedom by falling upon those who are in possession of what they have honestly earned, and by appropriating the fruits of their labour. These are the beasts of prey in the human race; they are the conquering peoples whom we find everywhere in history, from the most ancient to the most recent times. Their varying fortunes, as at one moment they succeed and at another fail, make up the general elements of the history of the world. Hence Voltaire was perfectly right when he said that the aim of all war is robbery. That those who engage in it are ashamed of their doings is clear by the fact that governments loudly protest their reluctance to appeal to arms except for purposes of self-defence. Instead of trying to excuse themselves by telling public and official lies, which are almost more revolting than war itself, they should take their stand, as bold as brass, on Macchiavelli’s doctrine. The gist of it may be stated to be this: that whereas between one individual and another, and so far as concerns the law and morality of their relations, the principle, Don’t do to others what you wouldn’t like done to yourself, certainly applies, it is the converse of this principle which is appropriate in the case of nations and in politics: What you wouldn’t like done to yourself, do to others. If you do not want to be put under a foreign yoke, take time by the forelock, and put your neighbour under it himself; whenever, that is to say, his weakness offers you the opportunity. For if you let the opportunity pass, it will desert one day to the enemy’s camp and offer itself there. Then your enemy will put you under his yoke; and your failure to grasp the opportunity may be paid for, not by the generation which was guilty of it, but by the next. This Macchiavellian principle is always a much more decent cloak for the lust of robbery than the rags of very obvious lies in a speech from the head
of the State; lies, too, of a description which recalls the well-known story of the rabbit attacking the dog. Every State looks upon its neighbours as at bottom a horde of robbers, who will fall upon it as soon as they have the opportunity.

Between the serf, the farmer, the tenant, and the mortgagee, the difference is rather one of form than of substance. Whether the peasant belongs to me, or the land on which he has to get a living; whether the bird is mine, or its food, the tree or its fruit, is a matter of little moment; for, as Shakespeare makes Shylock say:

You take my life
When you do take the means whereby I live.

The free peasant has, indeed, the advantage that he can go off and seek his fortune in the wide world; whereas the serf who is attached to the soil, glebæ adscriptus, has an advantage which is perhaps still greater, that when failure of crops or illness, old age or incapacity, render him helpless, his master must look after him, and so he sleeps well at night; whereas, if the crops fail, his master tosses about on his bed trying to think how he is to procure bread for his men. As long ago as Menander it was said that it is better to be the slave of a good master than to live miserably as a freeman. Another advantage possessed by the free is, that if they have any talents they can improve their position; but the same advantage is not wholly withheld from the slave. If he proves himself useful to his master by the exercise of any skill, he is treated accordingly; just as in ancient Rome, mechanics, foremen of workshops, architects, nay, even doctors, were generally slaves.

Slavery and poverty, then, are only two forms, I might almost say only two names, of the same thing, the essence of which is that a man's physical powers are employed, in the main, not for himself but for others; and this leads partly to his being over-loaded with work, and partly to his getting scanty satisfaction for his needs. For Nature has given a man only as much physical power as will suffice, if he exerts it in moderation, to gain a sustenance from the earth. No great superfluity of power is his. If, then, a not inconsiderable
number of men are relieved from the common burden of sustaining the existence of the human race, the burden of the remainder is augmented, and they suffer. This is the chief source of the evil which under the name of slavery, or under the name of the proletariat, has always oppressed the great majority of the human race.

But the more remote cause of it is luxury. In order, it may be said, that some few persons may have what is unnecessary, superfluous, and the product of refinement—nay, in order that they may satisfy artificial needs—a great part of the existing powers of mankind has to be devoted to this object, and therefore withdrawn from the production of what is necessary and indispensable. Instead of building cottages for themselves, thousands of men build mansions for a few. Instead of weaving coarse materials for themselves and their families, they make fine cloths, silk, or even lace, for the rich, and in general manufacture a thousand objects of luxury for their pleasure. A great part of the urban population consists of workmen who make these articles of luxury; and for them and those who give them work the peasants have to plough and sow and look after the flocks as well as for themselves, and thus have more labour than Nature originally imposed upon them. Moreover, the urban population devotes a great deal of physical strength and a great deal of land, to such things as wine, silk, tobacco, hops, asparagus and so on, instead of to corn, potatoes and cattle-breeding. Further, a number of men are withdrawn from agriculture and employed in ship-building and seafaring, in order that sugar, coffee, tea and other goods may be imported. In short, a large part of the powers of the human race is taken away from the production of what is necessary, in order to bring what is superfluous and unnecessary within the reach of a few. As long therefore as luxury exists, there must be a corresponding amount of overwork and misery, whether it takes the name of poverty or of slavery. The fundamental difference between the two is that slavery originates in violence, and poverty in craft. The whole unnatural condition of society—the universal struggle to escape from misery, the sea-trade attended with so much loss of life, the complicated interests of commerce, and finally the wars to
which it all gives rise—is due, only and alone, to luxury, which
gives no happiness even to those who enjoy it, nay, makes
them ill and bad-tempered. Accordingly it looks as if the most
effective way of alleviating human misery would be to diminish
luxury, or even abolish it altogether.

There is unquestionably much truth in this train of thought.
But the conclusion at which it arrives is refuted by an argu-
ment possessing this advantage over it—that it is confirmed
by the testimony of experience. A certain amount of work is
devoted to purposes of luxury. What the human race loses
in this way in the muscular power which would otherwise be
available for the necessities of existence, is gradually made
up to it a thousandfold by the nervous power, which, in a
chemical sense, is thereby released. And since the intelligence
and sensibility which are thus promoted are on a higher level
than the muscular irritability which they supplant, so the
achievements of mind exceed those of the body a thousandfold.
One wise counsel is worth the work of many hands:

Ος ἐν σοφον βουλεύμα τὰς πόλλων χειρὰς νικᾷ.

A nation of nothing but peasants would do little in the way
of discovery and invention; but idle hands make active heads.
Science and the Arts are themselves the children of luxury,
and they discharge their debt to it. The work which they do
is to perfect technology in all its branches, mechanical,
chemical and physical; an art which in our days has brought
machinery to a pitch never dreamt of before, and in particular
has, by steam and electricity, accomplished things, the like
of which would, in earlier ages, have been ascribed to the
agency of the devil. In manufactures of all kinds, and to some
extent in agriculture, machines now do a thousand times more
than could ever have been done by the hands of all the well-
to-do, educated, and professional classes, and could ever have
been attained if all luxury had been abolished and every one
had returned to the life of a peasant. It is by no means the
rich alone, but all classes, who derive benefit from these
industries. Things which in former days hardly anyone could
afford are now cheap and abundant, and even the lowest
classes are much better off in point of comfort. In the Middle
Ages a King of England once borrowed a pair of silk stockings from one of his lords, so that he might wear them in giving an audience to the French ambassador. Even Queen Elizabeth was greatly pleased and astonished to receive a pair as a New Year's present; to-day every shopman has them. Fifty years ago ladies wore the kind of calico gowns which servants wear now. If mechanical science continues to progress at the same rate for any length of time, it may end by saving human labour almost entirely, just as horses are even now being largely superseded by machines. For it is possible to conceive that intellectual culture might in some degree become general in the human race; and this would be impossible as long as bodily labour was incumbent on any great part of it. Muscular irritability and nervous sensibility are always and everywhere, both generally and particularly, in antagonism; for the simple reason that it is one and the same vital power which underlies both. Further, since the arts have a softening effect on character, it is possible that quarrels great and small, wars and duels, will vanish from the world; just as both have become much rarer occurrences. However, it is not my object here to write a Utopia.

But apart from all this, the arguments used above in favour of the abolition of luxury and the uniform distribution of all bodily labour are open to the objection that the great mass of mankind, always and everywhere, cannot do without leaders, guides and counsellors, in one shape or another, according to the matter in question; judges, governors, generals, officials, priests, doctors, men of learning, philosophers, and so on, are all a necessity. Their common task is to lead the race, for the greater part so incapable and perverse, through the labyrinth of life, of which each of them according to his position and capacity has obtained a general view, be his range wide or narrow. That these guides of the race should be permanently relieved of all bodily labour as well as of all vulgar need and discomfort; nay, that in proportion to their much greater achievements they should necessarily own and enjoy more than the common man, is natural and reasonable. Great merchants should also be included in the same privileged class, whenever they make far-sighted preparations for national needs.
The question of the sovereignty of the people is at bottom the same as the question whether any man can have an original right to rule a people against its will. How that proposition can be reasonably maintained, I do not see. The people, it must be admitted, is sovereign; but it is a sovereign who is always a minor. It must have permanent guardians, and it can never exercise its rights itself, without creating dangers of which no one can foresee the end; especially as, like all minors, it is very apt to become the sport of designing sharpers, in the shape of what are called demagogues.

Voltaire remarks that the first man to become a king was a successful soldier. It is certainly the case that all princes were originally victorious leaders of armies, and for a long time it was as such that they bore sway. On the rise of standing armies, princes began to regard their people as a means of sustaining themselves and their soldiers, and treated them, accordingly, as though they were a herd of cattle, which had to be tended in order that it might provide wool, milk, and meat. The why and wherefore of all this, as I shall presently show in detail, is the fact that originally it was not right, but might, that ruled in the world. Might has the advantage of having been first in the field. That is why it is impossible to do away with it and abolish it altogether; it must always have its place; and all that a man can wish or ask is that it should be found on the side of right and associated with it. Accordingly says the prince to his subjects: "I rule you in virtue of the power which I possess. But, on the other hand, it excludes that of anyone else, and I shall suffer none but my own, whether it comes from without, or arises within by one of you trying to oppress another. In this way, then, you are protected." The arrangement was carried out; and just because it was carried out, the old idea of kingship developed with time and progress into quite a different idea, and put the other one in the background, where it may still be seen, now and then, flitting about like a spectre. Its place has been taken by the idea of the king as father of his people, as the firm and unshakable pillar which alone supports and maintains the whole organization of law and order, and con-
sequently the rights of every man. But a king can accomplish this only by inborn prerogative which reserves authority to him and to him alone—an authority which is supreme, indubitable, and beyond all attack, nay, to which every one renders instinctive obedience. Hence the king is rightly said to rule "by the grace of God." He is always the most useful person in the State, and his services are never too dearly repaid by any Civil List, however heavy.

But even as late a writer as Macchiavelli was so decidedly imbued with the earlier or mediaeval conception of the position of a prince that he treats it as a matter which is self-evident: he never discusses it, but tacitly takes it as the presupposition and basis of his advice. It may be said generally that his book is merely the theoretical statement and consistent and systematic exposition of the practice prevailing in his time. It is the novel statement of it in a complete theoretical form that lends it such a poignant interest. The same thing, I may remark in passing, applies to the immortal little work of La Rocheaufcauld, who, however, takes private and not public life for his theme, and offers, not advice, but observations. The title of this fine little book is open, perhaps, to some objection: the contents are not, as a rule, either maxims or reflections, but apercus; and that is what they should be called. There is much, too, in Macchiavelli that will be found also to apply to private life.

Right in itself is powerless; in nature it is Might that rules. To enlist might on the side of right, so that by means of it right may rule, is the problem of statesmanship. And it is indeed a hard problem, as will be obvious if we remember that almost every human breast is the seat of an egoism which has no limits, and is usually associated with an accumulated store of hatred and malice; so that at the very start feelings of enmity largely prevail over those of friendship. We have also to bear in mind that it is many millions of individuals so constituted who have to be kept in the bonds of law and order,

1 We read in Stobæus, Florilegium, ch. xliiv. 41, of a Persian custom, by which, whenever a king died, there was a five days' anarchy, in order that people might perceive the advantage of having kings and laws.
peace and tranquility; whereas originally every one had a right to say to every one else: *I am just as good as you are!* A consideration of all this must fill us with surprise that on the whole the world pursues its way so peacefully and quietly, and with so much law and order, as we see to exist. It is the machinery of State which alone accomplishes it. For it is physical power alone which has any direct action on men; constituted as they generally are, it is for physical power alone that they have any feeling or respect.

If a man would convince himself by experience that this is the case, he need do nothing but remove all compulsion from his fellows, and try to govern them by clearly and forcibly representing to them what is reasonable, right, and fair, though at the same time it may be contrary to their interests. He would be laughed to scorn; and as things go, that is the only answer he would get. It would soon be obvious to him that moral force alone is powerless. It is, then, physical force alone which is capable of securing respect. Now this force ultimately resides in the masses, where it is associated with ignorance, stupidity and injustice. Accordingly the main aim of statesmanship in these difficult circumstances is to put physical force in subjection to mental force—to intellectual superiority, and thus to make it serviceable. But if this aim is not itself accompanied by justice and good intentions, the result of the business, if it succeeds, is that the State so erected consists of knaves and fools, the deceivers and the deceived. That this is the case, is made gradually evident by the progress of intelligence amongst the masses, however much it may be repressed; and it leads to revolution. But if, contrarily, intelligence is accompanied by justice and good intentions, there arises a State as perfect as the character of human affairs will allow. It is very much to the purpose if justice and good intentions not only exist, but are also demonstrable and openly exhibited, and can be called to account publicly, and be subject to control. Care must be taken, however, lest the resulting participation of many persons in the work of government should affect the unity of the State, and inflict a loss of strength and concentration on the power by which its home and foreign affairs have to be administered. This is what almost always
happens in republics. To produce a constitution which should satisfy all these demands would accordingly be the highest aim of statesmanship. But, as a matter of fact, statesmanship has to consider other things as well. It has to reckon with the people as they exist, and their national peculiarities. This is the raw material on which it has to work, and the ingredients of that material will always exercise a great effect on the completed scheme.

- Statesmanship will have achieved a good deal if it so far attains its object as to reduce wrong and injustice in the community to a minimum. To banish them altogether, and to leave no trace of them, is merely the ideal to be aimed at; and it is only approximately that it can be reached. If they disappear in one direction, they creep in again in another; for wrong and injustice lie deeply rooted in human nature. Attempts have been made to attain the desired aim by artificial constitutions and systematic codes of law; but they are not in complete touch with the facts—they remain an asymptote, for the simple reason that hard and fast conceptions never embrace all possible cases, and cannot be made to meet individual instances. Such conceptions resemble the stones of a mosaic rather than the delicate shading in a picture. Nay, more: all experiments in this matter are attended with danger; because the material in question, namely, the human race, is the most difficult of all material to handle. It is almost as dangerous as an explosive.

No doubt it is true that in the machinery of the State the freedom of the press performs the same function as a safety-valve in other machinery; for it enables all discontent to find a voice; nay, in doing so, the discontent exhausts itself if it has not much substance; and if it has, there is an advantage in recognizing it betimes and applying the remedy. This is much better than to repress the discontent, and let it simmer and ferment, and go on increasing until it ends in an explosion. On the other hand, the freedom of the press may be regarded as a permission to sell poison—poison for the heart and the mind. There is no idea so foolish but that it cannot be put into the heads of the ignorant and incapable multitude especially if the idea holds out some prospect of any gain or
advantage. And when a man has got hold of any such idea, what is there that he will not do? I am, therefore, very much afraid that the danger of a free press outweighs its utility, particularly where the law offers a way of redressing wrongs. In any case, however, the freedom of the press should be governed by a very strict prohibition of all and every anonymity.

Generally, indeed, it may be maintained that right is of a nature analogous to that of certain chemical substances, which cannot be exhibited in a pure and isolated condition, but at the most only with a small admixture of some other substance, which serves as a vehicle for them, or gives them the necessary consistency; such as fluorine, or even alcohol, or prussic acid. Pursuing the analogy we may say that right, if it is to gain a footing in the world and really prevail, must of necessity be supplemented by a small amount of arbitrary force, in order that, notwithstanding its merely ideal and therefore ethereal nature, it may be able to work and subsist in the real and material world, and not evaporate and vanish into the clouds, as it does in Hesiod. Birthright of every description, all heritable privileges, every form of national religion, and so on, may be regarded as the necessary chemical base or alloy; inasmuch as it is only when right has some such firm and actual foundation that it can be enforced and consistently vindicated. They form for right a sort of ὁσ ὑπὸ

Linnæus adopted a vegetable system of an artificial and arbitrary character. It cannot be replaced by a natural one, no matter how reasonable the change might be, or how often it has been attempted to make it, because no other system could ever yield the same certainty and stability of definition. Just in the same way the artificial and arbitrary basis on which, as has been shown, the constitution of a State rests, can never be replaced by a purely natural basis. A natural basis would aim at doing away with the conditions that have been mentioned: in the place of the privileges of birth it would put those of personal merit; in the place of the national religion, the results of rationalistic inquiry, and so on. However agreeable to reason this might all prove, the change could
not be made; because a natural basis would lack that certainty
and fixity of definition which alone secures the stability of the
commonwealth. A constitution which embodied abstract right
alone would be an excellent thing for natures other than
human; but since the great majority of men are extremely
egoistic, unjust, inconsiderate, deceitful, and sometimes even
malicious; since in addition they are endowed with very scanty
intelligence, there arises the necessity for a power that shall
be concentrated in one man, a power that shall be above all
law and right, and be completely irresponsible, nay, to which
everything shall yield, as to something that is regarded as a
creature of a higher kind, a ruler by the grace of God. It is
only thus that men can be permanently held in check and
governed.

The United States of North America exhibit the attempt
to proceed without any such arbitrary basis; that is to say, to
allow abstract right to prevail pure and unalloyed. But the
result is not attractive. For with all the material prosperity
of the country what do we find? The prevailing sentiment is
a base Utilitarianism with its inevitable companion, ignorance;
and it is this that has paved the way for a union of stupid
Anglican bigotry, foolish prejudice, coarse brutality, and a
childish veneration of women. Even worse things are the order
of the day: most iniquitous oppression of the black freedmen,
lynch law, frequent assassination often committed with entire
impunity, duels of a savagery elsewhere unknown, now and
then open scorn of all law and justice, repudiation of public
debts, abominable political rascality towards a neighbouring
State, followed by a mercenary raid on its rich territory—
afterwards sought to be excused, on the part of the chief
authority of the State, by lies which every one in the country
knew to be such and laughed at—an ever-increasing ochlo-
cracy, and finally all the disastrous influence which this
abnegation of justice in high quarters must have exercised
on private morals. This specimen of a pure constitution on
the obverse side of the planet says very little for republics
in general, but still less for the imitations of it in Mexico,
Guatemala, Columbia and Peru.

A peculiar disadvantage attaching to republics—and one
that might not be looked for—is that in this form of govern-
ment it must be more difficult for men of ability to attain high
position and exercise direct political influence than in the case
of monarchies. For always and everywhere and under all
circumstances there is a conspiracy, or instinctive alliance,
against such men on the part of all the stupid, the weak, and
the commonplace; they look upon such men as their natural
enemies, and they are firmly held together by a common fear
of them. There is always a numerous host of the stupid and
the weak, and in a republican constitution it is easy for them
to suppress and exclude the men of ability, so that they may
not be outflanked by them. They are fifty to one; and here all
have equal rights at the start.

In a monarchy, on the other hand, this natural and universal
league of the stupid against those who are possessed of intel-
lectual advantages is a onesided affair; it exists only from
below, for in a monarchy talent and intelligence receive a
natural advocacy and support from above. In the first place,
the position of the monarch himself is much too high and too
firm for him to stand in fear of any sort of competition. In the
next place, he serves the State more by his will than by his
intelligence; for no intelligence could ever be equal to all the
demands that would in his case be made upon it. He is there-
fore compelled to be always availing himself of other men’s
intelligence. Seeing that his own interests are securely bound
up with those of his country; that they are inseparable from
them and one with them, he will naturally give the preference
to the best men, because they are his most serviceable instru-
ments, and he will bestow his favour upon them—as soon,
that is, as he can find them; which is not so difficult, if only
an honest search be made. Just in the same way even ministers
of State have too much advantage over rising politicians to
need to regard them with jealousy; and accordingly for
analogous reasons they are glad to single out distinguished
men and set them to work, in order to make use of their
powers for themselves. It is in this way that intelligence has
always under a monarchical government a much better chance
against its irreconcilable and ever-present foe, stupidity; and
the advantage which it gains is very great.
In general, the monarchical form of government is that which is natural to man; just as it is natural to bees and ants, to a flight of cranes, a herd of wandering elephants, a pack of wolves seeking prey in common, and many other animals, all of which place one of their number at the head of the business in hand. Every business in which men engage, if it is attended with danger—every campaign, every ship at sea—must also be subject to the authority of one commander; everywhere it is one will that must lead. Even the animal organism is constructed on a monarchical principle: it is the brain alone which guides and governs, and exercises the hegemony. Although heart, lungs, and stomach contribute much more to the continued existence of the whole body, these philistines cannot on that account be allowed to guide and lead. That is a business which belongs solely to the brain; government must proceed from one central point. Even the solar system is monarchical. On the other hand, a republic is as unnatural as it is unfavourable to the higher intellectual life and the arts and sciences. Accordingly we find that everywhere in the world, and at all times, nations, whether civilized or savage, or occupying a position between the two, are always under monarchical government. The rule of many, as Homer said, is not a good thing: let there be one ruler, one king:

\[ \text{Oùk ãγαθὸν πολυκοιράνη ἕις κοίρανος ἔστω.} \]
\[ \text{eis βασιλεὺς.} \]

How would it be possible that, everywhere and at all times, we should see many millions of people, nay, even hundreds of millions, become the willing and obedient subjects of one man, sometimes even one woman, and provisionally, even, of a child, unless there were a monarchical instinct in men which drove them to it, as the form of government best suited to them? This arrangement is not the product of reflection. Everywhere one man is king, and for the most part his dignity is hereditary. He is, as it were, the personification, the monogram, of the whole people, which attains an individuality in him. In this sense he can rightly say: \text{l’état c’est moi.} It is precisely for this reason that in Shakespeare’s historical plays

\[1 \text{Iliad, II, 204.}\]
the kings of England and France mutually address each other as *France* and *England*, and the Duke of Austria goes by the name of his country. It is as though the kings regarded themselves as the incarnation of their nationalities. It is all in accordance with human nature; and for this very reason the hereditary monarch cannot separate his own welfare and that of his family from the welfare of his country; as, on the other hand, mostly happens when the monarch is elected, as, for instance, in the States of the Church. The Chinese can conceive of a monarchical government only; what a republic is, they utterly fail to understand. When a Dutch legation was in China in the year 1658, it was obliged to represent that the Prince of Orange was their king, as otherwise the Chinese would have been inclined to take Holland for a nest of pirates living without any lord or master.  

Stobæus, in a chapter in his *Florilegium*, at the head of which he wrote *That monarchy is best*, collected the best of the passages in which the ancients explained the advantages of that form of government. In a word, republics are unnatural and artificial; they are the product of reflection. Hence it is that they occur only as rare exceptions in the whole history of the world. There were the small Greek republics, the Roman and the Carthaginian; but they were all rendered possible by the fact that five-sixths, perhaps even seven-eighths, of the population consisted of slaves. In the year 1840, even in the United States, there were three million slaves to a population of sixteen millions. Then, again, the duration of the republics of antiquity, compared with that of monarchies, was very short. Republics are very easy to found, and very difficult to maintain, while with monarchies it is exactly the reverse. If it is Utopian schemes that are wanted, I say this: the only solution of the problem would be a despotism of the wise and the noble, of the true aristocracy and the genuine nobility, brought about by the method of generation—that is, by the marriage of the noblest

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1 *Translator's Note.—*The reader will recollect that Schopenhauer was writing long before the Papal territories were absorbed into the kingdom of Italy.

men with the cleverest and most intellectual women. This is
my Utopia, my Republic of Plato.

Constitutional kings are undoubtedly in much the same
position as the gods of Epicurus, who sit up on high in undisturbed bliss and tranquillity, and do not meddle with human
affairs. Just now they are the fashion. In every German
duodecimo-principality a parody of the English constitution
is set up, quite complete, from Upper and Lower Houses down
to the Habeas Corpus Act and trial by jury. These institutions,
which proceed from English character and English circum-
stances, and presuppose both, are natural and suitable to the
English people. It is just as natural to the German people to
be split up into a number of different stocks, under a similar
number of ruling Princes, with an Emperor over them all,
who maintains peace at home, and represents the unity of the
State abroad. It is an arrangement which has proceeded from
German character and German circumstances. I am of opinion
that if Germany is not to meet with the same fate as Italy,
it must restore the imperial crown, which was done away with
by its arch-enemy, the first Napoleon; and it must restore it
as effectively as possible. For German unity depends on it,
and without the imperial crown it will always be merely
nominal, or precarious. But as we no longer live in the days
of Günther of Schwarzburg, when the choice of Emperor was
a serious business, the imperial crown ought to go alternately
to Prussia and to Austria, for the life of the wearer. In any
case, the absolute sovereignty of the small States is illusory.
Napoleon I did for Germany what Otto the Great did for
Italy: he divided it into small, independent States, on the
principle, divide et impera.

The English show their great intelligence, amongst other
ways, by clinging to their ancient institutions, customs and
usages, and by holding them sacred, even at the risk of carrying
this tenacity too far, and making it ridiculous. They hold them
sacred for the simple reason that those institutions and customs

1 Translator's Note.—Here, again, it is hardly necessary to say that
Schopenhauer, who died in 1860, and wrote this passage at least some
years previously, cannot be referring to any of the events which culminated
in 1870. The whole passage forms a striking illustration of his political
sagacity.
are not the invention of an idle head, but have grown up gradually by the force of circumstance and the wisdom of life itself, and are therefore suited to them as a nation. On the other hand, the German Michel\(^1\) allows himself to be persuaded by his schoolmaster that he must go about in an English dress-coat, and that nothing else will do. Accordingly he has bullied his father into giving it to him; and with his awkward manners this ungainly creature presents in it a sufficiently ridiculous figure. But the dress-coat will some day be too tight, for him and inconvenience him. It will not be very long before he feels it in trial by jury. This institution arose in the most barbarous period of the Middle Ages—the times of Alfred the Great, when the ability to read and write exempted a man from the penalty of death. It is the worst of all criminal procedures. Instead of judges, well versed in law and of great experience, who have grown grey in daily unravelling the tricks and wiles of thieves, murderers and rascals of all sorts, and so are well able to get at the bottom of things, it is gossiping tailors and tanners who sit in judgment; it is their coarse, crude, unpractised, and awkward intelligence, incapable of any sustained attention, that is called upon to find out the truth from a tissue of lies and deceit. All the time, moreover, they are thinking of their cloth and their leather, and longing to be at home; and they have absolutely no clear notion at all of the distinction between probability and certainty. It is with this sort of a calculus of probabilities in their stupid heads that they confidently undertake to seal a man’s doom.

The same remark is applicable to them which Dr. Johnson made of a court-martial in which he had little confidence, summoned to decide a very important case. He said that perhaps there was not a member of it who, in the whole course of his life, had ever spent an hour by himself in

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\(^1\) Translator’s Note.—It may be well to explain that “Michel” is sometimes used by the Germans as a nickname of their nation, corresponding to “John Bull” as a nickname of the English. Flügel in his German-English Dictionary declares that *der deutsche Michel* represents the German nation as an honest, blunt, unsuspicious fellow, who easily allows himself to be imposed upon, even, he adds, with a touch of patriotism, “by those who are greatly his inferiors in point of strength and real worth.”

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balancing probabilities. Can any one imagine that the tailor and the tanner would be impartial judges? What! the vicious multitude impartial! as if partiality were not ten times more to be feared from men of the same class as the accused, than from judges who knew nothing of him personally, lived in another sphere altogether, were irremovable, and conscious of the dignity of their office. But to let a jury decide on crimes against the State and its head, or on misdemeanours of the press, is in a very real sense to set the fox to keep the geese.

Everywhere and at all times there has been much discontent with governments, laws and public regulations; for the most part, however, because men are always ready to make institutions responsible for the misery inseparable from human existence itself; which is, to speak mythically, the curse that was laid on Adam, and through him on the whole race. But never has that delusion been proclaimed in a more mendacious and impudent manner than by the demagogues of the Jetztzeit—of the day we live in. As enemies of Christianity, they are, of course, optimists: to them the world is its own end and object, and accordingly in itself, that is to say, in its own natural constitution, it is arranged on the most excellent principles, and forms a regular habitation of bliss. The enormous and glaring evils of the world they attribute wholly to governments: if governments, they think, were to do their duty, there would be a heaven upon earth; in other words, all men could eat, drink, propagate and die, free from trouble and want. This is what they mean when they talk of the world being “its own end and object”; this is the goal of that “perpetual progress of the human race,” and the other fine things which they are never tired of proclaiming.

Formerly it was faith which was the chief support of the throne; nowadays it is credit. The Pope himself is scarcely more concerned to retain the confidence of the faithful than to make his creditors believe in his own good faith. If in times past it was the guilty debt of the world which was lamented, now it is the financial debts of the world which arouse dismay. Formerly it was the Last Day which was prophesied; now it is the σεισαξθεία, the great repudiation, the universal bank-

1 Boswell's Johnson, 1780, σεισαξθεία, the great repudiation, the universal bank-
ruptcy of the nations, which will one day happen; although the prophet, in this as in the other case, entertains a firm hope that he will not live to see it himself.

From an ethical and a rational point of view, the right of possession rests upon an incomparably better foundation than the right of birth; nevertheless, the right of possession is allied with the right of birth and has come to be part and parcel of it, so that it would hardly be possible to abolish the right of birth without endangering the right of possession. The reason of this is that most of what a man possesses he inherited, and therefore holds by a kind of right of birth; just as the old nobility bear the names only of their hereditary estates, and by the use of those names do no more than give expression to the fact that they own the estates. Accordingly all owners of property if, instead of being envious, they were wise, ought also to support the maintenance of the rights of birth.

The existence of a nobility has, then, a double advantage: it helps to maintain, on the one hand, the rights of possession, and, on the other, the right of birth belonging to the king. For the king is the first nobleman in the country, and, as a general rule, he treats the nobility as his humble relations, and regards them quite otherwise than the commoners, however trusty and well-beloved. It is quite natural, too, that he should have more confidence in those whose ancestors were mostly the first ministers, and always the immediate associates, of his own. A nobleman, therefore, appeals with reason to the name he bears, when, on the occurrence of anything to rouse distrust, he repeats his assurance of fidelity and service to the king. A man's character, as my readers are aware, assuredly comes to him from his father. It is a narrow-minded and ridiculous thing not to consider whose son a man is.
FREE-WILL AND FATALISM

No thoughtful man can have any doubt, after the conclusions reached in my prize-essay on Moral Freedom, that such freedom is to be sought, not anywhere in nature, but outside of it. The only freedom that exists is of a metaphysical character. In the physical world freedom is an impossibility. Accordingly, while our several actions are in no wise free, every man's individual character is to be regarded as a free act. He is such and such a man, because once for all it is his will to be that man. For the will itself, and in itself, and also in so far as it is manifest in an individual, and accordingly constitutes the original and fundamental desires of that individual, is independent of all knowledge, because it is antecedent to such knowledge. All that it receives from knowledge is the series of motives by which it successively develops its nature and makes itself cognizable or visible; but the will itself, as something that lies beyond time, and so long as it exists at all, never changes. Therefore every man, being what he is and placed in the circumstances which for the moment obtain, but which on their part also arise by strict necessity, can absolutely never do anything else than just what at that moment he does do. Accordingly, the whole course of a man's life, in all its incidents great and small, is as necessarily pre-determined as the course of a clock.

The main reason of this is that the kind of metaphysical free act which I have described tends to become a knowing consciousness—a perceptive intuition, which is subject to the forms of space and time. By means of those forms the unity and indivisibility of the act are represented as drawn asunder into a series of states and events, which are subject to the Principle of Sufficient Reason in its four forms—and it is this that is meant by necessity. But the result of it all assumes a
moral complexion. It amounts to this, that by what we do we know what we are, and by what we suffer we know what we deserve.

Further, it follows from this that a man’s individuality does not rest upon the principle of individuation alone, and therefore is not altogether phenomenal in its nature. On the contrary, it has its roots in the thing-in-itself, in the will which is the essence of each individual. The character of this individual is itself individual. But how deep the roots of individuality extend is one of the questions which I do not undertake to answer.

In this connection it deserves to be mentioned that even Plato, in his own way, represented the individuality of a man as a free act.\(^1\) He represented him as coming into the world with a given tendency, which was the result of the feelings and character already attaching to him in accordance with the doctrine of metempsychosis. The Brahmin philosophers also express the unalterable fixity of innate character in a mystical fashion. They say that Brahma, when a man is produced, engraves his doings and sufferings in written characters on his skull, and that his life must take shape in accordance therewith. They point to the jagged edges in the sutures of the skull-bones as evidence of this writing; and the purport of it, they say, depends on his previous life and actions. The same view appears to underlie the Christian, or rather, the Pauline, dogma of Predestination.

But this truth, which is universally confirmed by experience, is attended with another result. All genuine merit, moral as well as intellectual, is not merely physical, or empirical in its origin, but metaphysical; that is to say, it is given \(à\) priori and not \(à\) posteriori; in other words, it is innate and is not acquired, and therefore its source is not a mere phenomenon, but the thing-in-itself. Hence it is that every man achieves only that which is irrevocably established in his nature, or is born with him. Intellectual capacity needs, it is true, to be developed, just as many natural products need to be cultivated in order that we may enjoy or use them; but just as in the case of a natural product no cultivation can take the place of original

\(^1\) Phædrus and Laws, bk. X.
material, neither can it do so in the case of intellect. That is the reason why qualities which are merely acquired, or learned, or enforced—that is, qualities à posteriori, whether moral or intellectual—are not real or genuine, but superficial only, and possessed of no value. This is a conclusion of true metaphysics, and experience teaches the same lesson to all who can look below the surface. Nay, it is proved by the great importance which we all attach to such innate characteristics as physiognomy and external appearance, in the case of a man who is at all distinguished; and that is why we are so curious to see him. Superficial people, to be sure—and, for very good reasons, commonplace people too—will be of the opposite opinion; for if anything fails them they will thus be enabled to console themselves by thinking that it is still to come.

The world, then, is not merely a battlefield where victory and defeat receive their due recompense in a future state. No! the world is itself the Last Judgment on it. Every man carries with him the reward and the disgrace that he deserves; and this is no other than the doctrine of the Brahmins and Buddhists as it is taught in the theory of metempsychosis.

The question has been raised, What two men would do, who lived a solitary life in the wilds and met each other for the first time. Hobbes, Pufendorf, and Rousseau have given different answers. Pufendorf believed that they would approach each other as friends; Hobbes, on the contrary, as enemies; Rousseau, that they would pass each other by in silence. All three are both right and wrong. This is just a case in which the incalculable difference that there is in innate moral disposition between one individual and another would make its appearance. The difference is so strong that the question here raised might be regarded as the standard and measure of it. For there are men in whom the sight of another man at once rouses a feeling of enmity, since their inmost nature exclaims at once: That is not me! There are others in whom the sight awakens immediate sympathy; their inmost nature says: That is me over again! Between the two there are countless degrees. That in this most important matter we are so totally different is a great problem, nay, a mystery.

In regard to this a priori nature of moral character there
is matter for varied reflection in a work by Bastholm, a Danish writer, entitled *Historical Contributions to the Knowledge of Man in the Savage State*. He is struck by the fact that intellectual culture and moral excellence are shown to be entirely independent of each other, inasmuch as one is often found without the other. The reason of this, as we shall find, is simply that moral excellence in no wise springs from reflection, which is developed by intellectual culture, but from the will itself, the constitution of which is innate and not susceptible in itself of any improvement by means of education. Bastholm represents most nations as very vicious and immoral; and on the other hand he reports that excellent traits of character are found amongst some savage peoples; as, for instance, amongst the Orotchyses, the inhabitants of the island Savu, the Tunguses, and the Pelew islanders. He thus attempts to solve the problem, How it is that some tribes are so remarkably good, when their neighbours are all bad.

It seems to me that the difficulty may be explained as follows: Moral qualities, as we know, are heritable, and an isolated tribe, such as is described, might take its rise in some one family, and ultimately in a single ancestor who happened to be a good man, and then maintain its purity. Is it not the case, for instance, that on many unpleasant occasions, such as repudiation of public debts, filibustering raids and so on, the English have often reminded the North Americans of their descent from English penal colonists? It is a reproach, however, which can apply only to a small part of the population.

It is marvellous how *every man's individuality* (that is to say, the union of a definite character with a definite intellect) accurately determines all his actions and thoughts down to the most unimportant details, as though it were a dye which pervaded them; and how, in consequence, one man's whole course of life, in other words, his inner and outer history, turns out so absolutely different from another's. As a botanist knows a plant in its entirety from a single leaf; as Cuvier from a single bone constructed the whole animal, so an accurate knowledge of a man's whole character may be detainted from a single characteristic act; that is to say, he himself may to
some extent be constructed from it, even though the act in question is of very trifling consequence. Nay, that is the most perfect test of all, for in a matter of importance people are on their guard; in trifles they follow their natural bent without much reflection. That is why Seneca’s remark, that even the smallest things may be taken as evidence of character, is so true: *argumenta morum ex minimis quoque licet capere.*\(^1\) If a man shows by his absolutely unscrupulous and selfish behaviour in small things that a sentiment of justice is foreign to his disposition, he should not be trusted with a penny unless on due security. For who will believe that the man who every day shows that he is unjust in all matters other than those which concern property, and whose boundless selfishness everywhere protrudes through the small affairs of ordinary life which are subject to no scrutiny, like a dirty shirt through the holes of a ragged jacket—who, I ask, will believe that such a man will act honourably in matters of *meum* and *tuum* without any other incentive but that of justice? The man who has no conscience in small things will be a scoundrel in big things. If we neglect small traits of character, we have only ourselves to blame if we afterwards learn to our disadvantage what this character is in the great affairs of life. On the same principle, we ought to break with so-called friends even in matters of trifling moment, if they show a character that is malicious or bad or vulgar, so that we may avoid the bad turn which only waits for an opportunity of being done us. The same thing applies to servants. Let it always be our maxim: Better alone than amongst traitors.

Of a truth the first and foremost step in all knowledge of mankind is the conviction that a man’s conduct, taken as a whole, and in all its essential particulars, is not governed by his reason or by any of the resolutions which he may make in virtue of it. No man becomes this or that by wishing to be it, however earnestly. His acts proceed from his innate and unalterable character, and they are more immediately and particularly determined by motives. A man’s conduct, therefore, is the necessary product of both character and motive. It may be illustrated by the course of a planet, which is the

\(^1\) *Ep.*, 52.
result of the combined effect of the tangential energy with which it is endowed, and the centripetal energy which operates from the sun. In this simile the former energy represents character, and the latter the influence of motive. It is almost more than a mere simile. The tangential energy which properly speaking is the source of the planet's motion, whilst on the other hand the motion is kept in check by gravitation, is, from a metaphysical point of view, the will manifesting itself in that body.

To grasp this fact is to see that we really never form anything more than a conjecture of what we shall do under circumstances which are still to happen; although we often take our conjecture for a resolve. When, for instance, in pursuance of a proposal, a man with the greatest sincerity, and even eagerness, accepts an engagement to do this or that on the occurrence of a certain future event, it is by no means certain that he will fulfil the engagement; unless he is so constituted that the promise which he gives, in itself and as such, is always and everywhere a motive sufficient for him, by acting upon him, through considerations of honour, like some external compulsion. But above and beyond this, what he will do on the occurrence of that event may be foretold from true and accurate knowledge of his character and the external circumstances under the influence of which he will fall; and it may with complete certainty be foretold from this alone. Nay, it is a very easy prophecy if he has been already seen in a like position; for he will inevitably do the same thing a second time, provided that on the first occasion he had a true and complete knowledge of the facts of the case. For, as I have often remarked, a final cause does not impel a man by being real, but by being known; *causa finalis non movet secundum suum esse reale, sed secundum esse cognitum.*

Whatever he failed to recognize or understand the first time could have no influence upon his will; just as an electric current stops when some isolating body hinders the action of the conductor. This unalterable nature of character, and the consequent necessity of our actions, are made very clear to a man who has not, on any given occasion, behaved as he

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1 Suarez, *Disp. Metaph.*, XXIII, §§ 7 and 8.
ought to have done, by showing a lack either of resolution or endurance or courage, or some other quality demanded at the moment. Afterwards he recognizes what it is that he ought to have done; and, sincerely repenting of his incorrect behaviour, he thinks to himself, *If the opportunity were offered to me again, I should act differently.* It is offered once more; the same occasion recurs; and to his great astonishment he does precisely the same thing over again.¹

- The best examples of the truth in question are in every way furnished by Shakespeare’s plays. It is a truth with which he was thoroughly imbued, and his intuitive wisdom expressed it in a concrete shape on every page. I shall here, however, give an instance of it in a case in which he makes it remarkably clear, without exhibiting any design or affectation in the matter; for he was a real artist and never set out from general ideas. His method was obviously to work up to the psychological truth which he grasped directly and intuitively, regardless of the fact that few would notice or understand it, and without the smallest idea that some dull and shallow fellows in Germany would one day proclaim far and wide that he wrote his works to illustrate moral commonplaces. I allude to the character of the Earl of Northumberland, whom we find in three plays in succession, although he does not take a leading part in any one of them; nay, he appears only in a few scenes distributed over fifteen acts. Consequently, if the reader is not very attentive, a character exhibited at such great intervals, and its moral identity, may easily escape his notice, even though it has by no means escaped the poet’s. He makes the earl appear everywhere with a noble and knightly grace, and talk in language suitable to it; nay, he sometimes puts very beautiful and even elevated passages into his mouth. At the same time he is very far from writing after the manner of Schiller, who was fond of painting the devil black, and whose moral approval or disapproval of the characters which he represented could be heard in their own words. With Shakespeare, and also with Goethe, every character, as long as he is on the stage and speaking, seems to be absolutely in the right, even though it were the devil himself. In this

respect let the reader compare Duke Alba as he appears in Goethe with the same character in Schiller.

We make the acquaintance of the Earl of Northumberland in the play of Richard II, where he is the first to hatch a plot against the King in favour of Bolingbroke, afterwards Henry IV, to whom he even offers some personal flattery (Act II, sc. iii). In the following act he suffers a reprimand because, in speaking of the King he talks of him as "Richard," without more ado, but protests that he did it only for brevity's sake. A little later his insidious words induce the King to surrender. In the following act, when the King renounces the crown, Northumberland treats him with such harshness and contempt that the unlucky monarch is quite broken, and losing all patience once more exclaims to him: Fiend, thou torment'st me ere I come to hell! At the close, Northumberland announces to the new King that he has sent the heads of the former King's adherents to London.

In the following tragedy, Henry IV, he hatches a plot against the new King in just the same way. In the fourth act, we see the rebels united, making preparations for the decisive battle on the morrow, and only waiting impatiently for Northumberland and his division. At last there arrives a letter from him, saying that he is ill, and that he cannot entrust his force to anyone else; but that nevertheless the others should go forward with courage and make a brave fight. They do so, but, greatly weakened by his absence, they are completely defeated; most of their leaders are captured, and his own son, the valorous Hotspur, falls by the hand of the Prince of Wales.

Again, in the following play, the Second Part of Henry IV, we see him reduced to a state of the fiercest wrath by the death of his son, and maddened by the thirst for revenge. Accordingly he kindles another rebellion, and the heads of it assemble once more. In the fourth act, just as they are about to give battle, and are only waiting for him to join them, there comes a letter saying that he cannot collect a proper force, and will therefore seek safety for the present in Scotland; that, nevertheless, he heartily wishes their heroic undertaking the best success. Thereupon they surrender to the King under a treaty which is not kept, and so perish.
So far is character from being the work of reasoned choice and consideration, that in any action the intellect has nothing to do but to present motives to the will. Thereafter it looks on as a mere spectator and witness at the course which life takes, in accordance with the influence of motive on the given character. All the incidents of life occur, strictly speaking, with the same necessity as the movement of a clock. On this point let me refer to my prize-essay on *The Freedom of the Will*. I have there explained the true meaning and origin of the persistent illusion that the will is entirely free in every single action; and I have indicated the cause to which it is due. I will only add here the following teleological explanation of this natural illusion.

Since every single action of a man’s life seems to possess the freedom and originality which in truth only belong to his character as he apprehends it, and the mere apprehension of it by his intellect is what constitutes his career; and since what is original in every single action seems to the empirical consciousness to be always being performed anew, a man thus receives in the course of his career the strongest possible moral lesson. Then, and not before, he becomes thoroughly conscious of all the bad sides of his character. Conscience accompanies every act with the comment: *You could act differently*, although its true sense is: *You could be other than you are*. As the result of this immutability of character on the one hand, and, on the other, of the strict necessity which attends all the circumstances in which character is successively placed, every man’s course of life is precisely determined from Alpha right through to Omega. But, nevertheless, one man’s course of life turns out immeasurably happier, nobler and more worthy than another’s, whether it be regarded from a subjective or an objective point of view; and unless we are to exclude all ideas of justice, we are led to the doctrine which is well accepted in Brahminism and Buddhism, that the subjective conditions in which, as well as the objective conditions under which, every man is born, are the moral consequences of a previous existence.

Macchiavelli who seems to have taken no interest whatever in philosophical speculations, is drawn by the keen subtlety
of his very unique understanding into the following observation, which possesses a really deep meaning. It shows that he had an intuitive knowledge of the entire necessity with which, characters and motives being given, all actions take place. He makes it at the beginning of the prologue to his comedy Clitia. If, he says, the same men were to recur in the world in the way that the same circumstances recur, a hundred years would never elapse without our finding ourselves together once more, and doing the same things as we are doing now. Se nel mondo tornassino i medesimi uomini, como tornano i medesimi casi, non passarebbono mai cento anni che noi non ci trovassimo un altra volta insieme, a fare le medesime cose che hora. He seems, however, to have been drawn into the remark by a reminiscence of what Augustine says in his De Civitate Dei, bk. XII, ch. 15.

Again, Fate, or the ἐλπισμόνη of the ancients is nothing but the conscious certainty that all that happens is fast bound by a train of causes, and therefore takes place with a strict necessity; that the future is already ordained with absolute certainty and can undergo as little alteration as the past. In the fatalistic myths of the ancients, all that can be regarded as fabulous is the prediction of the future; that is, if we refuse to consider the possibility of magnetic clairvoyance and second sight. Instead of trying to explain away the fundamental truth of Fatalism by superficial twaddle and foolish evasion a man should attempt to get a clear knowledge and comprehension of it; for it is demonstrably true, and it helps us in a very important way to an understanding of the mysterious riddle of our life. Predestination and Fatalism do not differ in the main. They differ only in this, that with Predestination the given character and external determination of human action proceed from a rational Being, and with Fatalism from an irrational one. But in either case the result is the same: that happens which must happen.

On the other hand the conception of Moral Freedom is inseparable from that of Originality. A man may be said, but he cannot be conceived to be the work of another, and at the same time be free in respect of his desires and acts. He who called him into existence out of nothing in the same process
created and determined his nature—in other words, the whole of his qualities. For no one can create without creating a something, that is to say, a being determined throughout and in all its qualities. But all that a man says and does necessarily proceeds from the qualities so determined; for it is only the qualities themselves set in motion. It is only some external impulse that they require to make their appearance. As a man is, so must he act; and praise or blame attaches, not to his separate acts, but to his nature and being.

That is the reason why Theism and the moral responsibility of man are incompatible; because responsibility always reverts to the creator of man and it is there that it has its centre. Vain attempts have been made to make a bridge from one of these incompatibles to the other by means of the conception of moral freedom; but it always breaks down again. What is free must also be original. If our will is free, our will is also the original element, and conversely. Pre-Kantian dogmatism tried to separate these two predicaments. It was thereby compelled to assume two kinds of freedom, one cosmological, of the first cause, and the other moral and theological, of human will. These are represented in Kant by the third as well as the fourth antinomy of freedom.

On the other hand, in my philosophy the plain recognition of the strictly necessary character of all action is in accordance with the doctrine that what manifests itself even in the inorganic and irrational world is will. If this were not so, the necessity under which irrational beings obviously act would place their action in conflict with will; if, I mean, there were really such a thing as the freedom of individual action, and this were not as strictly necessitated as every other kind of action. But, as I have just shown, it is this same doctrine of the necessary character of all acts of will which makes it needful to regard a man's existence and being as itself the work of his freedom, and consequently of his will. The will, therefore, must be self-existent; it must possess so-called a-se-ity. Under the opposite supposition all responsibility, as I have shown, would be at an end, and the moral, like the physical, world would be a mere machine, set in motion for the amusement of its manufacturer, placed somewhere outside
of it. So it is that truths hang together, and mutually advance and complete one another; whereas error gets jostled at every corner.

What kind of influence it is that moral instruction may exercise on conduct, and what are the limits of that influence, are questions which I have sufficiently examined in the twentieth section of my treatise on the *Foundation of Morality*. In all essential particulars an analogous influence is exercised by *example*, which, however, has a more powerful effect than doctrine, and therefore it deserves a brief analysis.

In the main, example works either by restraining a man or by encouraging him. It has the former effect when it determines him to leave undone what he wanted to do. He sees, I mean, that other people do not do it; and from this he judges, in general, that it is not expedient; that it may endanger his person, or his property, or his honour. He rests content, and gladly finds himself relieved from examining into the matter for himself. Or he may see that another man, who has not refrained, has incurred evil consequences from doing it; this is example of the deterrent kind. The example which encourages a man works in a twofold manner. It either induces him to do what he would be glad to leave undone if he were not afraid lest the omission might in some way endanger him, or injure him in others' opinion; or else it encourages him to do what he is glad to do, but has hitherto refrained from doing from fear of danger or shame; this is example of the seductive kind. Finally, example may bring a man to do what he would have otherwise never thought of doing. It is obvious that in this last case example works in the main only on the intellect; its effect on the will is secondary, and if it has any such effect, it is by the interposition of the man's own judgment, or by reliance on the person who presented the example.

The whole influence of example—and it is very strong—rests on the fact that a man has, as a rule, too little judgment of his own, and often too little knowledge, to explore his own way for himself, and that he is glad, therefore, to tread in the footsteps of someone else. Accordingly, the more deficient
he is in either of these qualities, the more is he open to the influence of example; and we find, in fact, that most men's guiding star is the example of others; that their whole course of life, in great things and in small, comes in the end to be mere imitation; and that not even in the pettiest matters do they act according to their own judgment. Imitation and custom are the spring of almost all human action. The cause of it is that men fight shy of all and any sort of reflection, and very properly mistrust their own discernment. At the same time this remarkably strong imitative instinct in man is a proof of his kinship with apes.

But the kind of effect which example exercises depends upon a man's character, and thus it is that the same example may possibly seduce one man and deter another. An easy opportunity of observing this is afforded in the case of certain social impertinences which come into vogue and gradually spread. The first time that a man notices anything of the kind, he may say to himself: *For shame! how can he do it! how selfish and inconsiderate of him! really, I shall take care never to do anything like that! But* twenty others will think: *Aha! if he does that, I may do it too.*

As regards morality, example, like doctrine, may, it is true, promote civil or legal amelioration, but not that inward amendment which is, strictly speaking, the only kind of moral amelioration. For example always works as a personal motive alone, and assumes, therefore, that a man is susceptible to this sort of motive. But it is just the predominating sensitiveness of a character to this or that sort of motive that determines whether its morality is true and real; though, of whatever kind it is, it is always innate. In general it may be said that example operates as a means of promoting the good and the bad qualities of a character, but it does not create them; and so it is that Seneca's maxim, *velle nondiscitur—will cannot be learned*—also holds good here. But the innateness of all truly moral qualities, of the good as of the bad, is a doctrine that consorts better with the metempsychosis of the Brahmmins and Buddhists, according to which a man's good and bad deeds follow him from one existence to another like his shadow, than with Judaism. For Judaism requires a man to come into the
world as a moral blank, so that, in virtue of an inconceivable free will, directed to objects which are neither to be sought nor avoided—laborum arbitrium indifferentiae—and consequently as the result of reasoned consideration, he may choose whether he is to be an angel or a devil, or anything else that may lie between the two. Though I am well aware what the Jewish scheme is, I pay no attention to it; for my standard is truth. I am no professor of philosophy, and therefore I do not find my vocation in establishing the fundamental ideas of Judaism at any cost, even though they for ever bar the way to all and every kind of physical knowledge. Laborum arbitrium indifferentiae under the name of moral freedom is a charming doll for professors of philosophy to dandle; and we must leave it to those intelligent, honourable and upright gentlemen.
CHARACTER

Men who aspire to a happy, a brilliant and a long life, instead of to a virtuous one, are like foolish actors who want to be always having the great parts—the parts that are marked by splendour and triumph. They fail to see that the important thing is not what or how much, but how they act.

Since a man does not alter, and his moral character remains absolutely the same all through his life; since he must play out the part which he has received, without the least deviation from the character; since neither experience, nor philosophy, nor religion can effect any improvement in him, the question arises, What is the meaning of life at all? To what purpose is it played, this farce in which everything that is essential is irrevocably fixed and determined?

It is played that a man may come to understand himself, that he may see what it is that he seeks and has sought to be; what he wants, and what, therefore, he is. This is a knowledge which must be imparted to him from without. Life is to man, in other words, to will, what chemical reagents are to the body: it is only by life that a man reveals what he is, and it is only in so far as he reveals himself that he exists at all. Life is the manifestation of character, of the something that we understand by that word; and it is not in life, but outside of it, and outside time, that character undergoes alteration, as a result of the self-knowledge which life gives. Life is only the mirror into which a man gazes not in order that he may get a reflection of himself, but that he may come to understand himself by that reflection; that he may see what it is that the mirror shows. Life is the proofsheet, in which the compositors' errors are brought to light. How they become visible, and whether the type is large or small, are matters of no consequence. Neither in the externals of life nor in the
course of history is there any significance; for as it is all one whether an error occurs in the large type or in the small, so it is all one, as regards the essence of the matter, whether an evil disposition is mirrored as a conqueror of the world or a common swindler or ill-natured egoist. In one case he is seen of all men; in the other, perhaps only of himself; but that he should see himself is what signifies.

Therefore if egoism has a firm hold of a man and masters him, whether it be in the form of joy, or triumph, or lust, or hope, or frantic grief, or annoyance, or anger, or fear, or suspicion, or passion of any kind—he is in the devil’s clutches, and how he got into them does not matter. What is needful is that he should make haste to get out to them; and here, again, it does not matter how.

I have described character as theoretically an act of will lying beyond time, of which life in time, or character in action, is the development. For matters of practical life we all possess the one as well as the other; for we are constituted of them both. Character modifies our life more than we think, and it is to a certain extent true that every man is the architect of his own fortune. No doubt it seems as if our lot were assigned to us almost entirely from without, and imparted to us in something of the same way in which a melody outside us reaches the ear. But on looking back over our past, we see at once that our life consists of mere variations on one and the same theme, namely, our character, and that the same fundamental bass sounds through it all. This is an experience which a man can and must make in and by himself.

Not only a man’s life, but his intellect too, may be possessed of a clear and definite character, so far as his intellect is applied to matters of theory. It is not every man, however, who has an intellect of this kind; for any such definite individuality as I mean is genius—an original view of the world, which presupposes an absolutely exceptional individuality, which is the essence of genius. A man’s intellectual character is the theme on which all his works are variations. In an essay which I wrote in Weimar I called it the knack by which every genius produces his works, however various. This intellectual character determines the physiognomy of men of genius—what I
might call the theoretical physiognomy—and gives it that distinguished expression which is chiefly seen in the eyes and the forehead. In the case of ordinary men the physiognomy presents no more than a weak analogy with the physiognomy of genius. On the other hand, all men possess the practical physiognomy, the stamp of will, of practical character, of moral disposition; and it shows itself chiefly in the mouth.

Since character, so far as we understand its nature, is above and beyond time, it cannot undergo any change under the influence of life. But although it must necessarily remain the same always, it requires time to unfold itself and show the very diverse aspects which it may possess. For character consists of two factors: one, the will-to-live itself, blind impulse, so-called impetuosity; the other, the restraint which the will acquires when it comes to understand the world; and the world, again, is itself will. A man may begin by following the cravings of desire, until he comes to see how hollow and unreal a thing is life, how deceitful are its pleasures, what horrible aspects it possesses; and this it is that makes people hermits, penitents, Magdalenes. Nevertheless it is to be observed that no such change from a life of great indulgence in pleasure to one of resignation is possible, except to the man who of his own accord renounces pleasure. A really bad life cannot be changed into a virtuous one. The most beautiful soul, before it comes to know life from its horrible side, may eagerly drink the sweets of life and remain innocent. But it cannot commit a bad action; it cannot cause others suffering to do a pleasure to itself, for in that case it would see clearly what it would be doing; and whatever be its youth and inexperience, it perceives the sufferings of others as clearly as its own pleasures. That is why one bad action is a guarantee that numberless others will be committed as soon as circumstances give occasion for them. Somebody once remarked to me, with entire justice, that every man had something very good and humane in his disposition, and also something very bad and malignant; and that according as he was moved, one or the other of them made its appearance. The sight of others' suffering arouses, not only in different men, but in one and the same man, at one moment an inexhaustible sympathy,
at another a certain satisfaction; and this satisfaction may increase until it becomes the cruellest delight in pain. I observe in myself that at one moment I regard all mankind with heartfelt pity, at another with the greatest indifference, on occasion, with hatred, nay, with a positive enjoyment of their pain.

All this shows very clearly that we are possessed of two different, nay, absolutely contradictory, ways of regarding the world: one according to the principle of individuation, which exhibits all creatures as entire strangers to us, as definitely not ourselves. We can have no feelings for them but those of indifference, envy, hatred, and delight that they suffer. The other way of regarding the world is in accordance with what I may call the Tat-twam-asi—this-is-thyself principle. All creatures are exhibited as identical with ourselves; and so it is pity and love which the sight of them arouses.

The one method separates individuals by impassable barriers; the other removes the barrier and brings the individuals together. The one makes us feel, in regard to every man, that is what I am; the other, that is not what I am. But it is remarkable that while the sight of another's suffering makes us feel our identity with him, and arouses our pity, this is not so with the sight of another's happiness. Then we almost always feel some envy; and even though we may have no such feeling in certain cases—as, for instance, when our friends are happy—yet the interest which we take in their happiness is of a weak description, and cannot compare with the sympathy which we feel with their suffering. Is this because we recognize all happiness to be a delusion, or an impediment to true welfare? No! I am inclined to think that it is because the sight of the pleasure, or the possessions, which are denied to us, arouses envy; that is to say, the wish that we, and not the other, had that pleasure or those possessions.

It is only the first way of looking at the world which is founded on any demonstrable reason. The other is, as it were, the gate out of this world; it has no attestation beyond itself, unless it be the very abstract and difficult proof which my doctrine supplies. Why the first way predominates in one man, and the second in another—though perhaps it does not
exclusively predominate in any man; why the one or the other emerges according as the will is moved—these are deep problems. The paths of night and day are close together:

'Εγγὺς γὰρ νυκτὸς δὲ καὶ ἡματος εἶμι κελευθοί.

It is a fact that there is a great and original difference between one empirical character and another; and it is a difference which, at bottom, rests upon the relation of the individual’s will to his intellectual faculty. This relation is finally determined by the degree of will in his father and of intellect in his mother; and the union of father and mother is for the most part an affair of chance. This would all mean a revolting injustice in the nature of the world, if it were not that the difference between parents and son is phenomenal only, and all chance is, at bottom, necessity.

As regards the freedom of the will, if it were the case that the will manifested itself in a single act alone, it would be a free act. But the will manifests itself in a course of life, that is to say, in a series of acts. Every one of these acts, therefore, is determined as a part of a complete whole, and cannot happen otherwise than it does happen. On the other hand, the whole series is free; it is simply the manifestation of an individualized will.

If a man feels inclined to commit a bad action and refrains, he is kept back either (1) by fear of punishment or vengeance; or (2) by superstition, in other words, fear of punishment in a future life; or (3) by the feeling of sympathy, including general charity; or (4) by the feeling of honour, in other words, the fear of shame; or (5) by the feeling of justice, that is, an objective attachment to fidelity and good-faith, coupled with a resolve to hold them sacred, because they are the foundation of all free intercourse between man and man, and therefore often of advantage to himself as well. This last thought, not indeed as a thought, but as a mere feeling, influences people very frequently. It is this that often compels a man of honour, when some great but unjust advantage is offered him, to reject it with contempt and proudly exclaim: I am an honourable man! For otherwise how should a poor man, confronted with the property which chance or even some
worse agency has bestowed on the rich, whose very existence it is that makes him poor, feel so much sincere respect for this property, that he refuses to touch it even in his need; and although he has a prospect of escaping punishment, what other thought is it that can be at the bottom of such a man’s honesty? He is resolved not to separate himself from the great community of honourable people who have the earth in possession, and whose laws are recognized everywhere. He knows that a single dishonest act will ostracize and proscribe him from that society for ever. No! a man will spend money on any soil that yields him good fruit, and he will make sacrifices for it.

With a good action—that is, every action in which a man’s own advantage is ostensibly subordinated to another’s—the motive is either (1) self-interest, kept in the background; or (2) superstition, in other words, self-interest in the form of reward in another life; or (3) sympathy; or (4) the desire to lend a helping hand, in other words, attachment to the maxim that we should assist one another in need, and the wish to maintain this maxim, in view of the presumption that some day we ourselves may find it serve our turn. For what Kant calls a good action done from motives of duty and for the sake of duty, there is, as will be seen, no room at all. Kant himself declares it to be doubtful whether an action was ever determined by pure motives of duty alone. I affirm most certainly that no action was ever so done; it is mere babble; there is nothing in it that could really act as a motive to any man. When he shelters himself behind verbiage of that sort, he is always actuated by one of the four motives which I have described. Among these it is obviously sympathy alone which is quite genuine and sincere.

Good and bad apply to character only à potiori; that is to say, we prefer the good to the bad; but, absolutely, there is no such distinction. The difference arises at the point which lies between subordinating one’s own advantage to that of another, and not subordinating it. If a man keeps to the exact middle, he is just. But most men go an inch in their regard for others’ welfare to twenty yards in regard for their own.

The source of good and of bad character, so far as we have
any real knowledge of it, lies in this, that with the bad character the thought of the external world, and especially of the living creatures in it, is accompanied—all the more, the greater the resemblance between them and the individual self—by a constant feeling of _not I, not I, not I._

Contrarily, with the good character (both being assumed to exist in a high degree) the same thought has for its accompaniment, like a fundamental bass, a constant feeling of _I, I, I._ From this spring benevolence and a disposition to help all men, and at the same time a cheerful, confident and tranquil frame of mind, the opposite of that which accompanies the bad character.

The difference, however, is only phenomenal, although it is a difference which is radical. But now we come to _the hardest of all problems:_ How is it that, while the will, as the thing-in-itself, is identical, and from a metaphysical point of view one and the same in all its manifestations, there is nevertheless such an enormous difference between one character and another?—the malicious, diabolical wickedness of the one, and set off against it, the goodness of the other, showing all the more conspicuously. How is it that we get a Tiberius, a Caligula, a Caracalla, a Domitian, a Nero; and on the other hand, the Antonines, Titus, Hadrian, Nerva? How is it that among the animals, nay, in the higher species, in individual animals, there is a like difference?—the malignity of the cat most strongly developed in the tiger; the spite of the monkey; on the other hand, goodness, fidelity and love in the dog and the elephant. It is obvious that the principle of wickedness in the brute is the same as in man.

We may to some extent modify the difficulty of the problem by observing that the whole difference is in the end only one of degree. In every living creature, the fundamental propensities and instincts all exist, but they exist in very different degrees and proportions. This, however, is not enough to explain the facts.

We must fall back upon the intellect and its relation to the will; it is the only explanation that remains. A man's intellect, however, by no means stands in any direct and obvious relation with the goodness of his character. We may, it is true, dis-
criminate between two kinds of intellect: between understanding, as the apprehension of relation in accordance with the Principle of Sufficient Reason, and cognition, a faculty akin to genius, which acts more directly, is independent of this law, and passes beyond the Principle of Individuation. The latter is the faculty which apprehends Ideas, and it is the faculty which has to do with morality. But even this explanation leaves much to be desired. *Fine minds are seldom fine souls* was the correct observation of Jean Paul; although, they are never the contrary. Lord Bacon, who, to be sure, was less a fine soul than a fine mind, was a scoundrel.

I have declared space and time to be part of the Principle of Individuation, as it is only space and time that make the multiplicity of similar objects a possibility. But multiplicity itself also admits of variety; multiplicity and diversity are not only quantitative, but also qualitative. How is it that there is such a thing as qualitative diversity, especially in ethical matters? Or have I fallen into an error the opposite of that into which Leibnitz fell with his *identitas indiscernibilium*?

The chief cause of intellectual diversity is to be found in the brain and nervous system. This is a fact which somewhat lessens the obscurity of the subject. With the brutes the intellect and the brain are strictly adapted to their aims and needs. With man alone there is now and then, by way of exception, a superfluity, which, if it is abundant, may yield genius. But ethical diversity, it seems, proceeds immediately from the will. Otherwise ethical character would not be above and beyond time, as it is only in the individual that intellect and will are united. The will is above and beyond time, and eternal; and character is innate; that is to say, it is sprung from the same eternity, and therefore it does not admit of any but a transcendental explanation.

Perhaps someone will come after me who will throw light into this dark abyss.
MORAL INSTINCT

An act done by instinct differs from every other kind of act in that an understanding of its object does not precede it but follows upon it. Instinct is therefore a rule of action given à priori. We may be unaware of the object to which it is directed, as no understanding of it is necessary to its attainment. On the other hand, if an act is done by an exercise of reason or intelligence, it proceeds according to a rule which the understanding has itself devised for the purpose of carrying out a preconceived aim. Hence it is that action according to rule may miss its aim, while instinct is infallible.

On the à priori character of instinct we may compare what Plato says in the Philebus. With Plato instinct is a reminiscence of something which a man has never actually experienced in his lifetime; in the same way as, in the Phædo and elsewhere, everything that a man learns is regarded as a reminiscence. He has no other word to express the à priori element in all experience.

There are, then, three things that are à priori:

1. Theoretical Reason, in other words, the conditions which make all experience possible.

2. Instinct, or the rule by which an object promoting the life of the senses may, though unknown, be attained.

3. The Moral Law, or the rule by which an action takes place without any object.

Accordingly rational or intelligent action proceeds by a rule laid down in accordance with the object as it is understood. Instinctive action proceeds by a rule without an understanding of the object of it. Moral action proceeds by a rule without any object at all.

Theoretical Reason is the aggregate of rules in accordance with which all my knowledge—that is to say, the whole world
of experience—necessarily proceeds. In the same manner Instinct is the aggregate of rules in accordance with which all my action necessarily proceeds if it meets with no obstruction. Hence it seems to me that Instinct may most appropriately be called practical reason, for like theoretical reason it determines the must of all experience.

The so-called moral law, on the other hand, is only one aspect of the better consciousness, the aspect which it presents from the point of view of instinct. This better consciousness is something lying beyond all experience, that is, beyond all reason, whether of the theoretical or the practical kind, and has nothing to do with it; whilst it is in virtue of the mysterious union of it and reason in the same individual that the better consciousness comes into conflict with reason, leaving the individual to choose between the two.

In any conflict between the better consciousness and reason, if the individual decides for reason, should it be theoretical reason, he becomes a narrow, pedantic philistine; should it be practical, a rascal.

If he decides for the better consciousness, we can make no further positive affirmation about him, for if we were to do so, we should find ourselves in the realm of reason; and as it is only what takes place within this realm that we can speak of at all, it follows that we cannot speak of the better consciousness except in negative terms.

This shows us how it is that reason is hindered and obstructed; that theoretical reason is suppressed in favour of genius, and practical reason in favour of virtue. Now the better consciousness is neither theoretical nor practical; for these are distinctions that only apply to reason. But if the individual is in the act of choosing, the better consciousness appears to him in the aspect which it assumes in vanquishing and overcoming the practical reason (or instinct, to use the common word); it appears to him as an imperative command, an ought. It so appears to him, I say; in other words, that is the shape which it takes for the theoretical reason, which renders all things into objects and ideas. But in so far as the better consciousness desires to vanquish and overcome the theoretical reason, it takes no shape at all; on the simple ground that,
as it comes into play, the theoretical reason is suppressed and becomes the mere servant of the better consciousness. That is why genius can never give any account of its own works.

In the morality of action, the legal principle that both sides are to be heard must not be allowed to apply; in other words, the claims of self and the senses must not be urged. Nay, on the contrary, as soon as the pure will has found expression, the case is closed; *nec audienda altera pars.*

- The lower animals are not endowed with moral freedom. Probably this is not because they show no trace of the better consciousness which in us is manifested as morality, or nothing analogous to it; for, if that were so, the lower animals, which are in so many respects like ourselves in outward appearance that we regard man as a species of animal, would possess some *raison d'être* entirely different from our own, and actually be, in their essential and inmost nature, something quite other than ourselves. This is a contention which is obviously refuted by the thoroughly malignant and inherently vicious character of certain animals, such as the crocodile, the hyæna, the scorpion, the snake, and the gentle, affectionate and contented character of others, such as the dog. Here, as in the case of men, the character, as it is manifested, must rest upon something that is above and beyond time. For, as Jacob Böhme says,1 *there is a power in every animal which is indestructible, and the spirit of the world draws it into itself, against the final separation at the Last Judgment.* Therefore we cannot call the lower animals free, and the reason why we cannot do so is that they are wanting in a faculty which is profoundly subordinate to the better consciousness in its highest phase, I mean reason. Reason is the faculty of supreme comprehension, the idea of totality. How reason manifests itself in the theoretical sphere Kant has shown, and it does the same in the practical: it makes us capable of observing and surveying the whole of our life, thought, and action, in continual connection, and therefore of acting according to general maxims, whether those maxims originate in the understanding as prudential rules, or in the better consciousness as moral laws.

If any desire or passion is aroused in us, we, and in the

1 *Epistles*, 56.
same way the lower animals, are for the moment filled with this desire; we are all anger, all lust, all fear; and in such moments neither the better consciousness can speak, nor the understanding consider the consequences. But in our case reason allows us even at that moment to see our actions and our life as an unbroken chain—a chain which connects our earlier resolutions, or, it may be, the future consequences of our action, with the moment of passion which now fills our whole consciousness. It shows us the identity of our person, even when that person is exposed to influences of the most varied kind, and thereby we are enabled to act according to maxims. The lower animal is wanting in this faculty; the passion which seizes it completely dominates it, and can be checked only by another passion—anger, for instance, or lust, by fear; even though the vision that terrifies does not appeal to the senses, but is present in the animal only as a dim memory and imagination. Men, therefore, may be called irrational, if, like the lower animals, they allow themselves to be determined by the moment.

So far, however, is reason from being the source of morality, that it is reason alone which makes us capable of being rascals, which the lower animals cannot be. It is reason which enables us to form an evil resolution and to keep it when the provocation to evil is removed; it enables us, for example, to nurse vengeance. Although at the moment that we have an opportunity of fulfilling our resolution the better consciousness may manifest itself as love or charity, it is by force of reason, in pursuance of some evil maxim, that we act against it. Thus Goethe says that a man may use his reason only for the purpose of being more bestial than any beast:

*Er hat Vernunft, doch braucht er sie allein*
*Um thierischer als jedes Thier zu sein.*

For not only do we, like the beasts, satisfy the desires of the moment, but we refine upon them and stimulate them in order to prepare the desire for the satisfaction.

Whenever we think that we perceive a trace of reason in the lower animals, it fills us with surprise. Now our surprise is not excited by the good and affectionate disposition which
some of them exhibit—we recognize that as something other than reason—but by some action in them which seems to be determined not by the impression of the moment, but by a resolution previously made and kept. Elephants, for instance, are reported to have taken premeditated revenge for insults long after they were suffered; lions, to have requited benefits on an opportunity tardily offered. The truth of such stories has, however, no bearing at all on the question, What do we mean by reason? But they enable us to decide whether in the lower animals there is any trace of anything that we can call reason.

Kant not only declares that all our moral sentiments originate in reason, but he lays down that reason, in my sense of the word, is a condition of moral action; as he holds that for an action to be virtuous and meritorious it must be done in accordance with maxims, and not spring from a resolve taken under some momentary impression. But in both contentions he is wrong. If I resolve to take vengeance on someone, and when an opportunity offers, the better consciousness in the form of love and humanity speaks its word, and I am influenced by it rather than by my evil resolution, this is a virtuous act, for it is a manifestation of the better consciousness. It is possible to conceive of a very virtuous man in whom the better consciousness is so continuously active that it is never silent, and never allows his passions to get a complete hold of him. By such consciousness he is subject to a direct control, instead of being guided indirectly, through the medium of reason, by means of maxims and moral principles. That is why a man may have weak reasoning powers and a weak understanding, and yet have a high sense of morality and be eminently good; for the most important element in a man depends as little on intellectual as it does on physical strength. Jesus says, Blessed are the poor in spirit. And Jacob Bohme has the excellent and noble observation: Whoso lies quietly in his own will, like a child in the womb, and lets himself be led and guided by that inner principle from which he is sprung, is the noblest and richest on earth.¹

¹ Epistles, 37.
ETHICAL REFLECTIONS

The philosophers of the ancient world united in a single conception a great many things that had no connection with one another. Of this every dialogue of Plato's furnishes abundant examples. The greatest and worst confusion of this kind is that between ethics and politics. The State and the Kingdom of God, of the Moral Law, are so entirely different in their character that the former is a parody of the latter, a bitter mockery at the absence of it. Compared with the Moral Law, the State is a crutch instead of a limb, an automaton instead of a man.

The principle of honour stands in close connection with human freedom. It is, as it were, an abuse of that freedom. Instead of using his freedom to fulfil the moral law, a man employs his power of voluntarily undergoing any feeling of pain, of overcoming any momentary impression, in order that he may assert his self-will, whatever be the object to which he directs it. As he thereby shows that, unlike the lower animals, he has thoughts which go beyond the welfare of his body and whatever makes for that welfare, it has come about that the principle of honour is often confused with virtue. They are regarded as if they were twins. But wrongly; for although the principle of honour is something which distinguishes man from the lower animals, it is not, in itself, anything that raises him above them. Taken as an end and aim, it is as dark a delusion as any other aim that springs from self. Used as a means, or casually, it may be productive of good; but even that is a good which is vain and frivolous. It is the misuse of freedom, the employment of it as a weapon for overcoming the world of feeling, that makes man so infinitely
more terrible than the lower animals; for they do only what momentary instinct bids them; while man acts by ideas, and his ideas may entail universal ruin before they are satisfied.

There is another circumstance which helps to promote the nation that honour and virtue are connected. A man who can do what he wants to do shows that he can also do it if what he wants to do is a virtuous act. But that those of our actions which we are ourselves obliged to regard with contempt are also regarded with contempt by other people, serves more than anything that I have here mentioned to establish the connection. Thus it often happens that a man who is not afraid of the one kind of contempt is unwilling to undergo the other. But when we are called upon to choose between our own approval and the world's censure, as may occur in complicated and mistaken circumstances, what becomes of the principle of honour then?

Two characteristic examples of the principle of honour are to be found in Shakespeare's *Henry VI*, Part II, Act iv, sc. i. A pirate is anxious to murder his captive instead of accepting, like others, a ransom for him; because in taking his captive he lost an eye, and his own honour and that of his forefathers would in his opinion be stained, if he were to allow his revenge to be bought off as though he were a mere trader. The prisoner, on the other hand, who is the Duke of Suffolk, prefers to have his head grace a pole than to uncover it to such a low fellow as a pirate, by approaching him to ask for mercy.

Just as civic honour—in other words, the opinion that we deserve to be trusted—is the palladium of those whose endeavour it is to make their way in the world on the path of honourable business, so knightly honour—in other words, the opinion that we are men to be feared—is the palladium of those who aim at going through life on the path of violence; and so it was that knightly honour arose among the robber-knights and other knights of the Middle Ages.

A theoretical philosopher is one who can supply, in the shape of ideas for the reason, a copy of the presentations of experience; just as what the painter sees he can reproduce on canvas; the
sculptor, in marble; the poet, in pictures for the imagination, though they are pictures which he supplies only in sowing the ideas from which they sprang.

A so-called practical philosopher, on the other hand, is one who, contrarily, deduces his action from ideas. The theoretical philosopher transforms life into ideas. The practical philosopher transforms ideas into life; he acts, therefore, in a thoroughly reasonable manner; he is consistent, regular, deliberate; he is never hasty or passionate; he never allows himself to be influenced by the impression of the moment.

And indeed, when we find ourselves among those full presentations of experience, or real objects, to which the body belongs—since the body is only an objectified will, the shape which the will assumes in the material world—it is difficult to let our bodies be guided not by those presentations, but by a mere image of them, by cold, colourless ideas, which are related to experience as the shadow of Orcus to life; and yet this is the only way in which we can avoid doing things of which we may have to repent.

The theoretical philosopher enriches the domain of reason by adding to it; the practical philosopher draws upon it, and makes it serve him.

According to Kant the truth of experience is only a hypothetical truth. If the suppositions which underlie all the intimations of experience—subject, object, time, space and causality—were removed, none of those intimations would contain a word of truth. In other words, experience is only a phenomenon; it is not knowledge of the thing-in-itself.

If we find something in our own conduct at which we are secretly pleased, although we cannot reconcile it with experience, seeing that if we were to follow the guidance of experience we should have to do precisely the opposite, we must not allow this to put us out; otherwise we should be ascribing an authority to experience which it does not deserve, for all that it teaches rests upon a mere supposition. This is the general tendency of the Kantian Ethics.
Innocence is in its very nature stupid. It is stupid because the aim of life (I use the expression only figuratively, and I could just as well speak of the essence of life, or of the world) is to gain a knowledge of our own bad will, so that our will may become an object for us, and that we may undergo an inward conversion. Our body is itself our will objectified; it is one of the first and foremost of objects, and the deeds that we accomplish for the sake of the body show us the evil inherent in our will. In the state of innocence, where there is no evil because there is no experience, man is, as it were, only an apparatus for living, and the object for which the apparatus exists is not yet disclosed. An empty form of life like this, a stage untenanted, is in itself, like the so-called real world, null and void; and as it can attain a meaning only by action, by error, by knowledge, by the convulsions of the will, it wears a character of insipid stupidity. A golden age of innocence, a fools' paradise, is a notion that is stupid and unmeaning, and for that very reason in no way worthy of any respect. The first criminal and murderer, Cain, who acquired a knowledge of guilt, and through guilt acquired a knowledge of virtue by repentance, and so came to understand the meaning of life, is a tragical figure more significant, and almost more respectable, than all the innocent fools in the world put together.

If I had to write about modesty I should say: I know the esteemed public for which I have the honour to write far too well to dare to give utterance to my opinion about this virtue. Personally I am quite content to be modest and to apply myself to this virtue with the utmost possible circumspection. But one thing I shall never admit—that I have ever required modesty of any man, and any statement to that effect I repel as a slander.

The paltry character of most men compels the few who have any merit or genius to behave as though they did not know their own value, and consequently did not know other people's want of value; for it is only on this condition that the mob acquiesces in tolerating merit. A virtue has been made
out of this necessity, and it is called modesty. It is a piece of hypocrisy, to be excused only because other people are so paltry that they must be treated with indulgence.

Human misery may affect us in two ways, and we may be in one of two opposite moods in regard to it.

In one of them, this misery is immediately present to us. We feel it in our own person, in our own will. It is imbued with violent desires, and it is everywhere broken, and this is the process which constitutes suffering. The result is that the will increases in violence, as is shown in all cases of passion and emotion; and this increasing violence comes to a stop only when the will turns and gives way to complete resignation, in other words, is redeemed. The man who is entirely dominated by this mood will regard any prosperity which he may see in others with envy, and any suffering with no sympathy.

In the opposite mood human misery is present to us only as a fact of knowledge, that is to say, indirectly. We are mainly engaged in looking at the sufferings of others, and our attention is withdrawn from our own. It is in their person that we become aware of human misery; we are filled with sympathy; and the result of this mood is general benevolence, philanthropy. All envy vanishes, and instead of feeling it, we are rejoiced when we see one of our tormented fellow-creatures experience any pleasure or relief.

After the same fashion we may be in one of two opposite moods in regard to human baseness and depravity. In the one we perceive this baseness indirectly, in others. Out of this mood arise indignation, hatred, and contempt of mankind. Out of it there arises humiliation, nay, contrition.

In order to judge the moral value of a man, it is very important to observe which of these four moods predominate in him. They go in pairs, one out of each division. In very excellent characters the second mood of each division will predominate.

The categorical imperative, or absolute command, is a
contradiction. Every command is conditional. What is unconditional and necessary is a must, such as is presented by the laws of nature.

It is quite true that the moral law is entirely conditional. There is a world and a view of life in which it has neither validity nor significance. That world is, properly speaking, the real world in which, as individuals, we live; for every regard paid to morality is a denial of that world and of our individual life in it. It is a view of the world, however, which does not go beyond the principle of sufficient reason; and the opposite view proceeds by the intuition of Ideas.

If a man is under the influence of two opposite but very strong motives, A and B, and I am greatly concerned that he should choose A, but still more that he should never be untrue to his choice, and by changing his mind betray me, or the like, it will not do for me to say anything that might hinder the motive B from having its full effect upon him, and only emphasize A; for then I should never be able to reckon on his decision. What I have to do is, rather, to put both motives before him at the same time, in as vivid and clear a way as possible, so that they may work upon him with their whole force. The choice that he then makes is the decision of his inmost nature, and stands firm to all eternity. In saying *I will do this*, he has said *I must do this*. I have got at his will, and I can rely upon its working as steadily as one of the forces of nature. It is as certain as fire kindles and water wets that he will act according to the motive which has proved to be stronger for him. Insight and knowledge may be attained and lost again; they may be changed, or improved, or destroyed; but will cannot be changed. That is why *I apprehend, I perceive, I see*, is subject to alteration and uncertainty; *I will*, pronounced on a right apprehension of motive, is as firm as nature itself.

The difficulty, however, lies in getting at a right apprehension. A man’s apprehension of motive may change, or be corrected or perverted; and, on the other hand, his circumstances may undergo an alteration.
A man should exercise an almost boundless toleration and placability, because if he is capricious enough to refuse to forgive a single individual for the meanness or evil that lies at his door, it is doing the rest of the world a quite unmerited honour.

But at the same time the man who is every one’s friend is no one’s friend. It is quite obvious what sort of friendship it is which we hold out to the human race, and to which it is open to almost every man to return, no matter what he may have done.

With the ancients friendship was one of the chief elements in morality. But friendship is only limitation and partiality; it is the restriction to one individual of what is the due of all mankind, namely, the recognition that a man’s own nature and that of mankind are identical. At most it is a compromise between this recognition and selfishness.

A lie always has its origin in the desire to extend the dominion of one’s own will over other individuals, and to deny their will in order the better to affirm one’s own. Consequently a lie is in its very nature the product of injustice, malevolence and villainy. That is why truth, sincerity, candour and rectitude are at once recognized and valued as praiseworthy and noble qualities; because we presume that the man who exhibits them entertains no sentiments of injustice or malice, and therefore stands in no need of concealing such sentiments. He who is open cherishes nothing that is bad.

There is a certain kind of courage which springs from the same source as good nature. What I mean is that the good-natured man is almost as clearly conscious that he exists in other individuals as in himself. I have often shown how this feeling gives rise to good nature. It also gives rise to courage, for the simple reason that the man who possesses this feeling cares less for his own individual existence, as he lives almost
as much in the general existence of all creatures. Accordingly he is little concerned for his own life and its belongings. This is by no means the sole source of courage, for it is a phenomenon due to various causes. But it is the noblest kind of courage, as is shown by the fact that in its origin it is associated with great gentleness and patience. Men of this kind are usually irresistible to women.

All general rules and precepts fail, because they proceed from the false assumption that men are constituted wholly, or almost wholly, alike; an assumption which the philosophy of Helvetius expressly makes. Whereas the truth is that the original difference between individuals in intellect and morality is immeasurable.

The question as to whether morality is something real is the question whether a well-grounded counter-principle to egoism actually exists.

As egoism restricts concern for welfare to a single individual, viz., the man’s own self, the counter-principle would have to extend it to all other individuals.

It is only because the will is above and beyond time that the stings of conscience are ineradicable, and do not, like other pains, gradually wear away. No! an evil deed weighs on the conscience years afterwards as heavily as if it had been freshly committed.

Character is innate, and conduct is merely its manifestation; the occasion for great misdeeds comes seldom; strong counter-motives keep us back; our disposition is revealed to ourselves by our desires, thoughts, emotions, when it remains unknown to others. Reflecting on all this, we might suppose it possible for a man to possess, in some sort, an innate evil conscience, without ever having done anything very bad.
Don't do to others what you wouldn't like done to yourself. This is, perhaps, one of those arguments that prove, or rather ask, too much. For a prisoner might address it to a judge.

Stupid people are generally malicious, for the very same reason as the ugly and the deformed.

Similarly, genius and sanctity are akin. However simple-minded a saint may be, he will nevertheless have a dash of genius in him; and however many errors of temperament, or of actual character, a genius may possess, he will still exhibit a certain nobility of disposition, by which he shows his kinship with the saint.

The great difference between Law without and Law within, between the State and the Kingdom of God, is very clear. It is the State's business to see that every one should have justice done to him; it regards men as passive beings, and therefore takes no account of anything but their actions. The Moral Law, on the other hand, is concerned that every one should do justice; it regards men as active, and looks to the will rather than the deed. To prove that this is the true distinction let the reader consider what would happen if he were to say, conversely, that it is the State's business that every one should do justice, and the business of the Moral Law that every one should have justice done to him. The absurdity is obvious.

As an example of the distinction, let me take the case of a debtor and a creditor disputing about a debt which the former denies. A lawyer and a moralist are present, and show a lively interest in the matter. Both desire that the dispute should end in the same way, although what they want is by no means the same. The lawyer says, I want this man to get back what belongs to him; and the moralist, I want that man to do his duty.

It is with the will alone that morality is concerned. Whether external force hinders or fails to hinder the will from working does not in the least matter. For morality the external world is real only in so far as it is able or unable to lead and influence the will. As soon as the will is determined, that is, as soon as
a resolve is taken, the external world and its events are of no further moment and practically do not exist. For if the events of the world had any such reality—that is to say, if they possessed a significance in themselves, or any other than that derived from the will which is affected by them—what a grievance it would be that all these events lie in the realm of chance and error! It is, however, just this which proves that the important thing is not what happens, but what is willed. Accordingly, let the incidents of life be left to the play of chance and error, to demonstrate to man that he is as chaff before the wind.

The State concerns itself only with the incidents—with what happens; nothing else has any reality for it. I may dwell upon thoughts of murder and poison as much as I please: the State does not forbid me, so long as the axe and rope control my will, and prevent it from becoming action.

Ethics asks: What are the duties towards others which justice imposes upon us? in other words, What must I render? The Law of Nature asks: What need I not submit to from others? that is, What must I suffer? The question is put, not that I may do no injustice, but that I may not do more than every man must do if he is to safeguard his existence, and than every man will approve being done, in order that he may be treated in the same way himself; and, further, that I may not do more than society will permit me to do. The same answer will serve for both questions, just as the same straight line can be drawn from either of two opposite directions, namely, by opposing forces; or, again, as the angle can give the sine, or the sine the angle.

It has been said that the historian is an inverted prophet. In the same way it may be said that a teacher of law is an inverted moralist (viz. a teacher of the duties of justice), or that politics are inverted ethics, if we exclude the thought that ethics also teaches the duty of benevolence, magnanimity, love, and so on. The State is the Gordian knot that is cut instead of being untied; it is Columbus’ egg which is made to stand by being broken instead of balanced, as though the business in question were to make it stand rather than to balance it. In this respect the State is like the man who thinks
that he can produce fine weather by making the barometer go up.

The pseudo-philosophers of our age tell us that it is the object of the State to promote the moral aims of mankind. This is not true; it is rather the contrary which is true. The aim for which mankind exists—the expression is parabolic—is not that a man should act in such and such a manner; for all *opera operata*, things that have actually been done, are in themselves matters of indifference. No! the aim is that the Will, of which every man is a complete specimen—nay, is the very Will itself—should turn whither it needs to turn; that the man himself (the union of Thought and Will) should perceive what this will is, and what horrors it contains; that he should show the reflection of himself in his own deeds, in the abomination of them. The State, which is wholly concerned with the general welfare, checks the manifestation of the bad will, but in no wise checks the will itself; the attempt would be impossible. It is because the State checks the manifestation of his will that a man very seldom sees the whole abomination of his nature in the mirror of his deeds. Or does the reader actually suppose that there are no people in the world as bad as Robespierre, Napoleon, or other murderers? Does he fail to see that there are many who would act like them if only they could?

Many a criminal dies more quietly on the scaffold than many a non-criminal in the arms of his family. The one has perceived what his will is and has discarded it. The other has not been able to discard it, because he has never been able to perceive what it is. The aim of the State is to produce a fools' paradise, and this is in direct conflict with the true aim of life, namely, to attain a knowledge of what the will, in its horrible nature, really is.

Napoleon was not really worse than many, not to say most, men. He was possessed of the very ordinary egoism that seeks its welfare at the expense of others. What distinguished him
was merely the greater power he had of satisfying his will, and greater intelligence, reason and courage; added to which, chance gave him a favourable scope for his operations. By means of all this, he did for his egoism what a thousand other men would like to do for theirs, but cannot. Every feeble lad who by little acts of villainy gains a small advantage for himself by putting others to some disadvantage, although it may be equally small, is just as bad as Napoleon.

Those who fancy that retribution comes after death would demand that Napoleon should by unutterable torments pay the penalty for all the numberless calamities that he caused. But he is no more culpable than all those who possess the same will, unaccompanied by the same power.

The circumstance that in his case this extraordinary power was added, allowed him to reveal the whole wickedness of the human will; and the sufferings of his age, as the mercenary obverse of the medal, reveal the misery, which is inextricably bound up with this bad will. It is the general manipulation of this will that constitutes the world. But it is precisely that it should be understood how inextricably the will to live is bound up with, and is really one and the same as, this unspeakable misery, that is the world’s aim and purpose; and it is an aim and purpose which the appearance of Napoleon did much to assist. Not to be an unmeaning fools’ paradise, but a tragedy, in which the will to live understands itself and yields—that is the object for which the world exists. Napoleon is only a forcible example of the will to live.

The difference between the man who causes suffering, and the man who suffers it, is only phenomenal. It is all a will to live, identical with great suffering; and it is only by understanding this that the will can mend and end.

What chiefly distinguishes ancient from modern times is that in ancient times, to use Napoleon’s expression, it was affairs that reigned: *les paroles aux choses*. In modern times this is not so. What I mean is that in ancient times the character of public life, of the State, and of Religion, as well as of private life, was a strenuous affirmation of the will to
live. In modern times it is a denial of this will, for such is the character of Christianity. But now while on the one hand that denial has suffered some abatement even in public opinion, because it is too repugnant to human character, on the other what is publicly denied is secretly affirmed. Hence it is that we see half measures and falsehood everywhere; and that is why modern times look so small beside antiquity.

The structure of human society is like a pendulum swinging between two impulses, two evils in polar opposition, despoticism and anarchy. The further it gets from the one, the nearer it approaches the other. From this the reader might hit on the thought that if it were exactly midway between the two, it would be right. Far from it. For these two evils are by no means equally bad and dangerous. The former is incomparably less to be feared; its ills exist in the main only as possibilities, and if they come at all, it is only one among millions that they touch. But with anarchy, possibility and actuality are inseparable; its blows fall on every man every day. Therefore every constitution should be a nearer approach to a despotism than to anarchy; nay, it must contain a small possibility of despotism.
THE ART OF CONTROVERSY
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THE ART OF CONTROVERSY

PRELIMINARY: LOGIC AND DIALECTIC

By the ancients, Logic and Dialectic were used as synonymous terms; although λογίζομαι, "to think over, to consider, to calculate," and διαλέγομαι, "to converse," are two very different things.

The name Dialectic was, as we are informed by Diogenes Laertius, first used by Plato; and in the Phædrus, Sophist, Republic, bk. VII, and elsewhere, we find that by Dialectic he means the regular employment of the reason, and skill in the practice of it. Aristotle also uses the word in this sense; but, according to Laurentius Valla, he was the first to use Logic too in a similar way.\(^1\) Dialectic, therefore, seems to be an older word than Logic. Cicero and Quintilian use the words in the same general signification.\(^2\)

This use of the words and synonymous terms lasted through the Middle Ages into modern times; in fact, until the present day. But more recently, and in particular by Kant, Dialectic has often been employed in a bad sense, as meaning "the art of sophistical controversy"; and hence Logic has been preferred, as of the two the more innocent designation. Nevertheless, both originally meant the same thing; and in the last few years they have again been recognized as synonymous.

It is a pity that the words have thus been used from of old, and that I am not quite at liberty to distinguish their meanings. Otherwise, I should have preferred to define Logic

\(^1\) He speaks of δύσκολα λογικαί, that is, "difficult points," προτασίς λογική, ἀπορία λογική.

\(^2\) Cic. in Lucullo: Dialecticam inventam esse, veri et falsi quasi disputatricem. Topica, c. 2: Stoici enim judicandi vias diligenter persecuti sunt, ea scientia, quam Dialecticen appellant. Quint., lib. II, 12: Itaque hæc pars dialecticae, sive illam disputatricem dicere malimus; and with him this latter word appears to be the Latin equivalent for Dialectic. (So far according to "Petri Rami dialectica, Audomari Talaei praelectionibus illustrata." 1569.)
(from λόγος, "word" and "reason," which are inseparable) as "the science of the laws of thought, that is, of the method of reason"; and Dialectic (from διαλέγεσθαι, "to converse"—and every conversation communicates either facts or opinions, that is to say, it is historical or deliberative) as "the art of disputation," in the modern sense of the word. It is clear, then, that Logic deals with a subject of a purely à priori character, separable in definition from experience, namely, the laws of thought, the process of reason or the λόγος; the laws, that is, which reason follows when it is left to itself and not hindered, as in the case of solitary thought on the part of a rational being who is in no way misled. Dialectic, on the other hand, would treat of the intercourse between two rational beings who, because they are rational, ought to think in common, but who, as soon as they cease to agree like two clocks keeping exactly the same time, create a disputation, or intellectual contest. Regarded as purely rational beings, the individuals would, I say, necessarily be in agreement, and their variation springs from the difference essential to individuality; in other words, it is drawn from experience.

Logic, therefore, as the science of thought, or the science of the process of pure reason, should be capable of being constructed à priori. Dialectic, for the most part, can be constructed only à posteriori; that is to say, we may learn its rules by an experiential knowledge of the disturbance which pure thought suffers through the difference of individuality manifested in the intercourse between two rational beings, and also by acquaintance with the means which disputants adopt in order to make good against one another their own individual thought, and to show that it is pure and objective. For human nature is such that if A and B are engaged in thinking in common, and are communicating their opinions to one another on any subject, so long as it is not a mere fact of history, and A perceives that B's thoughts on one and the same subject are not the same as his own, he does not begin by revising his own process of thinking, so as to discover any mistake which he may have made, but he assumes that the mistake has occurred in B's. In other words, man is naturally obstinate; and this quality in him is attended
with certain results, treated of in the branch of knowledge which I should like to call Dialectic, but which, in order to avoid misunderstanding, I shall call Controversial or Eristical Dialectic. Accordingly, it is the branch of knowledge which treats of the obstinacy natural to man. Eristic is only a harsher name for the same thing.

Controversial Dialectic is the art of disputing, and of disputing in such a way as to hold one’s own, whether one is in the right or the wrong—per fas et nefas. A man may be objectively in the right, and nevertheless in the eyes of bystanders, and sometimes in his own, he may come off worst. For example, I may advance a proof of some assertion, and my adversary may refute the proof, and thus appear to have refuted the assertion, for which there may, nevertheless, be other proofs. In this case, of course, my adversary and I change places: he comes off best, although, as a matter of fact, he is in the wrong.

If the reader asks how this is, I reply that it is simply the natural baseness of human nature. If human nature were not base, but thoroughly honourable, we should in every debate have no other aim than the discovery of truth; we should not

1 According to Diogenes Laertius, V, 28, Aristotle put Rhetoric and Dialectic together, as aiming at persuasion, το πιθανόν; and Analytic and Philosophy as aiming at truth. Aristotle does, indeed, distinguish between (1) Logic, or analytic, as the theory or method of arriving at true or apodeictic conclusions; and (2) Dialectic as the method of arriving at conclusions that are accepted or pass current as true, ἐνδοτή, probabilia; conclusions in regard to which it is not taken for granted that they are false, and also not taken for granted that they are true in themselves, since that is not the point. What is this but the art of being in the right, whether one has any reason for being so or not, in other words, the art of attaining the appearance of truth, regardless of its substance? That is, then, as I put it above.

Aristotle divides all conclusions into logical and dialectical, in the manner described, and then into eristical. (3) Eristic is the method by which the form of the conclusion is correct, but the premisses, the materials from which it is drawn, are not true, but only appear to be true. Finally (4) Sophistic is the method in which the form of the conclusion is false, although it seems correct. These three last properly belong to the art of Controversial Dialectic, as they have no objective truth in view, but only the appearance of it, and pay no regard to truth itself; that is to say, they aim at victory. Aristotle’s book on Sophistic Conclusions was edited apart from the others, and at a later date. It was the last book of his Dialectic.
in the least care whether the truth proved to be in favour of the opinion which we had begun by expressing, or of the opinion of our adversary. That we should regard as a matter of no moment, or, at any rate, of very secondary consequence; but, as things are, it is the main concern. Our innate vanity which is particularly sensitive in reference to our intellectual powers, will not suffer us to allow that our first position was wrong and our adversary’s right. The way out of this difficulty would be simply to take the trouble always to form a correct judgment. For this a man would have to think before he spoke. But, with most men, innate vanity is accompanied by loquacity and innate dishonesty. They speak before they think; and even though they may afterwards perceive that they are wrong, and that what they assert is false, they want it to seem the contrary. The interest in truth, which may be presumed to have been their only motive when they stated the proposition alleged to be true, now gives way to the interests of vanity: and so, for the sake of vanity, what is true must seem false, and what is false must seem true.

However, this very dishonesty, this persistence in a proposition which seems false even to ourselves, has something to be said for it. It often happens that we begin with the firm conviction of the truth of our statement; but our opponent’s argument appears to refute it. Should we abandon our position at once, we may discover later on that we were right after all; the proof we offered was false, but nevertheless there was a proof for our statement which was true. The argument which would have been our salvation did not occur to us at the moment. Hence we make it a rule to attack a counter-argument, even though to all appearances it is true and forcible, in the belief that its truth is only superficial, and that in the course of the dispute another argument will occur to us by which we may upset it, or succeed in confirming the truth of our statement. In this way we are almost compelled to become dishonest; or, at any rate, the temptation to do so is very great. Thus it is that the weakness of our intellect and the perversity of our will lend each other mutual support; and that, generally, a disputant fights not for truth, but for his proposition, as though it were a battle pro aris et focis.
He sets to work _per fas et nefas_; nay, as we have seen, he cannot easily do otherwise. As a rule, then, every man will insist on maintaining whatever he has said, even though for the moment he may consider it false or doubtful.\(^1\)

To some extent every man is armed against such a procedure by his own cunning and villainy. He learns by daily experience, and thus comes to have his own _natural Dialectic_, just as he has his own _natural Logic_. But his Dialectic is by no means as safe a guide as his Logic. It is not so easy for anyone to think or draw an inference contrary to the laws of Logic; false judgments are frequent, false conclusions very rare. A man cannot easily be deficient in natural Logic, but he may very easily be deficient in natural Dialectic, which is a gift apportioned in unequal measure. In so far natural Dialectic resembles the faculty of judgment, which differs in degree with every man; while reason, strictly speaking, is the same. For it often happens that in a matter in which a man is really in the right, he is confounded or refuted by merely superficial arguments; and if he emerges victorious from a contest, he owes it very often not so much to the correctness of his judgment in stating his proposition, as to the cunning and address with which he defended it.

Here, as in all other cases, the best gifts are born with a man; nevertheless, much may be done to make him a master of this art by practice, and also by a consideration of the tactics which may be used to defeat an opponent, or which he uses himself for a similar purpose. Therefore, even though Logic

\(^1\) Machiavelli recommends his Prince to make use of every moment that his neighbour is weak, in order to attack him; as otherwise his neighbour may do the same. If honour and fidelity prevailed in the world, it would be a different matter; but as these are qualities not to be expected, a man must not practise them himself, because he will meet with a bad return. It is just the same in a dispute: if I allow that my opponent is right as soon as he seems to be so, it is scarcely probable that he will do the same when the position is reversed; and as he acts wrongly, I am compelled to act wrongly too. It is easy to say that we must yield to truth, without any prepossession in favour of our own statements; but we cannot assume that our opponent will do it, and therefore we cannot do it either. Nay, if I were to abandon the position on which I had previously bestowed much thought, as soon as it appeared that he was right, it might easily happen that I might be misled by a momentary impression, and give up the truth in order to accept an error.
may be of no very real, practical use, Dialectic may certainly be so; and Aristotle, too, seems to me to have drawn up his Logic proper, or Analytic, as a foundation and preparation for his Dialectic, and to have made this his chief business. Logic is concerned with the mere form of propositions; Dialectic, with their contents or matter—in a word, with their substance. It was proper, therefore, to consider the general form of all propositions before proceeding to particulars.

Aristotle does not define the object of Dialectic as exactly as I have done it here; for while he allows that its principal object is disputation, he declares at the same time that it is also the discovery of truth.\(^1\) Again, he says, later on, that if, from the philosophical point of view, propositions are dealt with according to their truth, Dialectic regards them according to their plausibility, or the measure in which they will win the approval and assent of others.\(^2\) He is aware that the objective truth of a proposition must be distinguished and separated from the way in which it is pressed home, and approbation won for it; but he fails to draw a sufficiently sharp distinction between these two aspects of the matter, so as to reserve Dialectic for the latter alone.\(^3\) The rules which he

\(^1\) *Topica*, bk. I, 2.  
\(^2\) Ibid., 12.  
\(^3\) On the other hand, in his book *De Sophisticis Elenchinis*, he takes too much trouble to separate Dialectic from Sophistic and Eristic, where the distinction is said to consist in this, that dialectical conclusions are true in their form and their contents, while sophistical and eristical conclusions are false.

Eristic so far differs from Sophistic that, while the master of Eristic aims at mere victory, the Sophist looks to the reputation, and with it, the monetary rewards which he will gain. But whether a proposition is true in respect of its contents is far too uncertain a matter to form the foundation of the distinction in question; and it is a matter on which the disputant least of all can arrive at certainty; nor is it disclosed in any very sure form even by the result of the disputation. Therefore, when Aristotle speaks of Dialectic, we must include in it Sophistic, Eristic, and Peirastic, and define it as "the art of getting the best of it in a dispute," in which, unquestionably, the safest plan is to be in the right to begin with; but this in itself is not enough in the existing disposition of mankind, and, on the other hand, with the weakness of the human intellect, it is not altogether necessary. Other expedients are required, which, just because they are unnecessary to the attainment of objective truth, may also be used when a man is objectively in the wrong; and whether or not this is the case, is hardly ever a matter of complete certainty.

I am of opinion, therefore, that a sharper distinction should be drawn
often gives for Dialectic contain some of those which properly belong to Logic; and hence it appears to me that he has not provided a clear solution of the problem.

We must always keep the subject of one branch of knowledge quite distinct from that of any other. To form a clear idea of the province of Dialectic, we must pay no attention to objective truth, which is an affair of Logic; we must regard it simply as *the art of getting the best of it in a dispute*, which, as we have seen, is all the easier if we are actually in the right. In itself Dialectic has nothing to do but to show how a man may defend himself against attacks of every kind, and especially against dishonest attacks; and, in the same fashion, how he may attack another man’s statement without contradicting himself, or generally without being defeated. The discovery of objective truth must be separated from the art of winning acceptance for propositions; for objective truth is an entirely different matter: it is the business of sound judgment, reflection and experience, for which there is no special art.

Such, then, is the aim of Dialectic. It has been defined as the Logic of appearance; but the definition is a wrong one, as in that case it could only be used to repel false propositions. But even when a man has the right on his side, he needs Dialectic in order to defend and maintain it; he must know what the dishonest tricks are, in order to meet them; nay, he must often make use of them himself, so as to beat the enemy with his own weapons.

Accordingly, in a dialectical contest we must put objective between Dialectic and Logic than Aristotle has given us; that to Logic we should assign objective truth as far as it is merely formal, and that Dialectic should be confined to the art of gaining one’s point, and contrarily, that Sophistic and Eristic should not be distinguished from Dialectic in Aristotle’s fashion, since the difference which he draws rests on objective and material truth; and in regard to what this is, we cannot attain any clear certainty before discussion; but we are compelled, with Pilate, to ask, *What is truth?* For truth is in the depths, *ἐν βόθῳ ἡ ἀλήθεια* (a saying of Democritus, *Diog. Laert.*, IX, 72). Two men often engage in a warm dispute, and then return to their homes each of the other’s opinion, which he has exchanged for his own. It is easy to say that in every dispute we should have no other aim than the advancement of truth; but before dispute no one knows where it is, and through his opponent’s arguments and his own a man is misled.
truth aside, or, rather, we must regard it as an accidental circumstance, and look only to the defence of our own position and the refutation of our opponent’s.

In following out the rules to this end, no respect should be paid to objective truth, because we usually do not know where the truth lies. As I have said, a man often does not himself know whether he is in the right or not; he often believes it, and is mistaken: both sides often believe it. Truth is in the depths. At the beginning of a contest each man believes, as a rule, that right is on his side; in the course of it, both become doubtful, and the truth is not determined or confirmed until the close.

Dialectic, then, need have nothing to do with truth, as little as the fencing master considers who is in the right when a dispute leads to a duel. Thrust and parry is the whole business. Dialectic is the art of intellectual fencing; and it is only when we so regard it that we can erect it into a branch of knowledge. For if we take purely objective truth as our aim, we are reduced to mere Logic; if we take the maintenance of false propositions, it is mere Sophistic; and in either case it would have to be assumed that we were aware of what was true and what was false; and it is seldom that we have any clear idea of the truth beforehand. The true conception of Dialectic is, then, that which we have formed: it is the art of intellectual fencing used for the purpose of getting the best of it in a dispute; and, although the name Eristic would be more suitable, it is more correct to call it controversial Dialectic, Dialectica eristica.

Dialectic in this sense of the word has no other aim but to reduce to a regular system and collect and exhibit the arts which most men employ when they observe, in a dispute, that truth is not on their side, and still attempt to gain the day. Hence, it would be very inexpedient to pay any regard to objective truth or its advancement in a science of Dialectic; since this is not done in that original and natural Dialectic innate in men, where they strive for nothing but victory. The science of Dialectic, in one sense of the word, is mainly concerned to tabulate and analyse dishonest stratagems, in order that in a real debate they may be at once recognized
and defeated. It is for this very reason that Dialectic must admittedly take victory, and not objective truth, for its aim and purpose.

I am not aware that anything has been done in this direction, although I have made inquiries far and wide.¹ It is, therefore, an uncultivated soil. To accomplish our purpose, we must draw from our experience; we must observe how in the debates which often arise in our intercourse with our fellow-men this or that stratagem is employed by one side or the other. By finding out the common elements in tricks repeated in different forms, we shall be enabled to exhibit certain general stratagems which may be advantageous, as well for our own use, as for frustrating others if they use them.

What follows is to be regarded as a first attempt.

THE BASIS OF ALL DIALECTIC

First of all, we must consider the essential nature of every dispute: what it is that really takes place in it.

Our opponent has stated a thesis, or we ourselves—it is all one. There are two modes of refuting it, and two courses that we may pursue.

I. The modes are (1) *ad rem*, (2) *ad hominem* or *ex concessis*. That is to say: We may show either that the proposition is not in accordance with the nature of things, i.e. with absolute, objective truth; or that it is inconsistent with other statements or admissions of our opponent, i.e. with truth as it appears to him. The latter mode of arguing a question produces only a relative conviction, makes no difference whatever to the objective truth of the matter.

II. The two courses that we may pursue are, (1) the direct, and (2) the indirect refutation. The direct attacks the reason for the thesis; the indirect, its results. The direct refutation shows that the thesis is not true; the indirect, that it cannot be true.

¹ Diogenes Laertes tells us that among the numerous writings on Rhetoric by Theophrastus, all of which have been lost, there was one entitled, 'Ἀγωνιστικὸν τῆς περὶ τοῖς ἐρωτικοῖς γόγους θεωρίας. That would have been just what we want.
The direct course admits of a twofold procedure. Either we may show that the reasons for the statement are false (nego majorem, minorem); or we may admit the reasons or premisses, but show that the statement does not follow from them (nego consequentiam); that is, we attack the conclusion or form of the syllogism.

The direct refutation makes use either of the diversion or of the instance.

(a) The diversion.—We accept our opponent’s proposition as true, and then show what follows from it when we bring it into connection with some other proposition acknowledged to be true. We use the two propositions as the premisses of a syllogism giving a conclusion which is manifestly false, as contradicting either the nature of things, or other statements of our opponent himself; that is to say, the conclusion is false either ad rem or ad hominem. Consequently, our opponent’s proposition must have been false; for, while true premisses can give only a true conclusion, false premisses need not always give a false one.

(b) The instance, or the example to the contrary.—This consists in refuting the general proposition by direct reference to particular cases which are included in it in the way in which it is stated, but to which it does not apply, and by which it is therefore shown to be necessarily false.

Such is the framework or skeleton of all forms of disputations; for to this every kind of controversy may be ultimately reduced. The whole of a controversy may, however, actually proceed in the manner described, or only appear to do so; and it may be supported by genuine or spurious arguments. It is just because it is not easy to make out the truth in regard to this matter, that debates are so long and so obstinate.

Nor can we, in ordering the argument, separate actual from apparent truth, since even the disputants are not certain about it beforehand. Therefore I shall describe the various tricks or stratagems without regard to questions of objective truth or falsity; for that is a matter on which we have no assurance,

1 If it is in direct contradiction with a perfectly undoubted truth, we have reduced our opponent’s position ad absurdum.

2 Socrates, in Hippia Maj. et alias.
and which cannot be determined previously. Moreover, in every disputation or argument on any subject we must agree about something; and by this, as a principle, we must be willing to judge the matter in question. We cannot argue with those who deny principles: *Contra negantem principia non est disputandum*.

**STRATAGEMS**

**I**

The *Extension.*—This consists in carrying your opponent’s proposition beyond its natural limits; in giving it as general a signification and as wide a sense as possible, so as to exaggerate it; and, on the other hand, in giving your own proposition as restricted a sense and as narrow limits as you can, because the more general a statement becomes, the more numerous are the objections to which it is open. The defence consists in an accurate statement of the point or essential question at issue.

Example 1.—I asserted that the English were supreme in drama. My opponent attempted to give an instance to the contrary, and replied that it was a well-known fact that in music, and consequently in opera, they could do nothing at all. I repelled the attack by reminding him that music was not included in dramatic art, which covered tragedy and comedy alone. This he knew very well. What he had done was to try to generalize my proposition so that it would apply to all theatrical representations, and, consequently, to opera and then to music, in order to make certain of defeating me. Contrarily, we may save our proposition by reducing it within narrower limits than we had first intended, if our way of expressing it favours this expedient.

Example 2.—A declares that the Peace of 1814 gave back their independence to all the German towns of the Hanseatic League. B gives an instance to the contrary by reciting the fact that Dantzig, which received its independence from Buonaparte, lost it by that Peace. A saves himself thus: “I said ‘all German towns,’ and Dantzig was in Poland.”
This trick was mentioned by Aristotle in the *Topica* (bk. VIII, ch. 11, 12).

Example 5.—Lamarck, in his *Philosophie Zoologique* (vol. I, p. 203), states that the polype has no feeling, because it has no nerves. It is certain, however, that it has some sort of perception; for it advances towards light by moving in an ingenious fashion from branch to branch, and it seizes its prey. Hence it has been assumed that its nervous system is spread over the whole of its body in equal measure, as though it were blended with it; for it is obvious that the polype possesses some faculty of perception without having any separate organs of sense. Since this assumption refutes Lamarck's position, he argues thus: "In that case all parts of its body must be capable of every kind of feeling, and also of motion, of will, of thought. The polype would have all the organs of the most perfect animal in every point of its body; every point could see, smell, taste, hear, and so on; nay, it could think, judge, and draw conclusions; every particle of its body would be a perfect animal and it would stand higher than man, as every part of it would possess all the faculties which man possesses only in the whole of him. Further, there would be no reason for not extending what is true of the polype to all monads, the most imperfect of all creatures, and ultimately to the plants, which are also alive, etc. etc." By using dialectical tricks of this kind a writer betrays that he is secretly conscious of being in the wrong. Because it was said that the creature's whole body is sensitive to light, and is therefore possessed of nerves, he makes out that its whole body is capable of thought.

II

The Homonymy.—This trick is to extend a proposition to something which has little or nothing in common with the matter in question but the similarity of the word; then to refute it triumphantly, and so claim credit for having refuted the original statement.

It may be noted here that synonyms are two words for the same conception; homonyms, two conceptions which are covered by the same word (see Aristotle, *Topica*, bk. I, ch. 13).
"Deep," "cutting," "high," used at one moment of bodies, at another of tones, are homonyms; "honourable" and "honest" are synonyms.

This is a trick which may be regarded as identical with the sophism *ex homonymia*; although, if the sophism is obvious, it will deceive no one.

*Every light can be extinguished.*
*The intellect is a light.*
*Therefore it can be extinguished.*

Here it is at once clear that there are four terms in the syllogism, "light" being used both in a real and in a metaphorical sense. But if the sophism takes a subtle form, it is of course, apt to mislead, especially where the conceptions which are covered by the same word are related, and inclined to be interchangeable. It is never subtle enough to deceive, if it is used intentionally; and therefore cases of it must be collected from actual and individual experience.

It would be a very good thing if every trick could receive some short and obviously appropriate name, so that when a man used this or that particular trick, he could be at once reproached for it.

I will give two examples of the homonymy.

Example 1.—A: "You are not yet initiated into the mysteries of the Kantian philosophy."

B: "Oh, if it's mysteries you're talking of, I'll have nothing to do with them."

Example 2.—I condemned the principle involved in the word *honour* as a foolish one; for, according to it, a man loses his honour by receiving an insult, which he cannot wipe out unless he replies with a still greater insult, or by shedding his adversary's blood or his own. I contended that a man's true honour cannot be outraged by what he suffers, but only and alone by what he does; for there is no saying what may befall any one of us. My opponent immediately attacked the reason I had given, and triumphantly proved to me that when a tradesman was falsely accused of misrepresentation, dishonesty, or neglect in his business, it was an attack upon his honour, which in this case was outraged solely by what he
suffered, and that he could only retrieve it by punishing his aggressor and making him retract.

Here, by a homonymy, he was foisting *civic honour*, which is otherwise called *good name*, and which may be outraged by libel and slander, on to the conception of *knightly honour*, also called *point d'honneur*, which may be outraged by insult. And since an attack on the former cannot be disregarded, but must be repelled by public disproof, so, with the same justification, an attack on the latter must not be disregarded either, but it must be defeated by still greater insult and a duel. Here we have a confusion of two essentially different things through the homonymy in the word *honour*, and a consequent alteration of the point in dispute.

III

Another trick is to take a proposition which is laid down relatively, and in reference to some particular matter, as though it were uttered with a general or absolute application; or, at least, to take it in some quite different sense, and then refute it. Aristotle's example is as follows:

A Moor is black; but in regard to his teeth he is white; therefore, he is black and not black at the same moment. This is an obvious sophism, which will deceive no one. Let us contrast it with one drawn from actual experience.

In talking of philosophy, I admitted that my system upheld the Quietists, and commended them. Shortly afterwards the conversation turned upon Hegel, and I maintained that his writings were mostly nonsense; or, at any rate, that there were many passages in them where the author wrote the words, and it was left to the reader to find a meaning for them. My opponent did not attempt to refute this assertion *ad rem*, but contented himself by advancing the *argumentum ad hominem*, and telling me that I had just been praising the Quietists, and that they had written a good deal of nonsense too.

This I admitted; but, by way of correcting him, I said that I had praised the Quietists, not as philosophers and writers, that is to say, for their achievements in the sphere of *theory*,
but only as men, and for their conduct in mere matters of practice; and that in Hegel's case we were talking of theories. In this way I parried the attack.

The first three tricks are of a kindred character. They have this in common, that something different is attacked from that which was asserted. It would therefore be an ignoratio elenchi to allow oneself to be disposed of in such a manner.

For in all the examples that I have given, what the opponent says is true, but it stands in apparent and not in real contradiction with the thesis. All that the man whom he is attacking has to do is to deny the validity of his syllogism; to deny, namely, the conclusion which he draws, that because his proposition is true, ours is false. In this way his refutation is itself directly refuted by a denial of his conclusion, per negationem consequentiae. Another trick is to refuse to admit true premisses because of a foreseen conclusion. There are two ways of defeating it, incorporated in the next two sections.

IV

If you want to draw a conclusion, you must not let it be foreseen, but you must get the premisses admitted one by one, unobserved, mingling them here and there in your talk; otherwise, your opponent will attempt all sorts of chicanery. Or, if it is doubtful whether your opponent will admit them, you must advance the premisses of these premisses; that is to say, you must draw up pro-syllogisms, and get the premisses of several of them admitted in no definite order. In this way you conceal your game until you have obtained all the admissions that are necessary, and so reach your goal by making a circuit. These rules are given by Aristotle in his Topica, bk. VIII, ch. 1. It is a trick which needs no illustration.

V

To prove the truth of a proposition, you may also employ previous propositions that are not true, should your opponent refuse to admit the true ones, either because he sees that the thesis immediately follows from them. In that case the plan is to
take propositions which are false in themselves but true for your opponent, and argue from the way in which he thinks, that is to say, *ex concessis*. For a true conclusion may follow from false premises, but not vice versa. In the same fashion your opponent’s false propositions may be refuted by other false propositions, which he, however, takes to be true; for it is with him that you have to do, and you must use the thoughts that he uses. For instance, if he is a member of some sect to which you do not belong, you may employ the declared opinions of this sect against him, as principles.¹

VI

Another plan is to beg the question in disguise by postulating what has to be proved, either (1) under another name; for instance, “good repute” instead of “honour”; “virtue” instead of “virginity,” etc.; or by using such convertible terms as “red-blooded animals” and “vertebrates”; or (2) by making a general assumption covering the particular point in dispute; for instance, maintaining the uncertainty of medicine by postulating the uncertainty of all human knowledge. (3) If, vice versa, two things follow one from the other, and one is to be proved, you may postulate the other. (4) If a general proposition is to be proved, you may get your opponent to admit every one of the particulars. This is the converse of the second.²

VII

Should the disputation be conducted on somewhat strict and formal lines, and there be a desire to arrive at a very clear understanding, he who states the proposition and wants to prove it may proceed against his opponent by question, in order to show the truth of the statement from his admissions. The erotematic, or Socratic, method was especially in use among the ancients; and this and some of the tricks following later on are akin to it.³

² *Idem*, ch. 11. The last chapter of this work contains some good rules for the practice of Dialectics.
³ They are all a free version of ch. 15 of Aristotle’s *De Sophistici Elenchis*. 
The plan is to ask a great many wide-reaching questions at once, so as to hide what you want to get admitted, and, on the other hand, quickly propound the argument resulting from the admissions; for those who are slow of understanding cannot follow accurately, and do not notice any mistakes or gaps there may be in the demonstration.

VIII

This trick consists in making your opponent angry; for when he is angry he is incapable of judging aright, and perceiving where his advantage lies. You can make him angry by doing him repeated injustice, or practising some kind of chicanery, and being generally insolent.

IX

Or you may put questions in an order different from that which the conclusion to be drawn from them requires, and transpose them, so as not to let him know at what you are aiming. He can then take no precautions. You may also use his answers for different or even opposite conclusions, according to their character. This is akin to the trick of masking your procedure.

X

If you observe that your opponent designedly returns a negative answer to the questions which, for the sake of your proposition, you want him to answer in the affirmative, you must ask the converse of the proposition, as though it were that which you were anxious to see affirmed; or, at any rate, you may give him his choice of both, so that he may not perceive which of them you are asking him to affirm.

XI

If you make an induction, and your opponent grants you the particular cases by which it is to be supported, you must refrain from asking him if he also admits the general truth.
which issues from the particulars but introduce it afterwards as a settled and admitted fact; for, in the meanwhile, he will himself come to believe that he has admitted it, and the same impression will be received by the audience, because they will remember the many questions as to the particulars, and suppose that they must, of course, have attained their end.

XII

If the conversation turns upon some general conception which has no particular name, but requires some figurative or metaphorical designation, you must begin by choosing a metaphor that is favourable to your proposition. For instance, the names used to denote the two political parties in Spain, Serviles and Liberales, are obviously chosen by the latter. The name Protestants is chosen by themselves, and also the name Evangelicals; but the Catholics call them heretics. Similarly, in regard to the names of things which admit of a more exact and definite meaning: for example, if your opponent proposes an alteration, you can call it an innovation, as this is an invidious word. If you yourself make the proposal, it will be the converse. In the first case, you can call the antagonistic principle "the existing order," in the second, "antiquated prejudice." What an impartial man with no further purpose to serve would call "public worship" or a "system of religion," is described by an adherent, as "piety," "godliness": and by an opponent as "bigotry," "superstition." This is, at bottom, a subtle petitio principii. What is sought to be proved is, first of all, inserted in the definition, whence it is then taken by mere analysis. What one man calls "placing in safe custody," another calls "throwing into prison." A speaker often betrays his purpose beforehand by the names which he gives to things. One man talks of "the clergy"; another, of "the priests."

Of all the tricks of controversy, this is the most frequent, and it is used instinctively. You hear of "religious zeal," or "fanaticism"; a "faux pas," a "piece of gallantry," or "adultery"; an "equivocal," or a "bawdy" story; "embarrassment," or "bankruptcy"; "through influence and connection,"
or by "bribery and nepotism"; "sincere gratitude," or "good pay."

XIII

To make your opponent accept a proposition, you must give him the counter-proposition as well, leaving him his choice of the two; and you must render the contrast as glaring as you can, so that to avoid being paradoxical he will accept the proposition, which is thus made to look quite probable. For instance, if you want to make him admit that a boy must do everything that his father tells him to do, ask him "whether in all things we must obey or disobey our parents." Or, if a thing is said to occur "often," ask whether by "often" you are to understand few or any cases; and he will say "many." It is as though you were to put grey next black, and call it white; or next white, and call it black.

XIV

This, which is an impudent trick, is played as follows: When your opponent has answered several of your questions without the answers turning out favourable to the conclusion at which you are aiming, advance the desired conclusion—although it does not in the least follow—as though it had been proved, and proclaim it in a tone of triumph. If your opponent is shy or stupid, and you yourself possess a great deal of impudence and a good voice, the trick may easily succeed. It is akin to the fallacy non causae causae.

XV

If you have advanced a paradoxical proposition and find a difficulty in proving it, you may submit for your opponent's acceptance or rejection some true proposition, the truth of which, however, is not quite palpable, as though you wished to draw your proof from it. Should he reject it because he suspects a trick, you can obtain your triumph by showing how absurd he is; should he accept it, you have got reason on your side for the moment, and must now look about you; or else
you can employ the previous trick as well, and maintain that your paradox is proved by the proposition which he has accepted. For this an extreme degree of impudence is required; but experience shows cases of it, and there are people who practise it by instinct.

XVI

Another trick is to use arguments *ad hominem*, or *ex concessis*.\(^1\) When your opponent makes a proposition, you must try to see whether it is not in some way—if needs be, only apparently—inconsistent with some other proposition which he has made or admitted, or with the principles of a school or sect which he has commended and approved, or with the actions of those who support the sect, or else of those who give it only an apparent and spurious support, or with his own actions or want of action. For example, should he defend suicide, you may at once exclaim, "Why don’t you hang yourself?" Should he maintain that Berlin is an unpleasant place to live in, you may say, "Why don’t you leave by the first train?" Some such claptrap is always possible.

XVII

If your opponent presses you with a counter-proof, you will often be able to save yourself by advancing some subtle distinction, which, it is true, had not previously occurred to

\(^1\) The truth from which I draw my proof may be either (1) of an objective and universally valid character; in that case my proof is veracious, *secundum veritatem*; and it is such proof alone that has any genuine validity. Or (2) it may be valid only for the person to whom I wish to prove my proposition, and with whom I am disputing. He has, that is to say, either taken up some position once for all as a prejudice, or hastily admitted it in the course of the dispute; and on this I ground my proof. In that case, it is a proof valid only for this particular man, *ad hominem*. I compel my opponent to grant my proposition, but I fail to establish it as a truth of universal validity. My proof avails for my opponent alone, but for no one else. For example, if my opponent is a devotee of Kant’s, and I ground my proof on some utterance of that philosopher, it is a proof which in itself is only *ad hominem*. If he is a Mohammedan, I may prove my point by reference to a passage in the Koran, and that is sufficient for him; but here it is only a proof *ad hominem*. 
you; that is, if the matter admits of a double application, or of being taken in any ambiguous sense.

XVIII

If you observe that your opponent has taken up a line of argument which will end in your defeat, you must not allow him to carry it to its conclusion, but interrupt the course of the dispute in time, or break it off altogether, or lead him away from the subject, and bring him to others. In short, you must effect the trick which will be noticed later on, the mutatio controversiae (see § XXIX).

XIX

Should your opponent expressly challenge you to produce any objection to some definite point in his argument, and you have nothing much to say, you must try to give the matter a general turn, and then talk against that. If you are called upon to say why a particular physical hypothesis cannot be accepted, you may speak of the fallibility of human knowledge, and give various illustrations of it.

XX

When you have elicited all your premisses, and your opponent has admitted them, you must refrain from asking him for the conclusion, but draw it at once for yourself; nay, even though one or other of the premisses should be lacking, you may take it as though it too had been admitted, and draw the conclusion. This trick is an application of the fallacy non causæ ut causæ.

XXI

When your opponent uses a merely superficial or sophistical argument and you see through it, you can, it is true, refute it by setting forth its captious and superficial character; but it is better to meet him with a counter-argument which is
just as superficial and sophistical, and so dispose of him; for it is with victory that you are concerned, and not with truth. If, for example, he adopts an *argumentum ad hominem*, it is sufficient to take the force out of it by a counter *argumentum ad hominem* or *argumentum ex concessis*; and, in general, instead of setting forth the true state of the case at equal length, it is shorter to take this course if it lies open to you.

XXII

If your opponent requires you to admit something from which the point in dispute will immediately follow, you must refuse to do so, declaring that it is a *petitio principii*. For he and the audience will regard a proposition which is near akin to the point in dispute as identical with it, and in this way you deprive him of his best argument.

XXIII

Contradiction and contention irritate a man into exaggerating his statement. By contradicting your opponent you may drive him into extending beyond its proper limits a statement which, at all events within those limits and in itself, is true; and when you refute this exaggerated form of it, you look as though you had also refuted his original statement. Contrarily, you must take care not to allow yourself to be misled by contradictions into exaggerating or extending a statement of your own. It will often happen that your opponent will himself directly try to extend your statement further than you meant it; here you must at once stop him, and bring him back to the limits which you set up: "That's what I said, and no more."

XXIV

This trick consists in stating a false syllogism. Your opponent makes a proposition, and by false inference and distortion of his ideas you force from it other propositions which it does not
contain and he does not in the least mean; nay, which are absurd or dangerous. It then looks as if his proposition gave rise to others which are inconsistent either with themselves or with some acknowledged truth, and so it appears to be indirectly refuted. This is the diversion, and it is another application of the fallacy non causa ut causae.

XXV

This is a case of the diversion by means of an instance to the contrary. With an induction (ἐπαγωγή), a great number of particular instances are required in order to establish it as a universal proposition; but with the diversion (ἀπαγωγή) a single instance, to which the proposition does not apply, is all that is necessary to overthrow it. This is a controversial method known as the instance—instantia, ἔνωσις. For example, “all ruminants are horned” is a proposition which may be upset by the single instance of the camel. The instance is a case in which a universal truth is sought to be applied, and something is inserted in the fundamental definition of it which is not universally true, and by which it is upset. But there is room for mistake; and when this trick is employed by your opponent, you must observe (1) whether the example which he gives is really true; for there are problems of which the only true solution is that the case in point is not true—for example, many miracles, ghost stories, and so on; and (2) whether it really comes under the conception of the truth thus stated; for it may only appear to do so, and the matter is one to be settled by precise distinctions; and (3) whether it is really inconsistent with this conception; for this again may be only an apparent inconsistency.

XXVI

A brilliant move is the retorsio argumenti, or turning of the tables, by which your opponent’s argument is turned against himself. He declares, for instance, “So-and-so is a child, you must make allowance for him.” You retort, “Just because he is a child, I must correct him; otherwise he will persist in his bad habits.”
XXVII

Should your opponent surprise you by becoming particularly angry at an argument, you must urge it with all the more zeal; not only because it is a good thing to make him angry, but because it may be presumed that you have here put your finger on the weak side of his case, and that just here he is more open to attack than even for the moment you perceive.

XXVIII

This is chiefly practicable in a dispute between scholars in the presence of the unlearned. If you have no argument ad rem, and none either ad hominem, you can make one ad auditores; that is to say, you can start some invalid objection, which, however, only an expert sees to be invalid. Now your opponent is an expert, but those who form your audience are not, and accordingly in their eyes he is defeated; particularly if the objection which you make places him in any ridiculous light. People are ready to laugh, and you have the laughers on your side. To show that your objection is an idle one, would require a long explanation on the part of your opponent, and a reference to the principles of the branch of knowledge in question, or to the elements of the matter which you are discussing; and people are not disposed to listen to it.

For example, your opponent states that in the original formation of a mountain-range the granite and other elements in its composition were, by reason of their high temperature, in a fluid or molten state; that the temperature must have amounted to some 480° Fahrenheit; and that when the mass took shape it was covered by the sea. You reply, by an argument ad auditores, that at that temperature—nay, indeed, long before it had been reached, namely, at 212° Fahrenheit—the sea would have been boiled away, and spread through the air in the form of steam. At this the audience laughs. To refute the objection, your opponent would have to show that the boiling-point depends not only on the degree of warmth, but also on the atmospheric pressure; and that as soon as about half the sea-water had gone off in the shape of steam, this pressure would be so greatly increased that the rest of it would
fail to boil even at a temperature of 480°. He is debarred from giving this explanation, as it would require a treatise to demonstrate the matter to those who had no acquaintance with physics.

**XXIX**

If you find that you are being worsted, you can make a *diversion*—that is, you can suddenly begin to talk of something else, as though it had a bearing on the matter in dispute, and afforded an argument against your opponent. This may be done without presumption if the diversion has, in fact, some general bearing on the matter; but it is a piece of impudence if it has nothing to do with the case, and is only brought in by way of attacking your opponent.

For example, I praised the system prevailing in China, where there is no such thing as hereditary nobility, and offices are bestowed only on those who succeed in competitive examinations. My opponent maintained that learning, as little as the privilege of birth (of which he had a high opinion) fits a man for office. We argued, and he got the worst of it. Then he made a diversion, and declared that in China all ranks were punished with the bastinado, which he connected with the immoderate indulgence in tea, and proceeded to make both of them a subject of reproach to the Chinese. To follow him into all this would have been to allow oneself to be drawn into a surrender of the victory which had already been won.

The diversion is mere impudence if it completely abandons the point in dispute, and raises, for instance, some such objection as "Yes, and you also said just now," and so on. For then the argument becomes to some extent personal; of the kind which will be treated of in the last section. Strictly speaking, it is half-way between the *argumentum ad personam*, which will there be discussed, and the *argumentum ad hominem*.

How very innate this trick is, may be seen in every quarrel between common people. If one of the parties makes some personal reproach against the other, the latter, instead of answering it by refuting it, allows it to stand—as it were,

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1 See § XVIII xviii.
admits it; and replies by reproaching his antagonist on some other ground. This is a stratagem like that pursued by Scipio when he attacked the Carthaginians, not in Italy, but in Africa. In war, diversions of this kind may be profitable; but in a quarrel they are poor expedients, because the reproaches remain, and those who look on hear the worst that can be said of both parties. It is a trick that should be used only faute de mieux.

XXX

This is the argumentum ad verecundiam. It consists in making an appeal to authority rather than reason, and in using such an authority as may suit the degree of knowledge possessed by your opponent.

Every man prefers belief to the exercise of judgment, says Seneca; and it is therefore an easy matter if you have an authority on your side which your opponent respects. The more limited his capacity and knowledge, the greater is the number of the authorities who weigh with him. But if his capacity and knowledge are of a high order, there are very few; indeed, hardly any at all. He may, perhaps, admit the authority of professional men versed in a science or an art or a handicraft of which he knows little or nothing; but even so he will regard it with suspicion. Contrarily, ordinary folk have a deep respect for professional men of every kind. They are unaware that a man who makes a profession of a thing loves it not for the thing itself, but for the money he makes by it; or that it is rare for a man who teaches to know his subject thoroughly; for if he studies it as he ought, he has in most cases no time left in which to teach it.

But there are very many authorities who find respect with the mob, and if you have none that is quite suitable, you can take one that appears to be so; you may quote what some said in another sense or in other circumstances. Authorities which your opponent fails to understand are those of which he generally thinks the most. The unlearned entertain a peculiar respect for a Greek or a Latin flourish. You may also, should it be necessary, not only twist your authorities, but actually falsify them, or quote something which you have invented
entirely yourself. As a rule, your opponent has no books at hand, and could not use them if he had. The finest illustration of this is furnished by the French curé, who, to avoid being compelled, like other citizens, to pave the street in front of his house, quoted a saying which he described as biblical: *paveant alli, ego non pavebo*. That was quite enough for the municipal officers.

A universal prejudice may also be used as an authority; for most people think with Aristotle that that may be said to exist which many believe. There is no opinion, however absurd, which men will not readily embrace as soon as they can be brought to the conviction that it is generally adopted. Example affects their thought just as it affects their action. They are like sheep following the bell-wether just as he leads them. They would sooner die than think. It is very curious that the universality of an opinion should have so much weight with people, as their own experience might tell them that its acceptance is an entirely thoughtless and merely imitative process. But it tells them nothing of the kind, because they possess no self-knowledge whatever. It is only the elect who say with Plato: *τοῖς πολλοῖς πολλὰ δοκεῖ*; which means that the public has a good many bees in its bonnet, and that it would be a long business to get at them.

But to speak seriously, the universality of an opinion is no proof, nay, it is not even a probability, that the opinion is right. Those who maintain that it is so must assume (1) that length of time deprives a universal opinion of its demonstrative force, as otherwise all the old errors which were once universally held to be true would have to be recalled; for instance, the Ptolemaic system would have to be restored, or Catholicism re-established in all Protestant countries. They must assume (2) that distance of space has the same effect; otherwise the respective universality of opinion among the adherents of Buddhism, Christianity, and Islam will put them in a difficulty.

When we come to look into the matter, so-called universal opinion is the opinion of two or three persons; and we should be persuaded of this if we could see the way in which it really arises.

We should find that it is two or three persons who, in the first instance, accepted it, or advanced and maintained it; and
of whom people were so good as to believe that they had thoroughly tested it. Then a few other persons, persuaded beforehand that the first were men of the requisite capacity, also accepted the opinion. These, again, were trusted by many others, whose laziness suggested to them that it was better to believe at once, than to go through the troublesome task of testing the matter for themselves. Thus the number of these lazy and credulous adherents grew from day to day, for the opinion had no sooner obtained a fair measure of support than its further supporters attributed this to the fact that the opinion could only have obtained it by the cogency of its arguments. The remainder were then compelled to grant what was universally granted, so as not to pass for unruly persons who resisted opinions which every one accepted, or pert fellows who thought themselves cleverer than anyone else.

When opinion reaches this stage, adhesion becomes a duty; and henceforward the few who are capable of forming a judgment hold their peace. Those who venture to speak are such as are entirely incapable of forming any opinions or any judgment of their own, being merely the echo of others' opinions; and, nevertheless, they defend them with all the greater zeal and intolerance. For what they hate in people who think differently is not so much the different opinions which they profess, as the presumption of wanting to form their own judgment; a presumption of which they themselves are never guilty, as they are very well aware. In short, there are very few who can think, but every man wants to have an opinion; and what remains but to take it ready-made from others, instead of forming opinions for himself?

Since this is what happens, where is the value of the opinion even of a hundred millions? It is no more established than an historical fact reported by a hundred chroniclers who can be proved to have plagiarized it from one another; the opinion in the end being traceable to a single individual.¹ It is all what I say, what you say, and, finally, what he says; and the whole of it is nothing but a series of assertions:

Dico ego, tu dicis, sed denique dixit et ille;
Dictaque post toties, nil nisi dicta vides.

¹ See Bayle's *Pensées sur les Comètes*, I, p. 10.
Nevertheless, in a dispute with ordinary people, we may employ universal opinion as an authority. For it will generally be found that when two of them are fighting, that is the weapon which both of them choose as a means of attack. If a man of the better sort has to deal with them, it is most advisable for him to condescend to the use of this weapon too, and to select such authorities as will make an impression on his opponent’s weak side. For, *ex hypothesi*, he is as insensible to all rational arguments as a horned-hided Siegfried, dipped in the flood of incapacity, and unable to think or judge.

Before a tribunal the dispute is one between authorities alone—such authoritative statements, I mean, as are laid down by legal experts; and here the exercise of judgment consists in discovering what law or authority applies to the case in question. There is, however, plenty of room for Dialectic; for should the case in question and the law not really fit each other, they can, if necessary, be twisted until they appear to do so, or vice versa.

XXXI

If you know that you have no reply to the arguments which your opponent advances, you may, by a fine stroke of irony, declare yourself to be an incompetent judge: “What you now say passes my poor powers of comprehension; it may be all very true, but I can’t understand it, and I refrain from any expression of opinion on it.” In this way you insinuate to the bystanders, with whom you are in good repute, that what your opponent says is nonsense. Thus, when Kant’s *Kritik* appeared, or rather, when it began to make a noise in the world, many professors of the old eclectic school declared that they failed to understand it, in the belief that their failure settled the business. But when the adherents of the new school proved to them that they were quite right, and had really failed to understand it, they were in a very bad humour.

This is a trick which may be used only when you are quite sure that the audience thinks much better of you than of your opponent. A professor, for instance, may try it on a student.

Strictly, it is a case of the preceding trick: it is a particularly
malicious assertion of one's own authority, instead of giving reasons. The counter-trick is to say: "I beg your pardon; but, with your penetrating intellect, it must be very easy for you to understand anything; and it can only be my poor statement of the matter that is at fault"; and then go on to rub it into him until he understands it *nolens volens*, and sees for himself that it was really his own fault alone. In this way you parry his attack. With the greatest politeness he wanted to insinuate that you were talking nonsense; and you, with equal courtesy, prove to him that he is a fool.

XXXII

If you are confronted with an assertion, there is a short way of getting rid of it, or, at any rate, of throwing suspicion on it, by putting it into some odious category; even though the connection is only apparent, or else of a loose character. You can say, for instance, "That is Manichaeism," or "It is Ariapism," or "Pelagianism," or "Idealism," or "Spinozism," or "Pantheism," or "Brownianism," or "Naturalism," or "Atheism," or "Rationalism," "Spiritualism," "Mysticism," and so on. In making an objection of this kind, you take it for granted (1) that the assertion in question is identical with, or is at least contained in, the category cited—that is to say, you cry out, "Oh, I have learned that before"; and (2) that the system referred to has been entirely refuted, and does not contain a word of truth.

XXXIII

"That's all very well in theory, but it won't do in practice." In this sophism you admit the premisses but deny the conclusion, in contradiction with a well-known rule of logic. The assertion is based upon an impossibility: what is right in theory *must* work in practice; and if it does not, there is a mistake in the theory; something has been overlooked and not allowed for; and, consequently, what is wrong in practice is wrong in theory too.
XXXIV

When you state a question or an argument, and your opponent gives you no direct answer or reply, but evades it by a counter-question or an indirect answer, or some assertion which has no bearing on the matter, and, generally, tries to turn the subject, it is a sure sign that you have touched a weak spot, sometimes without knowing it. You have, as it were, reduced him to silence. You must, therefore, urge the point all the more, and not let your opponent evade it, even when you do not know where the weakness which you have hit upon really lies.

XXXV

There is another trick which, as soon as it is practicable, makes all others unnecessary. Instead of working on your opponent's intellect by argument, work on his will by motive; and he, and also the audience if they have similar interests, will at once be won over to your opinion, even though you got it out of a lunatic asylum; for, as a general rule, half an ounce of will is more effective than a hundredweight of insight and intelligence. This, it is true, can be done only under peculiar circumstances. If you succeed in making your opponent feel that his opinion, should it prove true, will be distinctly prejudicial to his interest, he will let it drop like a hot potato, and feel that it was very imprudent to take it up.

A clergyman, for instance, is defending some philosophical dogma; you make him sensible of the fact that it is in immediate contradiction with one of the fundamental doctrines of his Church, and he abandons it.

A landed proprietor maintains that the use of machinery in agricultural operations, as practised in England, is an excellent institution, since an engine does the work of many men. You give him to understand that it will not be very long before carriages are also worked by steam, and that the value of his large stud will be greatly depreciated; and you will see what he will say.

In such cases every man feels how thoughtless it is to sanction a law unjust to himself—*quam temere in nosmet legem sansimus iniquam!* Nor is it otherwise if the bystanders, but
not your opponent, belong to the same sect, guild, industry, club, etc., as yourself. Let his thesis be never so true, as soon as you hint that it is prejudicial to the common interests of the said society, all the bystanders will find that your opponent’s arguments, however excellent they be, are weak and contemptible; and that yours, on the other hand, though they were random conjecture, are correct and to the point; you will have a chorus of loud approval on your side, and your opponent will be driven out of the field with ignominy. Nay, the bystanders will believe, as a rule, that they have agreed with you out of pure conviction. For what is not to our interest mostly seems absurd to us; our intellect being no siccum lumen. This trick might be called “taking the tree by its root”; its usual name is the argumentum ab utili.

XXXVI

You may also puzzle and bewilder your opponent by mere bombast; and the trick is possible, because a man generally supposes that there must be some meaning in words:

*Gewöhnlich glaubt der Mensch, wenn er nur Worte hört,
Es müsse sich dabei doch auch was denken lassen.*

If he is secretly conscious of his own weakness, and accustomed to hear much that he does not understand, and to make as though he did, you can easily impose upon him by some serious fooling that sounds very deep or learned, and deprives him of hearing, sight, and thought; and by giving out that it is the most indisputable proof of what you assert. It is a well-known fact that in recent times some philosophers have practised this trick on the whole of the public with the most brilliant success. But since present examples are odious, we may refer to The Vicar of Wakefield for an old one.

XXXVII

Should your opponent be in the right, but, luckily for your contention, choose a faulty proof, you can easily manage to refute it, and then claim that you have thus refuted his whole position. This is a trick which ought to be one of the first; it is at bottom, an expedient by which an argumentum ad
hominem is put forward as an *argumentum ad rem*. If no accurate proof occurs to him or to the bystanders, you have won the day. For example, if a man advances the ontological argument by way of proving God’s existence, you can get the best of him, for the ontological argument may easily be refuted. This is the way in which bad advocates lose a good case, by trying to justify it by an authority which does not fit it, when no fitting one occurs to them.

XXXVIII

A last trick is to become personal, insulting, rude, as soon as you perceive that your opponent has the upper hand, and that you are going to come off worst. It consists in passing from the subject of dispute, as from a lost game, to the disputant himself, and in some way attacking his person. It may be called the *argumentum ad personam*, to distinguish it from the *argumentum ad hominem*, which passes from the objective discussion of the subject pure and simple to the statements or admissions which your opponent has made in regard to it. But in becoming personal you leave the subject altogether, and turn your attack to his person, by remarks of an offensive and spiteful character. It is an appeal from the virtues of the intellect to the virtues of the body, or to mere animalism. This is a very popular trick, because every one is able to carry it into effect; and so it is of frequent application. Now the question is, What counter-trick avails for the other party? for if he has recourse to the same rule, there will be blows, or a duel, or an action for slander.

It would be a great mistake to suppose that it is sufficient not to become personal yourself. For by showing a man quite quietly that he is wrong, and that what he says and thinks is incorrect—a process which occurs in every dialectical victory—you embitter him more than if you used some rude or insulting expression. Why is this? Because, as Hobbes observes,¹ all mental pleasure consists in being able to compare oneself with others to one's own advantage. Nothing is of greater moment to a man than the gratification of his vanity, and

¹ *Elementa philosophica de Cive*. 
no wound is more painful than that which is inflicted on it. Hence such phrases as "Death before dishonour," and so on. The gratification of vanity arises mainly by comparison of oneself with others, in every respect, but chiefly in respect of one's intellectual powers; and so the most effective and the strongest gratification of it is to be found in controversy. Hence the embitterment of defeat, apart from any question of injustice; and hence recourse to that last weapon, that last trick, which you cannot evade by mere politeness. A cool demeanour may, however, help you here, if, as soon as your opponent becomes personal, you quietly reply, "That has no bearing on the point in dispute," and immediately bring the conversation back to it, and continue to show him that he is wrong, without taking any notice of his insults. Say, as Themistocles said to Eurybiades—Strike, but hear me. But such demeanour is not given to every one.

As a sharpening of wits, controversy is often, indeed, of mutual advantage, in order to correct one's thoughts and awaken new views. But in learning and in mental power both disputants must be tolerably equal. If one of them lacks learning, he will fail to understand the other, as he is not on the same level with his antagonist. If he lacks mental power, he will be embittered, and led into dishonest tricks, and end by being rude.

The only safe rule, therefore, is that which Aristotle mentions in the last chapter of his Topica: not to dispute with the first person you meet, but only with those of your acquaintance of whom you know that they possess sufficient intelligence and self-respect not to advance absurdities; to appeal to reason and not to authority, and to listen to reason and yield to it; and, finally, to cherish truth, to be willing to accept reason even from an opponent, and to be just enough to bear being proved to be in the wrong, should truth lie with him. From this it follows that scarcely one man in a hundred is worth your disputing with him. You may let the remainder say what they please, for every one is at liberty to be a fool desipere est jus gentium. Remember what Voltaire says: La paix vaut encore mieux que la vérité. Remember also an Arabian proverb which tells us that on the tree of silence there hangs its fruit, which is peace.
ON THE COMPARATIVE PLACE OF INTEREST AND BEAUTY IN WORKS OF ART

In the productions of poetic genius, especially of the epic and dramatic kind, there is, apart from Beauty, another quality which is attractive: I mean Interest.

The beauty of a work of art consists in the fact that it holds up a clear mirror to certain ideas inherent in the world in general; the beauty of a work of poetic art in particular is that it renders the ideas inherent in mankind, and thereby leads it to a knowledge of these ideas. The means which poetry uses for this end are the exhibition of significant characters and the invention of circumstances which will bring about significant situations, giving occasion to the characters to unfold their peculiarities and show what is in them; so that by some such representation a clearer and fuller knowledge of the many-sided idea of humanity may be attained. Beauty, however, in its general aspect, is the inseparable characteristic of the idea when it has become known. In other words, everything is beautiful in which an idea is revealed; for to be beautiful means no more than clearly to express an idea.

Thus we perceive that beauty is always an affair of knowledge, and that it appeals to the knowing subject, and not to the will; nay, it is a fact that the apprehension of beauty on the part of the subject involves a complete suppression of the will.

On the other hand, we call drama or descriptive poetry interesting when it represents events and actions of a kind which necessarily arouse concern or sympathy, like that which we feel in real events involving our own person. The fate of the person represented in them is felt in just the same fashion as our own: we await the development of events with anxiety;
we eagerly follow their course; our hearts quicken when the hero is threatened; our pulse falters as the danger reaches its acme, and throbs again when he is suddenly rescued. Until we reach the end of the story we cannot put the book aside; we lie awake far into the night sympathizing with our hero's troubles as though they were our own. Nay, instead of finding pleasure and recreation in such representations, we should feel all the pain which real life often inflicts upon us, or at least the kind which pursues us in our uneasy dreams, if in the act of reading or looking at the stage we had not the firm ground of reality always beneath our feet. As it is, in the stress of a too violent feeling, we can find relief from the illusion of the moment, and then give way to it again at will. Moreover, we can gain this relief without any such violent transition as occurs in a dream, when we rid ourselves of its terrors only by the act of awaking.

It is obvious that what is affected by poetry of this character is our will, and not merely our intellectual powers pure and simple. The word interest means, therefore, that which arouses the concern of the individual will, *quod nostrà interest*; and here it is that beauty is clearly distinguished from interest. The one is an affair of the intellect, and that, too, of the purest and simplest kind. The other works upon the will. Beauty, then, consists in an apprehension of ideas; and knowledge of this character is beyond the range of the principle that nothing happens without a cause. Interest, on the other hand, has its origin nowhere but in the course of events; that is to say, in the complexities which are possible only through the action of this principle in its different forms.

We have now obtained a clear conception of the essential difference between the beauty and the interest of a work of art. We have recognized that beauty is the true end of every art, and therefore, also of the poetic art. It now remains to raise the question whether the interest of a work of art is a second end, or a means to the exhibition of its beauty; or whether the interest of it is produced by its beauty as an essential concomitant, and comes of itself as soon as it is beautiful; or whether interest is at any rate compatible with the main end of art; or, finally, whether it is a hindrance to it.
In the first place, it is to be observed that the interest of a work of art is confined to works of poetic art. It does not exist in the case of fine art, or of music or architecture. Nay, with these forms of art it is not even conceivable, unless, indeed, the interest be of an entirely personal character, and confined to one or two spectators; as, for example, where a picture is a portrait of someone whom we love or hate; the building, my house or my prison; the music, my wedding dance, or the tune to which I marched to the war. Interest of this kind is clearly quite foreign to the essence and purpose of art; it disturbs our judgment in so far as it makes the purely artistic attitude impossible. It may be, indeed, that to a smaller extent this is true of all interest.

Now, since the interest of a work of art lies in the fact that we have the same kind of sympathy with a poetic representation as with reality, it is obvious that the representation must deceive us for the moment; and this it can do only by its truth. But truth is an element in perfect art. A picture, a poem, should be as true as nature itself; but at the same time it should lay stress on whatever forms the unique character of its subject by drawing out all its essential manifestations, and by rejecting everything that is unessential and accidental. The picture or the poem will thus emphasize its idea, and give us that ideal truth which is superior to nature.

Truth, then, forms the point that is common both to interest and beauty in a work of art, as it is its truth which produces the illusion. The fact that the truth of which I speak is ideal truth might, indeed, be detrimental to the illusion, since it is just here that we have the general difference between poetry and reality, art and nature. But since it is possible for reality to coincide with the ideal, it is not actually necessary that this difference should destroy the illusion. In the case of fine arts there is, in the range of the means which art adopts, a certain limit, and beyond it illusion is impossible. Sculpture, that is to say, gives us mere colourless form; its figures are without eyes and without movement; and painting provides us with no more than a single view, enclosed within strict limits, which separate the picture from the adjacent reality. Here, then, there is no room for illusion, and consequently
none for that interest or sympathy which resembles the interest we have in reality; the will is at once excluded, and the object alone is presented to us in a manner that frees it from any personal concern.

It is a highly remarkable fact that a spurious kind of fine art oversteps these limits, produces an illusion of reality, and arouses our interest; but at the same time it destroys the effect which fine art produces, and serves as nothing but a mere means of exhibiting the beautiful, that is, of communicating a knowledge of the ideas which it embodies. I refer to waxwork. Here, we might say, is the dividing line which separates it from the province of fine art. When waxwork is properly executed, it produces a perfect illusion; but for that very reason we approach a wax figure as we approach a real man, who, as such, is for the moment an object presented to our will. That is to say, he is an object of interest; he arouses the will, and consequently stills the intellect. We come up to a wax figure with the same reserve and caution as a real man would inspire in us: our will is excited; it waits to see whether he is going to be friendly to us, or the reverse, fly from us, or attack us; in a word, it expects some action of him. But as the figure, nevertheless, shows no sign of life, it produces the impression which is so very disagreeable, namely, of a corpse. This is a case where the interest is of the most complete kind, and yet where there is no work of art at all. In other words, interest is not in itself a real end of art.

The same truth is illustrated by the fact that even in poetry it is only the dramatic and descriptive kind to which interest attaches; for if interest were, with beauty, the aim of art, poetry of the lyrical kind would, for that very reason, not take half so great a position as the other two.

In the second place, if interest were a means in the production of beauty, every interesting work would also be beautiful. That, however, is by no means the case. A drama or a novel may often attract us by its interest, and yet be so utterly deficient in any kind of beauty that we are afterwards ashamed of having wasted our time on it. This applies to many a drama which gives no true picture of the real life of man; which contains characters very superficially drawn, or
so distorted as to be actual monstrosities, such as are not to be found in nature; but the course of events and the play on the action are so intricate, and we feel so much for the hero in the situation in which he is placed, that we are not content until we see the knot untangled and the hero rescued. The action is so cleverly governed and guided in its course that we remain in a state of constant curiosity as to what is going to happen, and we are utterly unable to form a guess; so that between eagerness and surprise our interest is kept active; and as we are pleasantly entertained, we do not notice the lapse of time. Most of Kotzebue’s plays are of this character. For the mob this is the right thing: it looks for amusement, something to pass the time, not for intellectual perception. Beauty is an affair of such perception; hence sensibility to beauty varies as much as the intellectual faculties themselves. For the inner truth of a representation, and its correspondence with the real nature of humanity, the mob has no sense at all. What is flat and superficial it can grasp, but the depths of human nature are opened to it in vain.

It is also to be observed that dramatic representations which depend for their value on their interest lose by repetition, because they are no longer able to arouse curiosity as to their course, since it is already known. To see them often, makes them stale and tedious. On the other hand, works of which the value lies in their beauty gain by repetition, as they are then more and more understood.

Most novels are on the same footing as dramatic representations of this character. They are creatures of the same sort of imagination as we see in the story-teller of Venice and Naples, who lays a hat on the ground and waits until an audience is assembled. Then he spins a tale which so captivates his hearers that, when he gets to the catastrophe, he makes a round of the crowd, hat in hand, for contributions, without the least fear that his hearers will slip away. Similar storytellers ply their trade in this country, though in a less direct fashion. They do it through the agency of publishers and circulating libraries. Thus they can avoid going about in rags, like their colleagues elsewhere; they can offer the children of their imagination to the public under the title of novels,
short stories, romantic poems, fairy tales, and so on; and the public, in a dressing-gown by the fireside, sits down more at its ease, but also with a greater amount of patience, to the enjoyment of the interest which they provide.

How very little aesthetic value there generally is in productions of this sort is well known; and yet it cannot be denied that many of them are interesting; or else how could they be so popular?

We see, then, in reply to our second question, that interest does not necessarily involve beauty; and, conversely, it is true that beauty does not necessarily involve interest. Significant characters may be represented, that open up the depths of human nature, and it may all be expressed in actions and sufferings of an exceptional kind, so that the real nature of humanity and the world may stand forth in the picture in the clearest and most forcible lines; and yet no high degree of interest may be excited in the course of events by the continued progress of the action, or by the complexity and unexpected solution of the plot. The immortal masterpieces of Shakespeare contain little that excites interest; the action does not go forward in one straight line, but falters, as in Hamlet, all through the play; or else it spreads out in breadth, as in The Merchant of Venice, whereas length is the proper dimension of interest; or the scenes hang loosely together, as in Henry IV. Thus it is that Shakespeare's dramas produce no appreciable effect on the mob.

The dramatic requirement stated by Aristotle, and more particularly the unity of action, have in view the interest of the piece rather than its artistic beauty. It may be said, generally, that these requirements are drawn up in accordance with the principle of sufficient reason to which I have referred above. We know, however, that the idea, and, consequently, the beauty of a work of art, exist only for the perceptive intelligence which has freed itself from the domination of that principle. It is just here that we find the distinction between interest and beauty; as it is obvious that interest is part and parcel of the mental attitude which is governed by the principle, whereas beauty is always beyond its range. The best and most striking refutation of the Aristotelian unities is Manzoni's. It may be found in the preface to his dramas.
What is true of Shakespeare's dramatic works is true also of Goethe's. Even Egmont makes little effect on the public, because it contains scarcely any complication or development; and if Egmont fails, what are we to say of Tasso or Iphigenia? That the Greek tragedians did not look to interest as a means of working upon the public, is clear from the fact that the material of their masterpieces was almost always known to every one: they selected events which had often been treated dramatically before. This shows us how sensitive was the Greek public to the beautiful, as it did not require the interest of unexpected events and new stories to season its enjoyment.

Neither does the quality of interest often attach to masterpieces of descriptive poetry. Father Homer lays the world and humanity before us in its true nature, but he takes no trouble to attract our sympathy by a complexity of circumstance, or to surprise us by unexpected entanglements. His pace is lingering; he stops at every scene; he puts one picture after another tranquilly before us, elaborating it with care. We experience no passionate emotion in reading him; our demeanour is one of pure perceptive intelligence; he does not arouse our will, but sings it to rest; and it costs us no effort to break off in our reading, for we are not in condition of eager curiosity. This is all still more true of Dante, whose work is not, in the proper sense of the word, an epic, but a descriptive poem. The same thing may be said of the four immortal romances: Don Quixote, Tristram Shandy, La Nouvelle Heloise, and Wilhelm Meister. To arouse our interest is by no means the chief aim of these works; in Tristram Shandy the hero, even at the end of the book, is only eight years of age.

On the other hand, we must not venture to assert that the quality of interest is not to be found in masterpieces of literature. We have it in Schiller's dramas in an appreciable degree, and consequently they are popular; also in the Oedipus Rex of Sophocles. Amongst masterpieces of description, we find it in Ariosto's Orlando Furioso; nay, an example of a high degree of interest, bound up with the beautiful, is afforded in an excellent novel by Walter Scott—The Heart of Midlothian. This is the most interesting work of fiction that I know, where all the effects due to interest, as I have given them generally
in the preceding remarks, may be most clearly observed. At the same time it is a very beautiful romance throughout; it shows the most varied pictures of life, drawn with striking truth; and it exhibits highly different characters with great justice and fidelity.

Interest, then, is certainly compatible with beauty. That was our third question. Nevertheless, a comparatively small admixture of the element of interest may well be found to be most advantageous as far as beauty is concerned; for beauty is and remains the end of art. Beauty is in twofold opposition with interest; firstly, because it lies in the perception of the idea, and such perception takes its object entirely out of the range of the forms enunciated by the principle of sufficient reason; whereas interest has its sphere mainly in circumstance, and it is out of this principle that the complexity of circumstance arises. Secondly, interest works by exciting the will; whereas beauty exists only for the pure perceptive intelligence, which has no will. However, with dramatic and descriptive literature an admixture of interest is necessary, just as a volatile and gaseous substance requires a material basis if it is to be and transferred. The admixture is necessary, partly, indeed, because interest is itself created by the events which have to be devised in order to set the characters in motion; partly because our minds would be weary of watching scene after scene if they had no concern for us, or of passing from one significant picture to another if we were not drawn on by some secret thread. It is this that we call interest; it is the sympathy which the event in itself forces us to feel, and which, by riveting our attention, makes the mind obedient to the poet, and able to follow him into all the parts of his story.

If the interest of a work of art is sufficient to achieve this result, it does all that can be required of it; for its only service is to connect the pictures by which the poet desires to communicate a knowledge of the idea, as if they were pearls, and interest were the thread that holds them together, and makes an ornament out of the whole. But interest is prejudicial to beauty as soon as it oversteps this limit; and this is the case if we are so led away by the interest of a work that whenever we come to any detailed description in a novel, or any lengthy
reflection on the part of a character in a drama, we grow impatient and want to put spurs to our author, so that we may follow the development of events with greater speed. Epic and dramatic writings, where beauty and interest are both present in a high degree, may be compared to the working of a watch, where interest is the spring which keeps all the wheels in motion. If it worked unhindered, the watch would run down in a few minutes. Beauty, holding us in the spell of description and reflection, is like the barrel which checks its movement.

Or we may say that interest is the body of a poetic work, and beauty the soul. In the epic and the drama, interest, as a necessary quality of the action, is the matter; and beauty, the form that requires the matter in order to be visible.
PSYCHOLOGICAL OBSERVATIONS

In the moment when a great affliction overtakes us, we are hurt to find that the world about us is unconcerned and goes its own way. As Goethe says in *Tasso*, how easily it leaves us helpless and alone, and continues its course like the sun and the moon and the other gods:

\[ \ldots \text{die Welt, wie sie so leicht,} \\
\text{ Uns häuflos, einsam lässt, und ihren Weg}, \\
\text{ Wie Sonn' und Mond und andre Götter geht.} \]

Nay more! it is something intolerable that even we ourselves have to go on with the mechanical round of our daily business, and that thousands of our own actions are and must be unaffected by the pain that throbs within us. And so, to restore the harmony between our outward doings and our inward feelings, we storm and shout, and tear our hair, and stamp with pain or rage.

Our temperament is so despotic that we are not satisfied unless we draw everything into our own life, and force all the world to sympathize with us. The only way of achieving this would be to win the love of others, so that the afflictions which oppress our own hearts might oppress theirs as well. Since that is attended with some difficulty, we often choose the shorter way, and blab out our burden of woe to people who do not care, and listen with curiosity, but without sympathy, and much oftener with satisfaction.

Speech and the communication of thought, which, in their mutual relations, are always attended by a slight impulse on the part of the will, are almost a physical necessity. Sometimes, however, the lower animals entertain me much more than the average man. For, in the first place, what can such a man say?
It is only conceptions, that is, the driest of ideas, that can be communicated by means of words; and what sort of conceptions has the average man to communicate, if he does not merely tell a story or give a report, neither of which makes conversation? The greatest charm of conversation is the mimetic part of it—the character that is manifested, be it never so little. Take the best of men; how little he can say of what goes on within him, since it is only conceptions that are communicable, and yet a conversation with a clever man is one of the greatest of pleasures.

It is not only that ordinary men have little to say, but what intellect they have puts them in the way of concealing and distorting it; and it is the necessity of practising this concealment that gives them such a pitiable character; so that what they exhibit is not even the little that they have, but a mask and disguise. The lower animals, which have no reason, can conceal nothing; they are altogether naïve, and therefore very entertaining, if we have only an eye for the kind of communications which they make. They speak not with words, but with shape and structure, and manner of life, and the things they set about; they express themselves to an intelligent observer, in a very pleasing and entertaining fashion. It is a varied life that is presented to him, and one that in its manifestation is very different from his own; and yet essentially it is the same. He sees it in its simple form, when reflection is excluded; for with the lower animals life is lived wholly in and for the present moment: it is the present that the animal grasps; it has no care, or at least no conscious care, for the morrow, and no fear of death; and so it is wholly taken up with life and living.

The conversation among ordinary people, when it does not relate to any special matter of fact, but takes a more general character, mostly consists in hackneyed commonplaces, which they alternately repeat to each other with the utmost complacency.¹

¹ Translator's Note.—This observation is in Schopenhauer's own English.
Some men can despise any blessing as soon as they cease to possess it; others only when they have obtained it. The latter are the more unhappy, and the nobler, of the two.

When the aching heart grieves no more over any particular object, but is oppressed by life as a whole, it withdraws, as it were, into itself. There is here a retreat and gradual extinction of the will, whereby the body, which is the manifestation of the will, is slowly but surely undermined; and the individual experiences a steady dissolution of his bonds—a quiet presentiment of death. Hence the heart which aches has a secret joy of its own; and it is this, I fancy, which the English call "the joy of grief."

The pain that extends to life as a whole, and loosens our hold on it, is the only pain that is really tragic. That which attaches to particular objects is a will that is broken, but not resigned; it exhibits the struggle and inner contradiction of the will and of life itself; and it is comic, be it never so violent. It is like the pain of the miser at the loss of his hoard. Even though pain of the tragic kind proceeds from a single definite object, it does not remain there; it takes the separate affliction only as a symbol of life as a whole, and transfers it thither.

Vexation is the attitude of the individual as intelligence towards the check imposed upon a strong manifestation of the individual as will. There are two ways of avoiding it: either by repressing the violence of the will—in other words, by virtue; or by keeping the intelligence from dwelling upon the check—in other words, by Stoicism.

To win the favour of a very beautiful woman by one’s personality alone is perhaps a greater satisfaction to one’s vanity than to anything else; for it is an assurance that one’s personality is an equivalent for the person that is treasured and desired and defied above all others. Hence it is that despised love is so great a pang, especially when it is associated with well-founded jealousy.
With this joy and this pain, it is probable that vanity is more largely concerned than the senses, because it is only the things of the mind, and not mere sensuality, that produce such violent convulsions. The lower animals are familiar with lust, but not with the passionate pleasures and pains of love.

To be suddenly placed in a strange town or country where the manner of life, possibly even the language, is very different from our own, is, at the first moment, like stepping into cold water. We are brought into sudden contact with a new temperature, and we feel a powerful and superior influence from without which affects us uncomfortably. We find ourselves in a strange element, where we cannot move with ease; and, over and above that, we have the feeling that while everything strikes us as strange, we ourselves strike others in the same way. But as soon as we are a little composed and reconciled to our surroundings, as soon as we have appropriated some of its temperature, we feel an extraordinary sense of satisfaction, as in bathing in cool water; we assimilate ourselves to the new element, and cease to have any necessary preoccupation with our person. We devote our attention undisturbed to our environment, to which we now feel ourselves superior by being able to view it in an objective and disinterested fashion, instead of being oppressed by it, as before.

When we are on a journey, and all kinds of remarkable objects press themselves on our attention, the intellectual food which we receive is often so large in amount that we have no time for digestion; and we regret that the impressions which succeed one another so quickly leave no permanent trace. But at bottom it is the same with travelling as with reading. How often do we complain that we cannot remember one thousandth part of what we read! In both cases, however, we may console ourselves with the reflection that the things we see and read make an impression on the mind before they are forgotten, and so contribute to its formation and nurture; while that which we only remember does no more than stuff
it and puff it out, filling up its hollows with matter that will always be strange to it, and leaving it in itself a blank.

It is the very many and varied forms in which human life is presented to us on our travels that make them entertaining. But we never see more than its outside, such as is everywhere open to public view and accessible to strangers. On the other hand, human life on its inside, the heart and centre, where it lives and moves and shows its character, and in particular that part of the inner side which could be seen at home amongst our relatives, is not seen; we have exchanged it for the outer side. This is why on our travels we see the world like a painted landscape, with a very wide horizon, but no foreground; and why, in time, we get tired of it.

One man is more concerned with the impression which he makes upon the rest of mankind; another, with the impression which the rest of mankind makes upon him. The disposition of the one is subjective; of the other, objective; the one is, in the whole of his existence, more in the nature of an idea which is merely presented; the other, more of the being who presents it.

A woman (with certain exceptions which need not be mentioned) will not take the first step with a man; for in spite of all the beauty she may have, she risks a refusal. A man may be ill in mind or body, or busy, or gloomy, and so not care for advances; and a refusal would be a blow to her vanity. But as soon as he takes the first step, and helps her over this danger, he stands on a footing of equality with her, and will generally find her quite tractable.

The praise with which many men speak of their wives is really given to their own judgment in selecting them. This arises, perhaps, from a feeling of the truth of the saying, that
a man shows what he is by the way in which he dies, and by
the choice of his wife.

If education or warning were of any avail, how could
Seneca's pupil be a Nero?

The Pythagorean\textsuperscript{1} principle that \textit{like is known only by like}
is in many respects a true one. It explains how it is that every
man understands his fellow only in so far as he resembles him,
or, at least, is of a similar character. What one man is quite
sure of perceiving in another is that which is common to all,
namely, the vulgar, petty or mean elements of our nature;
here every man has a perfect understanding of his fellows;
but the advantage which one man has over another does not
exist for the other, who, be the talents in question as extra-
ordinary as they may, will never see anything beyond what
he possesses himself, for the very good reason that this is all
he wants to see. If there is anything on which he is in doubt,
it will give him a vague sense of fear, mixed with pique;
because it passes his comprehension, and therefore is uncon-
genial to him.

This is why it is mind alone that understands mind; why
works of genius are wholly understood and valued only by
a man of genius, and why it must necessarily be a long time
before they indirectly attract attention at the hands of the
crowd, for whom they will never, in any true sense, exist.
This, too, is why one man will look another in the face, with
the impudent assurance that he will never see anything but
a miserable resemblance of himself; and this is just what he
will see, as he cannot grasp anything beyond it. Hence the
bold way in which one man will contradict another. Finally,
it is for the same reason that great superiority of mind isolates
a man, and that those of high gifts keep themselves aloof from
the vulgar (and that means every one); for if they mingle
with the crowd, they can communicate only such parts of
them as they share with the crowd, and so make themselves

\textsuperscript{1} See Porphyry, \textit{de Vita Pythagorae}.  

\textit{Essays: Arthur Schopenhauer}
common. Nay, even though they possess some well-founded and authoritative reputation amongst the crowd, they are not long in losing it, together with any personal weight it may give them, since all are blind to the qualities on which it is based, but have their eyes open to anything that is vulgar and common to themselves. They soon discover the truth of the Arabian proverb: *Joke with a slave, and he'll show you his heels.*

It also follows that a man of high gifts, in his intercourse with others, must always reflect that the best part of him is out of sight in the clouds; so that if he desires to know accurately how much he can be to anyone else, he has only to consider how much the man in question is to him. This, as a rule, is precious little; and therefore he is as uncongenial to the other, as the other to him.

Goethe says somewhere that man is not without a vein of veneration. To satisfy this impulse to venerate, even in those who have no sense for what is really worthy, substitutes are provided in the shape of princes and princely families, nobles, titles, orders, and money-bags.

Vague longing and boredom are close akin.

When a man is dead, we envy him no more; and we only half envy him when he is old.

Misanthropy and love of solitude are convertible ideas.

In chess, the object of the game, namely, to checkmate one's opponent, is of arbitrary adoption; of the possible means of attaining it, there is a great number; and according as we make a prudent use of them, we arrive at our goal. We enter on the game of our own choice.
Nor is it otherwise with human life, only that here the entrance is not of our choosing, but is forced on us; and the object, which is to live and exist, seems, indeed, at times as though it were of arbitrary adoption, and that we could, if necessary, relinquish it. Nevertheless it is, in the strict sense of the word, a natural object; that is to say, we cannot relinquish it without giving up existence itself. If we regard our existence as the work of some arbitrary power outside us, we must, indeed, admire the cunning by which that creative mind has succeeded in making us place so much value on an object which is only momentary and must of necessity be laid aside very soon, and which we see, moreover, on reflection, to be altogether vanity—in making, I say, this object so dear to us that we eagerly exert all our strength in working at it; although we knew that as soon as the game is over, the object will exist for us no longer, and that, on the whole, we cannot say what it is that makes it so attractive. Nay, it seems to be an object as arbitrarily adopted as that of checkmating our opponent's king; and, nevertheless, we are always intent on the means of attaining it, and think and brood over nothing else. It is clear that the reason of it is that our intellect is only capable of looking outside, and has no power at all of looking within; and, since this is so, we have come to the conclusion that we must make the best of it.
ON THE WISDOM OF LIFE: APHORISMS

The simple Philistine believes that life is something infinite and unconditioned, and tries to look upon it and live it as though it left nothing to be desired. By method and principle the learned Philistine does the same: he believes that his methods and his principles are unconditionally perfect and objectively valid; so that as soon as he has found them, he has nothing to do but apply them to circumstances, and then approve or condemn. But happiness and truth are not to be seized in this fashion. It is phantoms of them alone that are sent to us here, to stir us to action; the average man pursues the shadow of happiness with unwearied labour; and the thinker, the shadow of truth; and both, though phantoms are all they have, possess in them as much as they can grasp. Life is a language in which certain truths are conveyed to us; could we learn them in some other way, we should not live. Thus it is that wise sayings and prudential maxims will never make up for the lack of experience, or be a substitute for life itself. Still they are not to be despised; for they, too, are a part of life; nay, they should be highly esteemed and regarded as the loose pages which others have copied from the book of truth as it is imparted by the spirit of the world. But they are pages which must needs be imperfect, and can never replace the real living voice. Still less can this be so when we reflect that life, or the book of truth, speaks differently to us all; like the apostles who preached at Pentecost, and instructed the multitude, appearing to each man to speak in his own tongue.

Recognize the truth in yourself, recognize yourself in the
truth; and in the same moment you will find, to your astonishment, that the home which you have long been looking for in vain, which has filled your most ardent dreams, is there in its entirety, with every detail of it true, in the very place where you stand. It is there that your heaven touches your earth.

What makes us almost inevitably ridiculous is our serious way of treating the passing moment, as though it necessarily had all the importance which it seems to have. It is only a few great minds that are above this weakness, and, instead of being laughed at, have come to laugh themselves.

The bright and good moments of our life ought to teach us how to act aright when we are melancholy and dull and stupid, by preserving the memory of their results; and the melancholy, dull, and stupid moments should teach us to be modest when we are bright. For we generally value ourselves according to our best and brightest moments; and those in which we are weak and dull and miserable, we regard as no proper part of us. To remember them will teach us to be modest, humble, and tolerant.

Mark my words once for all, my dear friend, and be clever. Men are entirely self-centred, and incapable of looking at things objectively. If you had a dog and wanted to make him fond of you, and fancied that of your hundred rare and excellent characteristics the mongrel would be sure to perceive one, and that that would be sufficient to make him devoted to you body and soul—if, I say, you fancied that, you would be a fool. Pat him, give him something to eat; and for the rest, be what you please: he will not in the least care, but will be your faithful and devoted dog. Now, believe me, it is just the same with men—exactly the same. As Goethe says, man or dog, it is a miserable wretch:

*Denk ein erbärmlicher Schuft, so wie der Mensch, ist der Hund.*

If you ask why these contemptible fellows are so lucky, it is just because, in themselves and for themselves and to them-
selves, they are nothing at all. The value which they possess is merely comparative; they exist only for others; they are never more than means; they are never an end and object in themselves; they are mere bait, set to catch others.¹ I do not admit that this rule is susceptible of any exception, that is to say, complete exceptions. There are, it is true, men—though they are sufficiently rare—who enjoy some subjective moments; nay, there are perhaps some who for every hundred subjective moments enjoy a few that are objective; but a higher state of perfection scarcely ever occurs. But do not take yourself for an exception: examine your love, your friendship, and consider if your objective judgments are not mostly subjective judgments in disguise; consider if you duly recognize the good qualities of a man who is not fond of you. Then be tolerant: confound it! it’s your duty. As you are all so self-centred, recognize your own weakness. You know that you cannot like a man who does not show himself friendly to you; you know that he cannot do so for any length of time unless he likes you, and that he cannot like you unless you show that you are friendly to him; then do it: your false friendliness will gradually become a true one. Your own weakness and subjectivity must have some illusion.

This is really an à priori justification of politeness; but I could give a still deeper reason for it.

Consider that chance, which, with error, its brother, and folly, its aunt, and malice, its grandmother, rules in this world; which every year and every day, by blows great and small, embitters the life of every son of earth, and yours too; consider, I say, that it is to this wicked power that you owe your prosperity and independence; for it gave you what it refused to many thousands, just to be able to give it to individuals like you. Remembering all this, you will not behave as though you had a right to the possession of its gifts; but you will perceive what a capricious mistress it is that gives you her favours; and therefore when she takes it into her head to

¹ All this is very euphemistically expressed in the Sophoclean verse: 
χαρίς χάριν γὰρ ἐστιν ἡ τίκτουσ ἀεὶ.
deprive you of some or all of them, you will not make a great fuss about her injustice; but you will recognize that what chance gave, chance has taken away; if needs be, you will observe that this power is not quite so favourable to you as she seemed to be hitherto. Why, she might have disposed not only of what she gave you, but also of your honest and hard-earned gains.

But if chance still remains so favourable to you as to give you more than almost all others whose path in life you may care to examine, oh! be happy; do not struggle for the possession of her presents; employ them properly; look upon them as property held from a capricious lord; use them wisely and well.

The Aristotelian principle of keeping the mean in all things is ill suited to the moral law for which it was intended; but it may easily be the best general rule of worldly wisdom, the best precept for a happy life. For life is so full of uncertainty; there are on all sides so many discomforts, burdens, sufferings, dangers, that a safe and happy voyage can be accomplished only by steering carefully through the rocks. As a rule, the fear of the ills we know drive us into the contrary ills; the pain of solitude, for example, drives us into society, and the first society that comes; the discomforts of society drive us into solitude; we exchange a forbidding demeanour for incautious confidence and so on. It is ever the mark of folly to avoid one vice by rushing into its contrary:

Stulti dum vitant vitia in contraria currunt.

Or else we think that we shall find satisfaction in something, and spend all our efforts on it; and thereby we omit to provide for the satisfaction of a hundred other wishes which make themselves felt at their own time. One loss and omission follows another, and there is no end to the misery.

Μηδεν ἄγαν and nihil admirari are, therefore, excellent rules of worldly wisdom.

We often find that people of great experience are the most frank and cordial in their intercourse with complete strangers,
in whom they have no interest whatever. The reason of this is that men of experience know that it is almost impossible for people who stand in any sort of mutual relation to be sincere and open with one another; but that there is always more or less of a strain between them, due to the fact that they are looking after their own interests, whether immediate or remote. They regret the fact, but they know that it is so; hence they leave their own people, rush into the arms of a complete stranger, and in happy confidence open their hearts to him. Thus it is that monks and the like, who have given up the world and are strangers to it, are such good people to turn to for advice.

It is only by practising mutual restraint and self-denial that we can act and talk with other people; and, therefore, if we have to converse at all, it can only be with a feeling of resignation. For if we seek society, it is because we want fresh impressions: these come from without, and are therefore foreign to ourselves. If a man fails to perceive this, and, when he seeks the society of others, is unwilling to practise resignation, and absolutely refuses to deny himself, nay, demands that others, who are altogether different from himself, shall nevertheless be just what he wants them to be for the moment, according to the degree of education which he has reached, or according to his intellectual powers or his mood—the man, I say, who does this, is in contradiction with himself. For while he wants someone who shall be different from himself, and wants him just because he is different, for the sake of society and fresh influence, he nevertheless demands that this other individual shall precisely resemble the imaginary creature who accords with his mood, and have no thoughts but those which he has himself.

Women are very liable to subjectivity of this kind; but men are not free from it either.

I observed once to Goethe, in complaining of the illusion and vanity of life, that when a friend is with us we do not think the same of him as when he is away. He replied: "Yes! because the absent friend is yourself, and he exists only in
your head; whereas the friend who is present has an individuality of his own, and moves according to laws of his own, which cannot always be in accordance with those which you form for yourself."

A good supply of resignation is of the first importance in providing for the journey of life. It is a supply which we shall have to extract from disappointed hopes; and the sooner we do it, the better for the rest of the journey.

How should a man be content so long as he fails to obtain complete unity in his inmost being? For as long as two voices alternately speak in him, what is right for one must be wrong for the other. Thus he is always complaining. But has any man ever been completely at one with himself? Nay, is not the very thought a contradiction?

That a man shall attain this inner unity is the impossible and inconsistent pretension put forward by almost all philosophers. For as a man it is natural to him to be at war with himself as long as he lives. While he can be only one thing thoroughly, he has the disposition to be everything else, and the inalienable possibility of being it. If he has made his choice of one thing, all the other possibilities are always open to him and are constantly claiming to be realized; and he has therefore to be continuously keeping them back, and to be overpowering and killing them as long as he wants to be that one thing. For example, if he wants to think only, and not act and do business, the disposition to the latter is not thereby destroyed all at once; but as long as the thinker lives, he has every hour to keep on killing the acting and pushing man that is within him; always battling with himself, as though he were a monster whose head is no sooner struck off than it grows again. In the same way, if he is resolved to be a saint, he must kill himself so far as he is a being that enjoys and is given over to pleasure; for such he remains as long as he lives. It is not once for all that he must kill himself: he must

1 Audacter licet profitearis, summum bonum esse animi concordian.—Seneca.
keep on doing it all his life. If he has resolved upon pleasure, whatever be the way in which it is to be obtained, his lifelong struggle is with a being that desires to be pure and free and holy; for the disposition remains, and he has to kill it every hour. And so on in everything, with infinite modifications; it is now one side of him, and now the other, that conquers; he himself is the battlefield. If one side of him is continually conquering, the other is continually struggling; for its life is bound up with his own, and, as a man, he is the possibility of many contradictions.

How is inner unity even possible under such circumstances? It exists neither in the saint nor in the sinner; or rather, the truth is that no man is wholly one or the other. For it is men they have to be; that is, luckless beings, fighters and gladiators in the arena of life.

To be sure, the best thing he can do is to recognize which part of him smart the most under defeat, and let it always gain the victory. This he will always be able to do by the use of his reason, which is an ever-present fund of ideas. Let him resolve of his own free will to undergo the pain which the defeat of the other part involves. This is character. For the battle of life cannot be waged free from all pain; it cannot come to an end without bloodshed; and in any case a man must suffer pain, for he is the conquered as well as the conqueror. Haec est vivendi conditio.

The clever man, when he converses, will think less of what he is saying than of the person with whom he is speaking; for then he is sure to say nothing which he will afterwards regret; he is sure not to lay himself open, nor to commit an indiscretion. But his conversation will never be particularly interesting.

An intellectual man readily does the opposite, and with him the person with whom he converses is often no more than the mere occasion of a monologue; and it often happens that the other then makes up for his subordinate role by lying in wait for the man of intellect, and drawing his secrets out of him.
ON THE WISDOM OF LIFE: APHORISMS

Nothing betrays less knowledge of humanity than to suppose that, if a man has a great many friends, it is a proof of merit and intrinsic value: as though men gave their friendship according to value and merit! as though they were not, rather, just like dogs, which love the person that pats them and gives them bits of meat, and never trouble themselves about anything else! The man who understands how to pat his fellows best, though they be the nastiest brutes—that's the man who has many friends.

It is the converse that is true. Men of great intellectual worth, or, still more, men of genius, can have only very few friends; for their clear eye soon discovers all defects, and their sense of rectitude is always being outraged afresh by the extent and the horror of them. It is only extreme necessity that can compel such men not to betray their feelings, or even to stroke the defects as if they were beautiful additions. Personal love (for we are not speaking of the reverence which is gained by authority) cannot be won by a man of genius, unless the gods have endowed him with an indestructible cheerfulness of temper, a glance that makes the world look beautiful, or unless he has succeeded by degrees in taking men exactly as they are; that is to say, in making a fool of the fools, as is right and proper. On the heights we must expect to be solitary.

Our constant discontent is for the most part rooted in the impulse of self-preservation. This passes into a kind of selfishness, and makes a duty out of the maxim that we should always fix our minds upon what we lack, so that we may endeavour to procure it. Thus it is that we are always intent on finding out what we want, and on thinking of it; but that maxim allows us to overlook undisturbed the things which we already possess; and so, as soon as we have obtained anything, we give it much less attention than before. We seldom think of what we have, but always of what we lack.

This maxim of egoism, which has, indeed, its advantages in procuring the means to the end in view, itself concurrently destroys the ultimate end, namely, contentment; like the bear
in the false that throws a stone at the hermit to kill the fly on his nose. We ought to wait until need and privation announce themselves, instead of looking for them. Minds that are naturally content do this, while hypochondriasts do the reverse.

A man's nature is in harmony with itself when he desires to be nothing but what he is; that is to say, when he has attained by experience a knowledge of his strength and of his weakness, and makes use of the one and conceals the other, instead of playing with false coin, and trying to show a strength which he does not possess. It is a harmony which produces an agreeable and rational character; and for the simple reason that everything which makes the man and gives him his mental and physical qualities is nothing but the manifestation of his will; is, in fact, what he wills. Therefore it is the greatest of all inconsistencies to wish to be other than we are.

People of a strange and curious temperament can be happy only under strange circumstances, such as suit their nature, in the same way as ordinary circumstances suit the ordinary man; and such circumstances can arise only if, in some extraordinary way, they happen to meet with strange people of a character different indeed, but still exactly suited to their own. That is why men of rare or strange qualities are seldom happy.

All this pleasure is derived from the use and consciousness of power; and the greatest of pains that a man can feel is to perceive that his powers fail just when he wants to use them. Therefore it will be advantageous for every man to discover what powers he possesses, and what powers he lacks. Let him, then, develop the powers in which he is pre-eminent, and make a strong use of them; let him pursue the path where they will avail him; and even though he has to conquer his inclinations, let him avoid the path where such powers are
requisite as he possesses only in a low degree. In this way he will often have a pleasant consciousness of strength, and seldom a painful consciousness of weakness; and it will go well with him. But if he lets himself be drawn into efforts demanding a kind of strength quite different from that in which he is pre-eminent, he will experience humiliation; and this is perhaps the most painful feeling with which a man can be afflicted.

Yet there are two sides to everything. The man who has insufficient self-confidence in a sphere where he has little power, and is never ready to make a venture, will on the one hand not even learn how to use the little power that he has; and on the other, in a sphere in which he would at least be able to achieve something, there will be a complete absence of effort, and consequently of pleasure. This is always hard to bear; for a man can never draw a complete blank in any department of human welfare without feeling some pain.

As a child, one has no conception of the inexorable character of the laws of nature, and of the stubborn way in which everything persists in remaining what it is. The child believes that even lifeless things are disposed to yield to it; perhaps because it feels itself one with nature, or, from mere unacquaintance with the world, believes that nature is disposed to be friendly. Thus it was that when I was a child, and had thrown my shoe into a large vessel full of milk, I was discovered entreatying the shoe to jump out. Nor is a child on its guard against animals until it learns that they are ill-natured and spiteful. But not before we have gained mature experience do we recognize that human character is unalterable; that no entreaty, or representation, or example, or benefit, will bring a man to give up his ways; but that, on the contrary, every man is compelled to follow his own mode of acting and thinking, with the necessity of a law of nature; and that, however we take him, he always remains the same. It is only after we have obtained a clear and profound knowledge of this fact that we give up trying to persuade people, or to alter them and bring them round to our way of thinking. We try
to accommodate ourselves to theirs instead, so far as they are indispensable to us, and to keep away from them so far as we cannot possibly agree.

Ultimately we come to perceive that even in matters of mere intellect—although its laws are the same for all, and the subject as opposed to the object of thought does not really enter into individuality—there is, nevertheless, no certainty that the whole truth of any matter can be communicated to anyone, or that anyone can be persuaded or compelled to assent to it; because, as Bacon says, *intellectus humanus luminis sicci non est*: the light of the human intellect is coloured by interest and passion.

It is just because *all happiness is of a negative character* that, when we succeed in being perfectly at our ease, we are not properly conscious of it. Everything seems to pass us softly and gently, and hardly to touch us until the moment is over; and then it is the positive feeling of something lacking that tells us of the happiness which has vanished; it is then that we observe that we have failed to hold it fast, and we suffer the pangs of self-reproach as well as of privation.

Every happiness that a man enjoys, and almost every friendship that he cherishes, rest upon illusion; for, as a rule, with increase of knowledge they are bound to vanish. Nevertheless, here as elsewhere, a man should courageously pursue truth, and never weary of striving to settle accounts with himself and the world. No matter what happens to the right or to the left of him—be it a chimæra or fancy that makes him happy, let him take heart and go on, with no fear of the desert which widens to his view. Of one thing only must he be quite certain: that under no circumstances will he discover any lack of worth in himself when the veil is raised; the sight of it would be the Gorgon that would kill him. Therefore, if he wants to remain undeceived, let him in his inmost being feel his own worth. For to feel the lack of it is not merely the greatest, but also the only true affliction; all other sufferings of the mind may
not only be healed, but may be immediately relieved, by the secure consciousness of worth. The man who is assured of it can sit down quietly under sufferings that would otherwise bring him to despair; and though he has no pleasures, no joys and no friends, he can rest in and on himself; so powerful is the comfort to be derived from a vivid consciousness of this advantage; a comfort to be preferred to every other earthly blessing. Contrarily, nothing in the world can relieve a man who knows his own worthlessness; all that he can do is to conceal it by deceiving people or deafening them with his noise; but neither expedient will serve him very long.

We must always try to preserve large views. If we are arrested by details we shall get confused, and see things awry. The success or the failure of the moment, and the impression that they make, should count for nothing.

How difficult it is to learn to understand oneself, and clearly to recognize what it is that one wants before anything else; what it is, therefore, that is most immediately necessary to our happiness; then what comes next; and what takes the third and the fourth place, and so on.

Yet, without this knowledge, our life is planless, like a captain without a compass.

The sublime melancholy which leads us to cherish a lively conviction of the worthlessness of everything, of all pleasures and of all mankind, and therefore to long for nothing, but to feel that life is merely a burden which must be borne to an end that cannot be very distant, is a much happier state of mind than any condition of desire, which, be it never so cheerful, would have us place a value on the illusions of the world, and strive to attain them.

This is a fact which we learn from experience; and it is

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1 Translator's Note.—Schopenhauer, for some reason that is not apparent, wrote this remark in French.
clear, à priori, that one of these is a condition of illusion, and the other of knowledge.

Whether it is better to marry or not to marry is a question which in very many cases amounts to this: Are the cares of love more endurable than the anxieties of a livelihood?

Marriage is a trap which nature sets for us.¹

Poets and philosophers who are married men incur by that very fact the suspicion that they are looking to their own welfare, and not to the interests of science and art.

Habit is everything. Hence to be calm and unruffled is merely to anticipate a habit; and it is a great advantage not to need to form it.

"Personality is the element of the greatest happiness." Since pain and boredom are the two chief enemies of human happiness, nature has provided our personality with a protection against both. We can ward off pain, which is more often of the mind than of the body, by cheerfulness; and boredom by intelligence. But neither of these is akin to the other; nay, in any high degree they are perhaps incompatible. As Aristotle remarks, genius is allied to melancholy; and people of very cheerful disposition are only intelligent on the surface. The better, therefore, anyone is by nature armed against one of these evils, the worse, as a rule, is he armed against the other.

There is no human life that is free from pain and boredom; and it is a special favour on the part of fate if a man is chiefly exposed to the evil against which nature has armed him the better; if fate, that is, sends a great deal of pain where there is a very cheerful temper in which to bear it, and much leisure where there is much intelligence, but not vice versa. For if a man is intelligent, he feels pain doubly or trebly; and a cheerful but unintellectual temper finds solitude and unoccupied leisure altogether unendurable.

¹ Translator's Note.—Also in French.
ON THE WISDOM OF LIFE: APHORISMS

In the sphere of thought, absurdity and perversity remain the masters of this world, and their dominion is suspended only for brief periods. Nor is it otherwise in art; for there genuine work, seldom found and still more seldom appreciated, is again and again driven out by dullness, insipidity, and affectation.

It is just the same in the sphere of action. Most men, says Bias, are bad. Virtue is a stranger in this world; and boundless egoism, cunning and malice, are always the order of the day. It is wrong to deceive the young on this point, for it will only make them feel later on that their teachers were the first to deceive them. If the object is to render the pupil a better man by telling him that others are excellent, it fails; and it would be more to the purpose to say: Most men are bad, it is for you to be better. In this way he would, at least, be sent out into the world armed with a shrewd foresight, instead of having to be convinced by bitter experience that his teachers were wrong.

All ignorance is dangerous, and most errors must be dearly paid. And good luck must he have that carries unchastised an error in his head unto his death.¹

Every piece of success has a doubly beneficial effect upon us when, apart from the special and material advantage which it brings it is accompanied by the enlivening assurance that the world, fate, or the daemon within, does not mean so badly with us, nor is so opposed to our prosperity as we had fancied; when, in fine, it restores our courage to live.

Similarly, every misfortune or defeat has, in the contrary sense, an effect that is doubly depressing.

If we were not all of us exaggeratedly interested in ourselves, life would be so uninteresting that no one could endure it.

¹ Translator's Note.—This, again, is Schopenhauer's own English.
Everywhere in the world, and under all circumstances, it is only by force that anything can be done; but power is mostly in bad hands, because baseness is everywhere in a fearful majority.

Why should it be folly to be always intent on getting the greatest possible enjoyment out of the moment, which is our only sure possession? Our whole life is no more than a magnified present, and in itself as fleeting.

As a consequence of his individuality and the position in which he is placed, everyone without exception lives in a certain state of limitation, both as regards his ideas and the opinions which he forms. Another man is also limited, though not in the same way; but should he succeed in comprehending the other's limitation he can confuse and abash him, and put him to shame, by making him feel what his limitation is, even though the other be far and away his superior. Shrewd people often employ this circumstance to obtain a false and momentary advantage.

The only genuine superiority is that of the mind and character; all other kinds are fictitious, affected, false; and it is good to make them feel that it is so when they try to show off before the superiority that is true.¹

All the world's a stage,
And all the men and women merely players.

Exactly! Independently of what a man really is in himself, he has a part to play, which fate has imposed upon him from without, by determining his rank, education, and circumstances. The most immediate application of this truth appears to me to be that in life, as on the stage, we must distinguish between the actor and his part; distinguish, that is, the man

¹ Translator's Note.—In the original this also is in French.
in himself from his position and reputation—from the part which rank and circumstances have imposed upon him. How often it is that the worst actor plays the king, and the best the beggar! This may happen in life, too; and a man must be very crude to confuse the actor with his part.

Our life is so poor that none of the treasures of the world can make it rich; for the sources of enjoyment are soon found to be all very scanty, and it is in vain that we look for one that will always flow. Therefore, as regards our own welfare, there are only two ways in which we can use wealth. We can either spend it in ostentatious pomp, and feed on the cheap respect which our imaginary glory will bring us from the infatuated crowd; or, by avoiding all expenditure that will do us no good, we can let our wealth grow, so that we may have a bulwark against misfortune and want that shall be stronger and better every day; in view of the fact that life, though it has few delights, is rich in evils.

It is just because our real and inmost being is will that it is only by its exercise that we can attain a vivid consciousness of existence, although this is almost always attended by pain. Hence it is that existence is essentially painful, and that many persons for whose wants full provision is made arrange their day in accordance with extremely regular, monotonous, and definite habits. By this means they avoid all the pain which the movement of the will produces; but, on the other hand, their whole existence becomes a series of scenes and pictures that mean nothing. They are hardly aware that they exist. Nevertheless, it is the best way of settling accounts with life, so long as there is sufficient change to prevent an excessive feeling of boredom. It is much better still if the Muses give a man some worthy occupation, so that the pictures which fill his consciousness have some meaning, and yet not a meaning that can be brought into any relation with his will.

A man is wise only on condition of living in a world full of fools.
GENIUS AND VIRTUE

When I think, it is the spirit of the world which is striving to express its thought; it is nature which is trying to know and fathom itself. It is not the thoughts of some other mind, which I am endeavouring to trace; but it is I who transform that which exists into something which is known and thought, and would otherwise neither come into being nor continue in it.

In the realm of physics it was held for thousands of years to be a fact beyond question that water was a simple and consequently an original element. In the same way in the realm of metaphysics it was held for a still longer period that the ego was a simple and consequently an indestructible entity. I have shown, however, that it is composed of two heterogeneous parts, namely, the Will, which is metaphysical in its character, a thing in itself, and the knowing subject, which is physical and a mere phenomenon.

Let me illustrate what I mean. Take any large, massive, heavy building: this hard, ponderous body that fills so much space exists, I tell you, only in the soft pulp of the brain. There alone, in the human brain, has it any being. Unless you understand this, you can go no further.

Truly it is the world itself that is a miracle; the world of material bodies. I looked at two of them. Both were heavy, symmetrical, and beautiful. One was a jasper vase with golden rim and golden handles; the other was an organism, an animal, a man. When I had sufficiently admired their exterior, I asked my attendant genius to allow me to examine the inside of them; and I did so. In the vase I found nothing but the force of gravity and a certain obscure desire, which took the form of chemical affinity. But when I entered into the other—how shall I express my astonishment at what I saw? It is more incredible than all the fairy tales and fables that were ever
conceived. Nevertheless, I shall try to describe it, even at the
risk of finding no credence for my tale.

In this second thing, or rather in the upper end of it, called
the head, which on its exterior side looks like anything else
—a body in space, heavy, and so on—I found no less an object
than the whole world itself, together with the whole of the
space in which all of it exists and the whole of the time
in which all of it moves, and finally everything that fills
both time and space in all its variegated and infinite character;
nay, strangest sight of all, I found myself walking about in it!
It was no picture that I saw; it was no peep-show, but reality
itself. This it is that is really and truly to be found in a thing
which is no bigger than a cabbage, and which, on occasion,
an executioner might strike off at a blow, and suddenly smother
that world in darkness and night. The world, I say, would
vanish, did not heads grow like mushrooms, and were there
not always plenty of them ready to snatch it up as it is sinking
down into nothing, and keep it going like a ball. This world
is an idea which they all have in common, and they express the
community of their thought by the word “objectivity.”

In the face of this vision I felt as if I were Ardschuna when
Krishna appeared to him in his true majesty, with his hundred
thousand arms and eyes and mouths.

When I see a wide landscape, and realize that it arises by
the operation of the functions of my brain, that is to say, of
time, space, and casualty, on certain spots which have
gathered on my retina, I feel that I carry it within me. I have
an extraordinarily clear consciousness of the identity of my
own being with that of the external world.

Nothing provides so vivid an illustration of this identity
as a dream. For in a dream other people appear to be totally
distinct from us, and to possess the most perfect objectivity,
and a nature which is quite different from ours, and which
often puzzles, surprises, astonishes, or terrifies us; and yet it
is all our own self. It is even so with the will, which sustains
the whole of the external world and gives it life; it is the same
will that is in ourselves, and it is there alone that we are
immediately conscious of it. But it is the intellect, in ourselves
and in others, which makes all these miracles possible; for it
is the intellect which everywhere divides actual being into subject and object; it is a hall of phantasmagorical mystery, inexpressibly marvellous, incomparably magical.

The difference in degree of mental power which sets so wide a gulf between the genius and the ordinary mortal rests, it is true, upon nothing else than a more or less perfect development of the cerebral system. But it is this very difference which is so important, because the whole of the real world in which we live and move possesses an existence only in relation to this cerebral system. Accordingly, the difference between a genius and an ordinary man is a total diversity of world and existence. The difference between man and the lower animals may be similarly explained.

When Momus was said to ask for a window in the breast, it was an allegorical joke, and we cannot even imagine such a contrivance to be a possibility; but it would be quite possible to imagine that the skull and its integuments were transparent, and then, good heavens! what differences should we see in the size, the form, the quality, the movement of the brain! what degrees of value! A great mind would inspire as much respect at first sight as three stars on a man's breast, and what a miserable figure would be cut by many a one who wore them!

Men of genius and intellect, and all those whose mental and theoretical qualities are far more developed than their moral and practical qualities—men, in a word, who have more mind than character—are often not only awkward and ridiculous in matters of daily life, as has been observed by Plato in the seventh book of the Republic, and portrayed by Goethe in his Tasso; but they are often, from a moral point of view, weak and contemptible creatures as well; nay, they might almost be called bad men. Of this Rousseau has given us genuine examples. Nevertheless, that better consciousness which is the source of all virtue is often stronger in them than in many of those whose actions are nobler than their thoughts; nay, it may be said that those who think nobly have a better acquaintance with virtue, while the others make a better practice of it. Full of zeal for the good and for the beautiful, they would fain fly up to heaven in a straight line; but the
grosser elements of this earth oppose their flight, and they sink back again. They are like born artists, who have no knowledge of technique, or find that the marble is too hard for their fingers. Many a man who has much less enthusiasm for the good, and a far shallower acquaintance with its depths, makes a better thing of it in practice; he looks down upon the noble thinkers with contempt, and he has a right to do it; nevertheless, he does not understand them, and they despise him in their turn, and not unjustly. They are to blame; for every living man has, by the fact of his living, signed the conditions of life; but they are still more to be pitied. They achieve their redemption, not on the way of virtue, but on a path of their own; and they are saved, not by works, but by faith.

Men of no genius whatever cannot bear solitude: they take no pleasure in the contemplation of nature and the world. This arises from the fact that they never lose sight of their own will, and therefore they see nothing of the objects of the world but the bearing of such objects upon their will and person. With objects which have no such bearing there sounds within them a constant note: *It is nothing to me*, which is the fundamental base in all their music. Thus all things seem to them to wear a bleak, gloomy, strange, hostile aspect. It is only for their will that they seem to have any perceptive faculties at all; and it is, in fact, only a moral and not a theoretical tendency, only a moral and not an intellectual value, that their life possesses. The lower animals bend their heads to the ground, because all that they want to see is what touches their welfare, and they can never come to contemplate things from a really objective point of view. It is very seldom that unintellectual men make a true use of their erect position, and then it is only when they are moved by some intellectual influence outside them.

The man of intellect or genius, on the other hand, has more of the character of the eternal subject that knows, than of the finite subject that wills; his knowledge is not quite engrossed and captivated by his will, but passes beyond it; he is the son, *not of the bondwoman, but of the free*. It is not only a moral but also a theoretical tendency that is evinced in his life; nay,
it might perhaps be said that to a certain extent he is beyond morality. Of great villainy he is totally incapable; and his conscience is less oppressed by ordinary sin than the conscience of the ordinary man, because life, as it were, is a game, and he sees through it.

The relation between genius and virtue is determined by the following considerations. Vice is an impulse of the will so violent in its demands that it affirms its own life by denying the life of others. The only kind of knowledge that is useful to the will is the knowledge that a given effect is produced by a certain cause. Genius itself is a kind of knowledge, namely, of ideas; and it is a knowledge which is unconcerned with any principle of causation. The man who is devoted to knowledge of this character is not employed in the business of the will. Nay, every man who is devoted to the purely objective contemplation of the world (and it is this that is meant by the knowledge of ideas) completely loses sight of his will and its objects, and pays no further regard to the interests of his own person, but becomes a pure intelligence free of any admixture of will.

Where, then, devotion to the intellect predominates over concern for the will and its objects, it shows that the man's will is not the principal element in his being, but that in proportion to his intelligence it is weak. Violent desire, which is the root of all vice, never allows a man to arrive at the pure and disinterested contemplation of the world, free from any relation to the will, such as constitutes the quality of genius, but here the intelligence remains the constant slave of the will.

Since genius consists in the perception of ideas, and men of genius contemplate their object, it may be said that it is only the eye which is any real evidence of genius. For the contemplative gaze has something steady and vivid about it; and with the eye of genius it is often the case, as with Goethe, that the white membrane over the pupil is visible. With violent, passionate men the same thing may also happen, but it arises from a different cause, and may be easily distinguished by the fact that the eyes roll. Men of no genius at all have no interest in the idea expressed by an object, but only in the relations in which that object stands to others, and finally to
their own person. Thus it is that they never indulge in contemplation, or are soon done with it, and rarely fix their eyes long upon any object; and so their eyes do not wear the mark of genius which I have described. Nay, the regular Philistine does the direct opposite of contemplating—he spies. If he looks at anything it is to pry into it; as may be specially observed when he screws up his eyes, which he frequently does, in order to see the clearer. Certainly, no real man of genius ever does this, at least habitually, even though he is short-sighted.

What I have said will sufficiently illustrate the conflict between genius and vice. It may be, however, nay, it is often the case, that genius is attended by a strong will; and as little as men of genius were ever consummate rascals, were they ever perhaps perfect saints either.

Let me explain. Virtue is not exactly a positive weakness of the will; it is, rather, an intentional restraint imposed upon its violence through a knowledge of it in its inmost being as manifested in the world. This knowledge of the world, the inmost being of which is communicable only in ideas, is common both to the genius and to the saint. The distinction between the two is that the genius reveals his knowledge by rendering it in some form of his own choice, and the product is Art. For this the saint, as such, possesses no direct faculty; he makes an immediate application of his knowledge to his own will, which is thus led into a denial of the world. With the saint knowledge is only a means to an end, whereas the genius remains at the stage of knowledge, and has his pleasure in it, and reveals it by rendering what he knows in his art.

In the hierarchy of physical organization, strength of will is attended by a corresponding growth in the intelligent faculties. A high degree of knowledge, such as exists in the genius, presupposes a powerful will, though, at the same time, a will that is subordinate to the intellect. In other words, both the intellect and the will are strong, but the intellect is the stronger of the two. Unless, as happens in the case of the saint, the intellect is at once applied to the will, or, as in the case of the artist, it finds its pleasures in a reproduction of itself, the will remains untamed. Any strength that it may lose is due to the
predominance of pure objective intelligence which is concerned with the contemplation of ideas, and is not, as in the case of the common or the bad man, wholly occupied with the objects of the will. In the interval, when the genius is no longer engaged in the contemplation of ideas, and his intelligence is again applied to the will and its objects, the will is reawakened in all its strength. Thus it is that men of genius often have very violent desires, and are addicted to sensual pleasure and to anger. Great crimes, however, they do not commit; because, when the opportunity of them offers, they recognize their idea, and see it very vividly and clearly. Their intelligence is thus directed to the idea, and so gains the predominance over the will, and turns its course, as with the saint; and the crime is uncommitted.

The genius, then, always participates to some degree in the characteristics of the saint, as he is a man of the same qualifications; and, contrarily, the saint always participates to some degree in the characteristics of the genius.

The good-natured character, which is common, is to be distinguished from the saintly by the fact that it consists in a weakness of will, with a somewhat less marked weakness of intellect. A lower degree of the knowledge of the world as revealed in ideas here suffices to check and control a will that is weak in itself. Genius and sanctity are far removed from good-nature, which is essentially weak in all its manifestations.

Apart from all that I have said, so much at least is clear. What appears under the forms of time, space, and casualty, and vanishes again, and in reality is nothing, and reveals its nothingness by death—this vicious and fatal appearance is the will. But what does not appear, and is no phenomenon, but rather the noumenon; what makes appearance possible; what is not subject to the principle of causation, and therefore has no vain or vanishing existence, but abides for ever unchanged in the midst of a world full of suffering, like a ray of light in a storm—free, therefore, from all pain and fatality—this, I say, is the intelligence. The man who is more intelligence than will, is thereby delivered, in respect of the greatest part of him, from nothingness and death; and such a man is in his nature a genius.
By the very fact that he lives and works, the man who is endowed with genius makes an entire sacrifice of himself in the interests of everyone. Accordingly, he is free from the obligation to make a particular sacrifice for individuals; and thus he can refuse many demands which others are rightly required to meet. He suffers and achieves more than all the others.

The spring which moves the genius to elaborate his works is not fame, for that is too uncertain a quality, and when it is seen at close quarters, of little worth. No amount of fame will make up for the labour of attaining it:

*Nulla est fama tuae par æquiparare laborem.*

Nor is it the delight that a man has in his work; for that too is outweighed by the effort which he has to make. It is, rather, an instinct *sui generis*; in virtue of which the genius is driven to express what he sees and feels in some permanent shape, without being conscious of any further motive.

It is manifest that in so far as it leads an individual to sacrifice himself for his species, and to live more in the species than in himself, this impulse is possessed of a certain resemblance with such modifications of the sexual impulse as are peculiar to man. The modifications to which I refer are those that confine this impulse to certain individuals of the other sex, whereby the interests of the species are attained. The individuals who are actively affected by this impulse may be said to sacrifice themselves for the species, by their passion for each other, and the disadvantageous conditions thereby imposed upon them—in a word, by the institution of marriage. They may be said to be serving the interests of the species rather than the interests of the individual.

The instinct of the genius does, in a higher fashion, for the idea, what passionate love does for the will. In both cases there are peculiar pleasures and peculiar pains reserved for the individuals who in this way serve the interests of the species; and they live in a state of enhanced power.

The genius who decides once for all to live for the interests of the species in the way which he chooses is neither fitted nor called upon to do it in the other. It is a curious fact that the perpetuation of a man's name is effected in both ways.
In music the finest compositions are the most difficult to understand. They are only for the trained intelligence. They consist of long movements, where it is only after a labyrinthine maze that the fundamental note is recovered. It is just so with genius; it is only after a course of struggle, and doubt, and error, and much reflection and vacillation, that great minds attain their equilibrium. It is the longest pendulum that makes the greatest swing. Little minds soon come to terms with themselves and the world, and then fossilize; but the others flourish, and are always alive and in motion.

The essence of genius is a measure of intellectual power far beyond that which is required to serve the individual’s will. But it is a measure of a merely relative character, and it may be reached by lowering the degree of the will, as well as by raising that of the intellect. There are men whose intellect predominates over their will, and are yet not possessed of genius in any proper sense. Their intellectual powers do, indeed, exceed the ordinary, though not to any great extent, but their will is weak. They have no violent desires; and therefore they are more concerned with mere knowledge than with the satisfaction of any aims. Such men possess talent; they are intelligent, and at the same time very contented and cheerful.

A clear, cheerful and reasonable mind, such as brings a man happiness, is dependent on the relation established between his intellect and his will—a relation in which the intellect is predominant. But genius and a great mind depend on the relation between a man’s intellect and that of other people—a relation in which his intellect must exceed theirs, and at the same time his will may also be proportionately stronger. That is the reason why genius and happiness need not necessarily exist together.

When the individual is distraught by cares or pleasantry, or tortured by the violence of his wishes and desires, the genius in him is enchained and cannot move. It is only when care and desire are silent that the air is free enough for genius to live in it. It is then that the bonds of matter are cast aside, and the pure spirit—the pure, knowing subject—remains. Hence, if a man has any genius, let him guard himself from
pain, keep care at a distance, and limit his desires; but those of them which he cannot suppress let him satisfy to the full. This is the only way in which he will make the best use of his rare existence, to his own pleasure and the world's profit.

To fight with need and care or desires, the satisfaction of which is refused and forbidden, is good enough work for those who, were they free of them, would have to fight with boredom, and so take to bad practices; but not for the man whose time, if well used, will bear fruit for centuries to come. As Diderot says, he is not merely a moral being.

Mechanical laws do not apply in the sphere of chemistry, nor do chemical laws in the sphere in which organic life is kindled. In the same way, the rules which avail for ordinary men will not do for the exceptions, nor will their pleasures either.

It is a persistent, uninterrupted activity that constitutes the superior mind. The object to which this activity is directed is a matter of subordinate importance; it has no essential bearing on the superiority in question, but only on the individual who possesses it. All that education can do is to determine the direction which this activity shall take; and that is the reason why a man's nature is so much more important than his education. For education is to natural faculty what a wax nose is to a real one; or what the moon and the planets are to the sun. In virtue of his education a man says, not what he thinks himself, but what others have thought and he has learned as a matter of training; and what he does is not what he wants, but what he has been accustomed to do.

The lower animals perform many intelligent functions much better than man; for instance, the finding of their way back to the place from which they came, the recognition of individuals, and so on. In the same way, there are many occasions in real life to which the genius is incomparably less equal and fitted than the ordinary man. Nay more: just as animals never commit a folly in the strict sense of the word, so the average man is not exposed to folly in the same degree as the genius.

The average man is wholly relegated to the sphere of being; the genius, on the other hand, lives and moves chiefly in the
sphere of knowledge. This gives rise to a twofold distinction. In the first place, a man can be one thing only, but he may know countless things, and thereby, to some extent, identify himself with them, by participating in what Spinoza calls their esse objectivum. In the second place, the world, as I have elsewhere observed, is fine enough in appearance, but in reality dreadful; for torment is the condition of all life.

It follows from the first of these distinctions that the life of the average man is essentially one of the greatest boredom; and thus we see the rich warring against boredom with as much effort and as little respite as fall to the poor in their struggle with need and adversity. And from the second of them it follows that the life of the average man is overspread with a dull, turbid, uniform gravity; whilst the brow of genius glows with mirth of a unique character, which, although he has sorrows of his own more poignant than those of the average man, nevertheless breaks out afresh, like the sun through clouds. It is when the genius is overtaken by an affliction which affects others as well as himself, that this quality in him is most in evidence; for then he is seen to be like man, who alone can laugh, in comparison with the beast of the field, which lives out its life grave and dull.

It is the curse of the genius that in the same measure in which others think him great and worthy of admiration, he thinks them small and miserable creatures. His whole life long he has to suppress this opinion; and, as a rule, they suppress theirs as well. Meanwhile, he is condemned to live in a bleak world, where he meets no equal, as it were an island where there are no inhabitants but monkeys and parrots. Moreover, he is always troubled by the illusion that from a distance a monkey looks like a man.

Vulgar people take a huge delight in the faults and follies of great men; and great men are equally annoyed at being thus reminded of their kinship with them.

The real dignity of a man of genius or great intellect, the trait which raises him over others and makes him worthy of respect, is at bottom the fact, that the only unsullied and innocent part of human nature, namely, the intellect, has the upper hand in him, and prevails; whereas, in the other there
is nothing but sinful will, and just as much intellect as is requisite for guiding his steps—rarely any more, very often somewhat less—and of what use is it?

It seems to me that genius might have its root in a certain perfection and vividness of the memory as it stretches back over the events of past life. For it is only by dint of memory, which makes our life in the strict sense a complete whole, that we attain a more profound and comprehensive understanding of it.
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